

# Albany County Airport Authority

*A component unit of the County of Albany, located in the Town of Colonie, New York*

## Annual Comprehensive Financial Report

For the years ended December 31, 2023 and 2022



**ALBANY**  
INTERNATIONAL AIRPORT

# Albany County Airport Authority

As of December 31, 2023

## Authority Board Members



**Samuel A. Fresina**  
Chair

Term Expires: December 31, 2024



**Kevin R. Hicks, Sr.**  
Vice-Chair

Term Expires: December 31, 2024



**Thomas A. Nardacci**  
Treasurer

Term Expires: December 31, 2024



**Steven H. Heider**  
Secretary

Term Expires: December 31, 2025



**Janet Thayer**  
Member

Term Expires: December 31, 2025



**Sari O'Connor**  
Member

Term Expires: December 31, 2024



**John-Raphael Pichardo**  
Member

Term Expires: December 31, 2027

## Authority Management

Philip F. Calderone, Esq.  
Michael F. Zonsius  
Christine C. Quinn, Esq.

Chief Executive Officer  
Chief Financial Officer  
Authority Counsel



ALBANY COUNTY AIRPORT AUTHORITY

ANNUAL COMPREHENSIVE FINANCIAL REPORT

For the years ended December 31, 2023 and 2022

Prepared by the  
Finance Department

Michael F. Zonsius  
Chief Financial Officer

Margaret Herrmann  
Chief Accountant

A Component Unit of the County of Albany  
Town of Colonie, New York

[www.albanyairport.com](http://www.albanyairport.com)

CUSIP #012123XXX



Additional information relating to the Airport Authority is available at the Airport's website:  
[www.flyalbany.com](http://www.flyalbany.com)

If you would like any further information, contact the Chief Financial Officer at (518) 242-2204 or at Albany County Airport Authority, 737 Albany Shaker Rd, Main Terminal, Suite 300, Albany, NY 12211

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# Introduction







## Chairman's Message

March 18, 2024

In 2023 the Airport saw great progress towards a return to normality in air travel as enplanements returned to nearly 94 percent of pre-Covid levels; an increase of 6.6 percent from the prior year. As we approach and go beyond pre-Covid levels, we see opportunity for continued progress and growth.

To meet this future growth, the airport has been in the process of completing its first Master Plan in 30 years. For the past two years the airport has engaged the community with public meetings soliciting their ideas and comments for the Airport's future development. As this past year ended, the plan was submitted to the Federal Aviation Administration for its review and concurrence. An updated Master Plan is critical to the process of seeking discretionary funding opportunities. During this past year the Airport received discretionary funding under the Bipartisan Infrastructure Grant for improvements to our Air Traffic Control Tower. We also received NYS grant funding for important improvements to the airport elevators.

During 2023 the Airport welcomed Governor Hochul and other state and local officials for the ground breaking of our Terminal Expansion project that will expand the pre-screening queuing area, update heating, cooling and ventilation systems and modernize airside amenities with a new children's play area, a sensitivity room and an updated business center. The cost of construction is \$100,000,000 and will be funded with state and federal grants with completion expected in early 2025.

Airfield pavement is an integral part of our infrastructure and during 2023 the airport completed the rehabilitation of our crosswind Runway 10/28. In addition it replaced two escalators in Concourse B and painted Hangar #1. Also, in 2023, the airport started design for an expanded Concourse A that will include the addition of two (2) passenger boarding bridges and for a new inline baggage system that will significantly enhance the baggage process at the airport.

Also during the past year the Authority maintained its status for the Global Biorisk Advisory Council's (GBAC) full GBAC Star Accreditation and the Airport Health Accreditation (AHA) from the Airports Council International (ACI) World. The airport also continued its commitment to sustainability and carbon neutrality by again being one of a select group of airports to achieve ACI Carbon Accreditation recognition.

Additionally during 2023, the Airport became the first in the United States and fourth in the world to receive ACI accreditation for our efforts accommodating and prioritizing the needs of all our disabled travelers and airport workforce.

The Airport continues to maintain the highest standards in financial fiduciary responsibilities. In that regard, the Airport received the Certificate of Achievement for Excellence in Financial Reporting for its twenty-eight year and the Distinguished Budget Presentation Award for the twenty-first year. The Authority is positioned for growth and contributed approximately \$4.3 million into the Development Fund in 2023. Highlighting our year was a rating upgrade from Moody's Ratings to A2.

As always, we are grateful to our Authority Board and staff for their dedication to excellence in the operation of our Airport and to our partners at AvPorts, LLC and Million Air for their continued partnership and support.

*Sam Fresina*

Samuel A. Fresina  
**Chairman**



March 18, 2024

**TO THE COMMUNITY AND THE MEMBERS OF THE AUTHORITY:**

The Annual Comprehensive Financial Report (ACFR) of the Albany County Airport Authority (Authority) for the fiscal year ended December 31, 2023 is hereby submitted to the Authority Board and all others interested in the financial condition of Albany International Airport (Airport). This report is published in accordance with the requirements of the State of New York (State) enabling legislation creating the Authority, Article 9, Section 2800 of the Public Authorities Law, and the master bond resolution covering the issuance of indebtedness by the Authority. Pursuant to those requirements, this Annual Comprehensive Financial Report of the Authority has been prepared in accordance with general accepted accounting principles (GAAP) in the United States of America. This report consists of four sections: Introductory, Financial, Statistical, and Compliance. The basic financial statements included in the Financial Section have been audited by Marvin and Company, P.C.

This report is management's representations concerning the financial position and changes in net financial position of the Authority. Consequently, management assumes full responsibility for the completeness and reliability of all the information presented in this report. To provide a reasonable basis for making these representations, management of the Authority has established a comprehensive internal control framework that has been designed to both protect the Authority's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the Authority's financial statements in conformity with GAAP. Because the cost of internal controls should not exceed anticipated benefits, the Authority's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this report is complete and reliable in all material respects.

This introductory letter of transmittal should be read in conjunction with Management's Discussion and Analysis (MD&A) which provides an introduction, overview and analysis of the basic financial statements for 2023 and 2022. The MD&A is located immediately following the report of the independent auditor in the Financial Section. The MD&A is required supplementary information to the basic financial statements, but is not a part of the basic financial statements and was not audited.

**INDEPENDENT REVIEW**

*FINANCIAL AUDIT*

The goal of an independent audit is to provide reasonable assurance that the basic financial statements of the Authority for the year ended December 31, 2023 is free of material misstatement. The independent audit involves examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and any significant estimates made by management and evaluating the overall financial statement presentation. The independent auditor concludes, based upon their audit, that there is a reasonable basis for rendering an unmodified ("clean") opinion and that the Authority's financial statements for the year ended December 31, 2023 is presented in conformity with GAAP. The independent auditor's report is the first component of the Financial Section.

## UNIFORM GUIDANCE AUDIT

The independent audit of the financial statements is part of the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards commonly called the “Uniform Guidance”, relative to financial funds received from the U.S. Government, the New York State Department of Transportation Draft Part 43 of the Codification of Rules and Regulations, relative to State transportation funds received, and also, in conformity with the provisions of the Passenger Facility Charge Audit Guide for Public Agencies. The standards governing these provisions require the independent auditor to report on the fair presentation of the financial statements and on the Authority’s internal controls and compliance with legal requirements, with special emphasis on internal controls and legal requirements involving the administration of federal and state grant awards. The independent auditor’s reports are included in the Compliance Section.

As a recipient of federal and state financial assistance, the Authority also is responsible for ensuring that an adequate internal control structure is in place to ensure compliance with applicable laws and regulations related to those programs. As part of the Authority’s Uniform Guidance audit, tests were made to determine the adequacy of the internal control structure, including that portion related to federal assistance awards, as well as to determine that the Authority has complied with applicable laws and regulations. The results of the Authority’s audit under the Federal Uniform Guidance for the year ended December 31, 2023 provided no instances of material weaknesses in the internal control structure and no instances of noncompliance that are required to be reported under Government Auditing Standards.

## THE AUTHORITY

The Albany County Airport Authority (Authority) is a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Albany County Airport Authority Act, Title 32 of Article 8, as amended, of the State of New York Public Authorities Law (Act). The State created the Authority in 1993 in order to promote the strengthening and improvement of the Airport and to facilitate the financing and construction of the initial Terminal Improvement Project (TIP), other subsequent capital improvement plans and gave the Authority the power to operate, maintain and improve the Airport.

The County of Albany (County) and the Authority entered into a permanent Airport Lease Agreement dated December 5, 1995, which became effective May 16, 1996 following approval by the Federal Aviation Administration (FAA) of the United States Department of Transportation for the transfer of the sponsorship of the Airport from the County to the Authority. Under the Lease Agreement the County leases to the Authority the Airport, including all lands, buildings, improvements, structures, easements, rights of access, and all other privileges and appurtenances pertaining to the Airport. On November 5, 2018, the termination date of the lease was extended from May 16, 2036 to December 31, 2049.

The Act creating the Authority set forth the following for its creation:

GOALS– To provide adequate, safe, secure and efficient aviation and transportation facilities at a reasonable cost to the people.

OBJECTIVES – (1) To promote safe, secure, efficient and economic air transportation by preserving and enhancing Airport capacity; (2) to acquire, construct, reconstruct, continue, develop, equip, expand, improve, maintain, finance and operate aviation and other related facilities and services; (3) to stimulate and promote economic development, trade and tourism; (4) to form an integral part of a safe and effective nationwide system of Airports to meet the present and future needs of civil aeronautics and national defense and to assume inclusion of the Authority’s facilities in state, national and international programs for air transportation and for airway capital improvements; and

(5) to ensure that aviation facilities shall provide for the protection and enhancement of the natural resources and the quality of the environment of the state and the capital district area.

## **THE REPORTING ENTITY**

The Authority is composed of seven members with four members appointed by the majority leader of the Albany County Legislature and three members by the Albany County Executive, all with approval of the Albany County Legislature. The Authority members are appointed for a term of four years or until a successor is appointed, except that any person appointed to fill a vacancy is appointed to serve only the unexpired term.

Mr. Samuel A. Fresina became the Chair in 2021. Phillip F. Calderone, Esq., Chief Executive Officer is responsible for planning and directing the management of all operations at the Airport including its capital improvement programs. Michael F. Zonsius, CPA, Chief Financial Officer, is responsible for financial planning, budgeting, operating and capital accounting procedures and controls, debt management, and all Authority financial policies and procedures.

The Authority has engaged the services of AFCO AvPorts Management LLC, (d/b/a AvPorts) to manage the daily operations of the Airport and REW Investments, Inc. (d/b/a Million Air-Albany) to manage the daily operations of the Fixed Base Operations (FBO). An Organizational Chart is included in this Introductory Section.

Based on the County's responsibility for the appointment of Authority members and their approval of all Airport capital improvement programs and for the issuance of certain debt, the Authority is defined as a component unit of the County under the criteria established by the Governmental Accounting Standards Board (GASB). The Authority has one component unit created in 2009 – the Albany County Airport Authority OPEB Trust – which is reported as a fiduciary component unit.

## **PROFILE OF ALBANY INTERNATIONAL AIRPORT**

Albany International Airport is the gateway to the New York State Greater Capital Region. The Airport, located on approximately a 1,165 acre site in the Town of Colonie, is the primary provider of commercial air transportation to the Albany area, including the northeast-central region of the State, southern Vermont and western Massachusetts. The Airport, located seven miles from downtown City of Albany, is accessible via U.S. Interstate 87, 88 and 90 highways. The Airport is strategically located at the center of New York's Capital Region and represents the heart of the burgeoning Hudson Valley Corridor known as "Tech Valley."

The Airport is defined by the FAA as a small air traffic hub, an Airport which handles between 0.05 percent and 0.249 percent of the enplaned passengers by U.S. air carriers nationwide. Based on the latest FAA data available (2023 statistics not yet available), in 2022 the Airport ranked 88th in total enplanements and 104th in total cargo landed weight. The Airport also ranked 309th in total aircraft operations in 2023.

The Airport has two primary runways, 1/19 and 10/28. The Airport services commercial, cargo, general aviation and military operations with a 24-hour operating air traffic control tower, U.S. Customs and Border Protections support services, and general aviation FBO facilities. Additional Airport data information is included in the Statistical Section of this report.

## **AIRPORT ECONOMICS AND DEMOGRAPHICS**

The Airport's 13 county primary air-trade service area for drawing passengers, located in New York State, southern Vermont and western Massachusetts, is home within a 75-mile radius to approximately 1.382 million people and many businesses. Albany's secondary air-trade service area extends in a 150-mile radius from the Airport deeper into New England and upstate New York and adds an additional population of approximately 1.75 million for a combined total population approximating 3.13 million in the combined areas.

The Airport's primary air trade area is at the core of the State Capital of the Nation's 4th largest state by population with more than fifty-thousand state employees and the "Tech Valley," an ongoing high-technology development program. High tech development continues in the region. The College of Nanoscale Science and Engineering at the SUNY Polytechnic Institute campus in Albany continues to expand its nanotechnology research and development programs. This nanotechnology center is located within a few miles of the Airport and is the first college in the world dedicated to research, development, education, and deployment in the disciplines of nanoscience, nanoengineering, nanobioscience, and nanoeconomics. With over \$16 billion in public and private investments, CNSE's Albany NanoTech Complex has attracted over 250 global corporate partners - and is the most advanced research complex at any university in the world. Nearby Rensselaer Polytechnic Institute is home to the Center for Biotechnology and Interdisciplinary Studies. This technology research center ranks among the world's most advanced research. Computer chip manufacturer Global Foundries built a major chip fab plant 20 miles north of the Airport that became operational in 2012. The combination of technology businesses and comparatively low unemployment rates position Albany for continued growth in airline activities and passenger usage of the airport.

The Airport's air-trade service area is also the home to world-class summer and winter vacation and recreation attractions that draw individuals and families from across the nation and from around the globe. The Adirondack, Berkshire, Catskill and Green Mountains, Lake George, the Hudson River Valley, and the Mohawk River - Erie Canal corridor offers a cornucopia of excellent entertainment and recreation venues. Features such as the Baseball Hall of Fame in Cooperstown, the Olympic Village in Lake George, the 130-year-old Saratoga Thoroughbred Race Track, and the Tanglewood and Saratoga Performing Arts Centers highlight this region. This area is also home for numerous major colleges, universities and hospitals, the largest of which are set forth in the Statistical Section of this report.

## **AIRLINE ECONOMICS**

In 2020, the COVID-19 pandemic took hold and devastated the airline industry with an estimated decrease of approximately \$57.0 billion in airline passenger revenue according to International Civil Aviation Organization (ICAO). Airlines responded to the pandemic by reducing fleet sizes, work forces, and airline seat capacity.

By the end of 2021 and with the introduction of as vaccines, the airline industry showed signs of improvement and Airport monthly scheduled flights and seat capacity increased to 1,096 and 114,381, respectively. The airline industry continued improvement and as 2023 came to a close, Airport monthly scheduled flights and seat capacity increased to 1,203 and 137,828, respectively.

The historical COVID-19 affects for the past five years on the entire airline industry is shown below:

|      | Domestic<br>Passengers     | Flights                  | Load Factor          | Net Income<br>(\$000)    | Operating<br>Revenues (\$000) |
|------|----------------------------|--------------------------|----------------------|--------------------------|-------------------------------|
| 2018 | 777,972,787                | 8,399,975                | 84.46                | \$ 14,109,503            | \$ 171,685,954                |
| 2019 | 811,545,260                | 8,596,716                | 85.11                | 15,705,970               | 179,341,805                   |
| 2020 | 337,519,065                | 5,213,008                | 58.63                | (24,600,755)             | 93,274,028                    |
| 2021 | 605,935,383                | 6,759,313                | 77.68                | 4,637,444                | 143,725,716                   |
| 2022 | 750,558,454                | 7,423,695                | 84.32                | 6,047,731                | 203,312,738                   |
| 2023 | 751,395,562 <sup>(1)</sup> | 7,152,371 <sup>(1)</sup> | 83.70 <sup>(1)</sup> | 5,222,993 <sup>(2)</sup> | 158,116,219 <sup>(2)</sup>    |

<sup>(1)</sup> Through November 2023

<sup>(2)</sup> Through third quarter 2023

SOURCE: Bureau of Transportation Statistics T-100 Market Data.  
Bureau of Transportation Statistics F41 Schedule P12 data.

## **AUTHORITY'S FINANCIAL RESOURCES**

The information presented in the Financial Section is best understood when it is considered from the broader perspective of the specific environment within which the Airport operates. The Authority's and Airport's profile, its goals and objectives, the Airport's economic and demographics and the Authority's financial resources are all components of the Airport's financial health and its ability to meet its financial obligations and service commitments.

### *FINANCIAL CONTROLS*

The Authority prepares an annual operating budget on the modified accrual basis of accounting. This basis differs from full accrual basis of accounting in that certain expenses are included on a cash basis. These include an expenditure classification for the principal portion of long-term debt obligations, the local share for certain capital projects, and the lack of depreciation expense. All other major revenues and expenses are included in the budget on the accrual basis. The Authority adopts an annual operating budgetary basis of accounting to facilitate calculation of the rates and charges billed to the airlines. A separate capital improvement program budget is prepared for capital projects given their multi-year nature.

The Authority and the Airlines extended the five-year agreement that began January 1, 2016 with basically the same rates and charges model. After the initial one-year term in 2021, there are three one-year options and one two-year option extensions. The Agreement includes a majority-in-interest (MII) provision that allows for airline disapproval of capital projects, subject to a number of exceptions, if they would add to airline rates and charges. The MII disapproval occurs if a project is disapproved by more than 50% of the signatory airlines representing not less than 50 percent of the maximum gross landed weight of all signatory airlines during the most recent six months or Airlines representing more than 50% of the total signatory terminal rentals for the most recent six months for projects in the Terminal. The Authority must also notify the Signatory Airlines of any project in excess of \$1,000,000, net of any state and federal grants, in the Airfield or Terminal.

The Agreement with the signatory airlines incorporates a hybrid method for calculating airline rates and charges which applies a residual rate making methodology for the airfield and a compensatory methodology for the terminal. The Agreement provides for the signatory passenger airlines to receive 50% of the Airport's net revenues, as defined in Agreement. The Authority also has the ability under the Agreement to adjust airline rates and charges at any time throughout the year to ensure adherence to all financial covenants in its bond resolutions. No such adjustments were required during 2023 or in any prior year.

#### *OPERATING FINANCIAL PLANNING*

As part of preparing its operating budget, each year the Authority prepares a multi-year projection of revenues and expenses for airline activities covering the next five years in accordance with the current Airline Use and Lease Agreement, and beyond assuming that the Agreement remains substantially unchanged. The budget projections for 2024 assumes enplanements of 1,425,000 as the Authority continues to recover from the COVID-19 pandemic. If the budget assumptions and activity projections prove to be reasonable, the projected airline cost per enplanement, net of revenue sharing, should approximate \$9.95, excluding FBO costs per enplaned passengers, and debt service coverage should be 2.31 (Net Revenues to Net Debt Service calculated under the provisions of the Master Bond Resolution). Certain assumptions are used in determining the projected activity levels and the related projected revenues and expenditures at this Airport and accordingly, subsequent actual results in any one year, or for the entire period, could differ substantially from those projected. Details for these projections are included in the Authority's adopted million 2024 Operating Budget (including debt service), which is on the Authority's web site.

#### *CAPITAL FINANCIAL PLANNING*

A \$180 million 2020-2024 capital improvement program was approved by the Authority and County in 2019. The budget consisted of \$48 million in airfield improvements, \$63 million in terminal improvements, \$57 million in landside improvements and \$12 million in vehicle and equipment purchases.

In 2022, the capital improvement program was increased to \$351.3 million to accommodate the construction of the parking garage to terminal connector.

All the projects included in the five-year program are designed to meet the objectives as set forth in the Airport's 2020-2024 Capital Plan. All projects have or will be subject to a Federal Environmental Assessment (FEA) pursuant to the National Environmental Policy Act of 1969 (NEPA), as amended, and a New York State Environmental Impact Statement (EIS) under the New York State Environmental Review Act (SEQR). Specific airfield related projects eligible for Federal or State funding support will also be subject to Federal Aviation Administration and New York State Department of Transportation review and approval.

The total effect any capital program will have on future operating budgets are evaluated at the time a specific project is authorized by the Authority to be started unless a project is mandated for safety or health purposes. All capital projects completed in 2023, or scheduled for completion in 2023, had their projected additional operating costs and related revenues incorporated into the Authority's 2023 Operating Budget.

The following Federal Aviation Administration Airport Improvement Program (AIP) Grant was awarded in 2023:

**Capital Grants**

|           |   |             |
|-----------|---|-------------|
| AIP151-23 | Replace Air Traffic Control Tower and TRACON HVAC | \$2,000,000 |
|-----------|---|-------------|

In 2022, the Federal Aviation Administration approved application PFC05, the collection of approximately \$26.2 million of Passenger Facility Charges for five airport projects. The expiration date for the collection of PFCs is now extended to July 1, 2027.

*FISCAL CAPACITY*

The Authority has the ongoing ability and willingness, as needed, to raise revenues, incur debt, control expenses and meet its financial obligations as they become due. In adopting its 2024 Annual Budget, the Authority projected 1,425,000 enplanements, an increase of approximately 48,361 of 2023 actual levels. The Authority has set its rates and charges for 2024 under the Airline Use and Lease Agreement to meet all projected obligations. For 2024, signatory landing fees have been set at \$5.62 per 1,000 pounds landed weight, compared to \$4.17 budgeted in 2023; apron fees at \$1.87 per square foot, compared to \$1.65 budgeted in 2023; and the terminal rental rate at \$116.98 per square foot, compared to \$94.05 budgeted in 2023.

As of December 31, 2023, the Authority had approximately \$42.8 million in unrestricted funds available. The Authority also had approximately \$8.9 million in restricted operating and maintenance reserves that is more than sufficient to meet two months of operating expenditures and \$500,000 in an equipment repair & replacement reserve fund. In addition, the Authority had approximately \$7.6 million in debt service reserve funds, plus approximately \$9.7 million in Passenger Facility Funds on-hand. The Authority does not anticipate experiencing any cash flow deficiencies during 2024 requiring short-term cash flow financing or increases during the year to the rates and charges billed to the Airlines

*DEBT CAPACITY*

The Albany County Airport Authority Act sets the Authority's debt limit at \$285 million. At December 31, 2023, there is approximately \$55.3 million of debt outstanding issued directly by the Authority to be reduced by approximately \$7.3 million of principal payments during 2024. Debt service coverage was 1.84 for 2023 and is projected to be 2.31 for 2024 based on the adopted budget. Currently the Authority's entire debt portfolio is fixed rate debt.

**AUTHORITY'S INITIATIVES**

The Airport moved forward with various activities during 2023 to enhance and maintain the services provided to the airlines, the traveling public, and other uses of the Airport. These initiatives include:

- The Authority continued to aggressively pursue the air service opportunities to Airlines and promote underserved markets.
- Completion of the Rehabilitation of Runway 10/28 and Taxiway C.
- Completion of the cargo apron rehabilitation.
- Completed installation of a new terminal fire alarm system.
- The first Master Plan in nearly thirty years was submitted to the FAA for review and concurrence.
- Initiated the design for two (2) additional jet bridges in Concourse A.



- The Authority continued to control costs and maintained reasonable rates and charges for an airport that provides a high level of services to its airlines including jet bridge maintenance, all janitorial services, waste removal and utilities.
- Continues to establish partnerships with strategic community stakeholders, corporations, colleges and universities to further regional growth and economic growth.

## **AWARDS**

### *FINANCIAL REPORTING*

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Authority for its annual financial report (ACFR) for the fiscal year ended December 31, 2022. This was the twenty-seventh consecutive year that the Authority has achieved this prestigious award. In order to receive this award a government unit must publish an easily readable and efficiently organized ACFR. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that this 2023 ACFR continues to meet the Certificate of Achievement Program's requirements and will be submitting it to the GFOA to determine its eligibility for a certificate.

### *DISTINGUISHED BUDGET PRESENTATION*

The Government Finance Officers Association of the United States and Canada (GFOA) also has presented an award of Distinguished Presentation to the Authority for its annual budget for 2023. In order to qualify for this award, a governmental unit must publish a budget document judged proficient in several categories including as a policy document, as an operations guide, as a financial plan, and as a communications device. The 2024 budget has been submitted to the GFOA to determine its eligibility for an award.

## **ACKNOWLEDGMENTS**

It is the strong continuing commitment of the Authority Board to the highest standards of financial reporting, disclosure and professionalism that the preparation of this report has been accomplished and for that we extend our sincere appreciation. We also give credit for the dedication, service and performance by all the employees of the Authority, AvPorts and Million Air-Albany in cooperation with all the employees of the airlines and other tenants located at the Airport for serving all the travelers, users and visitors to the Airport.

The preparation of this report on a timely and efficient basis is achieved by the professionalism, efficiency and dedicated services contributed by the entire staff of the Finance Department under the guidance of Margaret Herrmann, Chief Accountant. We wish to express our appreciation for their continuing efforts for maintaining the highest standards of professionalism in managing the financial operations of the Authority in a progressive and responsible manner. It is recognized and a source of pride to the Authority. We also express our specific appreciation to all members of the Finance Department who contributed to assembling and formatting the data included in this report.

## CERTIFICATION

The following sections of this report include the basic financial statements of Authority for the fiscal year ended December 31, 2023 including the Independent Auditor's Report on the basic financial statements. The Auditor's Report provides an unmodified opinion. Based on our knowledge, the information provided in the basic financial statements is accurate, correct and does not contain any untrue statement of material fact; does not omit any material fact which, if omitted, would cause the basic financial statements to be misleading in light of the circumstances under which such statements are made; and fairly presents in all material respects the financial condition and results of operations of the Authority as of, and for, the periods presented in the basic financial statements.

Respectfully submitted:

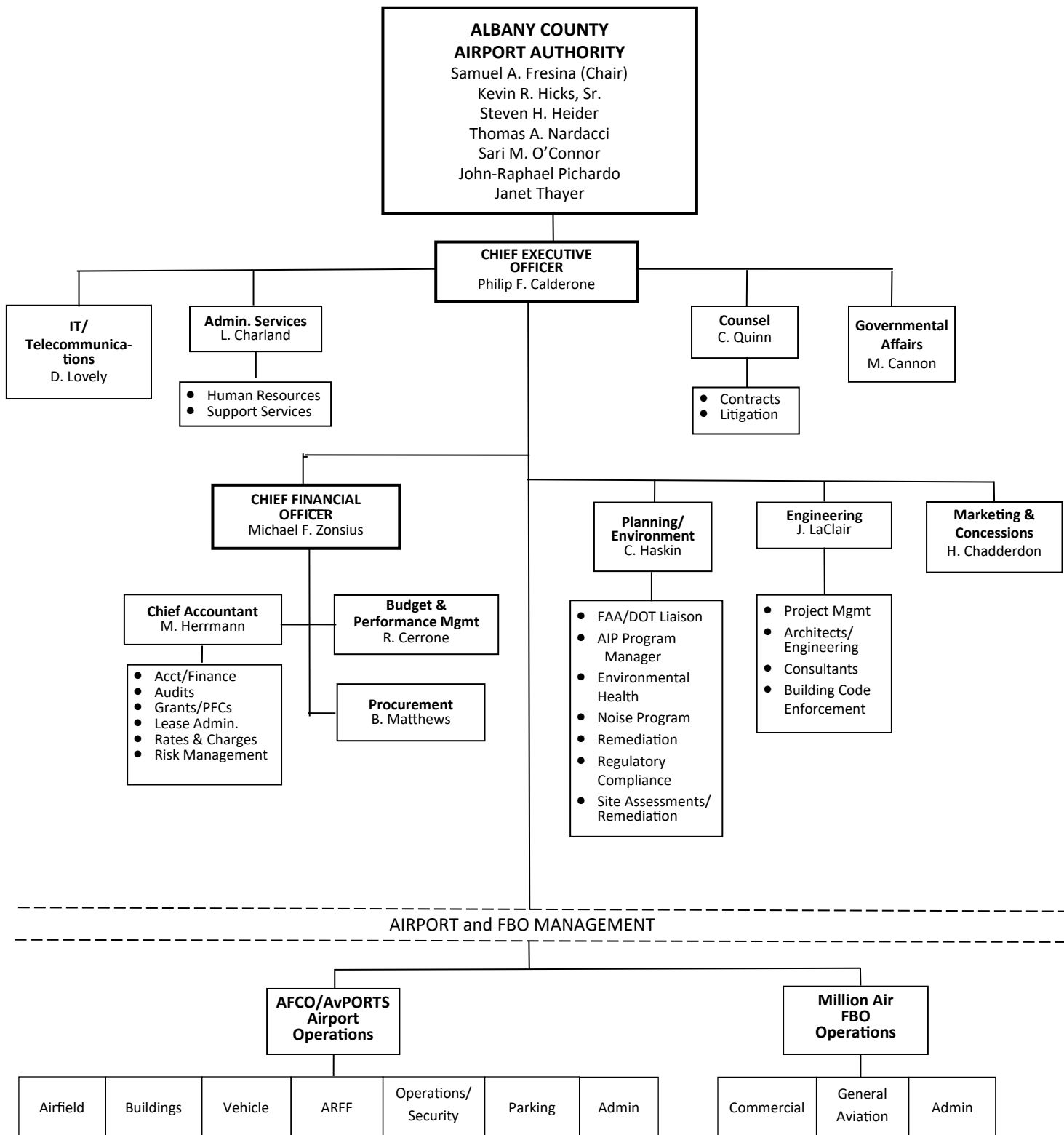


Phillip F. Calderone, Esq.  
Chief Executive Officer



Michael F. Zonsius  
Chief Financial Officer

# ALBANY INTERNATIONAL AIRPORT ORGANIZATIONAL CHART





Government Finance Officers Association

Certificate of  
Achievement  
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Reporting

Presented to

**Albany County Airport Authority  
New York**

For its Annual Comprehensive  
Financial Report  
For the Fiscal Year Ended

December 31, 2022

*Christopher P. Morill*

Executive Director/CEO



21 non-stop destinations are served from Albany  
with

44 daily flights to 17 destinations

4 destinations are served with non-daily flights

Source: Innovata, via Cirium, based on March 2024 schedules.  
Raleigh/Durham service scheduled to begin in May 2024

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**Financial**



BUSINESS  
ADVISORS  
AND CPAS

## INDEPENDENT AUDITOR'S REPORT

To the Members  
Albany County Airport Authority

### Report on the Audit of the Financial Statements

#### *Opinions*

We have audited the financial statements of the business-type activities and fiduciary funds of the Albany County Airport Authority (the Authority), a component unit of the County of Albany, New York, as of and for the year ended December 31, 2023, and the related notes to the financial statements, which collectively comprise the basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the respective financial position of the business-type activities and fiduciary funds of the Albany County Airport Authority as of December 31, 2023, and the respective change in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### *Basis for Opinions*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* (GAS), issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Authority and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### *Responsibilities of Management for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.



### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and GAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and GAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedule of changes in net OPEB liability and related ratios, schedule of actuarially determined contribution - deficiency/(excess), schedule of OPEB actuarial methods and assumptions, schedules of proportionate share of net pension liability (asset) and schedule of authority contributions on pages 21 through 29, 76 through 77 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Supplementary Information***

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Albany County Airport Authority's basic financial statements. The introductory section on pages 1 through 12, the schedule of debt service requirements to maturity and of governmental payments and services on page 86 and 87, the insurance schedule on page 88, the customer facility charges statement on page 90, the statistical section on pages 92 through 115, and the biographies of the Authority's members and senior staff on pages 134 through 136 are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The accompanying Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance for the year ended December 31, 2023, is presented for purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and by the New York State Department of Transportation *Preliminary Draft Part 43 of the New York State Codification of Rules and Regulations* and are also not a required part of the basic financial statements. The accompanying Schedule of Passenger Facility Charges Collected and Expended for the year ended December 31, 2023, is presented for purposes of additional analysis as specified in the *Passenger Facility Charge Audit Guide for Public Agencies*, issued by the Federal Aviation Administration, and is also not a required part of the basic financial statements.

The schedule of debt service requirements to maturity, the schedule of government payments and services, the Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance, and the Schedule of Passenger Facility Charges Collected and Expended are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### ***Other Information***

Management is responsible for the other information included in the annual report. The other information comprises the introductory section, the statistical section and biographies but does not include the basic financial statements and our auditor's report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any assurance on them.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected misstatement of the other information exists, we are required to describe it in our report.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated March 18, 2024 on our consideration of the Albany County Airport Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Albany County Airport Authority's internal control over financial reporting and compliance.

*Mengel, Metzger, Barw & Co. LLP*

Latham, NY  
March 18, 2024

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## MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis (MD&A) of the Albany County Airport Authority (the Authority) provides an introduction of the basic financial statements for the year ended December 31, 2023 with selected comparative information for the years ended December 31, 2022 and December 31, 2021. Management prepared this unaudited MD&A, which should be read in conjunction with the financial statements, and the notes thereto, which follow in this section.

### Overview of the Financial Statements

The Authority is a business-type activity and the Authority's basic financial statements include: the *Statements of Net Position*, the *Statements of Revenues, Expenses and Changes in Net Position* and the *Statements of Cash Flows*. The financial statements are prepared in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). Also included are the *Statements of Fiduciary Fund Net Position*; and the *Statements of Changes in Fiduciary Fund Net Position* for the Authority's Fiduciary Fund which also has a December 31st year end.

The *Statements of Net Position* depict the Authority's financial position at December 31, 2023 and December 31, 2022, the end of the Authority's previous fiscal year. The Statements reports all assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position. Net position is displayed in three components: net investment in capital assets, restricted (distinguished between major categories of restrictions) and unrestricted.

The *Statements of Revenues, Expenses and Changes in Net Position* reports total operating revenues, operating expenses, non-operating income and expenses, capital contributions and the changes in net position during the years ended December 31, 2023 and 2022. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the cash flows.

The *Statements of Cash Flows* presents information showing how the Authority's cash and cash equivalents position changed during the years ended December 31, 2023 and 2022. The Statements classifies cash receipts and cash payments by Operating Activities, Non-capital Financing Activities, Investing Activities, and Capital and Related Financing Activities.

The *Statements of Fiduciary Fund Net Position* is a snapshot of account balances of the Authority's fiduciary fund at December 31, 2023 and December 31, 2022 and indicates the assets available for future payments for retiree benefits and any current liabilities that are owed at this time.

The *Statements of Changes in Fiduciary Fund Net Position*, on the other hand, provides a view of current period additions to and deductions from the net position held in the Trust during the years ended December 31, 2023 and 2022.

### Airport Activities

In 2023, Enplanements increased from 1,290,529 in 2022 to 1,376,639. Cargo tonnage decreased from 21,082 in 2022 to 20,949 in 2023. Operations, a landing or takeoff, decreased from 53,726 in 2022 to 53,610 in 2023.

The following shows the major airport indicators during the past three years:

|              | 2023      | 2022      | 2021    |
|--------------|-----------|-----------|---------|
| Enplanements | 1,376,639 | 1,290,529 | 976,037 |
| Operations   | 53,610    | 53,726    | 47,849  |
| Cargo (tons) | 20,929    | 21,082    | 23,049  |

Published available seats for 2023 increased by 99,244 or 6.3% from 2022 and the passenger load factor increased to 83% in 2023 from 79% in 2022. The published available seats and the yearly load factors for the last three years are below:

|                       | 2023      | 2022      | 2021      |
|-----------------------|-----------|-----------|-----------|
| Total Available Seats | 1,656,472 | 1,557,228 | 1,189,312 |
| Passenger Load Factor | 83%       | 79%       | 83%       |

As of December 31, 2023, two regularly scheduled express mail and various special cargo carriers serve the Airport.

## Financial Highlights

### SUMMARY OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

The changes in net position over time may serve as a useful indicator of changes in the Authority's financial position. A summary of the Authority's change in net position for the year ended December 31 is below:

|   | 2023           | 2022           | 2021           |
|---|----------------|----------------|----------------|
| Operating revenues                                    | \$ 53,230,207  | \$ 53,582,278  | \$ 40,775,457  |
| Operating expenses                                    | 44,158,861     | (40,350,761)   | (33,766,606)   |
| Revenues in excess of expenses before depreciation    | 9,071,346      | 13,231,517     | 7,008,851      |
| Depreciation  | 19,050,784     | (18,882,884)   | (18,387,208)   |
| Loss before non-operating income and expenses         | (9,979,438)    | (5,651,367)    | (11,378,357)   |
| Non-operating income and (expenses), net              | 11,898,516     | 4,357,040      | 7,001,158      |
| Income/(loss) before capital contributions            | 1,919,078      | (1,294,327)    | (4,377,199)    |
| Capital contributions, special and extraordinary item | 16,929,595     | 5,982,119      | 11,276,697     |
| Net position  |                |                |                |
| Increase / (decrease) in net position                 | 18,848,673     | 4,687,792      | 6,899,498      |
| Total net position, beginning of year                 | 251,869,419    | 247,181,627    | 240,282,129    |
| Total net position, end of year                       | \$ 270,718,092 | \$ 251,869,419 | \$ 247,181,627 |

### OPERATING REVENUE AND NON-OPERATING REVENUE

Total revenues are a combination of Operating and Non-Operating Revenue. Operating revenue is generated from the day-to-day activities of the airport, landing fees, parking fees, terminal rent and property rent. Non-operating revenue is revenue that is ancillary or a by-product of operating the airport, e.g. interest revenue. It may also be grant revenue that reimburses an operating expense or Passenger Facility Charges that are used for approved capital expenditures. Operating revenue and non-operating revenue for 2023, 2022 and 2021 are on the next page:

|                               | 2023                 | 2022                 | 2021                 |
|-------------------------------|----------------------|----------------------|----------------------|
| Operating Revenues            |                      |                      |                      |
| Airfield                      | \$ 5,512,260         | \$ 6,537,793         | \$ 5,545,788         |
| Terminal                      | 3,510,123            | 4,974,060            | 5,363,151            |
| Ground Transportation         | 17,907,220           | 16,405,065           | 9,327,909            |
| Concessions                   | 9,462,456            | 8,645,042            | 6,891,504            |
| Fixed Based Operations        | 12,361,731           | 12,506,123           | 9,326,061            |
| Other                         | 4,476,417            | 4,514,195            | 4,321,044            |
|                               | <u>53,230,207</u>    | <u>53,582,278</u>    | <u>40,775,457</u>    |
| Non-Operating Income          |                      |                      |                      |
| Passenger Facility Charges    | 5,699,317            | 5,318,185            | 4,055,447            |
| Grant Income                  | 5,232,617            | 1,420,740            | 4,810,756            |
| Improvement Chargers          | 368,400              | 368,400              | 368,400              |
| Insurance Recoveries          | 335,000              | -                    | 77,967               |
| Interest Income               | 2,371,346            | 846,754              | 263,747              |
|                               | <u>14,006,680</u>    | <u>7,954,079</u>     | <u>9,576,317</u>     |
| Total                         | <u>\$ 67,236,887</u> | <u>\$ 61,536,357</u> | <u>\$ 50,351,774</u> |
| <i>Percentage of Increase</i> | <i>9.3%</i>          | <i>22.2%</i>         | <i>13.4%</i>         |

## Operating Revenue

Total operating revenue increased to \$53,230,207 from \$53,582,278 in the prior year, a decrease of \$352,071, or 0.7%. The majority of operating revenue is driven by enplanement levels.

Airfield revenue decreased to \$5,512,260 from \$6,537,793 in the prior year, a decrease of \$1,025,533, or 15.7%. Airfield revenue includes: passenger and cargo landing fees, apron fees and glycol disposal fees. Under the Signatory Airline Use and Lease Agreement (ULA), the airfield is a "residual cost center" requiring signatory airlines to pay the residual cost after all airfield and certain non-airfield revenues allocated to the airfield have been applied which includes interest income and PFCs applicable to airfield related debt service. Accordingly, airfield revenues are sensitive to airfield cost, interest earnings, PFCs revenues applied to airfield debt service, and the amount of airfield debt service.

Terminal revenue decreased to \$3,510,123 from \$4,974,060 in the prior year, a decrease of \$1,463,937, or 29.4%. Terminal revenue includes: airline and non-airline lease revenue and passenger boarding bridge fees. The terminal revenue is sensitive to the amount of rented space and terminal operating costs used to determine the annual rental rate.

Ground transportation revenue increased to \$17,907,220 from \$16,405,065 in the prior year, an increase of \$1,502,155, or 9.2%. Ground transportation revenue includes: parking revenue, taxi/hotel access fees, and transportation network charges (Lyft/Uber). Ground transportation revenue is sensitive to enplanement activity and the number of parking transactions (vehicles parked). Parking transactions increased to 571,981 from 530,725 in the prior year. The Airport directly manages all on-airport parking operations which at December 31, 2023 included 181 short-term garage/surface, 2,912 long-term garage, 1,880 long-term surface, and 2,763 remote shuttle served parking spaces.

Concession revenue increased to \$9,462,456 from \$8,645,042 in the prior year, an increase of \$817,414, or 9.5%. Concession revenue is driven by enplanement activity.

Gross sales per enplanement levels increased 15.9% as shown below:

|                       | 2023      | 2022      | 2021    |
|-----------------------|-----------|-----------|---------|
| Enplanements          | 1,376,639 | 1,290,529 | 976,037 |
| Sales per Enplanement | \$ 11.19  | \$ 10.53  | \$ 9.08 |

Fixed Based Operator revenue decreased to \$12,361,731 from \$12,506,123 in the prior year, an decrease of \$144,392, or 1.2%. The Authority manages the daily operations of its FBO through REW Investments, Inc. (d/b/a Million Air). A summary of the operating revenue drivers, e.g. the gallons of Jet A and Aviation Gasoline sold, gallons of glycol sold and sprayed and the Jet A transferred to the commercial and cargo airlines, is as follows for 2023, 2022 and 2021:

|                                       | 2023       | 2022       | 2021       |
|---------------------------------------|------------|------------|------------|
| Retail Gallons Sold:                  |            |            |            |
| Jet A                                 | 1,279,421  | 1,259,022  | 1,274,382  |
| AvGas                                 | 72,471     | 68,249     | 49,815     |
| Glycol - Consortium                   | 59,953     | 58,707     | 52,419     |
| Glycol - Sprayed                      | 75,647     | 64,786     | 56,622     |
| Jet A Fuel Airline Into-Plane Gallons | 18,494,934 | 18,141,788 | 15,161,563 |

Other revenue decreased to \$4,476,417 from \$4,514,195 in the prior year, a decrease of \$37,778, or 0.8%. Other revenue remains relatively the same from year to year and includes fixed lease rent from land, hangars, t-hangars, and buildings.

### **Non-Operating Income**

Total Non-Operating income increased to \$14,006,680 from \$7,954,079 in the prior year, a difference of \$6,052,601 or 76.1%. This increase is largely attributable to the increase in Grant Income derived from Coronavirus and Relief Act (CARES Act) funding and an increase in interest earnings.

### **OPERATING EXPENSES AND NON-OPERATING EXPENSES HIGHLIGHTS**

Total expenses are also a made up of Operating and Non-Operating components and depreciation. Operating expenses include those expenses necessary to operate the airport on a day-to-day basis and include personnel salary and benefits, contract services, and materials and supplies. Non-operating expenses also include expenses that are ancillary or a by-product of operating the airport and predominantly include interest expense. Depreciation is the annual expense of the cost of a capital asset allocated over its annual useful life. Operating expenses and non-operating expenses for 2023, 2022 and 2021 are on the next page.



|                               | 2023                 | 2022                 | 2021                 |
|-------------------------------|----------------------|----------------------|----------------------|
| Operating Expenses            |                      |                      |                      |
| Personnel services            | \$ 12,624,930        | \$ 11,593,516        | \$ 10,390,542        |
| Employee benefits             | 5,950,078            | 4,941,925            | 4,756,459            |
| Utilities & communications    | 2,562,914            | 2,563,632            | 1,937,442            |
| Purchased services            | 7,177,642            | 6,223,531            | 5,555,362            |
| Material & supplies           | 12,413,637           | 12,445,319           | 8,662,515            |
| Administration                | 2,871,427            | 2,300,011            | 1,641,707            |
| Non-capital equipment         | 558,233              | 282,827              | 822,579              |
|                               | <u>44,158,861</u>    | <u>40,350,761</u>    | <u>33,766,606</u>    |
| Depreciation                  | 19,050,784           | 18,882,884           | 18,387,208           |
| Non-Operating Expenses        |                      |                      |                      |
| Interest                      | 2,108,164            | 2,314,999            | 2,575,159            |
| Grant expense                 | -                    | 1,282,040            | -                    |
|                               | <u>2,108,164</u>     | <u>3,597,039</u>     | <u>2,575,159</u>     |
| Total                         | <u>\$ 65,317,809</u> | <u>\$ 62,830,684</u> | <u>\$ 54,728,973</u> |
| <i>Percentage of Increase</i> | <i>4.0%</i>          | <i>14.8%</i>         | <i>0.2%</i>          |

### Operating Expenses

Total operating expenses increased to \$44,158,861 from \$40,350,761 in the prior year, an increase of \$3,808,100, or 9.4%. Below are the categories that comprise total operating expenses.

Combined, Personnel Services and Employee Benefits expense increased to \$18,575,008 from \$16,535,441 in the prior year, an increase of \$2,039,567, or 12.3%.

Utility and communication expense decreased to \$2,562,914 from \$2,563,632 in the prior year, a decrease of \$718, or 0.03%.

Purchased service expense increased to \$7,177,642 from \$6,223,531 in the prior year, an increase of \$954,111, or 15.3%.

Materials and supplies expense decreased to \$12,413,637 from \$12,445,319 in the prior year, a decrease of \$31,682, or 0.3%.

Administration expense increased to \$2,871,427 from \$2,300,011 in the prior year, an increase of \$571,416, or 24.8%.

Non-Capital equipment expense increased to \$558,233 from \$282,827 in the prior year, an increase of \$275,406, or 97.4%.

### Non-Operating Expenses

Total Non-Operating Expenses decreased to \$2,108,164 from \$3,597,039 in the prior year, a difference of \$1,488,875. This decrease is largely attributable to the disbursements required to the concessions in the amount of \$1,282,040 from the Grant Income derived from Coronavirus and Relief Act (CARES Act) funding that was recorded in 2022.

## Financial Position Summary

The Statements of Net Position depict the Authority's financial position as of one point in time – December 31 – and reflects the residual difference between all assets, deferred outflows of resources, liabilities and deferred inflows of resources of the Authority. Net position represents the residual interest in the Authority's assets after deducting liabilities. The Authority's net position was \$271.4 million at December 31, 2023, a \$19.5 million increase from December 31, 2022.

A condensed summary of the Authority's total net position at December 31, 2023 and December 31, 2022 and 2021 is below:

|  | 2023                  | 2022                  | 2021                  |
|--|-----------------------|-----------------------|-----------------------|
| <b>ASSETS</b>                              |                       |                       |                       |
| Capital assets                             | \$ 275,717,191        | \$ 267,625,014        | \$ 276,300,611        |
| Other assets                               | 104,847,397           | 89,436,457            | 82,392,667            |
| Total Assets                               | <u>380,564,588</u>    | <u>357,061,471</u>    | <u>358,693,278</u>    |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b>      |                       |                       |                       |
|  | <u>2,609,258</u>      | <u>3,033,495</u>      | <u>2,873,221</u>      |
| <b>LIABILITIES</b>                         |                       |                       |                       |
| Current (payable from unrestricted assets) | 16,971,995            | 9,506,912             | 6,811,538             |
| Current (payable from restricted assets)   | 16,275,794            | 9,320,058             | 8,288,244             |
| Noncurrent liabilities                     | 58,738,561            | 65,874,334            | 73,928,802            |
| Total Liabilities                          | <u>91,986,350</u>     | <u>84,701,304</u>     | <u>89,028,584</u>     |
| <b>DEFERRED INFLOWS OF RESOURCES</b>       |                       |                       |                       |
|  | <u>20,469,409</u>     | <u>23,524,243</u>     | <u>25,356,288</u>     |
| <b>NET POSITION</b>                        |                       |                       |                       |
| Net investment in capital assets           | 208,844,436           | 210,618,826           | 209,491,889           |
| Restricted                                 | 38,318,628            | 25,249,714            | 23,862,862            |
| Unrestricted                               | 24,205,023            | 16,000,879            | 13,826,876            |
| Net Position                               | <u>\$ 271,368,087</u> | <u>\$ 251,869,419</u> | <u>\$ 247,181,627</u> |

Net position is comprised of three components as follows:

*Investment in capital assets* (e.g., land, buildings, improvements, and equipment), less the related indebtedness outstanding used to acquire those capital assets, represents the largest portion of the Authority's net position (77.0% at December 31, 2023). The Authority uses these capital assets to provide services to the airlines, passengers and to service providers and users located at the Airport; consequently, these assets are not available for future spending. Although the Authority's net investment in capital assets is net of related debt, the resources required to repay this debt annually are paid from operations, since it is unlikely that the capital assets will be liquidated to pay liabilities.

*Restricted net position* (14.1 % at December 31, 2023), principally representing bond reserves and PFC funds, are restricted as to use pursuant to bond resolutions and Federal regulations. The restricted component of net position consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets.

*Unrestricted net position* totaling \$8.9 million (24.2 % at December 31, 2023) are available to meet any of the Authority's ongoing obligations. The unrestricted component of net position is the net amount of the assets, deferred outflows of resources, liabilities and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

## Airlines Signatory Rates and Charges

The Authority and airlines entered into a Use and Lease Agreement (“Agreement”) effective January 1, 2016 for five years, with an option for a five-year renewal, which establishes how the airlines that signed the Agreement will be assessed annual rates and charges for their use of the Airport. In the Agreement, signatory airlines have the option to designate some or all of their affiliate carriers as signatory airlines. The five-year renewal option was renegotiated and the Authority and airlines agreed to a one-year option and one two-year option.

## Cash Management Policies and Cash Flow Activities

Cash equivalents represent cash-on-hand, bank deposits and liquid investments with a maturity of three months or less. The following shows a summary of the major sources and uses of cash and cash equivalents for 2023, 2022 and 2021:

|  | 2023          | 2022          | 2021          |
|--|---------------|---------------|---------------|
| Cash flows from (used):                  |               |               |               |
| Operating activities                     | \$ 17,836,908 | \$ 15,555,769 | \$ 5,530,263  |
| Noncapital financing activities          | 5,232,617     | 138,700       | 4,810,756     |
| Investing activities                     | 2,113,059     | 919,474       | 278,122       |
| Capital and related financing activities | (13,228,079)  | (8,365,052)   | (7,160,822)   |
| Net increase/(decrease) in cash          | 11,954,505    | 8,248,891     | 3,458,319     |
| Beginning of period                      | 59,296,949    | 51,048,058    | 47,589,739    |
| End of period                            | \$ 71,251,454 | \$ 59,296,949 | \$ 51,048,058 |

The Authority’s available cash and cash equivalents increased during 2023 by \$11,954,505. Cash and cash equivalents as of December 31, 2023, 2022 and 2021 are composed of:

|  | 2023          | 2022          | 2021          |
|--|---------------|---------------|---------------|
| Funds available for unrestricted operations: | \$ 42,799,679 | \$ 26,924,730 | \$ 22,357,372 |
| Funds restricted for:                        |               |               |               |
| Operating and renewal reserves               | 8,962,306     | 8,170,629     | 7,085,564     |
| CFC funds                                    | 464,656       | 453,361       | 449,616       |
| Capital projects                             | 730,984       | 6,886,147     | 4,559,084     |
| PFCs available for debt service payments     | 9,751,984     | 8,243,096     | 8,289,838     |
| Revenue bond reserves                        | 7,609,446     | 7,708,379     | 7,403,497     |
| Other restrictions                           | 932,399       | 910,607       | 903,087       |
|  | \$ 71,251,454 | \$ 59,296,949 | \$ 51,048,058 |

## Capital Activities

The Authority capitalized \$16.5 million for completed projects in 2023. The majority was \$7.9 million for Runway 10/28 rehabilitation, \$1.6 million for rehabilitation of the air cargo ramp, \$1.5 million for terminal escalators, \$2.0 million for the terminal fire alarm replacement, \$0.6 million for land acquisition and \$1.5 million for various equipment replacement including a new front end loader at \$0.4 million and \$0.5 million for a new runway broom.

More detailed capital asset activity information can be found in Note 7 of the financial statements.

## Debt Administration

The total Authority principal debt outstanding at December 31, 2023 for General Airport Revenue Bonds (GARB) was \$55,295,000 as compared to \$62,315,000 as of December 31, 2022. The aggregate par amount of bonds and bank loans issued by the Authority and outstanding as of December 31, 2023 and 2022 and 2021 is summarized in the following table:

|  | Issued               | 2023                 | 2022                 | 2021                 |
|--|----------------------|----------------------|----------------------|----------------------|
| Authority Revenue Bonds and Other Debt |                      |                      |                      |                      |
| Series 2017A & B Refunding             | \$ 14,395,000        | \$ 6,070,000         | \$ 7,215,000         | \$ 8,300,000         |
| Series 2018A & B GARB                  | 22,590,000           | 20,750,000           | 21,165,000           | 21,560,000           |
| Series 2019A GARB                      | 9,620,000            | 8,970,000            | 9,145,000            | 9,315,000            |
| Series 2020A & B Refunding             | 34,610,000           | 19,505,000           | 24,790,000           | 29,825,000           |
| Total Authority Debt Obligations       | <u>\$ 81,215,000</u> | <u>\$ 55,295,000</u> | <u>\$ 62,315,000</u> | <u>\$ 69,000,000</u> |

At December 31, 2023 the Authority maintained debt service reserve funds for each bond issue in the amount of \$7.6 million which is restricted for repayment of debt and Passenger Facility Charge (PFC) Funds in the amount of \$9.8 million of which only \$7.3 million is restricted to repayment of debt. Thus, the Authority's direct obligations outstanding, net of funds restricted for the repayment of debt, was \$40.4 million in aggregate par amount of bonds outstanding. For additional information about the Authority's long term debt (see Note 8).

Under the Authority's master bond resolution adopted in 1997, it is required to maintain an operating reserve equal to two months operating expenses. At December 31, 2023 the reserve requirement was \$7.6 million and for which the Authority had \$8.5 million on hand. The Authority also had \$28.4 million in its airport Development Fund which can be used to restore a deficiency in any other fund and it had a repair and replacement reserve fund of \$0.5 million.

## Other Long-Term Debt

Under generally accepted accounting principles, the term "debt" includes bonds, notes, loans, leases and other obligations including the net unfunded obligations for employee benefits. As of December 31, 2023 and 2022 the Authority reported \$6,386,068 and \$6,057,134 respectively as its share of the unfunded OPEB liability (see Note 14). The Authority also reported \$(1,026,081) and \$349,754 at December 31, 2023 and 2022 respectively for its proportionate share of the unfunded asset/(liability) for employee pensions (see Note 13).

## Credit Ratings and Bond Insurance

The Authority's underlying credit ratings are: Moody's Investors Service "A2" and S&P Global Ratings "A".

Fitch Ratings has withdrawn its insured rating of all bonds insured by AGMC effective February 25, 2010. Moody's lowered their rating of AGMC from "A3" to "A2" on January 17, 2013. S&P Global Ratings upgraded their enhanced rating of AGMC from "AA-" to "AA" on March 18, 2014. On June 14, 2018, S&P Global Ratings raised the Authority's underlying credit rating from "A-" to "A". On January 23, 2018 AGMC received a rating of AA+ from Kroll Bond Rating Agency. S&P Global Ratings assigned an "A" rating on October 25, 2019 and Moody's assigned an "A3" rating on October 29, 2019. S&P Global Ratings of an "A" as of August 2022 reflects their view of the airport's recovering activity and improved market position with year-to-date enplanement performance through July 2022 which was 2.6% ahead of budget. Moody's assigned an upgraded "A2" rating as of July 2023 that "reflects effective management of the financial

profile, robust financial metrics, as evidenced by a Moody's calculated total debt service coverage ratio of 2.2x. and continued decline in debt levels relative to historical".

### **Financial Statements**

The Authority's financial statements are prepared on an accrual basis of accounting in accordance with generally accepted accounting principles promulgated by the Governmental Accounting Standards Board (GASB). The Authority operates as a single enterprise fund with revenues recognized when earned, not when received. Expenses are recognized when incurred, not when they are paid. Capital assets are capitalized and (except land) are depreciated over their estimated useful lives. Certain funds are reported as restricted based upon constraints placed on their use by contributors, grantors and debt covenants. See the Notes to the Financial Statements for a summary of the Authority's significant accounting policies.

### **Request for Information**

The Authority's basic financial statements are designed to provide detailed information on the Authority's operations and to the Authority's Board, management, investors, creditors, customers and all others with an interest in the Authority's financial affairs and to demonstrate the Authority's accountability for the assets it controls and the funds it receives and expends. Questions concerning any of the information provided in this report or any request for additional information should be addressed to the Chief Financial Officer by email: [mzonsius@albanyairport.com](mailto:mzonsius@albanyairport.com) or in writing to, Albany County Airport Authority, Terminal Building, Third Floor, Albany, NY 12211-1057.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Michael F. Zonsius". The signature is written in a cursive style with a large initial "M".

Michael F. Zonsius  
Chief Financial Officer

Albany County Airport Authority  
Statements of Net Position  
As of December 31, 2023 and December 31, 2022

|   | December 31, 2023  | December 31, 2022  |
|---|--------------------|--------------------|
| <b>CURRENT ASSETS</b>   |                    |                    |
| Unrestricted Assets:  |                    |                    |
| Cash and cash equivalents                                     | \$ 42,799,679      | \$ 26,924,731      |
| Accounts receivable - net                                     | 2,109,957          | 2,986,921          |
| Lease receivable  | 2,722,345          | 2,567,186          |
| Inventory - fuel  | 136,290            | 122,052            |
| Inventory - glycol  | 415,222            | 477,416            |
| Prepaid expenses  | 384,781            | 283,711            |
| <b>Total Unrestricted Assets</b>                              | <b>48,568,274</b>  | <b>33,362,017</b>  |
| Restricted Assets:  |                    |                    |
| Operating and Replacement Reserves:                           |                    |                    |
| Cash and cash equivalents                                     | 8,962,306          | 8,170,629          |
| CFC Funds:  |                    |                    |
| Cash and cash equivalents                                     | 464,656            | 453,361            |
| Capital Funds:  |                    |                    |
| Cash and cash equivalents                                     | 730,984            | 6,886,147          |
| Grant funds receivable  | 10,073,584         | 4,190,277          |
| Passenger Facility Charge Funds:                              |                    |                    |
| Cash and cash equivalents                                     | 9,751,984          | 8,243,096          |
| Passenger Facility Charges receivable                         | 605,901            | 563,928            |
| Revenue Bond Funds:   |                    |                    |
| Cash and cash equivalents                                     | 7,609,446          | 7,708,378          |
| FAA Restricted Funds:   |                    |                    |
| Cash and cash equivalents                                     | 210,565            | 205,569            |
| Concession Improvement Funds:                                 |                    |                    |
| Cash and cash equivalents                                     | 721,834            | 705,038            |
| <b>Total Restricted Assets</b>                                | <b>39,131,260</b>  | <b>37,126,423</b>  |
| <b>Total Current Assets</b>                                   | <b>87,699,534</b>  | <b>70,488,440</b>  |
| <b>NON-CURRENT ASSETS</b>                                     |                    |                    |
| Prepaid expenses  | 178,797            | 194,232            |
| Net pension asset   | -                  | 349,754            |
| Lease receivable  | 16,969,066         | 18,404,031         |
| Capital Assets:   |                    |                    |
| Land and easements  | 48,899,432         | 48,201,829         |
| Buildings, improvements and equipment,<br>net of depreciation | 206,527,416        | 209,659,168        |
| Construction in progress                                      | 20,290,343         | 9,764,017          |
| <b>Total Capital Assets</b>                                   | <b>275,717,191</b> | <b>267,625,014</b> |
| <b>Total Non-Current Assets</b>                               | <b>292,865,054</b> | <b>286,573,031</b> |
| <b>Total Assets</b>   | <b>380,564,588</b> | <b>357,061,471</b> |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b>                         |                    |                    |
| Refunding   | 638,650            | 959,399            |
| OPEB expenses   | 906,998            | 1,025,989          |
| Pension expenses  | 1,063,610          | 1,048,107          |
| <b>Total Deferred Outflows of Resources</b>                   | <b>2,609,258</b>   | <b>3,033,495</b>   |

The accompanying notes are an integral part of these financial statements

Albany County Airport Authority  
Statements of Net Position  
As of December 31, 2023 and December 31, 2022

|   | December 31, 2023 | December 31, 2022 |
|---|-------------------|-------------------|
| <u>LIABILITIES AND NET POSITION</u>         |                   |                   |
| <u>CURRENT LIABILITIES</u>                  |                   |                   |
| Payable from Unrestricted Assets:           |                   |                   |
| Accounts payable                            | 4,046,593         | 871,910           |
| Accrued expenses                            | 12,925,402        | 8,635,002         |
| Total Payable from Unrestricted Assets      | 16,971,995        | 9,506,912         |
| Payable from Restricted Assets:             |                   |                   |
| Construction contracts payable              | 7,953,166         | 1,777,588         |
| Construction contract retainages            | 951,829           | 427,223           |
| Accrued interest payable                    | 90,799            | 95,247            |
| Current maturities of long - term debt      | 7,280,000         | 7,020,000         |
| Total Payable from Restricted Assets        | 16,275,794        | 9,320,058         |
| Total Current Liabilities                   | 33,247,789        | 18,826,970        |
| <u>NON-CURRENT LIABILITIES</u>              |                   |                   |
| Bonds and other debt obligations            | 51,326,412        | 59,817,200        |
| Net OPEB liability                          | 6,386,068         | 6,057,134         |
| Net pension liability - proportionate share | 1,026,081         | -                 |
| Total Non-Current Liabilities               | 58,738,561        | 65,874,334        |
| Total Liabilities                           | 91,986,350        | 84,701,304        |
| <u>DEFERRED INFLOWS OF RESOURCES</u>        |                   |                   |
| Concession improvement funds                | 906,386           | 780,788           |
| OPEB expenses                               | 766,596           | 1,275,576         |
| Pension expenses                            | 75,313            | 1,246,137         |
| Leases                                      | 18,721,114        | 20,221,742        |
| Total Deferred Inflows of Resources         | 20,469,409        | 23,524,243        |
| <u>NET POSITION</u>                         |                   |                   |
| Net investment in capital assets            | 208,844,436       | 203,073,505       |
| Restricted                                  | 38,318,628        | 32,795,035        |
| Unrestricted                                | 23,555,023        | 16,000,879        |
| Net Position                                | \$ 270,718,087    | \$ 251,869,419    |

The accompanying notes are an integral part of these financial statements

Albany County Airport Authority  
 Statements of Revenues, Expenses and Changes in Net Position  
 For the Years Ended December 31, 2023 and December 31, 2022

|  | <u>December 31, 2023</u> | <u>December 31, 2022</u> |
|--|--------------------------|--------------------------|
| Operating Revenues                                 |                          |                          |
| Airfield   | \$ 5,512,260             | \$ 6,537,793             |
| Fixed Based Operations                             | 12,361,731               | 12,506,123               |
| Terminal   | 3,510,123                | 4,974,060                |
| Concessions  | 9,462,456                | 8,645,042                |
| Ground transportation                              | 17,907,220               | 16,405,065               |
| Other revenue                                      | 4,476,417                | 4,514,195                |
| Total Operating Revenues                           | <u>53,230,207</u>        | <u>53,582,278</u>        |
| Operating Expenses                                 |                          |                          |
| Personal services                                  | 12,624,930               | 11,593,516               |
| Employee benefits                                  | 5,950,078                | 4,941,925                |
| Utilities & communications                         | 2,562,914                | 2,563,632                |
| Purchased services                                 | 7,177,642                | 6,223,531                |
| Materials & supplies                               | 12,413,637               | 12,445,319               |
| Administrative expenses                            | 2,871,427                | 2,300,011                |
| Non-capital equipment                              | 558,233                  | 282,827                  |
| Total Operating Expenses                           | <u>44,158,861</u>        | <u>40,350,761</u>        |
| Revenues in excess of expenses before depreciation | 9,071,346                | 13,231,517               |
| Depreciation                                       | <u>19,050,784</u>        | <u>18,882,884</u>        |
| Loss Before Non-Operating Income and Expenses      | <u>(9,979,438)</u>       | <u>(5,651,367)</u>       |
| Non-Operating Income and (Expenses)                |                          |                          |
| Passenger facility charges                         | 5,699,317                | 5,318,185                |
| Grant income                                       | 5,232,617                | 1,420,740                |
| Improvement charges                                | 368,400                  | 368,400                  |
| Interest income                                    | 2,371,341                | 846,754                  |
| Insurance recoveries                               | 335,000                  | -                        |
| Interest expense                                   | (2,108,164)              | (2,314,999)              |
| Grant expense                                      | -                        | (1,282,040)              |
| Total Non-Operating Income and (Expenses)          | <u>11,898,511</u>        | <u>4,357,040</u>         |
| Gain (Loss) before Capital Contributions           | 1,919,073                | (1,294,327)              |
| Capital Contributions                              | <u>16,929,595</u>        | <u>5,982,119</u>         |
| Net Position                                       |                          |                          |
| Increase in Net Position                           | 18,848,668               | 4,687,792                |
| Net Position, Beginning of Year                    | <u>251,869,419</u>       | <u>247,181,627</u>       |
| Net Position, End of Year                          | <u>\$ 270,718,087</u>    | <u>\$ 251,869,419</u>    |

The accompanying notes are an integral part of these financial statements



Albany County Airport Authority  
Statements of Cash Flows  
For the Years Ended December 31, 2023 and December 31, 2022

|   | December 31, 2023 | December 31, 2022 |
|---|-------------------|-------------------|
| Cash Flows From Operating Activities  |                   |                   |
| Cash received from providing services   | \$ 54,282,774     | \$ 53,926,133     |
| Cash paid to suppliers  | (35,171,562)      | (36,820,066)      |
| Cash paid to employees  | (1,652,261)       | (1,550,298)       |
| Net Cash Provided By Operating Activities   | 17,458,951        | 15,555,769        |
| Cash Flows From Noncapital Financing Activities   |                   |                   |
| Grant income  | 5,232,617         | 1,420,740         |
| Grant expense   | -                 | (1,282,040)       |
| Net Cash Provided By Noncapital Financing Activities  | 5,232,617         | 138,700           |
| Cash Flows From Investing Activities  |                   |                   |
| Interest received   | 2,195,741         | 846,755           |
| Interest on passenger facility charges  | 295,276           | 72,719            |
| Net Cash Provided by Investing Activities   | 2,491,017         | 919,474           |
| Cash Flows From Capital and Related Financing Activities                                    |                   |                   |
| Purchase of property and equipment  | (20,442,784)      | (9,500,688)       |
| Principal payments made on bonds and notes payable  | (7,020,000)       | (6,685,000)       |
| Interest paid   | (3,002,652)       | (3,335,200)       |
| Concession improvement funds  | 125,600           | 74,933            |
| Improvement charges   | 368,400           | 368,400           |
| Insurance recoveries  | 335,000           | -                 |
| Capital grants  | 11,046,289        | 5,495,453         |
| Passenger facility charges  | 5,362,067         | 5,217,050         |
| Net Cash Used By Capital and Related Financing Activities                                   | (13,228,080)      | (8,365,052)       |
| Net Increase in cash and cash equivalents   | 11,954,505        | 8,248,891         |
| Cash and cash equivalents, beginning of year  | 59,296,949        | 51,048,058        |
| Cash and cash equivalents, end of year  | \$ 71,251,454     | \$ 59,296,949     |
| Reconciliation of Operating Income to Net Cash Provided By Operating Activities:            |                   |                   |
| Loss before non-operating income and expenses   | \$ (9,979,438)    | \$ (5,651,367)    |
| Adjustments to reconcile loss from operations to net cash provided by operating activities: |                   |                   |
| Depreciation  | 19,050,784        | 18,882,884        |
| Decrease/(Increase) in assets:  |                   |                   |
| Accounts receivable   | 1,052,569         | 343,859           |
| Lease receivable  | (220,822)         | (253,939)         |
| Prepaid expenses  | (37,678)          | (198,349)         |
| Deferred OPEB expenses  | (61,055)          | (150,432)         |
| Deferred pension expenses   | 189,511           | (112,427)         |
| Increase in liabilities:  |                   |                   |
| Accounts payable and accrued expenses   | 7,465,080         | 2,695,540         |
| Net Cash Provided By Operating Activities   | \$ 17,458,951     | \$ 15,555,769     |
| Noncash Capital and Related Financing Activities:   |                   |                   |
| Capital Assets and related receivables  | \$ (5,883,305)    | \$ 486,666        |
| Total Noncash Capital and Related Financing Activities                                      | \$ (5,883,305)    | \$ 486,666        |

The accompanying notes are an integral part of these financial statements

Albany County Airport Authority OPEB Trust  
 Statements of OPEB Fund Net Position  
 As of December 31, 2023 and December 31, 2022

|                                       | December 31, 2023 | December 31, 2022 |
|---------------------------------------|-------------------|-------------------|
| <b>ASSETS</b>                         |                   |                   |
| Cash and cash equivalents             | \$ 1,685,967      | \$ 2,998,727      |
| Investments                           | 1,500,000         | -                 |
| Interest receivable                   | 16,556            | -                 |
| Total Assets                          | 3,202,523         | 2,998,727         |
| <br>                                  |                   |                   |
| <b>DEFERRED OUTFLOWS OF RESOURCES</b> |                   |                   |
| Total Deferred Outflows of Resources  | -                 | -                 |
| <br>                                  |                   |                   |
| <b>LIABILITIES</b>                    |                   |                   |
| Total Liabilities                     | -                 | -                 |
| <br>                                  |                   |                   |
| <b>DEFERRED INFLOWS OF RESOURCES</b>  |                   |                   |
| Total Deferred Inflows of Resources   | -                 | -                 |
| <br>                                  |                   |                   |
| <b>NET POSITION</b>                   |                   |                   |
| Net Position - Restricted for OPEB    | \$ 3,202,523      | \$ 2,998,727      |

The accompanying notes are an integral part of these financial statements

Albany County Airport Authority OPEB Trust  
 Statements of Changes in OPEB Fund Net Position  
 For the Years Ended December 31, 2023 and December 31, 2022

|   | December 31, 2023 | December 31, 2022 |
|---|-------------------|-------------------|
| Additions to Net Position Attributed to:              |                   |                   |
| Contributions   |                   |                   |
| Employer  | \$ 459,488        | \$ 381,571        |
| Interest Income                                       | 89,117            | 7,603             |
| Total Additions                                       | 548,605           | 389,174           |
| Deductions from Net Position Attributed to:           |                   |                   |
| Retirement benefits                                   | 287,409           | 221,607           |
| Implicit Cost Amount                                  | 57,400            | 49,412            |
| Administrative expenses                               | -                 | -                 |
| Total Deductions                                      | 344,809           | 271,019           |
| Increase in Net Position                              | 203,796           | 118,155           |
| Net Position - Restricted for OPEB, Beginning of Year | 2,998,727         | 2,880,572         |
| Net Position - Restricted for OPEB, End of Year       | \$ 3,202,523      | \$ 2,998,727      |

The accompanying notes are an integral part of these financial statements

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# ALBANY COUNTY AIRPORT AUTHORITY

## Notes to Financial Statements

December 31, 2023 and December 31, 2022

### **NOTE 1 - Organization and Reporting Entity**

#### **Organization**

The Albany County Airport Authority (Authority), a body corporate and politic, constituting a public benefit corporation, was established by the State of New York (State) August 4, 1993, pursuant to the provisions of Chapter 686 of the Laws of 1993 as set forth in Title 32 of the State's Public Authorities Law. As a public benefit corporation, the Authority is independent, distinct from, and not an agent of the State or any other of the State's political subdivisions, including the County of Albany (County).

The Authority consists of seven members, four appointed by the majority leader of the County Legislature and three by the County Executive, who jointly designate one of the seven members as chairperson, and all with approval of the County Legislature. The Authority members serve for a term of four years or until their successor is appointed, except that any person appointed to fill a vacancy will be appointed to serve only the unexpired term. Members of the Authority are eligible for reappointment.

On March 15, 1994, the Authority and the County entered into an Interim Agreement whereby the County granted, and the Authority accepted, sole possession, use, occupancy and management of the Albany International Airport (Airport), including all rights, interest, powers, privileges and other benefits in each and every contract relating to the maintenance, operation, leasing, management or construction of the Airport, and all other rights, privileges or entitlement necessary to continue to use, operate and develop the Airport.

The Authority and the County entered into a permanent Airport Lease Agreement, dated December 5, 1995, which upon its approval by the Federal Aviation Administration (FAA) became effective on May 16, 1996 for a term of forty (40) years, whereby the Authority has the exclusive right to operate, maintain and improve the Airport and do anything else permitted by law, subject only to the restrictions and conditions stated in such Airport Lease Agreement and in accordance with applicable Federal, State and local laws. On November 5, 2018 the term of the Lease was extended through December 31, 2049.

Pursuant to the State enabling Legislation, the Authority may not undertake any capital project, other than the redevelopment project described in the enabling legislation, known as the Terminal Improvement Program, unless the project has first been approved by the County as part of a five-year Capital Improvement Program. For these purposes, the term "capital project" is defined as the construction, reconstruction or acquisition of airport or aviation facilities.

Prior to March 15, 1994, the Airport operated as a fund of the County. As of March 15, 1994 the County transferred the use of all assets and substantially all liabilities of the County's Airport Enterprise Fund to the Authority. These assets and liabilities were recorded by the Authority at a Net Asset value equal to \$46,824,500.

The Authority is not subject to Federal, State or local income, property or sales taxes, except for property taxes due on properties acquired by the Authority until they are removed from the tax rolls as of the next assessment date. However, the Authority may agree to make certain payments in lieu of taxes for real property owned or used by the Authority for purposes other than public aviation purposes and under other limited circumstances.

The Authority has contracted with AFCO AvPorts Management LLC, (d/b/a Avports), to manage the daily operations of the airport under a two year term expiring December 31, 2024. The Authority has also contracted with REW Investments, Inc., (d/b/a Million Air), to manage the fixed based operations of the airport under a one year term expiring August 31, 2024. Both agreements are renewable with the approval of both parties.

## **Reporting Entity**

The Authority meets the criteria set forth in generally accepted accounting principles as promulgated by the Governmental Accounting Standards Board (GASB) for inclusion as a component unit within the County's basic financial statements based on the County's responsibility for the appointment of the Authority members, and their approval of capital programs and certain debt issuances. As such, the Authority is included in the County's basic financial statements. The accompanying financial statements present the financial position and the changes in net position and cash flows of the Authority only. The Authority is not involved in any joint ventures.

The Authority has established a written, single employer, defined benefit plan to provide healthcare benefits to eligible former employees and/or their qualifying dependents. The Authority also established a legally separate trust known as the Albany County Airport Authority OPEB Trust to receive and manage contributions from the Authority to fund its obligations for retiree health care benefits under the written plan. The Albany County Airport Authority OPEB Trust is included in the Authority's financial statements as a separate Fiduciary Fund of the Authority under accounting principles promulgated by GASB.

## **NOTE 2 - Summary of Significant Accounting Policies**

### **Basis of Accounting**

The accompanying financial statements have been prepared in conformity with generally accepted accounting principles (GAAP) for state and local governments. GASB is the accepted standard-setting body for establishing governmental accounting and financial reporting principles for state and local governments in the United States of America.

The Authority's operations are presented as a single enterprise fund. Enterprise funds distinguish operating revenues and expenses from non-operating items in accordance with the flow of economic resources measurement focus and the accrual basis of accounting. All assets, liabilities, net position, revenues, and expenses are accounted for through a single enterprise fund with revenues recorded when earned and expenses recorded at the time liabilities are incurred.

Revenues from airlines, FBO operations, concessions, property rentals, operating permits, and parking fees are reported as operating revenues. All expenses related to operating the Airport are reported as expenses. Passenger facility charges, non-capital grants, capital improvement charges, interest and investment income are reported as non-operating income. Interest expense, financing costs and grant expenses are reported as non-operating expenses. Capital contributions, special and extraordinary items are reported separately after non-operating revenues and non-operating expenses.

## **Cash, Cash Equivalents and Investments**

The deposit and investment of Authority monies is governed by provisions in its enabling legislation and by a Cash Management and Investment Policy adopted by the Authority on September 13, 1994 and last amended on July 23, 2018. The policy allows the Authority to use any depository bank that is a State or Federally chartered commercial bank that can meet the Authority's requirements for cash vault services, is a member of the National Automated Clearing House Association (NACHA), and is able to act as an Originating Depository Financial Institution (ODFI) for direct deposit of payments. Additionally, the bank must have a minimum long term credit rating of "A" without regard to subcategories from at least one of the Nationally Recognized Statistical Rating Organizations (NRSRO) and no rating below investment grade from any other NRSRO.

Monies not needed for immediate expenditure may be invested in (1) United States Treasury obligations with maturities of seven years or less, (2) obligations backed by the United States Government full faith and credit, (3) New York State, New York State agency or New York State subdivisions (cities, towns, villages, counties) obligations with, (4) certificates of deposit fully collateralized from a bank or trust company in New York State, (5) notes, bonds, debentures, mortgages and other evidences of indebtedness of certain agencies sponsored by the United States government provided at the time of investment such agency or its obligations are rated and the agency receives, or its obligations receive, the highest rating of all independent rating agencies that rate such agency or its obligations, and (6) repurchase agreements using United States Treasury obligations with maturities of seven years or less. Investments are stated at fair value or amortized cost.

For purposes of the statement of cash flows, the Authority considers all highly liquid investments (including restricted assets) with an original maturity of three months or less when purchased to be cash equivalents. Cash equivalents, which are stated at cost, consist of certificates of deposit, and treasury notes. Investments are reported at fair value.

Note 3 sets forth information about the use of federal depository insurance (FDIC) and collateralization to insure the Authority's deposits.

## **Receivables**

Receivables are reported at their gross value when earned and are reduced by the estimated portion that is expected to be uncollectible. The allowance for uncollectible amounts is based on collection history, aviation industry trends and current information regarding the credit worthiness of the tenants and others doing business

## **Lessor Receivable**

The Authority, as a lessor, recognizes a lease receivable and a deferred inflow of resources at the commencement of the lease term, with certain exceptions for leases of assets held as investments, certain regulated leases, short-term leases, and leases that transfer ownership of the underlying asset. The lease receivable is measured at the present value of the lease payments expected to be received during the lease term. The deferred inflow of resources should be measured as the value of the lease receivable in addition to any payments received at or before the commencement of the lease term that relate to future periods.

## Restricted Assets

Restricted assets consist of monies and other resources which are restricted legally as described below:

*Capital Funds* - These assets represent capital debt proceeds and grant funds that are restricted for designated capital projects and cannot be expended for any other item.

*Passenger Facility Charges Funds* - These assets represent Passenger Facility Charges (PFC) collections based on an approved FAA application to "Impose" such charges on enplaned passengers at the Airport. These funds are restricted for designated capital projects and any debt incurred to finance the construction of those projects. The Authority recognizes and reports as other income PFCs earned when all conditions have been met that entitles the Authority to retain the PFCs. PFCs received prior to this time are reported as restricted net position.

*Customer Facility Charges* - These assets represent Customer Facility Charges (CFC) collections based on approved Amendment No. 1 to Rental Car Concession Agreements. These funds are restricted for designated capital projects related to the reallocation of Rental Car Company terminal counters and offices, and costs of relocating and reallocating the parking garage spaces. The Authority recognizes and reports as other income CFCs earned when all conditions have been met that entitles the Authority to retain the CFCs.

*Revenue Bond Funds* - These assets represent Series 2017, 2018, 2019 and 2020 general airport revenue bond (GARB) proceeds held in Bond Reserve Accounts. Bond reserve accounts for the Series 2017, Series 2018, Series 2019 and Series 2020 Bonds equal 125% of the average annual debt service due on bonds at the time of issuance.

*FAA Restricted Funds* - These assets represent proceeds from the disposition of property acquired with capital grants from the Federal Aviation Administration through the Airport Improvement Program and the Airport Noise Compatibility Grants under FAR150 or a combination of both. These Airport funds were generated through the disposition of properties acquired with Federal and State aid and interest earnings thereon. The use of such revenues is restricted to Airport Improvement Program eligible project costs contingent upon FAA concurrence.

*Concession Improvement Funds* - These assets represent 1% of gross revenues of all food and beverage and retail concessions held in escrow to potentially fund the planning, developing, construction, remodeling, renovating or replacing of any of the concessionaires' leased areas during the term of the concession agreement. Use of the funds during the term of the lease is subject to the Authority's sole approval. Funds remaining at the end of a concession agreement are retained by the Authority.

## Capital Assets

Capital assets include land, improvements to land, easements, buildings, building improvements, vehicles, equipment and all other tangible assets that are used in operations and have useful lives extending beyond a single reporting period. Capital Assets assumed by the Authority on March 15, 1994 are carried at historical cost, net of accumulated depreciation. Acquisitions of new assets costing \$50,000 or more are recorded at cost.

Maintenance and repairs are expended as incurred. When depreciable assets are disposed of, the related costs and accumulated depreciation are removed from the respective accounts and any gain or loss on disposition is credited or charged to an expense. Capital Assets are written off when fully depreciated unless clearly identified as still being in use. Capital Assets are written-down due to impairment if circumstances indicate a significant or unexpected decline in an assets service utility has occurred. Impaired Capital assets are written down using an approach that best reflects the decline in



service utility. Assets to be disposed of and assets held for sale are reported at the lower of carrying value or fair value less costs to dispose of.

Depreciation of capital assets is computed using the straight-line method at various rates considered adequate to allocate costs over the estimated useful lives of such assets. The estimated lives by general classification are as follows:

|                                   | <u>Years</u> |
|-----------------------------------|--------------|
| Buildings and improvements        | 5-30         |
| Vehicles, machinery and equipment | 5-15         |

### **Capitalization of Interest**

Interest costs incurred during the construction period for capital assets acquired with debt was capitalized in certain years prior to 2007. After 2007 the Authority did not incur or pay any interest that was eligible for capitalization.

### **Bond Issue Costs, Original Issue Discount and Deferred Loss on Bond Refundings**

Bond insurance (an issuance cost) is deferred and amortized over the life of the respective issue on an effective interest method. Original issue discounts and deferred loss on refundings on long-term indebtedness are amortized using the effective interest method over the life of the debt to which it relates. Interest on capital appreciation debt is accreted using the effective interest method.

### **Capital Contributions**

Certain expenditures for Airport capital assets are significantly funded through the Airport Improvement Program (AIP) of the Federal Aviation Administration (FAA), with certain matching funds provided by the State and the Authority, or from various State allocations or grant programs. Capital funding provided under government grants is considered earned as the related allowable expenditures are incurred.

Grants for capital asset acquisition, facility development and rehabilitation and eligible long-term planning studies are reported in the *Statements of Revenues, Expenses and Changes in Net Position*, after non-operating income and expenses, as capital contributions.

### **Revenue Recognition**

*Airfield Landing Fee Charges* - Landing fees are principally generated from scheduled airlines, cargo carriers and non-scheduled commercial aviation and are based on the gross landed weight of the aircraft. The estimated landing fee structure is determined annually pursuant to an agreement between the Authority and the signatory airlines based on the adopted operating budget of the Authority and is adjusted at year end for the actual landed weight of all aircraft. Landing fees are recognized as revenue when the related facilities are utilized.

*FBO, Terminal Rents, Concessions and Ground Transportation* - FBO revenues are generated from commercial and general aviation users, rental and concession fees are generated from airlines, parking lots, food and beverage, retail, rental cars, advertising and other commercial tenants. Leases are for terms from one to ten years and generally require rentals based on the volume of business, with specific minimum annual rental payments required. Rental revenue is recognized over the life of the respective leases and concession revenue is recognized based on reported concessionaire revenue.

*Other* - All other types of revenues are recognized when earned.

## **Passenger Facility Charges**

Passenger Facility Charges (PFC) at the rate of \$3 per enplaned passenger have been levied by the Airport since March 1, 1994 under an FAA approved application to impose \$40,726,364 with collection thereof estimated to be complete in the year 2005. During 1996, the Authority received approval to increase the amount of PFC collections to \$116,888,308 extending the estimated collection period through the year 2022. In 2009, the Authority received approval to change the PFC collection from \$3.00 per passenger to \$4.50 per passenger. In 2020, PFC Application 20-04 in the amount of \$8,142,737 was approved by the FAA. In 2022, PFC Application 23-05 in the amount of \$26,170,000 to fund certain capital projects through July 1, 2027 was approved by the FAA. Through December 31, 2023 the Authority has collected PFCs including interest earnings thereon totaling \$127,138,630.

PFC funds, along with related interest earnings, are recorded as restricted net position until they are applied against future debt service payments under an FAA approved Application to Use. PFC receipts are recognized and recorded as non-operating revenues in the year they are collected.

The Authority has expended \$10.5 million of PFCs on projects funded on a pay-as-you-go basis. The Authority also covenanted in the Resolution authorizing the Series 2010A and Series 2020 Refunding Bonds to apply future PFC collections to pay a portion of the debt service related to the FAA approved projects included in the Applications. Pursuant to the Resolution, PFCs collected and deposited in a segregated account, together with the interest earned thereon, are applied towards the subsequent debt service payments reducing the amount of debt to be funded from net operating revenue. Through December 31, 2023, the Authority has applied \$106.9 million of PFC's towards the payment of debt service.

## **Compensated Absences**

Employees accrue vacation in varying amounts based on length of service. Employees can accumulate up to 300 hours, or 37.5 days of vacation time. Unused vacation time can be liquidated for cash upon separation, retirement or death.

Sick leave is earned by regular, full-time employees at the rate of one day per month. Employees can accumulate up to 1,320 hours or 165 days of sick leave. Any sick leave hours unused at the time of an employee's retirement can be applied as additional service credit in calculating retirement benefits in the New York State Employees' Retirement System. It is the policy of the Authority not to pay accumulated sick leave to employees who terminate prior to retirement.

The liability for compensated absences earned through year-end, but not yet taken, is accrued by charging the expense for the change in the liability from the prior year.

## **Pension Plans**

The Authority applies GASB Statement No. 68, Accounting and Financial Reporting for Pensions (GASB 68) to recognize the net pension asset (liability), deferred outflows and deferred inflows of resources, pension expense (revenue), and information about and changes in the fiduciary net position on the same basis as reported by the cost-sharing, multiple employer, defined benefit pension plan. The Authority also applies GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date (GASB 71) to report additional deferred outflows. The Authority's participation in the plans are mandated by State law and includes the New York State and Local Employees' Retirement System (ERS) and the New York State Voluntary Defined Contribution (NYS VDC) plan (the Systems). The Systems recognize benefit payments when due and payable in accordance with benefit terms;

investment assets are reported at fair value. More information on pension activity for the Systems is included in Note 13.

## Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, through subsequent events, actual results could differ from those estimated. Some estimates, such as the liability for Net Pension (see Note 13) and Other Post-Employment Benefits (OPEB) (see Note 14) have the potential to vary more significantly over time than other estimates.

## Adoption of New Accounting Standards

During 2023, the Government Accounting Standards Board issued GASB Statement No. 95, *Postponement of the Effective Dates of Certain Authoritative Guidance*, which provides temporary relief to governments and other stakeholders in light of the COVID-19 pandemic. The adoption of this accounting standard did not have a significant effect on the Authority's financial statements.

During 2023, the Government Accounting Standards Board issued GASB Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*, which addresses financial reporting issues related to public-private and public-public arrangements. This statement is effective for reporting periods ending after June 15, 2022. The adoption of this accounting standard did not have a significant effect on the Authority's financial statements.

## Future Governmental Accounting Standards Board Statements To Be Implemented

In April 2022, the Government Accounting Standards Board issued GASB Statement No. 99, *Omnibus 2022*, which addresses financial reporting issues related to the extension use of LIBOR, accounting for SNAP distributions, disclosures of nonmonetary transactions, pledges for future revenues by pledging governments, clarification of certain provisions in Statement 34, as amended, and terminology updates related to Statement 53 and Statement 63 are effective upon issuance. The adoption of this accounting standard did not have a significant effect on the Authority's financial statements.

In June 2022, the Government Accounting Standards Board issued GASB Statement No. 100, *Accounting Changes and Error Corrections*, which addresses accounting and financial reporting for (1) each category of accounting change, and (2) error corrections. This statement is effective for reporting periods beginning after June 15, 2023. The Authority is currently evaluating the impact this standard will have on the financial statements when adopted.

In June 2022, the Government Accounting Standards Board issued GASB Statement No. 101, *Compensated Absences*, which addresses recognition and measurement guidance for all types of compensated absences under a unified model which will result in the Authority's recognizing a liability that more appropriately reflects when an obligation for compensated absence is incurred. This statement is effective for reporting periods ending after December 15, 2023. The Authority is currently evaluating the impact this standard will have on the financial statements when adopted.

In December 2023, the Government Accounting Standards Board issued GASB Statement No. 102, *Certain Risk Disclosures*, which addresses the disclosure of risks related to a government's vulnerability due to certain concentrations or constraints. This statement is effective for reporting periods ending after December 15, 2024. The Authority is currently evaluating the impact this standard will have on the financial statements when adopted.

### NOTE 3 - Cash, Cash Equivalents and Investments

Cash, cash equivalents and investments of the Authority at December 31 consist of the following:

|                                 | Book Balance<br>2023 | Bank Balance<br>2023 | Book Balance<br>2022 | Bank Balance<br>2022 |
|---------------------------------|----------------------|----------------------|----------------------|----------------------|
| Cash and Cash Equivalents       |                      |                      |                      |                      |
| Cash on hand                    | \$ 13,529            |                      | \$ 14,650            |                      |
| Cash in bank accounts           | 71,237,925           | \$ 71,957,846        | 59,282,299           | \$ 61,829,311        |
| Total Cash and Cash Equivalents | <u>\$ 71,251,454</u> |                      | <u>\$ 59,296,949</u> |                      |

The Authority's deposits were secured by insurance from the Federal Depository Insurance Corporation (FDIC) covering \$500,000 on December 31, 2023 plus \$76,128,510 of pledged collateral held by third party trustee banks at December 31, 2023. The FDIC bank insurance program Permanent Rule provides up to \$250,000 in coverage for the Authority's Savings Accounts and up to \$250,000 for the Authority's Demand Accounts. Collective balances in excess of these amounts are collateralized at 102% of the prior day closing bank balance.

### NOTE 4 - Receivables

Accounts receivable is recorded net of allowances for probable uncollectible accounts.

|                         | As of<br>12-31-23   | As of<br>12-31-22   |
|-------------------------|---------------------|---------------------|
| Airlines                | \$ 785,289          | \$ 1,401,356        |
| Concessions             | 90,041              | 591,135             |
| Other                   | 1,234,627           | 994,430             |
| Sub-Total               | 2,109,957           | 2,986,921           |
| Less Allowances         | -                   | -                   |
| Net Accounts Receivable | <u>\$ 2,109,957</u> | <u>\$ 2,986,921</u> |

### NOTE 5 – FAA Restricted Funds

The Authority holds funds derived from the disposition of property acquired with grants received from the Federal Aviation Administration (FAA). These funds are restricted for use and limited to capital expenditures approved by the FAA. The following table presents the amounts and changes in such funds:

|   | 2023              | 2022              |
|---|-------------------|-------------------|
| Airport Noise Compatibility Grants (FAR150) |                   |                   |
| Opening Balance                             | \$ 205,569        | \$ 203,871        |
| Interest Received during the year           | 4,996             | 1,698             |
| Ending Balance                              | <u>\$ 210,565</u> | <u>\$ 205,569</u> |

### NOTE 6 - Due to County of Albany

The net amount to the county consists of the following:

|   | As of<br>12-31-23 | As of<br>12-31-22 |
|---|-------------------|-------------------|
| Reimbursement of expenses due to County | <u>\$ 498,352</u> | <u>\$ 226,620</u> |
|   | <u>\$ 498,352</u> | <u>\$ 226,620</u> |

The County provides certain services to the Authority including sheriff officers for public safety, code enforcement inspections and sewer district charges. The total expenditures incurred by the Authority

during the years ended December 31, 2023 and 2022 for these services totaled \$2,482,056 and \$2,471,851, respectively.

## NOTE 7 - Capital Assets

Capital Assets balances and activity for the year ended December 31, 2022 and 2023 was as follows:

|  | Total<br>12-31-21 | Additions      | Deletions | Total<br>12-31-22 | Additions    | Deletions | Total<br>12-31-23 |
|--|-------------------|----------------|-----------|-------------------|--------------|-----------|-------------------|
| Capital Assets that are not depreciated: |                   |                |           |                   |              |           |                   |
| Land and Easements                       | \$ 48,201,829     | \$ -           | \$ -      | \$ 48,201,829     | \$ 697,603   | \$ -      | \$ 48,899,432     |
| Construction in Progress                 | 7,997,881         | 1,766,136      | -         | 9,764,017         | 10,526,326   | -         | 20,290,343        |
| Total                                    | 56,199,710        | 1,766,136      | -         | 57,965,846        | 11,223,929   | -         | 69,189,775        |
| Capital Assets that are depreciated:     |                   |                |           |                   |              |           |                   |
| Buildings                                | 247,884,826       | -              | -         | 247,884,826       | -            | -         | 247,884,826       |
| Improvements, other than buildings       | 273,426,347       | 7,637,467      | -         | 281,063,814       | 14,395,855   | -         | 295,459,669       |
| Machinery and Equipment                  | 20,135,437        | 803,684        | (403,988) | 20,535,133        | 1,523,177    | -         | 22,058,310        |
| Sub-total                                | 541,446,610       | 8,441,151      | (403,988) | 549,483,773       | 15,919,032   | -         | 565,402,805       |
| Less accumulated depreciation:           |                   |                |           |                   |              |           |                   |
| Buildings                                | (151,958,478)     | (8,070,616)    | -         | (160,029,094)     | (8,070,615)  | -         | (168,099,709)     |
| Improvements                             | (155,613,236)     | (10,237,941)   | -         | (165,851,177)     | (10,187,723) | -         | (176,038,900)     |
| Machinery and Equipment                  | (13,773,995)      | (574,327)      | 403,988   | (13,944,334)      | (792,446)    | -         | (14,736,780)      |
| Sub-total                                | (321,345,709)     | (18,882,884)   | 403,988   | (339,824,605)     | (19,050,784) | -         | (358,875,389)     |
| Total depreciable Capital Assets, net    | 220,100,901       | (10,441,733)   | -         | 209,659,168       | (3,131,751)  | -         | 206,527,416       |
| Total Capital Assets, Net                | \$ 276,300,611    | \$ (8,675,597) | \$ -      | \$ 267,625,014    | \$ 8,092,178 | \$ -      | \$ 275,717,191    |

## NOTE 8 - Long-Term Indebtedness

A summary of the changes in the Authority's long-term indebtedness outstanding during 2022 and 2023 was as follows:

|  | Outstanding<br>at 12-31-21 | Additions/<br>(Deletions) | Outstanding<br>at 12-31-22 | Additions/<br>(Deletions) | Outstanding<br>at 12-31-23 | Due within<br>one year |
|--|----------------------------|---------------------------|----------------------------|---------------------------|----------------------------|------------------------|
| Authority Revenue Bonds/Debt Obligations |                            |                           |                            |                           |                            |                        |
| Bonds Payable                            |                            |                           |                            |                           |                            |                        |
| Series 2017A & B Refunding               | \$ 8,300,000               | \$ (1,085,000)            | \$ 7,215,000               | \$ (1,145,000)            | \$ 6,070,000               | \$ (1,110,000)         |
| Series 2018A & B GARB                    | 21,560,000                 | (395,000)                 | 21,165,000                 | (415,000)                 | 20,750,000                 | (435,000)              |
| Series 2019A GARB                        | 9,315,000                  | (170,000)                 | 9,145,000                  | (175,000)                 | 8,970,000                  | (185,000)              |
| Series 2020A & B Refunding               | 29,825,000                 | (5,035,000)               | 24,790,000                 | (5,285,000)               | 19,505,000                 | (5,550,000)            |
| Total Bonds Payable                      | 69,000,000                 | (6,685,000)               | 62,315,000                 | (7,020,000)               | 55,295,000                 | (7,280,000)            |
| Unamortized Premiums                     | 5,918,169                  | (1,395,969)               | 4,522,200                  | (1,210,788)               | 3,311,412                  | (1,017,610)            |
| Total Long-term Indebtedness             | \$ 74,918,169              | \$ (8,080,969)            | \$ 66,837,200              | \$ (8,230,788)            | \$ 58,606,412              | \$ (8,297,610)         |

### Authority Outstanding Debt Issues

**Series 2017A General Airport Revenue Refunding Bonds** - In March of 2017, the Authority closed on the sale of two General Airport Revenue Refunding Bond (non AMT) issues totaling \$7,795,000 to refund the Series 2003A Airport Revenue Bonds and Series 2006A. Coupon interest rates range from 3.125% to 5.000% and are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>. These bonds will mature on December 31, 2033. The amount of outstanding principal, premiums and deferred loss as of December 31, 2023 and 2022 are as follows:

| Year ending       | Principal<br>Outstanding | Unamortized<br>Premium | Deferred Loss |
|-------------------|--------------------------|------------------------|---------------|
| December 31, 2023 | \$ 3,310,000             | \$ 109,397             | \$ 43,112     |
| December 31, 2022 | \$ 4,185,000             | \$ 188,752             | \$ 60,795     |

**Series 2017B General Airport Revenue Refunding Bonds** – In March of 2017, The Authority issued \$6,600,000 (AMT) of Series 2017B General Airport Revenue Refunding Bonds to refund the Series 2006B Airport Revenue Bonds and Series 2006C. Coupon interest rates range from 3.250% to 5.000% and are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>. These bonds will mature on December 31, 2035. The amount of outstanding principal, premiums and deferred loss as of December 31, 2023 and 2022 are as follows:

| Year ending       | Principal<br>Outstanding | Unamortized<br>Premium | Deferred Loss |
|-------------------|--------------------------|------------------------|---------------|
| December 31, 2023 | \$ 2,760,000             | \$ 28,179              | \$ 67,143     |
| December 31, 2022 | \$ 3,030,000             | \$ 51,676              | \$ 78,940     |

**Series 2018A General Airport Revenue Bonds** - In November of 2018, the Authority issued \$14,770,000 (non AMT) of Series 2018A General Airport Revenue Bonds to fund a portion of the cost of the Upstate Airport Development & Revitalization Project at the Airport and other projects in the Authority's 2015-2019 capital plan. Coupon interest rates are 5.000% and are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>. These bonds will mature on December 31, 2048. The amount of outstanding principal and premiums as of December 31, 2023 and 2022 are as follows:

| Year ending       | Principal<br>Outstanding | Unamortized<br>Premium |
|-------------------|--------------------------|------------------------|
| December 31, 2023 | \$ 14,770,000            | \$ 782,873             |
| December 31, 2022 | \$ 14,770,000            | \$ 923,964             |

**Series 2018B General Airport Revenue Bonds** - In November of 2018, The Authority issued \$7,820,000 (AMT) of Series 2018B General Airport Revenue Bonds to fund projects in the Authority's 2015-2019 capital plan and to provide funds for a portion for the Upstate Airport Development & Revitalization Project at the Airport. The bonds are payable from a lien on net revenues derived by the Authority for the operation of the airport. Coupon interest rates are 5.000% and are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>. These bonds will mature on December 31, 2034. The amount of outstanding principal and premiums as of December 31, 2023 and 2022 are as follows:

| Year ending       | Principal<br>Outstanding | Unamortized<br>Premium |
|-------------------|--------------------------|------------------------|
| December 31, 2023 | \$ 5,980,000             | \$ 331,429             |
| December 31, 2022 | \$ 6,395,000             | \$ 417,010             |

**Series 2019A General Airport Revenue Bonds** - In November of 2019, the Authority issued \$9,620,000 (non AMT) of Series 2019A General Airport Revenue Bonds to fund a portion of the cost of the Upstate Airport Development & Revitalization Project at the Airport. Coupon interest rates range from 4.000% to 5.000% and are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>. These bonds will mature on December 31, 2042. The amount of outstanding principal and premiums as of December 31, 2023 and 2022 are as follows:

| Year ending       | Principal<br>Outstanding | Unamortized<br>Premium |
|-------------------|--------------------------|------------------------|
| December 31, 2023 | \$ 8,970,000             | \$ 668,058             |
| December 31, 2022 | \$ 9,145,000             | \$ 795,592             |

**Series 2020A General Airport Revenue Forward Refunding Bonds** - In March of 2020, the Authority issued \$4,390,000 (non AMT) of Series 2020A General Airport Revenue Forward Refunding Bonds to refund and defease a certain portion of the Series 2010A General Airport Revenue Refunding Bonds. Coupon interest rates are 5.000% and are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>. These bonds will mature on December 31, 2030. The amount of outstanding principal, premiums and deferred loss as of December 31, 2023 and 2022 are as follows:

| Year ending       | Principal<br>Outstanding | Unamortized<br>Premium | Deferred Loss |
|-------------------|--------------------------|------------------------|---------------|
| December 31, 2023 | \$ 3,290,000             | \$ 380,109             | \$ 397,579    |
| December 31, 2022 | \$ 3,675,000             | \$ 482,893             | \$ 653,473    |

**Series 2020B General Airport Revenue Refunding Bonds** - In March of 2020, the Authority issued \$30,220,000 (AMT) of Series 2020B General Airport Revenue Forward Refunding Bonds to refund and defease a certain portion of the Series 2010A General Airport Revenue Refunding Bonds. Coupon interest range are 5.000% and are due semi-annually on June 15<sup>th</sup> and December 15<sup>th</sup>. These bonds will mature on December 31, 2030. The amount of outstanding principal, premiums and deferred loss as of December 31, 2023 and 2022 are as follows:

| Year ending       | Principal<br>Outstanding | Unamortized<br>Premium | Deferred Loss |
|-------------------|--------------------------|------------------------|---------------|
| December 31, 2023 | \$ 16,215,000            | \$ 1,011,362           | \$ 130,818    |
| December 31, 2022 | \$ 21,115,000            | \$ 1,662,310           | \$ 166,192    |

Below is a schedule of future bond payments by years:

| Years Ending | Principal     | Interest      | Total         |
|--------------|---------------|---------------|---------------|
| 2024         | \$ 7,280,000  | \$ 2,653,400  | \$ 9,933,400  |
| 2025         | 7,625,000     | 2,291,250     | 9,916,250     |
| 2026         | 8,030,000     | 1,910,000     | 9,940,000     |
| 2027         | 1,455,000     | 1,508,500     | 2,963,500     |
| 2028         | 1,530,000     | 1,437,550     | 2,967,550     |
| 2029-2033    | 6,935,000     | 6,131,675     | 13,066,675    |
| 2034-2038    | 6,020,000     | 4,613,200     | 10,633,200    |
| 2039-2043    | 7,050,000     | 3,091,750     | 10,141,750    |
| 2044-2048    | 8,830,000     | 1,297,600     | 10,127,600    |
| 2049         | 540,000       | 16,200        | 556,200       |
| TOTAL        | \$ 55,295,000 | \$ 24,951,125 | \$ 80,246,125 |

**Bond Defeasance**

On August 3, 2021 the Authority defeased a certain portion of Airport Revenue Refunding Bonds, Series 2017A, (“2017A Bonds”) by placing cash of \$659,688 in a trust account with Manufacturers and Traders Trust Company, the escrow agent for the defeasance. The cash deposit has an irrevocably pledge to the payment of a portion of the outstanding bonds. The escrow agent has been authorized to substitute assets that are not essentially risk-free in the trust portfolio. Principal and interest from the cash have been deemed sufficient to retire the principal and interest on the \$669,030 outstanding balance of the 2017A Bonds issued to refund 2006A Bonds that were used to finance renovation of the previous Authority administration building. Accordingly, the trust account assets and the liability for the defeased bonds are not included in the Authority’s financial statements.

Annual estimated cash flows after December 31, 2023, in the escrow account for the defeasance are summarized below:

|      | Beginning<br>Balance | Debt Service      | Interest        | Ending<br>Balance |
|------|----------------------|-------------------|-----------------|-------------------|
| 2023 | \$ 440,024           | \$ 119,068        | \$ 2,153        | \$ 323,109        |
| 2024 | 323,109              | 109,015           | 1,865           | 215,959           |
| 2025 | 215,959              | 108,892           | 1,421           | 108,488           |
| 2026 | 108,488              | 109,289           | 801             | -                 |
|      |                      | <u>\$ 446,264</u> | <u>\$ 6,240</u> |                   |

**Debt Limit**

The Authority’s debt limit was increased from \$175 million to \$285 million during 2004 by State legislation enacted (Chapter 500), amending the Albany County Airport Authority Act, Title 32 of Article 8, of the New York State Public Authorities Law. The Act authorizes the Authority to issue bonds, notes or other obligations in the aggregate outstanding principal amount not exceeding \$285,000,000. In addition, the Authority is authorized to issue refunding bonds, provided that upon a refunding the aggregate principal amount of bonds, notes or other obligations outstanding under the Act may be greater than \$285,000,000 only if the present value of the aggregate debt service of the refunding bonds, notes or other obligations does not exceed the present value of the refunded bonds, notes or other obligations (calculated as provided in the Act). As of December 31, 2023 and 2022, the Authority had \$55.3 million and \$62.3 million, respectively, of principal debt outstanding issued which does not include deferred losses and bond premiums.

The Authority adopted a Derivatives Policy which allows for the use of Derivative Financial products for capital financing. The Derivatives Policy prohibits the use of Derivative Financial products for either investment or speculation. The Derivatives Policy recognizes derivatives as non-traditional financial products, including but not limited to, floating to fixed rate swaps, swaptions, caps, floors, collars and municipal warrants. The Derivatives Policy requires:

- that transactions entered into under the policy must be for a market transaction for which competing good faith quotations may be obtained at the discretion of the Authority and with the advice and recommendation of the Authority’s swap adviser, and other financial professionals;
- that transactions should produce material economic benefit believed to not otherwise be attainable under the current existing market conditions, or existing conventional debt structures, and improve the flexibility of debt management strategies;



- employ a structure that will attempt to minimize any additional floating rate basis risk, tax law risk or credit risk to the Authority and justify the acceptance of these risks for a particular transaction, based on the additional benefits to the Authority; and
- limits the total amount of derivative financial product transactions so as not to exceed thirty-three percent (33%) of the total authorized debt limit of the Authority (currently \$285 million).

The Authority adopted a Variable Rate Debt Policy which allows for the use of variable rate debt within prescribed limitations. The Variable Rate Debt Policy recognizes permanent and interim uses of variable rate debt. Interim use of variable rate debt may occur during the construction phase of a project for which the Authority intends to obtain permanent financing at the conclusion of the construction phase. The Variable Rate Debt Policy provides that:

- “Permanent Variable Rate Debt Exposure” includes variable rate debt which the Authority does not intend to be refinanced by a long-term fixed rate debt;
- “Net Permanent Variable Rate Debt Exposure” is permanent variable rate debt that is not offset by the cash, cash equivalent and short-term investment assets of the Authority;
- permanent variable rate debt excludes, with some exceptions, variable debt that has been synthetically changed to fixed rate debt by the use of a financial derivative hedge product with a fixed-payer interest rate swap;
- net permanent variable rate debt, excluding synthetic fixed rate transactions, should not generally exceed twenty percent (20%) of the Authority’s outstanding indebtedness;
- the Authority did not utilize any derivative or variable rate debt products in 2023.

#### NOTE 9 - Capital Contributions and Net Position

Since its inception, the Authority has received capital contributions from the County of Albany in the form of net assets transferred from the date of inception and from Federal and State grants as shown below:

|                  | Inception<br>To Date  | Year Ended<br>2023   | Year Ended<br>2022  |
|------------------|-----------------------|----------------------|---------------------|
| County of Albany | \$ 486,324,500        | \$ -                 | \$ -                |
| Federal          | 173,112,899           | 6,798,475            | 4,550,690           |
| State            | 109,149,178           | 10,131,120           | 1,431,428           |
| Total            | <u>\$ 768,586,577</u> | <u>\$ 16,929,595</u> | <u>\$ 5,982,118</u> |

Net position consists of the following:

|                                   | 2023                  | 2022                  |
|-----------------------------------|-----------------------|-----------------------|
| Net investment in capital assets  | \$ 208,844,436        | \$ 203,073,505        |
| Capital funds & grants receivable | 10,713,770            | 7,545,321             |
| Bond reserve funds                | 7,609,446             | 7,613,132             |
| Passenger facility charge funds   | 10,357,885            | 8,807,023             |
| Operating and replacement funds   | 8,962,306             | 8,170,629             |
| FAA & CFC funds                   | 675,221               | 658,930               |
| Unrestricted assets               | 23,555,023            | 16,000,879            |
|                                   | <u>\$ 270,718,087</u> | <u>\$ 251,869,419</u> |

Under the master bond resolution adopted in 1997, the Authority agreed to create and maintain two reserves. Both were to be funded by depositing funds in separate bank accounts in accordance with the master bond resolution and are included as a component of unrestricted cash and cash equivalents on the statements of net position. The Operating and Maintenance Reserve is to be equal to two months operating and maintenance expenses and is to be used only if the Authority does not have sufficient funds in its current operating accounts to pay these expenses on a timely basis.

The Renewal and Replacement Reserve is to be equal to \$500,000 and can be used solely for non-recurring major maintenance, repairs, renewals, or replacements related to Airport facilities. Both reserves have been funded as required.

#### **NOTE 10 - Airline Lease and Use Agreements**

Six commercial passenger airlines, fifteen affiliated commercial passenger airlines and two cargo airlines serving the Airport have executed the first five year renewal option on the Airline Use and Lease Agreement (“Agreement”). This Agreement has a five-year term effective January 1, 2016 with an option for one five year renewal to extend the Agreement to December 31, 2025. In 2020, due to COVID, the Authority offered an extension of a one-year term ending December 31, 2021 and two one-year options for 2022 and 2023 and one two-year option extensions. The Authority charges signatory rates to carriers who have executed the Agreement and non-signatory rates to all other airlines and Airport users.

In general, the rate formulas under the Airline and Cargo Carrier Agreements in effect provide that at the end of each year the total financial requirements for each of the Airport cost centers be determined by applying revenues related to that cost center before the rate required to be paid by Signatory Airlines and Cargo Carriers is determined. The landing fee calculation uses a residual cost methodology. The terminal rate is based upon calculation of the total cost per square foot subject to annual settlement based upon actual cost. The Agreement also contains a calculation of an amount for capital expenditures not subject to majority-in-interest (MII) approval by the Signatory Airlines in the rates and charges calculation. This amount is deducted after the net amount available for revenue sharing between the signatory airlines and the Authority is determined; therefore, not affecting the initial rates and charges established for billing the airlines. The net requirement is then divided by appropriate usage factors to determine the rates and fees applicable to signatory airlines.

The Agreements provide a net income sharing mechanism by which the Signatory Airlines and Cargo Carriers receive a percentage of the Airport’s net income (as defined in the Agreements) during the term of the agreement in the form of a rate credit offset. The Agreements also provide for extraordinary coverage protection where the Signatory Airlines and Cargo carriers have agreed to provide additional revenue to the Airport should net revenues be less than the required amount under the Master Bond Resolution.

In 2023, the net revenue sharing was fifty percent to the airlines and fifty percent to the Authority. Under this formula, the airlines and cargo carriers received a credit of \$2,954,028 for the rates and charges settlements and they received a credit of \$5,247,201 for their share of the revenue sharing; totaling \$8,201,229. In 2022, the airlines and cargo carriers received debits of \$569,034 for the rates and charges settlements and also received a credit \$3,748,316 for their share of the revenue sharing; totaling \$3,179,282.

#### **NOTE 11 - Lessor Airport Tenant Agreements**

The Authority, as a lessor, recognizes a lease receivable and a deferred inflow of resources at the commencement of the lease term, with certain exceptions for leases of assets held as investments, certain regulated leases, short-term leases, and leases that transfer ownership of the underlying asset. As lessor, the asset underlying the lease is not recognized. The lease receivable is measured at the present value of the lease payments expected to be received during the lease term. The deferred inflow of resources should be measured at the value of the lease receivable in addition to any payments received at or before the commencement of the lease term that relate to future periods.

For the purposes of the GASB No. 87 implementation, Airport Leases have been categorized as follows:

1. GASB No. 87 Leases - Included
2. GASB No. 87 Leases - Excluded Leases - Regulated
3. GASB No. 87 Leases - Excluded Leases - Short Term

**GASB No. 87 Leases - Included**

In accordance with GASB No. 87, the Authority recognizes a lease receivable and a deferred inflow of resources for leases the Authority categorizes as GASB No. 87 - Included. For these leases, the Authority is reporting Lessor Lease Receivables of \$20,971,217 for the beginning of the year ending December 31, 2023. For the year 2023, the Authority reported lease revenue of \$2,663,174 and interest revenue of \$377,959 related to lease payments received. These GASB No. 87 - included leases are summarized as follows:

|         | Beginning Lease Receivable | Remeasurement/ New Lease | Adjusted Lease Receivable | Implied Interest  | Receivable Reduction | Annual Lease Revenue | Ending Lease Receivable |
|---------|----------------------------|--------------------------|---------------------------|-------------------|----------------------|----------------------|-------------------------|
| TL00049 | \$ 210,703                 | \$ -                     | \$ 210,703                | \$ 1,627          | \$ 22,032            | \$ 23,659            | \$ 188,671              |
| TL00098 | 52,087                     | -                        | 52,087                    | 113               | 39,037               | 39,150               | 13,050                  |
| TL00111 | 365,240                    | -                        | 365,240                   | 2,805             | 40,075               | 42,880               | 325,165                 |
| TL00117 | 3,916,693                  | -                        | 3,916,693                 | 28,272            | 638,732              | 667,004              | 3,277,961               |
| TL00119 | 212,329                    | -                        | 212,329                   | 1,554             | 32,208               | 33,762               | 180,121                 |
| TL00121 | 275,226                    | -                        | 275,226                   | 2,021             | 40,929               | 42,950               | 234,297                 |
| TL00122 | 177,121                    | -                        | 177,121                   | 1,299             | 26,523               | 27,822               | 150,598                 |
| TL00132 | 4,706,805                  | -                        | 4,706,805                 | 34,946            | 655,054              | 690,000              | 4,051,751               |
| TL00206 | 196,930                    | -                        | 196,930                   | 866               | 96,570               | 97,436               | 100,360                 |
| TL00241 | 4,443,626                  | -                        | 4,443,626                 | 115,420           | 296,764              | 412,184              | 4,146,862               |
| TL00266 | 208,203                    | -                        | 208,203                   | 1,572             | 25,993               | 27,565               | 182,210                 |
| TL00303 | 1,622,255                  | -                        | 1,622,255                 | 40,276            | 175,205              | 215,481              | 1,447,050               |
| TL00305 | 4,583,999                  | -                        | 4,583,999                 | 114,281           | 478,066              | 592,347              | 4,105,933               |
| TL00334 | -                          | 872,886                  | 872,886                   | 20,683            | 63,631               | 84,314               | 809,255                 |
| TL00336 | -                          | 510,486                  | 510,486                   | 12,224            | 32,359               | 44,583               | 478,127                 |
|         | <b>\$ 20,971,217</b>       | <b>\$ 1,383,372</b>      | <b>\$ 22,354,589</b>      | <b>\$ 377,959</b> | <b>\$ 2,663,178</b>  | <b>\$ 3,041,137</b>  | <b>\$ 19,691,411</b>    |

Ending lease receivable is \$2,722,345 and \$16,969,066 for current and non-current assets, respectively.

***TL00098 New Cingular Wireless PCS, LLC***

**Antennae Lease**

On May 1, 2009, the Authority entered into a five (5) year antennae agreement with New Cingular Wireless PCS, LLC for the use of a small area on the Concourse A roof and certain space within the second floor equipment of the same building located in the terminal building. The lease commenced on May 1, 2009 and ends April, 30, 2014, with four (4) x five (5) year extensions. The terms of this agreement include annual revenue of \$39,150 in 2023, paid in twelve monthly installments. Annual rental shall increase 1.25% in each five year increment. The Authority has included the lease revenue in its GASB 87 implementation until the expiration of its current renewal term, April 30, 2024. Thereafter, either party has the option not to renew the lease for successive five (5) year increment option period. Amendment No. 1 was executed June, 2018 and authorized an 84.41% increase in rent.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$129,155 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$39,037 and \$113, respectively. Also in 2023, the deferred inflow receivable was reduced by \$38,747. In addition, the lease receivable was discounted to the net present value determined at

approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$13,050 |
| 2025      | -        |
| 2026      | -        |
| 2027      | -        |
| 2028      | -        |
| 2029-2031 | -        |

**TL00111 Verizon Wireless**

Antennae Lease

On November 29, 2010, the Authority entered into a five (5) year antennae agreement with Verizon Wireless for the use of 1,500 square feet of space on the roof located in the terminal building. The lease commenced on January 1, 2010 and ends December 31, 2015, with four (4) x five (5) year extensions. The terms of this agreement include annual revenue of \$42,880 in 2023, paid in twelve monthly installments. Annual rent shall increase by three percent (3%) of the previous year's rent. The Authority is reasonably certain that three of the four options will be exercised.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$437,711 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$40,075 and \$2,805, respectively. Also in 2023, the deferred inflow receivable was reduced by \$44,395. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2022, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$44,166 |
| 2025      | 45,491   |
| 2026      | 46,856   |
| 2027      | 48,261   |
| 2028      | 49,709   |
| 2029-2030 | 99,422   |

**TL00241 OHM Concession Group, LLC**

Concessionaire Lease

On February 23, 2018, the Authority entered into a ten (10) year concessionaire agreement with OHM Concession Group, LLC for the use of 2,868 square feet of concession space and 286 square feet of storage space. located in the terminal building. The lease commenced on March 1, 2018 and ends February 28, 2028, pursuant to the first amendment to the lease dated May 13, 2019, the agreement includes two (2) x (2) year extensions. Due to the COVID-19 pandemic, no fixed revenue was recorded in year 2021. For the year ended, December 31, 2022, the lease term was extended thru September 30, 2033 and a GASB87 remeasurement of the lease added \$928,545 and \$961,307 to the beginning balances of the Lease Receivable and Deferred Inflows, respectively.

The terms of this concessionaire agreement include one (1) variable revenue component that is not included in the measurement of the lease receivable; storage space based on one-half of the variable airline square footage fee of \$13,453.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$3,765,769 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$296,764 and \$115,4200, respectively. Also in 2023, the deferred inflow receivable was reduced by \$402,304. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2022, or 2.863 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |           |
|-----------|-----------|
| 2024      | \$424,550 |
| 2025      | 437,287   |
| 2026      | 449,906   |
| 2027      | 462,417   |
| 2028      | 477,835   |
| 2029-2033 | 2,455,406 |

**TL00132 Host International, Inc.**

Concessionaire Lease

On January 13, 2009, the Authority entered into a ten (10) year concessionaire agreement with Host International, Inc. for the use of 9,480 square feet of concession space and 568 square feet of storage space located in the terminal building. The lease commenced on January 1, 2009 and ends December 31, 2018, with two (2) x five (5) year extensions. Due to the COVID-19 pandemic, no fixed revenue was recorded in year 2021. The Authority is certain that the lease will extend through the first and second option which is December 31, 2029.

The terms of this concessionaire agreement include one (1) variable revenue component that is not included in the measurement of the lease receivable; storage space based on one-half of the variable airline square footage fee of \$26,718.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$5,310,012 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$655,054 and \$34,946, respectively. Also in 2023, the deferred inflow receivable was reduced by \$663,752. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |           |
|-----------|-----------|
| 2024      | \$690,000 |
| 2025      | 690,000   |
| 2026      | 690,000   |
| 2027      | 690,000   |
| 2028      | 690,000   |
| 2029-2029 | 690,000   |

**TL00117 Paradies - Albany, LLC**

Concessionaire Lease

On December 13, 2013, the Authority entered into a ten (10) year concessionaire agreement with Paradies - Albany, LLC for the use of 3,176 square feet of concession space located in the terminal

building. The lease commenced on January 1, 2014 and ends December 31, 2028, with no extension options. The terms of this agreement include annual revenue of \$667,000 in 2023, paid in twelve monthly installments.

An annual capital contribution of \$40,000 will be paid from 2014 to 2016, and will increase 3% thereafter until the end of the lease term.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$4,844,169 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$638,728 and \$28,272, respectively. Also in 2023, the deferred inflow receivable was reduced by \$605,521. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |            |
|-----------|------------|
| 2024      | \$ 667,000 |
| 2025      | 667,000    |
| 2026      | 667,000    |
| 2027      | 667,000    |
| 2028-2032 | 667,000    |

***TL00049 Bucknell Construction Corp (Sublessee - Control Tower Ice Cream)***

Property Lease

On September 22, 1999, the Authority entered into a thirty (30) year lease agreement with Bucknell Construction Corp (Sublessee - Control Tower Ice Cream) for the use of approximately three (3) acres of land lease located at Spruce Land and NYS Route 7. The lease commenced on April 1, 2001 and ends March 31, 2031, with no extension options. The terms of this agreement include annual revenue of \$23,659 in 2023, paid in twelve monthly installments. The rent in years six (6) through thirty (30) shall escalate each year and in each year shall be equal to the rent in the immediately preceding year multiplied by the percentage increase for such year by CPI-U.

The Authority approved a sub lease effective February 1, 2006. Amendment No. 1 executed on September 3, 2009, authorized the Assignment and Assumption Agreement to Bucknell Construction Corp.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$252,157 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$22,032 and \$1,627, respectively. Also in 2023, the deferred inflow receivable was reduced by \$24,601. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$24,369 |
| 2025      | 25,100   |
| 2026      | 25,853   |
| 2027      | 26,628   |
| 2028      | 27,427   |
| 2029-2031 | 64,675   |

**TL00206 TVC Albany, Inc. d/b/a Firstlight Fiber**

Property Lease

On October 1, 2014, the Authority entered into a five (5) year and two (2) month lease agreement with TVC Albany, Inc. d/b/a Firstlight Fiber for the use of Building 216 located at 55 Sicker Road, Latham, NY. The lease commenced on October 1, 2014 and ends December 31, 2019, with two (2) x five (5) year extensions. The terms of this agreement include annual revenue of \$96,570 in 2023, paid in twelve monthly installments. Annual rent shall increase by three percent (3%) of the previous year's rent.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$379,172 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$96,570 and \$866, respectively. Also in 2023, the deferred inflow receivable was reduced by \$94,793. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|      |           |
|------|-----------|
| 2024 | \$100,359 |
| 2025 | -         |
| 2026 | -         |
| 2027 | -         |
| 2028 | -         |

**TL00266 ELRAC, LLC d/b/a Enterprise Rent-A-Car**

Property Lease

On February 1, 2020, the Authority entered into a five (5) year lease agreement with ELRAC, LLC d/b/a Enterprise Rent-A-Car for the use of Building 214 located at 70 Sicker Road, Latham, NY which includes 3,350 sq office and warehouse plus 0.2 acres of land. The lease commenced on February 1, 2020 and ends January 31, 2025, with three (3) x five (5) year extensions. The terms of this agreement include annual revenue of \$27,565 in 2023, paid in twelve monthly installments. Annual rent shall increase by three percent (3%) of the previous year's rent. The Authority is reasonably certain that the lessee will renew the lease for one (1) additional five year option.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$257,140 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$25,993 and \$1,572, respectively. Also in 2023, the deferred inflow receivable was reduced by \$28,309. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$28,392 |
| 2025      | 29,243   |
| 2026      | 30,121   |
| 2027      | 31,024   |
| 2028      | 31,955   |
| 2029-2031 | 35,663   |

**TL00303 ELRAC, LLC d/b/a Enterprise Rent-A-Car**

Property Lease

On October 1, 2011, the Authority entered into a five (5) year lease agreement with ELRAC, LLC d/b/a Enterprise Rent-A-Car for the use of seven (7) acres of land including Buildings 410 and 412 located at 11 Northway Lane, Colonie, New York. The lease commenced on May 1, 2016 and ends April 30, 2021, with three (3) x five (5) year extensions. The terms of this agreement include annual revenue of \$215,481 in 2023, paid in twelve monthly installments. The Authority is reasonably certain that the lessee will renew the lease for the 2 additional year options. For the year ended, December 31, 2022, the lease amount was adjusted by the consumer price index and a GASB87 remeasurement of the lease added \$3,768 and \$12,282 to the beginning balances of the Lease Receivable and Deferred Inflows, respectively.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$1,971,049 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for 175,205 and \$40,276, respectively. Also in 2023, the deferred inflow receivable was reduced by \$192,063. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2022, or 2.863 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |           |
|-----------|-----------|
| 2023      | \$215,481 |
| 2024      | 215,481   |
| 2025      | 215,481   |
| 2026      | 215,481   |
| 2027      | 215,481   |
| 2028-2032 | 718,270   |

**TL00305 Transportation Security Agency (TSA)**

Property Lease

On February 1, 2021, the Authority entered into a ten (10) year lease agreement with Transportation Security Agency (TSA) for the use of 9,196 square feet located at in the terminal building. The lease commenced on February 1, 2021 and ends January 31, 2031, with no extension options. The terms of this agreement include annual revenue of \$592,347 in 2023, paid in twelve monthly installments. Annual rent shall increase 9.4% in year five (5). The Authority is reasonably certain that the lessee will renew the lease for the additional year options. For the year ended, December 31, 2022, the lease amounts paid over the lease term was adjusted and a GASB87 remeasurement of the lease reduced \$366,734 and \$414,357 the beginning balances of the Lease Receivable and Deferred Inflows, respectively.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$5,876,689 balances for lease receivable and deferred inflows of resources on the Statement of Net



Position. For the year ended December 31, 2023 the lease receivable balance was reduced and interest income recognized for \$478,066 and \$114,281, respectively. Also in 2023, the deferred inflow receivable was reduced by \$557,177. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2022, or 2.863 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |           |
|-----------|-----------|
| 2024      | \$592,347 |
| 2025      | 592,347   |
| 2026      | 643,654   |
| 2027      | 648,318   |
| 2028      | 648,318   |
| 2029-2032 | 1,350,663 |

**TL00334 Kiskis Tire Company, Inc**

Property Lease

On December 5, 2023, the Authority entered into a five (5) year lease agreement with Kiskis Tire, Inc, for the use of Building 215 located at 68 Sicker Road, Latham, NY which includes 11,176 sqft. The lease commenced on January 1, 2023 and ends December 31, 2027, with one five-year extension. The terms of this agreement include annual revenue of \$84,314 in 2023, paid in eleven monthly installments. Annual rent shall increase by three percent (2%) of the previous year's rent. The Authority is reasonably certain that the lessee will renew the lease for one (1) additional five year option.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and in 2023 recorded \$872,886 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$63,631 and \$20,683 respectively. Also in 2023, the deferred inflow receivable was reduced by \$82,215. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2023, or 2.569 percent, the average of the Authority's eight (8) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$93,818 |
| 2025      | 95,694   |
| 2026      | 97,608   |
| 2027      | 99,560   |
| 2028      | 101,552  |
| 2029-2031 | 426,927  |

**TL00336 Avis Budget Car Rental LLC**

Property Lease

On January 23, 2023, the Authority entered into a five (5) year lease agreement with Avis Budget Car Rental LLC for use of Building 212 located at 74 Sicker Road, Latham, NY which includes 5,000 sq ft. The lease commenced on February 13, 2023 and ends January 31, 2028, with one five-year option. The terms of this agreement include annual revenue of \$44,583 in 2023, paid in ten monthly installments. Annual rent shall increase by three percent (2%) of the previous year's rent. The Authority is reasonably certain that the lessee will renew the lease for one (1) additional five year option.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and in 2023 recorded \$510,486 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$32,359 and \$12,224, respectively. Also in 2023, the deferred inflow receivable was reduced by \$43,369. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2023, or 2.569 percent, the average of the Authority's eight (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$54,481 |
| 2025      | 55,570   |
| 2026      | 56,682   |
| 2027      | 57,815   |
| 2028      | 58,972   |
| 2029-2033 | 258,575  |

**TL00122 Hertz**

Rental Car Lease

On January 1, 2009, the Authority entered into a ten (10) year rental car lease agreement with Hertz for the use of one (1) rental car kiosks, 82 rental car return spaces and improvement charges located in the terminal and north parking garage. The lease commenced on January 1, 2009 and ends December 31, 2018, with no extension options. Amendment No. 1 was executed on February 1, 2019 extends the agreement ten (10) years or December 31, 2028. The terms of this agreement include annual revenue of \$27,822 in 2023, paid in twelve monthly installments.

The terms of this car rental agreement include three (3) variable revenue components that are not included in the measurement of the lease receivable:

1. an improvement charge based on a variable number of Ready/Return parking spaces, \$99,600;
2. concessionaire fee based on concession sales, \$1,793,768;
3. storage space based on one-half of the variable airline square footage fee, \$33,187.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$184,786 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$26,523 and \$1,299, respectively. Also in 2023, the deferred inflow receivable was reduced by \$28,338. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$28,719 |
| 2025      | 29,652   |
| 2026      | 30,622   |
| 2027      | 31,630   |
| 2028-2028 | 32,680   |

**TL00121 ELRAC, LLC d/b/a Enterprise Rent-A-Car**

Rental Car Lease

On January 1, 2009, the Authority entered into a ten (10) year rental car lease agreement with ELRAC, LLC d/b/a Enterprise Rent-A-Car for the use of one (1) rental car kiosks, 139 rental car return spaces and improvement charges located in the terminal and north parking garage. The lease commenced on January 1, 2009 and ends December 31, 2018, with no extension options. Amendment No. 1 was executed on February 1, 2019 extends the agreement ten (10) years or December 31, 2028. The terms of this agreement include annual revenue of \$42,950 in 2023, paid in twelve monthly installments.

The terms of this car rental agreement include three (3) variable revenue components that are not included in the measurement of the lease receivable:

- 1. an improvement charge based on a variable number of Ready/Return parking spaces, \$166,800;
- 2. concessionaire fee based on concession sales, \$2,292,351;
- 3. storage space based on one-half of the variable airline square footage fee, \$36,545.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$353,151 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$40,929 and \$2,021, respectively. Also in 2023, the deferred inflow receivable was reduced by \$44,144. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|      |          |
|------|----------|
| 2024 | \$44,452 |
| 2025 | 46,014   |
| 2026 | 47,638   |
| 2027 | 49,328   |
| 2028 | 51,085   |

**TL00119 Avis**

Rental Car Lease

On January 1, 2009, the Authority entered into a ten (10) year rental car lease agreement with Avis for the use of two (2) rental car kiosks, 85 rental car return spaces and improvement charges located in the terminal and South Parking Garage. The lease commenced on January 1, 2009 and ends December 31, 2018, with no extension options. Amendment No. 1 was executed on February 1, 2019 extends the agreement ten (10) years or December 31, 2028. The terms of this agreement include annual revenue of \$33,762 in 2023, paid in twelve monthly installments.

The terms of this car rental agreement include three (3) variable revenue components that are not included in the measurement of the lease receivable:

- 1. an improvement charge based on a variable number of Ready/Return parking spaces, \$102,000;
- 2. concessionaire fee based on concession sales, \$2,244,145;
- 3. storage space based on one-half of the variable airline square footage fee, \$33,187.

The Authority implemented GASB No. 87 for the year ended December 31, 2021 and recorded \$274,157 balances for lease receivable and deferred inflows of resources on the Statement of Net Position. For the year ended December 31, 2023, the lease receivable balance was reduced and interest income recognized for \$32,208 and \$1,554, respectively. Also in 2023, the deferred inflow receivable was

reduced by \$34,270. In addition, the lease receivable was discounted to the net present value determined at approximately the year-end 2021, or 0.87 percent, the average of the Authority's five (5) year alternative minimum tax (AMT) borrowing rate.

Future minimum lease payments are as follows:

|      |          |
|------|----------|
| 2024 | \$34,680 |
| 2025 | 35,636   |
| 2026 | 36,629   |
| 2027 | 37,662   |
| 2028 | 38,737   |

### **No. 87 Excluded Leases - Regulated**

In accordance with GASB No. 87, the Authority does not recognize a lease receivable and a deferred inflow of resources for regulated leases. Regulated leases are certain leases that are subject to external laws, regulations, or legal rulings, e.g. the U.S. Department of Transportation and the Federal Aviation Administration, regulated aviation leases between airports and air carriers and other aeronautical users.

Regulated leases include the following:

#### ***Airline Use and Lease Agreement Signatory Airlines***

The rights, services and privileges, including the lease of preferentially-assigned gates, an airline has in connection with the use of the airport and its facilities is addressed in the Airline Use and Lease Agreement (ULA). By definition, a ULA is considered a regulated lease and does not recognize a receivable and corresponding deferred inflow of resources.

The Authority and certain airlines entered into the original ULA that became effective January 1, 2006 and expired on December 31, 2015. A subsequent ULA was entered into January 1, 2016 and replaced the original 2006 agreement. The 2016 ULA had a five term with and an expiration date of December 31, 2020, it included one five-year option period. Due to the COVID-19 pandemic that began in March 2020, the five-year renewal term was modified to three one-year renewal terms (2021, 2022, and 2023) followed by one two-year (2024-2025) option term.

The Authority has entered into a ULA with seven (7) passenger airlines and recognized airfield, terminal, apron and passenger boarding bridge lease revenue of \$3,340,290, \$2,557,451, \$695,886, and \$684,897, respectively in 2023.

Due to the variable nature of the above revenues from year-to-year, expected future minimum payments are indeterminable.

#### ***TL00054 New York State Office of General Services***

##### **Property Lease**

On May 3, 2021, the Authority entered into a ten (10) year lease agreement with New York State Office of General Services for the use of twenty two (22) acres of land located at 330 Old Niskayuna Road, Latham, NY. The lease commenced on August 1, 2021 and ends July 31, 2031, with no extension options. The terms of this agreement include annual revenue of \$300,000 in 2023, paid in twelve monthly installments.

Future minimum lease payments are as follows:

|           |           |
|-----------|-----------|
| 2024      | \$300,000 |
| 2025      | 300,000   |
| 2026      | 306,250   |
| 2027      | 315,000   |
| 2028      | 315,000   |
| 2029-2031 | 813,750   |

**TL00248 American Airlines , Inc.**

Property Lease

On February 8, 2019, the Authority entered into a lease agreement with American Airlines, Inc. for the use of building/hangar 119 located at 22 Jetway Drive. The lease commenced on January 1, 2019 and ends December 31, 2023, with no extension options. The terms of this agreement include annual revenue of \$313,883 in 2023, paid in twelve monthly installments. Annual rent shall increase by two percent (2%) of the previous year's rent.

**TL00093 Federal Aviation Administration**

Property Lease

On September 13, 2021, the Authority entered into a ten (10) year lease agreement with Federal Aviation Administration for the use of 15,852 square feet of the Air Traffic Control Tower located at 128 Sicker Road. The lease commenced on October, 2020 and ends September 30, 2030, with no extension options. The terms of this agreement include annual revenue of \$775,143 in 2023, paid in twelve monthly installments. Annual rent shall increase by two percent (2%) of the previous year's rent.

Future minimum lease payments are as follows:

|           |           |
|-----------|-----------|
| 2024      | \$794,600 |
| 2025      | 810,492   |
| 2026      | 826,701   |
| 2027      | 843,235   |
| 2028      | 860,101   |
| 2029-2030 | 1,545,100 |

**TL00313 Champlain Enterprises, LLC. d/b/a Commutair**

Property Lease

On May 12, 2021, the Authority entered into a three (3) year lease agreement with Champlain Enterprises, LLC. d/b/a Commutair for the use of building/hangar 211 located at 85 Sicker Road. The lease commenced on May 12, 2021 and ends May 11, 2024, with no extension options. Annual rent shall increase by three percent (3%) of the previous year's rent.

Future minimum lease payments are as follows:

|      |          |
|------|----------|
| 2024 | \$40,997 |
| 2025 | -        |
| 2026 | -        |
| 2027 | -        |
| 2028 | -        |

**TL00314 Champlain Enterprises, LLC. d/b/a Commutair**

Property Lease

On May 12, 2021, the Authority entered into a three (3) year lease agreement with Champlain Enterprises, LLC. d/b/a Commutair for the use of Building/Hangar 222 located at 85 Sicker Road. The lease commenced on May 12, 2021 and ends May 11, 2024, with no extension options. Annual rent shall increase by three percent (3%) of the previous year's rent.

Future minimum lease payments are as follows:

|      |          |
|------|----------|
| 2024 | \$34,980 |
| 2025 | -        |
| 2026 | -        |
| 2027 | -        |
| 2028 | -        |

**TL00237 Prescott Holding, Inc.**

Property Lease

On November 8, 2021, the Authority entered into a four (4) year lease agreement with Prescott Holding, Inc. for the use of Buildings 202 and 203 located at 743 and 745 Albany Shaker Road. The lease commenced on January 1, 2022 and ends December 31, 2026, with two (2) x five (5) year extensions. The terms of this agreement include annual revenue of \$46,055 in 2023, paid in twelve monthly installments.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$47,068 |
| 2025      | 48,104   |
| 2026      | 49,162   |
| 2027      | 50,244   |
| 2028      | 51,349   |
| 2029-2033 | 259,648  |

**TL00077 New York State Police**

Property Lease

On April 1, 2000, the Authority entered into a thirty (30) year lease agreement with New York State Police for the use of Building/Hangar 200 located at 739 Albany Shaker Road. The lease commenced on April 1, 2000 and ends March 31, 2031, with no extension options. The terms of this agreement include annual revenue of \$1,123,083 in 2023, paid in twelve monthly installments.

Future minimum lease payments are as follows:

|           |             |
|-----------|-------------|
| 2024      | \$1,123,083 |
| 2025      | 1,123,083   |
| 2026      | 1,123,083   |
| 2027      | 1,123,083   |
| 2028      | 1,123,083   |
| 2029-2030 | 1,403,854   |

**TL00282 Hyannis Air Service, Inc. d/b/a Cape Air & Nantucket Airlines (amended 2023)**

Property Lease

On September 1, 2008, the Authority entered into a month to month lease-short term agreement with Hyannis Air Service, Inc. d/b/a Cape Air & Nantucket Airlines for the use of building/hangar 201 located at 741 Albany Shaker Road. The lease commenced on September 1, 2008 and ends September 30, 2010, with the option to extend for a length of time and rental rate to be negotiated at the written request of the lessee and approval of the Authority. On January 12, 2023, the Authority approved Amendment #5, extending the lease from April 1, 2022 to March 31, 2024. The terms of this agreement include annual revenue of \$83,973 in 2023, paid in twelve monthly installments.

Future minimum lease payments are as follows:

|           |          |
|-----------|----------|
| 2024      | \$86,912 |
| 2025      | 89,953   |
| 2026      | 93,102   |
| 2027      | 96,360   |
| 2028      | 99,733   |
| 2029-2030 | 210,060  |

**T-Hangars**

On various dates, the Authority entered into a month to month T-hangar lease agreements with tenants for the use of one (1) of forty (40) T hangars located at 360 Old Niskayuna Road. In 2023, \$153,644 in T-hangar revenue was recorded.

**FBO Community Hangars tenants**

On various dates, the Authority entered into a month to month agreements with tenants for the use of a specified amount of space located in one of two FBO/community hangars located at Building 109 (16 Jetway Dr.) and Building 112 (6 Jetway Dr.). In 2023, \$353,927 in FBO hangar revenue was recorded.

**GASB No. 87 Excluded Leases Short-Term**

In accordance with GASB No. 87, the Authority does not recognize a lease receivable and a deferred inflow of resources for leases short-term leases. Short-term leases are certain leases that, at the commencement of the lease term, has a maximum possible term under the lease contract of 12 months (or less), including any options to extend, regardless of their probability of being exercised.

Short-Term leases include the following:

Apron Lease:

**TL00015 DHL Express (USA), Inc.**

On April 1, 2009, the Authority entered into an apron lease agreement with DHL Express (USA), Inc. for the use of 8,000 square feet of apron space located in the proximity of Hangar 1. The agreement is on a month-to-month basis. The terms of this agreement include annual revenue of \$20,000 in 2023, paid in twelve monthly installments. This agreement terminated on February 28, 2024.

## NOTE 12 - Deferred Inflows of Resources - Lessor Receivable

In accordance with GASB No. 87, the Authority recognizes a lease receivable and a deferred inflow of resources for leases the Authority categorizes as GASB No. 87 - Included. For these leases, the Authority is reporting Deferred Inflows of \$20,221,742 for the beginning of the year ending December 31, 2023 and reported lease deferred lease revenue of \$2,883,997. These GASB No. 87 - Included leases are summarized below:

|         | Deferred Inflows<br>Beginning<br>Balance | Resmeasurement<br>/ New Lease | Adjusted<br>Deferred Inflows<br>Beginning<br>Balance | Deferred<br>Revenue<br>Recognized | Deferred Inflows<br>Ending Balance |
|---------|--|-------------------------------|--|-----------------------------------|------------------------------------|
| TL00049 | \$ 202,955                               | \$ -                          | \$ 202,955   | \$ 24,601                         | \$ 178,354                         |
| TL00098 | 51,662                                   | -                             | 51,662   | 38,747                            | 12,915                             |
| TL00111 | 351,462                                  | -                             | 351,462  | 44,395                            | 307,067                            |
| TL00117 | 3,633,127                                | -                             | 3,633,127  | 605,521                           | 3,027,606                          |
| TL00119 | 205,618                                  | -                             | 205,618  | 34,270                            | 171,348                            |
| TL00121 | 264,863                                  | -                             | 264,863  | 44,144                            | 220,719                            |
| TL00122 | 170,028                                  | -                             | 170,028  | 28,338                            | 141,690                            |
| TL00132 | 4,646,261                                | -                             | 4,646,261  | 663,752                           | 3,982,509                          |
| TL00206 | 189,586                                  | -                             | 189,586  | 94,793                            | 94,793                             |
| TL00241 | 4,324,772                                | -                             | 4,324,772  | 402,304                           | 3,922,468                          |
| TL00266 | 200,522                                  | -                             | 200,522  | 28,309                            | 172,213                            |
| TL00303 | 1,600,521                                | -                             | 1,600,521  | 192,063                           | 1,408,458                          |
| TL00305 | 4,380,365                                | -                             | 4,380,365  | 557,176                           | 3,823,189                          |
| TL00334 | -  | 872,886                       | 872,886  | 82,215                            | 790,671                            |
| TL00336 | -  | 510,483                       | 510,483  | 43,369                            | 467,114                            |
|         | <u>\$ 20,221,742</u>                     | <u>\$ 1,383,369</u>           | <u>\$ 21,605,111</u>                                 | <u>\$ 2,883,997</u>               | <u>\$ 18,721,114</u>               |

## NOTE 13 - Pension Plans

Plan Descriptions - The Authority participates in the New York State and Local Employees' Retirement System (ERS) cost-sharing multiple-employee retirement system. The ERS provides retirement benefits as well as death and disability benefits. Obligations of employers and employees to contribute and benefits to employees are governed by the New York State Retirement and Social Security Law (NYSRSSL). As set forth in the NYSRSSL, the Comptroller of the State of New York (Comptroller) serves as sole trustee and administrative head of the Systems. The Comptroller shall adopt and amend rules and regulations for the administration and transaction of the business of the systems and for the custody and control of their funds. The Systems issue a publicly available annual financial report that includes audited financial statements and required supplementary information. This report may be obtained by writing to the New York State and Local Employees' Retirement System, Office of the State Comptroller, 110 State Street, Albany, NY 12207.

Funding Policy - Contributory and noncontributory requirements depend upon the point in time at which an employee last joined the System. Most members of the ERS who joined the System on or before July 26, 1976 are enrolled in a non-contributory plan. Employees who last joined ERS subsequent to July 26, 1976 are enrolled in a contributory Plan. Tier 3 through Tier 5 employees must contribute 3 percent of their salary. Tier 3 and Tier 4 employees with more than ten years of membership or credited service within the System are not required to contribute. Tier 6 member contribution rates vary from 3 percent to 6 percent depending on salary. Tier 5 and 6 members are required to contribute for all years of service. Members cannot be required to begin contributing or to make increased contributions beyond what was required when their memberships began.



The Authority is required to contribute at an actuarially determined rate. The required contributions for the year ended December 31, 2023 was \$203,751 or 13.9% of the covered employees' payroll. In December 31, 2022 the required contribution was \$284,660 or 17.1% of the covered employees' payrolls. The Authority's contributions made to the Systems were equal to 100% of the required contributions for each year.

Pension Liability - At December 31, 2023, the Authority reported the following asset/(liability) for its proportionate share of the net pension asset/(liability) for the System. The net pension asset/(liability) was measured as of March 31, 2023. The total net pension asset/(liability) used to calculate the net pension asset/(liability) was determined by an actuarial valuation as of that date. The Authority's proportion of the net pension asset/(liability) was based on a projection of the Authority's long-term share of contributions of all participating members, actuarially determined. This information was provided by the ERS System in a report provided to the Authority. The net pension asset/(liability) is included in the non-current assets/liabilities on the Statement of Net Position for December 31, 2023 and 2022:

|   | 2023           | 2022          |
|---|----------------|---------------|
| Actuarial valuation date  | April 1, 2022  | April 1, 2021 |
| Net pension asset/(liability)   | \$ (1,026,081) | \$ 349,754    |
| Authority's portion of the Plan's total net pension asset/(liability) | 0.0047849%     | 0.0042786%    |

Payables to the pension plan - ERS employer contributions are paid annually based on the System's fiscal year which ends on March 31st. Payments to the ERS due February 1 were prepaid at a discounted amount of \$245,466 and \$203,751 during the Authority's year ended December 31, 2023 and 2022. Accordingly, the Authority did not owe any payables to the Pension System as of December 31, 2023 or 2022.

Pension Expense - For the year ended December 31, 2023, the Authority recognized its proportionate share of pension expense of \$358,671. For December 31, 2022, the pension expense was \$15,819.

Collective Pension Expense - Collective pension expenses includes certain current period changes in the collective net pension asset/(liability), projected earnings on pension plan investments, and the amortization of deferred outflows or resources and deferred inflows of resources for the current period. The collective pension expense for the periods ended December 31, 2023 and 2022 was \$434,976 and \$91,329, respectively.

Deferred Outflows and Inflows of Resources Related to Pension - The Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources for December 31, 2023 and 2022:

|  | Outflows of Resources<br>2023 | Inflows of Resources<br>2023 | Outflows of Resources<br>2022 | Inflows of Resources<br>2022 |
|--|-------------------------------|------------------------------|-------------------------------|------------------------------|
| Differences between expected and actual experience   | \$ 109,286                    | \$ 28,816                    | \$ 26,487                     | \$ 34,356                    |
| Change of assumptions  | 498,331                       | 5,507                        | 583,700                       | 9,849                        |
| Net difference between projected and actual earnings on pension plan investments                     | -                             | 6,028                        | -                             | 1,145,298                    |
| Changes in proportion and differences between contributions and proportionate share of contributions | 210,527                       | 34,962                       | 234,169                       | 56,634                       |
| Contributions subsequent to the measurement date   | 245,466                       | -                            | 203,751                       | -                            |
| Balance as of December 31,   | <u>\$ 1,063,610</u>           | <u>\$ 75,313</u>             | <u>\$ 1,048,107</u>           | <u>\$ 1,246,137</u>          |

The Authority's contributions subsequent to the measurement date will be recognized as a reduction of the net pension asset/(liability) in the year ended December 31, 2023 and December 31, 2022, respectively. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows as of December 31, 2023 and 2022:

|             | 2023    | 2022        |
|-------------|---------|-------------|
| Year ended: |         |             |
| 2023        | \$ -    | \$ (27,511) |
| 2024        | 196,337 | (82,111)    |
| 2025        | (4,257) | (262,714)   |
| 2026        | 256,967 | (29,444)    |
| 2027        | 293,784 | -           |
| 2028        | -       | -           |
| Thereafter  | -       | -           |

The total pension liability as of March 31, 2023 was determined by using an actuarial valuation as of April 1, 2022, with update procedures used to roll forward the total pension liability to March 31, 2023. The actuarial valuation used the following actuarial assumptions:

|  | 2023           | 2022           |
|--|----------------|----------------|
| Measurement date   | March 31, 2023 | March 31, 2022 |
| Actuarial valuation date   | April 1, 2022  | April 1, 2021  |
| Inflation rate   | 2.9%           | 2.7%           |
| Salary Scale   | 4.4%           | 4.4%           |
| Investment rate of return (net of investment expense, including inflation) | 5.9%           | 5.9%           |
| Cost of Living Adjustments   | 1.5% annually  | 1.4% annually  |

Decrement – Based upon FY 2016-2021 experience

Mortality improvement - Society of Actuaries' Scale MP-2021

Pensioner mortality - Based on gender/collar specific tables based upon FY 2016-2021 experience.

The long-term expected rate of return on pension plan investments was determined using a building block method in which best estimate ranges of expected future real rates of return (expected returns net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the target asset allocation are summarized below:

| Asset class             | Target allocation | Long-Term expected real rate of return |
|-------------------------|-------------------|--|
| Domestic equity         | 32.0%             | 4.30%                                  |
| International equity    | 15.0%             | 6.85%                                  |
| Private equity          | 10.0%             | 7.50%                                  |
| Real estate             | 9.0%              | 4.60%                                  |
| Credit                  | 4.0%              | 5.43%                                  |
| Opportunistic portfolio | 3.0%              | 5.38%                                  |
| Real assets             | 3.0%              | 5.84%                                  |
| Fixed Income            | 23.0%             | 1.50%                                  |
| Cash                    | 1.0%              | -%                                     |
|                         | <u>100.0%</u>     |  |

Discount rate - The discount rate used to calculate the total pension asset/(liability) was 5.9%. The projection of cash flows used to determine the discount rate assumes that contributions from plan members will be made at the current contribution rates and that contributions from employers will be made at statutorily required rates, actuarially. Based upon the assumptions, the System's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore the long term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension asset/(liability).

Sensitivity of the Proportionate Share of the Net Pension Liability/(Asset) to the Discount Rate Assumption -The following presents the Authority's proportionate share of the net pension asset/(liability) calculated using the discount rate of 5.9%, as well as what the Authority's proportionate share of the net pension asset/(liability) would be if it were calculated using a discount rate that is one percentage point lower (4.9%) or one percentage point higher (6.9%) than the current rate:

|               | 1% Decrease<br>(4.9%) | Current Discount<br>(5.9%) | 1% Increase<br>(6.9%) |
|---------------|-----------------------|----------------------------|-----------------------|
| April 1, 2022 | \$ 2,479,599          | \$ 1,026,081               | \$ (188,501)          |
| April 1, 2021 | \$ 900,263            | \$ (349,754)               | \$ (1,395,333)        |

New York State Voluntary Defined Contribution (NYS VDC) Plan - Under state legislation enacted in 2012, Authority Employees first hired after June 30, 2013 who earn least \$75,000 per year or more are eligible to join the NYS VDC Plan instead of the ERS Plan. The NYS VDC Plan is administered by the State University of New York Optional Retirement Plan (SUNY OPR). SUNY OPR has contracted with TIAA-CREF to administer the NYS VDC Plan. The NYS VDC plan is portable among employers and eligible employees vest 366 days after first joining the plan or other employer funded contract with any of the NYS VDC investment providers. The Authority's contribution rate is 8% of participating employee salary for the duration of employment. Participating employee contribution rates range from 5.75% to 6% based upon salary level. During the initial vesting period the Authority must contribute 4% interest to a vesting employee's contribution deduction not yet remitted to the Plan. The Authority has three employees who participate in the NYS VDC Plan. The Authority's employer contributions to the NYS VDC plan through December 31, 2023 and 2022 was \$35,216 and \$24,388, respectively.

**NOTE 14 - Other Post Employment Benefits (OPEB)**

During 2009 the Authority adopted a formal written OPEB plan and created a legally separate trust to accumulate resources to fund the Authority's obligation to pay for OPEB benefits under the plan. The OPEB plan provides that all full-time and regular part-time employees with qualifying years of service with the Authority (including any years with the State of New York or County of Albany immediately preceding becoming an Authority employee) who retire from the Authority and are collecting retirement benefits through the New York State and Local Employees' Retirement System, shall receive health insurance benefits from the Authority as a retired employee. Such benefits shall be equal to the health insurance benefits received by the employee at the time of their retirement and the costs thereof to the retired employee shall be at the same rate or percentage sharing the employee was paying at the time of their retirement. A qualifying retiree's surviving spouse and eligible dependents can continue to receive OPEB benefits as long as they do remain otherwise eligible to be a dependent of the deceased employee. Retired employees are required to contribute to the cost of the plan benefit in proportion to the amount they contributed toward the cost of their health insurance prior to retirement. The Authority allows each employee to accumulate up to 1,320 hours of unused sick time and apply the value of this to fund their required contribution. The plan is a single-employer defined benefit plan Effective January 1, 2008. The Authority adopted GASB Statement 45 - *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*-,prospectively which requires reporting, on an accrual

basis, the liability associated with other postemployment benefits. The OPEB liability at transition was zero, being amortized over a thirty-year period. Effective January 1, 2018 the Authority adopted GASB Statement 75, which replaced GASB 45 and required the previously unrecognized liability for OPEB benefits to be reported as a liability on the statement of Net Position and also changed the measurement focus to fair value measurement. The accrued liability is based upon an actuarial valuation that reflects a long-term perspective. Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future, and that actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. The Albany County Airport Authority OPEB Trust has issued a separate audited financial statement which may be obtained by contacting the Albany County Airport Authority OPEB Trustee c/o the Albany County Airport Authority, 737 Albany Shaker Road, Terminal Building, Third Floor, Albany, NY 12211-1057.

The OPEB Plan is a single-employer defined benefit healthcare plan trust administered by the Authority. The Plan provides medical insurance benefits to eligible retirees who elect to receive it, and their eligible dependents. Membership of the Plan consists of 45 plan members composed of; 18 active and 27 retired employees. The Plan is a governmental plan that is not subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). The Plan was created by the Albany County Airport Authority to be managed by a sole trustee intended to be the Chief Financial Officer of the Authority who is the plan Trustee. The Plan is a component unit of the Albany County Airport Authority. The Trust has a fiduciary duty to provide plan benefits to eligible beneficiaries. As long as the Albany County Airport Authority provides the required benefits, the Trust's obligation is fulfilled and it may then reimburse the Albany County Airport Authority for the cost of the benefits provided, if requested to do so.

The Schedule of Changes in the net OPEB liability and other OPEB information is located in the Required Supplementary Information Section of this document.

For 2023, one key assumption has changed since the prior valuation. The impact of this assumption change increased disclosed liabilities by approximately \$330,000:

- change in the discount rate from 4.31% to 4.00%,

### **Eligibility**

An employee hired on or after January 1, 2005 shall become eligible to retire under this plan upon attainment of age 55 as an active member and completion of 10 years of service. Those hired after January 1, 2017 must have 15 years of service and have reached the age of 55.

### **Contributions**

Contributions to the Plan are likely to be entirely funded by the employer (the Authority). Participants hired prior to July 1, 2005 are not required to contribute to the plan. Participants hired on or after July 1, 2005 are required to contribute 10% of the cost of benefits to the plan, offset by the value of their unused sick leave up to 1,320 hours at the time of retirement. The Plan was established and may be amended by the Authority. The Authority has no obligation to fund the plan. Contributions made were provided for in the Authority's annual budgets for 2008 through 2023 along with interest earnings thereon. Any future contributions to the plan would be authorized by a future resolution of the Authority.

### **Net OPEB Liability**

The net OPEB liability (NOL) was measured as of December 31, 2023, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of that date.

## Investment Policy

The Authority has adopted an investment policy for the Trust that the Authority may amend from time to time. The Authority adopted an Investment Policy for effectively supervising, monitoring and evaluating the investment assets of the Plan. The investment policy allows for the plan assets to be comprised of:

|                      |         |
|----------------------|---------|
| Fixed Income         | 0%-60%  |
| Cash Equivalent      | 5%-100% |
| Domestic Equity      | 0%-60%  |
| International Equity | 0%-60%  |
| Other Equity         | 0%-20%  |

As of December 31, 2023 all plan assets were on deposit with M & T Bank, in an interest bearing demand deposit account, the entire balance of which was collateralized by obligations that are guaranteed by the U.S. Government and held by a 3<sup>rd</sup> party custodian. The Trustee believes the investment and management of the assets of the Plan have complied with the Trust investment policy adopted by the Authority.

## Actuarially Determined Contribution (ADC)

The Airport's Actuarially Determined Contribution (ADC) is an amount actuarially determined in accordance with parameters of GASB Statement 74/75 which is composed of the service cost and amortization of the unfunded liability using a 30 year flat dollar amortization of such unfunded liability. The following table shows the components of the Airport's annual ADC for the fiscal year and the amount actually contributed to the plan:

|  | 2023         | 2022         |
|--|--------------|--------------|
| Service Cost   | \$ 153,144   | \$ 227,572   |
| 30 year amortization of NOL  | 244,027      | 241,067      |
| Actuarial determined contribution                                    | 397,171      | 468,639      |
| Contributions in relation to the actuarially determined contribution | (459,488)    | (381,571)    |
| Contribution deficiency/(excess)                                     | \$ (62,317)  | \$ 87,068    |
| <br>   |              |              |
| Covered Employee Payroll   | \$ 2,353,269 | \$ 2,284,727 |
| <br>   |              |              |
| Contributions as a % of covered employee payroll                     | 19.53%       | 16.70%       |
| <br>   |              |              |
| Discount Rate  | 4.00%        | 4.31%        |

## Funded Policy, Status and Progress

The contribution requirements of plan members and the Authority are established and may be amended through Authority resolutions. For the period ending on the December 31, 2023 Measurement Date, total Authority premiums excluding implicit costs for the retiree medical program were \$287,409. The Authority also made a contribution to the OPEB Trust of \$114,679 for a total contribution during the measurement period of \$402,088 to be reported on the financial statement for the fiscal year ending December 31, 2023.

As of the December 31, 2023 Measurement Date, the plan was 33.4% funded. The Total OPEB Liability (TOL) for benefits was \$9,588,590, and the Fiduciary Net Position was \$3,202,523, resulting in a Net

OPEB Liability (NOL) of \$6,386,068. The covered payroll (annual payroll of active employees covered by the plan) was \$2,353,269 and the ratio of the NOL to the covered payroll was 271.37%.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, investment returns, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the Plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

### Changes in the OPEB Liability

|  | 2023                | 2022                |
|--|---------------------|---------------------|
| Total OPEB liability at beginning of period        | \$ 9,055,860        | \$ 8,572,712        |
| Fiduciary net position at beginning of period      | <u>2,998,727</u>    | <u>2,880,572</u>    |
| Net OPEB liability at beginning of period          | 6,057,133           | 5,692,140           |
| Service cost                                       | 153,144             | 227,572             |
| Interest   | 389,557             | 216,641             |
| Change in assumptions                              | 334,839             | (644,028)           |
| Differences between expected and actual experience | -                   | 953,983             |
| Net investment income                              | (89,117)            | (7,603)             |
| Employer contributions to the trust                | (459,488)           | (381,571)           |
| Benefit payments withdrawn from the trust          | 344,809             | 271,019             |
| Benefit payments excluding implicit cost           | (287,409)           | (221,607)           |
| Implicit cost amount                               | <u>(57,400)</u>     | <u>(49,412)</u>     |
| Net OPEB Liability at end of period:               | <u>\$ 6,386,068</u> | <u>\$ 6,057,134</u> |

### Changes in the Deferred Outflows/Inflows

|   | Outflows of<br>Resouces<br>2023 | Inflows of<br>Resouces<br>2023 | Outflows of<br>Resouces<br>2022 | Inflows of<br>Resouces<br>2022 |
|---|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
| Contributions made subsequent to the measurement date | \$ -                            | -                              | -                               | -                              |
| Differences between actual & expected experience      | 572,391                         | (213,126)                      | 763,187                         | (426,251)                      |
| Change of assumptions                                 | 267,872                         | (553,470)                      | 146,315                         | (849,325)                      |
| New difference between projected and actual earnings  | 66,735                          | -                              | 116,487                         | -                              |
| Balance as of December 31,                            | <u>\$ 906,998</u>               | <u>\$ (766,596)</u>            | <u>\$ 1,025,989</u>             | <u>\$ (1,275,576)</u>          |

The Authority's contributions made after the measurement date will be recognized as a reduction of the net OPEB asset/(liability) in the subsequent year rather than the current fiscal period. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows as of December 31, 2023 and 2022:

| Year ended: | 2023      | 2022         |
|-------------|-----------|--------------|
| 2023        | \$ -      | \$ (132,297) |
| 2024        | (216,778) | (281,201)    |
| 2025        | 153,186   | 88,763       |
| 2026        | 139,571   | 75,148       |
| 2027        | 64,423    | -            |
| 2028        | -         | -            |
| Thereafter  | -         | -            |

## OPEB Expense Development

Components of the Airport's OPEB expenses for the fiscal years ending December 31, 2023 and 2022:

|  | 2023              | 2022              |
|--|-------------------|-------------------|
| Service Cost   | \$ 153,144        | \$ 227,572        |
| Interest on the Net OPEB Liability (asset), service cost, and benefit payments | 389,556           | 216,640           |
| Deferred (inflows)/outflows from plan experience                               | (22,329)          | (38,402)          |
| Deferred (inflows)/outflows from changes of assumptions                        | (82,573)          | (149,540)         |
| Projected earnings on OPEB plan investments                                    | (76,393)          | (73,388)          |
| Deferred (inflows)/outflows from earnings on plan investments                  | 37,028            | 48,256            |
| Net financial statement OPEB expense   | <u>\$ 398,433</u> | <u>\$ 231,138</u> |

## Money Weighted Rate of Return and Plan Cash Flows

|                                   | 2023                | 2022                |
|-----------------------------------|---------------------|---------------------|
| Beginning value                   | \$ 2,998,727        | \$ 2,880,572        |
| Annual contribution to OPEB Trust | 114,679             | 110,552             |
| Annual interest earnings          | 89,117              | 7,603               |
| Ending Value                      | <u>\$ 3,202,523</u> | <u>\$ 2,998,727</u> |
| Money weighted rate of return     | 2.96%               | 0.26%               |

## Discount rate

The following table presents the results of the Net OPEB liability if the discount rate was 1% lower or 1% higher:

|              | 1% Decrease  | Current Discount Rate | 1% Increase  |
|--------------|--------------|-----------------------|--------------|
| 2023 (4.0%)  | \$ 7,907,912 | \$ 6,386,067          | \$ 5,153,898 |
| 2022 (4.31%) | \$ 7,465,729 | \$ 6,057,133          | \$ 4,914,398 |

## Healthcare Trend

The following table presents the results of the Net OPEB liability if the healthcare cost rate was 1% lower or 1% higher:

|             | 1% Decrease  | Current Trend Rate | 1% Increase  |
|-------------|--------------|--------------------|--------------|
| 2023 (6.5%) | \$ 5,058,858 | \$ 6,386,067       | \$ 8,040,630 |
| 2022 (8.0%) | \$ 4,826,990 | \$ 6,057,133       | \$ 7,586,873 |

## **NOTE 15 - Risk Management**

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Authority has purchased commercial insurance for all risk above minimal deductible amounts and named the operator of the Airport, AFCO AvPorts Management LLC (AvPorts) as an additional insured. In addition, the FBO, REW Investments (Million Air) and all tenants and users of the Airport are required to have insurance coverage naming the Authority and the County as additional insured.

No liability is recorded at December 31, 2023 for outstanding claims or for any potential claims incurred but not reported as of that date. Settled claims have not exceeded these commercial coverages by any material amounts during the three years ended December 31, 2023. There was no reduction in insurance coverage during 2023.

## **NOTE 16 - Commitments and Contingencies**

*FBO Operations* – As of September 1, 2013 the Authority entered into an agreement with REW Investments, Inc., (Million Air) to manage the fixed based operations on airport. The Agreement has been modified and extended through August 31, 2024. Under the agreement, Million Air is obligated to manage a full and complete general aviation support function including ground handling, apron services, repair and maintenance, and hangar storage. The agreement also provides for operating and managing the Airport's fuel farm and deicing program for all commercial and general aviation aircraft. Million Air receives full reimbursement of all their on-airport pre-approved related expenses plus a base management fee of \$190,000 per annum and various incentive fees based on certain revenue performance indicators.

*Airport Operations* – AFCO AvPorts Management LLC (d/b/a AvPorts) manages the daily operations and maintenance of the airport under an agreement dated January 1, 2023 and initially expiring December 31, 2024, subject to a two renewal terms each of five (5) years. Operational centers include the airfield, terminal, parking, ARFF, operations, security and vehicle and equipment maintenance. AvPorts receives full reimbursement of all their on-airport pre-approved related expenses plus a base management fee of \$500,000.

*Capital Improvement Programs* - As of December 31, 2023, the Authority has outstanding contractual commitments for completion of certain capital improvement projects totaling \$48.1 million of which an estimated \$42.1 million is eligible for partial reimbursement from the FAA and the State. The remaining amount is expected to be funded from Airport funds.

*Concentration of Credit Risk* - The Authority leases facilities to the airlines under certain leases and/or use agreements and to other businesses under agreements to operate concessions at the Airport. Amounts due from airlines represent approximately 37.2% of accounts receivable and airline revenues represent 16.3% of operating revenues for the year ended December 31, 2023.

*Environmental Remediation* - Pursuant to the enabling legislation creating the Authority, the Airport completed an environmental audit in 1994. It is the opinion of the Authority that all audit findings have been resolved with no material adverse effect on the financial position of the Authority. In prior years, elevated levels of propylene glycol had been detected in Shaker Creek which runs through the Airport. The Authority now operates a glycol collection and disposal system completed in 1999 which successfully addresses this issue.

*Compliance Audits* - The Authority participates in a number of programs that are fully or partially funded by grants received from other governmental units. Expenditures financed by grants are subject to audit by



the appropriate grantor government or agency. An independent audit of these programs has been performed for the years ended December 31, 2023 and 2022 in compliance with: 1) requirements stated in the Single Audit Act of 1996 and Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards; 2) compliance requirements described in the Passenger Facility Charge Audit Guide for Public Agencies issued by the Federal Aviation Administration; and 3) compliance requirements described in the preliminary Draft Part 43 of the New York State Codification of Rules and Regulations applicable to state transportation assistance. The amounts, if any, of expenditures that may be disallowed by the granting government or agency cannot be determined at this time, although any such amounts, if any, are expected to be immaterial.

*Litigation* - The nature of the business of the Authority generates certain litigation against the Authority arising in the ordinary course of business. The Authority is a defendant in various lawsuits. In the opinion of the Authority's counsel the resolution of any legal actions in the aggregate will not have a material adverse effect on the financial position of the Authority.

#### **NOTE 17 - Subsequent Event**

*Line of Credit* - The Authority approved a \$30,000,000 Line of Credit on February 12, 2024 and will expire on February 28, 2025, it has one two-year options. The Line of Credit will be used to bridge the funding gap between the outlay of funds and receipt of grant funds related to the construction of the \$100,000,000 Terminal Connector Project.

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# Required Supplemental Information

Albany County Airport Authority  
Schedule for the Authority's Proportionate Share of Net Pension Liability  
New York State and Local Employees' Retirement System

| As of the measurement data of March 31,   | 2015         | 2016         | 2017         | 2018         |
|---|--------------|--------------|--------------|--------------|
| Proportion percentage of net pension liability  | 0.00525%     | 0.00497%     | 0.00464%     | 0.00472%     |
| Proportion amount of net pension (asset)/liability  | \$ 177,342   | \$ 797,486   | \$ 436,071   | \$ 152,292   |
| Covered payroll   | \$ 1,599,482 | \$ 1,640,182 | \$ 1,623,832 | \$ 1,682,703 |
| Authority's proportionate share of net pension (asset)/liability as a percentage of covered payroll | 11.09%       | 48.62%       | 26.85%       | 9.05%        |
| Plan fiduciary net position as a percentage of total pension liability                              | 97.90%       | 90.70%       | 94.70%       | 98.24%       |

Albany County Airport Authority  
Schedule for the Authority Contributions  
New York State and Local Employees' Retirement System

| As of December 31,   | 2015         | 2016         | 2017         | 2018         |
|--|--------------|--------------|--------------|--------------|
| Contractually required contribution                                  | \$ 305,211   | \$ 260,215   | \$ 252,468   | \$ 256,525   |
| Contributions in relation to the contractually required contribution | (305,211)    | (260,215)    | (252,468)    | (256,525)    |
| Contribution deficiency (excess)                                     | \$ -         | \$ -         | \$ -         | \$ -         |
| Covered payroll  | \$ 1,650,458 | \$ 1,608,253 | \$ 1,674,841 | \$ 1,635,511 |
| Contributions as a percentage of covered payroll                     | 18.49%       | 16.18%       | 15.07%       | 15.68%       |

\*\* Schedules are intended to show information for 10 years. Information will be provided as available until a full 10 years of data is included.

Albany County Airport Authority  
Schedule for the Authority's Proportionate Share of Net Pension Liability  
New York State and Local Employees' Retirement System

| 2019         | 2020         | 2021         | 2022         | 2023         |
|--------------|--------------|--------------|--------------|--------------|
| 0.00452%     | 0.00419%     | 0.00351%     | 0.00428%     | 0.00478%     |
| \$ 320,236   | \$ 1,110,544 | \$ 3,491     | \$ (349,754) | \$ 1,026,081 |
| \$ 1,596,306 | \$ 1,518,180 | \$ 1,656,433 | \$ 1,665,848 | \$ 1,765,158 |
| 20.06%       | 73.15%       | 0.21%        | -21.00%      | 58.13%       |
| 96.27%       | 86.39%       | 99.95%       | 103.65%      | 90.78%       |

Albany County Airport Authority  
Schedule for the Authority Contributions  
New York State and Local Employees' Retirement System

| 2019         | 2020         | 2021         | 2022         | 2023         |
|--------------|--------------|--------------|--------------|--------------|
| \$ 243,034   | \$ 234,393   | \$ 284,650   | \$ 203,751   | \$ 245,466   |
| (243,034)    | (234,393)    | (284,650)    | (203,751)    | (245,466)    |
| \$ -         | \$ -         | \$ -         | \$ -         | \$ -         |
| \$ 1,488,995 | \$ 1,648,401 | \$ 1,748,058 | \$ 1,901,294 | \$ 1,843,806 |
| 16.32%       | 14.22%       | 16.28%       | 10.72%       | 13.31%       |

Albany County Airport Authority  
Schedule of Changes in the Airport's Net OPEB Liability and Related Ratios  
For the year ended December 31,

|  | 2018         | 2019          | 2020         |
|--|--------------|---------------|--------------|
| <b>Total OPEB Liability</b>  | \$ 8,842,670 | \$ 10,028,123 | \$ 8,405,254 |
| Service Cost   | 217,039      | 276,198       | 179,110      |
| Interest on total OPEB liability, service cost and benefit payments    | 325,272      | 338,961       | 328,041      |
| Changes in benefit terms   | -            | -             | -            |
| Difference between expected & actual plan experience                   | (80,361)     | (161,281)     | (1,065,626)  |
| Changes of assumptions   | -            | 731,575       | (835,252)    |
| Benefit payments excluding implicit cost                               | (150,927)    | -             | (171,663)    |
| Implicit cost amount   | N/A          | N/A           | (57,479)     |
| Net change in OPEB liability   | 311,023      | 1,185,453     | (1,622,869)  |
| Total OPEB liability - beginning of period                             | 8,531,647    | 8,842,670     | 10,028,123   |
| Total OPEB liability - end of period                                   | \$ 8,842,670 | \$ 10,028,123 | \$ 8,405,254 |
| <b>Plan Fiduciary Net Position</b>                                     | \$ 2,220,686 | \$ 2,429,013  | \$ 2,681,769 |
| Interest on fiduciary net position                                     | -            | -             | -            |
| Earning from plan investments  | 13,200       | 44,608        | 12,647       |
| Employer contribution to trust   | 300,000      | 325,000       | 411,772      |
| Benefit payments from trust, including refunds of member contributions | (150,927)    | (161,281)     | (171,663)    |
| Administrative expense   | -            | -             | -            |
| Other  | -            | -             | -            |
| Net change in plan fiduciary net position                              | 162,273      | 208,327       | 252,756      |
| Plan fiduciary net position - beginning of period                      | 2,058,413    | 2,220,686     | 2,429,013    |
| Plan fiduciary net position - end of period                            | \$ 2,220,686 | \$ 2,429,013  | \$ 2,681,769 |
| Net OPEB liability   | \$ 6,621,984 | \$ 7,599,110  | \$ 5,723,485 |
| Plan Fiduciary net position as a % of total OPEB liability             | 25.11%       | 24.22%        | 31.91%       |
| Covered employee payroll   | \$ 1,966,055 | \$ 1,962,761  | \$ 2,081,039 |
| Plan NOL as a % of covered employee payroll                            | 336.82%      | 387.16%       | 275.03%      |
| Single discount rate to calculate plan liabilities                     | 3.75%        | 3.25%         | 2.50%        |

\*\* Schedule is intended to show information for 10 years. Information will be provided as available until a full 10 years of data is included.

Albany County Airport Authority  
Schedule of Changes in the Airport's Net OPEB Liability and Related Ratios  
For the year ended December 31,

|    | 2021      | 2022         | 2023         |
|----|-----------|--------------|--------------|
| \$ | 8,572,712 | \$ 9,055,860 | \$ 9,588,590 |
|    | 200,491   | 227,572      | 153,144      |
|    | 212,098   | 216,640      | 389,556      |
|    | -         | -            | -            |
|    | -         | 953,983      | -            |
|    | -         | (644,028)    | 334,839      |
|    | (205,200) | (221,607)    | (287,409)    |
|    | (39,931)  | (49,412)     | (57,400)     |
|    | 167,458   | 483,148      | 532,730      |
|    | 8,405,254 | 8,572,712    | 9,055,860    |
| \$ | 8,572,712 | \$ 9,055,860 | \$ 9,588,590 |
| \$ | 2,880,572 | \$ 2,998,727 | \$ 3,202,523 |
|    | -         | -            | -            |
|    | 1,417     | 7,603        | 89,117       |
|    | 442,517   | 381,571      | 459,488      |
|    | (245,131) | (271,019)    | (344,809)    |
|    | -         | -            | -            |
|    | -         | -            | -            |
|    | 198,803   | 118,155      | 203,796      |
|    | 2,681,769 | 2,880,572    | 2,998,727    |
| \$ | 2,880,572 | \$ 2,998,727 | \$ 3,202,523 |
| \$ | 5,692,140 | \$ 6,057,133 | \$ 6,386,057 |
|    | 33.60%    | 33.11%       | 33.40%       |
| \$ | 2,143,470 | \$ 2,284,727 | \$ 2,353,269 |
|    | 265.56%   | 265.11%      | 271.37%      |
|    | 2.50%     | 4.31%        | 4.00%        |

Albany County Airport Authority  
 Actuarially OPEB Determined Contribution - Deficiency/(Excess)  
 For the year ended December 31,

|  | 2018             | 2019             | 2020             |
|--|------------------|------------------|------------------|
| Service Cost   | \$ 217,039       | \$ 276,198       | \$ 179,110       |
| 30 year amortization of NOL  | 357,987          | 287,733          | 177,628          |
| Actuarial determined contribution                                    | 575,026          | 563,931          | 356,738          |
| Contributions in relation to the actuarially determined contribution | (300,000)        | (325,000)        | (411,772)        |
| Contribution deficiency/(excess)                                     | \$ 275,026       | \$ 238,931       | \$ (55,034)      |
| <br>Covered Employee Payroll   | <br>\$ 1,966,055 | <br>\$ 1,962,761 | <br>\$ 2,081,039 |
| <br>Contributions as a % of covered employee payroll                 | <br>15.26%       | <br>16.56%       | <br>19.79%       |
| <br>Discount Rate  | <br>3.75%        | <br>3.25%        | <br>2.50%        |
| <br>Money Weighted Rate of Return                                    | <br>0.64%        | <br>2.01%        | <br>0.52%        |

\*\* Schedule is intended to show information for 10 years. Information will be provided as available until a full 10 years of data is included.



Albany County Airport Authority  
 Actuarially OPEB Determined Contribution - Deficiency/(Excess)  
 For the year ended December 31,

| 2021           | 2022           | 2023           |
|----------------|----------------|----------------|
| \$ 200,491     | \$ 227,572     | \$ 153,144     |
| 176,655        | 241,067        | 244,027        |
| <u>377,146</u> | <u>468,639</u> | <u>397,171</u> |
| (442,517)      | (381,571)      | (459,488)      |
| \$ (65,371)    | \$ 87,068      | \$ (62,317)    |
| \$ 2,143,470   | \$ 2,284,727   | \$ 2,353,269   |
| 20.64%         | 16.70%         | 19.53%         |
| 2.50%          | 4.31%          | 4.00%          |
| 0.05%          | 0.26%          | 2.96%          |

Albany County Airport Authority

OPEB Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the written plan as currently approved by the Authority and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

|                                 |  |
|---------------------------------|--|
| Investment rate of return       | 2.50%, net of OPEB plan investment expense, including inflation.   |
| Municipal bond rate             | 4.00% as of December 31, 2023 (source: S&P Municipal Bond 20-Year High Grade Index-SAPIHG)                                   |
| Actuarial Cost Method           | Individual Entry Age Normal  |
| Single equivalent discount rate | 4.00%, net of OPEB plan investment expense, including inflation.   |
| Inflation                       | 2.50% as of December 31, 2023 and for future periods   |
| Salary Increases                | 3.00% annually as of December 31, 2023 and for future periods  |
| Cost of living adjustments      | Not Applicable   |
| Pre-retirement mortality        | General: PubG-2010 Mortality Table for Employees projected generationally with scale MP-2020 for males and females           |
| Post-retirement mortality       | General: PubG-2010 Mortality Table for Healthy Annuitants projected generationally with scale MP-2020 for males and females  |
| Disabled mortality              | General: PubG-2010 Mortality Table for Disabled Annuitants projected generationally with scale MP-2020 for males and females |

**OPEB Plan Membership**

At December 31, 2023, OPEB plan membership consisted of the following:

|   |           |
|---|-----------|
| Inactive employees or beneficiaries currently receiving benefits: | 27        |
| Active Employees:   | <u>18</u> |
| Total:  | 45        |

### **Events Subsequent to the OPEB Measurement Date**

To the best of our knowledge there were no material events subsequent to the Measurement Date that would impact the figures shown in this report.

### **Changes in OPEB Assumptions from December 31, 2022 to December 31, 2023**

- Discount rate has been changed from 4.31% to 4.00%

### **OPEB Contributions**

The contribution requirements of plan members and the Airport are established and may be amended through Airport ordinances. The Airport contributed \$114,679 beyond the pay-as-you-go cost for the period ending on December 31, 2023 Measurement Date. For the year ending on December 31, 2023 Measurement Date total Airport premiums plus implicit costs for the retiree medical program were \$344,809. \$57,400 of the \$344,809 represents implicit cost.

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Other  
Supplemental  
Information

Albany County Airport Authority  
Debt Service Requirements to Maturity

GENERAL AIRPORT REVENUE BONDS

| YEAR  | Principal            | Interest             | Authority<br>Total   |
|-------|----------------------|----------------------|----------------------|
| 2024  | \$ 7,280,000         | \$ 2,653,400         | \$ 9,933,400         |
| 2025  | 7,625,000            | 2,291,250            | 9,916,250            |
| 2026  | 8,030,000            | 1,910,000            | 9,940,000            |
| 2027  | 1,455,000            | 1,508,500            | 2,963,500            |
| 2028  | 1,530,000            | 1,437,550            | 2,967,550            |
| 2029  | 1,585,000            | 1,366,275            | 2,951,275            |
| 2030  | 1,665,000            | 1,291,731            | 2,956,731            |
| 2031  | 1,170,000            | 1,212,963            | 2,382,963            |
| 2032  | 1,230,000            | 1,158,906            | 2,388,906            |
| 2033  | 1,285,000            | 1,101,800            | 2,386,800            |
| 2034  | 1,240,000            | 1,041,400            | 2,281,400            |
| 2035  | 1,290,000            | 981,750              | 2,271,750            |
| 2036  | 1,105,000            | 919,600              | 2,024,600            |
| 2037  | 1,165,000            | 864,350              | 2,029,350            |
| 2038  | 1,220,000            | 806,100              | 2,026,100            |
| 2039  | 1,285,000            | 745,100              | 2,030,100            |
| 2040  | 1,345,000            | 684,650              | 2,029,650            |
| 2041  | 1,410,000            | 621,350              | 2,031,350            |
| 2042  | 1,470,000            | 554,950              | 2,024,950            |
| 2043  | 1,540,000            | 485,700              | 2,025,700            |
| 2044  | 1,615,000            | 413,100              | 2,028,100            |
| 2045  | 1,690,000            | 336,950              | 2,026,950            |
| 2046  | 1,765,000            | 262,050              | 2,027,050            |
| 2047  | 1,840,000            | 183,700              | 2,023,700            |
| 2048  | 1,920,000            | 101,800              | 2,021,800            |
| 2049  | 540,000              | 16,200               | 556,200              |
| TOTAL | <u>\$ 55,295,000</u> | <u>\$ 24,951,125</u> | <u>\$ 80,246,125</u> |

Albany County Airport Authority  
 Governmental Payments and Services  
 For the Years Ended December 31, 2023 and December 31, 2022

|  | 2023         | 2022         |
|--|--------------|--------------|
| UNITED STATES - Department of Agriculture            |              |              |
| Dept. of Agriculture - Wildlife Management Program   | \$ 40,876    | \$ 37,111    |
|  |              |              |
| STATE OF NEW YORK                                    |              |              |
| Department of Civil Service - Health Insurance       | \$ 771,973   | \$ 687,118   |
| State and Local Employees' Retirement System         | 24,466       | 203,751      |
| Unemployment Insurance                               | 6,722        | 6,426        |
| Bureau of Weights and Measures                       | 720          | 10           |
| Dept. of Taxation & Finance - Sales Tax              | 284,930      | 286,213      |
| Dept. of Taxation & Finance - Petroleum Business Tax | 112,665      | 86,548       |
| Dept. of Labor Bureau of Public Works                | 3,029        | 1,564        |
| DEC - Oil Spill Fee                                  | 13,643       | 11,762       |
| DEC - SPDES Program Fees & Permits                   | -            | 2,425        |
| Total State of New York                              | 1,218,148    | 1,285,817    |
|  |              |              |
| COUNTY OF ALBANY                                     |              |              |
| Direct Costs:  |              |              |
| Sheriff  | 2,436,956    | 2,299,719    |
| Code Enforcement                                     | 35,937       | 68,132       |
| Shared Services - IT, Legal & Communications         | 4,163        | 99,000       |
| Sewer District Charges                               | 5,000        | 5,000        |
| Total County of Albany                               | 2,482,056    | 2,471,851    |
|  |              |              |
| LATHAM WATER DISTRICT - Water Service                | 160,687      | 61,386       |
|  |              |              |
| TOWN OF COLONIE, RECEIVER OF TAXES                   |              |              |
| Sewer Taxes  | 38,711       | 121,074      |
| Verdoy Fire Dept.                                    | 1,010        | 1,679        |
| Albany County Tax                                    | 5,745        | 5,902        |
| Town of Colonie Tax                                  | 4,334        | 4,228        |
| School Taxes - North Colonie                         | 36,007       | 22,888       |
| Total Town of Colonie, Receiver of Taxes             | 85,807       | 155,771      |
|  |              |              |
| VILLAGE OF COLONIE                                   |              |              |
| Wastewater Conveyance                                | 7,500        | 7,500        |
|  |              |              |
| CAPITAL DISTRICT TRANSPORTATION AUTHORITY            |              |              |
| Employee Ground Transportation                       | 26,250       | 24,900       |
|  |              |              |
| TOTAL PAYMENTS TO OTHER GOVERNMENTAL ENTITIES        | \$ 4,021,324 | \$ 4,044,336 |

Albany County Airport Authority

Insurance Schedule

| <b>Policy</b>                  | <b>2023 Insurance Carrier</b> | <b>Policy Term</b>  | <b>2022 Premium</b> | <b>2023 Premium</b> | <b>Deductible</b> | <b>Insurance Limits</b>           |
|--------------------------------|-------------------------------|---------------------|---------------------|---------------------|-------------------|-----------------------------------|
| Aviation Liability             | N/A                           | N/A                 | \$ 189,919          | N/A                 | N/A               | N/A                               |
| Excess Aviation Liability      | N/A                           | N/A                 | \$ 53,900           | N/A                 | N/A               | N/A                               |
| Property incl. Business Income | Federal                       | 12/31/22 - 12/31/23 | \$ 362,880          | \$ 367,391          | \$ 25,000         | \$367MM                           |
| Auto - subject to audit        | Great Northern                | 12/31/22 - 12/31/23 | \$ 71,572           | \$ 79,333           | \$ 0              | \$5MM                             |
| Workers Compensation           | Bankers Standard              | 12/31/22 - 12/31/23 | \$ 5,954            | \$ 5,110            | N/A               | Statutory                         |
| Public Officials               | ACE American                  | 12/31/22 - 12/31/23 | \$ 41,132           | \$ 43,051           | \$ 50,000         | \$7.5MM                           |
| Crime                          | Travelers                     | 12/31/22 - 12/31/23 | \$ 7,677            | \$ 8,152            | \$ 50,000         | \$5MM                             |
| Tank Farm Property             | Evanston                      | 12/31/22 - 12/31/23 | \$ 43,121           | \$ 45,725           | \$ 50,000         | Per Tank Statement of Values      |
| Violent & Malicious Acts       | Lloyd's                       | 12/31/22 - 12/31/23 | \$ 15,970           | \$ 15,565           | \$ 0              | \$1MM Liability; \$366MM Property |
| Pollution                      | Beazley                       | 12/31/22 - 12/31/25 | \$ 106,050          | \$ 106,050          | \$ 100,000        | \$10MM                            |
| Cyber Liability                | Ace American                  | 12/31/22 - 12/31/23 | \$ 35,445           | \$ 50,035           | \$ 25,000         | \$1MM                             |
| Fiduciary Liability            | Philadelphia Ins              | 9/1/21 - 12/31/22   | \$ 1,690            | \$ 2,394            | \$ 10,000         | \$2MM                             |
| Builders Risk                  | Chubb                         | 12/31/22 - 12/31/23 | \$ 20,860           | \$ 19,570           | \$ 25,000         | \$3MM                             |





BUSINESS  
ADVISORS  
AND CPAS

## INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES

To the Members  
Albany County Airport Authority  
Administrative Building, Suite 200  
Albany, New York 12211

We have performed the procedures enumerated below on Customer Facility Charges (CFC) of the Albany County Airport Authority, a component unit of the County of Albany, New York (the Authority and specified party) for the period January 1, 2023 - December 31, 2023. The Albany County Airport Authority's management is responsible for Compliance with Customer Facility Charges (CFC) for the period January 1, 2023 - December 31, 2023.

The Albany County Airport Authority has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of determining compliance with New York State laws and the contracts between the concessionaires and the Authority based on the procedures below. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures performed and associated findings are as follows:

1. Excess CFC funds, if any, will be designated for future CFC projects. Determine any excess CFC funds are appropriately restricted by the Authority for future CFC use.

Findings: There were no exceptions noted as a result of applying this procedure.

We were engaged by the Albany County Airport Authority to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the AICPA. We were not engaged to and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on compliance with the Customer Facility Charges for the period January 1, 2023 - December 31, 2023. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Albany County Airport Authority and to meet our other ethical responsibilities, in accordance with the relevant requirements related to our agreed-upon procedures engagement.

This report is intended solely for the informational use of the Authority Board and management, The State of New York, and the concessionaires participating in the CFC program and is not intended to be and should not be used by anyone other than these specified parties.

*Mengel, Metzger, Barw & Co. LLP*

Latham, NY  
March 18, 2024

Canandaigua + Elmira + Latham + Queensbury + Rochester  
An Independent Member of the BDO Alliance USA

Albany County Airport Authority  
Customer Facility Charges  
Schedules of Revenues, Expenses and Changes in Net Position  
For the Years Ended December 31, 2023 and 2022

|  | December 31, 2023 | December 31, 2022 |
|--|-------------------|-------------------|
| Revenue  |                   |                   |
| Customer facility charges                                  | \$ -              | \$ -              |
| Interest income  | 11,295            | 3,745             |
| Total Revenue  | 11,295            | 3,745             |
| Expenses   |                   |                   |
| Customer facility charges cost for rental car improvements | -                 | -                 |
| Administrative expenses                                    | -                 | -                 |
| Total Expenses   | -                 | -                 |
| Increase in Net Position                                   | 11,295            | 3,745             |
| Net Position - CFC, Beginning of Year                      | 453,361           | 449,616           |
| Net Position - CFC, End of Year                            | \$ 464,656        | \$ 453,361        |

# Statistical

This section of the Authority's comprehensive annual financial report presents detailed information for understanding and supporting the information in the financial statements, note disclosures and required supplementary information.

## **Financial Trends** **Pages 92-95**

These tables contain trend information to assist the reader understand how the Authority's financial performance has changed over time.

## **Revenue Capacity** **Pages 96-97**

These tables contain trend information to assist the reader understand the Authority's most significant revenue source, airline rates and charges.

## **Debt Capacity** **Pages 98-100**

These tables contain trend information to assist the reader understand the Authority's current debt outstanding, debt history and the Authority's ability to issue additional debt in the future.

## **Demographic and Economic Information** **Pages 102-105**

These tables contain trend information to assist the reader understand the environment within which the Authority's financial activities take place.

## **Operating Information** **Pages 106-115**

These tables contain trend information to assist the reader understand the underlying factors affecting the Authority's ability to generate revenue, highlighting trends in operations, activities and resources.

**Albany County Airport Authority**  
**Total Annual Revenues, Expenses and Changes in Net Position**  
**For Years Ended December 31,**

|  | 2014                  | 2015                  | 2016                  | 2017                  |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>REVENUES</b>                              |                       |                       |                       |                       |
| Airfield                                     | \$ 6,320,065          | \$ 6,457,974          | \$ 5,882,274          | \$ 6,678,085          |
| Fixed based operations                       | 10,348,396            | 8,570,119             | 8,300,218             | 8,572,457             |
| Terminal                                     | 4,816,946             | 5,000,721             | 4,777,241             | 5,019,779             |
| Concessions                                  | 7,027,934             | 7,268,718             | 7,540,431             | 8,070,379             |
| Ground transportation                        | 11,575,593            | 13,089,872            | 15,163,022            | 15,325,640            |
| Other  | 3,505,150             | 3,850,200             | 4,075,479             | 4,360,796             |
|  | <u>43,594,084</u>     | <u>44,237,604</u>     | <u>45,738,665</u>     | <u>48,027,136</u>     |
| <b>OTHER REVENUES</b>                        |                       |                       |                       |                       |
| Interest income                              | 54,043                | 20,739                | 12,280                | 10,676                |
| Passenger facility charges                   | 4,777,691             | 5,080,183             | 5,385,946             | 5,431,444             |
| Customer facility charges                    | -                     | -                     | -                     | -                     |
| Grant income                                 | 292,938               | 292,000               | 222,772               | 138,700               |
| Insurance recovery                           | -                     | -                     | -                     | -                     |
| Improvement charges                          | 368,400               | 368,400               | 368,400               | 368,400               |
|  | <u>5,493,072</u>      | <u>5,761,322</u>      | <u>5,989,398</u>      | <u>5,949,220</u>      |
| <b>TOTAL REVENUES</b>                        | <u>49,087,156</u>     | <u>49,998,926</u>     | <u>51,728,063</u>     | <u>53,976,356</u>     |
| <b>EXPENSES</b>                              |                       |                       |                       |                       |
| Salaries and benefits                        | 13,375,148            | 13,519,423            | 14,209,606            | 15,014,472            |
| Services and supplies                        | 18,948,402            | 17,850,888            | 17,904,007            | 18,380,540            |
| Depreciation                                 | 13,957,515            | 13,893,673            | 14,396,008            | 14,761,280            |
|  | <u>46,281,065</u>     | <u>45,263,984</u>     | <u>46,509,621</u>     | <u>48,156,292</u>     |
| <b>OTHER EXPENSES</b>                        |                       |                       |                       |                       |
| Interest expense                             | 5,870,629             | 5,463,254             | 5,002,200             | 4,261,394             |
| Grant expense                                | -                     | -                     | -                     | -                     |
| Insured expenses                             | -                     | -                     | -                     | -                     |
| Customer facility charges                    | -                     | -                     | -                     | -                     |
| Bond issuance costs                          | -                     | -                     | -                     | 252,877               |
| Amortization of bond issuance costs          | 133,008               | 109,988               | 100,347               | 76,280                |
|  | <u>6,003,637</u>      | <u>5,573,242</u>      | <u>5,102,547</u>      | <u>4,590,551</u>      |
| <b>TOTAL EXPENSES</b>                        | <u>52,284,702</u>     | <u>50,837,226</u>     | <u>51,612,168</u>     | <u>52,746,843</u>     |
| Capital contributions                        | 6,414,378             | 8,942,652             | 2,389,827             | 4,616,709             |
| Special Items                                | -                     | -                     | -                     | -                     |
| Extraordinary Item                           | -                     | -                     | -                     | -                     |
| <b>INCREASE (DECREASE) IN NET POSITION</b>   | <u>\$ 3,216,832</u>   | <u>\$ 8,104,352</u>   | <u>\$ 2,505,722</u>   | <u>\$ 5,846,222</u>   |
| <b>NET POSITION AT YEAR END COMPOSED OF:</b> |                       |                       |                       |                       |
| Net investment in capital assets             | \$ 167,432,611        | \$ 171,751,795        | \$ 170,626,920        | \$ 172,661,198        |
| Restricted                                   | 17,573,958            | 19,387,387            | 21,191,423            | 22,238,003            |
| Unrestricted                                 | 14,838,801            | 16,809,614            | 18,636,175            | 21,401,539 <1>        |
|  | <u>\$ 199,845,370</u> | <u>\$ 207,948,796</u> | <u>\$ 210,454,518</u> | <u>\$ 216,300,740</u> |

<1> The 2015 Unrestricted net assets was adjusted by \$926 in accordance with GASB Statement No. 68

Source: Authority's audited financial statements.

**Albany County Airport Authority**  
**Total Annual Revenues, Expenses and Changes in Net Position, Con't**  
**For Years Ended December 31,**

|    | 2018        | 2019           | 2020           | 2021           | 2022           | 2023           |
|----|-------------|----------------|----------------|----------------|----------------|----------------|
| \$ | 6,588,133   | \$ 6,207,119   | \$ 5,071,172   | \$ 5,545,788   | \$ 6,537,793   | \$ 5,512,260   |
|    | 10,427,353  | 10,426,891     | 6,307,406      | 9,326,061      | 12,506,123     | 12,361,731     |
|    | 5,538,045   | 5,178,553      | 5,657,600      | 5,363,151      | 4,974,060      | 3,510,123      |
|    | 8,262,260   | 8,496,949      | 3,749,264      | 6,891,504      | 8,645,042      | 9,462,456      |
|    | 15,721,089  | 16,906,909     | 5,719,989      | 9,327,909      | 16,405,065     | 17,907,220     |
|    | 4,292,488   | 4,626,970      | 4,313,893      | 4,321,044      | 4,514,195      | 4,476,417      |
|    | 50,829,368  | 51,843,391     | 30,819,324     | 40,775,457     | 53,582,278     | 53,230,207     |
|    | 488,263     | 1,403,088      | 309,776        | 263,747        | 846,754        | 2,371,341      |
|    | 5,638,922   | 6,194,834      | 1,858,876      | 4,055,447      | 5,318,185      | 5,699,317      |
|    | -           | 757,428        | 50             | -              | -              | -              |
|    | 300,997     | 150,480        | 11,053,631     | 4,810,756      | 1,420,740      | 5,232,617      |
|    | 170,896     | 8,704          | -              | 77,967         | -              | 335,000        |
|    | 368,400     | 368,400        | 368,400        | 368,400        | 368,400        | 368,400        |
|    | 6,967,478   | 8,882,934      | 13,590,733     | 9,576,317      | 7,954,079      | 14,006,675     |
|    | 57,796,846  | 60,726,325     | 44,410,057     | 50,351,774     | 61,536,357     | 67,236,882     |
|    | 16,019,364  | 16,981,665     | 15,874,108     | 15,147,001     | 16,535,441     | 18,575,008     |
|    | 21,330,763  | 22,554,099     | 17,317,169     | 18,619,605     | 23,815,320     | 25,583,853     |
|    | 15,335,569  | 15,344,151     | 17,465,299     | 18,387,208     | 18,882,884     | 19,050,784     |
|    | 52,685,696  | 54,879,915     | 50,656,576     | 52,153,814     | 59,233,645     | 63,209,645     |
|    | 3,898,788   | 4,369,737      | 3,699,761      | 2,575,159      | 2,314,999      | 2,108,164      |
|    | -           | -              | -              | -              | 1,282,040      | -              |
|    | 170,896     | -              | -              | -              | -              | -              |
|    | -           | 302,039        | -              | -              | -              | -              |
|    | 390,361     | 237,068        | 249,796        | -              | -              | -              |
|    | 68,308      | 60,020         | 40,733         | -              | -              | -              |
|    | 4,528,353   | 4,968,864      | 3,990,290      | 2,575,159      | 3,597,039      | 2,108,164      |
|    | 57,214,049  | 59,848,779     | 54,646,866     | 54,728,973     | 62,830,684     | 65,317,809     |
|    | 3,297,047   | 25,142,535     | 10,850,904     | 11,276,697     | 5,982,119      | 16,929,595     |
|    | 1,022,220   | -              | (921,707)      | -              | -              | -              |
|    | 148,595     | -              | -              | -              | -              | -              |
| \$ | 5,050,659   | \$ 26,020,081  | \$ (307,612)   | \$ 6,899,498   | \$ 4,687,792   | \$ 18,848,668  |
| \$ | 170,718,128 | \$ 189,798,618 | \$ 204,476,085 | \$ 209,491,889 | \$ 210,618,826 | \$ 208,844,436 |
|    | 26,650,235  | 30,532,217     | 24,351,663     | 23,862,862     | 25,249,714     | 38,318,628     |
|    | 17,201,297  | 20,258,906     | 11,454,381     | 13,826,876     | 16,000,879     | 23,555,023     |
| \$ | 214,569,660 | \$ 240,589,741 | \$ 240,282,129 | \$ 247,181,627 | \$ 251,869,419 | \$ 270,718,087 |

<2> The 2018 Unrestricted net assets was adjusted by \$6,781,739 in accordance with GASB Statement No. 74

**Albany County Airport Authority**  
**Changes in Cash and Cash Equivalents**  
**For Years Ended December 31,**

|   | 2014                 | 2015                 | 2016                 |
|---|----------------------|----------------------|----------------------|
| <b>Cash Flows From Operating Activities</b>                                 |                      |                      |                      |
| Cash received from providing services                                       | \$ 43,862,468        | \$ 44,211,164        | \$ 45,595,258        |
| Cash paid to suppliers  | (30,679,673)         | (31,277,486)         | (28,239,666)         |
| Cash paid to employees  | (1,114,606)          | (1,143,581)          | (1,190,846)          |
| <b>Net Cash Provided/(Used) By Operating Activities</b>                     | <b>12,068,189</b>    | <b>11,790,097</b>    | <b>16,164,746</b>    |
| <b>Cash Flows from Noncapital Financing Activities</b>                      |                      |                      |                      |
| Grant Income  | 292,938              | 292,000              | 222,772              |
| Grant Expense   | -                    | -                    | -                    |
| <b>Net Cash Provided by Noncapital Financing Activities</b>                 | <b>292,938</b>       | <b>292,000</b>       | <b>222,772</b>       |
| <b>Cash Flows From Investing Activities</b>                                 |                      |                      |                      |
| Interest received   | 54,043               | 20,739               | 12,280               |
| Purchase of investments   | -                    | -                    | -                    |
| Sale of investments   | -                    | -                    | -                    |
| Interest on passenger facility charges                                      | 9,257                | 11,688               | 14,941               |
| <b>Net Cash Provided/(Used) by Investing Activities</b>                     | <b>63,300</b>        | <b>32,427</b>        | <b>27,221</b>        |
| <b>Cash Flows From Capital and Related Financing Activities</b>             |                      |                      |                      |
| Purchase of capital assets  | (8,249,851)          | (12,534,202)         | (4,244,291)          |
| Principal payments on bonds and notes payable                               | (8,102,182)          | (8,266,000)          | (8,567,000)          |
| Interest paid   | (5,136,989)          | (4,700,250)          | (4,394,462)          |
| Payment to refunding agent  | -                    | -                    | -                    |
| Issuance of bonds   | -                    | -                    | -                    |
| Defeasance of bonds   | -                    | -                    | -                    |
| Cost of issuance  | -                    | -                    | -                    |
| ANCLUC funds  | 395                  | (1,334)              | -                    |
| Concession improvement funds  | (359,380)            | 101,374              | (212,759)            |
| Customer facility charges   | -                    | -                    | -                    |
| Improvement charges   | 368,400              | 368,400              | 368,400              |
| Insurance recoveries  | -                    | -                    | -                    |
| Bank line of credit   | -                    | -                    | -                    |
| LIBOR settlement  | -                    | -                    | -                    |
| Sale of Land  | -                    | -                    | -                    |
| Capital contributions   | 4,826,042            | 10,209,459           | 3,164,885            |
| Passenger facility charges  | 4,745,288            | 4,939,384            | 5,356,286            |
| <b>Net Cash Provided (Used) By Capital and Related Financing Activities</b> | <b>(11,908,277)</b>  | <b>(9,883,169)</b>   | <b>(8,528,941)</b>   |
| <b>Net increase/(decrease)</b>  | <b>516,150</b>       | <b>2,231,355</b>     | <b>7,885,798</b>     |
| Cash and cash equivalents, beginning of year                                | 37,391,039           | 37,907,189           | 40,138,544           |
| <b>Cash and cash equivalents, end of year</b>                               | <b>\$ 37,907,189</b> | <b>\$ 40,138,544</b> | <b>\$ 48,024,342</b> |

Source: Authority's audited financial statements.

**Albany County Airport Authority**  
**Changes in Cash and Cash Equivalents, Con't**  
**For Years Ended December 31,**

|    | 2017         | 2018          | 2019          | 2020          | 2021          | 2022          | 2023          |
|----|--------------|---------------|---------------|---------------|---------------|---------------|---------------|
| \$ | 47,814,646   | \$ 50,885,469 | \$ 51,691,849 | \$ 33,479,937 | \$ 39,222,233 | \$ 53,926,133 | \$ 55,310,732 |
|    | (33,640,390) | (34,607,021)  | (36,461,993)  | (36,037,289)  | (32,267,789)  | (36,820,066)  | (35,821,563)  |
|    | (1,237,120)  | (1,301,582)   | (1,316,130)   | (1,387,077)   | (1,424,181)   | (1,550,298)   | (1,652,261)   |
|    | 12,937,136   | 14,976,866    | 13,913,726    | (3,944,429)   | 5,530,263     | 15,555,769    | 17,836,908    |
|    | 138,700      | 300,997       | 150,480       | 11,053,631    | 4,810,756     | 1,420,740     | 5,232,617     |
|    | -            | -             | -             | -             | -             | (1,282,040)   | -             |
|    | 138,700      | 300,997       | 150,480       | 11,053,631    | 4,810,756     | 138,700       | 5,232,617     |
|    | 10,676       | 488,263       | 1,404,897     | 309,775       | 263,747       | 846,755       | 1,817,783     |
|    | -            | (12,247,000)  | -             | -             | -             | -             | -             |
|    | -            | -             | 12,524,389    | -             | -             | -             | -             |
|    | 18,476       | 97,262        | 290,775       | 92,075        | 14,375        | 72,719        | 295,276       |
|    | 29,152       | (11,661,475)  | 14,220,061    | 401,850       | 278,122       | 919,474       | 2,113,059     |
|    | (9,055,546)  | (8,637,400)   | (53,630,854)  | (25,488,688)  | (12,086,065)  | (9,500,688)   | (20,442,783)  |
|    | (8,803,000)  | (9,419,000)   | (7,554,000)   | (7,390,000)   | (6,365,000)   | (6,685,000)   | (7,020,000)   |
|    | (3,673,229)  | (3,549,403)   | (4,341,280)   | (3,749,289)   | (3,666,302)   | (3,335,200)   | (3,002,652)   |
|    | (16,794,552) | -             | -             | -             | -             | -             | -             |
|    | 15,826,250   | 24,865,926    | 10,556,850    | (5,500,594)   | -             | -             | -             |
|    | -            | -             | -             | -             | (660,417)     | -             | -             |
|    | (336,179)    | (390,361)     | -             | -             | -             | -             | -             |
|    | -            | -             | -             | -             | -             | -             | -             |
|    | 107,689      | 75,447        | (177,676)     | (40,978)      | 65,411        | 74,933        | 125,600       |
|    | -            | -             | 455,389       | 50            | -             | -             | -             |
|    | 368,400      | 368,400       | 368,400       | 368,400       | 368,400       | 368,400       | 368,400       |
|    | -            | -             | 8,704         | -             | 77,967        | -             | 335,000       |
|    | -            | -             | 6,542,341     | (6,552,137)   | -             | -             | -             |
|    | -            | 1,496,915     | -             | -             | -             | -             | -             |
|    | -            | 858,257       | -             | -             | -             | -             | -             |
|    | 3,797,722    | 3,324,887     | 16,720,643    | 17,043,877    | 11,462,991    | 5,495,453     | 11,046,289    |
|    | 5,338,723    | 5,759,701     | 5,574,996     | 2,304,901     | 3,642,193     | 5,217,050     | 5,362,067     |
|    | (13,223,722) | 14,753,369    | (25,476,487)  | (29,004,458)  | (7,160,822)   | (8,365,052)   | (13,228,079)  |
|    | (118,734)    | 18,369,757    | 2,807,780     | (21,493,406)  | 3,458,319     | 8,248,891     | 11,954,505    |
|    | 48,024,342   | 47,905,608    | 66,275,365    | 69,083,145    | 47,589,739    | 51,048,058    | 59,296,949    |
| \$ | 47,905,608   | \$ 66,275,365 | \$ 69,083,145 | \$ 47,589,739 | \$ 51,048,058 | \$ 59,296,949 | \$ 71,251,454 |

**Albany County Airport Authority**  
**Principal Revenue Sources, Revenue per Enplaned Passenger and**  
**Signatory Airlines Rates and Charges <1>**  
**For Years Ended December 31,**

|  | 2014                 | 2015                 | 2016                 |
|--|----------------------|----------------------|----------------------|
| <b>PRINCIPAL REVENUE SOURCES</b>                 |                      |                      |                      |
| <b>AIRLINE REVENUE</b>                           |                      |                      |                      |
| Landing fees                                     | \$ 3,934,458         | \$ 4,090,831         | \$ 3,838,764         |
| Apron fees                                       | 811,176              | 826,683              | 571,813              |
| Fixed based operations                           | 3,135,354            | 2,645,138            | 2,564,049            |
| Terminal rental                                  | 3,697,979            | 3,701,504            | 3,471,855            |
| Loading bridge rentals                           | 437,980              | 626,660              | 565,362              |
| <b>TOTAL AIRLINE REVENUE</b>                     | <b>12,016,947</b>    | <b>11,890,816</b>    | <b>11,011,843</b>    |
| Percent of Total Revenues                        | 24.5%                | 23.8%                | 21.3%                |
| <b>NON-AIRLINE REVENUES</b>                      |                      |                      |                      |
| Parking  | 11,311,640           | 12,810,052           | 14,870,476           |
| Rental car                                       | 4,854,354            | 5,053,412            | 5,057,259            |
| Other  | 15,411,143           | 14,483,324           | 14,799,086           |
| <b>TOTAL NON-AIRLINE REVENUES</b>                | <b>31,577,137</b>    | <b>32,346,788</b>    | <b>34,726,821</b>    |
| Percent of Total Revenues                        | 64.3%                | 64.7%                | 67.1%                |
| <b>NON-OPERATING REVENUES</b>                    |                      |                      |                      |
| Passenger facility charges                       | 4,777,691            | 5,080,183            | 5,385,947            |
| Customer facility charges                        | -                    | -                    | -                    |
| Grant income                                     | 292,938              | 292,000              | 222,772              |
| Interest   | 54,043               | 20,739               | 12,280               |
| Insurance recovery                               | -                    | -                    | -                    |
| Other  | 368,400              | 368,400              | 368,400              |
| <b>TOTAL NON-OPERATING REVENUES</b>              | <b>5,493,072</b>     | <b>5,761,322</b>     | <b>5,989,399</b>     |
| Percent of Total Revenues                        | 11.2%                | 11.5%                | 11.6%                |
| <b>TOTAL REVENUES</b>                            | <b>\$ 49,087,156</b> | <b>\$ 49,998,926</b> | <b>\$ 51,728,063</b> |
| <b>Enplaned Passengers</b>                       | <b>1,230,376</b>     | <b>1,297,749</b>     | <b>1,407,005</b>     |
| <b>TOTAL REVENUE PER ENPLANED PASSENGER</b>      | <b>\$ 39.90</b>      | <b>\$ 38.53</b>      | <b>\$ 36.76</b>      |
| <b>SIGNATORY AIRLINES RATES AND CHARGES</b>      |                      |                      |                      |
| Landing Fee (per 1,000 lbs MGLW)                 | \$ 3.06              | \$ 3.27              | \$ 2.73              |
| Apron Fees (per sq. foot)                        | 1.59                 | 1.52                 | 1.19                 |
| Annual Terminal Rental Rates (per sq. foot)      | 68.13                | 74.63                | 81.11                |
| Annual Loading Bridge Rental (per bridge)        | 31,284.00            | 44,761.00            | 40,383.00            |
| Airline Cost per Enplanement: Airport Operations | 7.22                 | 7.12                 | 6.00                 |

The Authority has entered into a series of five-year agreements with its signatory airlines that provides a rate setting methodology. The current agreement term ends on December 31, 2023.

Source: Authority's audited financial statements and statistics reports



**Albany County Airport Authority**  
**Principal Revenue Sources, Revenue per Enplaned Passenger and**  
**Signatory Airlines Rates and Charges, Con't <1>**  
**For Years Ended December 31,**

|    | 2017       | 2018          | 2019          | 2020          | 2021          | 2022          | 2023          |
|----|------------|---------------|---------------|---------------|---------------|---------------|---------------|
| \$ | 4,436,193  | \$ 4,239,274  | \$ 3,938,543  | \$ 2,929,026  | \$ 3,155,441  | \$ 4,152,622  | \$ 3,210,290  |
|    | 649,858    | 654,321       | 633,074       | 656,208       | 610,650       | 652,799       | 695,886       |
|    | 2,753,266  | 3,320,378     | 3,144,641     | 1,715,933     | 2,109,228     | 3,263,798     | 3,796,281     |
|    | 3,613,674  | 4,077,678     | 3,741,740     | 4,483,012     | 3,988,907     | 3,517,611     | 2,037,451     |
|    | 614,076    | 670,939       | 655,170       | 394,805       | 508,023       | 690,599       | 684,897       |
|    | 12,067,067 | 12,962,590    | 12,113,168    | 10,178,984    | 10,372,249    | 12,277,429    | 10,424,805    |
|    | 22.4%      | 22.4%         | 19.9%         | 22.9%         | 20.6%         | 20.0%         | 15.5%         |
|    | 14,985,272 | 15,248,081    | 16,249,822    | 5,474,391     | 9,038,813     | 15,985,811    | 17,366,540    |
|    | 5,427,741  | 5,561,921     | 5,396,551     | 2,471,572     | 4,985,255     | 6,160,142     | 6,332,799     |
|    | 15,547,056 | 17,056,776    | 18,083,850    | 12,694,377    | 16,379,140    | 19,158,896    | 19,106,068    |
|    | 35,960,069 | 37,866,778    | 39,730,223    | 20,640,340    | 30,403,208    | 41,304,849    | 42,805,407    |
|    | 66.6%      | 65.5%         | 65.4%         | 46.5%         | 60.4%         | 67.1%         | 63.7%         |
|    | 5,431,444  | 5,638,922     | 6,194,834     | 1,858,876     | 4,055,447     | 5,318,185     | 5,699,317     |
|    | -          | -             | 757,428       | 50            | -             | -             | -             |
|    | 138,700    | 300,997       | 150,480       | 11,053,631    | 4,810,756     | 1,420,740     | 5,232,617     |
|    | 10,676     | 488,263       | 1,403,088     | 309,776       | 263,747       | 846,754       | 2,371,341     |
|    | -          | 170,896       | 8,704         | -             | 77,967        | -             | 335,000       |
|    | 368,400    | 368,400       | 368,400       | 368,400       | 368,400       | 368,400       | 368,400       |
|    | 5,949,220  | 6,967,478     | 8,882,934     | 13,590,733    | 9,576,317     | 7,954,079     | 14,006,675    |
|    | 11.0%      | 12.1%         | 14.6%         | 30.6%         | 19.0%         | 12.9%         | 20.8%         |
| \$ | 53,976,356 | \$ 57,796,846 | \$ 60,726,325 | \$ 44,410,057 | \$ 50,351,774 | \$ 61,536,357 | \$ 67,236,887 |
|    | 1,417,835  | 1,466,706     | 1,518,969     | 520,029       | 976,037       | 1,290,529     | 1,376,639     |
| \$ | 38.07      | \$ 39.41      | \$ 39.98      | \$ 85.40      | \$ 51.59      | \$ 47.68      | \$ 48.84      |
| \$ | 3.12       | \$ 2.92       | \$ 2.75       | \$ 3.20       | \$ 3.15       | \$ 3.38       | \$ 2.77       |
|    | 1.33       | 1.31          | 1.16          | 1.27          | 1.15          | 1.23          | 1.38          |
|    | 79.86      | 86.48         | 90.57         | 59.45         | 71.82         | 90.42         | 88.46         |
|    | 47,237.00  | 51,611.00     | 40,948.00     | 28,200.00     | 36,287.00     | 49,328.00     | 52,684.00     |
|    | 6.57       | 6.57          | 5.90          | 16.30         | 8.49          | 7.00          | 4.83          |

**Albany County Airport Authority  
Ratios of Outstanding Debt  
For Years Ended December 31,**

|   | 2014                  | 2015                 | 2016                 |
|---|-----------------------|----------------------|----------------------|
| Ratio of Authority issued Revenue Bond Debt Service to Total Expenses |                       |                      |                      |
| Principal   | \$ 8,102,182          | \$ 8,266,000         | \$ 8,567,000         |
| Interest  | 5,077,305             | 4,797,018            | 4,477,430            |
| Total Debt Service  | <u>\$ 13,179,487</u>  | <u>\$ 13,063,018</u> | <u>\$ 13,044,430</u> |
| Total Expenses  | \$ 52,284,702         | \$ 50,837,226        | \$ 51,612,168        |
| Ratio of Debt Service to Total Expenses                               | 25.21%                | 25.70%               | 25.27%               |
| Debt Service per Enplaned Passenger                                   |                       |                      |                      |
| Net Debt Service  | \$ 8,966,388          | \$ 9,769,698         | \$ 9,436,220         |
| Enplaned Passengers   | 1,230,376             | 1,297,749            | 1,407,005            |
| Debt Service per Enplaned Passenger                                   | \$ 7.29               | \$ 7.53              | \$ 6.71              |
| Outstanding Debt (Authority and County) per Enplaned Passenger        |                       |                      |                      |
| Outstanding debt by type:   |                       |                      |                      |
| General Airport Revenue Bond (GARB)                                   | \$ 102,690,000        | \$ 94,825,000        | \$ 86,670,000        |
| NYS EFC   | 2,359,000             | 1,958,000            | 1,546,000            |
| Subtotal  | <u>105,049,000</u>    | <u>96,783,000</u>    | <u>88,216,000</u>    |
| Unamortized Premiums/Discounts (net)                                  | 2,886,785             | 2,155,497            | 1,483,693            |
| Total Outstanding Debt and Premiums                                   | <u>\$ 107,935,785</u> | <u>\$ 98,938,497</u> | <u>\$ 89,699,693</u> |
| Enplaned Passengers   | 1,230,376             | 1,297,749            | 1,407,005            |
| Outstanding Debt per Enplaned Passenger                               | \$ 88                 | \$ 76                | \$ 64                |
| Debt Limit per Enplaned Passenger                                     |                       |                      |                      |
| Debt Limit  | \$ 285,000,000        | \$ 285,000,000       | \$ 285,000,000       |
| Enplaned Passengers   | 1,230,376             | 1,297,749            | 1,407,005            |
| Debt Limit per Enplaned Passenger                                     | \$ 232                | \$ 220               | \$ 203               |

<1> Airport share of debt issued by the County prior to the creation of the Albany County Authority Authority

Source: Authority's audited financial statements and statistics reports

**Albany County Airport Authority  
Ratios of Outstanding Debt, Con't  
For Years Ended December 31,**

|    | 2017        | 2018           | 2019           | 2020           | 2021           | 2022           | 2023           |
|----|-------------|----------------|----------------|----------------|----------------|----------------|----------------|
| \$ | 8,803,000   | \$ 9,419,000   | \$ 7,554,000   | \$ 7,390,000   | \$ 6,365,000   | \$ 6,685,000   | \$ 7,020,000   |
|    | 3,730,422   | 3,697,735      | 4,248,934      | 4,665,327      | 2,575,159      | 2,314,999      | 2,108,163      |
| \$ | 12,533,422  | \$ 13,116,735  | \$ 11,802,934  | \$ 12,055,327  | \$ 8,940,159   | \$ 8,999,999   | \$ 9,128,163   |
| \$ | 52,746,843  | \$ 57,214,049  | \$ 59,848,779  | \$ 54,597,444  | \$ 54,728,970  | \$ 62,830,684  | \$ 65,317,809  |
|    | 23.76%      | 22.93%         | 19.72%         | 22.08%         | 16.34%         | 14.32%         | 13.97%         |
| \$ | 8,923,166   | \$ 10,281,822  | \$ 8,039,474   | \$ 7,914,410   | \$ 5,047,159   | \$ 5,106,999   | \$ 5,487,759   |
|    | 1,417,835   | 1,466,706      | 1,518,969      | 520,029        | 976,037        | 1,290,529      | 1,376,639      |
| \$ | 6.29        | \$ 7.01        | \$ 5.29        | \$ 15.22       | \$ 5.17        | \$ 3.96        | \$ 3.99        |
| \$ | 76,190,000  | \$ 89,790,000  | \$ 92,555,000  | \$ 75,945,000  | \$ 69,000,000  | \$ 62,315,000  | \$ 55,295,000  |
|    | 1,128,000   | 699,000        | -              | -              | -              | -              | -              |
|    | 77,318,000  | 90,489,000     | 92,555,000     | 75,945,000     | 69,000,000     | 62,315,000     | 55,295,000     |
|    | 2,248,604   | 3,741,495      | 4,116,578      | 7,538,441      | 5,918,169      | 4,522,195      | 3,311,406      |
| \$ | 79,566,604  | \$ 94,230,495  | \$ 96,671,578  | \$ 83,483,441  | \$ 74,918,169  | \$ 66,837,195  | \$ 58,606,406  |
|    | 1,417,835   | 1,466,706      | 1,518,969      | 520,029        | 976,037        | 1,290,529      | 1,376,639      |
| \$ | 56          | \$ 64          | \$ 64          | \$ 161         | \$ 77          | \$ 52          | \$ 43          |
| \$ | 285,000,000 | \$ 285,000,000 | \$ 285,000,000 | \$ 285,000,000 | \$ 285,000,000 | \$ 285,000,000 | \$ 285,000,000 |
|    | 1,417,835   | 1,466,706      | 1,518,969      | 520,029        | 976,037        | 1,290,529      | 1,376,639      |
| \$ | 201         | \$ 194         | \$ 188         | \$ 548         | \$ 292         | \$ 221         | \$ 207         |

**Albany County Airport Authority  
Revenue Bond Debt Service Coverage  
For Years Ended December 31,**

|   | 2014                 | 2015                 | 2016                 | 2017                 |
|---|----------------------|----------------------|----------------------|----------------------|
| <b>NET REVENUES</b>   |                      |                      |                      |                      |
| Operating Revenues  | \$ 43,594,101        | \$ 44,237,599        | \$ 45,738,668        | \$ 48,027,140        |
| Interest Income <1>   | 51,374               | 10,784               | 12,280               | 10,676               |
| TSA (LEO) Reimbursement   | 292,938              | 292,000              | 222,772              | 138,700              |
| Grant income  | -                    | -                    | -                    | -                    |
| Improvement Charges   | 368,400              | 368,400              | 368,400              | 368,400              |
| <b>Total Revenues</b>   | <b>\$ 44,306,813</b> | <b>\$ 44,908,783</b> | <b>\$ 46,342,120</b> | <b>\$ 48,544,916</b> |
| LESS: Total Operating Expenses <2>  | (32,323,557)         | (31,452,654)         | (31,521,233)         | (33,373,689)         |
| LESS: Albany County Debt Service  | (81,180)             | -                    | -                    | -                    |
| LESS: Authority Share of Funds Remaining                                    | -                    | -                    | -                    | -                    |
| LESS: Air Service Incentive Cost to Airport                                 | -                    | (50,732)             | (539,720)            | (67,041)             |
| <b>Net Revenues</b>   | <b>\$ 11,902,076</b> | <b>\$ 13,405,397</b> | <b>\$ 14,281,167</b> | <b>\$ 15,104,186</b> |
| <b>DEBT SERVICE</b>   |                      |                      |                      |                      |
| 1999 NYS EFC Revenue Bonds  | \$ 453,637           | \$ 452,972           | \$ 457,308           | \$ 455,397           |
| Less: 1999 NYS EFC Interest Subsidy   | (22,283)             | (19,808)             | (16,856)             | (13,277)             |
| 2003 A Revenue Bonds  | 474,876              | 464,391              | 463,473              | 118,080              |
| 2006 A & B Revenue Bonds  | 1,102,502            | 1,103,706            | 1,098,489            | 275,865              |
| 2006 C Revenue Bonds  | 403,996              | 402,588              | 400,980              | 99,867               |
| 2010 A Refunding Bonds  | 9,627,239            | 9,625,169            | 10,540,689           | 10,549,011           |
| Less: PFC Revenues used for Debt Service                                    | (4,213,099)          | (3,293,320)          | (3,608,210)          | (3,610,256)          |
| 2010 B Refunding Bonds  | 925,329              | 924,104              | -                    | -                    |
| 2017 A & B Refunding Bonds  | -                    | -                    | -                    | 583,089              |
| 2018 A & B Revenue Bonds  | -                    | -                    | -                    | 913,764              |
| 2019 Revenue Bonds  | -                    | -                    | -                    | -                    |
| 2020 A & B Revenue Bonds  | -                    | -                    | -                    | -                    |
| <b>Net Debt Service</b>   | <b>\$ 8,752,197</b>  | <b>\$ 9,659,802</b>  | <b>\$ 9,335,873</b>  | <b>\$ 9,371,540</b>  |
| <b>DEBT SERVICE COVERAGE &lt;3&gt;</b>                                      | <b>1.36</b>          | <b>1.39</b>          | <b>1.53</b>          | <b>1.61</b>          |
| Does not include required amounts held in Bond Reserve Accounts as follows: |                      |                      |                      |                      |
| 1999 NYS EFC Bonds  | \$ 277,389           | \$ 277,389           | \$ 277,389           | \$ 277,389           |
| 2003 A Revenue Bonds  | 514,100              | 514,100              | 514,100              | -                    |
| 2006 A & B Revenue Bonds  | 1,128,600            | 1,128,600            | 1,128,600            | -                    |
| 2006 C Revenue Bonds  | 404,263              | 404,263              | 404,263              | -                    |
| 2010 A Refunding Bonds  | 9,523,517            | 9,523,517            | 9,523,517            | 9,523,517            |
| 2017 A & B Refunding Bonds  | -                    | -                    | -                    | 1,261,495            |
| 2018 A & B Revenue Bonds  | -                    | -                    | -                    | -                    |
| 2019 A Revenue Bonds  | -                    | -                    | -                    | -                    |
| 2020 A & B Revenue Bonds  | -                    | -                    | -                    | -                    |
| <b>Total Bond Reserve Accounts</b>  | <b>\$ 11,847,869</b> | <b>\$ 11,847,869</b> | <b>\$ 11,847,869</b> | <b>\$ 11,062,401</b> |

<1> Includes only interest allocated to the airline revenue centers under the Master Bond Resolution.

<2> Beginning in 2015, Total Operating Expenses include contributions actually paid to employee benefit trusts, as provided for under the master bond resolution rather than the expense under GASB Statements No. 68, No. 71 and No. 75.

<3> 2018 debt service coverage does not include \$1,496,915 received for a settlement for an alleged manipulation of LIBOR.

Source: Authority's audited financial statements and statistics reports

**Albany County Airport Authority  
Revenue Bond Debt Service Coverage, Con't  
For Years Ended December 31,**

|    | 2017         | 2018          | 2019          | 2020          | 2021          | 2022          | 2023          |
|----|--------------|---------------|---------------|---------------|---------------|---------------|---------------|
| \$ | 48,027,140   | \$ 50,829,607 | \$ 51,843,389 | \$ 30,819,110 | \$ 40,477,233 | \$ 53,719,872 | \$ 53,385,246 |
|    | 10,676       | 243,269       | 700,892       | 181,306       | 37,269        | 256,800       | 1,279,477     |
|    | 138,700      | 126,921       | 150,480       | 139,080       | 126,921       | 138,700       | 138,700       |
|    | -            | 174,077       | -             | 10,914,550    | 4,363,325     | -             | -             |
|    | 368,400      | 368,400       | 368,400       | 368,400       | 368,400       | 368,400       | 368,400       |
| \$ | 48,544,916   | \$ 51,742,274 | \$ 53,063,161 | \$ 42,422,446 | \$ 45,373,148 | \$ 54,483,772 | \$ 55,171,823 |
|    | (33,373,689) | (36,935,812)  | (37,622,202)  | (32,620,872)  | (34,060,350)  | (40,232,987)  | (43,517,373)  |
|    | -            | -             | -             | -             | -             | -             | -             |
|    | -            | -             | -             | (232,741)     | -             | -             | -             |
|    | (67,041)     | (244,691)     | (1,489,603)   | (619,410)     | (126,162)     | (262,824)     | (571,357)     |
| \$ | 15,104,186   | \$ 14,561,771 | \$ 13,951,356 | \$ 8,949,423  | \$ 11,186,636 | \$ 13,987,961 | \$ 11,083,093 |
| \$ | 455,397      | \$ 458,514    | \$ 441,549    | \$ -          | \$ -          | \$ -          | \$ -          |
|    | (13,277)     | (9,241)       | (4,803)       | -             | -             | -             | -             |
|    | 118,080      | -             | -             | -             | -             | -             | -             |
|    | 275,865      | -             | -             | -             | -             | -             | -             |
|    | 99,867       | -             | -             | -             | -             | -             | -             |
|    | 10,549,011   | 10,557,831    | 8,112,581     | 6,124,250     | -             | -             | -             |
|    | (3,610,256)  | (2,834,913)   | (3,763,460)   | (4,140,917)   | (3,494,931)   | (3,639,794)   | (3,640,404)   |
|    | -            | -             | -             | -             | -             | -             | -             |
|    | 583,089      | 757,375       | 430,225       | 1,570,150     | 2,067,901     | 1,466,400     | 1,472,150     |
|    | 913,764      | 1,203,925     | 1,130,125     | 1,474,750     | 1,471,750     | 1,473,000     | 1,473,250     |
|    | -            | -             | 771,322       | 556,216       | 556,150       | 554,500       | 552,750       |
|    | -            | -             | 703,378       | 1,283,454     | 6,515,500     | 6,526,250     | 6,524,500     |
| \$ | 9,371,540    | \$ 10,133,491 | \$ 7,820,917  | \$ 6,867,903  | \$ 7,116,370  | \$ 6,380,356  | \$ 6,382,246  |
|    | 1.61         | 1.44          | 1.78          | 1.30          | 1.57          | 2.19          | 1.74          |
| \$ | 277,389      | \$ 277,389    | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
|    | -            | -             | -             | -             | -             | -             | -             |
|    | -            | -             | -             | -             | -             | -             | -             |
|    | -            | -             | -             | -             | -             | -             | -             |
|    | 9,523,517    | 9,523,517     | 9,523,517     | -             | -             | -             | -             |
|    | 1,261,495    | 1,261,495     | 1,261,496     | 1,261,496     | 1,261,496     | 1,261,496     | 1,261,496     |
|    | -            | 1,475,750     | 1,475,750     | 1,475,750     | 1,475,750     | 1,475,750     | 1,475,750     |
|    | -            | -             | 556,850       | 556,850       | 556,850       | 556,850       | 556,850       |
|    | -            | -             | -             | 3,948,630     | 3,948,630     | 3,948,630     | 3,948,630     |
| \$ | 11,062,401   | \$ 12,538,151 | \$ 12,817,613 | \$ 7,242,726  | \$ 7,242,726  | \$ 7,242,726  | \$ 7,242,726  |

**Albany International Airport  
Population in the Air Trade Area**

|  | 2022             | 2020             | 2020 vs.<br>2010 | 2010             | 2010 vs.<br>2000 | 2000             |
|--|------------------|------------------|------------------|------------------|------------------|------------------|
| <b><u>PRIMARY TRADE AREA</u></b>                             |                  |                  |                  |                  |                  |                  |
| State of New York  |                  |                  |                  |                  |                  |                  |
| Albany County  | 315,811          | 313,987          | 3.2%             | 304,204          | 3.3%             | 294,565          |
| Columbia County  | 61,286           | 61,403           | -2.7%            | 63,096           | 0.0%             | 63,094           |
| Fulton County  | 52,669           | 53,132           | -4.3%            | 55,531           | 0.8%             | 55,073           |
| Greene County  | 48,061           | 47,912           | -2.7%            | 49,221           | 2.1%             | 48,195           |
| Montgomery County  | 49,623           | 49,485           | -1.5%            | 50,219           | 1.0%             | 49,708           |
| Rensselaer County  | 159,853          | 160,900          | 0.9%             | 159,429          | 4.5%             | 152,538          |
| Saratoga County  | 238,797          | 235,794          | 7.4%             | 219,607          | 9.5%             | 200,635          |
| Schenectady County   | 160,093          | 159,315          | 3.0%             | 154,727          | 5.6%             | 146,555          |
| Schoharie County   | 30,063           | 29,752           | -9.2%            | 32,749           | 3.7%             | 31,582           |
| Warren County  | 65,599           | 65,638           | -0.1%            | 65,707           | 3.8%             | 63,303           |
| Washington County  | 60,956           | 65,618           | 3.8%             | 63,216           | 3.6%             | 61,042           |
| State of Massachusetts                                       |                  |                  |                  |                  |                  |                  |
| Berkshire County   | 127,859          | 128,774          | -1.9%            | 131,219          | -2.8%            | 134,953          |
| State of Vermont   |                  |                  |                  |                  |                  |                  |
| Bennington County  | 37,392           | 37,300           | 0.5%             | 37,125           | 0.4%             | 36,994           |
| <b>PRIMARY TRADE AREA</b>                                    | <b>1,408,062</b> | <b>1,409,010</b> | <b>1.7%</b>      | <b>1,386,050</b> | <b>3.6%</b>      | <b>1,338,237</b> |
| <b><u>SECONDARY TRADE AREA</u></b>                           |                  |                  |                  |                  |                  |                  |
| State of New York  |                  |                  |                  |                  |                  |                  |
| Delaware County  | 44,740           | 44,221           | -7.8%            | 47,980           | -0.2%            | 48,055           |
| Dutchess County  | 297,545          | 295,398          | -0.7%            | 297,488          | 6.2%             | 280,150          |
| Essex County   | 36,910           | 37,326           | -5.2%            | 39,370           | 1.3%             | 38,851           |
| Hamilton County  | 5,118            | 5,073            | 4.9%             | 4,836            | -10.1%           | 5,379            |
| Herkimer County  | 59,822           | 60,024           | -7.0%            | 64,519           | 0.1%             | 64,427           |
| Otsego County  | 60,636           | 58,377           | -6.2%            | 62,259           | 0.9%             | 61,676           |
| Ulster County  | 182,319          | 181,627          | -0.5%            | 182,493          | 2.7%             | 177,749          |
| State of Connecticut   |                  |                  |                  |                  |                  |                  |
| Litchfield County  | 185,000          | 184,874          | -2.7%            | 189,927          | 4.2%             | 182,193          |
| State of Massachusetts                                       |                  |                  |                  |                  |                  |                  |
| Franklin County  | 70,894           | 70,930           | -0.6%            | 71,372           | -0.2%            | 71,535           |
| Hampden County   | 461,041          | 464,407          | 0.2%             | 463,490          | 1.6%             | 456,228          |
| Hampshire County   | 162,588          | 146,592          | -7.3%            | 158,080          | 3.8%             | 152,251          |
| State of Vermont   |                  |                  |                  |                  |                  |                  |
| Addison County   | 37,578           | 37,343           | 1.4%             | 36,821           | 2.4%             | 35,974           |
| Rutland County   | 60,366           | 60,477           | -1.9%            | 61,642           | -2.8%            | 63,400           |
| Windham County   | 45,842           | 45,850           | 3.0%             | 44,513           | 0.7%             | 44,216           |
| Windsor County   | 58,142           | 57,744           | 1.9%             | 56,670           | -1.3%            | 57,418           |
| <b>SECONDARY TRADE AREA</b>                                  | <b>1,768,541</b> | <b>1,750,263</b> | <b>-1.8%</b>     | <b>1,781,460</b> | <b>2.4%</b>      | <b>1,739,502</b> |
| <b>TOTAL PRIMARY AND SECONDARY<br/>TRADE AREA POPULATION</b> | <b>3,176,603</b> | <b>3,159,273</b> | <b>-0.3%</b>     | <b>3,167,510</b> | <b>2.9%</b>      | <b>3,077,739</b> |
| State of New York  | 19,677,151       | 20,108,296       | 3.8%             | 19,378,102       | 2.1%             | 18,976,457       |
| United States  | 333,287,557      | 331,511,512      | 7.4%             | 308,745,538      | 9.4%             | 282,171,936      |

Sources: U.S. Department of Commerce, Bureau of the Census

**Albany International Airport  
Largest Private-Sector Employers in Primary Air Trade Area**

| Rank | Employer                         | Industry                                       | Employees<br>2023 |
|------|----------------------------------|--|-------------------|
| 1    | Albany Med Health System         | Health Care                                    | 15,165            |
| 2    | St. Peter's Health Partners      | Health Care                                    | 10,989            |
| 3    | Northeast Grocery Inc.           | Retail Grocery, Headquarters, and Dist. Center | 8,075             |
| 4    | Hannaford Supermarkets           | Retail Grocery                                 | 5,000             |
| 5    | General Electric Company         | Energy, Research, Industrial                   | 4,000             |
| 6    | Stewart's Shops Corp.            | Dairy Products/Convenience Stores              | 3,418             |
| 7    | Regeneron Pharmaceuticals Inc.   | Health Services                                | 3,100             |
| 8    | Ellis Medicine                   | Health Care                                    | 2,900             |
| 9    | Global Foundries                 | Semiconductor Manufacturing                    | 2,600             |
| 10   | Community Care Physicians        | Health Care                                    | 1,805             |
| 11   | Center for Disability Services   | Health Care                                    | 1,764             |
| 12   | Rensselaer Polytechnic Institute | Educational Services                           | 1,743             |
| 13   | Empire Blue Cross/Blue Shield    | Health Insurance                               | 1,556             |
| 14   | St Mary's Healthcare             | Health Care                                    | 1,210             |
| 15   | Charter Communications           | Communications                                 | 1,136             |
| 16   | CDPHP                            | Health Insurance Carrier                       | 1,100             |

N/A - Not Available  
Sources: Various

**Albany International Airport  
Colleges and Universities in Primary Air Trade Area**

| Name   | County            | Public/Private | Enrollment |         |
|--|-------------------|----------------|------------|---------|
|  |                   |                | 2023       | 2014    |
| State University of New York at Albany           | Albany            | Public         | 16,658     | 18,126  |
| Excelsior College                                | Albany            | Private        | 15,833     | 33,057  |
| SUNY Empire State College                        | Albany            | Public         | 9,407      | 11,104  |
| Hudson Valley Comm. College                      | Rensselaer        | Public         | 9,140      | 12,787  |
| Rensselaer Polytechnic Institute                 | Rensselaer        | Private        | 6,968      | 7,417   |
| College Of Saint Rose                            | Albany            | Private        | 4,442      | 6,102   |
| Schenectady Comm. College                        | Schenectady       | Public         | 3,657      | 5,128   |
| Siena College                                    | Albany            | Private        | 3,648      | 3,305   |
| Skidmore College                                 | Saratoga          | Private        | 2,758      | 2,484   |
| SUNY Adirondack                                  | Warren            | Public         | 2,662      | 3,536   |
| The Sage Colleges                                | Rensselaer        | Private        | 2,159      | 2,635   |
| Williams College                                 | Berkshire, MA     | Private        | 2,150      | 2,150   |
| Union College                                    | Schenectady       | Private        | 2,107      | 2,240   |
| SUNY Polytechnic                                 | Albany            | Public         | 1,982      | N/A     |
| Massachusetts College of Liberal Arts            | Berkshire, MA     | Public         | 1,925      | 1,925   |
| Fulton-Montgomery Comm. College                  | Fulton-Montgomery | Public         | 1,812      | 2,400   |
| SUNY College of Agriculture & Tech at Cobleskill | Schoharie         | Public         | 1,783      | 2,453   |
| Empire Education Corp                            | Albany            | Private        | 1,702      | N/A     |
| Columbia-Greene Comm. College                    | Columbia-Greene   | Public         | 1,447      | 1,840   |
| Albany College Of Pharmacy                       | Albany            | Private        | 930        | 1,536   |
| Albany Medical College                           | Albany            | Private        | 837        | 758     |
| Maria College                                    | Albany            | Private        | 805        | 775     |
| Mildred Elley                                    | Albany            | Private        | 683        | 541     |
| Albany Law School                                | Albany            | Private        | 643        | 793     |
| Southern Vermont College                         | Bennington, VT    | Public         | 475        | 500     |
| Union Graduate College                           | Schenectady       | Private        | 438        | 400     |
| Bard College at Simon's Rock                     | Berkshire, MA     | Private        | 420        | 420     |
| Bennington College                               | Bennington, VT    | Private        | 400        | 600     |
| Bryant & Stratton Business Institute             | Albany            | Private        | 296        | 689     |
| Samaritan Hospital School of Nursing             | Rensselaer        | Private        | 133        | 163     |
| Memorial Hospital School of Nursing              | Albany            | Private        | 129        | 126     |
| Ellis Hospital School of Nursing                 | Albany            | Private        | 119        | 155     |
| New School Center for Media                      | Albany            | Private        | 80         | 80      |
|  |                   |                | 98,628     | 126,225 |

N/A - Not Available  
Sources: Various



**Albany International Airport  
Airport Information  
As of December 31,**

|                |  |                 |                 |
|----------------|--|-----------------|-----------------|
| Airport Code:  | ALB  |                 |                 |
| Location:      | 7 miles Northwest of downtown Albany, New York, the capital of the State of New York |                 |                 |
| Elevation:     | 285 ft.  |                 |                 |
| International: | Customs / Immigration F.I.S. Facility  |                 |                 |
| Tower:         | TRACON 24 / 7 - 365  |                 |                 |
| FBO:           | Million Air  |                 |                 |
|                |  | <u>2014</u>     | <u>2023</u>     |
| Acres (+/-):   |  | 1,171           | 1,171           |
| Runways:       | 1/19 North/South ILS / VOR / GPS   | 8,500 X 150 ft. | 8,500 X 150 ft. |
|                | 10/28 East/West VOR / GPS  | 7,200 X 150 ft. | 7,200 X 150 ft. |
| Terminal:      | Airlines - sq. ft.   | 90,623          | 91,484          |
|                | Tenants - sq. ft.  | 44,320          | 44,501          |
|                | Public/Common - sq. ft.  | 104,426         | 103,509         |
|                | Mechanical - sq. ft.   | 50,916          | 50,794          |
|                | Total - sq. ft.  | <u>290,285</u>  | <u>290,288</u>  |
|                | Number of passenger gates  | 21              | 21              |
|                | Number of loading bridges  | 16              | 14              |
|                | Number of Concessionaires in Terminal  | 6               | 6               |
|                | Number of Rental Car Agencies in Terminal  | 6               | 6               |
| Apron:         | Commercial Airlines - sq. ft.  | 810,901         | 810,901         |
|                | Cargo Airlines - sq. ft.   | 210,600         | 210,600         |
|                | FBO - sq. ft.  | 640,000         | 640,000         |
| Parking:       | Spaces assigned  |                 |                 |
|                | Garage   | 1,912           | 2,912           |
|                | Short-term   | 222             | 181             |
|                | Long-term  | 1,278           | 1,880           |
|                | Economy  | 2,246           | 2,763           |
|                | Rental Cars  | 307             | 307             |
|                | Employees  | 537             | 336             |
|                | Total  | <u>6,502</u>    | <u>8,379</u>    |
| Cargo:         | Air Cargo Building - sq. ft.   | 50,500          | 50,500          |
| Employees:     | Authority  | 24.0            | 20.0            |
|                | Airport Operations   | 154.5           | 138.00          |
|                | Fixed Based Operator   | 35.0            | 33.0            |
|                | Total  | <u>213.5</u>    | <u>191.00</u>   |

**Albany International Airport  
Enplaned Passengers  
2014-2023**

| AIRLINE                            | 2023                    | Percent of<br>Total 2023 | 2022                    | Percent of<br>Total 2022 | 2021                  |
|------------------------------------|-------------------------|--------------------------|-------------------------|--------------------------|-----------------------|
| Southwest Airlines                 | 450,081                 | 32.7%                    | 365,474                 | 28.3%                    | 319,869               |
| Delta Airlines                     | 157,889                 | 11.5%                    | 134,888                 | 10.5%                    | 96,631                |
| American Airlines                  | 134,842                 | 9.8%                     | 115,598                 | 9.0%                     | 49,026                |
| United Airlines                    | 104,000                 | 7.6%                     | 83,426                  | 6.5%                     | 26,980                |
| Jet Blue                           | 86,637                  | 6.3%                     | 90,792                  | 7.0%                     | 75,211                |
| Allegiant Air                      | 83,013                  | 6.0%                     | 71,337                  | 5.5%                     | 50,033                |
| Delta Connection (Endeavor)        | 76,543                  | 5.6%                     | 63,726                  | 4.9%                     | 46,195                |
| American Eagle (PSA)               | 69,804                  | 5.1%                     | 64,368                  | 5.0%                     | 67,978                |
| American Eagle (Piedmont)          | 67,234                  | 4.9%                     | 58,831                  | 4.6%                     | 60,644                |
| United Express (Commutair)         | 49,733                  | 3.6%                     | 45,739                  | 3.5%                     | 48,722                |
| Delta Connection (SkyWest)         | 34,585                  | 2.5%                     | 61,586                  | 4.8%                     | 11,283                |
| United Express (Republic)          | 25,006                  | 1.8%                     | 30,105                  | 2.3%                     | 9,234                 |
| United Express (Go Jet)            | 10,324                  | 0.7%                     | 13,665                  | 1.1%                     | 18,761                |
| Delta Connection (Republic)        | 4,904                   | 0.4%                     | 38                      | 0.0%                     | 7,033                 |
| American Eagle (Envoy)             | 4,623                   | 0.3%                     | 26,184                  | 2.0%                     | 7,086                 |
| United Express (SkyWest)           | 4,583                   | 0.3%                     | 5,738                   | 0.4%                     | 8,368                 |
| American Eagle (Republic)          | 4,481                   | 0.3%                     | 11,863                  | 0.9%                     | 29,136                |
| American Eagle (Air Wisconsin)     | 3,277                   | 0.2%                     |                         |                          |                       |
| United Express (Air Wisconsin)     | 2,336                   | 0.2%                     | 3,578                   | 0.3%                     | 2,899                 |
| American Eagle (SkyWest)           | 1,704                   | 0.1%                     | 4,034                   | 0.3%                     | 8,706                 |
| United Express (Mesa)              | 29                      | 0.0%                     |                         |                          |                       |
| Frontier Airlines                  |                         |                          | 38,284                  | 3.0%                     | 31,693                |
| United Express (Express Jet)       |                         |                          |                         |                          |                       |
| United Express (Transtates)        |                         |                          |                         |                          |                       |
| Delta Connection (Go Jet)          |                         |                          |                         |                          |                       |
| Cape Air                           |                         |                          |                         |                          |                       |
| American Eagle (Transtates)        |                         |                          |                         |                          |                       |
| OneJet                             |                         |                          |                         |                          |                       |
| Elite Airways                      |                         |                          |                         |                          |                       |
| Boutique Air                       |                         |                          |                         |                          |                       |
| Delta Connection (Express Jet)     |                         |                          |                         |                          |                       |
| United Express (Shuttle America)   |                         |                          |                         |                          |                       |
| Delta Connection (Shuttle America) |                         |                          |                         |                          |                       |
| Delta Connection (Compass)         |                         |                          |                         |                          |                       |
| American Eagle (Mesa)              |                         |                          |                         |                          |                       |
| Delta Connection (Chautauqua)      |                         |                          |                         |                          |                       |
| United Express (Chautauqua)        |                         |                          |                         |                          |                       |
| Sub Total                          | <u>1,375,628</u>        | <u>99.9%</u>             | <u>1,289,254</u>        | <u>99.9%</u>             | <u>975,488</u>        |
| Charters                           | 1,011                   | 0.1%                     | 1,275                   | 0.1%                     | 549                   |
| TOTAL                              | <u><u>1,376,639</u></u> | <u><u>100.0%</u></u>     | <u><u>1,290,529</u></u> | <u><u>100.0%</u></u>     | <u><u>976,037</u></u> |

Source: Albany County Airport Authority

**Albany International Airport  
Enplaned Passengers  
2014-2023**

| 2020    | 2019      | 2018      | 2017      | 2016      | 2015      | 2014      |
|---------|-----------|-----------|-----------|-----------|-----------|-----------|
| 174,133 | 488,147   | 565,731   | 566,801   | 569,101   | 557,183   | 525,585   |
| 37,667  | 171,022   | 164,105   | 173,086   | 158,638   | 160,607   | 112,905   |
| 45,182  | 96,650    | 109,476   | 115,904   | 115,298   | 101,734   | 84,127    |
| 9,332   | 104,868   | 92,342    | 83,366    | 95,299    | 85,743    | 69,742    |
| 29,793  | 92,149    | 89,609    | 90,744    | 87,036    | 5,492     |           |
| 28,588  | 78,107    | 3,635     |           |           |           |           |
| 18,904  | 14,753    | 10,109    | 19,527    | 39,496    | 29,856    | 42,722    |
| 13,080  | 57,755    | 48,234    | 38,262    | 23,360    | 1,170     | 1,168     |
| 38,271  | 92,085    | 51,098    | 56,509    | 32,788    | 10,851    | 12,474    |
| 32,102  | 87,554    | 96,702    | 80,981    | 72,990    | 62,159    | 5,107     |
| 13,190  | 51,147    | 31,211    | 27,157    | 4,336     |           |           |
| 3,057   | 853       | 4,078     | 185       | 286       | 8,354     | 30,259    |
| 282     | 658       | 1,162     | 13,964    | 5,185     | 15,459    | 13,390    |
|         | 155       |           |           |           |           |           |
| 13,545  | 27,306    | 43,436    | 37,949    | 33,591    |           |           |
| 9,113   | 5,426     | 15,390    | 17,881    | 14,603    | 4,862     | 5,258     |
| 17,358  | 11,002    | 44,001    | 19,831    | 38,616    | 91,520    | 86,721    |
|         |           | 313       | 34,044    | 52,701    | 68,805    | 62,440    |
| 10,652  | 17,488    | 10,683    |           |           |           |           |
| 6,599   | 27,580    |           | 92        | 1,946     |           |           |
| 252     | 5,812     | 4,448     | 8,122     | 10,653    | 25,002    | 11,165    |
| 16,739  | 60,804    | 11,123    |           |           |           |           |
| 1,475   | 7,019     | 9,312     | 3,593     | 10,964    | 16,517    | 21,713    |
| 50      | 1,418     | 11,255    | 4,644     | 4,059     | 1,162     |           |
|         | 13,739    | 22,203    | 3,651     | 4,768     |           | 756       |
|         | 3,275     | 11,777    | 12,966    | 16,090    | 16,119    | 16,802    |
|         |           | 8,177     | 3,980     |           |           |           |
|         |           | 3,964     | 989       |           |           |           |
|         |           | 1,044     |           |           |           |           |
|         |           | 827       | 1,852     |           |           |           |
|         |           |           | 524       | 13,525    | 26,626    | 38,219    |
|         |           |           | 115       | 65        | 41        |           |
|         |           |           |           | 1,611     | 6,473     | 64        |
|         |           |           |           |           | 1,632     | 4,265     |
|         |           |           |           |           | 382       | 21,135    |
|         |           |           |           |           |           | 14,558    |
|         |           |           |           |           |           | 3,401     |
| 519,364 | 1,516,772 | 1,465,445 | 1,416,719 | 1,407,005 | 1,297,749 | 1,183,976 |
| 665     | 2,297     | 1,261     | 1,116     | 429       | 461       | 1,009     |
| 520,029 | 1,519,069 | 1,466,706 | 1,417,835 | 1,407,434 | 1,298,210 | 1,184,985 |

**Albany International Airport  
Landed Weights  
2014-2023**

| <b>Commercial Carriers</b>         | 2023                 | Percent of<br>Total 2023 | 2022                 | Percent of<br>Total 2022 | 2021                 |
|------------------------------------|----------------------|--------------------------|----------------------|--------------------------|----------------------|
| Southwest Airlines                 | 475,359,502          | 27.8%                    | 378,302,300          | 23.2%                    | 333,567,995          |
| Delta Airlines                     | 246,428,072          | 14.4%                    | 214,614,613          | 13.2%                    | 108,233,599          |
| American Airlines                  | 138,501,553          | 8.1%                     | 129,482,907          | 7.9%                     | 54,674,892           |
| United Airlines                    | 120,016,876          | 7.0%                     | 99,606,972           | 6.1%                     | 30,980,057           |
| Jet Blue                           | 90,377,883           | 5.3%                     | 92,092,433           | 5.6%                     | 82,397,589           |
| American Eagle (PSA)               | 88,034,598           | 5.1%                     | 88,835,105           | 5.4%                     | 81,230,303           |
| Allegiant Air                      | 78,500,799           | 4.6%                     | 67,927,459           | 4.2%                     | 51,877,867           |
| American Eagle (Piedmont)          | 69,272,553           | 4.0%                     | 58,665,601           | 3.6%                     | 67,133,700           |
| United Express (Republic)          | 51,842,134           | 3.0%                     | 42,841,207           | 2.6%                     | 11,670,387           |
| United Express (Commutair)         | 47,828,000           | 2.8%                     | 47,564,000           | 2.9%                     | 54,296,000           |
| Delta Connection (Endeavor)        | 42,721,904           | 2.5%                     | 26,971,802           | 1.7%                     | 57,227,300           |
| Delta Connection (Sky West)        | 41,758,359           | 2.4%                     | 75,081,861           | 4.6%                     | 13,908,099           |
| United Express (Go Jet)            | 14,884,000           | 0.9%                     | 19,276,000           | 1.2%                     | 26,291,000           |
| American Eagle (Republic)          | 6,295,799            | 0.4%                     | 17,824,901           | 1.1%                     | 33,952,352           |
| American Eagle (Envoy)             | 5,585,792            | 0.3%                     | 29,840,261           | 1.8%                     | 7,644,899            |
| United Express (SkyWest)           | 5,080,206            | 0.3%                     | 6,343,388            | 0.4%                     | 12,075,108           |
| American Eagle (Air Wisconsin)     | 3,290,000            | 0.2%                     |                      |                          |                      |
| Charters                           | 2,926,004            | 0.2%                     | 3,013,912            | 0.2%                     | 4,338,054            |
| United Express (Air Wisconsin)     | 2,397,000            | 0.1%                     | 3,948,000            | 0.2%                     | 2,444,000            |
| American Eagle (SkyWest)           | 2,010,000            | 0.1%                     | 4,690,000            | 0.3%                     | 10,787,000           |
| Delta Connection (Republic)        | 1,948,883            | 0.1%                     | 821,884              | 0.1%                     | 14,695,958           |
| United Express (Mesa)              | 150,000              | 0.0%                     |                      |                          |                      |
| Frontier Airlines                  |                      |                          | 41,717,184           | 2.6%                     | 37,460,128           |
| Cape Air                           |                      |                          |                      |                          |                      |
| Delta Connection (Go Jet)          |                      |                          |                      |                          |                      |
| United Express (Express Jet)       |                      |                          |                      |                          |                      |
| United Express (Transtates)        |                      |                          |                      |                          |                      |
| OneJet                             |                      |                          |                      |                          |                      |
| American Eagle (Transtates)        |                      |                          |                      |                          |                      |
| Boutique Air                       |                      |                          |                      |                          |                      |
| Elite Airways                      |                      |                          |                      |                          |                      |
| Delta Connection (Express Jet)     |                      |                          |                      |                          |                      |
| Delta Connection (Shuttle America) |                      |                          |                      |                          |                      |
| United Express (Shuttle America)   |                      |                          |                      |                          |                      |
| Delta Connection (Compass)         |                      |                          |                      |                          |                      |
| American Eagle (Mesa)              |                      |                          |                      |                          |                      |
| Delta Connection (Chautauqua)      |                      |                          |                      |                          |                      |
| United Express (Chautauqua)        |                      |                          |                      |                          |                      |
|                                    | 1,535,209,917        | 89.7%                    | 1,449,461,790        | 88.8%                    | 1,096,886,287        |
| <b>Cargo Carriers</b>              |                      |                          |                      |                          |                      |
| United Parcel Service              | 119,945,840          | 7.0%                     | 123,034,881          | 7.5%                     | 122,675,761          |
| Federal Express                    | 49,698,000           | 2.9%                     | 50,292,000           | 3.1%                     | 54,846,000           |
| Ameriflight                        | 4,051,304            | 0.2%                     | 4,121,596            | 0.3%                     | 5,333,131            |
| Wiggins Airways                    | 2,711,500            | 0.2%                     | 5,091,500            | 0.3%                     | 6,466,365            |
| Mountain Air Cargo                 | 25,500               | 0.0%                     |                      | 0.0%                     |                      |
|                                    | 176,432,144          | 10.3%                    | 182,539,977          | 11.2%                    | 189,321,257          |
| <b>Grand Total</b>                 | <b>1,711,642,061</b> | <b>100.0%</b>            | <b>1,632,001,767</b> | <b>100.0%</b>            | <b>1,286,207,544</b> |

Source: Albany County Airport Authority

**Albany International Airport  
Landed Weights  
2014-2023**

| 2020          | 2019          | 2018          | 2017          | 2016          | 2015          | 2014          |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 323,968,000   | 500,895,200   | 571,924,399   | 579,923,601   | 586,092,000   | 563,978,000   | 564,078,000   |
| 63,701,610    | 193,329,310   | 185,285,718   | 197,829,323   | 183,615,710   | 182,901,118   | 127,177,598   |
| 73,424,515    | 115,775,436   | 129,717,613   | 142,955,406   | 139,386,707   | 114,046,440   | 91,538,758    |
| 22,688,482    | 130,077,387   | 111,690,471   | 96,782,482    | 126,927,674   | 107,841,768   | 85,883,301    |
| 48,480,223    | 105,034,143   | 103,377,946   | 102,628,355   | 104,956,520   | 6,256,712     |               |
| 20,267,607    | 65,256,809    | 60,450,498    | 48,282,802    | 29,126,003    | 1,476,401     | 1,157,201     |
| 45,431,430    | 84,122,513    | 3,884,529     |               |               |               |               |
| 60,629,849    | 94,895,104    | 52,247,399    | 61,141,955    | 39,101,103    | 12,780,307    | 14,116,804    |
| 5,907,531     | 1,343,937     | 4,861,628     | 291,898       | 522,057       | 9,052,000     | 104,824,601   |
| 49,852,000    | 96,448,000    | 103,927,006   | 96,037,006    | 83,099,012    | 73,147,505    | 62,790,000    |
| 49,483,908    | 16,654,910    | 12,478,297    | 21,488,406    | 42,351,100    | 32,467,901    | 46,824,798    |
| 20,571,505    | 58,877,612    | 34,467,201    | 29,942,300    | 4,573,100     |               |               |
| 549,000       | 670,000       | 1,273,000     | 14,472,000    | 5,427,000     | 16,214,000    | 15,075,000    |
| 26,382,407    | 13,263,507    | 54,108,619    | 24,958,355    | 50,137,054    | 102,046,749   | 31,496,000    |
| 23,510,259    | 32,802,755    | 53,400,168    | 48,111,665    | 42,416,420    |               |               |
| 18,969,872    | 6,227,313     | 17,178,060    | 18,891,990    | 14,888,118    | 4,856,000     | 5,511,000     |
|               |               | 423,000       | 38,399,000    | 63,497,000    | 78,396,000    | 69,325,000    |
| 1,901,672     | 5,514,002     | 2,964,555     | 2,376,000     | 1,012,000     | 1,164,000     | 2,756,784     |
| 14,053,000    | 18,659,000    | 11,562,000    |               |               |               |               |
| 11,926,000    | 34,103,000    | 67,000        | 134,000       | 2,867,000     |               |               |
|               | 514,116       | 514,123       | 291,888       |               |               |               |
| 603,000       | 6,432,000     | 4,623,000     | 8,860,000     | 11,524,000    | 26,666,000    | 12,328,000    |
| 25,711,365    | 54,948,790    | 11,049,772    |               |               |               |               |
|               | 4,644,301     | 14,261,700    | 15,933,102    | 20,413,009    | 21,029,502    | 21,029,500    |
|               | 16,331,904    | 24,185,598    | 3,791,201     | 5,261,399     | 201,000       | 1,072,000     |
| 1,999,570     | 9,487,770     | 11,104,057    | 4,112,026     | 11,818,840    | 16,833,427    | 22,487,074    |
| 44,092        | 1,489,869     | 11,342,682    | 4,305,591     | 4,156,332     | 1,241,634     |               |
|               |               | 11,115,418    | 3,336,049     |               |               |               |
|               |               | 8,162,550     | 4,146,748     |               |               |               |
|               |               | 2,489,923     | 4,934,982     |               |               |               |
|               |               | 2,182,000     |               |               |               |               |
|               |               | 67,000        | 911,502       | 15,960,701    | 30,950,102    | 41,728,699    |
|               |               |               | 147,268       | 1,489,218     | 6,601,260     | 72,310        |
|               |               |               | 144,623       | 72,311        | 144,624       |               |
|               |               |               |               |               | 1,824,972     | 4,996,736     |
|               |               |               |               |               | 588,003       | 24,402,000    |
|               |               |               |               |               |               | 13,828,429    |
|               |               |               |               |               |               | 3,574,118     |
| 910,056,897   | 1,667,798,688 | 1,616,386,930 | 1,575,561,524 | 1,590,691,388 | 1,412,705,425 | 1,368,073,711 |
| 110,128,000   | 103,060,000   | 102,199,838   | 102,618,000   | 103,574,000   | 100,192,000   | 101,441,920   |
| 51,876,000    | 53,262,000    | 51,876,000    | 50,420,000    | 51,084,000    | 50,886,000    | 51,480,000    |
| 4,839,121     | 4,390,800     | 4,670,805     | 4,233,647     | 4,100,650     | 4,273,641     | 4,066,902     |
| 4,326,509     | 7,182,500     | 9,163,514     | 10,166,496    | 9,992,302     | 7,471,500     | 7,493,598     |
| 831,680       |               |               |               |               |               |               |
| 172,001,310   | 167,895,300   | 167,910,157   | 167,438,143   | 168,750,952   | 162,823,141   | 164,482,420   |
| 1,082,058,207 | 1,835,693,988 | 1,784,297,087 | 1,742,999,667 | 1,759,442,340 | 1,575,528,566 | 1,532,556,131 |

**Albany International Airport  
Aircraft Operations  
2014-2023**

| <b>Commercial Carriers</b>         | Percent of |            | Percent of |            | 2021   |
|------------------------------------|------------|------------|------------|------------|--------|
|                                    | 2023       | Total 2023 | 2022       | Total 2022 |        |
| Southwest Airlines                 | 6,700      | 20.6%      | 5,426      | 16.7%      | 4,890  |
| American Eagle (Piedmont)          | 3,174      | 9.8%       | 2,688      | 8.3%       | 3,076  |
| Delta Connection (Endeavor)        | 2,736      | 8.4%       | 2,478      | 7.6%       | 1,610  |
| American Eagle (PSA)               | 2,566      | 7.9%       | 2,550      | 7.9%       | 2,308  |
| Delta Airlines                     | 2,418      | 7.4%       | 2,112      | 6.5%       | 1,664  |
| United Express (Commutair)         | 2,174      | 6.7%       | 2,162      | 6.7%       | 2,468  |
| American Airlines                  | 2,003      | 6.2%       | 1,794      | 5.5%       | 778    |
| United Airlines                    | 1,566      | 4.8%       | 1,334      | 4.1%       | 418    |
| United Express (Republic)          | 1,398      | 4.3%       | 1,168      | 3.6%       | 418    |
| Jet Blue                           | 1,290      | 4.0%       | 1,334      | 4.1%       | 1,258  |
| Delta Connection (Sky West)        | 1,112      | 3.4%       | 2,004      | 6.2%       | 372    |
| Allegiant Airlines                 | 1,104      | 3.4%       | 958        | 3.0%       | 724    |
| United Express (Go Jet)            | 488        | 1.5%       |            |            |        |
| Delta Connection (Republic)        | 186        | 0.6%       | 24         | 0.1%       | 396    |
| American Eagle (Republic)          | 168        | 0.5%       | 476        | 1.5%       | 906    |
| American Eagle (Envoy)             | 158        | 0.5%       | 884        | 2.7%       | 204    |
| American Eagle (Air Wisconsin)     | 140        | 0.4%       |            |            |        |
| United Express (SkyWest)           | 138        | 0.4%       | 170        | 0.5%       | 350    |
| United Express (Air Wisconsin)     | 102        | 0.3%       | 168        | 0.5%       | 138    |
| American Eagle (SkyWest)           | 60         | 0.2%       | 140        | 0.4%       | 322    |
| Charters                           | 36         | 0.1%       | 54         | 0.2%       | 38     |
| United Express (Mesa)              | 4          | 0.0%       |            |            |        |
| United Express (Express Jet)       |            |            | 632        | 1.9%       | 862    |
| Frontier Airlines                  |            |            | 558        | 1.7%       | 498    |
| American Eagle (Transtates)        |            |            |            |            |        |
| Boutique Air                       |            |            |            |            |        |
| Cape Air                           |            |            |            |            |        |
| Delta Connection (Express Jet)     |            |            |            |            |        |
| Delta Connection (Go Jet)          |            |            |            |            |        |
| Delta Connection (Shuttle America) |            |            |            |            |        |
| Elite Airways                      |            |            |            |            |        |
| OneJet                             |            |            |            |            |        |
| United Express (Transtates)        |            |            |            |            |        |
| United Express (Shuttle America)   |            |            |            |            |        |
| Delta Connection (Compass)         |            |            |            |            |        |
| American Eagle (Mesa)              |            |            |            |            |        |
| Delta Connection (Chautauqua)      |            |            |            |            |        |
| United Express (Chautauqua)        |            |            |            |            |        |
|                                    | 29,721     | 91.6%      | 29,114     | 89.6%      | 23,698 |
| <b>Cargo Carriers</b>              |            |            |            |            |        |
| United Parcel Service              | 1,114      | 3.4%       | 1,128      | 3.5%       | 1,162  |
| Wiggins Airways                    | 638        | 2.0%       | 1,198      | 3.7%       | 1,216  |
| Federal Express                    | 502        | 1.5%       | 508        | 1.6%       | 554    |
| Ameriflight                        | 484        | 1.5%       | 512        | 1.6%       | 486    |
| Mountain Air Cargo                 | 6          | 0.0%       |            |            |        |
|                                    | 2,744      | 8.4%       | 3,346      | 10.4%      | 3,418  |
| Grand Total                        | 32,465     | 100.0%     | 32,460     | 100.0%     | 27,116 |

Source: Albany County Airport Authority

**Albany International Airport  
Aircraft Operations  
2014-2023**

| 2020   | 2019   | 2018   | 2017   | 2016   | 2015   | 2014   |
|--------|--------|--------|--------|--------|--------|--------|
| 4,558  | 7,524  | 8,586  | 8,864  | 8,900  | 8,632  | 8,710  |
| 2,092  | 4,384  | 4,730  | 4,946  | 4,396  | 3,960  | 3,380  |
| 302    | 1,738  | 578    | 610    | 530    | 176    | 226    |
|        |        | 2,292  | 1,506  | 864    | 40     | 46     |
| 1,172  | 446    | 496    | 188    | 540    | 768    | 1,022  |
| 2,552  | 4,348  | 1,568  | 1,446  | 1,510  |        |        |
| 690    | 948    | 744    | 424    |        |        |        |
| 916    | 2,838  | 2,770  | 3,040  | 2,792  | 2,718  | 1,842  |
|        | 1,018  | 92     |        |        |        |        |
| 602    | 1,206  | 2,394  | 2,946  | 1,902  | 754    | 832    |
| 644    | 1,478  | 706    | 112    | 144    | 6      | 32     |
| 574    |        | 1,222  | 1,134  | 190    |        |        |
|        | 466    | 48     | 38     | 16     | 48     | 58     |
|        | 20     | 360    | 802    | 1,514  | 1,048  | 1,696  |
| 1,050  | 1,660  | 1,466  | 1,330  | 1,636  | 1,428  | 1,186  |
| 546    | 2,450  | 492    |        |        |        |        |
|        | 14     | 18     | 1,634  | 2,702  | 3,336  | 2,950  |
| 14     | 192    | 138    | 264    | 344    | 796    | 368    |
| 522    | 1,588  | 518    | 196    | 190    | 58     |        |
| 90     | 432    | 56     |        |        |        |        |
|        |        |        | 4      | 2      | 4      |        |
| 2      | 68     | 130    | 8      | 14     | 292    | 1,016  |
| 104    | 36     | 14     | 8      |        |        |        |
| 356    | 354    | 2      | 26     | 502    | 940    | 1,350  |
| 554    | 240    | 374    | 190    |        |        |        |
|        |        | 502    | 978    |        |        |        |
| 594    | 794    | 1,444  | 666    | 1,346  | 2,760  | 2,838  |
|        |        | 38     | 432    | 162    | 484    | 450    |
| 324    | 760    | 1,848  | 2,060  | 2,010  | 1,576  | 1,380  |
|        |        | 2      | 4      | 122    |        |        |
|        |        | 1,454  | 1,446  | 1,476  | 88     |        |
|        |        | 156    |        |        |        |        |
|        | 1,356  | 4,164  | 4,652  | 5,960  | 6,140  | 6,140  |
|        |        |        | 4      | 70     | 300    | 2      |
|        |        |        |        |        | 50     | 134    |
|        |        |        |        |        | 16     | 664    |
|        |        |        |        |        |        | 650    |
|        |        |        |        |        |        | 168    |
| 18,258 | 36,358 | 39,402 | 39,958 | 39,834 | 36,418 | 37,140 |
|        |        |        |        |        |        |        |
| 860    | 904    | 886    | 974    | 982    | 952    | 964    |
| 944    | 1,690  | 2,154  | 2,390  | 2,350  | 1,758  | 1,760  |
| 480    | 538    | 524    | 508    | 476    | 514    | 520    |
| 498    | 546    | 584    | 534    | 456    | 550    | 526    |
| 14     |        |        |        |        |        |        |
| 2,796  | 3,678  | 4,148  | 4,406  | 4,264  | 3,774  | 3,770  |
| 21,054 | 40,036 | 43,550 | 44,364 | 44,098 | 40,192 | 40,910 |

**Albany International Airport  
Aircraft Operations  
2014-2023**

| Year | Airlines | Cargo | General Aviation | Military | Total  |
|------|----------|-------|------------------|----------|--------|
| 2014 | 37,082   | 3,770 | 18,124           | 2,316    | 61,292 |
| 2015 | 36,370   | 3,774 | 17,376           | 2,481    | 60,001 |
| 2016 | 39,834   | 4,264 | 17,576           | 3,057    | 64,731 |
| 2017 | 39,962   | 4,406 | 16,818           | 2,974    | 64,160 |
| 2018 | 39,402   | 4,148 | 17,753           | 3,300    | 64,603 |
| 2019 | 36,446   | 3,750 | 17,608           | 2,944    | 60,748 |
| 2020 | 19,604   | 3,174 | 16,414           | 3,487    | 42,679 |
| 2021 | 23,751   | 3,418 | 17,441           | 3,239    | 47,849 |
| 2022 | 33,267   | 3,346 | 14,521           | 2,592    | 53,726 |
| 2023 | 34,046   | 2,744 | 14,647           | 2,173    | 53,610 |



**Albany International Airport  
Airlines Serving the Albany International Airport**

**MAJORS / NATIONALS**

Allegiant Air  
American Airlines  
Delta Air Lines  
Jet Blue Airways  
Southwest Airlines  
United Airlines

**REGIONAL / COMMUTERS**

CommutAir d/b/a United Express  
Endeavor d/b/a Delta Connection  
Envoy d/b/a American Eagle  
Go Jet d/b/a United Express  
Piedmont d/b/a American Eagle  
PSA d/b/a American Eagle  
Republic d/b/a American Eagle  
Republic d/b/a Delta Connection  
Republic d/b/a United Express  
Sky West d/b/a Delta Connection

**ALL-CARGO CARRIERS**

Federal Express  
United Parcel Service  
Ameriflight  
Wiggins Airways

**Albany International Airport  
Major Carrier Airline Service**

SCHEDULED JET AIRLINE SERVICE

| CARRIER   | NON-STOP SERVICE  |
|-----------|---|
| Allegiant | Myrtle Beach (MYR)<br>Nashville (BNA)<br>Orlando (SFB)<br>Punta Gorda (PGD)<br>St. Pete–Clearwater (PIE)                              |
| American  | Charlotte (CLT)<br>Chicago O'Hare (ORD)<br>Dallas/Ft. Worth (DFW)<br>Miami (MIA) *<br>Philadelphia (PHL)<br>Washington National (DCA) |
| Delta     | Atlanta (ATL)<br>Detroit (DTW)<br>New York LaGuardia (LGA)  |
| JetBlue   | Fort Lauderdale (FLL)<br>Orlando (MCO)  |
| Southwest | Baltimore (BWI)<br>Chicago Midway (MDW)<br>Denver (DEN) *<br>Fort Lauderdale (FLL) *<br>Orlando (MCO)<br>Tampa (TPA)                  |
| United    | Chicago O'Hare (ORD)<br>Newark (EWR)<br>Washington Dulles (IAD)   |

\* Indicates seasonal service

As of December 2023

**Albany International Airport  
Top 20 Primary Origination and Destination Passenger Markets**

| 2023<br>Rank | Market                | Length | 2023<br>Passengers | 2022<br>Passengers | 2014<br>Passengers |
|--------------|-----------------------|--------|--------------------|--------------------|--------------------|
| 1            | Orlando (1)           | MH     | 297,750            | 312,825            | 191,976            |
| 2            | Southeast Florida (2) | MH     | 192,007            | 195,982            | 153,672            |
| 3            | Chicago (4)           | MH     | 127,825            | 126,580            | 114,819            |
| 4            | Tampa (3)             | MH     | 125,772            | 134,510            | 121,736            |
| 5            | Atlanta               | MH     | 96,085             | 96,517             | 74,786             |
| 6            | Washington, DC (6)    | SH     | 83,876             | 64,911             | 84,674             |
| 7            | Denver                | MH     | 74,564             | 83,324             | 54,598             |
| 8            | Fort Myers (5)        | MH     | 73,768             | 77,751             | 39,416             |
| 9            | Charlotte             | SH     | 70,397             | 67,029             | 63,406             |
| 10           | Nashville             | MH     | 62,554             | 49,227             | 24,559             |
| 11           | Baltimore             | SH     | 62,140             | 57,632             | 113,466            |
| 12           | Los Angeles           | LH     | 54,675             | 50,578             | 56,259             |
| 13           | Dallas/Fort Worth     | MH     | 50,099             | 45,321             | 41,275             |
| 14           | Myrtle Beach          | MH     | 49,206             | 37,941             | 9,750              |
| 15           | Phoenix               | LH     | 47,446             | 44,404             | 41,428             |
| 16           | Las Vegas             | LH     | 46,247             | 49,233             | 85,046             |
| 17           | Detroit               | MH     | 40,222             | 38,621             | 32,912             |
| 18           | Houston               | MH     | 39,257             | 36,485             | 35,750             |
| 19           | Raleigh/Durham        | SH     | 38,293             | 41,561             | 34,047             |
| 20           | San Francisco         | LH     | 38,103             | 37,265             | 54,993             |

\* Notes:

SH Short Haul = 0 to 600 miles

MH Medium Haul = 601 to 1,800 miles

LH Long Haul = over 1,801 miles

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# Compliance



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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL  
OVER FINANCIAL REPORTING AND ON COMPLIANCE  
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Members  
Albany County Airport Authority

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*), the financial statements of the business-type activities and fiduciary funds of the Albany County Airport Authority (the Authority), a component unit of the County of Albany, New York, as of and for the year ended December 31, 2023, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated March 18, 2024.

***Report on Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Authority's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### ***Report on Compliance and Other Matters***

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Mengel, Metzger, Barw & Co. LLP*

Latham, NY  
March 18, 2024

**Albany County Airport Authority**  
**Schedule of Expenditures of Federal and NYS DOT Financial Assistance**  
**For the Year Ended December 31, 2023**

| Federal Project Number  | NYS Project Number | Federal * Percent Participation | Description of Project  | Assistance Listing Number | Total Grant Amount   |                      | Year Ended 12/31/23 Expenditures |                      |  |
|---|--------------------|---------------------------------|---|---------------------------|----------------------|----------------------|----------------------------------|----------------------|--|
|   |                    |                                 |   |                           | Federal              | State                | Federal                          | State                |  |
| <b><i>CAPITAL CONTRIBUTIONS:</i></b>  |                    |                                 |   |                           |                      |                      |                                  |                      |  |
| <b>Direct Award - U.S. Department of Transportation Federal Aviation Administration Airport Improvement Program</b> |                    |                                 |   |                           |                      |                      |                                  |                      |  |
| 137-18  | 1A00.26            | 95.00%                          | Runway 10-28 and Taxiway C Design   | 20.106                    | \$ 159,975           | \$ 8,888             | \$ -                             | \$ 100               |  |
| 141-20  | N/A                | 100.00%                         | Airport Master Plan   | 20.106                    | 751,154              | N/A                  | 300,088                          | -                    |  |
| 147-21  | N/A                | 100.00%                         | Acquire Replacement Snow Removal Equipment                                | 20.106                    | 1,537,635            | N/A                  | 949,635                          | -                    |  |
| 148-21  | N/A                | 100.00%                         | Terminal Checkpoint Expansion   | 20.106                    | 12,113,224           | N/A                  | 207,136                          | -                    |  |
| 150-22  | 1A00.30            | 90.00%                          | Rehabilitate Runway 10-28 and associated Taxiways                         | 20.106                    | 7,144,824            | 396,935              | 3,395,539                        | 188,641              |  |
| 151-23  | N/A                | 90.00%                          | Replace Air Traffic Control Tower HVAC and base building HVAC and Roof    | 20.106                    | 2,000,000            | N/A                  | 466,830                          | -                    |  |
| BIL-AIG   | N/A                | 100.00%                         | Terminal Checkpoint Expansion   | 20.106                    | 27,886,776           | N/A                  | 1,157,285                        | -                    |  |
| TBD   | TBD                | 90.00%                          | Runway 1-19 Rehabilitation and Lighting upgrades                          | 20.106                    | TBD                  | TBD                  | 199,599                          | 11,089               |  |
| <b>Direct Award - U.S. Department of Homeland Security, Transportation Security Administration</b>                  |                    |                                 |   |                           |                      |                      |                                  |                      |  |
|   | N/A                | 100.00%                         | In-Line Checked Baggage Inspection System<br>OTA Number 70T04023T7672N006 | 97.100                    | 868,554              | N/A                  | 122,363                          | -                    |  |
| <b>Direct Award - New York State Department of Transportation</b>   |                    |                                 |   |                           |                      |                      |                                  |                      |  |
|   | 1A00.95            | N/A                             | Upstate Economic Development and Revitalization Grant Program             |                           | N/A                  | 60,000,000           | -                                | 9,931,290            |  |
| TOTAL CAPITAL CONTRIBUTIONS   |                    |                                 |   |                           | <u>\$ 52,462,142</u> | <u>\$ 60,405,823</u> | <u>\$ 6,798,475</u>              | <u>\$ 10,131,120</u> |  |
| <b><i>NON-OPERATING GRANTS:</i></b>   |                    |                                 |   |                           |                      |                      |                                  |                      |  |
| <b>Direct Award - U.S. Department of Transportation Federal Aviation Administration</b>                             |                    |                                 |   |                           |                      |                      |                                  |                      |  |
| 144-21  | N/A                | 100.00%                         | COVID-19 Airports Coronavirus Response Grant Program                      | 20.106                    | \$ 5,093,917         | N/A                  | \$ 5,093,917                     | \$ -                 |  |
| <b>Direct Award - U.S. Department of Homeland Security</b>  |                    |                                 |   |                           |                      |                      |                                  |                      |  |
|   | N/A                | N/A                             | TSA Law Enforcement Officer Cooperative Agreement                         | 97.090                    | 172,900              | N/A                  | 138,700                          | \$ -                 |  |
| TOTAL NON-OPERATING GRANTS  |                    |                                 |   |                           | <u>\$ 5,266,817</u>  | <u>\$ -</u>          | <u>\$ 5,232,617</u>              | <u>\$ -</u>          |  |
| GRAND TOTAL   |                    |                                 |   |                           | <u>\$ 57,728,959</u> | <u>\$ 60,405,823</u> | <u>\$ 12,031,092</u>             | <u>\$ 10,131,120</u> |  |

(\*) The remaining percentage is shared equally between the State of New York and the Authority.  
See accompanying Notes to Schedule of Federal and New York State Department of Transportation Financial Assistance.



**Albany County Airport Authority**  
**Notes to Schedule of Expenditures of Federal and**  
**New York State Department of Transportation Financial Assistance**  
**For the Year Ended December 31, 2023**

1. Scope of Audit Pursuant to the Uniform Guidance

The Albany County Airport Authority (Authority) is a body corporate and politic constituting a public benefit corporation. The Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance (the Schedule) includes all of the federal award programs and the New York State Department of Transportation matching grant award for the FAA's Airport Improvement Act (Assistance Listing #20.106) administered by the Albany County Airport Authority, an entity defined in the financial statements.

2. Basis of Accounting

The accompanying Schedule includes the federal award activity of the Authority under programs of the federal government for the year ended December 31, 2023. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Authority, it is not intended to and does not present the financial position, changes in net position, or cash flows of the Authority.

3. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Authority has not elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance and did not claim any indirect costs and has not claimed any indirect costs.

4. Federal Reimbursements

Federal reimbursements are based upon specific expenditures. Therefore, the amounts reported here represent grant income earned rather than cash received. There were no funds provided to subrecipients.



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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE  
FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL  
OVER COMPLIANCE IN ACCORDANCE WITH THE UNIFORM GUIDANCE**

To the Members  
Albany County Airport Authority

**Report on Compliance for Each Major Federal Program**

***Opinion on Each Major Federal Program***

We have audited the Albany County Airport Authority's (the Authority), a component unit of the County of Albany, New York's, compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Authority's major federal programs for the year ended December 31, 2023. The Authority's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Albany County Airport Authority complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2023.

***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Authority and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Authority's compliance with the compliance requirements referred to above.

***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with requirements of laws, statutes, regulations, rules, and provisions of contract grant agreements applicable to the Authority's federal programs.

## ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Authority's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Authority's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Authority's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Authority's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control over Compliance**

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibility for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Mengel, Metzger, Bar & Co. LLP*

Latham, NY  
March 18, 2024



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**INDEPENDENT AUDITOR’S REPORT ON COMPLIANCE  
FOR THE NEW YORK STATE DEPARTMENT OF  
TRANSPORTATION FINANCIAL ASSISTANCE  
PROGRAM AND ON INTERNAL CONTROL OVER  
COMPLIANCE REQUIRED BY NEW YORK STATE  
CODIFICATION OF RULES AND REGULATIONS**

To the Members  
Albany County Airport Authority

**Report on Compliance**

***Opinion***

We have audited the Albany County Airport Authority (the Authority), a component unit of the County of Albany, New York’s, compliance with the types of compliance requirements identified as subject to audit in the *Preliminary Draft Part 43 of the New York State Codification of Rules and Regulations* (NYCRR), that could have a direct and material effect on its state transportation assistance program for the year ended December 31, 2023.

In our opinion, the Albany County Airport Authority complied, in all material respects, with the types of compliance requirements referred to above that are applicable to its state transportation assistance program for the year ended December 31, 2023.

***Basis for Opinion***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*); and the *Preliminary Draft Part 43 of NYCRR*. Our responsibilities under those standards and the NYCRR are further described in the Auditor’s Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Authority and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the state transportation assistance program. Our audit does not provide a legal determination of the Authority’s compliance with the compliance requirements referred to above.

***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, regulations, rules, and provisions of contract grant agreements applicable to the state transportation assistance program.

## ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Authority's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the *Preliminary Draft Part 43 of NYCRR* will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Authority's compliance with the requirements of the state transportation assistance program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the NYCRR, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Authority's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Authority's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the NYCRR, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control over Compliance**

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of the state transportation assistance program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of the state transportation assistance program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of the state transportation assistance program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses in internal control over compliance may exist that were not identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the *Preliminary Draft Part 43 of the New York State Codification of Rules and Regulations*. Accordingly, this report is not suitable for any other purpose.

*Mengel, Metzger, Bar & Co. LLP*

Latham, NY  
March 18, 2024

**Albany County Airport Authority  
Schedule of Findings and Questioned Costs  
For the Year Ended December 31, 2023**

A. SUMMARY OF AUDIT RESULTS

1. The auditor's report expresses an unmodified opinion on the financial statements of the Albany County Airport Authority.
2. No material weaknesses were identified during the audit of the financial statements.
3. No instances of noncompliance material to the financial statements of the Albany County Airport Authority were disclosed during the audit.
4. No material weaknesses were identified during the audit of the major federal award program.
5. The auditor's report on compliance for the major federal award program for the Albany County Airport Authority expresses an unmodified opinion.
6. There were no audit findings related to the major federal award program for the Albany County Airport Authority.
7. The Airport Improvement Program (Assistance Listing #20.106), including the New York State Department of Transportation (NYSDOT) matching grants for this program was the major program for the year ended December 31, 2023.
8. The dollar threshold used to distinguish between Type A and B programs was \$750,000.
9. The Albany County Airport Authority was considered a low-risk auditee.

B. FINDINGS - FINANCIAL STATEMENT AUDIT

NONE

C. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AND NYS DOT AWARD PROGRAM AUDIT

NONE





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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE  
FOR THE PASSENGER FACILITY CHARGE PROGRAM AND  
ON INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE FEDERAL AVIATION ADMINISTRATION**

To the Members  
Albany County Airport Authority

**Report on Compliance**

***Opinion***

We have audited the Albany County Airport Authority's (the Authority), a component unit of the County of Albany, New York's, compliance with the types of compliance requirements identified as subject to audit in the *Passenger Facility Charge Audit Guide for Public Agencies* (Guide), issued by the Federal Aviation Administration, that could have a direct and material effect on its Passenger Facility Charge Program for the year ended December 31, 2023.

In our opinion, the Albany County Airport Authority complied, in all material respects, with the types of compliance requirements referred to above that are applicable to its Passenger Facility Charge Program for the year ended December 31, 2023.

***Basis for Opinion***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*); and the Guide. Our responsibilities under those standards and the Guide are further described in the Auditor's Responsibilities for Audit of Compliance section of the report.

We are required to be independent of the Authority and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the state transportation assistance program. Our audit does not provide a legal determination of the Authority's compliance with the compliance requirements referred to above.

***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal controls over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contract grant agreements applicable to its Passenger Facility Charge Program.

## ***Auditor’s Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Authority’s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the *Passenger Facility Charge Audit Guide for Public Agencies* will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Authority’s compliance with the requirements of the Passenger Facility Charge Program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Guide, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Authority’s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Authority’s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Guide, but not for the purpose of expressing an opinion on the effectiveness of the Authority’s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control over Compliance**

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of the Passenger Facility Charge Program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of the Passenger Facility Charge Program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of the Passenger Facility Charge Program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses in internal control over compliance may exist that were not identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the *Passenger Facility Charge Audit Guide for Public Agencies*, issued by the Federal Aviation Administration. Accordingly, this report is not suitable for any other purpose.

*Mengel, Metzger, Bar & Co. LLP*

Latham, NY  
March 18, 2024

Albany County Airport Authority  
Schedule of Passenger Facility Charges  
Collected and Expended

For the Year Ended December 31, 2023

| Quarter Ended         | PFC Charges<br>Received | Interest<br>Earned  | Total Received        | Expenditures on<br>Approved<br>Projects |                  |
|-----------------------|-------------------------|---------------------|-----------------------|---|------------------|
| Beginning Balance     | \$ 118,154,498          | \$ 3,326,781        | \$ 121,481,279        | \$ 113,238,191                          | \$ 8,243,088     |
| 1/31/2023             | 1,155,018               | 53,652              | 1,208,670             | 910,101                                 |                  |
| 3/31/2023             | 1,696,675               | 64,310              | 1,760,985             | 910,101                                 |                  |
| 6/30/2023             | 1,133,729               | 74,516              | 1,208,245             | 1,205,026                               |                  |
| 12/31/2023            | 1,376,645               | 102,798             | 1,479,443             | 1,099,111                               |                  |
| Total 2023            | <u>5,362,067</u>        | <u>295,276</u>      | <u>5,657,343</u>      | <u>4,124,339</u>                        | <u>1,533,004</u> |
| Total Program to Date | <u>\$ 123,516,565</u>   | <u>\$ 3,622,057</u> | <u>\$ 127,138,622</u> | <u>\$ 117,362,530</u>                   |                  |

PFC Funds to be used for future debt service payments and project disbursements:

\$ 9,776,092

Reconciliation of cash basis above to accrual basis in the financial statements:

| PFC and Interest<br>Received | 12/31/22<br>PFC Receivable | 12/31/2023<br>PFC Receivable | PFC Net Income<br>Per Financials |
|------------------------------|----------------------------|------------------------------|----------------------------------|
| \$ 5,657,343                 | \$ (563,927)               | \$ 605,901                   | \$ 5,699,317                     |

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### A. Scope of Audit Pursuant to September 2000 Passenger Facility Charge Audit Compliance and Reporting Guide for Public Agencies.

The Albany County Airport Authority is a body corporate and politic, constituting a public benefit corporation. The Schedule of Passenger Facility Charges Collected and Expended includes all the PFCs and the interest earnings thereon collected by the Authority beginning May 1, 1994 through December 31, 2023. Passenger Facility Charges are collected pursuant to a Federal Aviation Administration (FAA) approved application in 1994 to Impose \$40,726,364. During 1996, the Authority requested and received approval to increase the amount of PFCs to \$116,888,308 projected to be collected through the year 2022. Effective September 1, 2009, the Authority implemented an approved change to the PFC collection from \$3.00 per passenger to \$4.50 per passenger, with a current estimated collection period through July 1, 2027.

### B. Basis of Accounting

The top schedule above was prepared on an cash basis of accounting. Passenger Facility Charges are recorded as deferred revenue until used for debt service payments under an FAA approved application to use.

**Albany County Airport Authority  
Passenger Facility Charge Program  
Schedule of Findings and Questioned Costs  
For the Year Ended December 31, 2023**

**A. SUMMARY OF AUDIT RESULTS**

1. No material weaknesses were identified during the audit of the passenger facility program.
2. The auditor's report on compliance for the passenger facility charge program expresses an unmodified opinion.
3. There were no audit findings related to the passenger facility charge program.

**B. FINDINGS AND QUESTIONED COSTS**

NONE

## Biographies of the Members of the Albany County Airport Authority

**Samuel Fresina** is president of the New York State Professional Fire Fighters Association. He was elected in 2016, after his career as a full-time, professional fire fighter in the City of Albany. Previous to his current position, he served as the NYSPFFA's secretary-treasurer and executive vice president. Born and raised in Albany, NY, Sam graduated from the Christian Brothers Academy in 1985 to enlist in the U.S. Air Force, where he served as a crash/rescue and structural fire fighter. After four years of military service (two abroad) he received an honorable discharge to become a professional firefighter in Albany. During his two decades of service to Albany residents in firehouses around the city, Sam became actively involved in the union— first as a shop steward for Local 2007, then trustee on the union's executive board, before being elected president of the local in 1997, a position he retained for fourteen years. Additionally, Sam has served as vice president of the Capital District affiliate of the AFL- CIO and, since 2004, has worked as a field services representative for the International Association of Fire Fighters (IAFF). He also currently serves on the advisory board for the New York State Common Retirement Fund.

**Kevin Hicks, Sr.** is a lifelong resident of Albany County. He is the retired President and Political Director of the Empire State Regional Council of Carpenters, representing over 20,000 Union Carpenters in New York State. During this tenure he served as a Board member of the Eastern Occupational Health and Safety Board. He is also President Emeritus of the Greater Capitol Region Building Trades Council and a former Board member of the New York State Building Trades Council. Kevin is a decorated United States Army Veteran of the Vietnam War. He presently serves as the Legislative Liaison for the Tri-County Council of Vietnam Veterans. In addition to serving on the Albany County Airport Authority, he also serves as a Board member on the Guilderland Industrial Development Agency. He remains active in many civic and Veterans organizations in the capital district. Kevin currently lives in Guilderland with his wife Deborah.

**Steven Heider**, retired Chief of Police for the Town of Colonie Police Department, is nearly a lifelong resident of Colonie. He served as the Town's fifth Police Chief, retiring in 2015 after serving on the force for 42 ½ years. During his tenure as Colonie Police Chief, the Town of Colonie was rated the #1 community with the lowest crime rating in the country for two consecutive years. A graduate of Colonie Central High School, Hudson Valley Community College and Russell Sage College, he began his career in 1973 and continues today to be involved in many community activities. Throughout his long career he has served on many committees and boards to promote public safety and to advocate for those that lacked the resources to do so throughout the Capital Region and beyond. He also served as President of the New York State Association of Chiefs of Police, Inc., and is the secretary and treasurer of the Northeastern Chiefs of Police Conference. The retired Chief is also a former member of the Village of Colonie Planning board and the former First Vice Chairman for the Middle Atlantic-Great Lakes Organized Crime Law Enforcement Network, of which he is still an active advisor to their policy board. In addition to the Albany County Airport Authority board, he also serves on the boards of the Colonie Youth Center Inc., and the Scatub Insurance Agency located in Scotia, New York.

**Sari O'Connor**, Principal at the Albany Consulting Group, has more than a decade of experience in community relations, development and fundraising, and communications to support non-profits in the greater Capital Region. Her professional experience includes arts and culture and human services serving as Executive Operating Officer at the Palace Performing Arts Center and Chief Development Officer at Northern Rivers Family Services. Sari graduated Adelphi University Cum Laude and earned a Master's Degree in Education from SUNY Stony Brook. She also achieved Certificates of Completion in Human Resources from Indiana/Purdue University and Performance Measurement for Effective Management of

Nonprofit Organizations from the Harvard Business School Executive Education Program. In addition to supporting numerous educational, artistic and philanthropic organizations, Sari currently serves as the Volunteer Executive Director of the Albany Police and Fire Foundation. Prior service includes, a Mayoral appointee on the City of Albany Planning Board, Charter Review Commission and Board of Zoning Appeals. She was also the founder and volunteer chair of "A Community of Excellence" at The College of Saint Rose raising more than \$1.5 million for student scholarships and the Sullivan Institute during her ten years as chairwoman.

**Tom Nardacci** is the Founder & CEO of Aurelius Coworks, a socially responsible development company that builds, owns and operates coworking communities, flexible workspace and startup ecosystems. He opened Troy Innovation Garage in 2017, Bull Moose Club in Albany in 2018 and Westway Club in Providence, R.I. in 2020. Aurelius also operates and manages spaces for other organizations and provides consulting services. Tom exited his first company in 2021, a leading New York public affairs firm called Gramercy, when he sold to The Martin Group, which Hearst Newspapers is a strategic investor. He is a Senior Advisor to the firm. Tom has been an active community volunteer for many years, and is the recipient of numerous awards and honors. He was named by *City & State* to its Power 50 list, 40 under 40 by the *Business Review*, Creative Spirit Award from the Arts Center of the Capital Region, New Patroon Award from The Albany Roundtable, and the Hall of Fame of the Boys & Girls Clubs of Southern Rensselaer County, to name a few. Tom is a graduate of Syracuse University and Columbia University.

**John-Raphael Pichardo** was born and raised in the Hudson Valley of NY. He currently serves as Research Counsel of the City of Albany Common Council and is the owner of his own general service law firm where he places an emphasis in immigration, labor & employment, real estate, and assists small businesses and entrepreneurs alike. John-Raphael graduated in 2012 from the University at Albany, SUNY with a B.A. in Political Science and Minor in Music. In 2015, John-Raphael received his J.D. from Quinnipiac University School of Law with a concentration in Tax Law in North Haven, Connecticut. During his time at law school, John-Raphael served as the Northeast Regional Chair of the National Black Law Student Association overseeing all the 32 chapters of Northeast region and was a founding member of the Quinnipiac Chapter of Latino Law Student Association. Prior to starting his own law firm, John-Raphael worked as a Court Attorney in New York City Housing Court. He then served as a Law Clerk for the New York State Department of Labor where he prosecuted employers throughout the State for improper payment of wages and retaliation. Prior to starting law school, he had the distinct honor of serving as a Session Assistant to State Senator Liz Krueger in 2012. In his spare time, John-Raphael likes to be physically active by working out or doing outdoor calisthenics. He is also a classically trained opera singer.

**Janet Thayer** is an attorney practicing in the areas of trusts and estates, elder law, commercial and residential real estate, and business law as Of Counsel with Vella, Carbone & Associates, LLP. She also has practiced as a sole practitioner, an in-house counsel for Albany Medical Center and an associate counsel at the State University of New York. In 2022, she retired from the University at Albany Campus as Senior Managing Counsel having received UA President's Award for Outstanding Service and the SUNY Chancellor's Award for Outstanding Service. Janet has taught as an adjunct lecturer at two local colleges, and she lectures at continuing legal education seminars and other public forums. Janet received a Bachelor of Arts degree in History, magna cum laude, from Wheaton College, in Norton, Massachusetts in 1985. She received a law degree from Albany Law School of Union University, Albany, New York in 1988. She has served on the Zoning Board of Appeals for the Town of Guilderland, as an Assistant Town Attorney for the Town of Guilderland, and as a member of the Character Committee for the Third Judicial District. Janet is also a licensed private pilot. Janet currently resides in Guilderland with her husband and has three adult stepchildren.

## **Biographies of the Albany County Airport Authority Senior Staff**

**Philip F. Calderone, Esq.**, began serving as the Chief Executive Officer of the Authority on December 2, 2019. Previously, Mr. Calderone served as Albany County's Deputy County Executive since January 2014 when he was appointed to the position by County Executive Daniel P. McCoy. As Deputy County Executive, Mr. Calderone provided oversight and development of policies and operations for all executive departments and agencies. He also acted as counsel to the County Executive on a variety of legal issues. Prior to his service as Deputy County Executive, he served in a similar role for 19 years as the Deputy Mayor of Albany, having been appointed to that newly created position in 1996 by then Mayor Gerald D. Jennings. Prior to his years in public service, Mr. Calderone was an "A" rated attorney in the Albany law firm of Garry, Cahill, Edmunds and Calderone where he maintained a private legal practice focusing on civil litigation, commercial law and financial planning. Mr. Calderone serves on numerous non profit boards in the community, was awarded the Commitment to Excellence Award by the Urban League and the Distinguished Alumni Award by the Albany Law School among other honors and recognitions.

**Michael F. Zonsuis, CPA, AAE** Chief Financial Officer, is responsible for financial planning, budgeting, operating and capital accounting procedures and controls, financial policies and procedures, cash and debt management, issuance of debt, post debt issuance compliance, financial reporting, original and continuing disclosure, procurement, insurance, information technology, and air service development. Mr. Zonsius was hired by the Authority in September 2019. Mr. Zonsius has held Chief Financial Officer positions for the Chicago Department of Aviation, the City of Kansas City Department of Aviation, the Greater Rockford Airport Authority and the Chicago Executive Airport. He has also worked as the General Manager for AvPorts Management, LLC at the Gary Chicago International Airport and the Assistant Treasurer for the Village of Tinley Park, Illinois.







Albany County Airport Authority

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