



**ALBANY COUNTY AIRPORT AUTHORITY**

**FINANCE COMMITTEE**

**AGENDA**

**October 17, 2022**

- 1. Acceptance of Minutes: November 15, 2021**
- 2. Review and Approve Final 2023 Operating Budget**

**AGENDA ITEM NO. 1**

**Acceptance of Minutes:**

**November 15, 2021**



ACAA AUDIT COMMITTEE  
APPROVED  
10-17-2022

**Minutes of the Finance Committee Meeting  
of the Albany County Airport Authority**

**November 15, 2021**

Pursuant to notice duly given and posted, the Finance and Administration Committee meeting of the Albany County Airport Authority was called to order on Monday, November 15, 2021 at 11:30 a.m. in the Third Floor Conference Room in the Main Terminal at the Albany International Airport, Albany, New York by the Finance Committee Chair, Kevin Hicks, with the following present:

**MEMBERS PRESENT**

Kevin Hicks (Chair, Committee)  
Lyon M. Greenberg, M.D. (Committee Member)  
Sari O'Connor (Committee Member)  
Samuel A. Fresina, (Ex Officio)  
Steven Heider (ACAA Board Member)

**MEMBERS ABSENT**

**STAFF**

Philip F. Calderone, Chief Executive Officer  
Michael Zonsius, Chief Financial Officer  
Christine Quinn, Authority Counsel  
Margaret Herrmann, Chief Accountant  
Liz Charland, Administrative Services  
Matt Cannor, Director of Development & Governmental Affairs

**ATTENDEES**

Ray Casey, Airport Consultant  
James E. Amell, CPA, Marvin & Company, P.C.  
Christopher J. Healy, CPA, Marvin & Company, P.C.



**1. Approve Minutes**

Ms. O'Connor moved to approve the November 16, 2020 and December 11, 2020 Finance Committee minutes.

The motion was adopted unanimously.

**2. Presentation of Proposed Budget for 2022**

Mr. Zonsius presented a memo outlining the changes that have been made from the 2022 Preliminary Budget to the proposed 2022 Final Budget.

Mr. Hicks moved to send the 2022 Budget to the full board for review and approval. The motion was adopted unanimously.

Dr. Greenberg moved to go into Executive Session. The motion was adopted unanimously.

There was no action taken.

There being no further business, the meeting was adjourned at 12:55 p.m.





**ALBANY COUNTY AIRPORT AUTHORITY**

**FINANCE COMMITTEE**

**AGENDA**

**November 15, 2021**

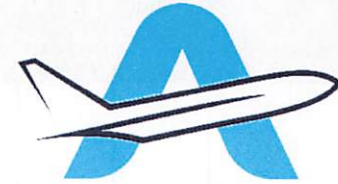
- 1. Acceptance of Minutes November 16, 2020; and December 11, 2020**
- 2. Review and Approve Final 2022 Operating Budget**

**AGENDA ITEM NO. 2**

**Review and Approve Final 2023  
Operating Budget**

# Budget 2023

October 17, 2022



## Albany County Airport Authority

Annual Budget  
for the  
Year Beginning January 1, 2022

Adopted December 6, 2021



A component unit of the County of Albany,  
Located in the Town of Colonie, New York

Annual Budget 2023

# Budget 2023

October 17, 2022




						<b>SUPPLEMENTAL INFORMATION</b>
					<b>RATES AND CHARGES</b>	
			<b>CAPITAL IMPROVEMENT PROGRAM</b>			
		<b>DEBT SERVICE</b>				
	<b>DEPARTMENT / COST CENTER</b>					
<b>BUDGET MESSAGE</b>						

December 6, 2021

Samuel A. Fresina, chairman;  
Board Members, Albany County Airport Authority;  
Philip F. Calderone, Esq;  
Fellow Employees:

Presented herewith is the annual budget for the Albany County Airport Authority as approved by the Board on December 6, 2021.

The COVID-19 pandemic made readily apparent the difficulty in financial/budget management of an airport that results from having disproportionate



**BUDGET MESSAGE**

DEPARTMENT / COST CENTER

DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION

December 6, 2021

Samuel A. Fresina, chairman,  
Board Members, Albany County Airport Authority,  
Philip F. Calderone, Esq.,  
Fellow Employees:



Presented herewith is the annual budget for the Albany County Airport Authority as approved by the Board on December 6, 2021.

This budget incorporates the operations of two companies that operate under cost recovery/reimbursement agreements with the Authority: AFCO AvPORTS Management, LLC (d/b/a AvPORTS), responsible for the daily operations of the Airport, and REW Investments, Inc. (d/b/a Million Air-ALB).

The COVID-19 pandemic made readily apparent the difficulty in financial/budget management of an airport that results from having disproportionate variable revenues versus fixed costs. Approximately 75 percent of the airports revenue is variable based directly on the number of airport passengers, i.e. revenues derived from parking, concessions, and rental cars. As passengers in/decrease, so does 75 percent of the airport's corresponding revenue. Unlike the revenues however, the costs of operating the airport are predominantly fixed, attributable primarily to personnel expenses. Regardless of the number of passengers the



- Letter
- Vision / Mission / Goals / Objectives / Values
- GFOA Distinguished Presentation Award
- Organization Chart
- Financial Policies
- **Rates & Charges**
- Governmental Budgetary Fund Structure
- Budget Calendar
- Changes in Fund Balance



BUDGET MESSAGE

**DEPARTMENT / COST CENTER**

DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION



DEPARTMENT / COST CENTER

REVENUES - AIRPORT

EXPENSES - AIRPORT

FIXED BASE OPERATOR  
REVENUES and EXPENSES

BUDGET MESSAGE DEPARTMENT / COST CENTER DEBT SERVICE CAPITAL IMPROVEMENT PROGRAM RATES AND CHARGES SUPPLEMENTAL INFORMATION

Department Overview Position Count Account Summary Account Detail

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
<b>Airport Operating Revenues</b>				
03 Airfield	\$5,944,943	\$7,742,102	\$7,750,202	\$7,646,161
07 Terminal	5,657,599	6,285,466	6,612,622	5,898,266
11 Ground Transportation	5,719,588	10,589,115	8,944,757	11,904,933
15 Concessions	3,749,264	4,369,764	5,456,819	6,834,011
23 Other	3,440,122	3,440,323	3,546,849	3,550,621
25 CARES Act	10,014,551	5,000,000	4,363,325	5,091,757
	<u>35,426,467</u>	<u>37,426,790</u>	<u>36,674,573</u>	<u>40,725,748</u>
<b>Airport Operating Expenses</b>				
Salaries Expense	(9,045,923)	(9,710,399)	(8,876,788)	(10,464,754)
Other Employee Expenses	(4,873,484)	(5,224,757)	(5,391,442)	(5,722,717)
Utilities	(1,697,444)	(2,019,385)	(2,073,590)	(1,980,690)
Purchased Services	(4,531,383)	(4,807,397)	(4,494,181)	(5,497,939)
Material & Supplies	(5,121,850)	(4,545,281)	(4,400,450)	(5,080,195)
Office/Administration	(1,963,816)	(1,872,088)	(1,695,252)	(1,914,723)
Non-Capital Equipment	(892,338)	(1,634,500)	(1,877,471)	(1,456,000)
	<u>(27,686,238)</u>	<u>(29,813,717)</u>	<u>(28,759,107)</u>	<u>(32,120,020)</u>
	7,740,229	7,613,072	7,875,466	8,605,729
<b>FBO Revenues</b>				
	6,307,407	8,406,872	7,928,508	9,755,362
Cost of Good Sold (FBO)	(2,674,283)	(4,430,033)	(3,542,057)	(5,283,468)
	3,633,124	3,976,839	4,386,451	4,471,894
<b>FBO Expenses</b>				
Salaries Expense	(1,393,355)	(1,512,599)	(1,356,992)	(1,522,540)
Other Employee Expenses	(561,338)	(489,129)	(586,543)	(490,731)
Utilities	(68,810)	(78,872)	(98,700)	(78,872)
Purchased Services	(521,276)	(603,616)	(553,053)	(573,734)
Material & Supplies	(406,786)	(439,756)	(344,711)	(461,122)
Office/Administration	(128,982)	(166,605)	(152,735)	(156,655)
	<u>(3,080,547)</u>	<u>(3,290,578)</u>	<u>(3,092,735)</u>	<u>(3,283,655)</u>
	552,577	686,261	1,293,716	1,188,239
Other Expenses	(986,104)			
Other Income	2,676,182	4,796,892	5,147,874	4,774,494
Debt Service	(11,066,097)	(10,130,800)	(11,819,269)	(10,020,200)
Capital Expenditure	(36,531,663)	(17,611,944)	(10,000,000)	(16,541,906)
Contributed Capital	35,993,440	14,986,944	8,933,114	12,753,190
	<u>(9,914,242)</u>	<u>(7,958,908)</u>	<u>(8,638,281)</u>	<u>(9,134,322)</u>
	<u>(9,914,242)</u>	<u>(7,958,908)</u>	<u>(8,638,281)</u>	<u>(9,134,322)</u>
	<u><b>\$(1,621,437)</b></u>	<u><b>\$340,425</b></u>	<u><b>\$530,902</b></u>	<u><b>\$659,646</b></u>

BUDGET MESSAGE

DEPARTMENT COST CENTER

**DEBT SERVICE**

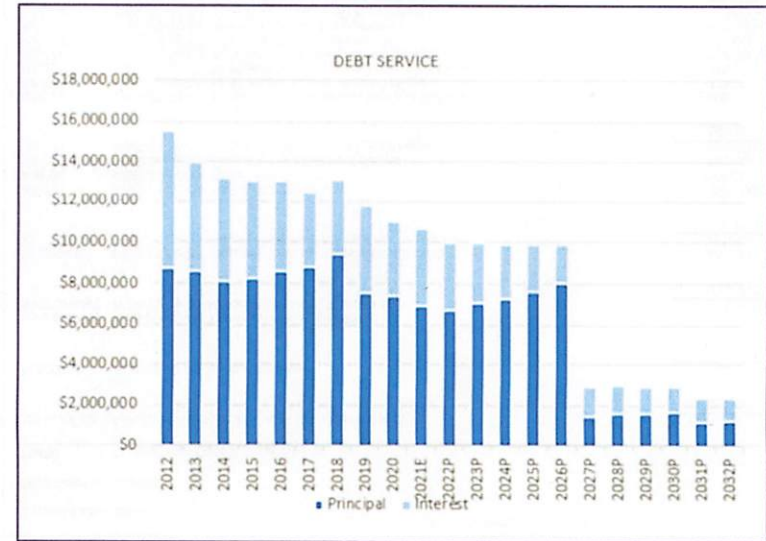
CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION



### Section 6 Debt Service



Bond Series	Original Issue Amount	Outstanding 12-31-21	Principal Payments Due in 2022	Interest Payments Due in 2022	Total Payments Due in 2022	Outstanding 12-31-22
2017A	\$ 7,795,000	\$ 5,015,000	\$ 830,000	\$ 238,625	\$ 1,068,625	4,185,000
2017B	6,600,000	3,285,000	255,000	142,775	397,775	3,030,000
2018A	14,770,000	14,770,000	-	738,500	738,500	14,770,000
2018B	7,820,000	6,790,000	395,000	339,500	734,500	6,395,000
2019	9,620,000	9,315,000	170,000	384,550	554,550	9,145,000
2020A	4,390,000	4,045,000	370,000	202,250	572,250	3,675,000
2020B	30,220,000	25,780,000	4,665,000	1,289,000	5,954,000	21,115,000
	\$81,215,000	\$69,000,000	\$6,685,000	\$3,335,200	\$10,020,200	\$62,315,000

BUDGET MESSAGE

DEPARTMENT / COST CENTER

DEBT SERVICE

**CAPITAL IMPROVEMENT PROGRAM**

RATES AND CHARGES

SUPPLEMENTAL INFORMATION



## Section 7 Capital Improvement Program

### Capital Contributions and Capital Expenditures

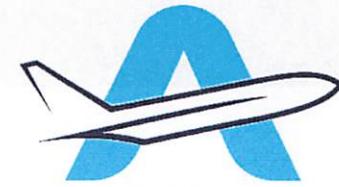


#### Capital Expenditure

##### 2022 Capital Projects

79400		Current Year Capital Expenditures	
AIP14XX-22	AIP-22-10-07	Rehab Rwy 10-28, Phase 1 of 2	2,052,000
			2,052,000
ALB22	ALB-22-30-03	Land Acquisition	-
NYS GRANT	NYS-22-20-04	Terminal/Parking Lot Bridge	-
NYS GRANT	NYS-22-10-07	Rehab Rwy 10-28, Phase 1 of 2	114,000
			114,000
PFC20-04	PFC-21-20-03	Replace Terminal Escalators #22, #23	1,200,000
PFC20-04	PFC-21-20-09	Airport Pavement Management Program	255,000
			1,455,000
R&C21	R&C-21-30-09	FAA/TCT Elevator	350,000
R&C21	R&C-21-30-11	Sicker Rd	300,000
R&C21	R&C-21-30-17	Bldg #301 & #302 Roof Repair	100,000
R&C21	R&C-21-30-19	Bldg #109 Millionaire Air Roof Repair	300,000
			1,050,000
R&C22	R&C-22-30-02	Update Landside Airport Signage Rehabilitate (Phase 1 of 2)	800,000
R&C22	R&C-22-50-01	M-44 Replacement Street Sweeper	335,000
R&C22	R&C-22-50-02	M-70 and M-71 Replacements Flail Mowers	170,000
R&C22	R&C-22-50-03	Additional Skid steer for new garage	67,000
R&C22	R&C-22-10-07	AIP14Y8-22 5 percent match	114,000
R&C22	R&C-22-20-01	Terminal Air Handler Upgrade	400,000
R&C22	R&C-22-50-04	FBO Fuel Truck 50/50 Auto/Diesel Fuel	225,000
R&C22	R&C-22-10-01	Revert Parking Lot C to aircraft apron	900,000
R&C22	R&C-22-10-01	Revert Parking Lot C to aircraft apron (reduce cost)	(172,384)
			2,838,616
R&C23	R&C-23-30-01	Rehabilitate Terminal Sidewalks (Carried over to 2023)	-
R&C23	R&C-23-30-02	Update Landside Airport Signage Rehabilitate (Phase 2 of 2)	-
			-
			7,509,616

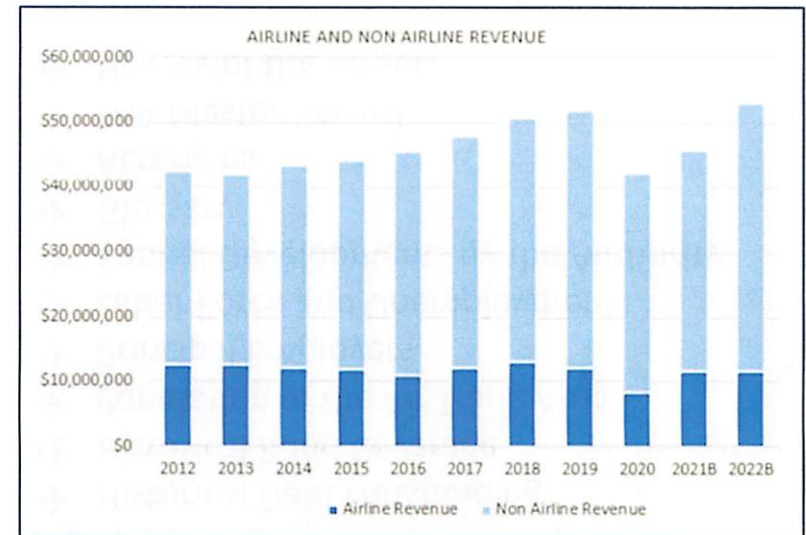




Section 8 Rates and Charges

RATES and CHARGES SUMMARY

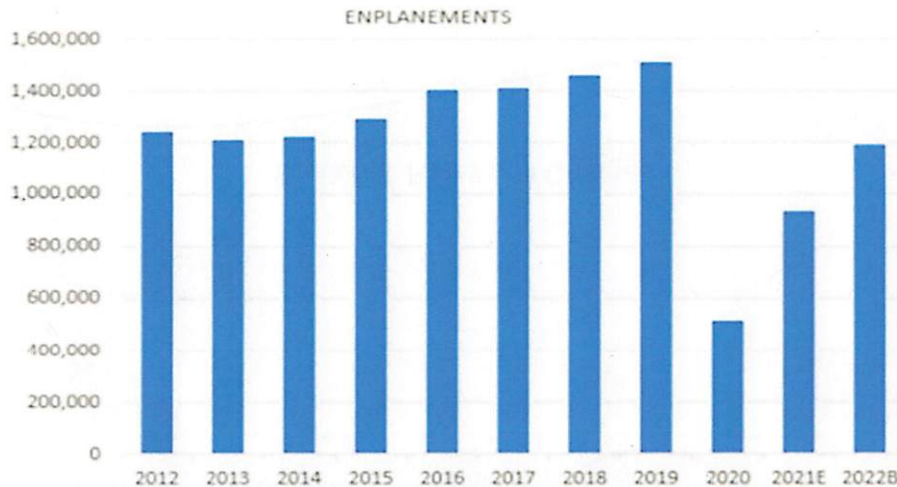
	Audited 2020	Budget 2021	Projected 2021	Budget 2022
Landing Fee Rate				
Signatory	\$ 3.20	\$ 4.15	\$ 4.07	\$ 3.53
Non-Signatory	\$ 4.00	\$ 5.19	\$ 5.09	\$ 4.41
Apron Fee Rate - Annual	\$ 1.30	\$ 1.53	\$ 1.41	\$ 1.48
Terminal Rental Rate - Annual				
Signatory	\$ 59.45	\$ 74.14	\$ 76.70	\$ 78.76
Non-Signatory	\$ 74.31	\$ 92.68	\$ 95.88	\$ 98.45
Tenant Rate - Annual	\$ 29.73	\$ 37.07	\$ 38.35	\$ 39.38
Loading Bridge Rate - Annual	\$ 28,200.35	\$ 38,451.14	\$ 40,258.44	\$ 41,177.01





BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Section 9 Supplemental Information					

- Landed Weight and Enplanements
- Based Aircraft
- Aircraft Operations
- FBO Deicing and Fuel Flowage
- FBO General Aviation Activity
- Historical Debt Outstanding
- Historical Bond Coverage
- Population in the Air Trade Area
- Principal Employers
- Labor Force and Unemployment
- Capital Developments by the Authority
- Glossary
- Acronyms
- FAA Master Record
- History of the Airport



# Budget 2023

October 17, 2022



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION			
<b>RATES and CHARGES</b>								
				2018	2019	2020	BY2021	BY2022
01010	Landing Fees - Signatory	/1,000 lbs.		\$ 2.92	\$ 2.75	\$ 3.20	\$ 4.15	\$ 3.53
01011	Landing Fees - Non Signatory	/1,000 lbs.		\$ 4.16	\$ 4.19	\$ 4.00	\$ 5.19	\$ 4.41
01021	Apron Parking	Square Foot		\$ 1.31	\$ 1.16	\$ 1.30	\$ 1.53	\$ 1.48
01035	Glycol Disposal Fee	/gallon		\$ 2.30	\$ 2.30	\$ 2.30	\$ 2.30	\$ 2.30
01050	Land Rental	Square Foot						
01060	Building Rental	Square Foot						
01065	NE Cargo Facility							
01070	Hangar Rental	Square Foot						
02010	Airline Space Rental-Signatory	Square Foot		\$ 86.48	\$ 90.57	\$ 59.45	\$ 74.14	\$ 78.76
02010	Airline Space Rental-Non Sig	Square Foot		\$ 103.64	\$ 64.49	\$ 74.31	\$ 92.68	\$ 98.45
02011	Passenger Boarding Bridge	Per bridge		\$51,611.00	\$40,948.00	\$28,200.00	\$38,451.00	\$41,177.00
02012	Baggage Claim Room	Square Foot		\$ 86.48	\$ 90.57	\$ 59.45	\$ 74.14	\$ 78.76
02020	Non-Airline Space Rental	Square Foot						
02020	Non-Airline Space Rental	Antennae						
02030	Non-Sig Per Turn Rate	/enplanement			\$ 6.50	\$ 6.27	\$ 8.80	\$ 7.27
		Maximum daily rate		\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00
				\$ 10.00	\$ 10.00	\$ 10./6.00	\$ 10./6.00	\$ 10.00
					\$ 12.00	\$ 14./10.00	\$ 14./10.00	\$ 14.00



BUDGET MESSAGE

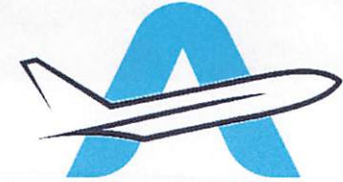
DEPARTMENT / COST CENTER

DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION



DEPARTMENT / COST CENTER

REVENUES - AIRPORT  
EXPENSES - AIRPORT

FIXED BASE OPERATOR  
REVENUES and EXPENSES

BUDGET MESSAGE DEPARTMENT / COST CENTER DEBT SERVICE CAPITAL IMPROVEMENT PROGRAM RATES AND CHARGES SUPPLEMENTAL INFORMATION

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Office/Administration	(1,963,816)	(1,872,088)	(1,695,252)	(1,914,723)
Non-Capital Equipment	(452,438)	(1,634,400)	(1,877,424)	(1,459,000)
	<u>(27,686,238)</u>	<u>(29,813,717)</u>	<u>(28,799,107)</u>	<u>(32,120,020)</u>
	7,740,229	7,613,072	7,875,466	8,605,729
<b>FBO Revenues</b>				
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<b>FBO Expenses</b>				
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Utilities	(68,810)	(78,872)	(98,700)	(78,872)
Purchased Services	(621,276)	(603,616)	(653,053)	(573,734)
Material & Supplies	(406,786)	(439,756)	(344,711)	(461,122)
Office/Administration	(128,982)	(166,605)	(152,735)	(156,655)
	<u>(3,080,547)</u>	<u>(3,290,578)</u>	<u>(3,092,735)</u>	<u>(3,283,655)</u>
	522,577	606,261	1,293,716	1,188,239
Other Expenses	(986,104)	-	-	-
Other Income	2,676,182	4,796,892	5,147,874	4,774,494
<b>Net Expenses</b>	<u>(16,965,993)</u>	<u>(16,130,693)</u>	<u>(16,866,260)</u>	<u>(18,998,266)</u>
Capital Expenditure	(36,531,963)	(17,611,944)	(10,000,000)	(16,841,806)
Contributed Capital	35,093,440	14,886,544	8,033,114	12,763,190
	<u>(9,914,242)</u>	<u>(7,958,908)</u>	<u>(8,638,281)</u>	<u>(9,134,322)</u>
	19,914,242	7,958,908	8,638,281	9,134,322
	<u>\$1,621,437</u>	<u>\$340,425</u>	<u>\$530,902</u>	<u>\$659,646</u>



**GOVERNMENTAL BUDGETARY FUND STRUCTURE**

To account for the financial activities of the Airport, the Authority categorizes all revenue and expenses into one of the following department/cost centers as shown below:

Department Number	Department Name	Revenue	Expense	Day-To-Day Responsibility			Rates & Charges			Revenue Sharing
				AvPORTS	Fixed Base Operator	Albany County Airport Authority	Allocation		Allocat. of Allocat.	
							Direct	Indirect		
10	Airfield		✓	✓						✓
	Apron <sup>1</sup>		✓					✓	C	
11	Revenue	✓								✓
12	Revenue - Cargo	✓								✓
14	Revenue - ATCT	✓								✓
20	Terminal		✓	✓					✓	C
21	Passenger Loading Bridge	✓	✓	✓					✓	C
22	Concession Revenue	✓								✓
30	Parking		✓	✓						✓
31	Parking Revenue	✓								✓
32	Landside	✓	✓	✓						✓
41	Operations		✓	✓					✓	✓
42	ARFF		✓	✓					✓	✓
43	Security		✓	✓					✓	✓
50	Vehicle Maintenance		✓	✓					✓	✓
59	AvPORTS Airport Mgmt.		✓	✓						✓
60 <sup>2</sup>	FBO - Air Carrier (Commercial)	✓	✓		✓				✓	R
61	FBO - General Aviation	✓	✓		✓					✓
69	FBO - Administration		✓	✓	✓				✓	✓
70	Non-Operating Rev. and Exp.	✓	✓			✓				✓
71	Authority Administration		✓						✓	✓
	R - Residual (see definition)									
	C - Compensatory									

<sup>1</sup> Apron cost center is 10 percent of Department 10, Airfield.

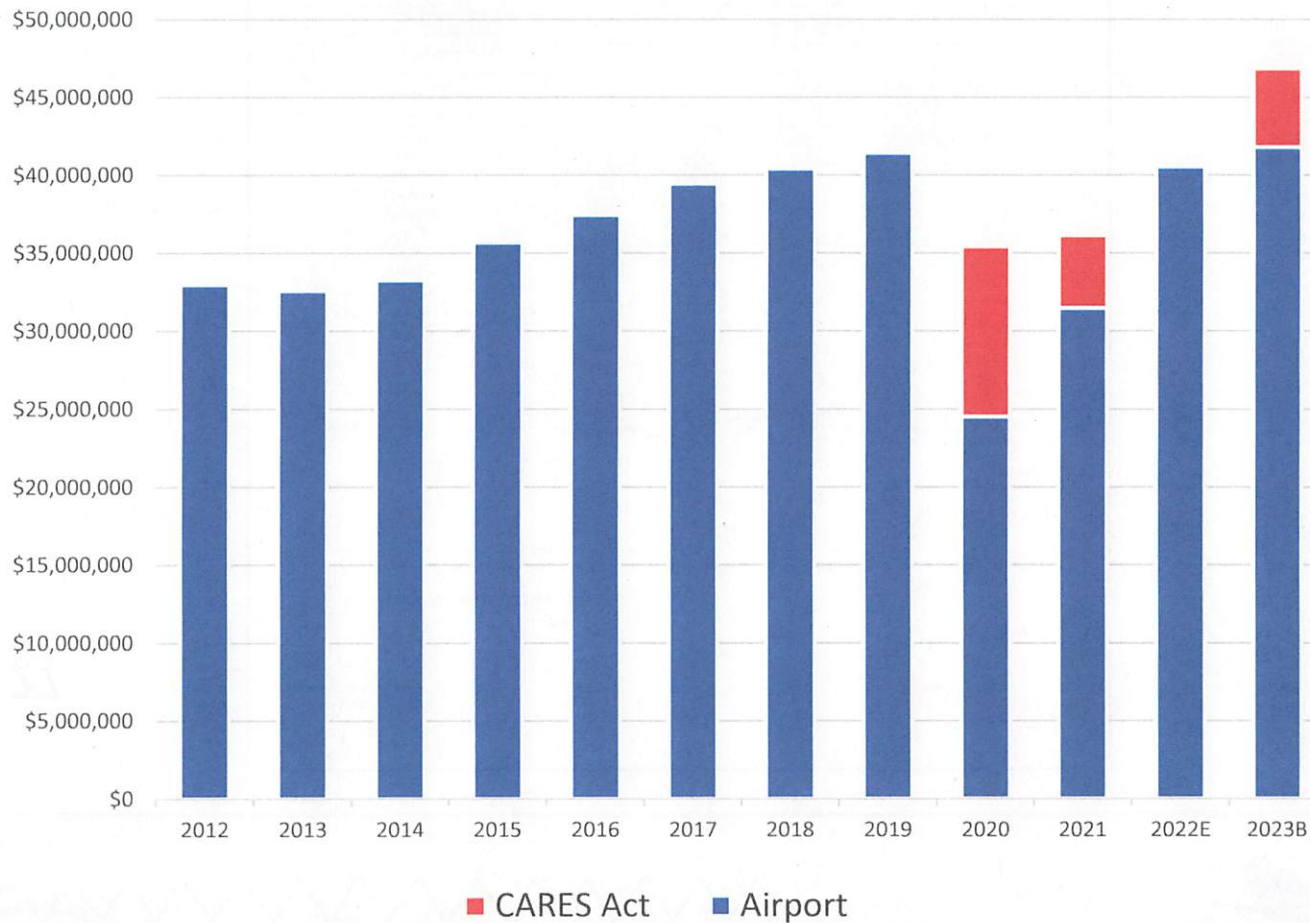
<sup>2</sup> Revenue and Expense reallocated to Department 10 Airfield in entirety.

# Airport Operating Revenue - \$40,725,748 w CARES Act

October 17, 2022



Revenues - Airport with CARES Act

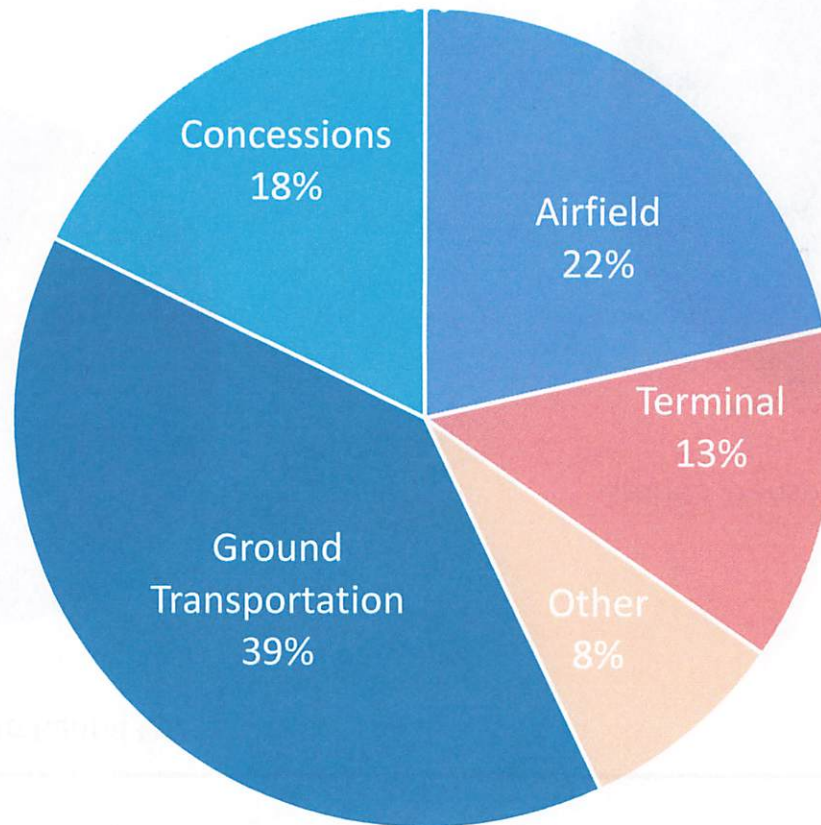


Annual Budget 2023



# Airport Operating Revenue - \$41,778,779

October 17, 2022

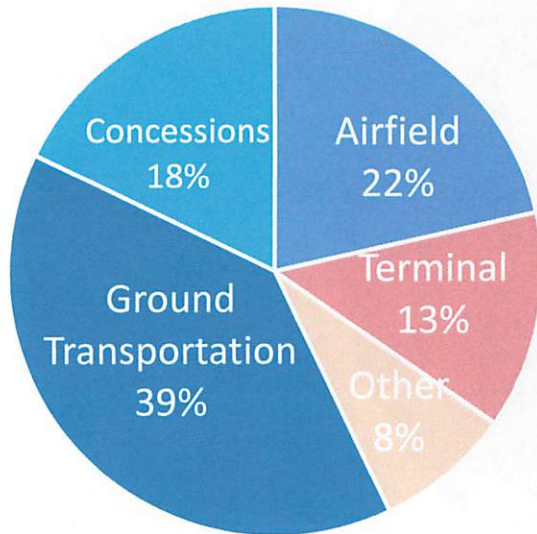


# Airport Operating Revenue - \$41,778,779

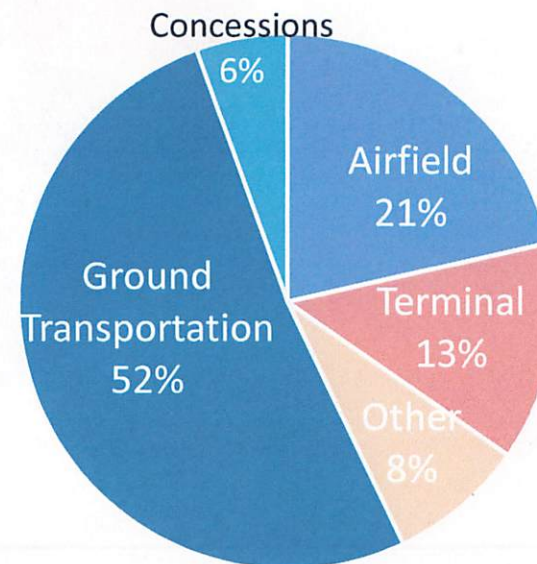
October 17, 2022



Concessions include Rental Car



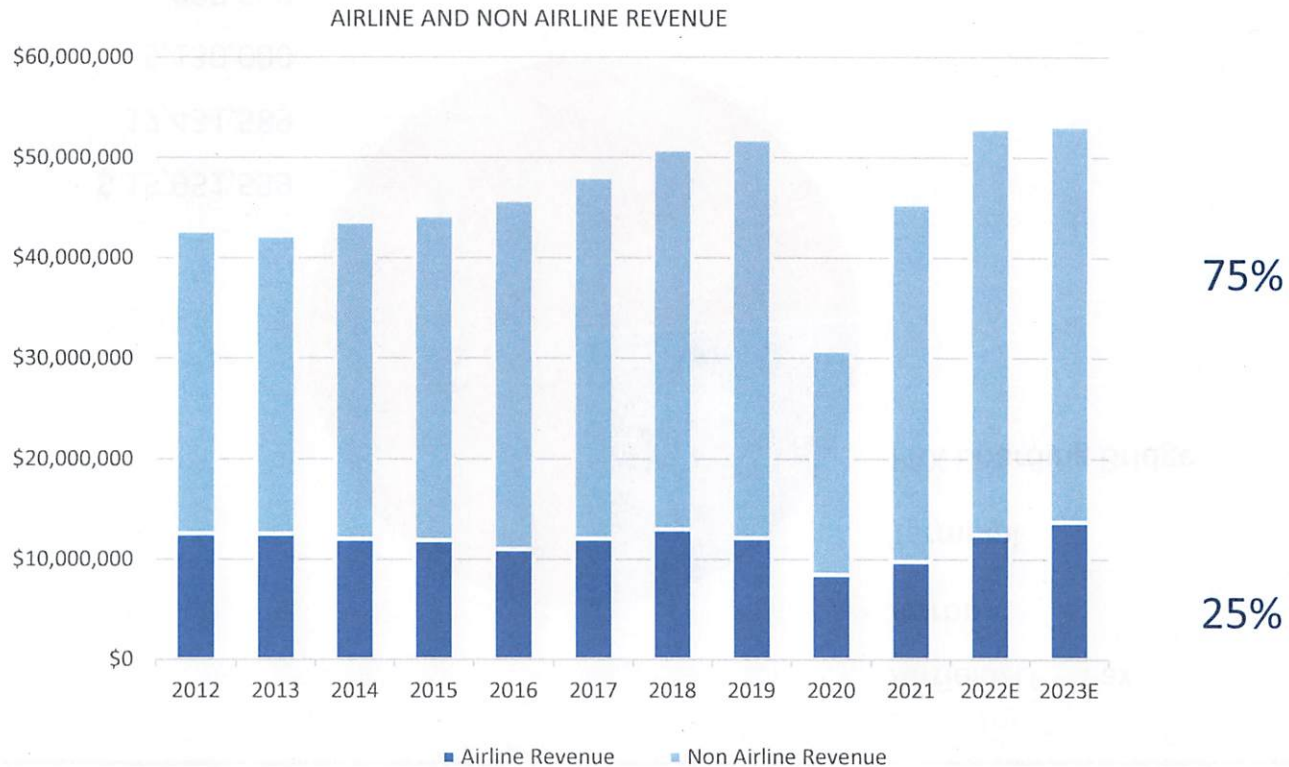
Ground Transportation w Rental Car





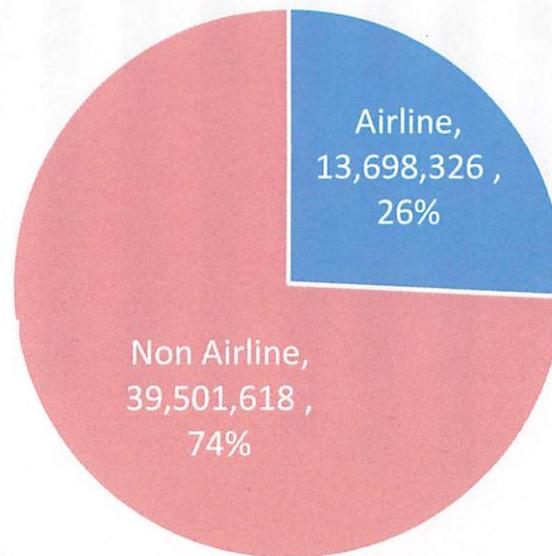
# Airport Operating Revenue Airline vs Non Airline

October 15, 2022



# Airport Operating Revenue Airline vs Non Airline

October 15, 2022



Airfield/LF – Pax	\$ 5,580,300
Apron	875,259
Terminal	6,530,093
PAX Boarding Bridge	<u>712,674</u>
	<b>\$13,698,326</b>

Parking	\$ 15,951,539
FBO	12,431,589
Rental Car	5,130,000
Food & Beverage	997,500
Retail	883,500
Property / Other	<u>4,107,490</u>
	<b>\$39,501,618</b>



	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Operating Revenues</b>				
03 Airfield	6,213,007	7,646,161	7,617,568	8,968,622
07 Terminal	5,363,152	5,698,266	5,045,082	5,519,897
11 Ground Transportation	9,327,909	11,904,933	16,607,170	16,399,418
15 Concessions	6,898,124	6,840,631	7,830,110	7,453,851
23 Other	3,647,205	3,544,001	3,433,068	3,436,991
30 Non Operating	0	0	0	0
	<b>\$31,449,396</b>	<b>\$35,633,991</b>	<b>\$40,532,998</b>	<b>\$41,778,779</b>



# Airport Operating Revenue – Changes from BY2021

October 17, 2022



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BY2022 Airport Operating Revenue	\$35,633,991
BY2023 Airport Operating Revenue Increases	8,111,579
BY2023 Airport Operating Revenue Decreases	( <u>1,966,791</u> )
Variance	<u>6,144,788</u>
BY2023 Airport Operating Revenue	\$41,778,779

# Airport Operating Revenue – Increases (80% Rule)

October 17, 2022



03011 Longer Term Parking	\$2,574,750	} ~85%
03013 Economy Parking	1,608,000	
01010 Landing Fees	975,000	
02010 Airline Space Rental	651,111	
01070 Hangar Rental	476,114	
02051 Rental Car Concession	336,000	
02012 Baggage Claim Room	272,451	
Remaining Increases	<u>1,218,153</u>	~15%
<b>BY2022 Airport Operating Revenue</b>	<b>\$8,111,579</b>	

# Airport Operating Revenue – Decreases (80% Rule)

October 17, 2022



02013 Terminal Revenue Sharing	\$1,387,857	}	~88%
01012 Airfield Revenue Sharing	346,964		
Remaining Decreases	<u>231,970</u>		~12%
BY2022 Airport Operating Revenue	\$1,966,791		



BUDGET MESSAGE

DEPARTMENT / COST CENTER

DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION



DEPARTMENT / COST CENTER

REVENUES - AIRPORT

EXPENSES - AIRPORT

FIXED BASE OPERATOR REVENUES and EXPENSES

Draft 2, Page 32

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview	Position Count	Account Summary	Account Detail		

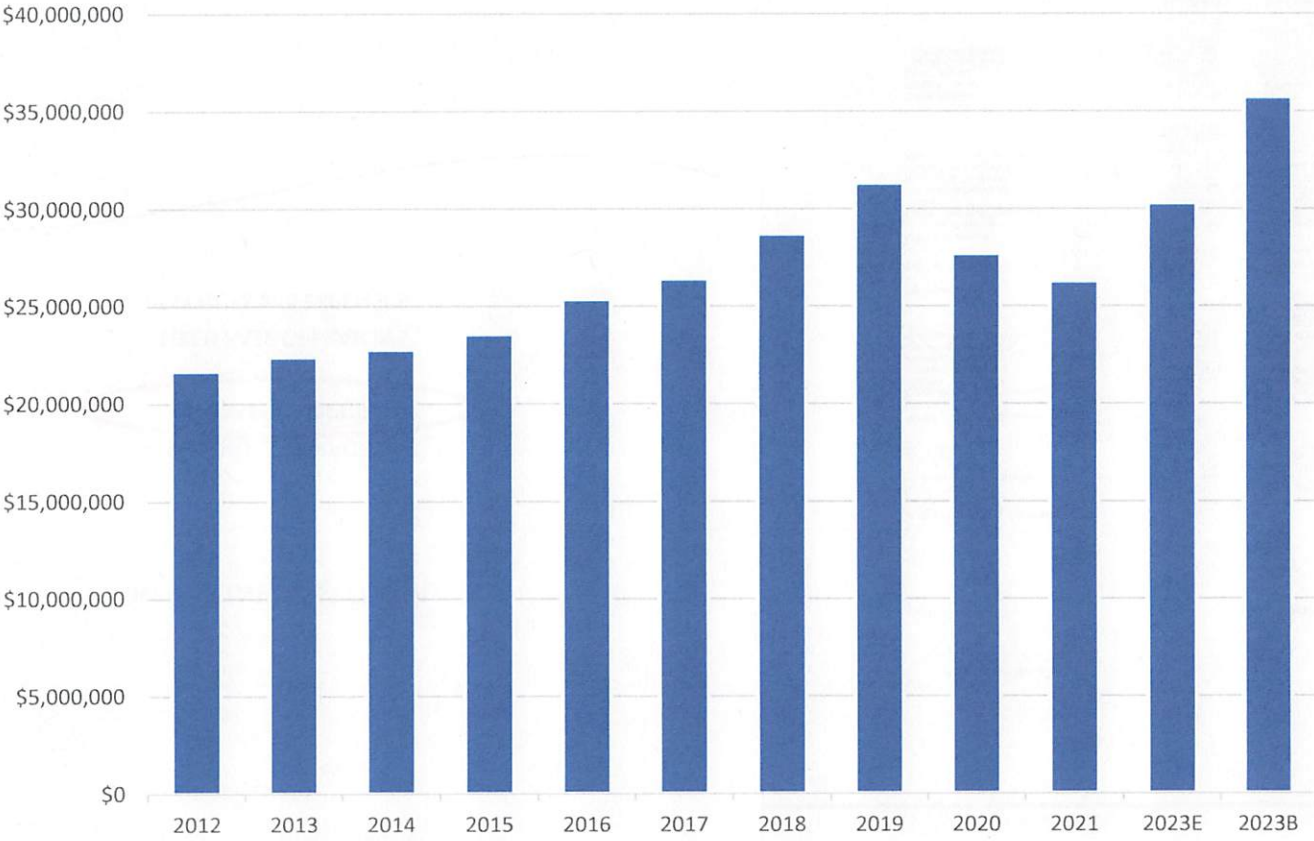
	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Airport Operating Revenues</b>				
03 Airfield	\$6,213,007	\$7,646,181	\$7,617,568	\$8,968,622
07 Terminal	5,363,152	5,698,266	5,545,082	5,516,897
11 Ground Transportation	9,327,909	11,904,933	16,607,170	16,399,418
15 Concessions	6,891,504	6,834,011	7,824,239	7,444,551
23 Other	3,653,826	3,850,621	3,438,939	3,446,291
25 CARES/CHRSSA Act	4,683,936	5,091,757	-	4,091,732
	<u>30,133,232</u>	<u>40,725,748</u>	<u>40,532,968</u>	<u>46,870,536</u>
<b>Airport Operating Expenses</b>				
Salaries Expense	(9,032,301)	(10,484,754)	(10,006,659)	(11,554,656)
Other Employee Expenses	(4,259,233)	(5,722,717)	(4,944,529)	(5,921,347)
Utilities	(1,858,062)	(2,068,926)	(2,514,568)	(2,417,552)
Purchased Services	(4,922,807)	(5,497,939)	(5,238,923)	(6,010,090)
Material & Supplies	(3,936,707)	(5,079,015)	(5,446,348)	(5,989,341)
Office/Adminstrabon	(1,449,924)	(1,899,967)	(1,839,089)	(2,463,144)
Non-Capital Equipment	(822,578)	(1,459,000)	(188,534)	(793,600)
	<u>(26,281,612)</u>	<u>(32,192,319)</u>	<u>(30,278,652)</u>	<u>(35,719,629)</u>
	<u>9,851,621</u>	<u>8,533,429</u>	<u>10,254,346</u>	<u>11,150,907</u>
<b>FBO Revenues</b>				
	9,326,060	9,755,362	12,431,590	11,416,878
Cost of Good Sold (FBO)	(4,354,819)	(5,283,468)	(5,687,774)	(5,863,132)
	<u>4,971,242</u>	<u>4,471,894</u>	<u>6,743,816</u>	<u>5,553,746</u>
<b>FBO Expenses</b>				
Salaries Expense	(1,358,269)	(1,522,540)	(1,535,596)	(2,017,569)
Other Employee Expenses	(497,395)	(490,731)	(462,409)	(711,385)
Utilities	(79,489)	(81,632)	(122,749)	(81,387)
Purchased Services	(632,247)	(673,734)	(629,360)	(621,107)
Material & Supplies	(370,887)	(461,122)	(786,740)	(619,297)
Office/Adminstrabon	(161,790)	(156,655)	(392,003)	(161,969)
Non-Capital Equipment	-	-	(38,718)	(97,918)
	<u>(3,130,077)</u>	<u>(3,286,415)</u>	<u>(3,647,571)</u>	<u>(4,309,192)</u>
	<u>1,841,065</u>	<u>1,185,479</u>	<u>2,896,239</u>	<u>1,243,653</u>
<b>Other Expenses</b>	(44,076)	-	-	-
<b>Other Income</b>	4,802,481	4,774,494	4,269,939	6,044,034
<b>Debt Service</b>	(2,531,083)	(10,020,200)	(10,020,200)	(10,022,650)
<b>Capital Expenditure</b>	(73,063,326)	(19,941,806)	(7,000,000)	(164,346,005)
<b>Contributed Capital</b>	61,581,768	12,753,190	231,117	194,353,548
	<u>(9,184,235)</u>	<u>(9,134,322)</u>	<u>(12,519,144)</u>	<u>(3,971,073)</u>
	<u>(9,184,235)</u>	<u>(9,134,322)</u>	<u>(12,519,144)</u>	<u>(3,971,073)</u>
	<u>\$2,598,450</u>	<u>\$584,586</u>	<u>\$631,441</u>	<u>\$8,423,787</u>

Revenue Sharing provided to the Signatory Airlines is \$3,492,060 and \$3,317,931 for Projected 2022 and Budget 2023, respectively.

CARES Act funding is shown as an Airport Operating Revenue on this page only. Elsewhere in this document it will be shown as Other Income in Section 5.

# Airport Operating Expenses

October 17, 2022



Annual Budget 2023



# Airport Operating Expenses

October 17, 2022



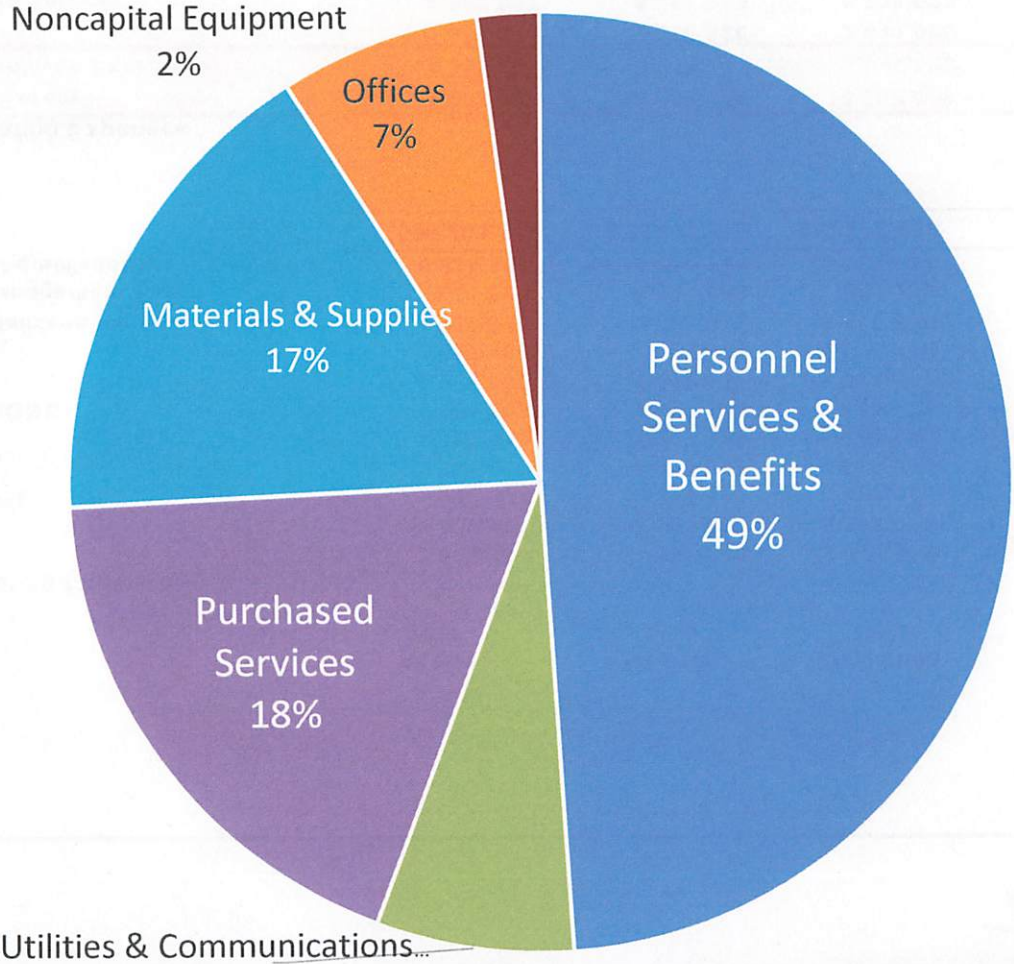
Page 40

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Airport Operating Expenses</b>				
10 Airfield	2,663,881	4,024,310	3,977,979	4,259,617
20 Terminal	5,539,497	6,186,986	5,699,050	7,038,757
21 Loading Bridges	282,974	324,412	405,458	410,800
30 Parking	3,121,818	4,474,087	3,578,515	4,526,652
32 Landside	1,467,810	1,277,332	1,690,943	1,462,361
41 OPERATIONS	1,166,207	1,437,700	1,154,573	1,526,109
42 ARFF	2,238,682	2,254,937	3,173,601	3,076,076
43 Security	2,557,186	2,625,473	2,562,446	3,521,489
50 Vehicle Maintenance	1,337,036	2,006,678	1,585,590	1,896,844
59 Airport Management Admin	881,561	1,521,690	916,003	1,613,042
71 Authority Administration	5,024,959	6,058,714	5,534,494	6,387,883
	<b>\$26,281,612</b>	<b>\$32,192,319</b>	<b>\$30,278,652</b>	<b>\$35,719,629</b>

<b>Airport Operating Expenses</b>				
34 Salaries Expense	9,032,301	10,464,754	10,006,659	11,554,656
35 Other Employee Expenses	4,259,233	5,722,717	4,944,529	5,921,347
36 Utilities	1,858,062	2,068,926	2,614,569	2,417,552
37 Purchased Services	4,922,807	5,497,939	5,238,923	6,610,090
38 Material & Supplies	3,936,707	5,079,015	5,446,348	5,989,341
39 Office/Administration	1,449,924	1,899,967	1,839,089	2,463,144
41 Non-Capital Equipment	822,578	1,459,000	188,534	763,500
	<b>\$26,281,612</b>	<b>\$32,192,319</b>	<b>\$30,278,652</b>	<b>\$35,719,629</b>

# Airport Operating Expenses

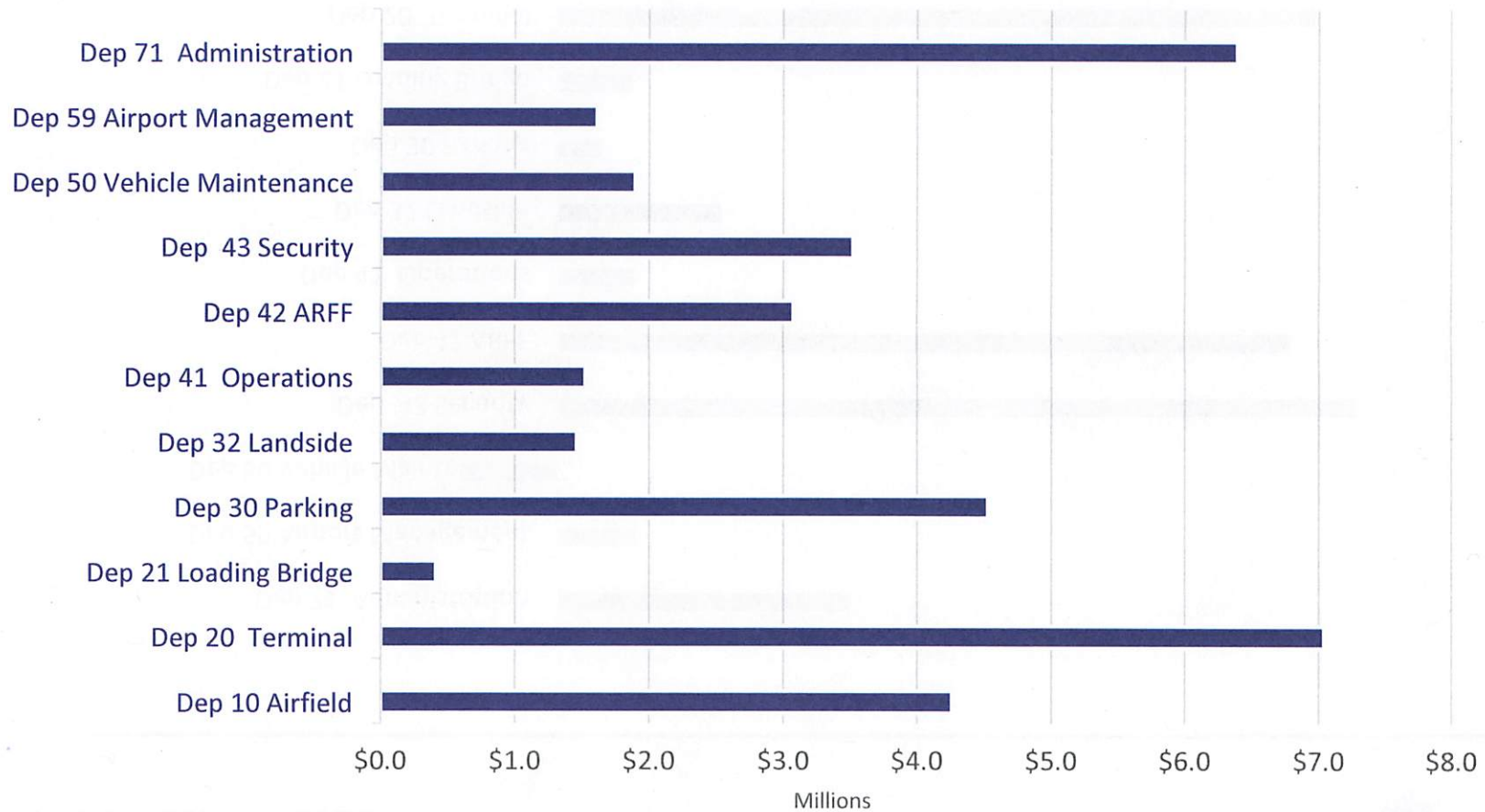
October 17, 2022





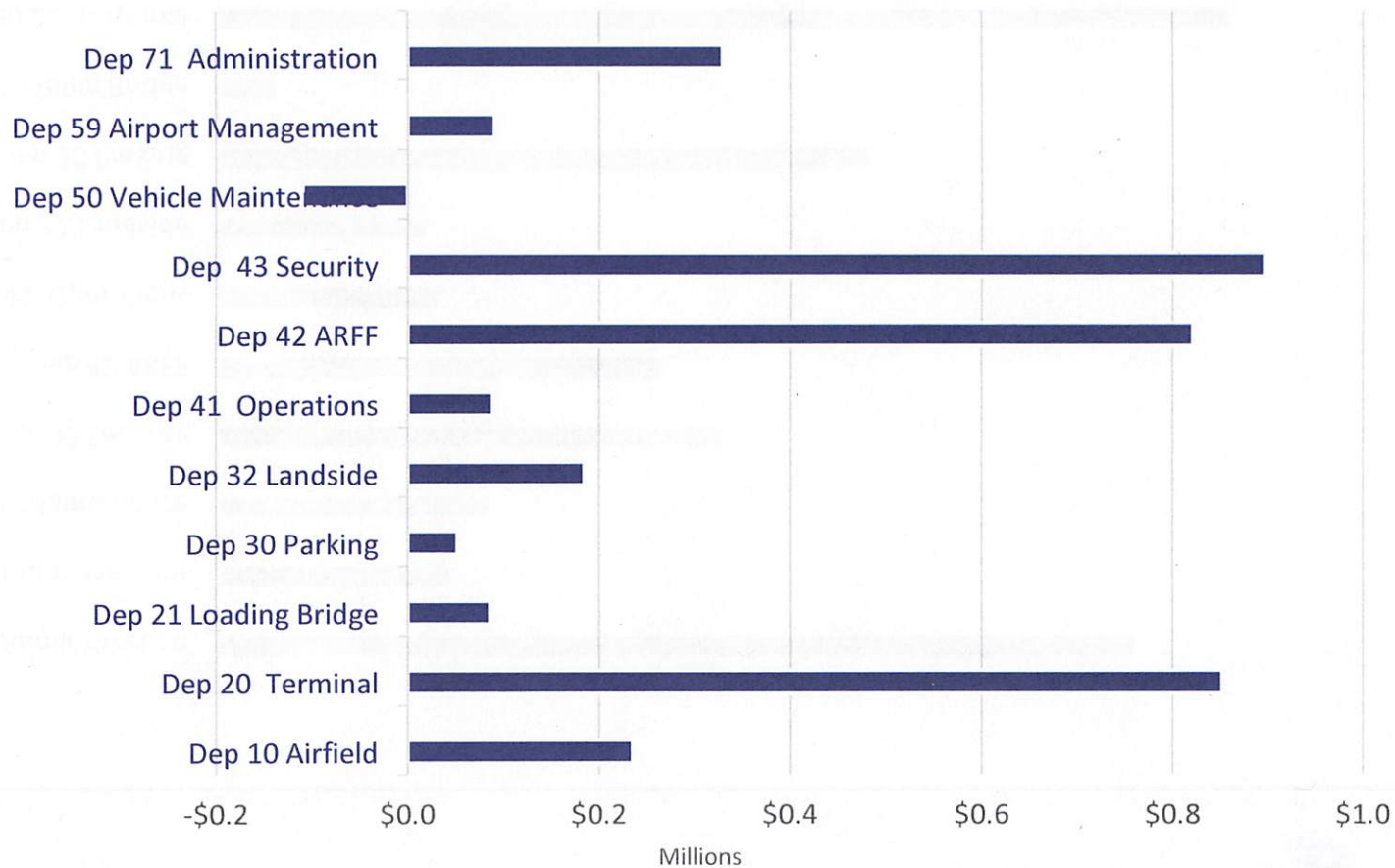
# Airport Operating Department Budgets

October 17, 2022



# Airport Operating Department Budgets Variances from B22

October 17, 2022



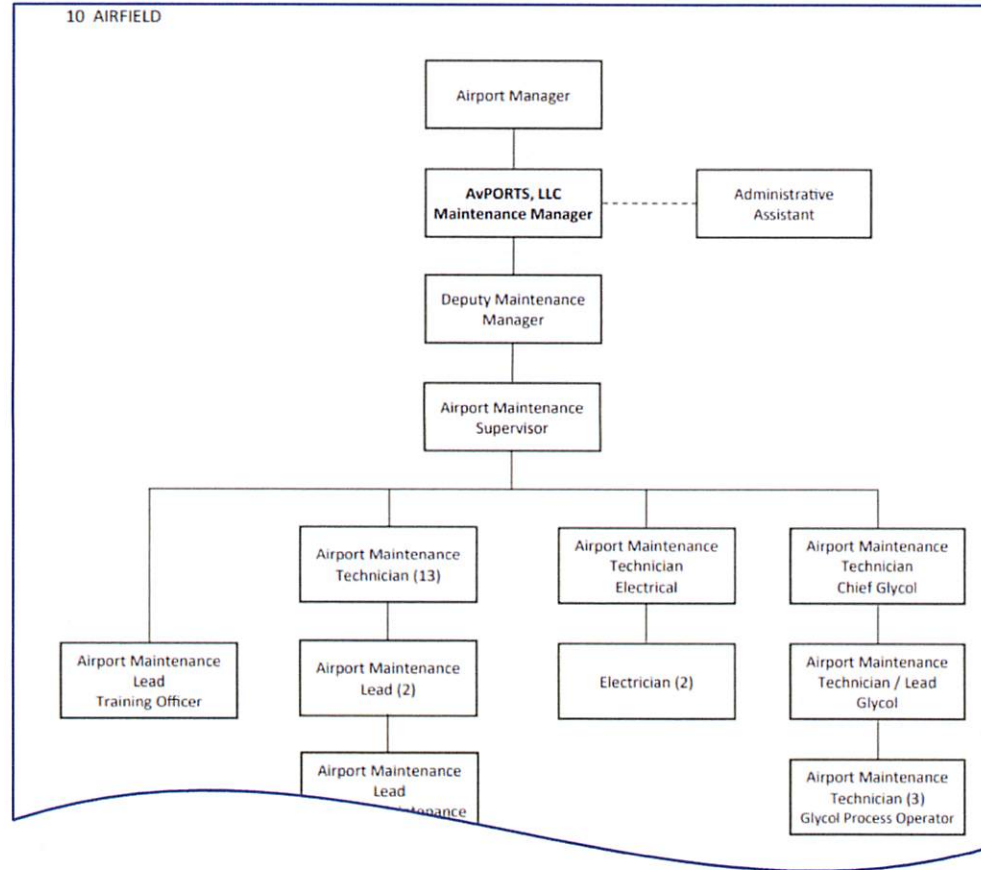
Annual Budget 2023

# Airport Operating Department Budgets

October 17, 2022



- **Org Chart**
- Position Count
- Overview
- Account Line Item





# Airport Operating Department Budgets

15, 2021



- Org Chart
- **Position Count**
- Overview
- Account Line Item

10 AIRFIELD	Position Count	Budget 2021	Budget 2022	Budget 2023
<b>Full Time Positions</b>				
<hr/>				
	MFZ-Airport Maintenance Manager	1	1	1
	MFZ-Airport Maintenance Supervisor	1	1	1
	MFZ-Deputy Maintenance Manager	1	1	1
		<hr/>	<hr/>	<hr/>
		3	3	3
<hr/>				
<b>AIRFIELD</b>				
<hr/>				
	MFZ-Airport Maintenance Lead - Airfield	2	2	2
	MFZ-Airport Maintenance Lead - Grounds	1	1	1
	MFZ-Airport Maintenance Tech - Airfield	11	5	4
	MFZ-Airport Maintenance Tech - Airfield	-	6	9
	MFZ-Airport Maintenance Tech - Airfield Training Officer	1	1	1
	MFZ-Airport Maintenance Tech - Budgeted Vacancies (seven (7) Airport Ma	-	-	-
	MFZ-Airport Maintenance Tech - Electrical	1	1	1
	MFZ-Electrician	2	2	2
	MFZ-Longevity	-	-	-
	RAC-Administrative Assistant 5 Airfield and .5 Admin	1	1	1
		<hr/>	<hr/>	<hr/>
		19	19	21
<hr/>				
<b>GLYCOL</b>				
<hr/>				
	MFZ-Airport Maintenance Tech - Chief Glycol	1	1	1
	MFZ-Airport Maintenance Tech - Glycol Process Operator	2	3	2
	MFZ-Airport Maintenance Tech - Glycol Process Operator	1	-	-
	MFZ-Airport Maintenance Tech Lead - Glycol	1	1	1
	MFZ-MFZ JPR-Airport Maintenance Tech Lead - Glycol	-	-	1
		<hr/>	<hr/>	<hr/>
		5	5	5
<hr/>				
<b>2023B</b>				
<hr/>				
	MFZ-CSEA Contract expires 12/31/22, estimated adjustment	-	-	-
		<hr/>	<hr/>	<hr/>
		-	-	-
<hr/>				
<b>REQUEST</b>				
<hr/>				
	MFZ-Airport Maintenance Tech - Airfield	-	2	-
		<hr/>	<hr/>	<hr/>
		-	2	-
		<hr/>	<hr/>	<hr/>
		27	29	29

# Airport Operating Department Budgets

October 17, 2022



- Org Chart
- Position Count
- **Overview**
- Account Line Item

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
10	AIRFIELD Overview				10
<p>This cost center includes the salaries and benefits for the airfield maintenance workers and the direct costs associated with the maintenance and repairs of all areas inside the Air Operations Area (AOA), which includes the runways, taxiways and ramp areas. This cost center also includes the expenses for the glycol containment system and all maintenance and repairs for airside buildings including the airfield/vehicle maintenance facility.</p> <p>Manager: Ray Camilli - AvPORTS LLC</p> <p>Rates &amp; Charges Allocation: Direct cost bore by Signatory Airlines</p> <p>Goals / Objectives / Performance Measures:</p> <ol style="list-style-type: none"> <li>1. Runway incidents, 0</li> <li>2. SPEDES Permit Sections, 0</li> </ol>					
		Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense		\$ 1,032,031	\$ 1,451,844	\$ 1,062,912	\$ 1,418,653
Other Employee Expenses		505,979	724,126	498,521	622,653
Utilities		123,016	118,871	227,315	214,871
Purchased Services		139,853	225,497	340,603	229,120
Material & Supplies		800,852	1,082,888	1,604,938	1,354,136
Office/Administrator		18,556	421,264	253,692	420,184
Non-Capital Equipment		43,795	-	-	-
		<b>\$ 2,663,881</b>	<b>\$ 4,024,310</b>	<b>\$ 3,977,979</b>	<b>\$ 4,259,617</b>

# Airport Operating Department Budgets

October 17, 2022



- Org Chart
- Position Count
- Overview
- **Account Line Item**

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION	
10	AIRFIELD				10	
	Account Summary		Actual 2021	Budget 2022	Projection 2022	Budget 2023
34	<b>Salaries Expense</b>					
11000	Salaries	\$	908,203	\$ 1,285,117	\$ 830,658	\$ 1,169,608
11005	Part Time/Seasonal Salaries		20,955	24,102	22,372	95,877
12010	Overtime 1.5		89,922	119,580	152,768	129,506
12020	Overtime 2.0		12,950	21,845	47,115	23,652
			1,032,031	1,451,644	1,052,912	1,418,653
35	<b>Other Employee Expenses</b>					
21000	Social Security		78,912	111,051	81,005	105,605
22000	Health Insurance		292,456	385,934	265,558	284,995
22200	Dental Insurance		-	17,823	-	18,271
25000	Uniforms & Laundry		11,541	12,000	7,786	12,844
25005	Uniform Purchases		4,447	5,000	3,224	5,500
26010	Disability Insurance		16,132	15,679	28,630	15,679
26020	Unemployment Insurance		6,582	28,470	13,063	24,470
26030	Workers Compensation		73,472	108,677	73,821	116,142
29001	TBI Retirement		24,425	39,493	25,416	40,147
			505,979	724,126	498,521	622,653
36	<b>Utilities</b>					
31000	Electric		120,138	116,000	222,042	212,000
33000	Natural Gas		816	291	1,933	291
34000	Sewer		1,530	1,200	2,697	1,200
35000	Water		732	1,200	643	1,200
36010	Telephone Charges-Local		-	105	-	105
36011	Telephone Charges-Long Distance		-	75	-	75
			123,016	118,871	227,315	214,871
37	<b>Purchased Services</b>					
42000	Property Insurance		25,269	34,212	27,493	34,212
42095	Insurance Claims		-	500	-	500
44005	Perimeter Security		95,007	149,400	282,039	149,400
45000	Janitorial Services		9,560	9,201	8,113	11,004
45010	Refuse Removal Services		2,977	3,184	4,058	5,004
47010	GIS Services		6,820	24,000	4,583	24,000
49020	Engineering Service		-	5,000	14,336	5,000
			139,653	225,497	340,603	229,120



# Airport Operating Expenses – Changes from BY2021

October 17, 2022

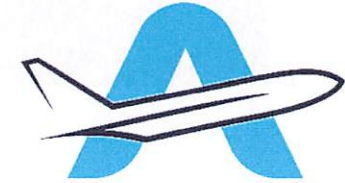


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BY2021 Airport Operating Expense	\$32,192,319
BY2022 Airport Operating Revenue Increases	4,873,868
BY2022 Airport Operating Revenue Decreases	( <u>1,346,558</u> )
Variance	<u>3,527,310</u>
BY2022 Airport Operating Revenue	\$35,719,629

# Airport Operating Expense – Increases (80% Rule)

October 17, 2022

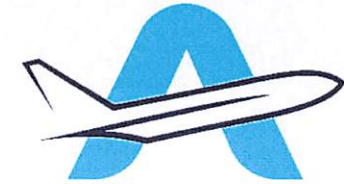


11000 Salaries	\$1,089,109	} ~76%
44000 Public Safety	798,674	
31000 Electric	469,000	
52051 Control Tower Maintenance	256,000	
49020 Engineering Services	215,000	
55015 Hardware/Software Support	160,678	
51019 Snow Removal Supplies	160,486	
66060 Credit Card Service Charges	158,000	
45000 Janitorial Service Charges	152,975	
55016 Computer Equipment	139,107	
53010 Landscaping	115,550	
Remaining Increases	<u>1,159,289</u>	
BY2023 Airport Operating Revenue	<b>\$4,873,868</b>	



# Airport Operating Expense Increases - Personnel

October 17, 2022



## Position Changes

20 Terminal	Airport Custodian	6
20 Terminal	Custodial Lead	1
21 Loading Bridge	Loading Bridge Technician	1
30 Parking	Cashier / Shuttle Detailer	(6)
41 Operations	Assistant Airport Security Supervisor	1
42 ARFF	Firefighter / Safety Officer	2
50 Vehicle Maint.	Airport Maintenance Technician	1
59 Airport Mgmt.	IT Technicians	2
61 FBO Gen. Av.	Customer Service Manger	1
69 FBO Admin.	Manager	<u>1</u>
		10

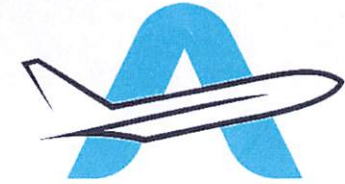
## PERSONNEL

Ten positions will be added in the 2023 Budget and all full time positions have been budgeted as follows:

	Budget 2021	Budget 2022	Budget 2023
10 Airfield <sup>(1)</sup>	27	29	29
20 Terminal	35	36	43
Control Tower	2	2	2
21 Loading Bridges	2	2	3
30 Parking	36	39	33
41 Operations	14	17	18
42 ARFF	21	21	23
43 Security	4	4	4
50 Vehicle Maintenance	11	12 <sup>(2)</sup>	13
59 Airport Management Admin. <sup>3</sup>	<u>4</u>	<u>5<sup>(3)</sup></u>	<u>7</u>
	156	167	175
60 FBO Commercial (Airline)	10	11 <sup>(4)</sup>	11
61 FBO General Aviation	20	20	21
69 FBO Administration	<u>3</u>	<u>3</u>	<u>4</u>
	33	34	36
71 Authority Administration	<u>22</u>	<u>23</u>	<u>23</u>
	<u>22</u>	<u>23</u>	<u>23</u>
	211	224	234

# Airport Operating Expense – Decreases (80% Rule)

October 17, 2022



83000 Discretionary / Contingency / Equip.	\$695,000	} ~81%
49070 Other Professional Services	250,000	
53090 T-Hangar Maintenance	85,525	
36030 Telephone - Cellular	67,440	
Remaining Decreases	<u>248,593</u>	- ~19%
BY2022 Airport Operating Revenue	\$1,346,558	



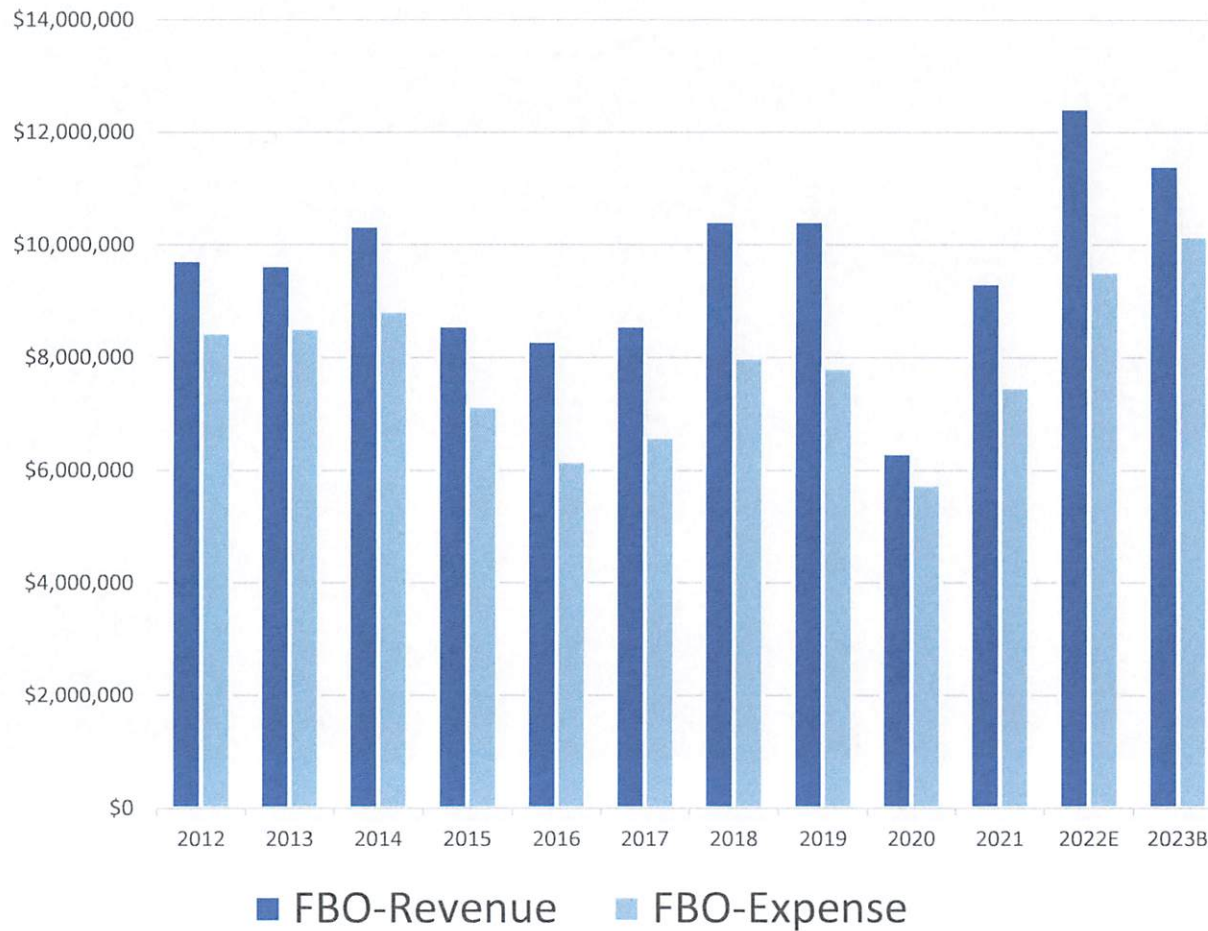
# FBO Revenue and Expenses

October 17, 2022



# Fixed Base Operator

October 17, 2022



Annual Budget 2023



# Fixed Base Operator

October 17, 2022



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	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>FBO Revenues</b>				
	9,326,060	9,755,362	12,431,590	11,416,878
Cost of Good Sold (FBO)	(4,354,919)	(5,283,468)	(5,687,774)	(5,863,132)
	4,971,142	4,471,894	6,743,816	5,553,746
<b>FBO Expenses</b>				
Salaries Expense	(1,358,269)	(1,522,540)	(1,535,596)	(2,017,569)
Other Employee Expenses	(497,395)	(490,731)	(462,409)	(711,385)
Utilities	(79,489)	(81,632)	(122,749)	(81,387)
Purchased Services	(632,247)	(573,734)	(509,360)	(621,167)
Material & Supplies	(370,887)	(461,122)	(786,740)	(619,297)
Office/Administration	(191,790)	(156,655)	(392,003)	(161,969)
Non-Capital Equipment	-	-	(38,718)	(97,018)
	(3,130,077)	(3,286,415)	(3,847,577)	(4,309,792)
	1,841,065	1,185,479	2,896,239	1,243,953
	<b>\$1,841,065</b>	<b>\$1,185,479</b>	<b>\$2,896,239</b>	<b>\$1,243,953</b>

# Fixed Base Operator

October 17, 2022



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FBO Revenue and Expense by Department				
	Dep 60 Commercial	Dept 61 General Aviation	Dep 69 Administration	Total Budget 2023
01510 Jet A Fuel Sales	-	6,060,000	-	6,060,000
01511 AvGas Fuel Sales	-	254,800	-	254,800
01512 Auto Gas Fuel Sales	85,000	-	-	85,000
01513 Diesel Fuel Sales	150,000	-	-	150,000
01514 AvGas Fuel Sales-Commercial	21,000	-	-	21,000
01520 Into Plane Revenues	540,000	-	-	540,000
01521 Fuel Farm Revenues	691,500	-	-	691,500
01530 GA Landino Fees	-	300,000	-	300,000
01535 GA Parkino Fees	-	507,572	-	507,572
01540 Deicino Tvoe I - Soraved	1,077,000	-	-	1,077,000
01540 Deicino Services-GA Retail	-	99,700	-	99,700
01541 Deicino Tvoe I - Consortium	733,050	-	-	733,050
01542 Deicino Tvoe IV - Soraved	83,950	-	-	83,950
01543 Deicino Tvoe IV - Consortium	169,350	-	-	169,350
01545 Properties	-	538,958	-	538,958
01550 Customer Services	-	105,000	-	105,000
	<u>3,550,850</u>	<u>7,866,028</u>	-	<u>11,416,878</u>
51101 Fuel Costs - Jet A	-	(3,290,000)	-	(3,290,000)
51102 Jet A Discounts	-	(400,000)	-	(400,000)
51103 Fuel Costs - AvGas	-	(181,220)	-	(181,220)
51104 AvGas Discounts	-	(4,435)	-	(4,435)
51107 Fuel Costs - Diesel	(120,000)	-	-	(120,000)
51108 Fuel Costs-AvGas Commercial	(15,000)	-	-	(15,000)
51110 Deicino Tvoe I - Soraved	(882,918)	-	-	(882,918)
51111 Deicino Tvoe I - Consortium	(733,050)	-	-	(733,050)
51112 Deicino Tvoe IV - Soraved	(62,660)	-	-	(62,660)
51113 Deicino Tvoe IV - Consortium	(169,350)	-	-	(169,350)
51125 Oil	-	(2,500)	-	(2,500)
51126 TKS	-	(2,000)	-	(2,000)
	<u>(1,982,978)</u>	<u>(3,880,155)</u>	-	<u>(5,863,132)</u>
	1,567,873	3,985,873	-	5,553,746
Salaries Expense	(674,789)	(1,037,466)	(305,314)	(2,017,569)
Other Employee Expenses	(255,695)	(350,504)	(105,186)	(711,385)
Utilities	(17,957)	(62,710)	(720)	(81,387)
Purchased Services	(103,333)	(120,150)	(397,684)	(621,167)
Material & Supplies	(394,715)	(224,582)	-	(619,297)
Office/Administration	-	(114,700)	(47,269)	(161,969)
Non-Capital Equipment	-	(97,018)	-	(97,018)
Other Expenses	-	-	-	-
	<u>\$ 121,383</u>	<u>\$ 1,978,743</u>	<u>\$ (856,173)</u>	<u>\$ 1,243,953</u>

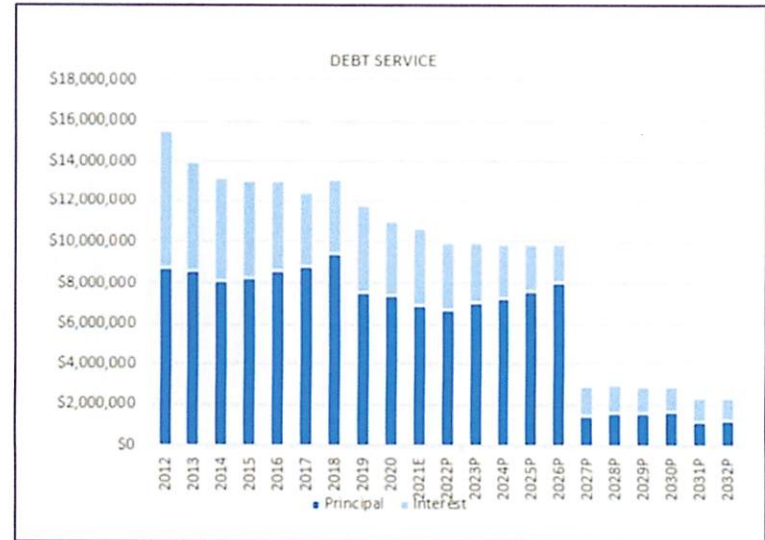


# 2022 Debt Service - \$10,022,650



BUDGET MESSAGE    DEPARTMENT COST CENTER    **DEBT SERVICE**    CAPITAL IMPROVEMENT PROGRAM    RATES AND CHARGES    SUPPLEMENTAL INFORMATION

## Section 6 Debt Service



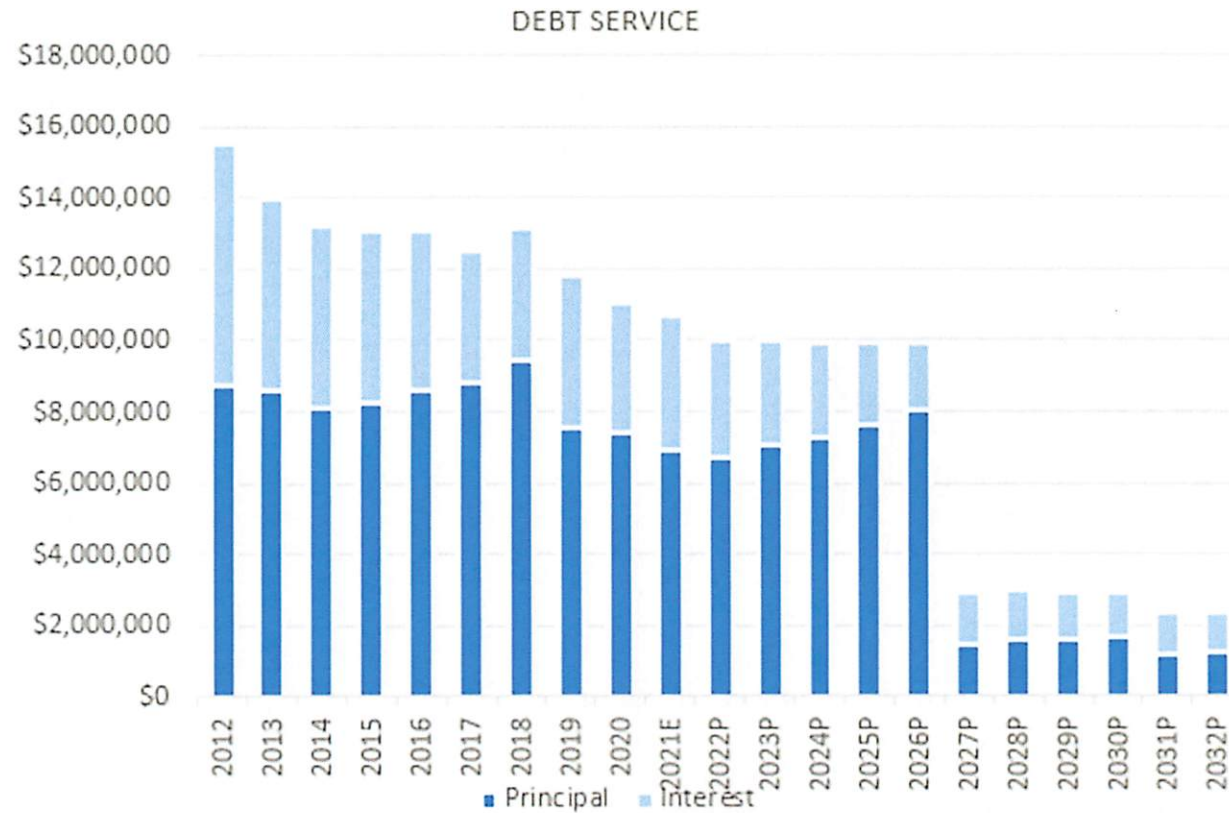
Bond Series	Original Issue Amount	Outstanding 12-31-22	Principal Payments Due in 2023	Interest Payments Due in 2022	Total Payments Due in 2022	Outstanding 12-31-22
2017A	\$ 7,795,000	\$ 4,185,000	\$ 875,000	\$ 197,125	\$ 1,072,125	4,185,000
2017B	6,600,000	3,030,000	270,000	130,025	400,025	3,030,000
2018A	14,770,000	14,770,000	-	738,500	738,500	14,770,000
2018B	7,820,000	6,395,000	415,000	319,750	734,750	6,395,000
2019	9,620,000	9,145,000	175,000	377,750	552,750	9,145,000
2020A	4,390,000	3,675,000	385,000	183,750	568,750	3,675,000
2020B	<u>30,220,000</u>	<u>21,115,000</u>	<u>4,900,000</u>	<u>1,055,750</u>	<u>5,955,750</u>	<u>21,115,000</u>
	\$81,215,000	\$62,315,000	\$7,020,000	\$3,002,650	\$10,022,650	\$55,295,000

# 2022 Debt Service - \$10,022,650

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# 2022 Debt Service - \$10,022,650

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Bond Series	Original Issue Amount	Outstanding 12-31-22	Principal Payments Due in 2023	Interest Payments Due in 2022	Total Payments Due in 2022	Outstanding 12-31-22
2017A	\$ 7,795,000	\$ 4,185,000	\$ 875,000	\$ 197,125	\$ 1,072,125	4,185,000
2017B	6,600,000	3,030,000	270,000	130,025	400,025	3,030,000
2018A	14,770,000	14,770,000	-	738,500	738,500	14,770,000
2018B	7,820,000	6,395,000	415,000	319,750	734,750	6,395,000
2019	9,620,000	9,145,000	175,000	377,750	552,750	9,145,000
2020A	4,390,000	3,675,000	385,000	183,750	568,750	3,675,000
2020B	30,220,000	21,115,000	4,900,000	1,055,750	5,955,750	21,115,000
	\$81,215,000	\$62,315,000	\$7,020,000	\$3,002,650	\$10,022,650	\$55,295,000



BUDGET  
MESSAGE

DEPARTMENT /  
COST CENTER

DEBT  
SERVICE

**CAPITAL  
IMPROVEMENT  
PROGRAM**

RATES  
AND  
CHARGES

SUPPLEMENTAL  
INFORMATION



## Section 7 Capital Improvement Program

### Capital Contributions and Capital Expenditures



#### 2023 Capital Projects

79400		Current Year Capital Expenditures	
AIP23	AIP-23-20-01	Blgo #101 Terminal Security Checkpoint Improvements	100,000,000
			100,000,000
ATP23	ATP-23-20-02	Blgo #101 (Terminal) Concourse A Improvements (Freight Elevator)	23,100,000
ATP23	ATP-23-35-01	Blgo #303 (Air Traffic Control Tower) Improvements	4,205,000
			27,305,000
PFC22-05	PFC-22-10-01	Reconstruction Terminal Apron	20,000,000
PFC22-05	PFC-22-10-02	Perimeter Gate and Fence Replacement	900,000
PFC22-05	PFC-22-10-05	PFC Administration	170,000
PFC22-05	PFC-22-20-01	Blgo #101 (Terminal) PBB A6 and B6 Replacement	2,000,000
PFC22-05	PFC-22-50-04	Two (2) Airfield Brooms	1,100,000
			24,170,000
PFC23-06	PFC-23-20-03	Blgo #101 (Terminal) Generator Rehab	1,000,000
PFC23-06	PFC-23-20-04	Terminal Concourse A Terminal Enhancements	1,000,000
			2,000,000
R&C21	R&C-21-30-17	Blgo #301 & #302 Roof Repair	100,000
R&C21	R&C-21-30-19	Blgo #109 Millstone Air Roof Repair	300,000
			400,000
R&C22	R&C-22-20-01	Terminal Air Handler Upgrade	400,000
R&C22	R&C-22-50-04	FBO Fuel Truck 50/50 Auto Diesel Fuel	225,000
			625,000
R&C23	R&C-23-30-01	Landside Terminal Area Irrigation System	55,000
R&C23	R&C-23-35-02	Blgo #200 (NYS State Police) Boiler Repair	200,000
R&C23	R&C-23-35-03	Blgo #331 (Storage Garage) Removal and Replace Overhead Gar	105,000
R&C23	R&C-23-35-04	Blgo #302 (Storage Garage) Removal and Replace Overhead Gar	500,000
R&C23	R&C-23-50-01	C1 Pickup Truck w Utility Body Replacement	65,500
R&C23	R&C-23-50-02	M3 Pickup Truck with Plow Replacement	54,000
R&C23	R&C-23-50-03	M10 Pickup Truck with Utility Body Replacement	65,500
R&C23	R&C-23-50-04	M8 Pickup Truck with Plow Replacement	55,000
R&C23	R&C-23-50-05	P5 Pickup Truck with Plow Replacement	54,000
R&C23	R&C-23-50-06	Two (2) Shuttle Bus CNG Replacements (P15 & P18)	216,000
R&C23	R&C-23-50-07	M84 Replacement Tractor with Boom Mower Attachment	155,000
R&C23	R&C-23-50-08	Replacement Tractor with York Rake	80,000
R&C23	R&C-23-50-09	Vehicle Alignment Machine	80,000
R&C23	R&C-23-50-10	Local Portion of Grant and other Projects	500,000
			2,188,000
RES23	RES-22-30-03	Land Acquisition	-
RES23	RES-23-20-05	Terminal Concourse A Design	2,000,000
RES23	RES-23-35-04	Blgo #203 Improvements	400,000
			2,400,000
			159,088,000



# Capital Improvement Program – Capital Contributions

October 17, 2022



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Schedule of Grants				
<u>Federal Grants - Airport Improvement Program</u>				
	Grant No.	Grant Title	Grant Amount	Est. Paid Dec 31, 2022
Closed	AIP135-2018	Replace Passenger Board Bridges B5, B7, B8 and C3	\$3,303,400	\$3,303,400
Closed	AIP136-2018	Replace Terminal Escalators #16-#17 and #20-#21	1,768,838	1,768,838
Closed	AIP137-2018	Replace <u>Rwy</u> 10-28, <u>Twy</u> C and Taxiway Lighting	161,568	161,568
Open	AIP138-2019E	Replace <u>Rwy</u> 10-28, <u>Twy</u> C and Taxiway Lighting	2,538,456	2,341,246
Open	AIP139-2019E	Acquire Four Pieces of Snow Removal Equipment	1,122,493	863,856
Open	AIP140-2019E	Airfield Drainage Improvements Phase 2 Culvert Replace.	1,474,291	1,474,291
Open	AIP141-2019E	Airport Master Plan Study	676,039	400,000
Open	AIP142-2020E	Replace Passenger Boarding Bridges A3, A5, B10 and C1	3,489,700	442,330
Open	AIP143-2020	CARES Act	15,277,876	15,277,876
Open	AIP144-2021	CRRSA	5,091,757	-
Open	AIP145-2021	CRRSA - Concession	320,510	320,510
Open	AIP146-2021E	Rehab. Taxiway A, Design and Construction, multi-year	5,989,151	5,989,151
Open	AIP147-2021D	Acquire Three Pieces of Snow Removal Equipment	1,537,634	-
Pending	AIP148-2022	Airport Rescue Grant	12,113,224	-
Pending	AIP149-2022	Airport Rescue Grant –Concession Relief (ARPA)	1,282,039	1,282,039
Pending	AIP150-2022E	Rehab. <u>Rwy</u> 10-28 (1,080K SF) Design and Const. multi-year	7,144,824	6,000,000

# Capital Improvement Program – Capital Contributions

October 17, 2022



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Contributed Capital				
00911	Contributed Capital - FAA			
AIP141-20	MFZ-Airport Master Plan - 2021	1	365,154	365,154
AIP141-20	MFZ-Airport Master Plan - 2022	1	134,846	134,846
AIP143-20	MFZ-FAA - CARES Act, recorded as Non Operating Revenue	-	0	0
AIP147-21	MFZ-FAA Discretionary - Equipment Purchases	1	950,000	950,000
AIP148	MFZ-FAA AIP148 - Bldg. #101 Terminal Security Checkpoint	1	12,000,000	12,000,000
AIP150-23	MFZ-FAA Entitlement - Rehab 10/28 Pavement, Phase 1 of 2	1	3,224,000	3,224,000
AIP15X-23	MFZ-FAA Entitlement - Rehab 10/28 Pavement, Phase 2 of 2	1	2,920,298	2,920,298
AIP15X-23	MFZ-FAA BIL AIP15X-23 - Bldg. #101 Terminal Security Checkpoi	1	28,000,000	28,000,000
ATP23	ATP-23-20-01 Terminal Concourse A - Discretionary (inc 2 PBB s	1	23,100,000	23,100,000
ATP23	ATP-23-20-01 Bldg. #303 (Air Traffic Control Tower) Improvemen	1	4,205,000	4,205,000
PFC20-04	MFZ-PFC20-04 Fund Drawdown - Escalator	1	470,000	470,000
PFC20-04	MFZ-PFC20-04 Fund Drawdown	1	255,000	255,000
PFC20-04	MFZ-PFC20-04 Fund Drawdown - Remaining Terminal Fire Alarm	1	445,250	445,250
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Rehab Terminal Apron	1	20,000,000	20,000,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Perimeter Gate and Fence Rep	1	900,000	900,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - PFC Administration	1	170,000	170,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Bldg. #101 PBB A6 and B6 Rei	1	2,000,000	2,000,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Two (2) Airfield Brooms	2	550,000	1,100,000
PFC23-06	MFZ-PFC23-06 Fund Drawdown - RWY01/19 PAPI and LED Cen	1	200,000	0
PFC23-06	MFZ-PFC23-06 Fund Drawdown - Bldg. #101 Terminal Generator	1	1,000,000	1,000,000
PFC23-06	MFZ-PFC23-06 Fund Drawdown - Terminal Enhancements	1	1,000,000	1,000,000
RESERVE	MFZ-Reserve Terminal Concourse A - Discretionary (inc 2 PBB a	1	2,000,000	<u>2,000,000</u>
		0		<b>104,239,548</b>
00912	Contributed Capital - State			
	MFZ-NYS Rehab Rwy 10-28, 5% Share	1	114,000	114,000
NYS100	MFZ-NYS100 Bldg. #101 Terminal Security Checkpoint	1	60,000,000	<u>60,000,000</u>
		0		<b>60,114,000</b>
				<b>\$164,353,548</b>



# Capital Improvement Program – 2023 Expenditures

October 17, 2022



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2023 Capital Projects			
79400 Current Year Capital Expenditures			
AIP23	AIP-23-20-01	Bldg. #101 Terminal Security Checkpoint Improvements	100,000,000
			<u>100,000,000</u>
ATP23	ATP-23-20-02	Bldg. #101 (Terminal) Concourse A Improvements (Freight Elevator)	23,100,000
ATP23	ATP-23-35-01	Bldg. #303 (Air Traffic Control Tower) Improvements	4,205,000
			<u>27,305,000</u>
PFC22-05	PFC-22-10-01	Reconstruction Terminal Apron	20,000,000
PFC22-05	PFC-22-10-02	Perimeter Gate and Fence Replacement	900,000
PFC22-05	PFC-22-10-05	PFC Administration	170,000
PFC22-05	PFC-22-20-01	Bldg. #101 (Terminal) PBB A6 and B6 Replacement	2,000,000
PFC22-05	PFC-22-50-04	Two (2) Airfield Brooms	1,100,000
			<u>24,170,000</u>
PFC23-06	PFC-23-20-03	Bldg. #101 (Terminal) Generator Rehab.	1,000,000
PFC23-06	PFC-23-20-04	Terminal Concourse A Terminal Enhancements	1,000,000
			<u>2,000,000</u>
R&C21	R&C-21-30-17	Bldg. #301 & #302 Roof Repair	100,000
R&C21	R&C-21-30-19	Bldg. #109 Millionaire Air Roof Repair	300,000
			<u>400,000</u>
R&C22	R&C-22-20-01	Terminal Air Handler Upgrade	400,000
R&C22	R&C-22-50-04	FBO Fuel Truck 50/50 Auto/Diesel Fuel	225,000
			<u>625,000</u>
R&C23	R&C-23-30-01	Landside Terminal Area Irrigation System	55,000
R&C23	R&C-23-35-02	Bldg. #200 (NYS State Police) Boiler Repair	200,000
R&C23	R&C-23-35-03	Bldg. #301 (Storage Garage) Removal and Replace Overhead Gar.	105,000
R&C23	R&C-23-35-04	Bldg. #302 (Storage Garage) Removal and Replace Overhead Gar.	520,000
R&C23	R&C-23-50-01	C1 Pickup Truck w/ Utility Body Replacement	86,500
R&C23	R&C-23-50-02	M3 Pickup Truck with Plow Replacement	54,000
R&C23	R&C-23-50-03	M10 Pickup Truck with Utility Body Replacement	88,500
R&C23	R&C-23-50-04	M8 Pickup Truck with Plow Replacement	56,000
R&C23	R&C-23-50-05	P5 Pickup Truck with Plow Replacement	54,000
R&C23	R&C-23-50-06	Two (2) Shuttle Bus CNG Replacements (P15 & P18)	218,000
R&C23	R&C-23-50-07	M84 Replacement Tractor with Boom Mower Attachment	155,000
R&C23	R&C-23-50-08	Replacement Tractor with York Rake	80,000
R&C23	R&C-23-50-09	Vehicle Alignment Machine	60,000
R&C23	R&C-23-50-10	Local Portion of Grant and other Projects	500,000
			<u>2,188,000</u>
RES23	RES-22-30-03	Land Acquisition	-
RES23	RES-23-20-05	Terminal Concourse A Design	2,000,000
RES23	RES-23-35-04	Bldg. #203 Improvements	400,000
			<u>2,400,000</u>
			<u>159,088,000</u>



# Capital Improvement Program – 2023 Expenditures

October 17, 2022



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<b>Project Scope:</b>	Replacement of the existing bridge that connects the North Garage to the terminal building. The replacement bridge will provide _____ square feet of space that will allow the right-sizing of checkpoint queuing lanes and elimination of vertical and horizontal circulation pinch points at the terminal security entrance.				
<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025<sup>(1)</sup></b>	<b>Total<sup>(2)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	5,000,000	5,000,000	18,000,000	28,000,000
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA 03-36-0001-148-2022	-	-	12,000,000	-	12,000,000
State Grants	-	10,000,000	50,000,000	-	60,000,000
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	<u>\$ -</u>	<u>\$15,000,000</u>	<u>\$67,000,000</u>	<u>\$18,000,000</u>	<u>\$100,000,000</u>
<b>Project Cost Cash Flow:</b>					
Design	\$ -	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 10,000,000
Construction	-	9,500,000	74,000,000	-	83,500,000
Construction Management	-	-	5,000,000	-	5,000,000
Inspection	-	500,000	1,000,000	-	1,500,000
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	<u>\$ -</u>	<u>\$15,000,000</u>	<u>\$85,000,000</u>	<u>\$ -</u>	<u>\$100,000,000</u>

# Capital Improvement Program—Completed in 2022

October 17, 2022



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Capital Expenditure			
2022 Capital Projects Completed			
79400	Current Year Capital Expenditures		
AIP146-21	AIP-21-10-05	Twy A Pavement Rehabilitation, Phase 1 of 2	4,500,000
			<u>4,500,000</u>
AIP14Y6-22	AIP-21-10-05	Twy A Pavement Rehabilitation, Phase 2 of 2	1,489,151
			<u>1,489,151</u>
PFC20-04	PFC-21-20-09	Airport Pavement Management Program	255,000
PFC20-04	PFC-21-20-15	Terminal Fire Alarm Replacement	1,745,250
			<u>2,000,250</u>
R&C21	R&C-21-20-12	Replace Airside High Mast Lights with LED lights	350,000
R&C21	R&C-21-30-09	FAA ATCT Elevator	350,000
R&C21	R&C-21-30-15	Hangar 1 Sprinkler	100,000
			<u>800,000</u>
R&C22	R&C-22-10-01	Revert Parking Lot C to aircraft apron	900,000
R&C22	R&C-22-50-01	M-44 Replacement Street Sweeper PURCHASED 22-03-10-03; S:	335,000
R&C22	R&C-22-50-02	M-70 and M-71 Replacements Flail Mowers PURCHASED One (1	340,000
R&C22	R&C-22-50-03	Additional Skid steer for new garage PURCHASED 22-07-10-06; S	67,000
			<u>1,642,000</u>
Z COMPLETE	R&C-22-99-00	Projects Completed in 2022	<u>(10,431,401)</u>
			<u>(10,431,401)</u>
			-

# Capital Improvement Program—2023-2026 Expenditures

October 17, 2022



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Capital Expenditure			
2023 - 2026 Capital Projects			
79400	Current Year Capital Expenditures		
Z 2024	AIP-23-10-XX	RWY 01/19 Design and Construction (8,500 x 150') Phase 1 of 2	7,200,000
Z 2024	PFC-23-10-03	RWY 01/19 PAPI and L.E.D. Centerline Lights (WILL COMPLETE)	700,000
Z 2024	PFC-23-20-XX	Bldg. #101 Remove Escalators #5 and #6 in B Concourse	50,000
Z 2024	R&C-21-30-11	Sicker Rd.	300,000
Z 2024	R&C-23-10-XX	Bldg. #300 (Cargo Building) Rehab Apron	900,000
Z 2024	R&C-23-35-XX	Backup Generator Glycol Facility	100,000
Z 2024	R&C-23-35-XX	Bldg. #112 (Hangar #1) Removal and Replace Hangar Door	500,000
Z 2024	R&C-23-35-XX	Bldg. #301 (Airfield Maintenance) Backup Generator, 130 Sicker f	80,000
Z 2024	R&C-23-50-XX	Letskro Tug For Million Air	95,000
Z 2024	R&C-23-50-XX	P/C Air/Heater for Aircraft for Million Air	-
Z 2024	R&C-24-30-XX	Land Acquisition	-
Z 2024	R&C-24-30-XX	Paint Bldg. 112 (Hangar 1)	30,000
Z 2024	Z-Z-Projects		<u>(9,955,000)</u>
Z 2025	AIP-23-10-XX	Reconstruct Twy M, Q, and Air Cargo & GA Arpon	6,000,000
Z 2025	AIP-23-10-XX	Replace Terminal Elevators #1 - #12	3,000,000
Z 2025	AIP-23-10-XX	Replace Three (3) ARFF Trucks	3,000,000
Z 2025	AIP-23-10-XX	RWY 01/19 Design and Construction (8,500 x 150') Phase 2 of 2	2,900,000
Z 2025	R&C-23-35-XX	Bldg. #211 (Commuter) Removal & Replace Hangar Door	500,000
Z 2025	R&C-25-10-XX	Relocate Training Aircraft	100,000
Z 2025	R&C-25-30-XX	Land Acquisition	-
Z 2025	Z-Projects		<u>(15,500,000)</u>
Z 2026	AIP-26-XX	Land Acquisition Part 150 Noise Compatibility Program	700,000
Z 2026	AIP-26-XX	Snow Removal Equipment (SRE) Building	3,000,000
Z 2026	R&C-23-10-XX	Bldg. #201 (Commuter) Ramp Expansion	-
Z 2026	R&C-23-35-XX	Bldg. #406, Laundry Building Roof Repair	-
Z 2026	Z-Projects		<u>(3,700,000)</u>
			<u>-</u>
			-





BUDGET  
MESSAGE

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DEBT  
SERVICE

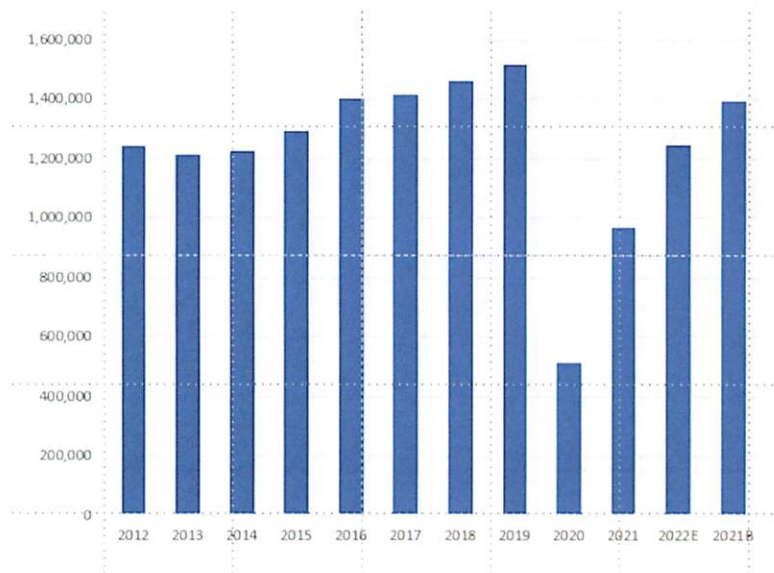
CAPITAL  
IMPROVEMENT  
PROGRAM

RATES  
AND  
CHARGES

SUPPLEMENTAL  
INFORMATION

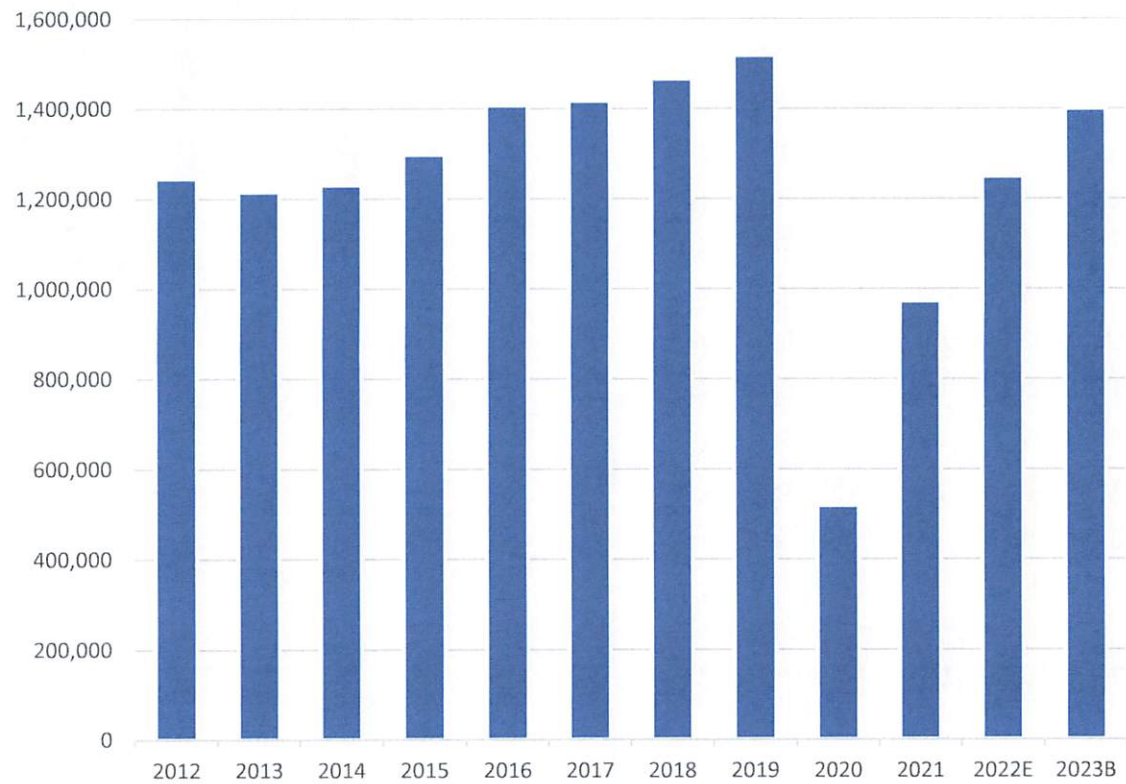
### Section 9 Supplemental Information

- Landed Weight and Enplanements
- Based Aircraft
- Aircraft Operations
- FBO Deicing and Fuel Flowage
- FBO General Aviation Activity
- Historical Debt Outstanding
- Historical Bond Coverage
- Population in the Air Trade Area
- Principal Employers
- Labor Force and Unemployment
- Capital Developments by the Authority
- Glossary
- Acronyms
- FAA Master Record
- History of the Airport



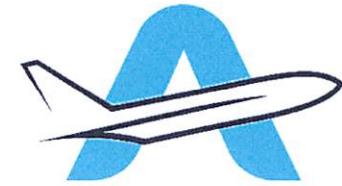
# Supplemental Information - Enplanements

October 17, 2022



Annual Budget 2023

October 17, 2022



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**Thank You**





**TO:** ACAA Finance Committee Members  
**FROM:** Michael F. Zonsius, CFO  
**Date:** October 12, 2022  
**RE:** Adoption of Annual Budget for the Year Beginning January 1, 2023

Attached for your review are the following:

- Annual Budget for the Year Beginning January 1, 2023 (Draft #2); and,
- Budget Comparison with prior years actual results.

## INTRODUCTION

The Annual Budget for the Year Beginning January 1, 2023 (“Budget 2023”) provided on September 12 has been updated and revised. These revisions to Budget 2023 have resulted in the following:

	<b>2022 Budget Draft</b>	<b>Revisions</b>	<b>2022 Budget Proposed</b>
Revenues	\$ 59,126,727	\$ 768,066	\$ 58,287,414
Other Income	6,044,034	49,602	6,044,034
Contributed Capital	<u>183,131,709</u>	<u>(488,504)</u>	<u>164,353,548</u>
	248,302,470	329,164	228,684,996
Operating Expenses	46,743,017	1,113,414	45,892,553
Debt Service	10,064,150	(63,325)	10,022,650
Capital Expenditures	<u>191,376,613</u>	<u>3,492,562</u>	<u>164,346,005</u>
	<u>248,183,780</u>	<u>4,542,651</u>	<u>220,261,208</u>
Funds Remaining	\$ 118,690	(\$4,213,487)	\$ 8,423,787

## ECONOMIC DRIVERS

There are three airport economic drivers; enplanements, operations, and cargo. The primary economic driver is enplanement activity, which affects parking and concession revenues, and ultimately airline revenue (landing fees, terminal and apron rents, and passenger boarding fees). To a much lesser extent, the general aviation operations (landing or takeoff) will affect Fixed Based Operator (FBO) revenue vis-a-vie fuel purchases. Cargo is the third airport economic driver the will influence cargo aircraft landing and apron revenue.

## ECONOMIC DRIVERS, continued

The effects of COVID-19 continue to wane and enplanements are expected to increase but not yet exceed pre pandemic levels. Based on available information, 2023 enplanement levels are projected at 1,400,000, and increase of 200,000 enplanements from Budget 2022. Accordingly, the budget has been prepared using this reduced projection.

	2022 Budget	2023 Budget	Variance incr/(decr)	Percentage incr/(decr)
Enplanements	1,200,000	1,400,000	200,000	16.66%
Operations	50,500	56,000	5,500	10.89%
Cargo (tons)	23,800	22,050	(1,750)	( 7.35%)

## SUMMARY OF REVENUES AND EXPENSES

Exhibit A, Budget Summary, provides a comparison of Actual 2021, Budget 2022, Projected 2022 Projected amounts, and Budget 2023 amounts, in addition to the actual and percentage variance from the Budget 2022.

### Airport and Fixed Base Operator

#### Airport Operating Revenue \$46,870,536

Budget 2023 Revenues increased \$6,144,787 from the prior year.

#### *Airfield Charges, \$8,968,622*

Airfield Charges predominantly include airline and cargo landing fees (\$6,340,760), apron fees (\$875,114) and revenues generated from property leases located on the airfield.

#### *Terminal Rentals, \$5,519,897*

Terminal Rental fees for airlines (\$4,856,974), TSA, and other non-airline tenants. Terminal fees also include rent for Passenger Boarding Bridges.

#### *Ground Transportation, \$16,399,418*

Revenue derived from parking operations (\$15,951,539) and Transportation Network Carriers (UBER/Lyft) (\$242,250).

#### *Concessions, \$7,453,851*

Fees charges for rental car services (\$5,130,000), food and beverage (\$997,500), and retail (\$883,500).

#### *Other Airport, \$3,436,991*

Lease revenue derived from land, building, and hangars.

#### *CARES Act, \$5,091,757*

In 2021, the Authority was awarded \$5,091,757 in Coronavirus Response and Relief Supplemental Appropriation (CRSSA) Act funding which is anticipated to be collected in its entirety in Budget 2023.

## Airport Operating Expense, \$35,719,629

As in the previous year, the Airport operating activities have been separated from those of the FBO activities. The segregation allows for a better financial understanding of each entity based on its own activities.

Total Budget 2023 Airport Budget Expenses increased \$3,527,312 from the prior year, based, in part, to the increase passenger activity. Airport operating expense includes all expenses that relate to the day-to-day operations of the airport and comprise; Personnel Salaries, Wages and Benefits; Utilities & Communications, Purchased Services, Materials & Supplies, Offices, Administration and Noncapital Equipment.

### *Personnel Salaries, Wages and Benefits, \$17,476,003*

Similar to other types of service provider industries, Personnel Salaries, Wages and Benefits comprises the largest portion, or 48.9% of the operating budget. In comparison with the prior year, it was 50.4% of the operating budget. Employee Benefits are combined with Personnel Salaries and Wages as these costs are a necessary and direct cost for each employee. Total benefit costs are 51.2% of total salaries and wages (54.7% in B2022).

Personnel Salaries, Wages and Benefits are driven by the staffed positions of the three entities included within the Authority's budget shown as follows:

	Budgeted Staffed Positions		
	2022 Budget	incr/(decr)	2023 Budget
AvPORTS, LLC	167 <sup>(1)</sup>	8	175
Million Air	34 <sup>(1)</sup>	2	36
ACAA	<u>23</u>	<u>-</u>	<u>23</u>
	212	10	221

<sup>(1)</sup> Positions added in Budget 2022

Position Changes are as follows:

Added: AvPorts, LLC – Terminal, Airport Custodian	6
Added: AvPorts, LLC – Terminal, Airport Custodian Lead	1
Added: AvPorts, LLC – Loading Bridge, Loading Bridge Tech.	1
Added: AvPorts, LLC – Operations, Asst. Airport Security Supv.	1
Added: AvPorts, LLC – ARFF, Firefighter	2
Added: AvPorts, LLC – Airport Mgmt, IT Technicians.	2
Added: AvPorts, LLC – FBO GA, Customer Service Mgr.	1
Added: AvPorts, LLC – FBO Admin. Manager	1

Reduced: AvPorts, LLC – Parking, Cashier / Shuttle Detailer (6)

### *Utilities & Communication, \$2,417,552*

Utilities & Communications expenses include those for electrical, natural gas, and telephone services, and, internet and cable television.

### *Purchased Services, \$6,610,090*

Purchased (Contractual) Services include those fees for risk management, legal, appraisal, engineering, advertising and janitorial.



**Airport Operating Expense, \$35,719,629, continued**

*Materials & Supplies, \$5,989,341*

Materials & Supplies are commodity type expenses consumable within one year that include, snow removal/deicing materials, lighting supplies, runway painting supplies, fire retardant foam, and supplies for vehicles/equipment and building maintenance.

*Office/Administration, \$2,463,144*

Office/Administration expenses include computer hardware & support, payroll services, office supplies, outside printer services, and office equipment rental.

*Non-Capital \$763,500*

Non-Capital Equipment includes expenditures for equipment that is below a \$50,000 threshold or does not qualify as a capital expenditure

**FBO Operating Revenue, \$11,416,878**

Total Budget 2023 FBO Revenue increased \$1,661,516 or 17.0% from the prior year.

*FBO Revenues, \$11,416,878*

FBO Revenues are derived from the operation of the Fixed Base Operator (FBO) and includes fess for the fueling (\$6,314,800) and deicing of aircraft (\$2,163,050).

**FBO Operating Expenses, \$10,172,925**

Total Budget 2023 FBO Expense increased \$1,603,042 or 18.7% from the prior year.

*FBO Cost of Goods Sold (COGS), \$5,863,132*

FBO COGS are for the purchase of JetaA (\$3,290,000) and AvGas fuels (\$400,000) and aircraft deicing materials (\$1,847,978).

*FBO Expenses, \$4,309,793*

FBO Expenses include Salaries and Other Employee Benefits, Utilities, Services, Material & Supplies, and Office Expenses.

**Other Income, \$6,044,034 (does not include CARES/CHRSSA Funds)**

Total Budget 2023 Other Income increased \$1,269,540 or (25.59%) from the prior year.

*Other Income, \$6,044,034*

Other Income predominantly includes Passenger Facility Charge revenue derived from enplaned passengers (\$4,499,020) at \$4.50 per enplanement. Also included is interest revenue, \$1,405,432.

**Debt Service, \$10,022,650**

Debt Service includes principal and interest on seven (7) series of outstanding Authority bond debt issues, in addition to bond issuance cost.

**Capital Expenditures, \$164,346,005**

Capital expenditures are expenditures for infrastructure, equipment, and rehabilitations that generally have a useful life of greater than five (5) years.

**Contributed Capital, \$164,353,548**

Contributed capital includes those grant funds received for the reimbursement of capital expenditures.

## **AIRLINE RATES AND CHARGES**

Exhibit B provides the 2023 Airline Rates and Charges based on the budgeted Airport revenues, expenses, debt service and other charges.

The 2023 Operating Budget will result in Airline Capital Contribution of \$3,444,858 and this is based upon the Airline Use Agreement. Funds remaining for Revenue Sharing between the Signatory Airlines and the Airport will be \$6,635,862 of which \$3,317,931 will go to the Airlines, \$2,917,931 will go to the Authority and \$400,000 will be used to fund the anticipated cost of Air Service Incentive Program costs. The 2023 Operating Budget provides for a debt service coverage ratio of 2.12, an increase from a projected ratio of 1.71 for B2021 and an increase of an actual ratio of 1.57 in 2021.

The rates and charges shown for 2023 Operating Budget are dependent upon actual Airport activities, revenues and expenses not being significantly different from amounts anticipated.

## **PROJECTED 2021 END OF YEAR SETTLEMENT WITH AIRLINES**

Based upon revenues and expenses compiled through August 30, 2022, the estimated 2022, revenues to be shared between the Airlines and the Airport Development is approximately \$6,942,832. The projected settlement amount is still subject to change based upon actual results through the remainder of the year.

## **ADOPTION OF 2022 OPERATING BUDGET**

Based upon all of the above, the Budget 2023 is recommended for adoption at the November 7, 2022 Board Meeting resulting in the imposition of the proposed Airline rates and charges on January 1, 2023. Budget 2023 will require on-going monitoring and management during the course of 2023 and may require revision to address significant adverse developments. Upon adoption of the budget, Airline Rates and Charges can only be adjusted during the year under more limited circumstances which include: provisions for adjustment if revenues from rates and charges are projected to be off by more than ten (10) percent; a provision for adjustment if debt service coverage is projected to be less than one-hundred-twenty-five (125) percent of net revenues; or in accordance with a financing resolution adopted by the Authority.

**EXHIBIT A  
Budget Summary**

	<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>	<b>Variance B22 vs B21</b>	<b>% Change</b>
<b>Airport Operating Revenues</b>						
03 Airfield	\$6,213,007	\$7,646,161	\$7,617,568	\$8,968,622	1,322,461	17.30%
07 Terminal	5,363,152	5,698,266	5,045,082	5,519,897	(178,369)	-3.13%
11 Ground Transportation	9,327,909	11,904,933	16,607,170	16,399,418	4,494,485	37.75%
15 Concessions	6,891,504	6,834,011	7,824,239	7,444,551	610,540	8.93%
23 Other	3,653,825	3,550,621	3,438,939	3,446,291	(104,330)	-2.94%
25 CARES Act	4,683,836	5,091,757	0	5,091,757	-	0.00%
	<u>\$36,133,233</u>	<u>\$40,725,749</u>	<u>\$40,532,998</u>	<u>\$46,870,536</u>	<u>\$6,144,787</u>	
<b>Airport Operating Expenses</b>						
Salaries Expense	(9,032,301)	(10,464,754)	(10,006,659)	(11,554,656)	(1,089,902)	10.41%
Other Employee Expenses	(4,259,233)	(5,722,717)	(4,944,529)	(5,921,347)	(198,630)	3.47%
Utilities	(1,858,062)	(2,068,926)	(2,614,569)	(2,417,552)	(348,626)	16.85%
Purchased Services	(4,922,807)	(5,497,939)	(5,238,923)	(6,610,090)	(1,112,151)	20.23%
Material & Supplies	(3,936,707)	(5,079,015)	(5,446,348)	(5,989,341)	(910,326)	17.92%
Office/Administration	(1,449,927)	(1,899,967)	(1,839,089)	(2,463,144)	(563,177)	29.64%
Non-Capital Equipment	(822,578)	(1,459,000)	(188,534)	(763,500)	695,500	-47.67%
	<u>(26,281,615)</u>	<u>(32,192,318)</u>	<u>(30,278,651)</u>	<u>(35,719,630)</u>	<u>(3,527,312)</u>	
	9,851,618	8,533,431	10,254,347	11,150,906	2,617,475	
<b>FBO Revenues</b>						
	9,326,060	9,755,362	12,431,590	11,416,878	1,661,516	17.03%
Cost of Good Sold (FBO)	<u>(4,354,919)</u>	<u>(5,283,468)</u>	<u>(5,687,774)</u>	<u>(5,863,132)</u>	<u>(579,664)</u>	10.97%
	4,971,141	4,471,894	6,743,816	5,553,746	1,081,852	
<b>FBO Expenses</b>						
Salaries Expense	(1,358,269)	(1,522,540)	(1,535,596)	(2,017,569)	(495,029)	32.51%
Other Employee Expenses	(497,395)	(490,731)	(462,409)	(711,385)	(220,654)	44.96%
Utilities	(79,489)	(81,632)	(122,749)	(81,387)	245	-0.30%
Purchased Services	(632,247)	(573,734)	(509,360)	(621,167)	(47,433)	8.27%
Material & Supplies	(370,887)	(461,122)	(786,740)	(619,297)	(158,175)	34.30%
Office/Administration/Non Cap.	(191,790)	(156,655)	(430,721)	(258,987)	(102,332)	65.32%
	<u>(3,130,077)</u>	<u>(3,286,414)</u>	<u>(3,847,575)</u>	<u>(4,309,792)</u>	<u>(1,023,378)</u>	
	1,841,064	1,185,480	2,896,241	1,243,954	58,474	
Other Expenses	(44,076)	-	-	-	-	
Other Income	4,892,481	4,774,494	4,269,939	6,044,034	1,269,540	26.59%
Debt Services	(2,531,083)	(10,020,200)	(10,020,200)	(10,022,650)	(2,450)	0.02%
Capital Expenditure	(73,063,326)	(16,641,806)	(7,000,000)	(164,346,005)	(147,704,199)	887.55%
Contributed Capital	61,561,768	12,753,190	231,117	164,353,548	151,600,358	1188.73%
	<u>(9,184,236)</u>	<u>(9,134,322)</u>	<u>(12,519,144)</u>	<u>(3,971,073)</u>	<u>5,163,249</u>	
	<b>\$ 2,508,446</b>	<b>\$ 584,589</b>	<b>\$ 631,444</b>	<b>\$ 8,423,787</b>	<b>(7,839,198)</b>	



**EXHIBIT B**  
**Rates and Charges Summary**

	<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>	<b>Projected 2021 vs. Budget 2022</b>	<b>Budget 2021 vs. Budget 2022</b>
<b>Landing Fee Rate</b>						
Signatory	\$3.15	\$3.53	\$3.65	\$4.18	14.5%	18.4%
Non-Signatory	\$3.94	\$4.41	\$4.56	\$5.23	14.7%	18.6%
<b>Landing Fee Surcharge</b>						
Apron Fee Rate - Annual	\$1.15	\$1.48	\$1.24	\$1.65	33.1%	11.5%
<b>Terminal Rental Rate - Annual</b>						
Signatory	\$71.82	\$78.76	\$86.33	\$94.08	9.0%	19.5%
Non-Signatory	\$89.78	\$98.45	\$107.93	\$117.60	9.0%	19.5%
Tenant Rate - Annual	\$35.91	\$39.38	\$43.17	\$47.04	9.0%	19.5%
Loading Bridge Rate - Annual	\$36,287	\$41,177	\$54,475	\$54,821	0.6%	33.1%
Low Volume Carrier terminal charge per EPAX	\$8.08	\$7.27	\$7.89	\$7.12	-9.8%	-2.1%
<b>Cost per Enplanement</b>						
Airport CPE (after revenue sharing)	\$8.49	\$8.44	\$7.49	\$7.30	-2.5%	-13.5%
FBO CPE	\$1.94	\$2.49	\$2.74	\$2.31	-15.7%	-7.2%
<b>Total Cost per Enplanement</b>	<b>\$10.43</b>	<b>\$10.93</b>	<b>\$10.23</b>	<b>\$9.61</b>		
Debt Service Coverage	1.57	1.71	2.14	2.12	-0.9%	24.0%
<b>Enplanments</b>						
Signatory	975,488	1,180,000	1,180,000	1,405,000	19.1%	19.1%
Non-Signatory	549	20,000	20,000	20,000	0.0%	0.0%
<b>Total</b>	<b>976,037</b>	<b>1,200,000</b>	<b>1,200,000</b>	<b>1,425,000</b>	<b>18.8%</b>	
<b>Commercial Landed Weights</b>						
Signatory	1,092,548	1,335,000	1,335,000	1,335,000	0.0%	0.0%
Non-Signatory	4,151	0	0	0		
<b>Total</b>	<b>1,096,699</b>	<b>1,335,000</b>	<b>1,335,000</b>	<b>1,335,000</b>	<b>0.0%</b>	<b>0.0%</b>
Cargo Landed Weights	189,321	177,000	177,000	177,000	0.0%	0.0%
<b>Funds Remaining</b>						
ACAA	\$2,995,684	\$3,141,120	\$6,942,832	\$6,635,862		
Air Service Incentive Costs	1,371,680	1,170,560	3,228,755	2,917,931	-9.6%	149.3%
Airlines	126,162	400,000	242,661	400,000	64.8%	0.0%
<b>Total</b>	<b>1,497,842</b>	<b>1,570,560</b>	<b>3,471,416</b>	<b>3,317,931</b>	<b>-4.4%</b>	<b>111.3%</b>

## Albany County Airport Authority

## Airport (exclusive of FBO) Operating Actuals (2017 - 2021, Projection 2022, and Budget 2023)

	Actual					Projection	Budget
	2017	2018	2019	2020	2021	2022	2023
<b>Revenues</b>							
0 Landing Fees - Cargo/Signatory	\$ 4,969,977	\$ 4,746,727	\$ 4,416,924	\$ 3,485,529	\$ 3,700,546	\$ 5,470,560	\$ 6,270,000
01011 Landing Fees - Cargo/Non-Signatory	-	-	-	-	61,996	60,000	62,760
1012 Airfield Revenue Sharing	-	-	-	-	-	(698,412)	(663,586)
01021 Apron Parking Fees - Commercial	650,085	654,321	633,074	656,208	610,645	656,640	875,114
01035 Glycol Disposal Fee	357,662	463,372	429,529	228,089	239,623	296,258	301,436
01050 Land Rental	306,853	313,007	316,237	325,145	399,061	577,904	439,681
01055 Control Tower Rental	665,776	665,776	665,776	665,776	890,792	665,776	815,802
01060 Building Rental	124,507	114,856	120,637	139,964	132,982	128,037	140,235
01065 NE Quad Cargo Facility	914,738	928,820	925,203	539,013	495,539	486,255	525,000
01070 Hangar Rental - Airline	1,556,117	1,622,119	1,635,446	1,658,507	1,653,512	1,681,141	2,111,065
01071 Hangar Maintenance NYS Executive Hangar	124,000	124,000	124,000	124,000	124,000	124,000	124,000
01075 Eclipse Hangar Rental	77,489	41,393	332,615	328,551	301,695	301,695	301,695
01090 F.I.S. Facility Use Fee	-	1,520	-	-	-	-	-
02010 Airline Space Rental	2,193,444	2,539,476	2,131,044	3,425,758	2,711,662	4,795,020	4,856,974
02011 Rental of Boarding Bridges	614,076	670,939	655,171	394,805	508,023	762,647	712,674
02012 Baggage Claim Room	1,420,231	1,537,960	1,610,697	1,057,255	1,277,247	1,400,668	1,673,119
02012 Baggage Claim Room	-	-	-	-	-	(2,793,648)	(2,654,345)
02020 Non-Airline Space Rental	705,847	722,936	738,519	732,161	826,959	836,234	877,917
02025 Utility Reimbursement	24,659	25,477	24,277	23,643	25,486	32,777	24,000
02030 Non Signatory Per Turn Fee	-	-	-	-	8,685	11,384	9,000
02051 Rental Car Concession	5,194,097	5,374,475	5,368,451	2,471,572	4,985,255	5,336,833	5,130,000
02052 Food & Beverage Concession	803,939	902,530	1,214,921	401,308	742,735	1,127,331	997,500
02053 Retail Concession	802,534	844,970	933,339	413,953	651,091	864,624	883,500
02054 Advertising	380,522	306,782	297,444	158,536	161,059	93,253	108,600
02056 Vending Machine Concession	31,162	32,624	34,634	17,241	19,124	23,593	27,930
02057 Baggage Cart Concession	7,000	7,000	14,257	6,074	11,584	15,127	15,675
02058 Foreign Currency Concession	26,600	26,600	8,867	-	-	-	-
02060 Business Center	-	-	-	-	-	-	-
02061 Museum Shop	279,166	242,117	191,483	-	-	-	-
02062 Operating Permits	200,999	230,025	309,179	187,698	250,480	293,945	219,600
02063 Internet & Cable Access	11,530	9,770	7,680	6,875	6,620	5,871	9,300
02064 ATM Income	35,886	35,228	34,479	31,605	25,229	15,837	19,800
02100 Telephone - Monthly Service	63,555	63,014	54,226	55,843	43,226	51,174	41,946
02105 Telephone - Monthly Usage	8,888	7,465	6,329	5,240	1,719	2,523	-
02110 Payphones - Cash Collections	671	532	223	57	-	-	-
02115 Payphones - Concessions	1,717	1,453	1,018	137	-	-	-
03010 Short Term Parking	1,050,045	1,066,482	1,144,868	474,193	759,044	1,016,945	1,111,500
03011 Long Term Parking	10,890,792	11,185,353	11,973,702	4,269,280	8,147,509	13,746,864	11,898,750
03013 Economy Parking	3,013,238	2,959,804	3,088,393	723,052	97,835	1,377,262	2,850,000
03014 Employee Parking	43,491	45,651	42,569	7,950	33,645	59,923	91,289
03015 Lost Card Fees-Employees	3,075	25	-	-	175	1,157	-
03017 Short & Over	(756)	165	201	(84)	605	451	-
03018 Uncollectable EZPass Revenue	(14,613)	(9,399)	88	-	-	-	-
03020 Contract Taxi	70,229	86,140	34,915	8,979	11,044	9,437	34,224
03021 Limousines	7,240	8,210	10,026	4,620	6,451	7,332	9,405
03022 Hotels	22,750	23,400	26,325	25,350	19,500	23,400	19,500
03023 Off-Airport Rental Cars	233,645	187,445	28,100	-	-	-	-
03024 Off-Airport Parking Facilities	195,906	200,718	222,361	72,606	85,210	126,053	142,500
03027 TNCs	44,244	154,540	363,460	134,043	166,891	238,346	242,250
03040 Garage Space Rent	84,623	87,144	91,872	95,464	112,384	101,344	100,514
03100 T-Hangar Rentals	97,320	101,477	109,835	128,313	127,239	134,782	131,249
03200 Tie Downs	4,096	4,176	3,948	2,891	2,935	2,980	2,891
03280 Fuel Sales - AV Gas	44,004	39,836	39,873	49,058	47,801	240	-
03300 Industrial Park	534,541	554,978	562,585	564,234	583,169	579,546	535,399
03405 Utility Reimbursements	129,422	162,248	163,342	151,747	167,208	207,163	165,000
03410 Reimbursement of Property Taxes	36,333	42,883	27,804	39,574	25,920	24,581	25,357
03500 Tenant Maintenance	138,966	97,851	87,627	59,547	47,275	82,267	22,559
09001 Fingerprinting	25,878	37,600	48,476	21,317	37,231	37,507	55,000
09005 Miscellaneous Income	226,247	99,344	100,834	131,007	87,006	115,660	80,000
09007 Purchasing Proposals	5,445	930	530	170	40	-	-
09008 Ebay/Scrap/Equipment Sales	14,794	7,730	9,089	8,063	16,702	14,712	5,000
	39,454,679	40,402,014	41,416,501	24,511,916	31,449,396	40,532,999	41,778,779

		Actual				Projection	Budget	
		2017	2018	2019	2020	2021	2022	2023
<b>Salaries Expense</b>								
11000	Salaries	7,926,447	8,417,043	8,539,564	8,408,415	8,222,357	8,973,370	10,467,217
11005	Part Time/Seasonal Salaries	-	-	-	-	130,450	144,364	403,447
12010	Overtime 1.5	798,137	852,094	997,125	600,297	658,690	807,059	640,559
17	Overtime 2.0	56,968	42,795	64,614	26,149	20,803	81,867	40,933
1L	Temporary Help	4,725	11,897	72,874	11,062	-	-	2,500
		8,786,277	9,323,829	9,674,177	9,045,923	9,032,301	10,006,660	11,554,656
<b>Other Employee Expenses</b>								
21000	Social Security	646,537	689,474	711,757	666,913	663,874	740,041	845,188
22000	Health Insurance	2,388,451	2,534,581	2,575,497	2,643,375	2,462,533	2,750,436	3,094,286
22105	Other Post Employment Benefits (OPEB)	207,625	478,314	699,121	214,994	128,259	174,595	174,595
22200	Dental Insurance	34,857	45,005	41,265	36,736	39,845	36,476	154,690
22300	Health Insurance - Vision	6,606	5,680	6,107	5,846	5,919	12,806	6,918
23000	Health Insurance - AFLAC	7,315	7,415	7,105	7,109	6,456	6,436	6,499
24000	Medical Exams	17,755	11,879	15,239	10,005	11,335	17,523	22,100
24010	Employee EAP Program	969	969	969	969	1,854	610	969
24015	Smoking Class Cessation	-	-	-	-	-	-	1,200
25000	Uniforms & Laundry	58,685	44,914	53,541	49,206	45,835	53,902	62,913
25005	Uniform Purchases	16,730	13,252	21,951	25,089	29,442	13,068	39,116
26010	Disability Insurance	124,639	105,605	125,188	122,788	103,869	158,148	123,294
26020	Unemployment Insurance	46,276	47,979	46,501	39,495	45,046	64,141	180,828
26030	Workers Compensation	318,231	365,137	470,413	411,636	385,491	399,711	623,309
29000	NYS Retirement	299,126	247,837	292,872	468,374	160,160	322,059	321,309
29001	TBI Retirement	137,830	166,774	181,512	170,949	169,316	194,580	264,133
		4,311,631	4,764,815	5,249,039	4,873,484	4,259,233	4,944,532	5,921,347
<b>Utilities</b>								
31000	Electric	1,359,918	1,493,922	1,231,584	1,168,449	1,294,149	1,871,276	1,758,250
32000	Fuel Oil	-	-	-	-	-	-	-
33000	Natural Gas	231,371	297,521	264,130	187,523	233,999	333,087	243,366
34000	Sewer	85,860	91,431	79,331	91,820	117,458	227,800	91,500
35000	Water	104,255	91,805	131,136	88,009	56,110	37,483	69,550
36010	Telephone Charges-Local	18,088	18,300	18,436	18,008	17,138	16,454	17,355
36011	Telephone Charges-Long Distance	1,413	1,766	7,319	11,470	2,839	1,178	3,890
36012	Telephone - Sheriff	4,046	4,025	3,695	4,022	3,333	4,049	4,100
36013	Telephones-Monthly Service	14,694	14,778	13,927	15,336	15,452	18,360	14,835
36014	Telephones-Monthly Usage	1,486	1,321	2,539	279	22	23	3,000
36017	Payphones Annual & Monthly Service	21,226	16,722	12,306	7,775	17	-	-
36018	Payphones - Monthly Usage	300	279	225	109	1	-	150
36020	Telephone Repairs	13,399	16,435	30,080	14,197	19,713	4,827	59,536
36030	Telephone-Cellular	45,321	46,567	43,468	54,284	51,322	39,380	70,560
36032	Internet Access	17,236	17,152	38,392	34,074	43,447	53,626	74,100
36035	Radio Communications	-	-	100	-	-	-	-
36040	Paging Service	-	-	-	-	-	-	-
36060	Cable Television	4,563	3,588	1,992	2,088	3,060	7,027	7,360
		1,923,177	2,115,613	1,878,658	1,697,444	1,858,062	2,614,570	2,417,552



		Actual					Projection	Budget
		2017	2018	2019	2020	2021	2022	2023
<b>Purchased Services</b>								
41010	Financial Services	67,835	52,306	147,405	114,696	87,924	117,077	200,000
41020	Rates & Charges	6,200	6,000	5,322	6,000	-	-	-
47	Airport Liability	198,946	232,919	233,003	259,458	229,639	251,121	275,455
42.	Automotive Insurance	64,011	70,063	77,061	75,066	73,405	71,572	78,729
42041	Environmental Liability	38,740	38,705	38,705	35,350	35,350	35,350	47,433
42045	Builders Risk	-	-	-	-	20,860	18,649	-
42060	Property Insurance	167,978	182,055	214,492	243,031	254,741	264,155	297,023
42065	Crime Insurance	2,397	4,116	6,577	6,604	6,868	7,677	8,081
42070	Public Official Liability	24,519	24,519	25,061	39,615	33,726	41,132	45,245
42075	Violent and Malignant Acts	-	-	-	-	-	-	16,929
42080	Cyber Liability Insurance	11,906	11,397	16,160	6,687	14,616	35,445	53,168
42090	Fiduciary Liability	1,272	1,690	1,690	15,899	18,906	15,970	1,859
42093	Agency Fee	30,000	30,000	30,000	30,000	65,000	45,000	45,000
42095	Insurance Claims	65,549	83,623	39,008	20,000	1,549	23,298	15,500
43000	Legal Services	11,058	164,680	23,568	11,156	23,431	-	50,000
44000	Public Safety	2,109,844	2,281,644	2,441,586	1,779,885	2,097,571	2,091,868	2,890,541
44005	Perimeter Security	244,655	285,175	309,191	95,995	130,486	345,852	217,783
44010	Armored Car Service	8,537	9,077	9,271	4,830	1,863	3,684	4,356
44020	Parking Valet Service	400,757	385,436	448,519	113,226	-	-	-
44030	Employee Shuttle Service	20,000	25,000	30,000	25,000	-	21,429	12,502
44035	Ground Transportation	-	-	33,600	-	-	-	-
45000	Janitorial Services	404,461	477,838	575,823	498,885	522,905	620,839	734,168
45010	Refuse Removal Services	53,474	67,921	73,650	44,354	42,269	74,402	81,815
46010	Public Relations	115,957	109,594	123,047	73,702	128,182	73,398	103,500
46012	Artistic Exhibits	73,913	118,692	89,188	50,173	64,680	52,988	101,675
46013	Museum Shop	292,823	255,211	222,562	-	(135)	65	-
46015	Advertising	85,662	121,582	72,205	23,373	46,287	76,959	150,000
46020	Passenger Info Booth	139,704	142,488	151,128	153,902	154,156	121,210	151,128
47000	Special Studies	124,459	103,956	94,668	51,270	108,626	84,780	45,000
47010	GIS Services	8,514	578	2,992	12,324	6,820	4,563	24,000
49005	Appraisal	600	-	5,500	-	15,600	-	25,000
49010	Architectural Services	833	10,983	9,681	32,783	27,444	8,387	-
49015	Consultant	33,344	50,969	50,656	85,947	48,465	57,964	48,000
49020	Engineering Services	77,239	59,654	87,447	13,130	39,136	48,032	245,000
49040	Professional Management	410,000	410,000	423,750	425,000	425,000	425,000	425,000
49060	Code Enforcement	48,073	97,292	90,160	112,268	90,187	116,200	116,200
49	Other Professional Services	-	-	-	71,775	107,250	84,857	100,000
		5,343,258	5,915,159	6,202,675	4,531,383	4,922,807	5,238,923	6,610,090

		Actual					Projection	Budget
		2017	2018	2019	2020	2021	2022	2023
<b>Material &amp; Supplies</b>								
51010	Fencing	9,715	9,921	4,143	6,156	24,456	7,201	9,000
51011	Airfield Lighting	22,523	41,437	28,764	94,582	61,369	114,657	100,000
51012	Pavement Repairs	4,506	738	133	368	784	-	6,000
51013	Apron Maintenance	101,383	42,536	114,310	76,523	100,441	33,423	59,000
51016	Runway Painting	30,684	27,254	20,070	36,365	32,240	27,016	45,000
51017	Airfield Shop Supplies	24,822	40,889	27,520	24,475	20,045	47,028	22,500
51018	Airfield Shop Tools	-	-	160	-	-	-	-
51019	Snow Removal Supplies	182,244	284,941	224,743	100,385	130,621	863,599	409,986
51020	Rubber Removal	51,899	18,552	41,296	80,414	22,091	75,741	80,000
51030	EMS Supplies	8,708	9,184	13,441	7,063	13,795	993	20,800
51031	ARFF Supplies	19,160	8,232	20,906	19,284	19,910	37,618	89,561
51032	Hazardous Material Supplies	3,425	6,072	5,988	1,312	4,711	4,013	5,000
51033	ARFF Foam	7	5,764	162	2,234	4,590	-	42,030
51051	Glycol Disposal	-	-	-	-	-	-	-
51052	Wastewater Conveyance	7,500	7,500	7,500	7,500	7,500	21,429	7,500
51053	Electric	90,133	106,883	75,745	84,181	82,574	142,282	100,000
51054	Sewer District Charges	5,000	5,000	-	5,000	-	-	31,500
51055	Water District Charges	17,819	18,704	28,622	14,592	17,008	23,038	25,000
51057	System Maintenance & Repairs	129,593	160,384	87,469	231,132	169,857	75,692	200,000
52010	Alarm & PA System	112,030	158,913	105,881	105,873	109,501	86,787	83,500
52012	Card Access System	33,151	65,973	59,193	81,829	118,467	130,627	146,000
52013	CCTV Repair	23,830	24,551	35,936	35,489	33,227	38,187	60,000
52014	Key Access System	11,967	21,373	4,560	7,309	4,151	-	16,500
52020	Baggage System	17,774	17,848	95,776	945	3,004	14,632	45,000
52031	Electrical Repairs & Supplies	230,429	357,541	371,334	359,659	252,544	215,998	255,250
52032	Elevator Repairs & Supplies	170,725	141,390	91,609	186,843	176,771	105,228	116,000
52033	HVAC	274,142	256,168	187,381	298,844	184,107	131,654	271,500
52034	Roof	23,065	32,401	15,854	27,614	6,937	5,007	25,000
52035	Plumbing Repairs & Supplies	67,085	122,646	169,631	144,237	48,382	148,044	164,000
52036	Automatic Door Repairs & Supplies	1,624	8,233	16,009	2,017	7,329	6,221	12,000
52037	Pest Control	18,543	20,382	27,689	60,911	40,051	43,099	66,454
52038	Roof Repairs - Major Damage	-	(0)	7,542	-	-	-	-
52040	Fire Equipment Services	6,784	4,629	5,193	3,860	13,105	5,691	8,648
52041	Fire Equipment Testing	2,201	3,194	1,709	3,585	2,541	4,634	4,924
52050	US Customs	34,843	39,751	55,211	24,561	33,818	20,649	48,600
52051	Control Tower Maintenance	315,472	276,473	381,116	299,563	424,440	556,304	556,000
52052	Storage Space Rental	7,371	8,233	7,360	9,587	9,144	7,450	7,500
52053	Building Maintenance	788,348	826,556	713,006	1,099,991	357,245	668,791	755,000
52061	Building Materials	-	-	-	-	-	978	-
52062	Janitorial Supplies	138,154	130,181	169,954	190,884	149,346	205,954	259,622
52063	Window Washing	57,567	33,489	84,994	16,208	6,112	88,200	112,200
52070	Security System	-	-	-	2,955	-	-	-
52071	ID Tags	27,220	37,858	41,121	16,568	26,364	34,791	36,000
52075	Advertising Displays	-	-	-	-	8,607	11,796	-
52080	Sign Expense	3,388	8,293	8,602	15,881	15,378	2,650	6,500
52090	Flight Information Displays	38,791	24,163	17,462	110,074	30,776	1,014	43,850
53010	Landscaping	28,073	23,167	9,139	56,474	212,147	144,658	128,500
53020	Fencing	23,922	14	14,342	-	-	-	900
53030	Pavement Repairs	127,232	164,843	63,791	68,991	25,621	15,391	100,000
53040	Sign Expense	7,248	8,275	15,768	40,853	69,658	15,526	14,000
53041	Traffic Light Repairs	-	-	1,350	-	1,716	-	12,000
53045	Catch Basin Maintenance	-	-	-	-	-	-	20,000
53048	Snow Removal Supplies	49,638	90,062	89,478	27,420	31,908	-	61,000
53050	Snow Removal Contract Svcs	269,869	224,553	480,807	203,833	67,948	319,940	378,000
53051	NYS Police Hangar Maintenance	124,000	124,000	124,000	124,000	128,028	112,338	125,000
53060	Dump Fees - Landfill	2,622	6,820	1,975	1,480	862	1,826	11,980
53070	Hazardous Waste Management	11,752	2,767	2,864	2,995	7,235	2,578	5,600
53071	Wildlife Hazard Management	35,916	16,371	44,402	37,840	32,483	41,497	38,000
53078	Liquid Waste Disposal	20	10,844	3,110	6,903	6,254	-	3,600
53085	Land Lease	22,935	21,935	36,435	15,435	15,435	15,435	15,435
53090	T-Hangar Maintenance	90,716	96,923	103,845	109,639	111,540	89,863	9,500
54010	Gasoline	53,655	61,154	52,208	37,252	64,311	128,342	80,000
54011	Diesel Fuel	97,944	128,848	127,056	64,998	70,774	193,488	160,000
54012	Oil / Grease	25,822	22,323	12,570	19,043	14,223	14,672	23,500
54013	Vehicle/Equipment Tires	31,000	23,663	63,101	83,983	20,416	25,069	29,000
54015	CNG Fuel	24,947	22,961	21,390	8,874	337	10,553	23,000
54021	Vehicle Repair & Maintenance	77,569	76,913	100,380	39,296	53,719	83,100	84,000
54022	Vehicle Communication Equipment	3,340	11,534	6,319	7,096	7,440	1,953	6,400
54023	Sheriff Vehicle Repair and Maintenance	39	-	-	-	-	-	-
54030	General Equipment Repair & Maintenance	62,709	41,143	23,545	67,913	44,729	47,185	80,000
54035	Heavy Equipment Maintenance	58,911	64,901	47,841	43,412	42,025	42,180	60,000
54036	ARFF Vehicle Repair & Maintenance	31,308	8,584	26,980	13,006	23,470	30,414	18,000
54037	Snow Equipment Repair & Maintenance	90,559	108,069	152,303	81,675	46,894	21,018	90,000
54060	Mower Repair & Maintenance	16,515	15,002	12,733	21,913	8,674	33,105	14,000
54070	Vehicle Shop Tools & Supplies	55,756	52,698	59,662	40,675	55,521	48,099	45,000
		4,537,640	4,842,594	5,072,491	5,121,850	3,936,707	5,446,346	5,989,340

	Actual					Projection	Budget	
	2017	2018	2019	2020	2021	2022	2023	
<b>Office/Administration</b>								
55010	Office Equipment Rental	13,030	14,315	17,021	18,460	10,844	9,255	14,278
55011	Copy Machine Use	644	-	839	952	2,025	1,663	1,000
55012	Office Equipment Service Agreement	8,313	7,379	6,910	7,236	7,212	8,996	9,398
55013	Office Equipment Repairs	355	-	-	-	-	862	-
55014	Computer Systems	37,592	19,805	29,918	42,179	30,038	62,977	66,100
55015	Hardware/Software Maintenance Agreements	124,387	168,283	182,267	391,784	247,574	451,928	601,231
55016	Computer Equipment	12,464	29,037	23,075	118,757	116,451	23,823	227,106
55020	Office Furniture & Fixtures	4,552	10,905	4,152	15,235	9,334	4,409	36,650
55030	Printed Forms / Letterhead	1,551	1,538	1,726	1,232	1,062	1,404	8,350
55031	Parking Ticket Stock	2,608	10,276	17,742	4,244	-	11,220	7,000
55032	Printing Outside Services	18,738	10,573	17,552	7,523	17,720	15,156	20,000
55040	Postage	5,400	6,830	7,354	6,867	3,531	5,398	9,000
55041	Express Mail	785	1,122	1,015	47	194	873	-
55050	Reference Materials	2,051	119	858	1,314	-	283	1,700
55060	Office Supplies	22,239	20,540	29,359	29,309	30,256	20,848	30,365
55070	Payroll Services	38,290	36,144	33,938	38,811	38,203	41,526	42,500
66000	Dues & Subscriptions	23,841	21,993	17,970	13,685	61,031	78,687	55,078
66001	Airport Membership (ACI)	12,919	13,906	14,217	14,787	-	-	-
66002	A.A.A.E. Membership	1,375	1,650	1,475	1,100	-	-	650
66003	G.F.O.A.	-	-	1,390	-	-	1,020	-
66005	NYS Bar Association	420	420	275	145	-	-	-
66006	NY Airport Managers Association	8,000	5,000	5,000	5,000	-	-	-
66007	Local Chamber of Commerce	5,917	5,983	6,096	6,412	400	-	-
66008	Center For Economic Growth	2,500	3,000	3,000	3,000	-	-	-
66010	Training / Travel	73,476	45,251	73,136	45,831	78,928	33,437	145,288
66011	Authority Board Travel & Education	-	-	48	-	-	-	500
66012	Authority Management Travel & Education	18,042	24,662	25,905	5,459	11,813	18,116	23,600
66013	Function Refreshments	12,649	12,437	16,698	6,574	22,204	6,482	15,000
66014	Outside Functions	2,600	-	2,828	2,700	-	-	5,000
66020	Tuition Reimbursement	-	-	1,946	-	-	-	2,500
66030	Advertising - Public Meetings	12,819	18,976	26,181	11,233	14,990	8,155	22,000
66031	Economic Development	-	-	-	-	4,000	-	-
66040	Licenses & Permits	2,400	3,850	2,300	2,425	2,300	4,971	3,850
66050	Property Taxes	36,711	37,302	38,063	38,000	38,312	-	38,000
66060	Credit Card Service Charges	328,189	351,444	401,751	191,696	296,112	558,222	550,000
66061	EZ Pass Fees	110,729	112,629	115,521	55,583	75,524	142,878	120,000
66062	Bank & Paying Agent Fees	3,000	5,839	12,343	7,029	10,598	11,074	7,000
66063	AR Write Offs	59,910	76,515	-	-	-	-	-
66070	COVID Related Expenses	-	-	-	-	193,104	72,766	-
66080	Airline Incentive Expenses	67,040	244,691	1,489,604	619,410	126,162	242,661	400,000
66095	County Indirect Expenses	-	-	-	-	-	-	-
79065	Bond Issue Costs	252,877	-	237,068	249,796	-	-	-
		<u>1,328,415</u>	<u>1,322,413</u>	<u>2,866,542</u>	<u>1,963,816</u>	<u>1,449,924</u>	<u>1,839,090</u>	<u>2,463,144</u>
<b>Non-Capital Equipment</b>								
83000	Equipment	180,164	414,411	368,951	452,338	822,578	188,534	763,500
		<u>180,164</u>	<u>414,411</u>	<u>368,951</u>	<u>452,338</u>	<u>822,578</u>	<u>188,534</u>	<u>763,500</u>
		<u>22,098,931</u>	<u>23,934,019</u>	<u>26,063,495</u>	<u>22,812,755</u>	<u>22,022,379</u>	<u>25,334,123</u>	<u>29,798,282</u>
		<u>\$ 17,355,748</u>	<u>\$ 16,467,995</u>	<u>\$ 15,353,006</u>	<u>\$ 1,699,161</u>	<u>\$ 9,427,018</u>	<u>\$ 15,198,876</u>	<u>\$ 11,980,497</u>

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# Albany County Airport Authority

## Annual Budget for the Year Beginning January 1, 2023

Adopted November 7, 2022



A component unit of the County of Albany,  
Located in the Town of Colonie, New York

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	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Airport Operating Revenues</b>				
03 Airfield	\$6,213,007	\$7,646,161	\$7,617,568	\$8,968,622
07 Terminal	5,363,152	5,698,266	5,045,082	5,519,897
11 Ground Transportation	9,327,909	11,904,933	16,607,170	16,399,418
15 Concessions	6,891,504	6,834,011	7,824,239	7,444,551
23 Other	3,653,825	3,550,621	3,438,939	3,446,291
25 CARES Act	4,683,836	5,091,757	-	5,091,757
	36,133,232	40,725,748	40,532,998	46,870,536
<b>Airport Operating Expenses</b>				
Salaries Expense	(9,032,301)	(10,464,754)	(10,006,659)	(11,554,656)
Other Employee Expenses	(4,259,233)	(5,722,717)	(4,944,529)	(5,921,347)
Utilities	(1,858,062)	(2,068,926)	(2,614,569)	(2,417,552)
Purchased Services	(4,922,807)	(5,497,939)	(5,238,923)	(6,610,090)
Material & Supplies	(3,936,707)	(5,079,015)	(5,446,348)	(5,989,341)
Office/Administration	(1,449,924)	(1,899,967)	(1,839,089)	(2,463,144)
Non-Capital Equipment	(822,578)	(1,459,000)	(188,534)	(763,500)
	(26,281,612)	(32,192,319)	(30,278,652)	(35,719,629)
	9,851,621	8,533,429	10,254,346	11,150,907
<b>FBO Revenues</b>				
	9,326,060	9,755,362	12,431,590	11,416,878
Cost of Good Sold (FBO)	(4,354,919)	(5,283,468)	(5,687,774)	(5,863,132)
	4,971,142	4,471,894	6,743,816	5,553,746
<b>FBO Expenses</b>				
Salaries Expense	(1,358,269)	(1,522,540)	(1,535,596)	(2,017,569)
Other Employee Expenses	(497,395)	(490,731)	(462,409)	(711,385)
Utilities	(79,489)	(81,632)	(122,749)	(81,387)
Purchased Services	(632,247)	(573,734)	(509,360)	(621,167)
Material & Supplies	(370,887)	(461,122)	(786,740)	(619,297)
Office/Administration	(191,790)	(156,655)	(392,003)	(161,969)
Non-Capital Equipment	-	-	(38,718)	(97,018)
	(3,130,077)	(3,286,415)	(3,847,577)	(4,309,792)
	1,841,065	1,185,479	2,896,239	1,243,953
Other Expenses	(44,076)	-	-	-
Other Income	4,892,481	4,774,494	4,269,939	6,044,034
Debt Service	(2,531,083)	(10,020,200)	(10,020,200)	(10,022,650)
Capital Expenditure	(73,063,326)	(16,641,806)	(7,000,000)	(164,346,005)
Contributed Capital	61,561,768	12,753,190	231,117	164,353,548
	(9,184,235)	(9,134,322)	(12,519,144)	(3,971,073)
	(9,184,235)	(9,134,322)	(12,519,144)	(3,971,073)
	<b>\$2,508,450</b>	<b>\$584,586</b>	<b>\$631,441</b>	<b>\$8,423,787</b>

Revenue Sharing provided to the Signatory Airlines is \$3,492,060 and \$3,317,931 for Projected 2021 and Budget 2022, respectively.

CARES Act funding is shown as an Airport Operating Revenue on this page only. Elsewhere in this document it will be shown as Other Income in Section 5.

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**Albany County Airport Authority**  
**Albany, New York**

**Chairman**

Samuel A. Fresina

**Board Members**

Lyon M. Greenberg, M.D.

Steven H. Heider

Kevin R. Hicks, Sr.

Thomas A. Nardacci

Sari M. O'Connor

John-Raphael Pichardo

**Chief Executive Officer**

Philip F. Calderone, Esq.

**Chief Financial Officer**

Michael F. Zonsius, CPA, AAE

**Chief Accountant**

Margaret Herrmann

Budget 2025 Draft #2

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Budget 2023, Draft #2

BUDGET  
MESSAGE

DEPARTMENT /  
COST CENTER

DEBT  
SERVICE

CAPITAL  
IMPROVEMENT  
PROGRAM

RATES  
AND  
CHARGES

SUPPLEMENTAL  
INFORMATION

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Budget 2023, Draft #2



November 7, 2022

Samuel A. Fresina, chairman;  
Board Members, Albany County Airport Authority;  
Philip F. Calderone, Esq;  
Fellow Employees:



Presented herewith is the 2023 Annual Budget for the Albany County Airport Authority as approved by the Board on November 7, 2022.

This budget incorporates the operations of two companies that operate under cost recovery/reimbursement agreements with the Authority: AFCO AvPORTS Management, LLC (d/b/a AvPORTS), responsible for the daily operations of the Airport; and, REW Investments, Inc., (d/b/a Million Air-ALB) responsible for the daily operations of the Fixed Base Operation (FBO).

This budget document is divided into six components: Budget Message, Department Overview and Detail, Debt Service, Capital Budget, Rates & Charges and Supplemental Information.

**BUDGET OVERVIEW**

As lasting affects of COVID-19 lessen, the Authority begins a period of post-pandemic operations as business and leisure travel resumes. Year-end 2022 enplanements of 1,250,000 are estimated, a 17.8 percent decrease from 2019's 1,520,000 enplanements. The Authority is confident in the airport's future growth and is expecting to surpass 2019 enplanements in 2025.

Budget 2023 was prepared based on 1,400,000 enplanements, approximately 92.1 percent level of 2019 enplanement activity. With this number of enplanements, the combined operating revenues of the airport and the FBO are budgeted at \$58,287,414, an increase of \$7,806,304 from Budget 2022. Combined operating expenses are budgeted at \$45,892,553, an increase of \$5,130,351 from Budget 2022.

- Budget 2023 priorities are as follows:
- Maintaining a safe airport; and,
  - Increasing liquidity by controlling costs; and,
  - Updating facilities and equipment; and,
  - Providing necessary resources for Staff.

The achievement of these priorities, however, are challenged in these COVID-19 era times. The COVID-19 pandemic made readily apparent the difficulty in financial/budget management of an airport that has disproportionate variable revenues versus fixed costs. Approximately 75 percent of the airports revenue is variable based directly on the number of airport passengers, i.e. revenues derived from parking, concessions, and rental cars. As passengers in/decrease, so does 75 percent of the airport's corresponding revenue. Unlike the revenues however, the costs of operating the airport are predominantly fixed, attributable largely to personnel expenses. Regardless of the number of passengers, the number of personnel, their salaries and wages, and benefits remain the same or moderately increase with annual pay adjustments. To address this issue, the Authority's action is to diversify its revenue portfolio with non-aviation fixed revenue streams including off-airport leasing and development.

Lessening the impact on operating revenues is the additional in CARES Act (CRRSA) funding. This funding is used for both salary and debt service and has been budgeted for receipt of \$5,091,757 in 2023.

As our times become more certain, Staff remains steadfast in efforts to, not only maintain, but enhance a safe airport and assure it's financial survivability for many years to come.

**OVERVIEW AND ECONOMIC CONDITIONS**

The economic barometers of the airport - enplanements, operations and cargo tonnage - have been adjusted to reflect the recovery to pre-pandemic levels, expected recovery to Pre-COVID levels is not expected until 2024/2025:

	Enplanements	Operations	Cargo Tonnage
2019	1,518,969	60,748	20,009
2020	520,029	43,745	21,163
2021	976,037	47,849	23,049
2022P	1,200,000	53,500	22,000
2023P	1,400,000	56,000	22,050

**OVERVIEW AND ECONOMIC CONDITIONS, continued**

The best measurement of a region’s economy is the unemployment rate. As shown below, the unemployment rate remained stable for the past five years, save the COVID-19 year.

	Capital Region	State of New York	United States
2018	3.5%	4.0%	3.9%
2019	3.5	3.9	3.6
2020	5.0	8.8	6.7
2021	2.6	5.4	3.9
2022, thru Jun	2.9	4.4	3.6

Source: U.S. Bureau of Labor Statistics, <https://data.bls.gov/cgi-bin/surveymost>

**PROFILE**

The Albany International Airport (“ALB”) is categorized by the Federal Aviation Administration (“FAA”) as a small hub airport and comprises 1,164.9 acres. The Airport is served by five legacy, one ultra low cost passenger carrier (Frontier vacated ALB in 2023) and two cargo carriers with enplanements as follows:

	2019	2021	2023E
<b>Enplanements</b>			
Allegiant	78,107	50,033	75,500
American	312,378	222,576	335,800
Delta	250,816	161,142	243,200
Frontier	60,804	31,693	*
JetBlue	92,149	75,211	113,500
Southwest	488,147	319,869	482,700
United	230,993	114,964	173,500
Others (Charters)	<u>5,572</u>	<u>549</u>	<u>800</u>
	1,518,969	976,037	1,425,000

\* Suspended service

As shown below are the number of weekly departures in January 2020 (pre-pandemic) and October 2021 and 2022.

	Weekly Departures Jan 2020	Weekly Departures Oct 2021	Weekly Departures Oct 2022
1. Atlanta	20	20	20
2. Hartford, CT	-	-	-
3. Baltimore	26	26	31
4. Charlotte	19	21	18
5. Chicago - Midway	12	9	13
6. Chicago - O’Hare	40	42	34
7. DC - Dulles	21	27	21
8. DC - National	33	21	26
9. Denver*	-	4	1
10. Detroit	25	25	24
11. Fort Lauderdale	10	7	4
12. Fort Meyers	4	-	-
13. Miami	-	-	-
14. Minneapolis	-	-	-
15. Myrtle Beach*	-	2	2
16. Nashville	-	-	2
17. Newark	31	14	13
18. New York, LGA	-	-	24
19. Orlando	27	14	14
20. Orlando - Sanford	2	2	2
21. Philadelphia	30	28	21
22. Raleigh-Durham	-	-	-
17. Tampa Punta Gorda	2	2	3
18. Tampa	9	1	2
19. Tampa - St. Pete	<u>2</u>	<u>2</u>	<u>2</u>
	313	267	277
* Seasonal			

Air cargo services are provided primarily by two cargo carriers as follows:

	FY2020 Cargo	FY2021 Cargo	FY2022E Cargo
<b>Cargo (in tons)</b>			
FedEx	12,125	9,294	9,200
United Parcel Service	14,460	12,202	11,000
Others	<u>1,938</u>	<u>1,134</u>	<u>1,100</u>
	<b>28,523</b>	<b>22,630</b>	<b>21,300</b>

ALB’s Primary Air Trade Area comprises an area within a 60 to 70 mile radius of the Airport. This area encompasses a total of 13 counties, including the Albany-Schenectady-Troy Metropolitan Statistical Area (MSA), with the New York counties of Albany (the county in which the Airport is located), Saratoga, Schenectady, Schoharie, and Rensselaer; the Glens Falls MSA, with the New York counties of Warren and Washington; the additional New York counties of Columbia, Fulton, Greene, Montgomery; Berkshire County, Massachusetts; and Bennington County, Vermont. The Airport is the sole provider of

**PROFILE, continued**

commercial service in the air trade area.

The Primary Air Trade Area Population has remained relatively the same in the past five years as follows:

	<b>Primary Air Trade Area Population</b>
2015	1,385,661
2016	1,382,901
2017	1,387,354
2018	1,381,063
2019, Census	1,405,031
2021, Thru June 2021	1,404,730

The area includes over 31 employers with more than 1,000 employees, the largest employer being the State of New York with approximately 52,000 employees. The area includes 33 colleges and universities, 16 general-care hospitals, and offers a rich variety of cultural, recreational, educational resources, and activities.

**FINANCIAL POLICIES**

Financial policies, provided later in this section, set forth the basic framework for the overall fiscal management of the Authority. Operating independently of changing economic circumstances and conditions, these policies help the decision-making process of the Authority Board and administration. These policies provide guidelines and guidance for evaluating both current activities and proposals for future activities and programs.

Most of the policies represent long-standing principles (i.e. traditions and practices) that have guided the Authority for most of its existence. These traditions and practices have been further defined and refined over the past twenty-five plus years and have helped maintain the fiscal and financial stability in both the community and its government.

A guiding principle and policy is that of a balanced budget whereby current revenues equal or exceed current expenses.

Fiscal policies were designed to formalize and memorialize many of the traditions and practices that have long been followed; more clearly define the fiscal discipline of the Authority; and set standards to be maintained in the future. Within this context, it also compiles, assembles, and references the various policies that the Authority Board had previously formally adopted that bear clear fiscal and financial ramifications.

It has been identified that there are certain things that an Authority needs to do to protect itself and succeed, including:

- Maintain strong fiscal management
- Build cash reserves
- Maximize strengths
  - Good location
  - Transportation advantages
  - Strong fiscal management
- Minimize uncertainty
- Establish policy predictability
- Invest in the infrastructure that the Authority needs to succeed

The Authority Board has long incorporated these activities and practices in its planning and budgetary processes. This practice has arguably been beneficial for the financial well-being of the community and the Authority itself.

**BUDGET PROCESS**

The Public Authorities Reporting Information System (PARIS) is an online reporting system that allows the Authority to enter its budget information and submit reports to both the Authorities Budget Office and the Office of the State Comptroller, as required by law. Budget Reports are due sixty days prior to the start of the fiscal year.

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**BUDGET PROCESS, continued**

New York Public Authorities Law requires the Authority make certain information is available online on its website. Posted website information must include:

- Mission Statement; and,
- Current Activities; and,
- Annual Financial Reports; and,
- Current Budget; and,
- Audit Report.

Budget Adoption The budget is adopted by resolution of the Authority Board.

Budget Calendar The FY2023 budget process is provided later in this section.

The Budget was discussed with the Board on three occasions:

1. In September a Draft #1 budget is provided to the Board.
2. On October 17th Draft #2 was presented and discussed with the Finance Committee.
3. On November 7th the budget was formally adopted.

After the final approval, the budget is filed with

- Public Authority Reporting Information System
- The ALB website
- Submitted to the GFOA Distinguished Budget Presentation Program.

Budget Amendment The Budget may be amended during the year. In the event the Authority recognizes such an occurrence, the budget is amended by resolution approved by the Board .

Budget Monitoring The independent monitoring of the budget continues throughout the fiscal year for management control purposes. Monthly financial statements comparing budget to actuals are presented to all senior staff and Board members for review.

**REVENUES**

Total revenues, both airport and FBO, are shown as follows:

	Actual	Budget	Variance
2019	\$51,732,939	\$53,926,386	\$ 2,193,446
2020	41,733,874	53,762,544	(12,028,670)
2021	45,459,292	45,833,662	( 374,370)
2022 <sup>(1)</sup>	52,964,588	50,481,110	2,483,478
2023 <sup>(1)</sup>	na	58,287,414	

<sup>(1)</sup> estimated/budgeted

Budgeted 2023 Airport Revenue (not including FBO) increased \$6,144,788 from Budget 2022, largely as result increased enplanement activity driving ground transportation and concession revenue.

More so than in prior years, the financial activities of the Airport have been segregated from those activities of the Fixed Based Operator. This segregation allows the reader to better understand the financial activities of each, on an individual basis.

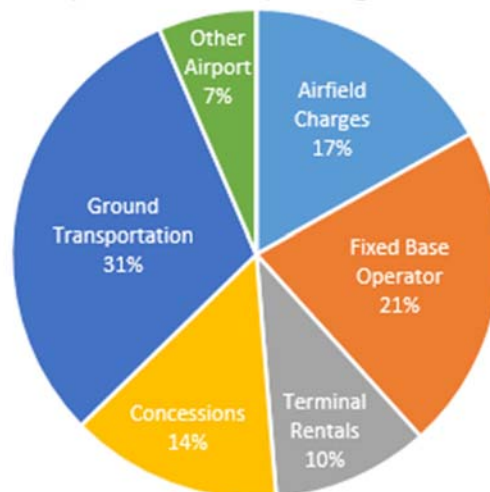
Segregated Airport and FBO actual revenues (not including CAREs Act Funding are shown as follows:

	Airport	FBO	Total
2019	\$41,306,048	\$10,426,891	\$51,732,939
2020 <sup>(1)</sup>	24,511,916	6,307,407	30,819,323
2021 <sup>(1)(2)</sup>	31,449,396	9,326,060	40,775,456
2022 <sup>(1)(2)</sup>	40,532,998	12,431,590	52,964,588
2023 <sup>(2)</sup>	46,870,536	11,416,878	58,287,414

<sup>(1)</sup> Does not include CAREs Act funding.

<sup>(2)</sup> Budgeted/Projected

**Airport and FBO Operating Revenue**





**REVENUES, continued**

Budgeted 2023 FBO Revenue increased \$1,661,516 from the prior year's budget as a result anticipated increases in general aviation activity and the cost of fuel sold, the largest contributor of FBO revenue, that is passed on to the customer.

Similar to other airports, the Authority has the largest portion of its expenses (26% + 14% = 40.0%) attributable to personnel salaries, wages, payroll taxes and fringe benefits as shown below:

**EXPENDITURES**

Operating expenditures, those expenses related to the day-to-day operations are the Airport such as personnel, contractual services, and commodities. As mentioned in the Budget Overview, these expenditures are predominantly fixed and do not change all that much from year-to-year as shown below:

Like revenues, Airport and FBO actual expenses are segregated and shown as follows:

	Airport	FBO	Total
2019	\$31,312,534	\$ 8,460,299	\$39,772,833
2020	27,686,238	5,754,830	33,441,068
2021	26,281,612	7,484,990	33,766,602
2022 <sup>1</sup>	30,278,652	9,535,351	39,814,003
2023 <sup>1</sup>	35,719,629	10,111,394	45,892,553

<sup>1</sup> Projection/Budget

	Actual	Budget	Variance
2019	\$39,772,833	\$38,065,674	\$ 1,707,159
2020	33,441,068	38,790,993	(5,349,925)
2021	33,766,602	37,534,328	(3,767,726)
2022 <sup>1</sup>	39,814,003	40,762,202	( 948,199)
2023 <sup>1</sup>	na	45,892,553	

<sup>1</sup> Projection/Budget

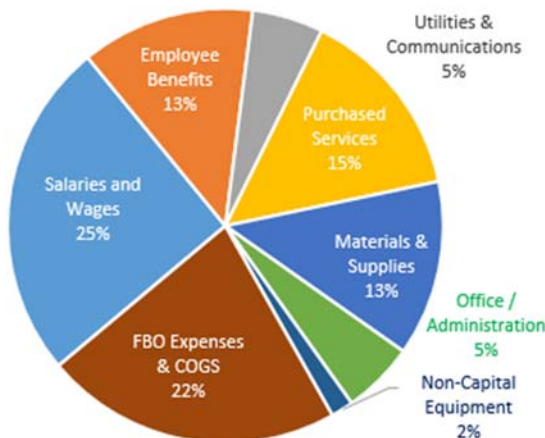
**PERSONNEL**

Ten positions will be added in the 2023 Budget and all full time positions have been budgeted as follows:

	Budget 2021	Budget 2022	Budget 2023
10 Airfield <sup>(1)</sup>	27	29	29
20 Terminal	35	36	43
Control Tower	2	2	2
21 Loading Bridges	2	2	3
30 Parking	36	39	33
41 Operations	14	17	18
42 ARFF	21	21	23
43 Security	4	4	4
50 Vehicle Maintenance	11	12 <sup>(2)</sup>	13
59 Airport Management Admin. <sup>1</sup>	4	5 <sup>(3)</sup>	7
	156	167	175
60 FBO Commercial (Airline)	10	11 <sup>(4)</sup>	11
61 FBO General Aviation	20	20	21
69 FBO Administration	3	3	4
	33	34	36
71 Authority Administration	22	23	23
	22	23	23
	211	224	234

The \$5,068,821 increase in the 2023 budgeted airport operating expenses is primarily due to salary, full and part-time position, increases (\$1,150,609), public safety increases (\$798,674), control tower maintenance (\$469,000), engineering services (\$215,000), hardware/software support (\$160,678), snow removal supplies (160,486), and, credit card charge fees (\$158,000).

**Airport and FBO Operating Expenditures**



<sup>(1)</sup>One Administrative Assistant allocated in 0.5 Dept 10 and 0.5 Dept 59 is not included in 2020 count.

<sup>(2)</sup>One (1) Vehicle Maintenance position added outside of Budget 2022.

<sup>(3)</sup>One (1) Chief Technology Officer position added outside of Budget 2022.

<sup>(4)</sup>One (1) Facility Manager position added outside of Budget 2022.

**PERSONNEL, continued**

**Position Changes**

20 Terminal	Airport Custodian	6
20 Terminal	Custodial Lead	1
21 Loading Bridge	Loading Bridge Technician	1
30 Parking	Cashier / Shuttle Detailer	(6)
41 Operations	Assistant Airport Security Supervisor	1
42 ARFF	Firefighter / Safety Officer	2
50 Vehicle Maint.	Airport Maintenance Technician	1
59 Airport Mgmt.	IT Technicians	2
61 FBO Gen. Av.	Customer Service Manger	1
69 FBO Admin.	Manager	<u>1</u>
		10

In August 2022, S&P Global Ratings upgraded outstanding debt from A- to A citing “the rating action reflects our expectation that ALB’s strong rebound in enplanement levels to near pre-pandemic levels will be sustained, supporting a return to business-as-usual rate-making with an improved market position assessment and a return of its enterprise risk profile assessment back to the pre-pandemic level of strength. We expect ALB will maintain financial metrics (S&P Global Ratings-calculated) consistent with an unchanged strong financial risk profile.”

Current bond ratings area as follows:

Moody's	A3	Stable
S&P Global Ratings	A	Stable

**CAPITAL IMPROVEMENT PROGRAM**

The Capital Improvement Program (CIP) identifies all capital expenditures and their respective legal and regulatory funding sources within a five year time-frame. Capital expenditures are in excess of at least \$50,000 depending upon the asset category and have a useful life of greater than one year. The expenditures include replacement of rolling stock, building and infrastructure repairs, and contributions for grant-funded projects.

Before issuing new debt, the Authority carefully reviews its own financial position, and its ability to repay new debt issues with the least impact on the airlines. New issues are often structured in recognition of our existing debt obligations and when those obligations are retired.

Prudent financial and budget management mandates the segregation and isolation of not only operating from capital funds, but the related cash inflow and cash outflow as well. It is imperative that segregation occur between operating from capital funds and also important that certain capital funds be segregated as well for statutory or other legal requirements.

The debt service schedule for the next five years is as follows:

Year Ending December 31	Principal	Interest	Total
2022	6,685,000	3,335,200	10,020,000
2023	7,020,000	3,002,650	10,022,650
2024	7,280,000	2,653,400	9,933,400
2025	7,625,000	2,291,250	9,916,250
2026	8,030,000	1,910,000	9,940,000

**DEBT SERVICE**

Debt service has remained relatively stable over the last five years. The payments not including Passenger Facility Charges (PFC’s) applied for the last five years is shown below.

	Debt Service
2019	11,643,027
2020	11,066,097
2021	11,819,269
2022	10,020,200
2023	10,022,650

**USE OF ESTIMATES**

Both budgeted revenues and expenditures are estimated based on historical trends and, when applicable, underlying assumptions. Underlying assumptions may include enplanements, aircraft landed weights and aircraft operations.

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**BASIS OF BUDGETING**

As a Proprietary Fund, the Authority uses a flow of economic resources, which is similar to the accrual basis of accounting with the below noted exceptions:

- Revenues are budgeted in the period they are earned and measurable:
- Expenses are budgeted in the period in which the liability was incurred:
- Depreciation of assets is not budgeted
- Capital outlay is budgeted as an expense not the year purchased;
- Principal payments are budgeted as an expense rather than a reduction to the liability.

**GAAP FINANCIAL STATEMENTS**

The Authority has adopted December 31 as its fiscal year end and issued its first financial statements in 1994. An audited comprehensive annual financial report has been issued each year thereafter. The Authority's financial statements are prepared on an accrual basis of accounting in accordance with generally accepted accounting principles (GAAP) promulgated by the Governmental Accounting Standards Board (GASB). The 2020 financial statements are available at [www.albanyairport.com](http://www.albanyairport.com).

The Authority operates as a single enterprise fund. Enterprise funds distinguish operating revenues and expenses from non-operating items in accordance with the flow of economic resources measurement focus and the accrual basis of accounting. All assets, liabilities, net position, revenues, and expenses are accounted for through a single enterprise fund with revenues recorded when earned and expenses are recorded at the time liabilities are incurred. Capital assets are capitalized (except land) and depreciated over their useful lives. Funds are restricted for debt service and, where applicable, for construction projects.

**DISTINGUISHED BUDGET PRESENTATION AWARD**

For the Budget Year Beginning, January 1, 2022, the Government Finance Officers Association of the United States and Canada (GFOA) has presented the twentieth Distinguished Budget Presentation Award to the Albany County Airport Authority.

In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.

The award is valid for a period of only one year. We believe this current budget continues to conform to program requirements, and its submission to GFOA will determine eligibility for a subsequent award.

**ACKNOWLEDGEMENT**

I would like to express my appreciation for the contributions of Ms. Margaret Herrmann for her efforts in the preparation of this document in a coherent manner for all to read and digest.

The publication of this budget would not occur without the efficient and dedicated services of all the members of the Authority's Finance Department, plus those from AvPORTS and Million Air, who contributed to the process.

I would also like to thank Mr. Philip Calderone, Authority CEO, and the members of the Board for their support in planning and conducting the financial operations of the Authority in a responsible and progressive manner. Without their leadership and ongoing support, preparation of this report could not have been accomplished.

Respectfully submitted,

Michael F. Zonsius, AAE, CPA  
Chief Financial Officer

BUDGET  
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GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished  
Budget Presentation  
Award*

PRESENTED TO

**Albany County Airport Authority  
New York**

For the Fiscal Year Beginning

**January 1, 2022**

*Christopher P. Morill*

Executive Director

Budget 2023, Draft #2



BUDGET MESSAGE

DEPARTMENT / COST CENTER

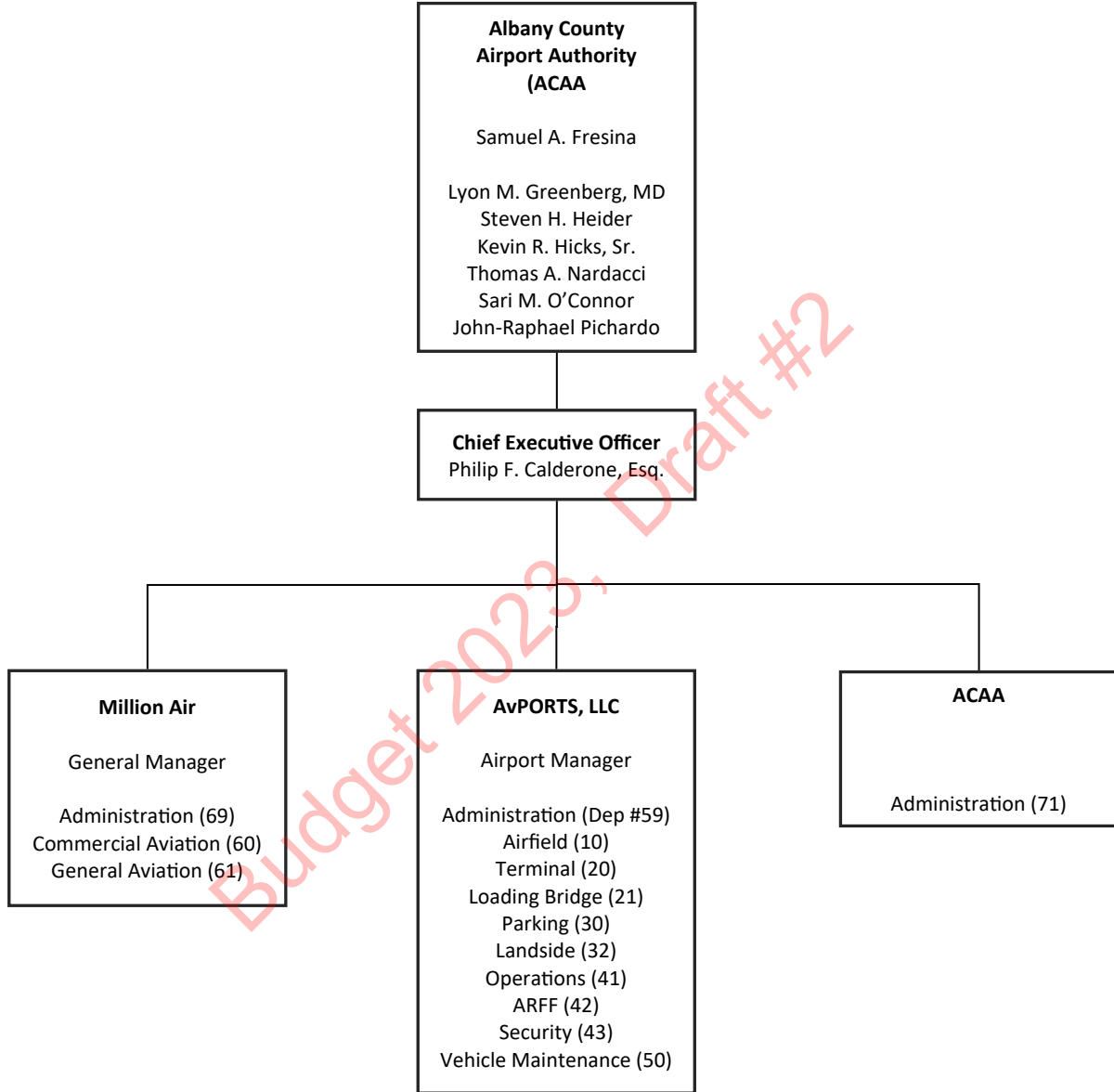
DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION

ORGANIZATION CHART



Number in parenthesis represents department number.

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**ORGANIZATION**

The Albany County Airport Authority is a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Albany County Airport Authority Act, Title 32 of Article 8 of the New York Public Authorities Law. The State of New York (State) created the Authority in 1993 in order to promote the strengthening and improvement of the Airport, to facilitate the financing and construction of the Terminal Improvement Project (TIP) and as well the subsequent capital improvement programs, and give the Authority the power to operate, maintain and improve the Airport.

The Authority is governed by seven board members, four members appointed by the majority leader of the County of Albany (County) Legislature and three members by the County Executive, all with approval of the County Legislature. The Authority board members are appointed for a term of four years or until a successor is appointed, except that any person appointed to fill a vacancy will be appointed to serve only the unexpired term.

**Samuel A. Fresina**  
Chairman of the Board

**Kevin R. Hicks, Sr.**  
Vice Chair

**Steven H. Heider**  
Secretary

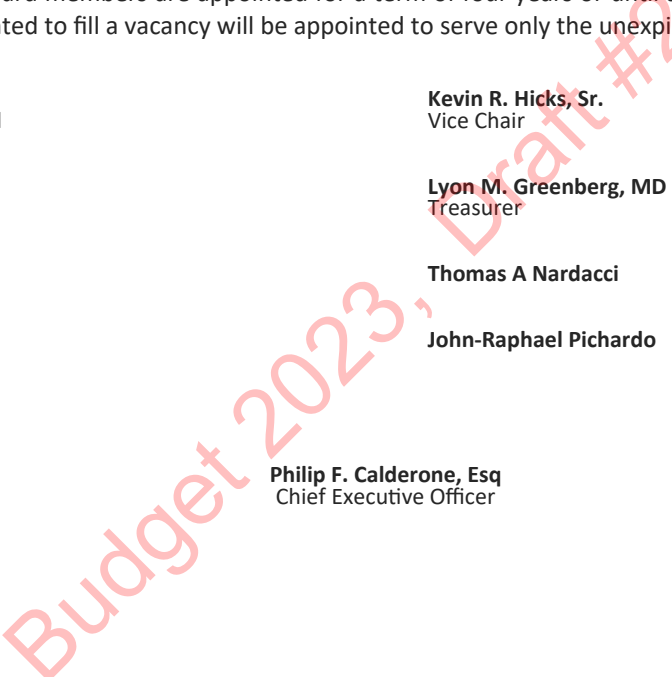
**Lyon M. Greenberg, MD**  
Treasurer

**Sari M. O'Connor**

**Thomas A Nardacci**

**John-Raphael Pichardo**

**Philip F. Calderone, Esq**  
Chief Executive Officer

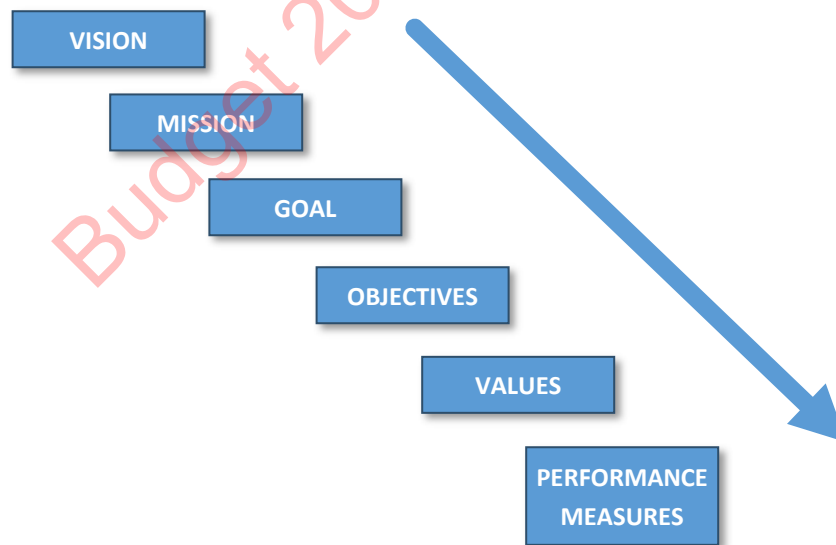


**STRATEGIC PLAN**

The Public Authorities Reform Act of 2009 introduced a requirement that Public Authorities adopt a mission statement and performance measurements. During 2010, the Albany County Airport Authority adopted a new Mission Statement and related Performance Measurements. The Albany County Airport Authority adopted Mission Statement Performance Measurements that at the time, were consistent with the recommendations found in the Transportation Research Board ACRP Report 19—Development and Airport Performance Measurement System issued in 2010 and sponsored by the Federal Aviation Administration. Since then, having had time to, digest and interpret the performance measures, the Authority has pared down the number of these measures to those that are priorities and readily and objectively identifiable.

The Authority continues to develop and refine its plans and programs with regard to its infrastructure, terminal and hangar buildings, equipment and staffing to maintain acceptable levels of service to its customers. The Authority has developed programmed schedules for vehicle and equipment replacements. Similarly, it has developed the Pavement Management Program in order to maintain runways, taxiways and aprons to an acceptable service level. Similar programs have been and are being developed for other components of the Authority’s infrastructure.

The Authority’s Strategic Plan is used as a source for the department’s annual goals and is provided later in this section. The purpose of this plan is to identify and prioritize the issues facing the Albany International Airport and address those issues within the context of creating the annual budget. Provided that the Authority’s vision, mission, goal, objectives, and values remain cogent for the Authority, the next step is to devise strategies to accomplish those goals and objectives.



At the department level, performance measures were developed to assess whether the Authority was successful in meeting its goals and objectives. As shown in the Supplemental Information Section of this budget report, are those performance measures.

As a matter of practice and for public review, the Authority prepares the performance measurements each year and incorporates them into both the annual financial report and the annual budget.

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IMPROVEMENT  
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CHARGESSUPPLEMENTAL  
INFORMATION**VISION**

The Authority's vision statement is a measurable statement describing the future results the Authority seeks to achieve. The Authority's vision for Albany International Airport is to provide an exemplary airport in which to visit, travel, and work.

**MISSION**

The Authority's mission statement is a broad statement of what the Authority has been charged to accomplish and why. The Authority's mission is to provide adequate, safe, secure and efficient aviation and transportation facilities at a reasonable cost to the people. To accomplish our mission we will:

- Provide world-class, customer-oriented transportation services at Albany International Airport;
- Promote airline, cargo, business, and general aviation services at Albany International Airport by providing quality airport facilities;
- Operate the airport and provide services in the most cost-effective manner;
- Foster inter-modal transportation;
- Implement the airport's Capital Improvement Plan; and,
- Maintain financial security.

**GOAL**

The Authority's goal for the airport is derived from its mission and vision for the airport and describes the enduring end state desired for the airport. The Authority's goal for Albany International Airport is:

- To be widely recognized as the best airport of its size in the Northeast as well as an innovative model for a facility with vitality, enthusiasm, friendliness, competence, and efficiency.

**OBJECTIVES**

The Authority's objectives describe the outcomes required to accomplish the goal. The Authority's objectives in operating the airport are:

- To promote safe, secure, efficient and economic air transportation by preserving and enhancing Airport capacity.
- To acquire, construct, reconstruct, continue, develop, equip, expand, improve, maintain, finance, and operate aviation and other related facilities and services.
- To stimulate and promote economic development, trade and tourism.
- To form an integral part of a safe and effective nationwide system of airports to meet the present and future needs of civil aeronautics and national defense, and to assure inclusion of the Authority's facilities in state, national, and international programs for air transportation and for airway capital improvements.
- To ensure that aviation facilities shall provide for the protection and enhancement of the natural resources and the quality of the environment of the state and the capital district area.

**VALUES**

The Authority's values describe how the Authority will conduct itself, both internally and externally, when engaging in business activities. The Authority's values are:

- Responsiveness – being proactive; having a bias for action and sense of urgency in getting things done; anticipating the needs of tenants and passengers by taking fast action to surpass their expectations; encouraging tenant and passenger input.
- Integrity – possessing a commitment to doing the right things right, with consistent adherence to the highest professional standards; keeping commitments to our tenants, passengers, employees, and others.
- Innovation – dedicating ourselves to learning and growing; constantly searching for better ways to get the job done; using our collective imagination effectively to solve problems for our tenants, passengers and employees; going beyond perceived boundaries to get desired results.
- Teamwork – recognizing that every board member, employee, volunteer, tenant and others are important to the complete satisfaction of Albany International Airport; feeling personally responsible for successful outcomes; treating everyone with respect; communicating regularly, directly and honestly with our board members, employees, volunteers, tenants and others.



**Strategic Plan**

Strategy	Goal	Key Initiatives	Result
22-01 Ensure Long Term Financial Security	Provide the Albany International Airport (“ALB”) with the financial resources to meet operational needs and meet all debt service obligations.	Maintain appropriate financial reserves.	<ul style="list-style-type: none"> <li>→ Maintain at least a 125% debt service coverage of net revenues.</li> <li>→ Maintain its A3 / A- Bond Rating from Moody’s and S&amp;P Global Ratings , respectively.</li> <li>→ Maintain a minimum two-month operating reserve.</li> </ul>
		Enforce cost saving measures— improve purchasing processes, assess and identify savings at service levels and cost/benefit analysis.	<ul style="list-style-type: none"> <li>→ Implement cost saving plans.</li> <li>→ Identify Savings.</li> </ul>
		Increase non-aeronautical revenue.	<ul style="list-style-type: none"> <li>→ Identify new revenue streams.</li> <li>→ Generate new busines at ALB.</li> </ul>
22-02 Promote Customer Service	Ensure ALB provides world-class customer service.	Promote Albany International Airport to international and domestic airlines to increase air service.	<ul style="list-style-type: none"> <li>→ Increase non-stop destinations.</li> <li>→ Increase flight frequency.</li> </ul>
		Evaluate customer service needs based on changing demographics of traveling public.	<ul style="list-style-type: none"> <li>→ Increase concession revenues.</li> <li>→ Increase passenger activity.</li> </ul>
		Review roles and responsibilities for customer service between airlines and other Airport businesses.	<ul style="list-style-type: none"> <li>→ Identify service responsibilities.</li> <li>→ Increase customer service.</li> </ul>
20-03 Strengthen Relationships	Strengthen Albany International Airport’s effectiveness through interdepartmental relationships and alliances with regional businesses, public agencies, governmental units and airlines.	Encourage internal teamwork.	<ul style="list-style-type: none"> <li>→ Improve effectiveness through cross department communications, coordination and sharing.</li> </ul>
		Strengthen partnerships with Federal and State agencies.	<ul style="list-style-type: none"> <li>→ Improve communications and integration of efforts with Federal and State agencies.</li> </ul>
		Strengthen partnerships with the regional business communities.	<ul style="list-style-type: none"> <li>→ Improve coordination efforts between ALB and the regional business communities</li> </ul>
		Build public support of Albany International Airport policies and initiatives through proactive communication and public relations outreach activities.	<ul style="list-style-type: none"> <li>→ Improve communications at ALB’s policies and programs.</li> <li>→ Increase support of ALB’s positions and activities.</li> </ul>

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**Strategic Plan**

Strategy	Goal	Key Initiatives	Result
20-04 Utilize employee experience and knowledge to adjust to changing business needs	Ensure Albany International Airport acquires/retains employees with ability, experience and knowledge to fulfill its mission	Ensure employee wages and benefits are competitive.	→ Ensure Airport is competitive in the marketplace and able to attract and retain quality talent.
		Expand employee training programs.	→ Enhance employee knowledge and skill development in every department.
		Design and integrate leadership development process.	→ Leadership that supports organizational goals. → Preserve organizational knowledge.
		Build public support of Albany International Airport policies and initiatives through proactive communication and public relations outreach activities.	→ Improve communications at ALB's policies and programs. → Increase support of ALB's positions and activities.
20-05 Utilize new technology	Improve performance, increase productivity and deliver cost effective services.	Establish strategic investments in new equipment and technology based on current industry standards.	→ Upgrade equipment and electronic technology that improves productivity.
		Evolve server equipment to virtual server technology.	→ Lower energy maintenance, hardware and disaster recovery costs → Greater efficiency and productivity → Lower capital and operational technology costs.
		Distribute software updates, patches and new programs electronically.	→ Complete updates and installations. → Produce greater productivity and security.
		Evaluate common use system and support services at ALB.	→ Common use systems upgraded.

Budget 2025 Draft #2

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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

**Performance Measurements**

Area of Measurement	Performance Measure	Performance Measure Component	Final 2018	Final 2019	Final 2020	Final 2021	Budget 2023	
Safety	Employee Accidents and incidents	Construction Injuries Time Injury Rate	14	15	15	4	10	
		Airfield Violations						
		Runway Incursions	0	0	1	1	0	
		Runway Condition FAA Compliance	0	0	0	0	0	
		Inspection Discrepancies	3	3	4	9	0	
Security	Security Incidents and Violations	Security Badge Breaches:						
		Letters of investigation	1	0	0	1	0	
		Violations	0	0	1	3	0	
Financial	Revenue Management	Total Airline Revenue per enplaned passenger w FBO	\$9.72	\$7.89	\$19.22	\$10.42	\$9.61	
		Total Non-Airline Revenue per enplaned pax (passenger)	\$24.93	\$26.16	\$39.69	\$33.00	\$30.05	
		Total Revenue per enplaned pax	\$39.41	\$39.48	\$85.40	\$48.35	\$44.06	
	Cost Performance	Operating Cost per enplaned pax wo FBO	-	\$19.20	\$51.66	\$27.22	\$24.79	
		Airline Cost per enplaned pax	\$6.57	\$5.90	\$16.30	\$8.49	7.30	
	Debt Management	Debt Service Coverage Ratio	1.44	1.78	1.30	1.57	2.12	
		Debt per enplaned pax	\$64	\$64	\$161	\$77	\$39	
	Liquidity	Days Unrestricted Cash on Hand	261	294	292	241		
	Operational	Aircraft Delays caused by Airport	Number of Aircraft Delay caused by Airport or Runway Closings	0	0	0	0	0
		Aircraft Delays caused by FBO	Number of Aircraft Fueling Delays	36	27	15	13	5
Customer Service	Service Quality	Terminal Cleanliness Concessions Quality and Variety (5 is the highest)	4.5	4.7	note 1	note 1	note 1	
	Customer Satisfaction	Customer Survey Results (5 is the highest)	4.5	4.6	note 1	note 1	note 1	
Environmental Sustainability	Environmental Compliance	Violations Identified by Regulatory Agency De-Icing Material Discharge Frequency and Severity of Spills:						
		SPDES violations	0	0	0	0	0	
		DEC violations	0	0	0	0	0	
	Noise	Noise Levels/Noise Complaints	36	11	40	40	10	
People	Employee Satisfaction	Employee Turnover						
		AFCO/AvPORTS	15.4%	15.4%	14.3%	10.0%	10.0%	
		Million Air FBO	19.0%	19.0%	9.0%	31.3%	10.0%	
	ACA	0.0%	0.0	0.0%	0.0%	0.0%		
	Workforce Diversity	Minority Representation in Workforce	19.3%	20.4%	19.7%	20.7%	20.0%	

\* The increase in 2020 and 2022 is due to the large decrease in the enplanements (denominator) due to the COVID-19 pandemic  
 Note 1—An insufficient number of customer satisfaction survey were conducted to report on this performance measure.

BUDGET MESSAGE

DEPARTMENT / COST CENTER

DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION

FINANCIAL POLICIES

Guidelines

The budget process and format shall be performance based and focused on goals, objectives and performance indicators.

Performance measurements are monitored and used in decision-making processes.

The budget will provide adequate funding for operation and maintenance of the Airport buildings and property, and replacement of capital equipment, construction, reconstruction and development at the Airport.

Planning

The Authority will develop a five-year capital plan every five years commencing September 1, 1995. Each five-year plan must be approved by the Albany County Legislature.

Balanced Budget

The budget should be balanced whereby current revenues equal to or greater than current expenditures.

The five-year plan will include estimated operating costs and revenues for future capital improvements.

Strategies to accomplish this balance include cost efficiencies, personnel efficiencies, increasing or implementing fees to match program expenses, fund balance usage (if available), and service reduction (if needed).

Capital Improvement Policies

Capital projects that will be made during the current budget year should be detailed by project and type of work.

Budget Amendments

The adopted budget represents a business plan covering all Airport operations for the upcoming year.

Progress projections for the five-year capital plan will be updated on a yearly basis.

If the plan needs to be significantly modified during the year the proposed revisions to the plan, together with their financial impact on either revenues or expenses, are presented to the Authority Board for review and approval.

The Authority will identify the estimated costs and potential funding sources for each capital project proposal.

No amendments have been enacted during the year 2021.

The Authority will determine the least costly financing method for all new projects.

Budget Monitoring

The independent monitoring of the budget continues throughout the Fiscal Year for management control purposes.

The Authority will maintain all its assets at a level adequate to protect the Airport's capital interest and minimize future maintenance and replacement costs.

Operating statements comparing actual financial results to budgets are reported monthly by the Chief Financial Officer and distributed to Board members, senior management and all key employees. Quarterly and annual financial reports are posted on the Authority's website – www.albanyairport.com.

Debt Policy

The Authority will manage its current and future debt service requirement to be in compliance with all bond covenants.

Performance Measurements

Performance measurements are developed based on program objectives that tie to the Airport's vision, mission and values.

The Authority will confine long-term borrowing to capital improvements or projects that cannot be financed from current revenues.

Performance measurements measure program results or accomplishments to provide good comparisons over time.

The Authority will maintain communications with bond rating agencies regarding its financial condition and will follow a policy of full disclosure.

The Authority, when applicable, will determine if the financial market place will afford the opportunity to refund an issue and lessen its debt service costs.

The Authority shall attempt to limit total debt outstanding to no more than \$100 per enplanement.

The Authority will not go over its legal debt limit of \$285 million.

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**FINANCIAL POLICIES, continued**

The Authority will comply with its Derivative Policy which limits the use of derivative financial products to capital financing.

The Authority will comply with its Variable Rate Debt Policy which limits the use of net permanent variable rate debt to twenty percent of total debt outstanding.

Revenue Policy

The Authority will estimate and project its annual revenues by an objective and analytical process, as practical, on a yearly basis.

The Authority will maintain a diversified and stable revenue system to shelter it from unforeseeable short-run fluctuations in any one-revenue source.

The Authority will maintain sufficient revenues to pay all expenditures incurred for the operations and maintenance at the Airport.

Rates and Charges

The Authority and the airlines have negotiated a Use and Lease Agreement that became effective on January 1, 2016 to establish how the airlines that signed the agreement will be assessed annual rates and charges for their use of the Airport. Rates and charges are established annually. The calculation thereof is set forth later in this document. The agreement is effective through December 31, 2021 with an option to renew for two one-year options and one two-year option.

Compliance with Master Bond Resolution

The Authority has established the following funds and accounts as required by the Master Resolution and has set the policy on fund balance as follows:

- Revenue Fund - holding revenues collected by the Authority and applying revenues as required by the Master Resolution. Our policy is to keep only necessary amounts for working capital.
- O&M Fund, holding anticipated O&M expenses. Extra unused funds are applied to the accounts below;
- O&M Reserve - holding reserve for O&M expenses, equaling two months of O&M expenses as required by the Master Resolution;
- Bond Fund - including only principal and interest to be paid in the next payment dates;
- Bond Reserve Fund - including only amounts required by the Master Resolution;

- Renewal and Replacement Fund - The Authority's policy is to keep a minimum balance of \$500,000 in this account:

- Airport Development Fund - holding retained earnings of the Authority. The Authority's policy is to use this fund to build additional liquidity or avoid capital borrowing.

- Capital Construction Fund - to hold funds for Capital Project expense.

In addition, the Authority has the following funds and accounts:

- PFC account - holding all Passenger Facility Charge revenues collected by the Authority, to be used for future rates and charges or pay-as-you-go projects. The Authority reviews airlines rates and charges annually to determine the fund balance;

- Concession Area Improvement funds - collected by the Authority for improvement to concession areas if needed at the Authority's discretion; and

Investment Policies

The investment of Authority funds is governed by provisions of its enabling legislation and by an Investment Policy last amended by the Authority July 23, 2018. Any State or Federally chartered commercial bank that can meet the Authority's requirements in its Cash Management and Investment Policy which specifies required ratings and capabilities is authorized for deposit of monies.

Monies not needed for immediate expenditure may be invested in

- (1) United States Treasury obligations
- (2) Obligations backed by the United States Government full faith and credit
- (3) Obligations of New York State
- (4) Obligations of any other state provided it has received the highest rating by one independent rating agency designated by the State Comptroller
- (5) Certificates of deposit fully collateralized from a bank or trust company in New York State
- (6) Repurchase agreements using United States Treasury obligations with maturities of seven years or less.

Investments are stated at cost or amortized cost if maturity at time of purchase is less than 1 year and fair value if greater than 1 year.

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION			
<b>RATES and CHARGES</b>								
				<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>BY2022</b>	<b>BY2023</b>
01010	Landing Fees - Signatory	/1,000 lbs.		\$ 2.75	\$ 3.20	\$ 3.15	\$ 3.53	\$ 4.18
01011	Landing Fees - Non Signatory	/1,000 lbs.		\$ 4.19	\$ 4.00	\$ 3.94	\$ 4.41	\$ 5.23
01021	Apron Parking	Square Foot		\$ 1.16	\$ 1.30	\$ 1.15	\$ 1.48	\$ 1.65
01035	Glycol Disposal Fee	/gallon		\$ 2.30	\$ 2.30	\$ 2.30	\$ 2.30	\$ 2.30
01050	Land Rental	Square Foot						
01060	Building Rental	Square Foot						
01065	NE Cargo Facility							
01070	Hangar Rental	Square Foot						
02010	Airline Space Rental-Signatory	Square Foot		\$ 90.57	\$ 59.45	\$ 71.82	\$ 78.76	\$ 94.08
02010	Airline Space Rental-Non Sig	Square Foot		\$ 64.49	\$ 74.31	\$ 89.78	\$ 98.45	\$ 117.60
02011	Passenger Boarding Bridge	Per bridge		\$40,948.00	\$28,200.00	\$36,287.00	\$41,177.00	\$54,821.05
02012	Baggage Claim Room	Square Foot		\$ 90.57	\$ 59.45	\$ 71.82	\$ 78.76	\$ 78.76
02020	Non-Airline Space Rental	Square Foot						
02020	Non-Airline Space Rental	Antennae						
02030	Non-Sig Per Turn Rate	/enplanement		\$ 6.50	\$ 6.27	\$ 8.80	\$ 7.27	\$ 7.12
03010	Short Term Parking	Maximum daily rate		\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00
03011	Long Term Parking (surface)	Maximum daily rate		\$ 10.00	\$ 10./6.00	\$ 10./6.00	\$ 10.00	\$ 10.00
	Long Term Parking (garage)			\$ 13.00	\$ 14./10.00	\$14./10.00	\$ 14.00	\$ 14.00
03013	Economy Parking	Maximum daily rate		\$ 6.00	\$ 6/Closed	\$ 6.00	\$ 6.00	\$ 6.00
03014	Employee Parking	ee/space/year		\$ 15.00	\$ 15.00	\$ 15.00	\$ 20.00	\$ 20.00
		flight crew/space/year		\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00
03020	Contract Taxi	Per pickup		\$ 2.09	\$ 2.09	\$ 2.09	\$ 2.09	\$ 2.09
03021	Limousines	Per pickup		\$ 2.09	\$ 2.09	\$ 2.09	\$ 2.09	\$ 2.09
03022	Hotels	Per vehicle/year		\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00
03023	Off-Airport Rental Cars	Gross revenues / MAG		10.0%	10.0%	10.0%	10.0%	10.0%
03024	Off-Airport Parking Facilities	Gross revenues / MAG		10.0%	10.0%	10.0%	10.0%	10.0%
03027	Transport. Net Charges (TNCs)	Per pickup		\$ 2.09	\$ 2.09	\$ 2.09	\$ 2.09	\$ 2.09
02051	Rental Car Concession	Gross revenue / MAG		10.0%	10.0%	10.0%	10.0%	10.0%
02052	Food & Beverage (avg.)	Gross Sales / MAG		13.0%	13.0%	13.0%	13.0%	13.0%
02056	Vending Machine Concession							
02057	Baggage Cart	/cart, \$1.00 at return		\$4.00	\$4.00	\$4.00	\$ 4.00	\$ 4.00
02062	Operating Permits							
02063	Internet & Cable Access	Internet Hookup		\$ 660.00	\$ 660.00	\$ 660.00	\$ 660.00	\$ 660.00
02063	Internet & Cable Access	Cable		\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00
03040	Garage Space Rent	Auto space		\$ 251.44		\$ 251.44	\$ 251.44	\$ 251.44
03040	Garage Space Rent	Kiosk		\$15,300.00	\$15,300.00	\$15,300.00	\$15,300.00	\$15,300.00
03100	T-Hangar Rental - Small	Square foot		\$ 3.07	\$ 3.07	\$ 3.07	\$ 3.47	\$ 3.47
	T-Hangar Rental - Large			\$ 3.86	\$ 3.86	\$ 3.86	\$ 3.91	\$ 3.91
03200	Tie-down	Per tie down		\$ 1,451.00	\$ 1,415.00	\$ 1,451.00	\$1,500.00	\$1,500.00
09001	Fingerprinting	Based tenant			\$ 39.25	\$ 39.25	\$ 45.00	\$ 45.00
		Non Based Tenant			\$ 49.25	\$ 49.25	\$ 55.00	\$ 55.00
	Badge Renewal	Badge		\$ 22.00	\$ 22.00	\$ 22.00	\$ 25.00	\$ 25.00
	Lost Badge	1st Offense		\$ 50.00	\$ 50.00	\$ 50.00	\$ 75.00	\$ 75.00
		2nd Offense		\$ 75.00	\$ 75.00	\$ 75.00	\$ 100.00	\$ 100.00
		3rd Offense		\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
79500	Passenger Facility Charges	Per Enplanement		\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50

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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

**RATES and CHARGES, continued**

			2019	2020	2021	BY2022	BY2023
<b>Fixed Based Operator</b>							
01510	JetA Fuel Sales,	Per gallon, + cost +	\$ 2.00	\$ 2.00	\$ 2.25	\$ 2.75	\$ 2.75
01511	AvGas Fuel Sales	Per gallon, + cost +	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50
01512	Auto Gas Fuel Sales	Per gallon, full service	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00
		Per gallon, self service	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.50
01513	Diesel Fuel Sales	Per gallon, full service	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00
		Per gallon, self service	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.50
01520	Into Plane Rev, Signatory	Per fuel operation	\$ 35.00	\$ 35.00	\$ 35.00	\$ 45.00	\$ 45.00
	Into Plane Rev, Non Sig		\$ 45.00	\$ 45.00	\$ 45.00	\$ 55.00	\$ 55.00
01521	Fuel Farm Flow. Fee (1)	Per glycol gallon	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
	Fuel Farm Flow. Fee	Per fuel gallon	\$ 0.03	\$ 0.03	\$ 0.03	\$ 0.05	\$ 0.05
01530	General Aviation Landing Fee	Landed weight		\$ 4.19	\$ 4.19	\$ 4.19	\$ 4.19
01535	General Aviation Parking Fee	Square Foot					
01540	Deicing Type I - Sprayed	Per gallon+cost \$16.29	\$ 5.50	\$ 5.50	\$ 5.50	\$ 5.50	\$ 5.50
01540	Deicing Type I - GA	Per gallon, + cost +				\$ 21.00	\$ 25.00
01540	Deicing Type IV - GA	Per gallon, + cost +				\$ 23.00	\$ 23.00
01541	Deicing Type I - Consortium <sup>1</sup>	Per gallon, cost \$16.29	\$ -	\$ -	\$ -	\$ -	\$ -
01542	Deicing Type IV - Sprayed	Per gallon cost \$11.29	\$ 5.50	\$ 5.50	\$ 5.50	\$ 5.50	\$ 5.50
01543	Deicing Type IV - Consortium <sup>1</sup>	Per gallon, cost \$11.29	\$ -	\$ -	\$ -	\$ -	\$ -
01545	Community Hangar	Sq.					

<sup>(1)</sup> Consortium - Airline sprays their own aircraft (SWA, AA, UPS, Fedex)

Budget 2023, Draft #2

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**GOVERNMENTAL BUDGETARY FUND STRUCTURE**

The Authority uses a Proprietary Fund structure, defined below, to record the financial activities. This method is used because the Authority is a self-supporting entity whereby the payment of all Authority expenditures is supported by all Authority revenues.

Generally, however, governments use fund accounting to record their financial activities. Fund accounting means activities are separated so as to have its own set of financial records, this segregation is often caused by legal, statutory or practical purposes. This structure provides three broad categories of governmental fund types; governmental, proprietary, and fiduciary that may be further broken down as shown below.

**Governmental Funds** are those through which most governmental functions are financed and provided. Governmental fund types are broken down into three categories explained in further detail below.

- General Fund, is the primary operating fund of a government. It is used to account for all financial resources and activities except those required to be accounted for in another fund. This fund records the day-to-day financial activities that include, administration, police and fire protection, and public work activities.
- Special Revenue Funds are used to record revenue that has a restriction as to how the funds are to be used/ expended. Each special revenue fund provides a unique service or activity and is funded via taxes and/or user charges that are legally limited to being expended strictly on the purpose of that fund.
- Capital Projects Funds accounts for all fixed asset acquisitions and major capital projects not otherwise accounted for in other capital projects or enterprise funds.
- Debt Service Funds are used to accumulate funds for the payment of general long-term debt service. These funds are frequently stipulated by bond indentures.

**Proprietary Funds** are established to account for the financing and self-support operations and activities of governmental units which render services to the public on a user-fee basis. These operations are often similar to those found in the private sector operated for a profit.

- Enterprise Funds are used to account for private enterprise type activities whereby the intent, at a minimum, is to have the financial resources meet or exceed the activity's expenses. The Authority has one Enterprise Fund for the airport where the expenses are wholly supported by the fees charged for landings, property rent, fuel and other services provided.

**Fiduciary Funds** are used to record trustee type activities of the Authority, whereby the Authority holds the assets in trust.

- Pension Trust Funds are used to account for the accumulation of resources used to pay pension benefits.
- Agency Funds are used to account for assets held by the Authority as an agent for individuals, private organizations, other governments. The Authority has one agency fund.



**GOVERNMENTAL BUDGETARY FUND STRUCTURE**

To account for the financial activities of the Airport, the Authority categorizes all revenue and expenses into one of the following department/cost centers as shown below:

Department Number	Department Name	Revenue	Expense	Day-To-Day Responsibility			Rates & Charges			
				AvPORTS	Fixed Base Operator	Albany County Airport Authority	Allocation			Revenue Sharing
							Direct	Indirect	Allocat. of Allocat.	
10	Airfield		✓	✓		✓R			✓	
	Apron <sup>1</sup>		✓			✓C				
11	Revenue	✓							✓	
20	Terminal		✓	✓		✓C			✓	
21	Passenger Loading Bridge	✓	✓	✓		✓C			✓	
22	Concession Revenue	✓							✓	
30	Parking		✓	✓					✓	
31	Parking Revenue	✓							✓	
32	Landside	✓	✓	✓					✓	
41	Operations		✓	✓			✓		✓	
42	ARFF		✓	✓			✓		✓	
43	Security		✓	✓			✓		✓	
50	Vehicle Maintenance		✓	✓			✓		✓	
59	AvPORTS Airport Mgmt.		✓	✓				✓	✓	
60 <sup>2</sup>	FBO - Air Carrier (Commercial)	✓	✓		✓	✓R			✓	
61	FBO - General Aviation	✓	✓		✓				✓	
69	FBO - Administration		✓		✓			✓	✓	
70	Non-Operating Rev. and Exp.	✓	✓						✓	
71	Authority Administration		✓					✓	✓	
	R - Residual (see definition)									
	C - Compensatory									
	<sup>1</sup> Apron cost center is 10 percent of Department 10, Airfield.									
	<sup>2</sup> Revenue and Expense reallocated to Department 10 Airfield in entirety.									

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Budget Calendar**

<b>Month</b>	<b>Action</b>
Jun	Million Air and AvPORTS calculate payroll and benefits and Full Time Employment (FTE) positions Million Air, AvPORTS, and Albany County Airport Authority (ACAA) create new goals and objectives, actions to achieve the goals, and results to be achieved for current year and to state the results for budget year goals and objectives
Jul	Million Air, AvPORTS, and ACAA input line item-by-line item budget revenue and expenditures Budget meetings are held with Million Air, AvPORTS and Department Heads for each cost center Cost Center's goals and objectives and performance measurements completed
Aug	Finance Department due diligence review and updating budget Capital section completed by Finance Department Debt section completed by Finance Department
Sep	Final revisions received for budget ACAA, AvPORTS, and MA Expense completed Revenues and Airline Rates & Charges completed Budget Summary completed DRAFT #1 Budget assembled and printed DRAFT #1 Budget distributed for review to the Board Members DRAFT #1 Budget distributed for review to the Airlines 90 days prior to fiscal year
Oct	Comments received from Airlines DRAFT #2 Budget assembled and printed DRAFT #2 Budget distributed and presented to Finance Committee DRAFT #2 Budget recommended by Finance Committee (with any amendments) for approval DRAFT #2 Budget input into PARIS DRAFT #2 Budget sent to County Officials
Nov	DRAFT #3/Final Budget assembled and printed DRAFT #3/Final Budget distributed and presented to ACAA Board Members DRAFT #3/Final Budget adopted by ACAA Board Members at Board Meeting
	Adopted Budget uploaded to ACAA website Adopted Budget sent to signatory airlines Adopted Budget submitted to GFOA for Distinguished Budget Presentation Award Twenty five copies of the approved budget are printed.

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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

**CHANGES IN FUND BALANCE**

	Operating	Development	Other	Total
<u>Unrestricted</u>				
Balance at December 31, 2019	\$15,312,405	\$15,655,319	\$ -	\$30,967,724
Balance at December 31, 2020	5,629,822	15,769,334	-	21,399,156
Balance at December 31, 2021	4,296,032	18,061,340	-	22,357,372
Balance at December 31, 2022 <sup>(1)</sup>	8,830,600	19,500,000		28,330,600

	Capital	PFCs	Debt Service and Reserves	Operating Reserves	Other	Total
<u>Restricted</u>						
Balance at December 31, 2019	\$6,538,342	\$15,660,918	\$12,831,704	Note 1	\$2,218,353	\$37,249,317
Balance at December 31, 2020	1,163,703	9,294,517	7,279,664	\$7,102,131	1,350,566	26,190,581
Balance at December 31, 2021*	4,559,084	8,289,838	7,403,497	7,085,564	1,352,701	28,690,684
Balance at December 31, 2022 <sup>(1)</sup>	4,600,000	9,000,000	7,500,000	7,301,600	1,350,000	29,751,600

<sup>(1)</sup> Projected

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BUDGET  
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SERVICECAPITAL  
IMPROVEMENT  
PROGRAMRATES  
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INFORMATION**Long-Range Financial Plan**

The importance of a Long-Range Financial Plan has become increasingly apparent during the recent COVID-19 pandemic. The Authority financially sustained itself as a result of long term financial planning that included the maintenance of operating reserves and prudent financial management.

Above all else, the safety of the airport's passengers, employees and visitors is foremost. Thereafter, the Strategic Plan comes into play with the Long Term Financial Plan which includes; maintain at least 125% coverage of net revenues, maintain its A3/A-bond rating, and, maintain a minimum two-month operating reserve. The Authority also has its obligations under Airport Improvement Program to maintain a financially self-supporting, as possible, entity.

The major assumption is an inflation rate of approximately 2.5% percent.

As follows is the Authority's three (3) year Long Term Financial Plan:

**Airport**

	Enplane.	Operating Revenues	Operating Expenses	Operating Profit	Non Operating Revenue and Expenses	Debt Service	Capital Contribution	Total
2022	1,200,000	\$40,512,352	(\$30,035,989)	\$10,476,363	\$4,269,939	(\$10,021,264)	\$9,632,000	\$14,357,038
2023	1,425,000	41,783,066	(35,319,626)	6,463,440	5,800,000	(10,064,150)	6,875,625	9,074,915
2024	1,525,000	46,752,427	(36,202,617)	10,549,810	6,000,000	(10,043,400)	6,881,800	13,388,210
2025	1,550,000	48,361,744	(37,107,876)	11,253,868	6,200,000	(10,026,500)	7,000,000	14,427,368
2026		50,015,354	(38,031,756)	11,983,598	6,400,000	(10,050,250)	7,000,000	15,333,348

**Fixed Based Operator (FBO)**

	JetA Gallons							
2022	1,050,000	12,431,589	( 9,535,348)	2,896,241	-	-	-	2,896,241
2023	1,076,250	11,416,878	( 10,111,395)	1,305,483	-	-	-	1,305,483
2024	1,103,156	11,677,559	( 10,364,180)	1,313,379	-	-	-	1,313,379
2025	1,130,735	11,954,019	( 10,623,284)	1,330,735	-	-	-	1,330,735
2026	1,158,314	12,237,377	( 10,888,866)	1,348,511	-	-	-	1,348,511

**Total**

2022		52,943,941	(39,571,337)	\$13,372,604	\$4,269,939	(\$10,021,264)	\$9,632,000	\$17,253,279
2023		53,199,944	(45,431,021)	7,768,923	5,800,000	(10,064,150)	6,875,625	10,380,398
2024		58,429,986	(46,566,797)	11,863,189	6,000,000	(10,043,400)	6,881,800	14,701,589
2025		60,315,763	(47,731,161)	12,584,603	6,200,000	(10,026,500)	7,000,000	15,758,103
2026		62,252,731	(48,920,623)	13,332,109	6,400,000	(10,050,250)	7,000,000	16,681,859



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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DEPARTMENT / COST CENTER

REVENUES - AIRPORT

EXPENSES - AIRPORT

FIXED BASE OPERATOR

REVENUES and EXPENSES

Budget 2023, Draft #2

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview                      Position Count                      Account Summary                      Account Detail

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Airport Operating Revenues</b>				
03 Airfield	\$6,213,007	\$7,646,161	\$7,617,568	\$8,968,622
07 Terminal	5,363,152	5,698,266	5,045,082	5,519,897
11 Ground Transportation	9,327,909	11,904,933	16,607,170	16,399,418
15 Concessions	6,891,504	6,834,011	7,824,239	7,444,551
23 Other	3,653,825	3,550,621	3,438,939	3,446,291
25 CARES/CHRSSA Act	4,683,836	5,091,757	-	5,091,757
	36,133,232	40,725,748	40,532,998	46,870,536
<b>Airport Operating Expenses</b>				
Salaries Expense	(9,032,301)	(10,464,754)	(10,006,659)	(11,554,656)
Other Employee Expenses	(4,259,233)	(5,722,717)	(4,944,529)	(5,921,347)
Utilities	(1,858,062)	(2,068,926)	(2,614,569)	(2,417,552)
Purchased Services	(4,922,807)	(5,497,939)	(5,238,923)	(6,610,090)
Material & Supplies	(3,936,707)	(5,079,015)	(5,446,348)	(5,989,341)
Office/Administration	(1,449,924)	(1,899,967)	(1,839,089)	(2,463,144)
Non-Capital Equipment	(822,578)	(1,459,000)	(188,534)	(763,500)
	(26,281,612)	(32,192,319)	(30,278,652)	(35,719,629)
	9,851,621	8,533,429	10,254,346	11,150,907
<b>FBO Revenues</b>				
	9,326,060	9,755,362	12,431,590	11,416,878
Cost of Good Sold (FBO)	(4,354,919)	(5,283,468)	(5,687,774)	(5,863,132)
	4,971,142	4,471,894	6,743,816	5,553,746
<b>FBO Expenses</b>				
Salaries Expense	(1,358,269)	(1,522,540)	(1,535,596)	(2,017,569)
Other Employee Expenses	(497,395)	(490,731)	(462,409)	(711,385)
Utilities	(79,489)	(81,632)	(122,749)	(81,387)
Purchased Services	(632,247)	(573,734)	(509,360)	(621,167)
Material & Supplies	(370,887)	(461,122)	(786,740)	(619,297)
Office/Administration	(191,790)	(156,655)	(392,003)	(161,969)
Non-Capital Equipment	-	-	(38,718)	(97,018)
	(3,130,077)	(3,286,415)	(3,847,577)	(4,309,792)
	1,841,065	1,185,479	2,896,239	1,243,953
Other Expenses	(44,076)	-	-	-
Other Income	4,892,481	4,774,494	4,269,939	6,044,034
Debt Service	(2,531,083)	(10,020,200)	(10,020,200)	(10,022,650)
Capital Expenditure	(73,063,326)	(16,641,806)	(7,000,000)	(164,346,005)
Contributed Capital	61,561,768	12,753,190	231,117	164,353,548
	(9,184,235)	(9,134,322)	(12,519,144)	(3,971,073)
	(9,184,235)	(9,134,322)	(12,519,144)	(3,971,073)
	<b>\$2,508,450</b>	<b>\$584,586</b>	<b>\$631,441</b>	<b>\$8,423,787</b>

Revenue Sharing provided to the Signatory Airlines is \$3,492,060 and \$3,317,931 for Projected 2022 and Budget 2023, respectively.

CARES Act funding is shown as an Airport Operating Revenue on this page only. Elsewhere in this document it will be shown as Other Income in Section 5.

BUDGET  
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DEPARTMENT /  
COST CENTER

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## Section 2 Operating Revenue

### Airport

Budget 2023, Draft #2

BUDGET  
MESSAGE

DEPARTMENT /  
COST CENTER

DEBT  
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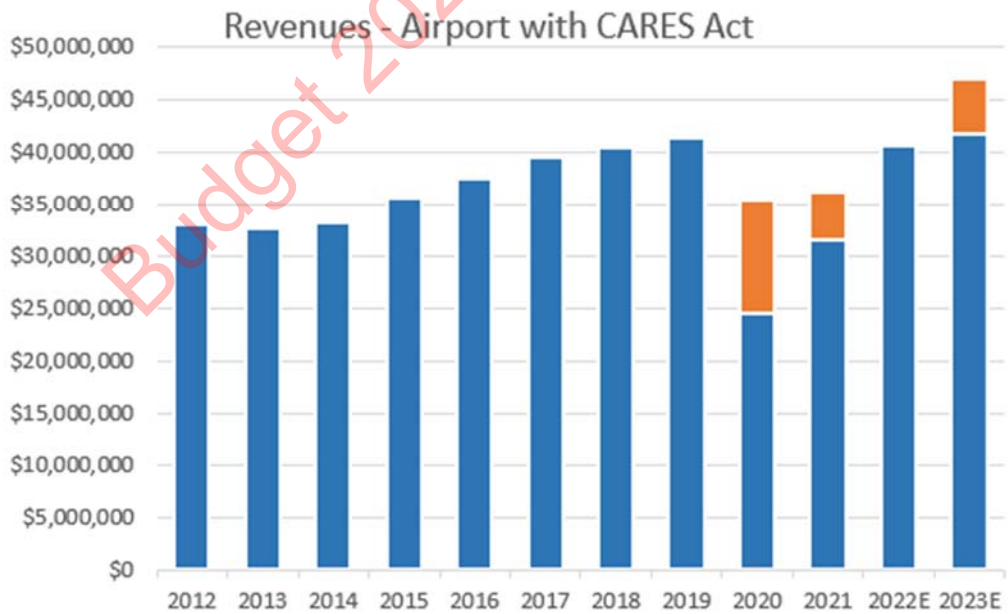
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### REVENUE - AIRPORT



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Operating Revenues</b>				
03 Airfield	6,213,007	7,646,161	7,617,568	8,968,622
07 Terminal	5,363,152	5,698,266	5,045,082	5,519,897
11 Ground Transportation	9,327,909	11,904,933	16,607,170	16,399,418
15 Concessions	6,898,124	6,840,631	7,830,110	7,453,851
23 Other	3,647,205	3,544,001	3,433,068	3,436,991
30 Non Operating	0	0	0	0
	<u>\$31,449,396</u>	<u>\$35,633,991</u>	<u>\$40,532,998</u>	<u>\$41,778,779</u>

Budget 2023, Draft #2



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview

Position Count

Account Summary

Account Detail

		Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Operating Revenues</b>					
03 Airfield					
01010	Landing Fees - Cargo/Signatory	3,700,546	5,295,000	5,470,560	6,270,000
01011	Landing Fees - Cargo/Non-Signatory	61,996	53,280	60,000	62,760
01012	Airfield Revenue Sharing	-	(316,622)	(698,412)	(663,586)
01021	Apron Parking Fees - Cargo	610,645	783,937	656,640	875,114
01035	Glycol Disposal Fee	239,623	301,436	296,258	301,436
01050	Land Rental	399,061	438,913	577,904	439,681
01060	Building Rental - USPS	132,982	115,033	128,037	140,235
01065	NE Quad Cargo Facility	495,539	433,316	486,255	525,000
01070	Hangar Rental - Cargo	530,429	511,869	558,058	987,982
03500	Tenant Maintenance	42,186	30,000	82,267	30,000
		6,213,007	7,646,161	7,617,568	8,968,622
07 Terminal					
02010	Airline Space Rental	2,711,662	4,205,863	4,795,020	4,856,974
02011	Rental of Boarding Bridges	508,023	576,478	762,647	712,674
02012	Baggage Claim Room	1,277,247	1,400,668	1,400,668	1,673,119
02013	Terminal Revenue Sharing	-	(1,266,488)	(2,793,648)	(2,654,345)
02020	Non-Airline Space Rental	826,959	728,186	836,234	877,917
02025	Utility Reimbursement	25,486	24,000	32,777	24,000
02030	Non Signatory Per Turn Fee	8,685	9,000	11,384	9,000
03500	Tenant Maintenance	5,089	20,559	-	20,559
		5,363,152	5,698,266	5,045,082	5,519,897
11 Ground Transportation					
03010	Short Term Parking	759,044	924,000	1,016,945	1,111,500
03011	Long Term Parking	8,147,509	9,324,000	13,746,864	11,898,750
03013	Economy Parking	97,835	1,242,000	1,377,262	2,850,000
03014	Employee Parking	33,645	40,770	59,923	91,289
03015	Lost Card Fees-Employees	175	-	1,157	-
03017	Short & Over	605	-	451	-
03020	Contract Taxi	11,044	13,324	9,437	34,224
03021	Limousines	6,451	7,233	7,332	9,405
03022	Hotels	19,500	24,050	23,400	19,500
03024	Off-Airport Parking Facilities	85,210	154,556	126,053	142,500
03027	TNCs	166,891	175,000	238,346	242,250
		9,327,909	11,904,933	16,607,170	16,399,418
15 Concessions					
02051	Rental Car Concession	4,985,255	4,794,000	5,336,833	5,130,000
02052	Food & Beverage Concession	742,735	780,000	1,127,331	997,500
02053	Retail Concession	651,091	744,000	864,624	883,500
02054	Advertising	161,059	150,000	93,253	108,600
02056	Vending Machine Concession	19,124	36,000	23,593	27,930
02057	Baggage Cart Concession	11,584	13,200	15,127	15,675
02062	Operating Permits	250,480	253,800	293,945	219,600
02063	Internet & Cable Access	6,620	6,620	5,871	9,300
02064	ATM Income	25,229	17,400	15,837	19,800
02100	Telephone - Monthly Service	43,226	45,611	51,174	41,946
02105	Telephone - Monthly Usage	1,719	-	2,523	-
		6,898,124	6,840,631	7,830,110	7,453,851

BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

Department Overview      Position Count      Account Summary      Account Detail

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
23 Other				
01055 Control Tower Rental	890,792	815,802	665,776	815,802
01070 Hangar Rental NYS Executive Hangar	1,123,083	1,123,083	1,123,083	1,123,083
01071 Hangar Maintenance NYS Executive H:	124,000	124,000	124,000	124,000
01075 Eclipse Hangar Rental	301,695	301,695	301,695	301,695
03040 Garage Space Rent	112,384	100,514	101,344	100,514
03100 T-Hangar Rentals	127,239	121,229	134,782	131,249
03200 Tie Downs	2,935	2,891	2,980	2,891
03280 Fuel Sales - AV Gas	47,801	50,556	240	-
03300 Industrial Park	583,169	600,730	579,546	535,399
03405 Utility Reimbursements	167,208	156,000	207,163	165,000
03410 Reimbursement of Property Taxes	25,920	36,500	24,581	25,357
03500 Tenant Maintenance	-	1,000	-	2,000
09001 Fingerprinting	37,231	24,000	37,507	25,000
09005 Miscellaneous Income	87,006	80,000	115,660	80,000
09007 Purchasing Proposals	40	1,000	-	-
09008 Ebay/Scrap/Equipment Sales	16,702	5,000	14,712	5,000
	<u>3,647,205</u>	<u>3,544,001</u>	<u>3,433,068</u>	<u>3,436,991</u>
	<u>\$31,449,396</u>	<u>\$35,633,991</u>	<u>\$40,532,998</u>	<u>\$41,778,779</u>

Budget 2023, Draft 2

BUDGET  
MESSAGE

DEPARTMENT /  
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### Section 3 Operating Expenses

#### Airport

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BUDGET MESSAGE

DEPARTMENT / COST CENTER

DEBT SERVICE

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RATES AND CHARGES

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview                      Position Count                      Account Summary                      Account Detail

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Airport Operating Expenses</b>				
10 Airfield	2,663,881	4,024,310	3,977,979	4,259,617
20 Terminal	5,539,497	6,186,986	5,699,050	7,038,757
21 Loading Bridges	282,974	324,412	405,458	410,800
30 Parking	3,121,818	4,474,087	3,578,515	4,526,652
32 Landside	1,467,810	1,277,332	1,690,943	1,462,361
41 OPERATIONS	1,166,207	1,437,700	1,154,573	1,526,109
42 ARFF	2,238,682	2,254,937	3,173,601	3,076,076
43 Security	2,557,186	2,625,473	2,562,446	3,521,489
50 Vehicle Maintenance	1,337,036	2,006,678	1,585,590	1,896,844
59 Airport Management Admin	881,561	1,521,690	916,003	1,613,042
71 Authority Administration	5,024,959	6,058,714	5,534,494	6,387,883
	<b>\$26,281,612</b>	<b>\$32,192,319</b>	<b>\$30,278,652</b>	<b>\$35,719,629</b>

<b>Airport Operating Expenses</b>				
34 Salaries Expense	9,032,301	10,464,754	10,006,659	11,554,656
35 Other Employee Expenses	4,259,233	5,722,717	4,944,529	5,921,347
36 Utilities	1,858,062	2,068,926	2,614,569	2,417,552
37 Purchased Services	4,922,807	5,497,939	5,238,923	6,610,090
38 Material & Supplies	3,936,707	5,079,015	5,446,348	5,989,341
39 Office/Administration	1,449,924	1,899,967	1,839,089	2,463,144
41 Non-Capital Equipment	822,578	1,459,000	188,534	763,500
	<b>\$26,281,612</b>	<b>\$32,192,319</b>	<b>\$30,278,652</b>	<b>\$35,719,629</b>



BUDGET MESSAGE

DEPARTMENT / COST CENTER

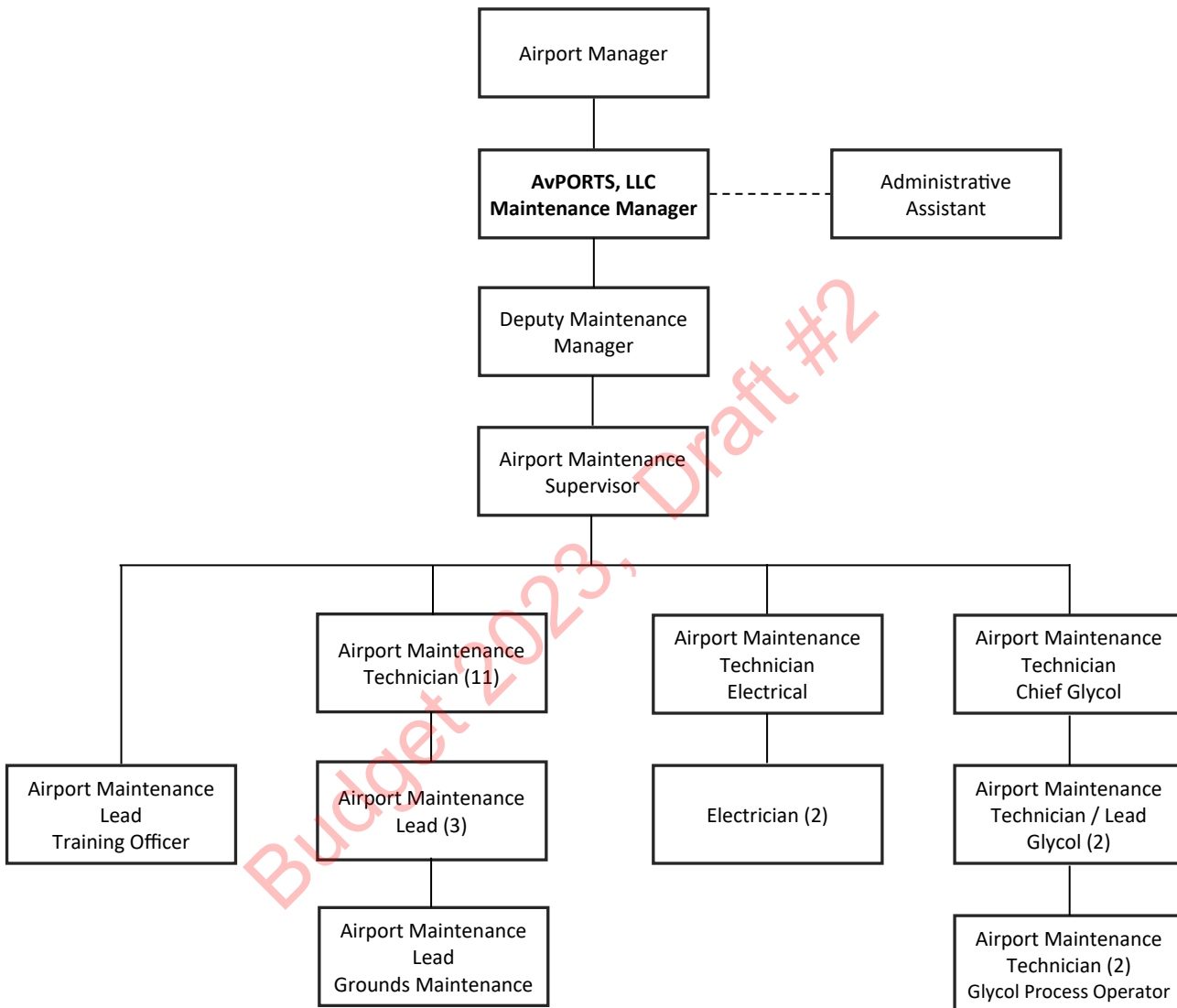
DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
10	AIRFIELD				
	Position Count				
				<b>Budget 2021</b>	<b>Budget 2022</b>
					<b>Budget 2023</b>
	<b>Full Time Positions</b>				
	MFZ-Airport Maintenance Manager			1	1
	MFZ-Airport Maintenance Supervisor			1	1
	MFZ-Deputy Maintenance Manager			1	1
				<u>3</u>	<u>3</u>
	<b>AIRFIELD</b>				
	MFZ-Airport Maintenance Lead - Airfield			2	2
	MFZ-Airport Maintenance Lead - Grounds			1	1
	MFZ-Airport Maintenance Tech - Airfield			11	5
	MFZ-Airport Maintenance Tech - Airfield	Vacant		-	6
	MFZ-Airport Maintenance Tech - Airfield Training Officer			1	1
	MFZ-Airport Maintenance Tech - Budgeted Vacancies (seven (7) Airport Mail			-	-
	MFZ-Airport Maintenance Tech - Electrical	Vacant		1	1
	MFZ-Electrician	Vacant		2	2
	MFZ-Longevity			-	-
	RAC-Administrative Assistant .5 Airfield and .5 Admin			1	1
				<u>19</u>	<u>19</u>
					<u>21</u>
	<b>GLYCOL</b>				
	MFZ-Airport Maintenance Tech - Chief Glycol			1	1
	MFZ-Airport Maintenance Tech - Glycol Process Operator			2	3
	MFZ-Airport Maintenance Tech - Glycol Process Operator	Vacant		1	-
	MFZ-Airport Maintenance Tech Lead - Glycol			1	1
	MFZ-MFZ JPR-Airport Maintenance Tech Lead - Glycol	Vacant		-	-
				<u>5</u>	<u>5</u>
					<u>5</u>
	<b>2023B</b>				
	MFZ-CSEA Contract expires 12/31/22, estimated adjustment			-	-
				<u>-</u>	<u>-</u>
	<b>REQUEST</b>				
	MFZ-Airport Maintenance Tech - Airfield			-	2
				<u>-</u>	<u>2</u>
				<b>27</b>	<b>29</b>
					<b>29</b>
	<b>Part Time Positions</b>				
	<b>AIRFIELD</b>				
	MFZ-Master Gardener / Seasonal			-	1
	MFZ-Part Time / Seasonal	Vacant		4	-
				<u>4</u>	<u>1</u>
					<u>-</u>
	<b>AIRSIDE</b>				
	JPR-Airport Maintenance Technician - Airfield SEASONAL			-	-
				<u>-</u>	<u>-</u>
					<u>1</u>
	<b>LANDSIDE</b>				
	MFZ-Airport Maintenance Technician - Part Time Summer (40hrs * 8 weeks )			-	-
	MFZ-Master Gardener / Seasonal			-	-
				<u>-</u>	<u>-</u>
				<u>4</u>	<u>1</u>
				<b>31</b>	<b>30</b>
					<b>3,200</b>
					<u>1</u>
					<u>3,201</u>
				<b>4</b>	<b>1</b>
				<b>31</b>	<b>30</b>
					<b>3,231</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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10 AIRFIELD  
Overview

This cost center includes the salaries and benefits for the airfield maintenance workers and the direct costs associated with the maintenance and repairs of all areas inside the Air Operations Area (AOA), which includes the runways, taxiways and ramp areas. This cost center also includes the expenses for the glycol containment system and all maintenance and repairs for airside buildings including the airfield/vehicle maintenance facility.

Manager: Ray Camilli - AvPORTS LLC

Rates & Charges Allocation: Direct; cost bore by Signatory Airlines.

Goals / Objectives / Performance Measures:

1. Runway incidents, 0
2. SPEDES Permit Sactions, 0

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 1,032,031	\$ 1,451,644	\$ 1,052,912	\$ 1,418,653
Other Employee Expenses	505,979	724,126	498,521	622,653
Utilities	123,016	118,871	227,315	214,871
Purchased Services	139,653	225,497	340,603	229,120
Material & Supplies	800,852	1,082,888	1,604,936	1,354,136
Office/Administration	18,556	421,284	253,692	420,184
Non-Capital Equipment	43,795	-	-	-
	<b>\$ 2,663,881</b>	<b>\$ 4,024,310</b>	<b>\$ 3,977,979</b>	<b>\$ 4,259,617</b>

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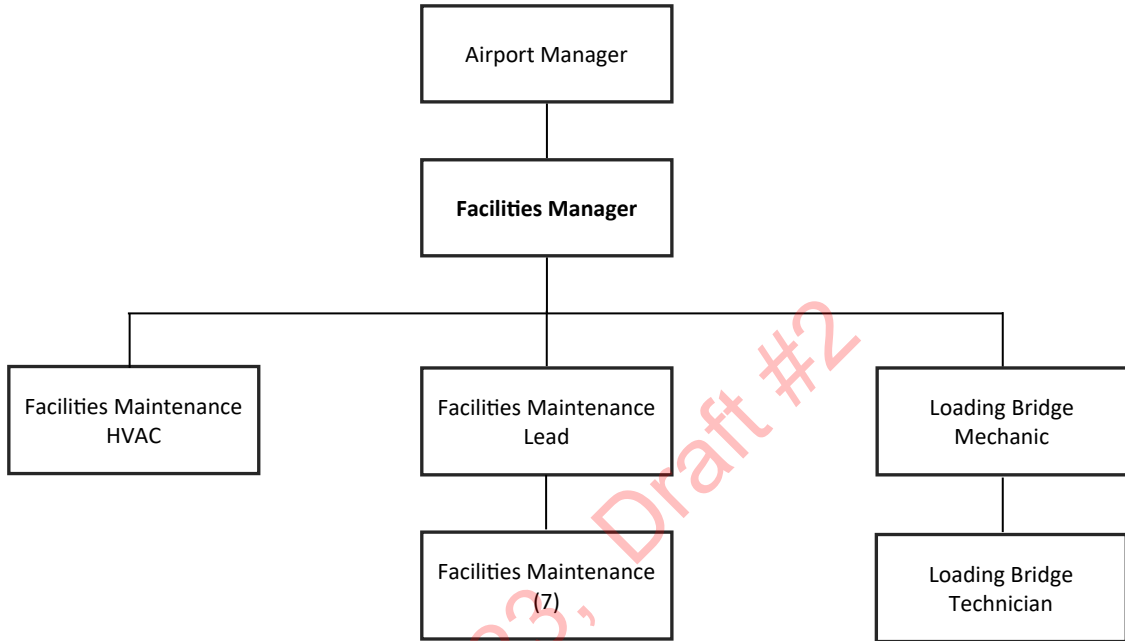
BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
10	AIRFIELD				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 908,203	\$ 1,286,117	\$ 830,656	\$ 1,169,608
11005	Part Time/Seasonal Salaries	20,955	24,102	22,372	95,877
12010	Overtime 1.5	89,922	119,580	152,768	129,506
12020	Overtime 2.0	12,950	21,845	47,115	23,662
		<u>1,032,031</u>	<u>1,451,644</u>	<u>1,052,912</u>	<u>1,418,653</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	76,912	111,051	81,005	105,605
22000	Health Insurance	292,466	385,934	265,558	284,995
22200	Dental Insurance	-	17,823	-	18,271
25000	Uniforms & Laundry	11,541	12,000	7,786	12,844
25005	Uniform Purchases	4,447	5,000	3,224	5,500
26010	Disability Insurance	16,132	15,679	28,630	15,679
26020	Unemployment Insurance	6,582	28,470	13,083	24,470
26030	Workers Compensation	73,472	108,677	73,821	115,142
29001	TBI Retirement	24,425	39,493	25,416	40,147
		<u>505,979</u>	<u>724,126</u>	<u>498,521</u>	<u>622,653</u>
36	<b>Utilities</b>				
31000	Electric	120,138	116,000	222,042	212,000
33000	Natural Gas	616	291	1,933	291
34000	Sewer	1,530	1,200	2,697	1,200
35000	Water	732	1,200	643	1,200
36010	Telephone Charges-Local	-	105	-	105
36011	Telephone Charges-Long Distance	-	75	-	75
		<u>123,016</u>	<u>118,871</u>	<u>227,315</u>	<u>214,871</u>
37	<b>Purchased Services</b>				
42060	Property Insurance	25,269	34,212	27,493	34,212
42095	Insurance Claims	-	500	-	500
44005	Perimeter Security	95,007	149,400	282,039	149,400
45000	Janitorial Services	9,580	9,201	8,113	11,004
45010	Refuse Removal Services	2,977	3,184	4,058	5,004
47010	GIS Services	6,820	24,000	4,563	24,000
49020	Engineering Service	-	5,000	14,336	5,000
		<u>139,653</u>	<u>225,497</u>	<u>340,603</u>	<u>229,120</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
10	AIRFIELD				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
38	<b>Material &amp; Supplies</b>				
51010	Fencing	24,456	9,000	7,201	9,000
51011	Airfield Lighting	61,369	70,000	114,657	100,000
51014	Pavement Repairs	784	6,000	-	6,000
51015	Apron Maintenance	100,441	50,000	33,423	59,000
51016	Runway Painting	32,240	35,000	27,016	45,000
51017	Airfield Shop Supplies	20,045	22,500	47,028	22,500
51019	Snow Removal Supplies	129,821	249,500	849,126	409,986
51020	Rubber Removal	22,091	80,000	75,741	80,000
51052	Wastewater Conveyance	7,500	7,500	21,429	7,500
51053	Electric	82,574	110,000	142,282	100,000
51054	Sewer District Charges	-	31,500	-	31,500
51055	Water District Charges	17,008	25,000	23,038	25,000
51057	System Maintenance & Repairs	169,857	180,000	75,692	200,000
52010	Alarm & PA Systems	935	500	-	1,000
52031	Electrical Repairs & Supplies	2,077	5,000	12,796	7,500
52032	Elevator Repairs & Supplies	-	-	-	1,000
52033	HVAC	2,691	1,000	2,129	1,000
52034	Roof	697	2,500	4,465	2,500
52035	Plumbing Repairs & Supplies	575	1,000	-	1,000
52036	Automatic Door Repairs & Supplies	1,120	-	-	-
52037	Pest Control	300	288	288	450
52050	US Customs	33,818	50,600	20,649	48,600
52060	Building Maintenance	14,815	25,000	58,391	25,000
52080	Sign Expense	-	-	1,183	-
53010	Landscaping	26,305	2,250	-	2,500
53040	Sign Expense	3,011	750	959	1,500
53045	Catch Basin Maintenance	-	4,000	-	20,000
53050	Snow Removal Services	10,825	70,000	45,397	100,000
53060	Dump Fees - Landfill	140	5,400	549	8,000
53071	Wildlife Hazard Management	32,483	35,000	41,497	35,000
53078	Liquid Waste Disposal	2,874	3,600	-	3,600
		800,852	1,082,888	1,604,936	1,354,136
39	<b>Office/Administration</b>				
55010	Office Equipment Rental	374	600	403	600
55012	Office Equipment Service Agreement	524	524	2,410	524
55014	Computer Systems	200	1,200	-	2,000
55016	Computer Equipment	1,282	6,610	-	4,710
55030	Printed Forms / Letterhead	-	450	555	450
55060	Office Supplies	460	2,000	2,690	2,000
66010	Training / Travel	450	6,050	-	6,050
66040	Licenses & Permits	2,300	3,850	4,971	3,850
66080	Airline Incentive Expenses	12,965	400,000	242,661	400,000
		18,556	421,284	253,692	420,184
41	<b>Non-Capital Equipment</b>				
83000	Equipment	43,795	-	-	-
	<b>Non Capital / Contingency</b>	43,795	-	-	-
		<b>\$ 2,663,881</b>	<b>\$ 4,024,310</b>	<b>\$ 3,977,979</b>	<b>\$ 4,259,617</b>

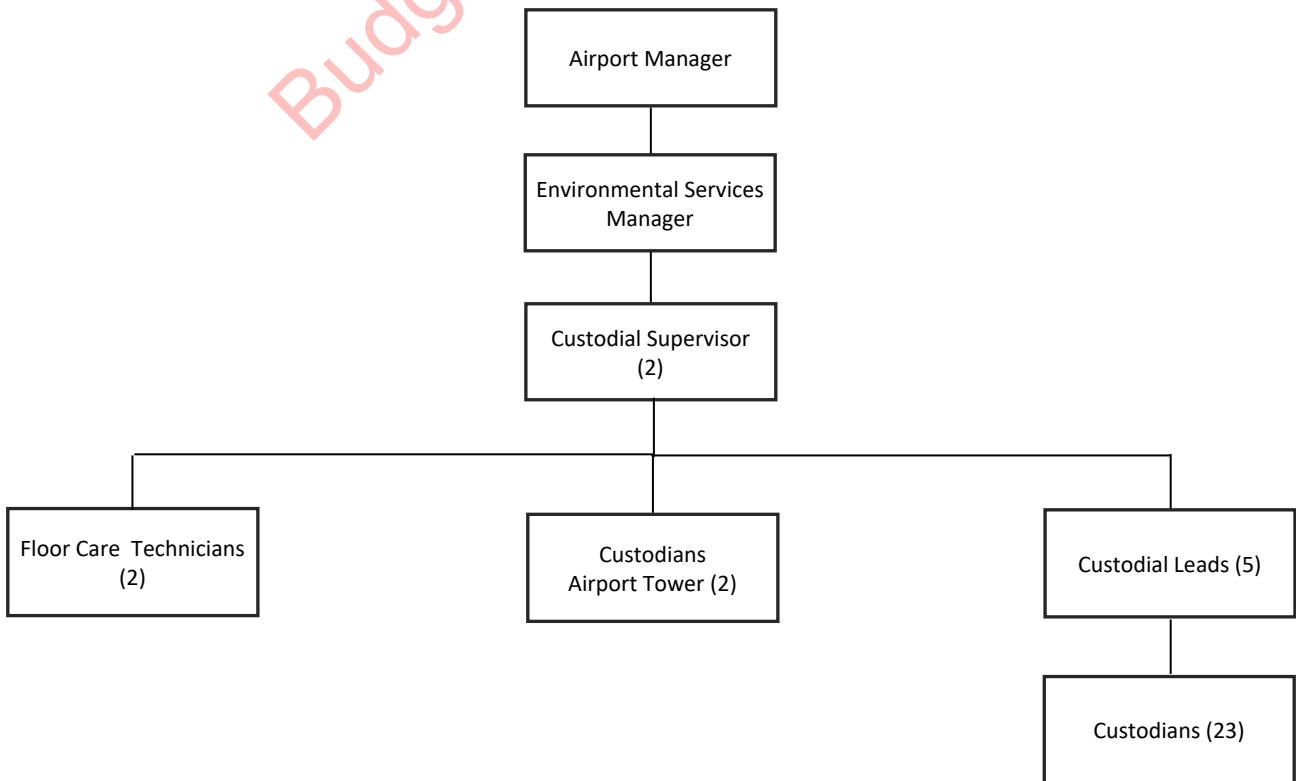


BUDGET MESSAGE    DEPARTMENT / COST CENTER    DEBT SERVICE    CAPITAL IMPROVEMENT PROGRAM    RATES AND CHARGES    SUPPLEMENTAL INFORMATION

20 TERMINAL / FACILITIES



20 TERMINAL / CUSTODIAL



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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20 TERMINAL  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

**CUSTODIAL**

MFZ-Airport Custodian		16	16	17
MFZ-Airport Custodian	Vacant	1	2	-
MFZ-Airport Custodian - Budgeted Vacancies		-	-	-
MFZ-Airport Tower/Custodian		2	2	2
MFZ-Custodial Lead		5	4	4
MFZ-Custodial Supervisor		1	1	-
MFZ-Custodial Supervisor	Vacant	-	1	2
MFZ-Environmental Services Manager		-	1	1
RAC-Floor Care Technician		2	2	2
		<u>27</u>	<u>29</u>	<u>28</u>

**FACILITIES**

JPR-MFZ-Facilities Maintenance Technician		-	-	5
MFZ-Facilities Maintenance Coordinator		1	1	1
MFZ-Facilities Maintenance Lead		2	2	2
MFZ-Facilities Maintenance Lead - HVAC		1	1	1
MFZ-Facilities Maintenance Technician		5	5	-
MFZ-Facilities Manager		1	1	1
		<u>10</u>	<u>10</u>	<u>10</u>

**BY2023 REQUEST**

MFZ-Airport Custodian	Vacant	-	-	6
MFZ-Custodial Lead	Vacant	-	-	1
		<u>-</u>	<u>-</u>	<u>7</u>
		<b>37</b>	<b>39</b>	<b>45</b>

**Part Time Positions**

**CUSTODIAL**

MFZ-Custodian		1	-	-
		<u>1</u>	<u>-</u>	<u>-</u>

**FACILITIES**

MFZ-Facilities Maintenance Technician	Vacant	-	1	1
MFZ-Facilities Maintenance Technician Seasonal	Vacant	1	1	1
		<u>1</u>	<u>2</u>	<u>2</u>
		<b>2</b>	<b>2</b>	<b>2</b>
		<b>39</b>	<b>41</b>	<b>47</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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20 TERMINAL  
Overview

This department includes the salaries and benefits for the terminal maintenance and custodial staff. Also included, are all the direct costs associated with the daily maintenance and repairs of the terminal building. Expenditures include utilities, communication systems, window washing, elevator service, HVAC, electrical, plumbing, baggage systems, cleaning supplies, and the contracted services for the carpet, slate, and terrazzo floor maintenance.

Manager: Facilities - Kevin Hehir - AvPORTS, LLC  
Custodial - David Collins - AvPORTS, LLC

Rates & Charges Allocation: Direct; costs bore by Signatory Airlines

Goals / Objectives / Performance Measures:

- 1. Limit overtime (% of salaries & wages) 7.1%
- 2. OSHA recordable accidents, 0
- 3. Response to workorders, 12 hours

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 1,484,017	\$ 1,705,621	\$ 1,532,471	\$ 1,955,289
Other Employee Expenses	731,123	935,783	744,545	989,661
Utilities	928,557	946,955	1,333,877	1,168,865
Purchased Services	928,295	1,079,569	1,049,019	1,239,661
Material & Supplies	972,774	1,437,338	987,851	1,584,472
Office/Administration	201,627	81,720	41,063	100,810
Non-Capital Equipment	293,105	-	10,224	-
	<b>\$ 5,539,497</b>	<b>\$ 6,186,986</b>	<b>\$ 5,699,050</b>	<b>\$ 7,038,757</b>

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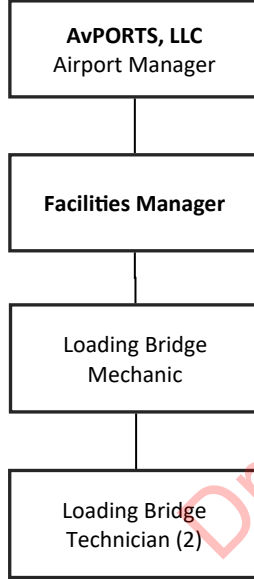
BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
20	TERMINAL				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 1,323,549	\$ 1,592,111	\$ 1,351,750	\$ 1,840,975
11005	Part Time/Seasonal Salaries	43,608	26,834	56,621	27,637
12010	Overtime 1.5	116,833	83,430	123,790	83,430
12020	Overtime 2.0	27	3,247	310	3,247
		<u>1,484,017</u>	<u>1,705,621</u>	<u>1,532,471</u>	<u>1,955,289</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	109,623	130,480	107,733	157,756
22000	Health Insurance	439,048	534,008	433,915	512,952
22200	Dental Insurance	-	21,754	-	26,338
25000	Uniforms & Laundry	15,320	16,750	14,915	22,453
25005	Uniform Purchases	5,250	3,000	1,740	3,300
26010	Disability Insurance	21,264	26,192	35,020	26,192
26020	Unemployment Insurance	10,323	34,344	13,137	40,671
26030	Workers Compensation	94,577	129,271	99,302	160,015
29001	TBI Retirement	35,718	39,983	38,783	39,983
		<u>731,123</u>	<u>935,783</u>	<u>744,545</u>	<u>989,661</u>
36	<b>Utilities</b>				
31000	Electric	672,387	687,000	985,375	967,000
33000	Natural Gas	120,789	78,045	148,719	78,045
34000	Sewer	103,414	78,000	182,277	78,000
35000	Water	26,765	101,000	14,246	41,000
36010	Telephone Charges-Local	-	100	-	100
36011	Telephone Charges-Long Distance	-	10	-	10
36017	Payphones Annual & Monthly Service	17	-	-	-
36018	Payphones - Monthly Usage	1	150	-	150
36020	Telephone Repairs	2,500	-	514	-
36060	Cable Television	2,684	2,650	2,745	4,560
		<u>928,557</u>	<u>946,955</u>	<u>1,333,877</u>	<u>1,168,865</u>
37	<b>Purchased Services</b>				
42060	Property Insurance	96,497	108,500	118,109	108,500
42095	Insurance Claims	-	10,000	-	10,000
44005	Perimeter Security	35,479	68,383	63,812	68,383
45000	Janitorial Services	513,325	571,992	602,311	723,164
45010	Refuse Removal Services	39,293	71,121	70,344	76,811
46012	Artistic Exhibits	64,680	98,445	52,988	101,675
46013	Museum Shop	(135)	-	65	-
46020	Passenger Info Booth	154,156	151,128	121,210	151,128
49010	Architectural Services	25,000	-	-	-
49020	Engineering Services	-	-	20,179	-
		<u>928,295</u>	<u>1,079,569</u>	<u>1,049,019</u>	<u>1,239,661</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
20	TERMINAL				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
38	<b>Material &amp; Supplies</b>				
52010	Alarm & PA Systems	50,321	50,000	25,287	50,000
52020	Baggage System	3,004	45,000	14,632	45,000
52031	Electrical Repairs & Supplies	141,676	161,500	91,909	180,000
52032	Elevator Repairs & Supplies	135,275	90,000	67,491	90,000
52033	HVAC	143,839	185,000	58,460	185,000
52034	Roof	1,546	5,000	542	6,000
52035	Plumbing Repairs & Supplies	32,592	75,000	112,547	80,000
52036	Automatic Door Repairs & Supplies	4,822	8,000	2,220	8,000
52037	Pest Control	33,544	55,000	36,606	58,300
52040	Fire Equipment Services	319	-	-	-
52060	Building Maintenance	192,480	403,060	244,080	400,000
52061	Building Materials	-	-	978	-
52062	Janitorial Supplies	146,019	238,435	200,614	256,122
52063	Window Washing	6,112	75,169	53,366	102,200
52075	Advertising Displays	8,607	-	11,796	-
52080	Sign Expense	16,033	-	1,147	-
52090	Flight Information Displays	30,776	39,274	1,014	43,850
53010	Landscaping	23,794	3,000	63,886	75,000
53030	Pavement Repairs	1,342	-	-	-
53060	Dump Fees - Landfill	674	900	1,277	2,000
54011	Diesel Fuel	-	3,000	-	3,000
		<u>972,774</u>	<u>1,437,338</u>	<u>987,851</u>	<u>1,584,472</u>
39	<b>Office/Administration</b>				
55010	Office Equipment Rental	764	820	832	820
55012	Office Equipment Service Agreement	40	-	-	-
55014	Computer Systems	953	5,200	2,938	10,800
55015	Hardware/Software Maint Agreements	23,996	23,950	27,886	46,000
55016	Computer Equipment	3,806	49,750	6,362	40,370
55060	Office Supplies	7,643	2,000	3,045	2,820
66070	COVID Related Expenses	97,037	-	-	-
66080	Airline Incentive Expenses	67,387	-	-	-
		<u>201,627</u>	<u>81,720</u>	<u>41,063</u>	<u>100,810</u>
41	<b>Non-Capital Equipment</b>				
83000	Equipment	293,105	-	10,224	-
	<b>Non Capital / Contingency</b>	<u>293,105</u>	<u>-</u>	<u>10,224</u>	<u>-</u>
		<b>\$ 5,539,497</b>	<b>\$ 6,186,986</b>	<b>\$ 5,699,050</b>	<b>\$ 7,038,757</b>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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21 PASSENGER LOADING BRIDGE



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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21 LOADING BRIDGES  
Position Count

Budget 2021	Budget 2022	Budget 2023
-	-	1
-	-	1
1	1	1
1	1	1
<u>2</u>	<u>2</u>	<u>2</u>
<u>2</u>	<u>2</u>	<u>3</u>
<u>2</u>	<u>2</u>	<u>3</u>

**Full Time Positions**  
ADDED 2022

MFZ-Loading Bridge Technician

LOADING BRIDGE

MFZ-Loading Bridge Mechanic

MFZ-Loading Bridge Technician

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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21 LOADING BRIDGES  
Overview

This department includes the maintenance expenses and related debt service payments associated with fourteen loading bridges. Revenues are collected in amounts sufficient to offset any expenses the Authority incurs.

Manager: Kevin Hehir, AvPORTS, LLC

Rates & Charges Allocation: Direct; costs bore by Signatory Airlines.

Goals / Objectives / Performance Measures:  
1. Response to Passenger Load Bridge outages, 1 hour

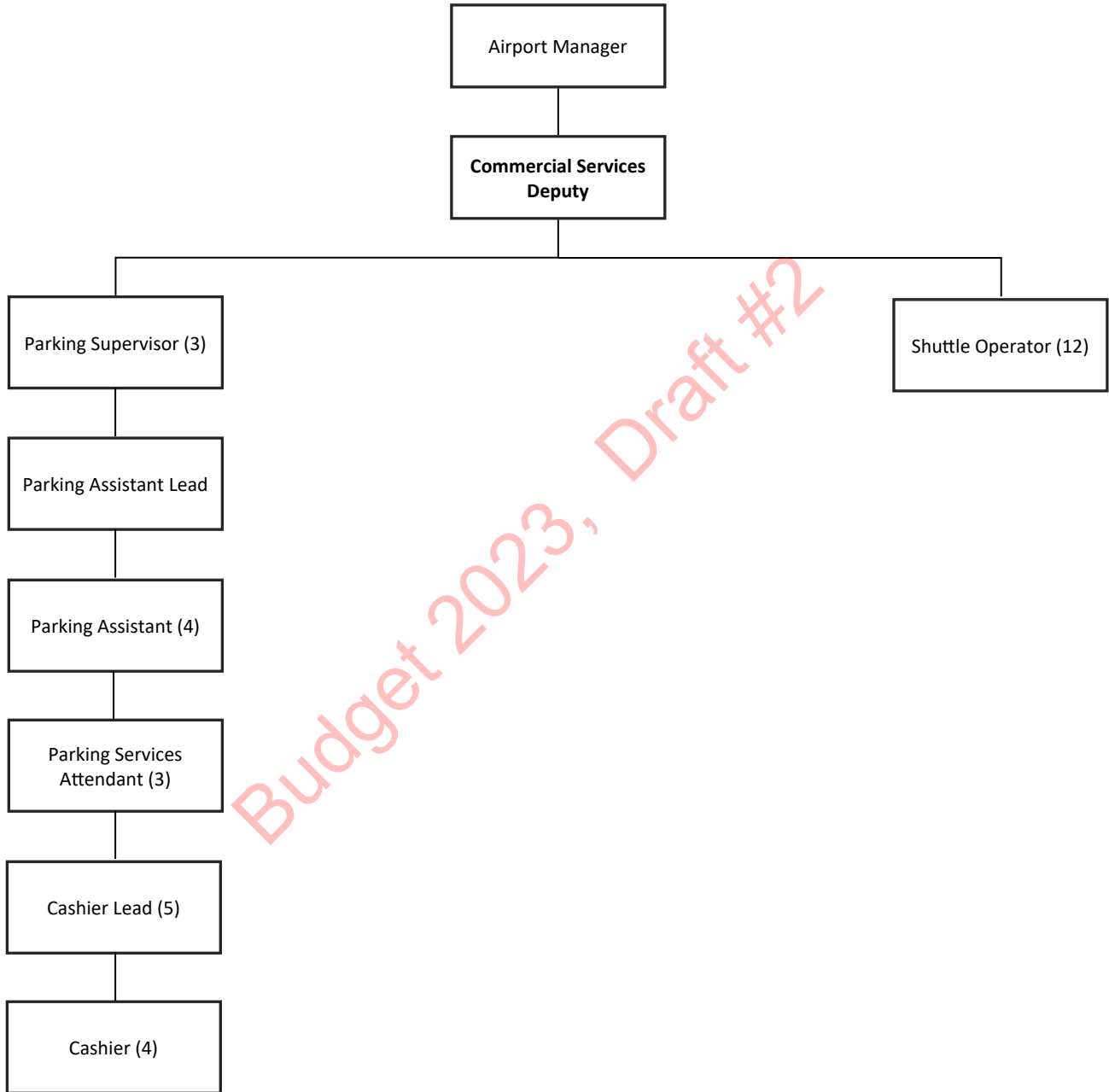
	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 102,501	\$ 99,507	\$ 95,115	\$ 145,130
Other Employee Expenses	53,059	73,905	58,317	110,420
Utilities	68,250	68,250	68,250	68,250
Purchased Services	-	-	-	-
Material & Supplies	59,164	82,750	183,776	87,000
Office/Administration	-	-	-	-
Non-Capital Equipment	-	-	-	-
	<u>\$ 282,974</u>	<u>\$ 324,412</u>	<u>\$ 405,458</u>	<u>\$ 410,800</u>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
21	LOADING BRIDGES				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 87,998	\$ 83,618	\$ 86,422	\$ 136,783
12010	Overtime 1.5	13,817	12,541	8,693	5,000
12020	Overtime 2.0	687	3,348	-	3,348
		<u>102,501</u>	<u>99,507</u>	<u>95,115</u>	<u>145,130</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	6,903	7,612	6,954	10,464
22000	Health Insurance	34,346	50,534	40,298	75,235
22200	Dental Insurance	-	1,437	-	2,156
25000	Uniforms & Laundry	875	1,200	553	5,138
25005	Uniform Purchases	170	200	180	200
26010	Disability Insurance	1,635	1,406	1,825	1,406
26020	Unemployment Insurance	523	1,808	533	1,808
26030	Workers Compensation	5,549	6,773	5,122	11,079
29001	TBI Retirement	3,059	2,935	2,853	2,935
		<u>53,059</u>	<u>73,905</u>	<u>58,317</u>	<u>110,420</u>
36	<b>Utilities</b>				
31000	Electric	68,250	68,250	68,250	68,250
		<u>68,250</u>	<u>68,250</u>	<u>68,250</u>	<u>68,250</u>
37	<b>Purchased Services</b>				
		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
38	<b>Material &amp; Supplies</b>				
52010	Alarm & PA Systems	975	1,000	-	1,000
52031	Electrical Repairs & Supplies	11,457	6,000	15,159	10,000
52033	HVAC	612	750	952	1,000
52060	Building Maintenance	46,121	75,000	167,665	75,000
		<u>59,164</u>	<u>82,750</u>	<u>183,776</u>	<u>87,000</u>
39	<b>Office/Administration</b>				
		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
41	<b>Non-Capital Equipment</b>				
	<b>Non Capital / Contingency</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
		<b>\$ 282,974</b>	<b>\$ 324,412</b>	<b>\$ 405,458</b>	<b>\$ 410,800</b>

BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

30 Parking



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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30 PARKING  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-Deputy, Commercial Services	<u>1</u>	<u>1</u>	<u>1</u>
	1	1	1

**PARKING**

JPR-MFZ-Parking Services Attendant (replaces Cashier)	-	-	1
JPR-MFZ-Parking Services Attendant (replaces Cashier) Vacant	-	-	2
MFZ-Parking Assistant	2	2	4
MFZ-Parking Assistant Lead	1	1	1
MFZ-Parking Cashier	10	10	4
MFZ-Parking Cashier Lead	5	5	5
MFZ-Parking Maintenance Technician	2	2	-
MFZ-Parking Supervisor	1	2	1
MFZ-Parking Supervisor Vacant	-	<u>1</u>	<u>2</u>
	<u>21</u>	<u>23</u>	<u>20</u>

**SHUTTLE**

JPR-MFZ-Shuttle Operator non-CDL Vacant	-	-	2
MFZ-Shuttle Detailer	1	1	-
MFZ-Shuttle Operator Lead	1	-	-
MFZ-Shuttle Operator non-CDL	7	7	6
MFZ-Shuttle Operator w/CDL	5	5	4
	<u>14</u>	<u>13</u>	<u>12</u>

**ZREQUEST**

MFZ-Parking Assistant	-	<u>2</u>	-
	<u>-</u>	<u>2</u>	<u>-</u>
	<b>36</b>	<b>39</b>	<b>33</b>

**Part Time Positions**

**PARKING**

JPR-MFZ-Cashier PT Vacant	-	-	5
JPR-Shuttle Operator Non CDL Part Time	-	-	1
MFZ-Cashier Vacant	5	5	-
	<u>5</u>	<u>5</u>	<u>6</u>

**SHUTTLE**

MFZ-Shuttle Operator	1	-	-
MFZ-Shuttle Operator non-CDL	1	1	-
	<u>2</u>	<u>1</u>	<u>-</u>
	<u>7</u>	<u>6</u>	<u>6</u>
	<b>43</b>	<b>45</b>	<b>39</b>

BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

30 PARKING  
Overview

This department is used to account for all the cost necessary to maintain the parking garages, the parking lots, and the shuttle buses used between the terminal and economy parking lot. These costs include the salaries and benefits for the parking cashiers, maintenance workers, shuttle bus drivers and detailer, utilities, parking lot equipment maintenance and repair, parking ticket stock, maintenance of the shuttle buses, and snow removal services..

The overall parking capacity is 7,222 parking spaces; Garage North, 1,912; Garage South, 1,000; Long Term, 1,278; Long Term C, 187; Short Term, 222; Economy, 1,217; Overflow, 1,206; and Other, 200.

Manager: Katie Mahoney, AvPORTS, LLC

Rates & Charges Allocation: Direct; 100 percent cost bore by Authority.

Goals / Objectives / Performance Measures:

- Overtime (percent of salaries), 10.2 percent

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 1,292,823	\$ 1,773,463	\$ 1,153,626	\$ 1,659,037
Other Employee Expenses	648,166	867,546	583,656	734,469
Utilities	278,592	275,495	384,553	368,495
Purchased Services	84,515	152,500	109,870	146,856
Material & Supplies	377,409	803,099	605,492	846,555
Office/Administration	378,505	601,984	719,566	771,239
Non-Capital Equipment	61,809	-	21,751	-
	<b>\$ 3,121,818</b>	<b>\$ 4,474,087</b>	<b>\$ 3,578,515</b>	<b>\$ 4,526,652</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
30	PARKING				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 1,140,408	\$ 1,462,102	\$ 931,926	\$ 1,338,036
11005	Part Time/Seasonal Salaries	30,320	93,516	29,633	103,157
12010	Overtime 1.5	120,499	210,534	179,825	210,534
12020	Overtime 2.0	1,595	7,311	12,241	7,311
		<u>1,292,823</u>	<u>1,773,463</u>	<u>1,153,626</u>	<u>1,659,037</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	94,926	135,670	85,696	77,145
22000	Health Insurance	427,057	517,001	367,958	452,561
22200	Dental Insurance	-	22,202	-	19,910
24000	Medical Exams	-	600	-	600
25000	Uniforms & Laundry	10,115	12,500	21,296	12,814
25005	Uniform Purchases	6,848	3,000	620	3,000
26010	Disability Insurance	19,131	25,139	23,700	25,139
26020	Unemployment Insurance	9,943	37,960	10,549	29,825
26030	Workers Compensation	50,740	74,084	46,307	74,084
29001	TBI Retirement	29,405	39,390	27,530	39,390
		<u>648,166</u>	<u>867,546</u>	<u>583,656</u>	<u>734,469</u>
36	<b>Utilities</b>				
31000	Electric	276,907	269,000	382,830	362,000
33000	Natural Gas	-	5,000	-	5,000
35000	Water	316	350	276	350
36010	Telephone Charges-Local	1,370	1,100	1,446	1,100
36011	Telephone Charges-Long Distance	-	45	-	45
		<u>278,592</u>	<u>275,495</u>	<u>384,553</u>	<u>368,495</u>
37	<b>Purchased Services</b>				
42060	Property Insurance	68,959	87,500	75,028	87,500
42095	Insurance Claims	1,549	5,000	23,298	5,000
44010	Armored Car Service	1,863	5,000	3,684	4,356
47000	Special Studies	-	30,000	-	10,000
49020	Engineering Services	12,144	25,000	7,860	40,000
		<u>84,515</u>	<u>152,500</u>	<u>109,870</u>	<u>146,856</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
30	PARKING				
	Account Summary				
		Actual 2021	Budget 2022	Projection 2022	Budget 2023
38	<b>Material &amp; Supplies</b>				
52010	Alarm & PA Systems	4,517	6,044	31,071	5,000
52031	Electrical Repairs & Supplies	34,821	30,000	38,779	30,000
52032	Elevator Repair & Supplies	41,496	25,000	33,961	25,000
52033	HVAC	3,389	10,000	-	-
52034	Roof	-	1,000	-	1,000
52035	Plumbing Repairs & Supplies	841	50,000	-	50,000
52036	Automatic door Repairs & Supplies	1,387	4,000	4,002	4,000
52037	Pest Control	620	720	552	720
52060	Building Maintenance	45,672	140,000	31,916	65,000
52063	Window Washing	-	8,000	34,423	10,000
52080	Sign Expense	(655)	6,500	-	6,500
53010	Landscaping	-	2,500	-	40,000
53020	Fencing	-	900	-	900
53030	Pavement Repairs	24,280	100,000	-	100,000
53040	Sign Expense	39,761	12,500	9,898	12,500
53048	Snow Removal Supplies	29,073	58,500	-	58,500
53050	Snow Removal Services	49,691	200,000	228,581	250,000
53071	Wildlife Hazard Management	-	3,000	-	3,000
53085	Land Lease	15,435	15,435	15,435	15,435
54010	Gasoline	41,344	30,000	84,164	30,000
54011	Diesel Fuel	6,146	7,000	2,581	7,000
54013	Vehicle/Equipment Tires	5,351	9,000	6,388	9,000
54015	CNG Fuel	337	23,000	10,553	23,000
54021	Vehicle Repair & Maintenance	20,362	38,000	41,791	44,000
54022	Vehicle Communications Equip & Repa	50	1,000	-	1,000
54030	General Equipment Repair & Maintena	13,493	21,000	31,397	55,000
		377,409	803,099	605,492	846,555
39	<b>Office/Administration</b>				
55010	Office Equipment Rental	605	1,200	428	1,200
55012	Office Equipment Service Agreement	315	1,000	-	1,000
55014	Computer Systems	-	5,200	-	8,700
55015	Hardware/Software Maint Support	12,588	59,984	10,918	60,889
55016	Computer Equipment	1,282	5,600	3,599	11,300
55020	Office Furniture & Fixtures	-	1,500	507	1,650
55030	Printed Forms / Letterhead	165	6,700	478	6,700
55031	Parking Ticket Stock	-	6,000	11,220	7,000
55060	Office Supplies	1,184	1,800	853	1,800
66010	Training / Travel	100	3,000	-	3,000
66060	Credit Card Service Charges	286,741	390,000	548,685	548,000
66061	EZ Pass Fees	75,524	120,000	142,878	120,000
		378,505	601,984	719,566	771,239
41	<b>Non-Capital Equipment</b>				
83000	Equipment	61,809	-	21,751	-
	<b>Non Capital / Contingency</b>	61,809	-	21,751	-
		<b>\$ 3,121,818</b>	<b>\$ 4,474,087</b>	<b>\$ 3,578,515</b>	<b>\$ 4,526,652</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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32 LANDSIDE  
Overview

This department is used to account for expenses of the buildings and properties located outside the Air Operations Area (AOA) and includes costs to maintain the buildings, properties, and any of the Authority's responsibilities under lease agreements within this area.

Rates & Charges Allocation: Direct; 100 percent of the cost is bore by the Authority.

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ -	\$ -	\$ -	\$ -
Other Employee Expenses	-	-	-	-
Utilities	281,201	300,755	395,971	300,755
Purchased Services	58,871	68,502	75,297	68,502
Material & Supplies	1,071,890	867,825	1,219,400	1,052,704
Office/Administration	38,954	40,250	274	40,400
Non-Capital Equipment	16,895	-	-	-
	<b>\$ 1,467,810</b>	<b>\$ 1,277,332</b>	<b>\$ 1,690,943</b>	<b>\$ 1,462,361</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
32	LANDSIDE				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>	-	-	-	-
35	<b>Other Employee Expenses</b>	-	-	-	-
36	<b>Utilities</b>				
	31000 Electric	143,990	118,000	180,617	118,000
	33000 Natural Gas	92,098	139,830	146,089	139,830
	34000 Sewer	12,514	12,300	42,826	12,300
	35000 Water	28,298	27,000	22,318	27,000
	36010 Telephone Charges-Local	4,300	3,600	4,121	3,600
	36011 Telephone Charges-Long Distance	-	25	-	25
		281,201	300,755	395,971	300,755
37	<b>Purchased Services</b>				
	42060 Property Insurance	57,567	56,000	37,810	56,000
	44030 Employee Shuttle Service	-	12,502	21,429	12,502
	45000 Janitorial Contract	-	-	2,015	-
	49010 Architectural Services	1,304	-	8,387	-
	49020 Engineering Services	-	-	5,657	-
		58,871	68,502	75,297	68,502
38	<b>Material &amp; Supplies</b>				
	51019 Snow Removal Supplies	-	-	14,473	-
	52010 Alarm & PA Systems	49,841	25,000	29,925	25,000
	52031 Electrical Repairs & Supplies	59,113	22,500	47,828	18,000
	52033 HVAC	30,233	75,000	53,317	75,000
	52034 Roof	4,694	15,500	-	15,500
	52035 Plumbing Repairs & Supplies	12,389	27,500	33,033	30,000
	52037 Pest Control	5,083	4,800	5,150	6,204
	52051 Control Tower Maintenance	424,440	300,000	556,304	556,000
	52060 Building Maintenance	43,999	140,000	130,056	140,000
	52080 Sign Expense	-	-	320	-
	53010 Landscaping	162,048	5,000	80,772	10,000
	53030 Pavement Repairs	-	-	15,391	-
	53040 Sign Repairs	26,886	-	4,670	-
	53041 Traffic Light Repairs	1,716	2,000	-	12,000
	53048 Snow Removal Supplies	2,834	2,500	-	2,500
	53050 Snow Removal Contract Svces	7,433	28,000	45,963	28,000
	53051 NYS Police Hangar Maintenance	128,028	125,000	112,338	125,000
	53078 Liquid Waste Disposal	1,612	-	-	-
	53090 T-Hangar Maintenance	111,540	95,025	89,863	9,500
		1,071,890	867,825	1,219,400	1,052,704
39	<b>Office/Administration</b>				
	55014 Computer Systems	-	1,500	-	1,500
	55016 Computer Equipment	641	750	274	900
	66050 Property Taxes	38,312	38,000	-	38,000
		38,954	40,250	274	40,400
41	<b>Non-Capital Equipment</b>				
	83000 Equipment	16,895	-	-	-
	<b>Non Capital / Contingency</b>	16,895	-	-	-
		<b>\$ 1,467,810</b>	<b>\$ 1,277,332</b>	<b>\$ 1,690,943</b>	<b>\$ 1,462,361</b>

BUDGET MESSAGE

DEPARTMENT / COST CENTER

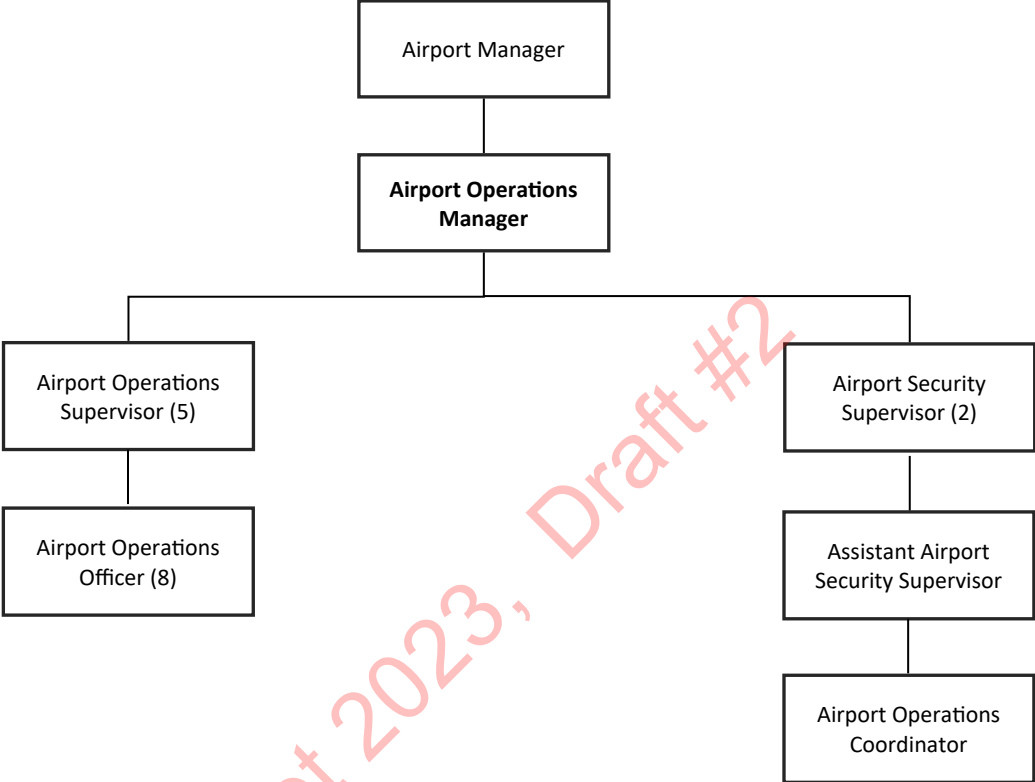
DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION

41 OPERATIONS



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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41 OPERATIONS  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

<hr/>			
MFZ-Airport Operations Manager		<u>1</u>	<u>1</u>
		1	1
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OPERATIONS			
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MFZ-Airport Operations Officer		4	7
MFZ-Airport Operations Officer	Vacant	1	1
MFZ-Airport Operations Supervisor		5	5
MFZ-Airport Operations Supervisor	Vacant	-	-
MFZ-Receptionist		-	-
		<u>10</u>	<u>13</u>
		10	13
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SECURITY			
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MFZ-Airport Security Supervisor		1	1
MFZ-Assistant Airport Security Supervisor		1	1
MFZ-Security / Operations Coordinator		1	1
		<u>3</u>	<u>3</u>
		3	3
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MFZ-Assistant Airport Security Supervisor	Vacant	-	-
		-	-
		<u>14</u>	<u>17</u>
		14	17
		<u>18</u>	<u>18</u>
		14	17
		<b>14</b>	<b>17</b>
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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

41 OPERATIONS

Overview

The Albany International Airport is an Federal Aviation Administration certificated Part 139 Airport. As a Part 139 Airport, it is required to have a command center for the overall day-to-day operations of the airport. This department includes the costs for the 24/7/365 staffing of the command center as well as other Part 139 inspection and enforcement responsibilities.

Manager: James O'Brien, AvPORTS, LLC

Rates & Charges Allocation: Indirect; charges allocated 40% Airfield, 30% Terminal, 5% Loading Bridge, 5% Parking, 10% Landside, 5% FBO- Commercial, and 5% FBO- General Aviation.

Goals / Objectives / Performance Measures:

1. FAA Part 139 Discrepancies, 6

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 672,998	\$ 835,112	\$ 738,121	\$ 932,683
Other Employee Expenses	302,560	431,108	343,716	424,470
Utilities	58,532	75,365	50,329	75,365
Purchased Services	-	-	-	-
Material & Supplies	-	-	-	-
Office/Administration	22,272	47,115	22,407	93,590
Non-Capital Equipment	109,845	49,000	-	-
	<b>\$ 1,166,207</b>	<b>\$ 1,437,700</b>	<b>\$ 1,154,573</b>	<b>\$ 1,526,109</b>

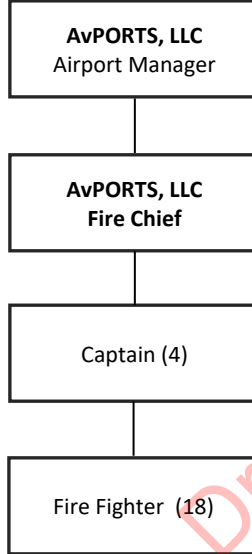
Budget 2023 Draft #2

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
41	OPERATIONS				
	Account Summary				
		Actual 2021	Budget 2022	Projection 2022	Budget 2023
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 580,002	\$ 766,887	\$ 645,255	\$ 864,458
12010	Overtime 1.5	92,995	68,225	88,856	68,225
12020	Overtime 2.0	-	-	4,011	-
		<u>672,998</u>	<u>835,112</u>	<u>738,121</u>	<u>932,683</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	49,679	68,054	54,978	71,350
22000	Health Insurance	181,701	231,950	212,296	231,134
22200	Dental Insurance	-	8,527	-	10,437
25000	Uniforms & Laundry	540	1,500	1,108	1,664
25005	Uniform Purchases	1,664	3,816	596	3,816
26010	Disability Insurance	8,374	13,956	15,302	13,956
26020	Unemployment Insurance	4,586	15,365	5,349	16,268
26030	Workers Compensation	39,505	62,118	36,466	50,021
29001	TBI Retirement	16,510	25,824	17,621	25,824
		<u>302,560</u>	<u>431,108</u>	<u>343,716</u>	<u>424,470</u>
36	<b>Utilities</b>				
36010	Telephone Charges-Local	7,210	7,600	7,233	7,600
36011	Telephone Charges-Long Distance	-	165	-	165
36030	Telephone-Cellular	51,322	64,800	39,380	64,800
36060	Cable Television	-	2,800	3,716	2,800
		<u>58,532</u>	<u>75,365</u>	<u>50,329</u>	<u>75,365</u>
37	<b>Purchased Services</b>				
		-	-	-	-
38	<b>Material &amp; Supplies</b>				
		-	-	-	-
39	<b>Office/Administration</b>				
55010	Office Equipment Rental	1,731	1,700	1,274	1,700
55012	Office Equipment Service Agreement	1,194	1,200	1,023	1,200
55014	Computer Systems	4,952	2,900	-	2,700
55015	Hardware/Software Maintenance Agree	1,575	9,300	10,181	50,600
55016	Computer Equipment	641	750	-	5,550
55020	Office Furniture & Fixtures	546	2,500	-	2,500
55030	Printed Forms / Letterhead	108	300	-	300
55060	Office Supplies	2,026	2,300	2,127	2,500
66000	Dues & Subscriptions	5,114	5,225	7,802	5,600
66010	Training / Travel	4,385	20,940	-	20,940
		<u>22,272</u>	<u>47,115</u>	<u>22,407</u>	<u>93,590</u>
41	<b>Non-Capital Equipment</b>				
83000	Equipment	109,845	49,000	-	-
	<b>Non Capital / Contingency</b>	109,845	49,000	-	-
		<u>\$ 1,166,207</u>	<u>\$ 1,437,700</u>	<u>\$ 1,154,573</u>	<u>\$ 1,526,109</u>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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42 ARFF



Budget 2023, Draft #2

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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42 ARFF  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-ARFF Captain / Safety Supervisor	4	4	4
MFZ-ARFF Chief / Safety Manager	1	1	1
MFZ-ARFF Firefighter / Safety Officer	16	16	15
MFZ-ARFF Firefighter / Safety Officer Vacant	-	-	1
MFZ-Longevity Pay 2021, 1 @ \$300	-	-	-
MFZ-Longevity Pay 2021, 3 @ \$600	-	-	-
MFZ-Longevity Pay 2021, 6 @ \$850	-	-	-
MFZ-Longevity Pay 2022, 1 @ \$300	-	-	-
MFZ-Longevity Pay 2022, 3 @ \$600	-	-	-
MFZ-Longevity Pay 2022, 4 @ \$850	-	-	-
MFZ-Longevity Pay 2023, 2 @ \$250	-	-	-
MFZ-Longevity Pay 2023, 2 @ \$500	-	-	-
MFZ-Longevity Pay 2023, 3 @ \$1000	-	-	-
MFZ-Longevity Pay 2023, 5 @ \$1500	-	-	-
RAC-Longevity	-	-	-
	<u>21</u>	<u>21</u>	<u>21</u>
<b>BY2023 REQUEST</b>			
MFZ-ARFF Firefighter / Safety Officer	-	-	2
	-	-	2
	<u>21</u>	<u>21</u>	<u>23</u>
	<b>21</b>	<b>21</b>	<b>23</b>

Budget 2023, Draft #2

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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42 ARFF  
Overview

This department is a necessity pursuant to FAA Part 139. Based on the length of the largest aircraft providing service to the Airport, it is classified as Index C. This cost center includes the salaries and benefits for the ARFF employees, all the expenses for ARFF supplies, the maintenance expenses associated with the ARFF facility which includes HVAC, electrical, building maintenance, and the repair and maintenance of the ARFF vehicles and equipment.

Manager: David Cook, AvPORTS, LLC

Rates & Charges Allocation: Indirect; charges allocated 15% Airfield, 48% Terminal, 1% Loading Bridge, 6% Parking, 24% Landside, 3% FBO- Commercial, and 3% FBO- General Aviation.

Goals / Objectives / Performance Measures:

1. Fire Extinguishers Inspected/Services, 5,750
2. Building Code Inspections, 20
3. FAA ARFF Training Hours, 480

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 1,346,881	\$ 1,298,664	\$ 2,214,803	\$ 1,650,123
Other Employee Expenses	570,251	661,725	720,132	749,783
Utilities	19,042	31,365	32,210	31,365
Purchased Services	6,639	7,000	14,115	10,500
Material & Supplies	116,525	177,225	155,260	267,343
Office/Administration	71,119	48,959	37,081	167,462
Non-Capital Equipment	108,225	30,000	-	199,500
	<u>\$ 2,238,682</u>	<u>\$ 2,254,937</u>	<u>\$ 3,173,601</u>	<u>\$ 3,076,076</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
42	ARFF				
	Account Summary				
		Actual 2021	Budget 2022	Projection 2022	Budget 2023
34	<b>Salaries Expense</b>				
	11000 Salaries	\$ 1,152,623	\$ 1,141,203	\$ 2,011,459	\$ 1,548,987
	12010 Overtime 1.5	194,258	156,324	197,126	100,000
	12020 Overtime 2.0	-	1,136	6,217	1,136
		<u>1,346,881</u>	<u>1,298,664</u>	<u>2,214,803</u>	<u>1,650,123</u>
35	<b>Other Employee Expenses</b>				
	21000 Social Security	98,846	99,348	166,459	130,543
	22000 Health Insurance	336,921	346,951	383,269	328,967
	22200 Dental Insurance	-	15,215	-	15,979
	24000 Medical Exams	1,953	3,500	2,337	3,500
	25005 Uniform Purchases	9,669	15,000	5,846	17,000
	26010 Disability Insurance	16,861	20,884	27,059	20,884
	26020 Unemployment Insurance	5,438	18,980	6,545	20,787
	26030 Workers Compensation	62,666	105,193	67,303	125,468
	29001 TBI Retirement	37,897	36,655	61,314	86,655
		<u>570,251</u>	<u>661,725</u>	<u>720,132</u>	<u>749,783</u>
36	<b>Utilities</b>				
	31000 Electric	13,935	24,000	22,591	24,000
	33000 Natural Gas	5,106	7,200	9,618	7,200
	36010 Telephone Charges-Local	-	125	-	125
	36011 Telephone Charges-Long Distance	-	40	-	40
		<u>19,042</u>	<u>31,365</u>	<u>32,210</u>	<u>31,365</u>
37	<b>Purchased Services</b>				
	42060 Property Insurance	5,253	7,000	5,715	7,000
	45000 Janitorial Contract	-	-	8,400	-
	46010 Public Relations	1,386	-	-	3,500
		<u>6,639</u>	<u>7,000</u>	<u>14,115</u>	<u>10,500</u>
38	<b>Material &amp; Supplies</b>				
	51030 EMS Supplies	13,795	16,184	993	20,800
	51031 ARFF Supplies	19,910	58,992	37,618	89,561
	51032 Hazardous Material Supplies	4,711	5,000	4,013	5,000
	51033 ARFF Foam	4,590	33,257	-	42,030
	52010 Alarm & PA Systems	2,912	1,500	504	1,500
	52031 Electrical Repairs & Supplies	2,843	2,700	7,058	7,500
	52033 HVAC	3,344	9,500	16,796	9,500
	52034 Roof	-	1,000	-	-
	52035 Plumbing Repairs & Supplies	1,986	2,500	2,464	3,000
	52037 Pest Control	504	600	504	780
	52040 Fire Equipment Services	12,786	5,866	5,691	8,648
	52041 Fire Equipment Testing	2,541	4,426	4,634	4,924
	52060 Building Maintenance	12,478	9,000	36,633	50,000
	52062 Janitorial Supplies	3,328	3,500	5,340	3,500
	53010 Landscaping	-	200	-	1,000
	53070 Hazardous Waste Management	5,561	-	-	1,600
	53078 Liquid Waste Disposal	1,768	-	-	-
	54013 Vehicle/Equipment Tires	-	5,000	2,598	-
	54045 ARFF Vehicle Repair & Maintenance	23,470	18,000	30,414	18,000
		<u>116,525</u>	<u>177,225</u>	<u>155,260</u>	<u>267,343</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
42	ARFF				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
39	<b>Office/Administration</b>				
	55010 Office Equipment Rental	669	400	607	400
	55012 Office Equipment Service Agreement	375	375	643	375
	55014 Computer Systems	263	700	-	1,000
	55015 Hardware/Software Maintenance Agree	2,625	7,119	12,902	10,147
	55016 Computer Equipment	-	2,550	-	35,450
	55020 Office Furniture & Fixtures	2,998	3,000	3,341	22,000
	55030 Printed Forms / Letterhead	108	-	370	400
	55050 Reference Materials	-	1,700	283	1,700
	55060 Office Supplies	1,026	1,700	955	1,700
	66000 Dues & Subscriptions	2,244	2,070	2,924	2,328
	66010 Training / Travel	60,811	29,344	15,056	91,963
		<u>71,119</u>	<u>48,959</u>	<u>37,081</u>	<u>167,462</u>
41	<b>Non-Capital Equipment</b>				
	83000 Equipment	<u>108,225</u>	<u>30,000</u>	<u>-</u>	<u>199,500</u>
	<b>Non Capital / Contingency</b>	<u>108,225</u>	<u>30,000</u>	<u>-</u>	<u>199,500</u>
		<b>\$ 2,238,682</b>	<b>\$ 2,254,937</b>	<b>\$ 3,173,601</b>	<b>\$ 3,076,076</b>

Budget 2023, Draft



BUDGET  
MESSAGE

DEPARTMENT /  
COST CENTER

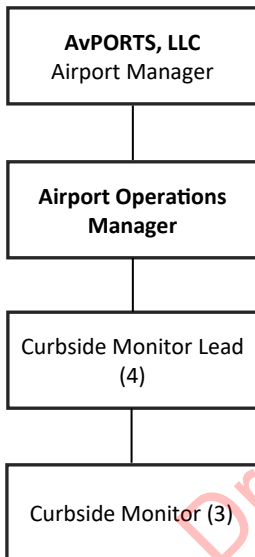
DEBT  
SERVICE

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INFORMATION

43 SECURITY



Budget 2023, Draft #2

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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43 SECURITY  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**  
SECURITY

JPR-MFZ-Curbside Monitor		-	-	1
MFZ-Curbside Monitor		3	2	1
MFZ-Curbside Monitor	Vacant	-	1	1
MFZ-Curbside Senior Lead		1	1	1
		<u>4</u>	<u>4</u>	<u>4</u>
		<b>4</b>	<b>4</b>	<b>4</b>

**Part Time Positions**  
SECURITY

MFZ-Curbside Monitor		3	3	2
MFZ-Curbside Monitor	Vacant	2	2	3
		<u>5</u>	<u>5</u>	<u>5</u>

Z2023-02

MFZ-Vacancy		-	-	(1)
		<u>-</u>	<u>-</u>	<u>(1)</u>
		<b>5</b>	<b>5</b>	<b>4</b>
		<b>9</b>	<b>9</b>	<b>8</b>

Budget 2023, Draft #2

BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

43 SECURITY  
Overview

This cost center includes the salaries and benefits for the Curbside Monitors, the costs affiliated with employee security checks and badging, security equipment, and the fees incurred to have the Albany County Sheriffs provide protective service on Airport premises.

Manager: James O'Brien, AvPORTS, LLC

Rates & Charges Allocation: Indirect; charges allocated: 15% Airfield, 50% Terminal, 3% Loading Bridge, 20% Parking, 10% Landside, 1% FBO- Commercial, and 1% FBO- General Aviation.

Goals / Objectives / Performance Measures:

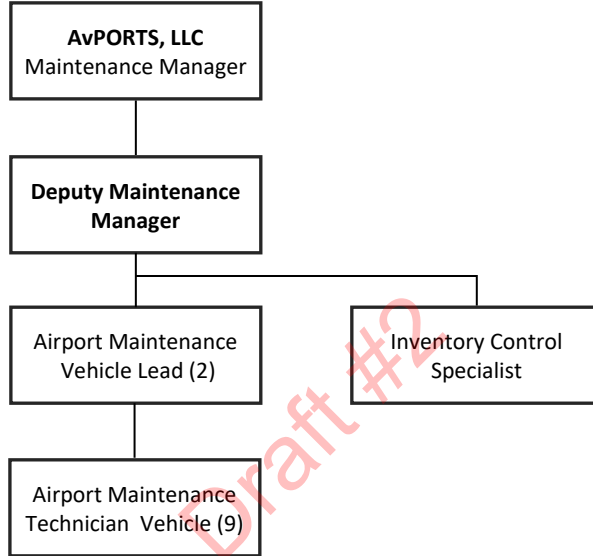
- 1. Fingerprinting, 500
- 2. Driver Training, 100
- 3. Badges Issued and Revalidations, 1,000

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 142,276	\$ 195,529	\$ 130,107	\$ 189,090
Other Employee Expenses	75,820	121,351	80,452	126,118
Utilities	3,333	4,100	4,049	4,100
Purchased Services	2,097,571	2,091,868	2,091,868	2,890,541
Material & Supplies	182,209	181,500	203,605	258,500
Office/Administration	29,457	31,125	36,669	53,139
Non-Capital Equipment	26,520	-	15,696	-
	<b>\$ 2,557,186</b>	<b>\$ 2,625,473</b>	<b>\$ 2,562,446</b>	<b>\$ 3,521,489</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
43	SECURITY				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 102,306	\$ 119,332	\$ 91,025	\$ 127,828
11005	Part Time/Seasonal Salaries	35,566	70,817	35,737	55,882
12010	Overtime 1.5	4,404	5,380	3,345	5,380
		<u>142,276</u>	<u>195,529</u>	<u>130,107</u>	<u>189,090</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	10,420	14,957	9,524	15,995
22000	Health Insurance	52,758	70,179	58,667	73,244
22200	Dental Insurance	-	2,785	-	2,785
25000	Uniforms & Laundry	1,784	2,000	1,830	2,000
25005	Uniform Purchases	73	1,300	-	1,300
26010	Disability Insurance	2,421	2,006	2,959	2,006
26020	Unemployment Insurance	2,275	8,134	1,630	8,134
26030	Workers Compensation	3,038	15,837	2,804	16,501
29001	TBI Retirement	3,051	4,153	3,039	4,153
		<u>75,820</u>	<u>121,351</u>	<u>80,452</u>	<u>126,118</u>
36	<b>Utilities</b>				
36012	Telephone - Sheriff	3,333	4,100	4,049	4,100
		<u>3,333</u>	<u>4,100</u>	<u>4,049</u>	<u>4,100</u>
37	<b>Purchased Services</b>				
44000	Public Safety	2,097,571	2,091,868	2,091,868	2,890,541
		<u>2,097,571</u>	<u>2,091,868</u>	<u>2,091,868</u>	<u>2,890,541</u>
38	<b>Material &amp; Supplies</b>				
52012	Card Access System	118,467	80,000	130,627	146,000
52013	CCTV Repair	33,227	50,000	38,187	60,000
52014	Key Access System	4,151	16,500	-	16,500
52071	ID Tags	26,364	35,000	34,791	36,000
		<u>182,209</u>	<u>181,500</u>	<u>203,605</u>	<u>258,500</u>
39	<b>Office/Administration</b>				
55014	Computer Systems	168	2,500	-	2,500
55015	Hardware/Software Maintenance Agree	18,040	21,500	24,023	27,322
55016	Computer Equipment	6,697	7,125	12,528	20,982
55020	Office Furniture & Fixtures	1,379	-	-	-
66010	Training / Travel	3,173	-	62	2,335
66013	Function Refreshments	-	-	57	-
		<u>29,457</u>	<u>31,125</u>	<u>36,669</u>	<u>53,139</u>
41	<b>Non-Capital Equipment</b>				
83000	Equipment	26,520	-	15,696	-
	<b>Non Capital / Contingency</b>	26,520	-	15,696	-
		<u>\$ 2,557,186</u>	<u>\$ 2,625,473</u>	<u>\$ 2,562,446</u>	<u>\$ 3,521,489</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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50 VEHICLE MAINTENANCE



Please note Deputy Maintenance Manager is in Dept 10, Airfield for budget purposes.

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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50 VEHICLE MAINTENANCE  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-Airport Maintenance Lead - Vehicle Maintenance		2	2	2
MFZ-Airport Maintenance Technician - Vehicle Maintenance		8	6	8
MFZ-Airport Maintenance Technician - Vehicle Maintenance	Vacant	-	2	-
MFZ-CSEA contract expires 12/31/22, estimated adjustment		-	-	-
MFZ-Inventory Control Specialist		1	1	1
MFZ-Longevity Pay		-	-	-
		<u>11</u>	<u>11</u>	<u>11</u>
<b>REQUEST</b>				
MFZ-Airport Maintenance Technician - Vehicle Maintenance		-	-	1
		<u>-</u>	<u>-</u>	<u>1</u>
		<u>11</u>	<u>11</u>	<u>12</u>
		<b>11</b>	<b>11</b>	<b>12</b>

Budget 2023, Draft #2

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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50 VEHICLE MAINTENANCE  
 Overview

This cost center includes the salaries and benefits for the vehicle maintenance employees responsible for the maintenance and repairs of all airport vehicles and heavy equipment including snow removal equipment (snow blowers, brooms and plows), heavy equipment (loaders, dump trucks, fuel trucks), road vehicles (pick-up trucks, shuttle buses, and vans), general equipment (paint machines, cement mixers and generators) and mowing equipment.

Manager: Chris Pasquini, AvPORTS, LLC

Rates & Charges Allocation: Indirect; charges allocated 35% Airfield, 5% Terminal, -% Loading Bridge, 15% Parking, 37% Landside, 5% FBO- Commercial, and 3% FBO- General Aviation.

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 546,764	\$ 609,447	\$ 559,743	\$ 718,028
Other Employee Expenses	314,265	368,352	308,577	360,746
Utilities	13,931	20,035	26,892	20,035
Purchased Services	73,405	75,000	71,572	78,729
Material & Supplies	346,739	438,890	473,982	531,130
Office/Administration	622	14,954	3,960	24,176
Non-Capital Equipment	41,310	480,000	140,864	164,000
	<b>\$ 1,337,036</b>	<b>\$ 2,006,678</b>	<b>\$ 1,585,590</b>	<b>\$ 1,896,844</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
50	VEHICLE MAINTENANCE				
	Account Summary				
		Actual 2021	Budget 2022	Projection 2022	Budget 2023
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 515,257	\$ 558,734	\$ 495,116	\$ 677,315
12010	Overtime 1.5	25,962	48,483	52,654	38,483
12020	Overtime 2.0	5,545	2,230	11,973	2,230
		<u>546,764</u>	<u>609,447</u>	<u>559,743</u>	<u>718,028</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	39,864	46,623	41,399	54,929
22000	Health Insurance	196,639	189,068	175,939	197,486
22200	Dental Insurance	-	8,499	-	9,230
25000	Uniforms & Laundry	5,659	6,000	6,415	6,000
25005	Uniform Purchases	1,062	3,500	429	3,500
26010	Disability Insurance	7,788	9,394	14,237	9,394
26020	Unemployment Insurance	2,398	10,846	1,830	10,846
26030	Workers Compensation	49,791	79,114	57,961	54,053
29001	TBI Retirement	11,065	15,309	10,367	15,309
		<u>314,265</u>	<u>368,352</u>	<u>308,577</u>	<u>360,746</u>
36	<b>Utilities</b>				
31000	Electric	1,820	7,000	3,276	7,000
33000	Natural Gas	12,111	13,000	23,616	13,000
36010	Telephone Charges-Local	-	25	-	25
36011	Telephone Charges-Long Distance	-	10	-	10
		<u>13,931</u>	<u>20,035</u>	<u>26,892</u>	<u>20,035</u>
37	<b>Purchased Services</b>				
42020	Automotive Insurance	<u>73,405</u>	<u>75,000</u>	<u>71,572</u>	<u>78,729</u>
		73,405	75,000	71,572	78,729
38	<b>Material &amp; Supplies</b>				
51019	Snow Removal Supplies	800	-	-	-
52031	Electrical Repairs & Supplies	556	2,250	2,114	2,250
52060	Building Maintenance	1,680	-	-	-
53060	Dump Fees - Landfill	48	1,980	-	1,980
53070	Hazardous Waste Management	1,674	3,600	2,578	4,000
54010	Gasoline	22,967	15,660	44,177	50,000
54011	Diesel Fuel	64,628	100,000	190,906	150,000
54012	Oil / Grease	14,223	23,500	14,672	23,500
54013	Vehicle/Equipment Tires	15,065	20,000	16,084	20,000
54021	Vehicle Repair & Maintenance	33,356	35,000	41,309	40,000
54022	Vehicle Communication Equipment	7,390	5,400	1,953	5,400
54030	General Equipment Repair & Maintenance	31,236	22,500	15,788	25,000
54040	Heavy Equipment Maintenance	42,025	60,000	42,180	60,000
54050	Snow Equipment Repair & Maintenance	46,894	90,000	21,018	90,000
54060	Mower Repair & Maintenance	8,674	14,000	33,105	14,000
54070	Vehicle Shop Tools & Supplies	55,521	45,000	48,099	45,000
		<u>346,739</u>	<u>438,890</u>	<u>473,982</u>	<u>531,130</u>
39	<b>Office/Administration</b>				
55010	Office Equipment Rental	219	300	242	300
55012	Office Equipment Service Agreements	-	-	255	-
55014	Computer Systems	-	700	-	700
55015	Hardware/Software Maintenance Agreements	-	5,544	2,571	7,388
55016	Computer Equipment	-	4,460	-	10,288
55020	Office Furniture & Fixtures	-	450	-	-
55060	Office Supplies	239	500	891	500
66010	Training / Travel	165	3,000	-	5,000
		<u>622</u>	<u>14,954</u>	<u>3,960</u>	<u>24,176</u>

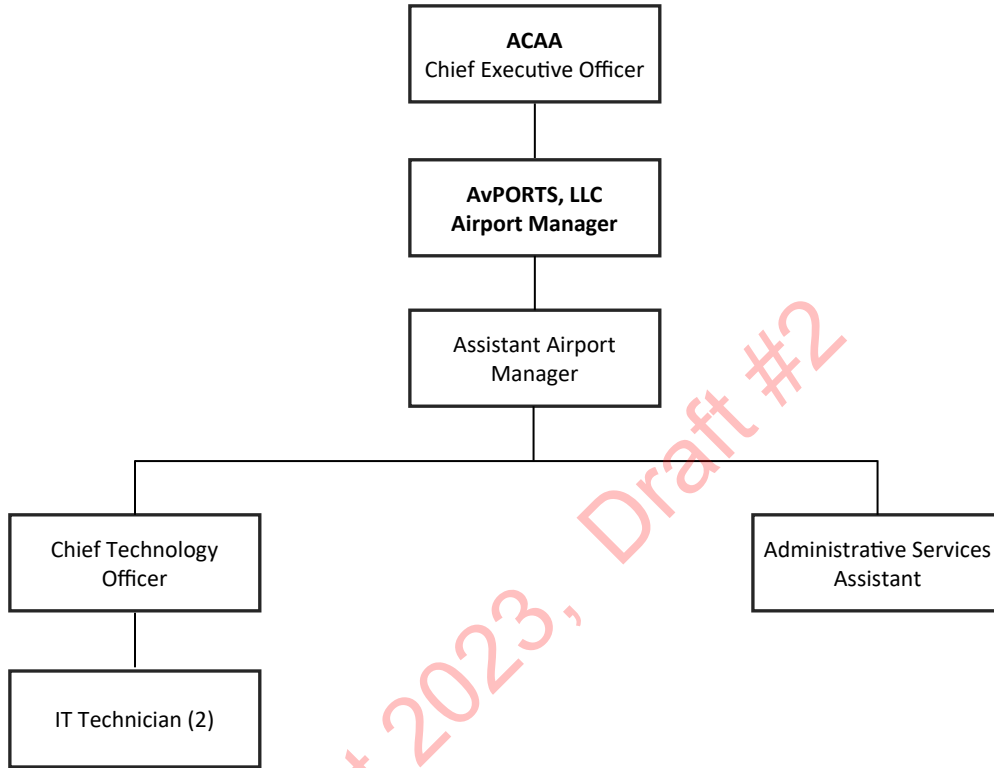
BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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50	VEHICLE MAINTENANCE					
	Account Summary					
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>	
41	<b>Non-Capital Equipment</b>					
	83000 Equipment	<u>41,310</u>	<u>480,000</u>	<u>140,864</u>	<u>164,000</u>	
	<b>Non Capital / Contingency</b>	<u>41,310</u>	<u>480,000</u>	<u>140,864</u>	<u>164,000</u>	
		<b>\$ 1,337,036</b>	<b>\$ 2,006,678</b>	<b>\$ 1,585,590</b>	<b>\$ 1,896,844</b>	

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59 AIRPORT MANAGEMENT ADMINISTRATION



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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59 AIRPORT MANAGEMENT ADMIN  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-Administrative Services Manager	1	1	1
MFZ-Airport Manager	1	1	1
MFZ-Assistant Airport Manager	1	1	1
MFZ-Longevity Pay	-	-	-
	<u>3</u>	<u>3</u>	<u>3</u>
<b>ADD IN 2022</b>			
JPR-Chief Technology Officer	-	-	1
	-	-	1
<b>ADMIN</b>			
MFZ-Add'l Discretionary	-	-	-
RAC-Administrative Assistant .5 Airfield and .5 Admin	1	1	1
	<u>1</u>	<u>1</u>	<u>1</u>
<b>FYE23 REQUEST</b>			
MFZ-IT Technician	-	-	2
	-	-	2
	<u>4</u>	<u>4</u>	<u>7</u>
	<u>4</u>	<u>4</u>	<u>7</u>

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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

59 AIRPORT MANAGEMENT ADMIN  
Overview

This cost center category includes the salaries and benefits for the AFCO AvPORTS administration and includes the office and administration expenses needed to support the AFCO AvPORTS operations.

Manager: [redacted], AvPORTS, LLC

Rates & Charges Allocation: Indirect; charges allocated based on proportion of AvPORT responsible direct and indirect cost centers.

Goals / Objectives / Performance Measures:

1. Employee Bodily Injury Reports, 100
2. FAA Part 139 Discrepancies, 6

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 295,192	\$ 354,584	\$ 326,273	\$ 666,406
Other Employee Expenses	105,448	161,537	98,174	248,866
Utilities	-	720	-	720
Purchased Services	430,338	432,254	430,270	432,254
Office/Administration	50,583	72,595	61,285	64,795
Non-Capital Equipment	-	500,000	-	200,000
	<b>\$ 881,561</b>	<b>\$ 1,521,690</b>	<b>\$ 916,003</b>	<b>\$ 1,613,042</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
59	AIRPORT MANAGEMENT ADMIN				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 295,192	\$ 354,584	\$ 326,273	\$ 666,406
		295,192	354,584	326,273	666,406
35	<b>Other Employee Expenses</b>				
21000	Social Security	20,392	27,126	17,148	50,980
22000	Health Insurance	59,732	89,795	47,790	138,214
22200	Dental Insurance	-	4,075	-	5,155
24000	Medical Exams/Abstracts	9,382	18,000	15,186	18,000
25005	Uniform Purchases	259	500	72	500
26010	NYS Disability	6,271	8,039	8,703	8,039
26020	Unemployment Insurance	773	3,615	1,199	6,327
26030	Workers Compensation	454	649	419	11,914
29001	Retirement	8,185	9,738	7,657	9,738
		105,448	161,537	98,174	248,866
36	<b>Utilities</b>				
36010	Telephone Charges-Local	-	200	-	200
36011	Telephone Charges-Long Distance	-	520	-	520
		-	720	-	720
37	<b>Purchased Services</b>				
42010	Airport Liability	5,338	7,254	5,270	7,254
49040	Professional Management	425,000	425,000	425,000	425,000
		430,338	432,254	430,270	432,254
39	<b>Office/Administration</b>				
55010	Office Equipment Rental	2,626	3,000	2,781	3,000
55012	Office Equipment Service Agreement	1,044	1,200	895	1,200
55014	Computer Systems	-	1,200	1,307	1,200
55015	Hardware/Software Maint Agreements	-	6,000	-	-
55016	Computer Equipment	724	3,500	-	1,700
55020	Office Furniture and Fixtures	-	500	561	500
55030	Outside Printing Services	324	500	-	500
55041	Express Mail	28	-	279	-
55060	Office Supplies	2,300	2,045	759	2,045
55070	Payroll Services	33,693	36,000	36,175	36,000
66002	AAAE	-	650	-	650
66010	Training / Travel	9,844	16,000	18,319	16,000
66013	Function Refreshments	-	-	209	-
66030	Advertising & Public Meetings	-	2,000	-	2,000
		50,583	72,595	61,285	64,795
41	<b>Non-Capital Equipment</b>				
83000	Equipment	-	500,000	-	200,000
	<b>Non Capital / Contingency</b>	-	500,000	-	200,000
		\$ 881,561	\$ 1,521,690	\$ 916,003	\$ 1,613,042

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-Account Technician	2	2	2
MFZ-Add'l Discretionary	-	1	1
MFZ-Add'l Discretionary to bring total to \$40,000	-	1	-
MFZ-Adjustment to reflect Director of Exhibit Salary 4 days per week	-	1	1
MFZ-Administration	-	1	1
MFZ-Administrative Services	-	1	1
MFZ-Airport Engineer	1	1	1
MFZ-Airport Planner	1	1	1
MFZ-Budget and Performance Manager	1	1	1
MFZ-Buyer/Deputy Purchasing Agent	1	1	1
MFZ-Chief Accountant	1	1	1
MFZ-Chief Executive Officer	1	1	1
MFZ-Chief Financial Officer	1	1	1
MFZ-Confidential Secretary - Business Development	1	1	1
MFZ-Confidential Secretary - Legal	1	1	1
MFZ-Director of Administrative Services	1	-	-
MFZ-Director of Exhibits & Programs	1	1	-
MFZ-Director of Exhibits & Programs 80%	-	-	1
MFZ-Director of Exhibits & Programs Reduced to reflect 4 days per week	-	1	1
MFZ-General Counsel	1	1	1
MFZ-Government Relations/Business Development	1	1	1
MFZ-Marketing and Concessions	1	1	1
MFZ-MFZ-Add'l Discretionary	1	-	-
MFZ-Public Relations Officer	1	1	1
MFZ-Purchasing Agent	1	1	1
MFZ-Senior Account Technician	1	1	1
MFZ-Telecom Technician / IT	1	1	1
RAC-Total Salaries	1	-	-

2021B

MFZ-2021 Budget	\$1,977,836	-	-	-
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BY22-02-02

MFZ-Reduce Discretionary \$15,000 to \$25,000	-	1	-
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VACANT

MFZ-Ground Transportation Coordinator	-	-	-
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ACAA

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<b>22</b>	<b>26</b>	<b>24</b>
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**Part Time Positions**

MFZ-Contract / Tenant Compliance Officer	1	-	-
MFZ-Contract / Tenant Compliance Officer, 20hrs/week	-	1,080	1,080
MFZ-Courier / Mail Delivery	1	-	-

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION  
Overview

This cost center is used to account for the salaries and benefits for the Airport Authority's administration and financial staff. Also included in this category are risk management, professional services and all the day-to-day office and administration expenses needed for the Authority.

Rates & Charges Allocation: Rates & Charges Allocation: Indirect; charges allocated based on proportion of expenses for all cost centers.

Goals / Objectives / Performance Measures:

1. GFOA Distinguished Budget Rating Form: 50% Proficient, 50% Outstanding

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 2,116,819	\$ 2,141,183	\$ 2,203,487	\$ 2,220,216
Other Employee Expenses	952,562	1,377,285	1,508,438	1,554,160
Utilities	83,607	227,015	91,124	164,731
Purchased Services	1,103,521	1,365,750	1,056,309	1,513,926
Material & Supplies	9,144	7,500	12,046	7,500
Office/Administration	638,231	539,982	663,091	727,349
Non-Capital Equipment	121,075	400,000	-	200,000
	<b>\$ 5,024,959</b>	<b>\$ 6,058,714</b>	<b>\$ 5,534,494</b>	<b>\$ 6,387,883</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
71	<b>AUTHORITY ADMINISTRATION</b>				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
34	<b>Salaries Expense</b>				
11000	Salaries	\$ 2,116,819	\$ 2,013,420	\$ 2,203,487	\$ 2,096,821
11005	Part Time/Seasonal Salaries	-	117,763	-	120,895
13000	Temporary Help	-	10,000	-	2,500
		<u>2,116,819</u>	<u>2,141,183</u>	<u>2,203,487</u>	<u>2,220,216</u>
35	<b>Other Employee Expenses</b>				
21000	Social Security	156,309	155,174	169,145	170,420
22000	Health Insurance	441,866	661,701	764,746	799,498
22105	Other Post Employment Benefits (OPE	128,259	174,595	174,595	174,595
22200	Dental Insurance	39,845	39,460	36,476	44,429
22300	Health Insurance - Vision	5,919	6,918	12,806	6,918
23000	Health Insurance - AFLAC	6,456	6,499	6,436	6,499
24010	Employee EAP Program	1,854	969	610	969
24015	Smoking Cessation Class	-	1,200	-	1,200
25005	Uniform Purchases	-	1,000	361	1,000
26010	Disability Insurance	3,991	600	713	600
26020	Unemployment Insurance	2,205	2,968	10,286	21,691
26030	Workers Compensation	5,699	4,892	10,207	5,032
29000	NYS Retirement	160,160	321,309	322,059	321,309
		<u>952,562</u>	<u>1,377,285</u>	<u>1,508,438</u>	<u>1,554,160</u>
36	<b>Utilities</b>				
31000	Electric	(3,279)	-	6,294	-
33000	Natural Gas	3,279	-	3,112	-
36010	Telephone Charges-Local	4,258	4,500	3,654	4,500
36011	Telephone Charges-Long Distance	2,839	15,000	1,178	3,000
36015	Telephones-Monthly Service	15,452	14,835	18,360	14,835
36016	Telephones-Monthly Usage	22	3,000	23	3,000
36020	Telephone Repairs	17,213	55,537	4,312	59,536
36030	Telephone-Cellular	-	73,200	-	5,760
36032	Internet Access	43,447	60,648	53,626	74,100
36060	Cable Television	376	294	566	-
		<u>83,607</u>	<u>227,015</u>	<u>91,124</u>	<u>164,731</u>
37	<b>Purchased Services</b>				
41010	Financial Services	87,924	100,000	117,077	200,000
42010	Airport Liability Insurance	224,301	246,200	245,851	268,201
42041	Environmental Liability	35,350	35,350	35,350	47,433
42045	Builders Risk	20,860	-	18,649	-
42060	Property Insurance	1,197	-	-	3,810
42065	Crime Insurance	6,868	7,000	7,677	8,081
42070	Public Official Liability	33,726	35,000	41,132	45,245
42075	Violent and Malicious Acts	-	-	-	16,929
42080	Cyber Liability Insurance	14,616	20,000	35,445	53,168
42090	Fiduciary Liability	18,906	18,000	15,970	1,859
42093	Agency Fee	65,000	30,000	45,000	45,000
43000	Legal Services	23,431	50,000	-	50,000
46010	Public Relations	126,796	100,000	73,398	100,000
46015	Advertising	46,287	150,000	76,959	150,000
47000	Special Studies	108,626	35,000	84,780	35,000
49005	Appraisal	15,600	25,000	-	25,000
49010	Architectural Services	1,140	-	-	-
49015	Consultant	48,465	48,000	57,964	48,000
49020	Engineering Services	26,992	-	-	200,000
49060	Code Enforcement	90,187	116,200	116,200	116,200
49070	Other Professional Services	107,250	350,000	84,857	100,000
		<u>1,103,521</u>	<u>1,365,750</u>	<u>1,056,309</u>	<u>1,513,926</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
71	<b>AUTHORITY ADMINISTRATION</b>				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
38	<b>Material &amp; Supplies</b>				
52031	Electrical Repair & Supplies	-	-	357	-
52032	Elevator Repair & Supplies	-	-	3,777	-
52059	Storage Space Rental	9,144	7,500	7,450	7,500
52060	Building Maintenance	-	-	51	-
52063	Window Washing	-	-	411	-
		<u>9,144</u>	<u>7,500</u>	12,046	<u>7,500</u>
39	<b>Office/Administration</b>				
55010	Office Equipment Rental	3,856	9,773	2,688	6,258
55011	Copy Machine Use	2,025	1,000	1,663	1,000
55012	Office Equipment Service Agreement	3,720	5,099	3,769	5,099
55013	Office Equipment Repairs	-	-	862	-
55014	Computer Systems	23,502	25,000	58,732	35,000
55015	Hardware/Software Maint Support	188,750	307,155	363,446	398,885
55016	Computer Equipment	101,377	6,904	1,059	95,856
55020	Office Furniture & Fixtures	4,411	10,000	-	10,000
55030	Printed Forms & Letterhead	357	-	-	-
55032	Printing Outside Services	17,720	20,000	15,156	20,000
55040	Postage	3,531	9,000	5,398	9,000
55041	Express Mail	166	-	594	-
55060	Office Supplies	15,379	17,000	9,527	17,000
55070	Payroll Services	4,510	6,500	5,351	6,500
66000	Dues & Subscriptions	53,673	47,150	67,961	47,150
66003	G.F.O.A.	-	-	1,020	-
66007	Local Chamber of Commerce	400	-	-	-
66011	Authority Board Travel & Education	-	500	-	500
66012	Authority Management Travel & Educal	11,813	23,400	18,116	23,600
66013	Function Refreshments	22,204	15,000	6,216	15,000
66014	Outside Functions	-	5,000	-	5,000
66020	Tuition Reimbursement	-	2,500	-	2,500
66030	Advertising - Public Meetings	14,990	20,000	8,155	20,000
66031	Economic Development	4,000	-	-	-
66060	Credit Card Service Charges	9,371	2,000	9,537	2,000
66062	Bank & Paying Agent Fees	10,598	7,000	11,074	7,000
66070	COVID Related Expenses	96,067	-	72,766	-
66080	Airline Incentive Expenses	45,811	-	-	-
		<u>638,231</u>	<u>539,982</u>	<u>663,091</u>	<u>727,349</u>
41	<b>Non-Capital Equipment</b>				
83000	Equipment	<u>121,075</u>	<u>400,000</u>	<u>-</u>	<u>200,000</u>
	<b>Non Capital / Contingency</b>	<u>121,075</u>	<u>400,000</u>	<u>-</u>	<u>200,000</u>
		<b>\$ 5,024,959</b>	<b>\$ 6,058,714</b>	<b>\$ 5,534,494</b>	<b>\$ 6,387,883</b>



BUDGET  
MESSAGE

DEPARTMENT /  
COST CENTER

DEBT  
SERVICE

CAPITAL  
IMPROVEMENT  
PROGRAM

RATES  
AND  
CHARGES

SUPPLEMENTAL  
INFORMATION

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Section 4 Fixed Based Operator  
Revenue and Expense

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count		Account Summary	Account Detail

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>FBO Revenues</b>				
Cost of Good Sold (FBO)	9,326,060	9,755,362	12,431,590	11,416,878
	(4,354,919)	(5,283,468)	(5,687,774)	(5,863,132)
	4,971,142	4,471,894	6,743,816	5,553,746
<b>FBO Expenses</b>				
Salaries Expense	(1,358,269)	(1,522,540)	(1,535,596)	(2,017,569)
Other Employee Expenses	(497,395)	(490,731)	(462,409)	(711,385)
Utilities	(79,489)	(81,632)	(122,749)	(81,387)
Purchased Services	(632,247)	(573,734)	(509,360)	(621,167)
Material & Supplies	(370,887)	(461,122)	(786,740)	(619,297)
Office/Administration	(191,790)	(156,655)	(392,003)	(161,969)
Non-Capital Equipment	-	-	(38,718)	(97,018)
	(3,130,077)	(3,286,415)	(3,847,577)	(4,309,792)
	1,841,065	1,185,479	2,896,239	1,243,953
	<b>\$1,841,065</b>	<b>\$1,185,479</b>	<b>\$2,896,239</b>	<b>\$1,243,953</b>

Budget 2023, Draft

BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

FBO Revenue and Expense by Department

	Dep 60 Commercial	Dept 61 General Aviation	Dep 69 Administration	Total Budget 2023
01510 Jet A Fuel Sales	-	6,060,000	-	6,060,000
01511 AvGas Fuel Sales	-	254,800	-	254,800
01512 Auto Gas Fuel Sales	85,000	-	-	85,000
01513 Diesel Fuel Sales	150,000	-	-	150,000
01514 AvGas Fuel Sales-Commercial	21,000	-	-	21,000
01520 Into Plane Revenues	540,000	-	-	540,000
01521 Fuel Farm Revenues	691,500	-	-	691,500
01530 GA Landing Fees	-	300,000	-	300,000
01535 GA Parking Fees	-	507,572	-	507,572
01540 Deicing Type I - Spraved	1,077,000	-	-	1,077,000
01540 Deicing Services-GA Retail	-	99,700	-	99,700
01541 Deicing Type I - Consortium	733,050	-	-	733,050
01542 Deicing Type IV - Spraved	83,950	-	-	83,950
01543 Deicing Type IV - Consortium	169,350	-	-	169,350
01545 Properties	-	538,956	-	538,956
01550 Customer Services	-	105,000	-	105,000
	<u>3,550,850</u>	<u>7,866,028</u>	<u>-</u>	<u>11,416,878</u>
51101 Fuel Costs - Jet A	-	(3,290,000)	-	(3,290,000)
51102 Jet A Discounts	-	(400,000)	-	(400,000)
51103 Fuel Costs - AvGas	-	(181,220)	-	(181,220)
51104 AvGas Discounts	-	(4,435)	-	(4,435)
51107 Fuel Costs - Diesel	(120,000)	-	-	(120,000)
51108 Fuel Costs-AvGas Commercial	(15,000)	-	-	(15,000)
51110 Deicing Type I - Spraved	(882,918)	-	-	(882,918)
51111 Deicing Type I - Constortium	(733,050)	-	-	(733,050)
51112 Deicing Type IV - Spraved	(62,660)	-	-	(62,660)
51113 Deicing Type IV - Consortium	(169,350)	-	-	(169,350)
51125 Oil	-	(2,500)	-	(2,500)
51126 TKS	-	(2,000)	-	(2,000)
	<u>(1,982,978)</u>	<u>(3,880,155)</u>	<u>-</u>	<u>(5,863,132)</u>
	1,567,873	3,985,873	-	5,553,746
Salaries Expense	(674,789)	(1,037,466)	(305,314)	(2,017,569)
Other Employee Expenses	(255,695)	(350,504)	(105,186)	(711,385)
Utilities	(17,957)	(62,710)	(720)	(81,387)
Purchased Services	(103,333)	(120,150)	(397,684)	(621,167)
Material & Supplies	(394,715)	(224,582)	-	(619,297)
Office/Administration	-	(114,700)	(47,269)	(161,969)
Non-Capital Equipment	-	(97,018)	-	(97,018)
Other Expenses	-	-	-	-
	<u>\$ 121,383</u>	<u>\$ 1,978,743</u>	<u>\$ (856,173)</u>	<u>\$ 1,243,953</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## Account Summary

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>FBO Revenues</b>				
01510 Jet A Fuel Sales	5,978,464	5,250,000	7,002,744	6,060,000
01511 AvGas Fuel Sales	268,062	255,780	414,094	254,800
01512 Auto Gas Fuel Sales	61,775	80,000	88,652	85,000
01513 Diesel Fuel Sales	135,980	140,000	189,303	150,000
01514 AvGas Fuel Sales-Commerc	21,824	21,000	18,072	21,000
01520 Into Plane Revenues	463,025	514,260	716,100	540,000
01521 Fuel Farm Revenues	432,502	720,900	866,325	691,500
01530 GA Landing Fees	261,884	225,000	301,114	300,000
01535 GA Parking Fees	186,399	170,000	507,573	507,572
01540 Deicing Services-GA Retail	629,567	927,400	996,966	1,176,700
01541 Deicing Type I - Consortium	298,554	640,640	652,335	733,050
01542 Deicing Type IV - Sprayed	63,138	141,176	75,687	83,950
01543 Deicing Type IV - Consortium	84,212	124,206	81,357	169,350
01545 Properties	350,170	450,000	420,887	538,956
01550 Customer Services	90,505	95,000	100,380	105,000
	<b>\$9,326,060</b>	<b>\$9,755,362</b>	<b>\$12,431,590</b>	<b>\$11,416,878</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>FBO Expenses</b>				
60 FBO Commercial				
Cost of Good Sold (FBO)	660,606	1,616,953	1,429,447	1,982,978
Salaries Expense	477,761	495,957	510,525	674,789
Other Employee Expenses	146,284	147,957	159,661	255,695
Utilities	17,057	17,957	21,784	17,957
Purchased Services	60,823	55,900	77,055	103,333
Material & Supplies	244,622	275,040	291,257	394,715
Office/Administration	-	-	-	-
Non-Capital Equipment	-	-	-	-
Other Expenses	-	-	-	-
	<u>1,607,154</u>	<u>2,609,765</u>	<u>2,489,730</u>	<u>3,429,467</u>
61 FBO General Aviation				
Cost of Good Sold (FBO)	3,694,312	3,666,515	4,258,326	3,880,155
Salaries Expense	656,857	800,479	765,267	1,037,466
Other Employee Expenses	265,292	270,829	237,584	350,504
Utilities	62,027	60,195	99,380	62,710
Purchased Services	129,630	120,150	140,065	120,150
Material & Supplies	126,265	186,082	495,483	224,582
Office/Administration	156,573	112,500	362,222	114,700
Non-Capital Equipment	-	-	38,718	97,018
	<u>5,090,956</u>	<u>5,216,750</u>	<u>6,397,046</u>	<u>5,887,285</u>
69 FBO Administration				
Salaries Expense	223,650	226,104	259,804	305,314
Other Employee Expenses	85,819	71,945	65,163	105,186
Utilities	405	3,480	1,586	720
Purchased Services	441,794	397,684	292,240	397,684
Office/Administration	35,216	44,155	29,781	47,269
	<u>786,885</u>	<u>743,368</u>	<u>648,574</u>	<u>856,173</u>
	<u>\$7,484,996</u>	<u>\$8,569,883</u>	<u>\$9,535,350</u>	<u>\$10,172,925</u>
<b>FBO Expenses</b>				
Cost of Good Sold (FBO)	4,354,919	5,863,132	5,687,774	5,863,132
Salaries Expense	1,358,269	2,017,569	1,535,596	2,017,569
Other Employee Expenses	497,395	711,385	462,409	711,385
Utilities	79,489	81,387	122,749	81,387
Purchased Services	632,247	621,167	509,360	621,167
Material & Supplies	370,887	619,297	786,740	619,297
Office/Administration	191,790	161,969	392,003	161,969
Non-Capital Equipment	-	97,018	38,718	97,018
Other Expenses	-	-	-	-
	<u>\$7,484,996</u>	<u>\$10,172,925</u>	<u>\$9,535,350</u>	<u>\$10,172,925</u>



BUDGET MESSAGE

DEPARTMENT / COST CENTER

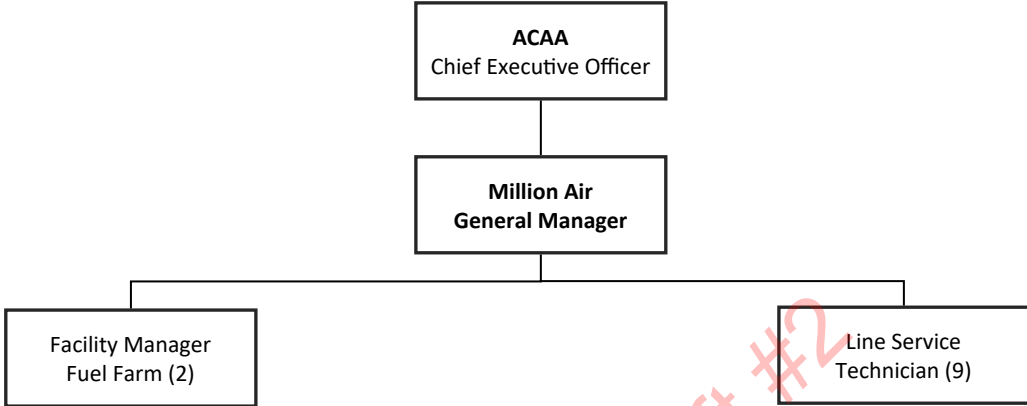
DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION

60 FBO COMMERCIAL



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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60 FBO COMMERCIAL  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-Facility Manager - Fuel Farm		1	1	1
MFZ-Line Service Technician		9	9	6
MFZ-Line Service Technician	Vacant	-	-	3
		<u>10</u>	<u>10</u>	<u>10</u>
<b>ADDED IN 2022</b>				
MFZ-Facility Manager		-	-	1
		<u>-</u>	<u>-</u>	<u>1</u>
		<u>10</u>	<u>10</u>	<u>11</u>
		<b>10</b>	<b>10</b>	<b>11</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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60 FBO COMMERCIAL  
Overview

This department includes the salaries and benefits for the employees who service the commercial airlines, all the expenses incurred by the fuel farm, expenses incurred by the fuel trucks and other vehicles used for the commercial airlines, and the cost incurred from the purchase of the, glycol, gas and diesel for resale to the commercial airlines.

Manager: Brian King, Million Air

Rates & Charges Allocation: 100% of costs allocated to airfield cost center

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 477,761	\$ 495,957	\$ 510,525	\$ 674,789
Other Employee Expenses	146,284	147,957	159,661	255,695
Utilities	17,057	17,957	21,784	17,957
Purchased Services	60,823	55,900	77,055	103,333
Material & Supplies	244,622	275,040	291,257	394,715
Office/Administration	-	-	-	-
Non-Capital Equipment	-	-	-	-
	<u>\$ 946,548</u>	<u>\$ 992,812</u>	<u>\$ 1,060,283</u>	<u>\$ 1,446,490</u>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
60	FBO COMMERCIAL				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
	<b>Cost of Good Sold (FBO)</b>				
51105	Fuel Costs - Auto Gas	62,025	50,000	78,117	-
51107	Fuel Costs - Diesel	100,367	120,000	151,853	120,000
51108	Fuel Costs-AvGas Commercial	18,111	17,000	14,412	15,000
51110	Deicing Type I - Sprayed	154,639	575,720	364,354	882,918
51111	Deicing Type I - Consortium	216,577	640,640	671,806	733,050
51112	Deicing Type IV - Sprayed	40,119	89,388	67,440	62,660
51113	Deicing Type IV - Consortium	68,767	124,206	81,465	169,350
		<u>660,606</u>	<u>1,616,953</u>	<u>1,429,447</u>	<u>1,982,978</u>
	<b>Salaries Expense</b>				
11000	Salaries	\$ 421,117	\$ 433,937	\$ 464,375	\$ 612,769
12010	Overtime 1.5	56,644	62,020	46,149	62,020
		<u>477,761</u>	<u>495,957</u>	<u>510,525</u>	<u>674,789</u>
	<b>Other Employee Expenses</b>				
21000	Social Security	35,568	37,180	38,307	46,877
22000	Health	93,810	86,867	92,723	180,527
22200	Dental Insurance	-	482	-	566
25000	Uniforms & Laundry	3,563	3,000	2,660	3,000
25005	Uniform Purchases	579	5,000	9,788	5,000
26010	NYS Disability	910	988	780	988
26020	Unemployment Insurance	1,781	5,646	4,705	9,942
29001	Retirement	10,073	8,796	10,697	8,796
		<u>146,284</u>	<u>147,957</u>	<u>159,661</u>	<u>255,695</u>
	<b>Utilities</b>				
31000	Electric	11,375	13,000	16,845	13,000
35000	Water	2,982	2,000	2,623	2,000
36010	Telephone Charges-Local	-	45	-	45
36011	Telephone Charges-Long Distance	-	55	-	55
36033	Wireless	2,701	2,857	2,316	2,857
		<u>17,057</u>	<u>17,957</u>	<u>21,784</u>	<u>17,957</u>
	<b>Purchased Services</b>				
42041	Environmental Liability	-	-	-	47,433
42060	Property Insurance	38,864	42,000	42,891	42,000
49020	Engineering Services	2,520	-	11,914	-
49040	Professional Management	19,439	13,900	22,250	13,900
		<u>60,823</u>	<u>55,900</u>	<u>77,055</u>	<u>103,333</u>
	<b>Material &amp; Supplies</b>				
52010	Alarm & PA Systems	1,620	5,000	3,017	5,000
52031	Electrical Repairs & Supplies	9,298	4,500	4,839	4,500
52033	HVAC	-	500	-	1,000
52034	Roof	-	500	-	-
52035	Plumbing Repair & Supplies	-	500	-	1,000
52060	Building Maintenance	4,748	2,500	4,166	-
53070	Hazardous Waste Management	1,499	-	-	-
53078	Liquid Waste Disposal	14,026	38,000	4,350	38,000
54010	Gasoline	3,509	6,000	3,905	6,000
54011	Diesel Fuel	32,129	35,000	55,861	35,000
54013	Vehicle/Equipment Tires	6,158	10,000	12,736	10,000
54021	Vehicle Repair & Maintenance	-	1,500	1,244	1,500
54022	Vehicle Communications Equipment	117	500	-	500
54030	General Equipment Repair/Maint	41,896	73,540	72,319	70,415
54031	Quality Control Equipment	(222)	7,000	3,114	7,000
54040	Heavy Equipment Maintenance	118,564	90,000	117,337	90,000
54070	Vehicle Shop Tools & Supplies	11,281	-	8,369	-
54075	Fuel Truck Lease	-	-	-	124,800
		<u>244,622</u>	<u>275,040</u>	<u>291,257</u>	<u>394,715</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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60 FBO COMMERCIAL  
Account Summary

**Office/Administration**

**Non-Capital Equipment  
Non Capital / Contingency**

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Office/Administration</b>	-	-	-	-
<b>Non-Capital Equipment Non Capital / Contingency</b>	-	-	-	-
	<b>\$1,607,154</b>	<b>\$2,609,765</b>	<b>\$2,489,730</b>	<b>\$3,429,467</b>

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BUDGET MESSAGE

DEPARTMENT / COST CENTER

DEBT SERVICE

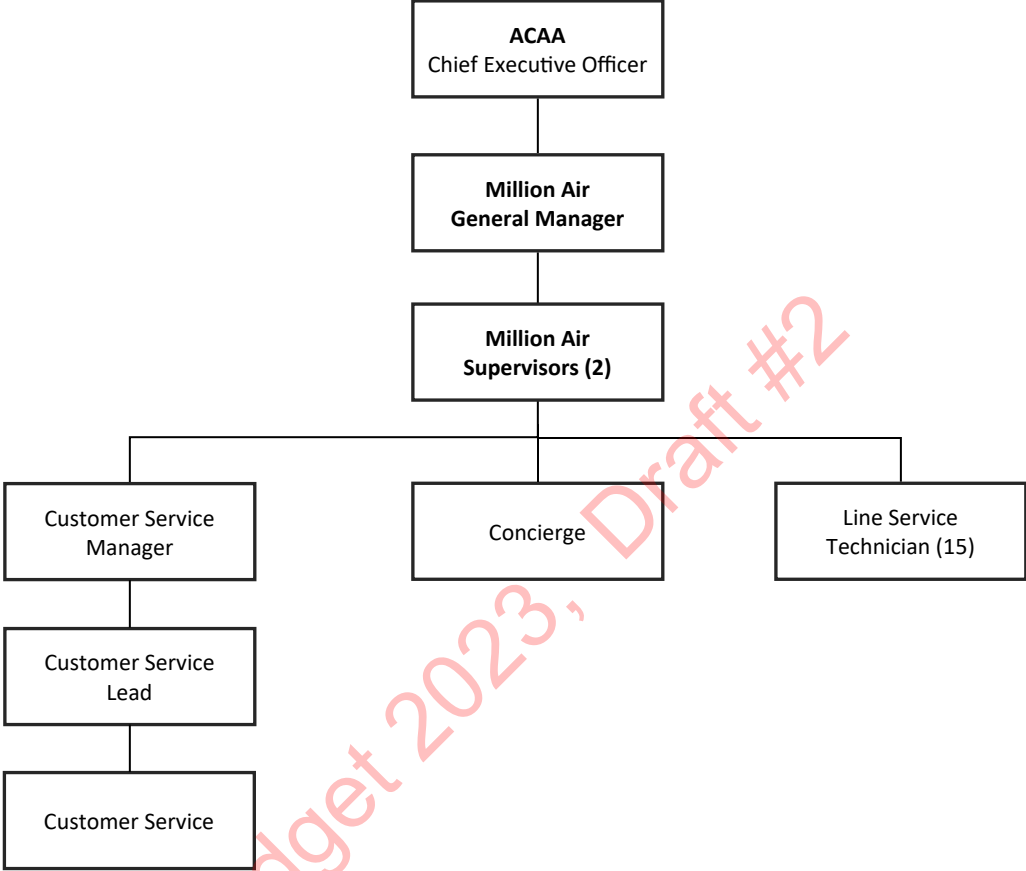
CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

SUPPLEMENTAL INFORMATION

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61 FBO GENERAL AVIATION



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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61 FBO GENERAL AVIATION  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-Concierge (name change from Customer Service)	-	-	1
MFZ-Customer Service	3	3	1
MFZ-Customer Service - Lead	-	-	1
MFZ-Line Service Technician	17	17	13
MFZ-Line Service Technician Vacant	-	-	2
MFZ-One time discretionary (BY2023) amount	-	-	-
MFZ-Supervisor (name change from LST)	-	-	2
	<u>20</u>	<u>20</u>	<u>20</u>
<b>ADDED BY2023</b>			
MFZ-Customer Service Manager	-	-	1
	<u>-</u>	<u>-</u>	<u>1</u>
	<u>20</u>	<u>20</u>	<u>21</u>
	<b>20</b>	<b>20</b>	<b>21</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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61 FBO GENERAL AVIATION  
 Overview

This cost center includes the salaries and benefits for the employees who service the general aviation community, the customer service representatives, all the expenses incurred for the FBO building and hangars such as electric, telephone and general maintenance, the purchases of aviation fuel, oil, and deicing fluid for the general aviation community, the vehicles used for general aviation aircraft and customers, the credit card processing fees from general aviation sales, and all other related expenses, incurred on behalf of the general aviation community.

Manager: Brian King, Million Air

Rates & Charges Allocation: 100 percent of the charges bore by the Authority.

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 656,857	\$ 800,479	\$ 765,267	\$ 1,037,466
Other Employee Expenses	265,292	270,829	237,584	350,504
Utilities	62,027	60,195	99,380	62,710
Purchased Services	129,630	120,150	140,065	120,150
Material & Supplies	126,265	186,082	495,483	224,582
Office/Administration	156,573	112,500	362,222	114,700
Non-Capital Equipment	-	-	38,718	97,018
	<u>\$ 1,396,644</u>	<u>\$ 1,550,235</u>	<u>\$ 2,138,720</u>	<u>\$ 2,007,130</u>

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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

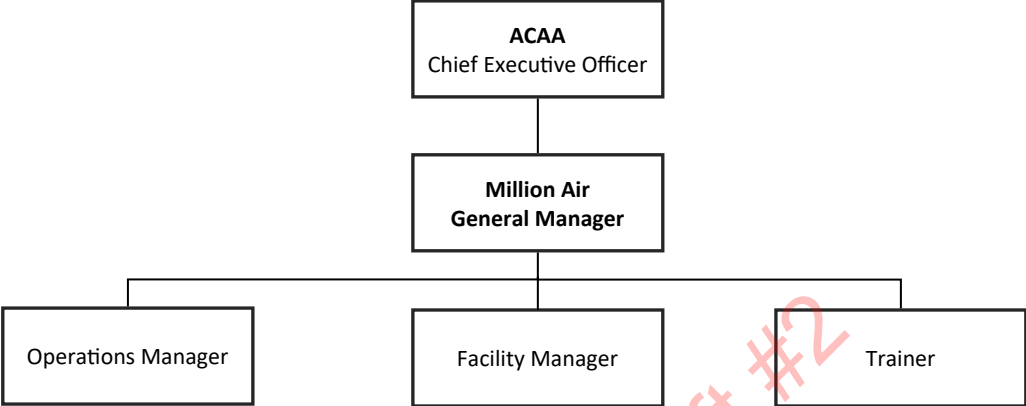
61 FBO GENERAL AVIATION  
Account Summary

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Cost of Good Sold (FBO)</b>				
51101 Fuel Costs - Jet A	3,077,550	3,140,100	3,713,170	3,290,000
51102 Jet A Discounts	395,679	340,000	230,055	400,000
51103 Fuel Costs - AvGas	187,210	177,480	306,754	181,220
51104 AvGas Discounts	5,029	4,435	8,347	4,435
51114 SAF	26,907	-	-	-
51125 Oil	1,081	2,500	-	2,500
51126 TKS	856	2,000	-	2,000
	<u>3,694,312</u>	<u>3,666,515</u>	<u>4,258,326</u>	<u>3,880,155</u>
<b>Salaries Expense</b>				
11000 Salaries	\$ 534,360	\$ 657,104	\$ 650,896	\$ 894,091
12010 Overtime 1.5	122,498	143,375	114,371	143,375
	<u>656,857</u>	<u>800,479</u>	<u>765,267</u>	<u>1,037,466</u>
<b>Other Employee Expenses</b>				
21000 Social Security	49,015	61,238	57,798	79,366
22000 Health	199,195	177,384	164,096	238,931
22200 Dental Insurance	-	1,084	-	1,084
25000 Uniforms & Laundry	3,035	3,000	2,147	3,000
25005 Uniform Purchases	2,129	6,000	1,759	6,000
26010 NYS Disability	1,615	2,760	693	2,760
26020 Unemployment Insurance	5,421	15,211	9,159	15,211
29001 Retirement	4,883	4,152	1,932	4,152
	<u>265,292</u>	<u>270,829</u>	<u>237,584</u>	<u>350,504</u>
<b>Utilities</b>				
31000 Electric	33,534	29,300	50,259	29,300
33000 Natural Gas	26,385	26,800	44,264	26,800
36060 Cable Television	2,108	4,095	4,857	6,610
	<u>62,027</u>	<u>60,195</u>	<u>99,380</u>	<u>62,710</u>
<b>Purchased Services</b>				
42060 Property Insurance	21,011	21,000	22,860	21,000
42095 Insurance Claims	-	20,000	-	20,000
45000 Janitorial Services	-	-	8,109	-
45010 Refuse Removal Services	2,521	2,650	3,182	2,650
49040 Professional Management	106,098	76,500	105,914	76,500
	<u>129,630</u>	<u>120,150</u>	<u>140,065</u>	<u>120,150</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
61	FBO GENERAL AVIATION				
	Account Summary				
		<b>Actual 2021</b>	<b>Budget 2022</b>	<b>Projection 2022</b>	<b>Budget 2023</b>
	<b>Material &amp; Supplies</b>				
52010	Alarm & PA Systems	6,417	2,500	2,229	2,500
52031	Electrical Repairs & Supplies	3,337	7,200	33,892	7,200
52032	Elevator Repairs & Supplies	3,658	3,500	9,003	3,500
52033	HVAC	12,620	25,500	79,820	26,000
52034	Roof	3,637	3,500	9,550	3,500
52035	Plumbing Repairs & Supplies	771	4,500	7,155	4,500
52036	Automatic Door Repairs & Supplies	594	2,000	1,737	2,000
52037	Pest Control	752	-	744	-
52060	Building Maintenance	18,866	20,840	172,589	40,840
52061	Building Maintenance Materials	89	-	3,046	-
52062	Janitorial Supplies	5,264	9,000	8,499	9,000
52063	Window Washing	-	2,066	10,394	2,066
52080	Sign Expense	-	-	2,723	-
53010	Landscaping	62	-	-	-
53078	Liquid Waste Disposal	980	-	1,157	-
54010	Gasoline	3,509	6,000	3,905	6,000
54011	Diesel Fuel	32,129	35,000	55,861	35,000
54013	Vehicles/Equipment Tires	6,305	3,000	3,907	3,000
54021	Vehicle Repair & Maintenance	-	1,000	1,544	1,000
54022	Vehicle Communications Equipment	607	500	17,025	500
54030	General Equipment Repair/Maint	-	5,000	6,114	5,000
54040	Heavy Equipment Maintenance	22,230	31,500	28,924	31,500
54070	Vehicle Shop Tools & Supplies	2,691	2,500	106	2,500
54075	Fuel Truck Lease	1,748	20,976	35,559	38,976
		126,265	186,082	495,483	224,582
	<b>Office/Administration</b>				
55010	Office Equipment Rental	1,031	1,000	532	1,000
55020	Office Furniture & Fixtures	10,771	-	46,355	-
66000	Dues & Subscriptions	17,250	15,000	25,205	17,200
66010	Training/Travel	-	2,500	-	2,500
66013	Function Refreshments	-	-	34	-
66015	Incentives	5,993	30,000	42,781	30,000
66060	Credit Card Service Charges	121,529	64,000	247,315	64,000
		156,573	112,500	362,222	114,700
	<b>Non-Capital Equipment</b>				
83000	Equipment	-	-	38,718	97,018
	<b>Non Capital / Contingency</b>				
		-	-	38,718	97,018
		<b>\$5,090,956</b>	<b>\$5,216,750</b>	<b>\$6,397,046</b>	<b>\$5,887,285</b>

BUDGET MESSAGE    DEPARTMENT / COST CENTER    DEBT SERVICE    CAPITAL IMPROVEMENT PROGRAM    RATES AND CHARGES    SUPPLEMENTAL INFORMATION

69 FBO ADMINISTRATION



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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69 FBO ADMINISTRATION  
Position Count

<b>Budget 2021</b>	<b>Budget 2022</b>	<b>Budget 2023</b>
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**Full Time Positions**

MFZ-General Manager	1	1	1
MFZ-Operations Manager	1	1	1
MFZ-Trainer-QC	1	1	1
	<u>3</u>	<u>3</u>	<u>3</u>
<b>ADDED IN 2022</b>			
MFZ-Facility Manager (Fuel Farm) Transferred to Dep 60 in 2023	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>
<b>Z2023-03</b>			
MFZ-Facility Manager/Other (late reques)	-	-	1
	<u>-</u>	<u>-</u>	<u>1</u>
	<u>3</u>	<u>3</u>	<u>4</u>
	<u>3</u>	<u>3</u>	<u>4</u>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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69 FBO ADMINISTRATION  
 Overview

This cost center includes the salaries and benefits, utilities, insurances and office expenses for the administration of the Fixed Based Operator (FBO).

Manager: Brian King, Million Air

Rates & Charges Allocation: Indirect; charges allocated based on proportion of direct, FBO- Commercial, and FBO-General Aviation cost centers.

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
Salaries Expense	\$ 223,650	\$ 226,104	\$ 259,804	\$ 305,314
Other Employee Expenses	85,819	71,945	65,163	105,186
Utilities	405	3,480	1,586	720
Purchased Services	441,794	397,684	292,240	397,684
Office/Administration	35,216	44,155	29,781	47,269
	<b>\$ 786,885</b>	<b>\$ 743,368</b>	<b>\$ 648,574</b>	<b>\$ 856,173</b>

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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

69 FBO ADMINISTRATION  
Account Summary

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Salaries Expense</b>				
11000 Salaries	\$ 223,650	\$ 226,104	\$ 259,804	\$ 305,314
	223,650	226,104	259,804	305,314
<b>Other Employee Expenses</b>				
21000 Social Security	16,586	17,297	19,352	26,844
22000 Health	60,566	45,657	42,831	67,472
22200 Dental Insurance	-	324	-	324
24000 Medical Exams	1,145	1,500	1,671	1,500
25000 Uniforms & Laundry	437	650	342	650
25005 Uniform Purchases	83	500	-	500
26010 NYS Disability	3,778	470	401	470
26020 Unemployment Insurance	421	1,736	2,079	3,615
29001 Retirement	2,804	3,810	(1,513)	3,810
	85,819	71,945	65,163	105,186
<b>Utilities</b>				
36010 Telephone Charges-Local	-	175	-	175
36011 Telephone Charges-Long Distance	-	140	-	140
36030 Telephone - Cellular	-	2,760	-	-
36035 Radio Communications	405	405	1,586	405
	405	3,480	1,586	720
<b>Purchased Services</b>				
42010 Airport Liability	223,128	180,684	101,954	180,684
46010 Public Relations	42,000	42,000	6,000	42,000
49040 Professional Management	176,667	175,000	184,286	175,000
	441,794	397,684	292,240	397,684
<b>Office/Administration</b>				
55010 Office Equipment Rental	663	400	668	400
55012 Office Equipment Service Agreements	509	500	401	500
55014 Computer Systems	-	1,000	1,639	1,000
55015 Hardware/Software Maint Agreement	6,504	13,505	6,081	13,269
55016 Computer Equipment	-	750	613	4,100
55020 Office Furniture & Fixtures	-	-	438	-
55030 Printed Forms/Letterhead	1,332	200	207	200
55032 Printing Outside Services	-	300	-	300
55060 Office Supplies	4,933	5,000	5,788	5,000
55070 Payroll Services	19,322	19,000	13,947	19,000
66000 Dues & Subscriptions	325	1,500	-	1,500
66010 Training / Travel	1,628	2,000	-	2,000
	35,216	44,155	29,781	47,269
	<b>\$786,885</b>	<b>\$743,368</b>	<b>\$648,574</b>	<b>\$856,173</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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### Combined Operating Expenses by Account

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>FBO Expenses</b>				
<b>Cost of Good Sold (FBO)</b>				
51101 Fuel Costs - Jet A	\$3,077,550	\$3,140,100	\$3,713,170	\$3,290,000
51102 Jet A Discounts	395,679	340,000	230,055	400,000
51103 Fuel Costs - AvGas	187,210	177,480	306,754	181,220
51104 AvGas Discounts	5,029	4,435	8,347	4,435
51105 Fuel Costs - Auto Gas	62,025	50,000	78,117	-
51107 Fuel Costs - Diesel	100,367	120,000	151,853	120,000
51108 Fuel Costs-AvGas Commercial	18,111	17,000	14,412	15,000
51110 Deicing Type I - Sprayed	154,639	575,720	364,354	882,918
51111 Deicing Type I - Constortium	216,577	640,640	671,806	733,050
51112 Deicing Type IV - Sprayed	40,119	89,388	67,440	62,660
51113 SAF	68,767	124,206	81,465	169,350
51114 SAF	26,907	-	-	-
51125 Oil	1,081	2,500	-	2,500
51126 TKS	856	2,000	-	2,000
	4,354,919	5,283,468	5,687,774	5,863,132
<b>Salaries Expense</b>				
11000 Salaries	1,179,127	1,317,145	1,375,076	1,812,174
12010 Overtime 1.5	179,142	205,395	160,521	205,395
	1,358,269	1,522,540	1,535,596	2,017,569
<b>Other Employee Expenses</b>				
21000 Social Security	101,168	115,714	115,458	153,087
22000 Health	353,571	309,908	299,650	486,930
22200 Dental Insurance	-	1,890	-	1,974
24000 Medical Exams	1,145	1,500	1,671	1,500
25000 Uniforms & Laundry	7,035	6,650	5,149	6,650
25005 Uniform Purchases	2,792	11,500	11,548	11,500
26010 NYS Disability	6,302	4,218	1,874	4,218
26020 Unemployment Insurance	7,622	22,592	15,943	28,768
29001 Retirement	17,760	16,758	11,116	16,758
	497,395	490,731	462,409	711,385
<b>Utilities</b>				
31000 Electric	44,909	42,300	67,104	42,300
33000 Natural Gas	26,385	26,800	44,264	26,800
35000 Water	2,982	2,000	2,623	2,000
36010 Telephone Charges-Local	-	220	-	220
36011 Telephone Charges-Long Distance	-	195	-	195
36030 Telephone - Cellular	-	2,760	-	-
36033 Wireless	2,701	2,857	2,316	2,857
36035 Radio Communications	405	405	1,586	405
36060 Cable Television	2,108	4,095	4,857	6,610
	79,489	81,632	122,749	81,387
<b>Purchased Services</b>				
42010 Airport Liability	223,128	180,684	101,954	180,684
42041 Environmental Liability	-	-	-	47,433
42060 Property Insurance	59,875	63,000	65,751	63,000
42095 Insurance Claims	-	20,000	-	20,000
45000 Janitorial Services	-	-	8,109	-
45010 Refuse Removal Services	2,521	2,650	3,182	2,650
46010 Public Relations	42,000	42,000	6,000	42,000
49020 Engineering Services	2,520	-	11,914	-
49040 Professional Management	302,204	265,400	312,450	265,400
	632,247	573,734	509,360	621,167
<b>Material &amp; Supplies</b>				
52010 Alarm & PA Systems	8,037	7,500	5,246	7,500
52031 Electrical Repairs & Supplies	12,635	11,700	38,731	11,700
52032 Elevator Repairs & Supplies	3,658	3,500	9,003	3,500

BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

**Combined Operating Expenses by Account**

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Material &amp; Supplies</b>				
52033 HVAC	12,620	26,000	79,820	27,000
52034 Roof	3,637	4,000	9,550	3,500
52035 Plumbing Repairs & Supplies	771	5,000	7,155	5,500
52036 Automatic Door Repairs & Supplies	594	2,000	1,737	2,000
52037 Pest Control	752	-	744	-
52060 Building Maintenance	23,614	23,340	176,755	40,840
52061 Building Maintenance Materials	89	-	3,046	-
52062 Janitorial Supplies	5,264	9,000	8,499	9,000
52063 Window Washing	-	2,066	10,394	2,066
52080 Sign Expense	-	-	2,723	-
53010 Landscaping	62	-	-	-
53070 Hazardous Waste Management	1,499	-	-	-
53078 Liquid Waste Disposal	15,006	38,000	5,507	38,000
54010 Gasoline	7,017	12,000	7,809	12,000
54011 Diesel Fuel	64,258	70,000	111,723	70,000
54013 Vehicles/Equipment Tires	12,464	13,000	16,643	13,000
54021 Vehicle Repair & Maintenance	-	2,500	2,788	2,500
54022 Vehicle Communications Equipment	724	1,000	17,025	1,000
54030 General Equipment Repair/Maint	41,896	78,540	78,432	75,415
54031 Quality Control Equipment	(222)	7,000	3,114	7,000
54040 Heavy Equipment Maintenance	140,794	121,500	146,261	121,500
54070 Vehicle Shop Tools & Supplies	13,972	2,500	8,475	2,500
54075 Fuel Truck Lease	1,748	20,976	35,559	163,776
	370,887	461,122	786,740	619,297
<b>Office/Administration</b>				
55010 Office Equipment Rental	1,694	1,400	1,200	1,400
55012 Office Equipment Service Agreements	509	500	401	500
55014 Computer Systems	-	1,000	1,639	1,000
55015 Hardware/Software Maint Agreement	6,504	13,505	6,081	13,269
55016 Computer Equipment	-	750	613	4,100
55020 Office Furniture & Fixtures	10,771	-	46,793	-
55030 Printed Forms/Letterhead	1,332	200	207	200
55032 Printing Outside Services	-	300	-	300
55060 Office Supplies	4,933	5,000	5,788	5,000
55070 Payroll Services	19,322	19,000	13,947	19,000
66000 Dues & Subscriptions	17,575	16,500	25,205	18,700
66010 Training / Travel	1,628	4,500	-	4,500
66013 Function Refreshments	-	-	34	-
66015 Incentives	5,993	30,000	42,781	30,000
66060 Credit Card Service Charges	121,529	64,000	247,315	64,000
	191,790	156,655	392,003	161,969
<b>Non-Capital Equipment</b>				
	-	-	38,718	97,018
	<b>\$7,484,996</b>	<b>\$8,569,883</b>	<b>\$9,535,350</b>	<b>\$10,172,925</b>

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### Section 5 Non Operating Revenue and Expense

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count		Account Summary	Account Detail

		Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Other Nonoperating Revenue</b>					
07010	Investments Earnings - Savings	45,781	319,991	33,590	75,000
07030	Investment Earnings - Capital	20,492	308,901	89,444	1,330,432
07040	Interest Earnings - GASB 87	(197,474)	0	0	0
71000	Improvement Charges	368,400	368,400	368,400	0
71005	Customer Facility Charge Revenues	0	0	0	0
71100	Federal Airport Security Grant	126,920	136,800	138,103	138,700
71200	TSA LEO Reimbursement	0	0	0	0
71300	Federal Emergency Disaster Relief	4,683,836	5,091,757	0	5,091,757
71400	Insurance Recoveries	77,967	0	0	0
71500	Investment Income	0	0	0	0
71600	Air Service Development	0	0	0	0
79500	Passenger Facility Charges	4,055,447	3,640,402	3,640,402	4,499,902
		<b>\$9,181,369</b>	<b>\$9,866,251</b>	<b>\$4,269,939</b>	<b>\$11,135,791</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count		Account Summary	Account Detail

	Actual 2021	Budget 2022	Projection 2022	Budget 2023
<b>Other Nonoperating Expense</b>				
78015 Principal - 2017 A Refunding Bonds	-	830,000	830,000	875,000
78016 Principal - 2017 B Refunding Bonds	-	255,000	255,000	270,000
78018 Principal - 2018 B Revenue Bond	-	395,000	395,000	415,000
78019 Principal - 2019 A Revenue Bond	-	170,000	170,000	175,000
78020 Principal - 2020 A Revenue Bond	-	370,000	370,000	385,000
78021 Principal - 2020 B Revenue Bond	-	4,665,000	4,665,000	4,900,000
79015 Interest - 2017 A Refunding Bonds	191,269	238,625	238,625	197,125
79016 Interest - 2017 B Refunding Bonds	132,757	142,775	142,775	130,025
79017 Interest - 2018 A Revenue Bond	607,664	738,500	738,500	738,500
79018 Interest - 2018 B Revenue Bond	259,909	339,500	339,500	319,750
79019 Interest - 2019 A Revenue Bond	259,925	384,550	384,550	377,750
79020 Interest - 2020 A Revenue Bond	137,753	202,250	202,250	183,750
79021 Interest - 2020 B Revenue Bond	941,806	1,289,000	1,289,000	1,055,750
	<b>\$2,531,083</b>	<b>\$10,020,200</b>	<b>\$10,020,200</b>	<b>\$10,022,650</b>

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Section 6 Debt Service

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BUDGET MESSAGE

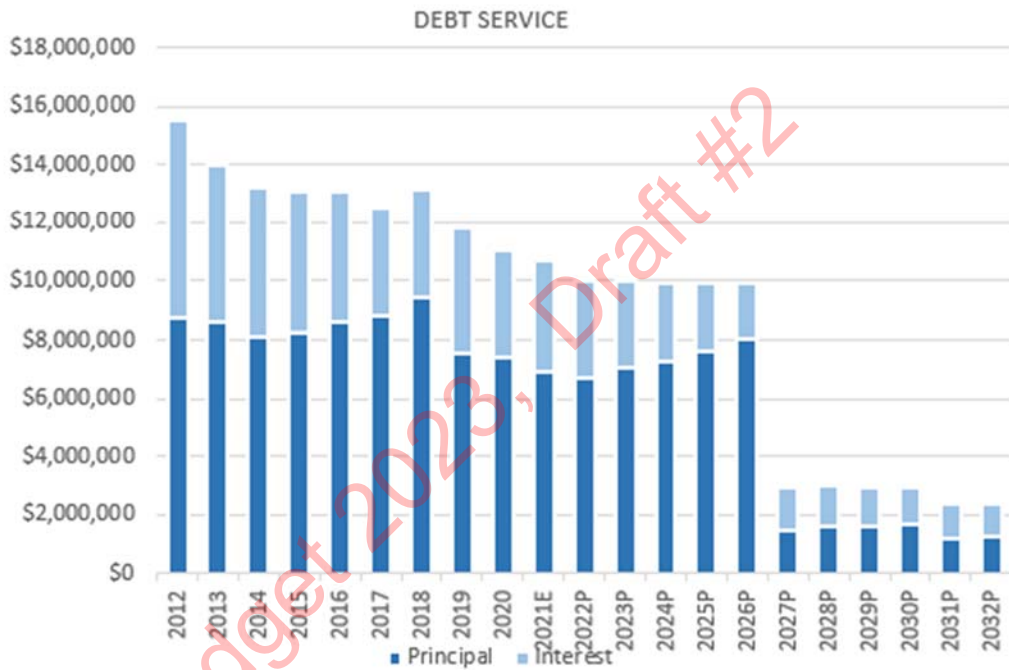
DEPARTMENT / COST CENTER

DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

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2021E does not include defeasance of \$580,000 Series 2007A Bonds.

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## DEBT POLICY

The actual amount of debt the Authority may have outstanding at any one time is limited by the following:

- The Authority's legal debt limit (\$285 million). The Authority's debt limit was increased from \$175 million to \$285 million during 2004 by State legislation enacted (Chapter 500), amending the Albany County Airport Authority Act, Title 32 of Article 8, of the New York State Public Authorities Law. The Authority has historically only issued debt to fund major capital improvement projects in excess of \$50,000.
- The Authority's Master Bond Resolution which permits new borrowings only if the Authority's net revenues equal 125% of Maximum Annual Debt Service on all debt outstanding and the proposed debt to be issued. This debt coverage calculation can be found in the Rates and Charges section of this document.
- The maintenance of investment grade debt ratings from major debt rating agencies. These agencies generally suggest that the total debt outstanding should be limited to \$100 per enplaned passenger.
- The willingness of investors in the bond market to purchase the Authority's indebtedness.
- Any negotiated bond sales are subject to the approval of the Comptroller of the State of New York and the Comptroller of the County of Albany.

The Authority also adopted a Derivatives Policy and a Variable Rate Debt Policy as summarized below.

### Derivatives Policy

The Authority adopted a Derivatives Policy which allows for the use of Derivative Financial products for capital financing. The Derivatives Policy prohibits the use of Derivative Financial products for either investment or speculation. The Derivatives Policy recognizes derivatives as non-traditional financial products, including but not limited to, floating to fixed rate swaps, swaptions, caps, floors, collars and municipal warrants. The Derivatives Policy requires:

- that transactions entered into under the policy must be for a market transaction for which competing good faith quotations may be obtained at the discretion of the Authority and with the advice and recommendation of the Authority's swap advisor, and other financial professionals;
- that transactions should produce material economic benefit believed to not otherwise be attainable under the current existing market conditions, or existing conventional debt structures, and improve the flexibility of debt management strategies;
- employ a structure that will attempt to minimize any additional floating rate basis risk, tax law risk or credit risk to the Authority and justify the acceptance of these risks for a particular transaction, based on the additional benefits to the Authority; and
- limits the total amount of derivative financial product transactions so as not to exceed thirty-three percent (33%) of the total authorized debt limit of the Authority (currently \$285 million).

### Variable Rate Debt Policy

The Authority adopted a Variable Rate Debt Policy which allows for the use of variable rate debt within prescribed limitations. The Variable Rate Debt Policy recognizes permanent and interim uses of variable rate debt. Interim use of variable rate debt may occur during the construction phase of a project for which the Authority intends to obtain permanent financing at the conclusion of the construction phase. The Variable Rate Debt Policy provides that:

- permanent variable rate debt exposure includes variable rate debt which the Authority does not intend to be refinanced by a long-term fixed rate debt;
- net permanent variable rate debt exposure is permanent variable rate debt that is not offset by the cash, cash equivalent and short-term investment assets of the Authority;

**DEBT POLICY**, continued

- net permanent variable rate debt excludes, with some exceptions, variable debt that has been synthetically changed to fixed rate debt by the use of a financial derivative hedge product with a fixed-payer interest rate swap;
- net permanent variable rate debt, excluding synthetic fixed rate transactions, should not generally exceed twenty percent (20%) of the Authority's outstanding indebtedness.

The Authority's policy is to manage its current and future debt service requirements to be in compliance with all bond covenants, while prudently meeting the capital needs of the Airport and to continue the pursuit of higher underlying ratings from the rating agencies.

**MASTER and SUPPLEMENTAL BOND RESOLUTION**

The Authority in 1995, as amended in 1997, established procedures for selection of underwriters for the sale of the Authority's bonds and for certain other matters. These procedures allow for public competitive sale, public negotiated sale or private negotiated sale of debt based upon a determination of the Chief Financial Officer and the recommendation of the Authority Chair.

In 1997 the Authority adopted a Master Bond Resolution which authorizes the issuance of Airport Revenue Bonds; prescribing the limitations on and the conditions of issuance and the form of any bonds to be issued. Two key provisions provide for an additional bonds test before the Authority issues any new debt and a covenant to maintain 125% debt service coverage of net revenues, as defined.

Since 1997, there have been sixteen supplemental resolutions.

**DEBT OUTSTANDING**

In August 2021, \$580,000 of Series 2017A (non-AMT) bonds were defeased. This transaction was completed to pay back bond funds that were used to refurbish the old Airport Administration offices that are now being occupied by a private entity.

At the beginning of 2023, it is anticipated there will be \$62,315,000 of debt outstanding. Principal payments of \$7,020,000 are due and payable during 2023. The chart below exhibits for each issue the original issue amounts, the debt to be outstanding as of December 31, 2023, the principal payments due in 2023, the interest due in 2023, the amortization of bond related receipts and expenditures that were deferred into interest costs in 2023 and the amount in debt service reserve funds.

Bond Series	Original Issue Amount	Outstanding 12-31-22	Principal Payments Due in 2023	Interest Payments Due in 2022	Total Payments Due in 2022	Outstanding 12-31-22
2017A	\$ 7,795,000	\$ 4,185,000	\$ 875,000	\$ 197,125	\$ 1,072,125	4,185,000
2017B	6,600,000	3,030,000	270,000	130,025	400,025	3,030,000
2018A	14,770,000	14,770,000	-	738,500	738,500	14,770,000
2018B	7,820,000	6,395,000	415,000	319,750	734,750	6,395,000
2019	9,620,000	9,145,000	175,000	377,750	552,750	9,145,000
2020A	4,390,000	3,675,000	385,000	183,750	568,750	3,675,000
2020B	30,220,000	21,115,000	4,900,000	1,055,750	5,955,750	21,115,000
	<u>\$81,215,000</u>	<u>\$62,315,000</u>	<u>\$7,020,000</u>	<u>\$3,002,650</u>	<u>\$10,022,650</u>	<u>\$55,295,000</u>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**DEBT SERVICE SCHEDULE**

<b>Year</b>	<b>Principal</b>	<b>Interest</b>	<b>Total</b>
2020	\$7,390,000	\$3,618,820	\$11,008,820
2021	6,945,000	3,756,050	10,701,050
2022	6,685,000	3,335,200	10,020,200
2023	7,020,000	3,002,650	10,022,650
2024	7,280,000	2,653,400	9,933,400
2025	7,625,000	2,291,250	9,916,250
2026	8,030,000	1,910,000	9,940,000
2027	1,455,000	1,508,500	2,963,500
2028	1,530,000	1,437,550	2,967,000
2029	1,585,000	1,366,275	2,951,275
2030	1,665,000	1,291,731	2,956,731
2031	1,170,000	1,212,963	2,382,963
2032	1,230,000	1,158,906	2,388,906
2033	1,285,000	1,101,800	2,386,800
2034	1,240,000	1,041,400	2,281,400
2035	1,290,000	981,750	2,271,750
2036	1,105,000	919,600	2,024,600
2037	1,165,000	864,350	2,029,350
2038	1,220,000	806,100	2,026,100
2039	1,285,000	745,100	2,030,100
2040	1,345,000	684,650	2,029,650
2041	1,410,000	621,350	2,031,350
2042	1,470,000	554,950	2,024,950
2043	1,540,000	485,700	2,025,700
2044	1,615,000	413,100	2,028,100
2045	1,690,000	336,950	2,026,950
2046	1,765,000	262,050	2,027,050
2047	1,840,000	183,700	2,023,700
2048	1,920,000	101,800	2,021,800
2049	540,000	16,200	556,200

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

	Actual 2021	Budget 2022	Projection 2022	Budget 2023	
<b>Debt Servicee</b>					
78015	Principal - 2017 A Refunding Bonds	0	830,000	830,000	875,000
78016	Principal - 2017 B Refunding Bonds	0	255,000	255,000	270,000
78018	Principal - 2018 B Revenue Bond	0	395,000	395,000	415,000
78019	Principal - 2019 A Revenue Bond	0	170,000	170,000	175,000
78020	Principal - 2020 A Revenue Bond	0	370,000	370,000	385,000
78021	Principal - 2020 B Revenue Bond	0	4,665,000	4,665,000	4,900,000
79015	Interest - 2017 A Refunding Bonds	191,269	238,625	238,625	197,125
79016	Interest - 2017 B Refunding Bonds	132,757	142,775	142,775	130,025
79017	Interest - 2018 A Revenue Bond	607,664	738,500	738,500	738,500
79018	Interest - 2018 B Revenue Bond	259,909	339,500	339,500	319,750
79019	Interest - 2019 A Revenue Bond	259,925	384,550	384,550	377,750
79020	Interest - 2020 A Revenue Bond	137,753	202,250	202,250	183,750
79021	Interest - 2020 B Revenue Bond	941,806	1,289,000	1,289,000	1,055,750
		<b>\$2,531,083</b>	<b>\$10,020,200</b>	<b>\$10,020,200</b>	<b>\$10,022,650</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION 71

10 Series 2017A Refunding Bonds(Non-AMT)

Bond Series: Series 2017A Refunding Bond (Non-AMT)

Date: March 29, 2017

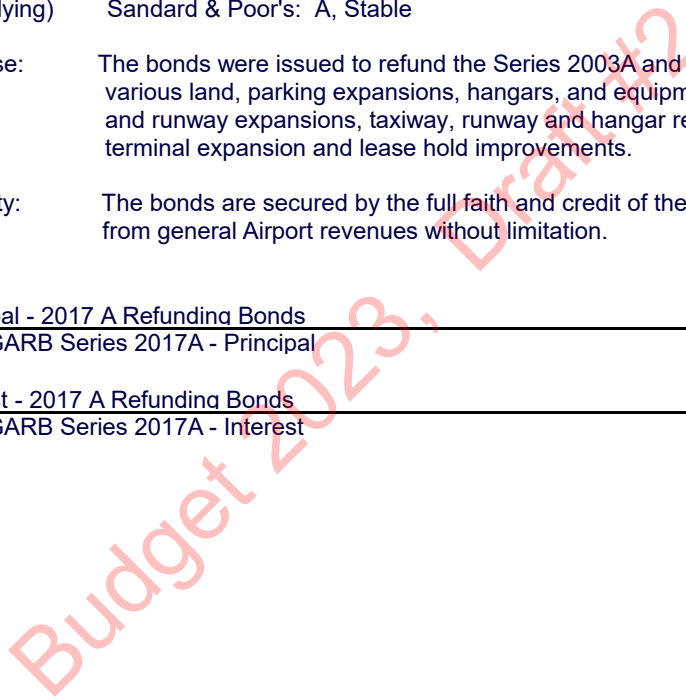
Payable: Principal is payable annually on December 15 with interest paid semiannually each June 15 and December 15.

Rating: Moody's: A3  
(underlying) Sandard & Poor's: A, Stable

Purpose: The bonds were issued to refund the Series 2003A and 2006A Bonds and finance various land, parking expansions, hangars, and equipment acquisitions, apron and runway expansions, taxiway, runway and hangar rehabilitations, certain terminal expansion and lease hold improvements.

Security: The bonds are secured by the full faith and credit of the Authoirty and are payable from general Airport revenues without limitation.

<u>78015</u>	<u>Principal - 2017 A Refunding Bonds</u> MFZ-GARB Series 2017A - Principal	<u>875,000</u>
<u>79015</u>	<u>Interest - 2017 A Refunding Bonds</u> MFZ-GARB Series 2017A - Interest	<u>197,125</u>
		<b>\$ 1,072,125</b>



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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION

71

20 Series 2017B Refunding Bonds(AMT)

Bond Series: Series 2017B Refunding Bond (AMT)

Date: March 29, 2017

Payable: Principal is payable annually on December 15 with interest paid semiannually each June 15 and December 15.

Rating: Moody's: A3  
(underlying) Sandard & Poor's: A, Stable

Purpose: The bonds were issued refund the Series 2006C Bonds and to finance the construction of a 42,800 square foot aviation service and maintenance facility, certain terminal renovations, general aviation hangar renovatons, construction of additional general aviation T- hangars, fuel farm upgrades and equipment for use by Airport management contractors.

Security: The bonds are secured by the full faith and credit of the Authoirty and are payable from general Airport revenues without limitation.

78016	Principal - 2017 B Refunding Bonds MFZ-GARB Series 2017B - Principal	270,000
79016	Interest - 2017 B Refunding Bonds MFZ-GARB Series 2017B - Interest	130,025
		<b>\$ 400,025</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION

71

30 Series 2018A Revenue Bonds(Non-AMT)

Bond Series: Series 2018A Revenue Bond (Non-AMT)

Date: November 15, 2018

Payable: Principal is payable annually on December 15 with interest paid semiannually each June 15 and December 15.

Rating: Moody's: A3  
(underlying) Sandard & Poor's: A

Purpose: The Series 2018A Bonds were issued to (i) finance \$15million of project costs in the Authority's 2015-2019 Five-Year Capital Plan (the "Capital Plan"), (ii) make the require deposit to the Bond Reserve Account for the Series 2018A Bonds, and (iii) to pay the costs of issuing the Series 2018A Bonds.

The Capital Plan approved by the County of Albany, as amended in 2017, includes the issuance of up to \$38.5 million in bonds to fund projects included in the plan. On August 14, 2018 the State of New York announced a \$92 million Albany International Airport Modernization Project (the "Project"). The Project includes an Airport Highway Access Project funded by the State at an estimated cost of \$50 million and a \$42.2 million Airport Modernization Project to which the State is contributing \$22.1 million in grant funding. The Authority intends to use \$14.1 million of the Series 2018A Bond Proceeds and other available funds to fund a portion of the Airport Modernization Project.

The Allbany International Airport Modernization Project includes:

1. Construction of a 1,000 unit, multi-level parking garage.
2. Energy-effiecient LED lights illuminating a bridge connecting the garage to the terminal.
3. Parking access improvements including lighting to highlight available parking spaces.
4. Terminal Projects that will include refurbishing the escalators, restrooms, waiting rooms and food courts.
5. The Authority will use \$900,000 of the Series 2018A Boind proceeds to fund other capital expenditures included in the Capital Plan.

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation

79017	Interest - 2018 A Revenue Bond MFZ-GARB Series 2018A	738,500
		<b>\$ 738,500</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION

71

40 Series 2018B Revenue Bonds(AMT)

Bond Series: Series 2018B Revenue Bond (AMT)

Date: November 15, 2018

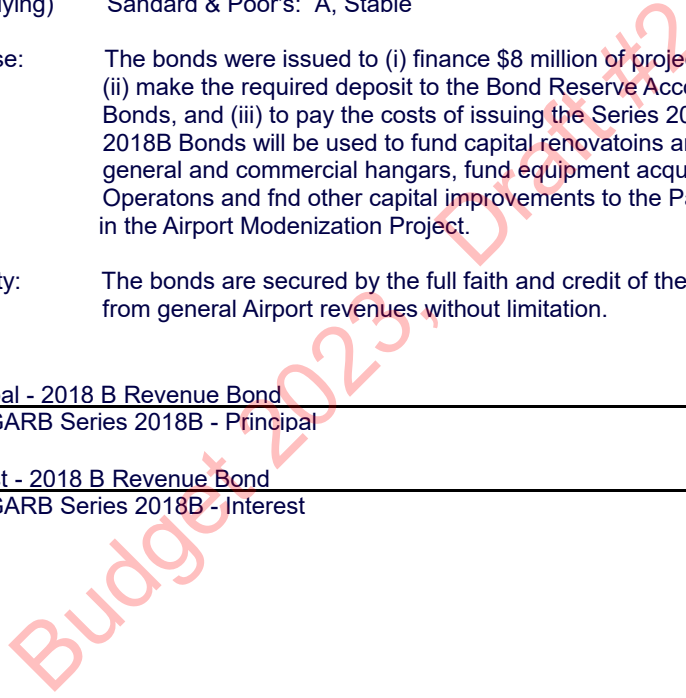
Payable: Principal is payable annually on December 15 with interest paid semiannually each June 15 and December 15.

Rating: Moody's: A3  
(underlying) Sandard & Poor's: A, Stable

Purpose: The bonds were issued to (i) finance \$8 million of project costs in the Capital Plan, (ii) make the required deposit to the Bond Reserve Account for the Series 2018B Bonds, and (iii) to pay the costs of issuing the Series 2018B Bonds. The Series 2018B Bonds will be used to fund capital renovatoins and improvements to general and commercial hangars, fund equipment acquisitions for its Fixed Base Operatons and fnd other capital improvements to the Passenger Terminal included in the Airport Modenization Project.

Security: The bonds are secured by the full faith and credit of the Authoirty and are payable from general Airport revenues without limitation.

78018	Principal - 2018 B Revenue Bond	
	MFZ-GARB Series 2018B - Principal	415,000
79018	Interest - 2018 B Revenue Bond	
	MFZ-GARB Series 2018B - Interest	319,750
		<b>\$ 734,750</b>



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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION 71

50 Series 2019 Revenue Bonds(Non-AMT)

Bond Series: Series 2019A Revenue Bond (Non-AMT)

Date: November 26, 2019

Payable: Principal is payable annually on December 15 with interest paid semiannually each June 15 and December 15.

Rating: Moody's: A3  
(underlying) Sandard & Poor's: A, Stable

Purpose: The bonds were issued to finance a portion of the Upstate Airport Development & Revitalization Project at the Airport.

Security: The bonds are secured by the full faith and credit of the Authoirty and are payable from general Airport revenues without limitation.

<u>78019</u>	<u>Principal - 2019 A Revenue Bond</u>	
	MFZ-GARB Series 2019A - Principal	175,000
<u>79019</u>	<u>Interest - 2019 A Revenue Bond</u>	
	MFZ-GARB Series 2019A - Interest	377,750
		<u>\$ 552,750</u>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION

71

60 Series 2020A Forward Refunding Bonds(Non-AMT)

Bond Series: Series 2020B Forward Refunding Bonds (Non-AMT)

Date: March 18, 2020

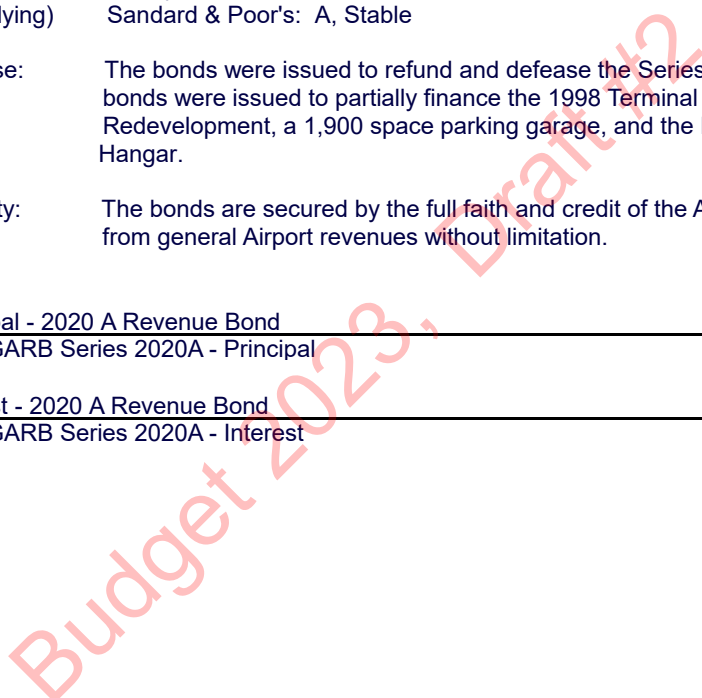
Payable: Principal is payable annually on December 15 with interest paid semiannually each June 15 and December 15.

Rating: Moody's: A3  
(underlying) Sandard & Poor's: A, Stable

Purpose: The bonds were issued to refund and defease the Series 2010A Bonds. The refunded bonds were issued to partially finance the 1998 Terminal Improvement and Airport Redevelopment, a 1,900 space parking garage, and the New York Police Executive Hangar.

Security: The bonds are secured by the full faith and credit of the Authoirty and are payable from general Airport revenues without limitation.

<u>78020</u>	Principal - 2020 A Revenue Bond	
	MFZ-GARB Series 2020A - Principal	385,000
<u>79020</u>	Interest - 2020 A Revenue Bond	
	MFZ-GARB Series 2020A - Interest	183,750
		<b>\$ 568,750</b>



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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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71 AUTHORITY ADMINISTRATION 71

70 Series 2020B Forward Refunding Bonds(AMT)

Bond Series: Series 2020B Forward Refunding Bonds (AMT)

Date: March 18, 2020

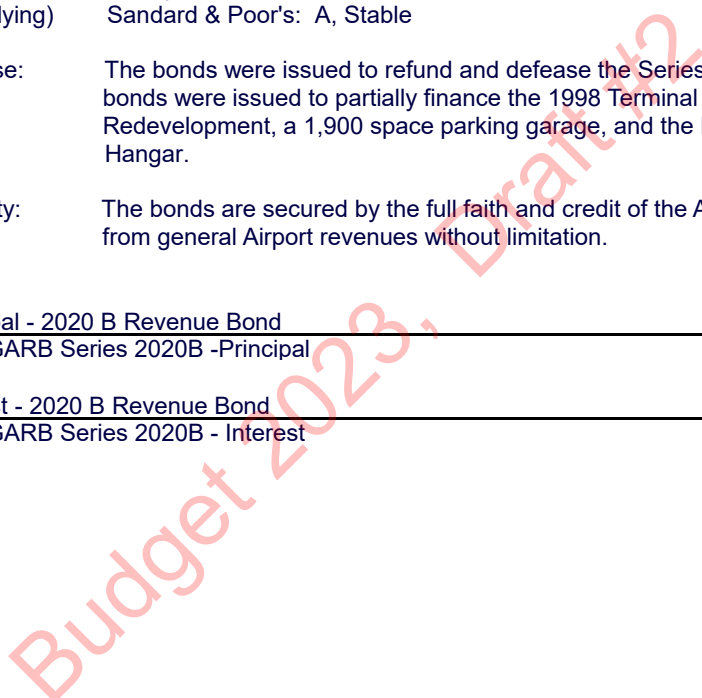
Payable: Principal is payable annually on December 15 with interest paid semiannually each June 15 and December 15.

Rating: Moody's: A3  
(underlying) Sandard & Poor's: A, Stable

Purpose: The bonds were issued to refund and defease the Series 2010A Bonds. The refunded bonds were issued to partially finance the 1998 Terminal Improvement and Airport Redevelopment, a 1,900 space parking garage, and the New York Police Executive Hangar.

Security: The bonds are secured by the full faith and credit of the Authoirty and are payable from general Airport revenues without limitation.

78021	Principal - 2020 B Revenue Bond MFZ-GARB Series 2020B -Principal	4,900,000
79021	Interest - 2020 B Revenue Bond MFZ-GARB Series 2020B - Interest	1,055,750
		<b>\$ 5,955,750</b>
		<b>\$ 10,022,650</b>



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# Section 7 Capital Improvement Program

Capital Contributions

and

Capital Expenditures

Budget 2023 Draft #2

FIVE-YEAR CAPITAL PROGRAMS

The enabling legislation creating the Authority (Chapter 686 of the Laws of 1993) sets forth in section 2784.3. (a) The following:

“On or before September first, nineteen hundred ninety-five, and on or before September first on every fifth year thereafter, the Authority shall submit to the county legislature a capital projects plan for the five year period commencing January first of the following year. The plan shall set goals and objectives for capital spending and describe each capital project proposed to be initiated in each of the years covered by the plan. Each plan shall also set forth an estimate of the amount of capital funding required each year and the expected sources of such funding.”

The first-five year capital program covering the years 1996 through 2000 totaling \$49,571,843 was approved by the Albany County Legislature, in Resolution 280, adopted on September 11, 1995. There was one amendment to the five year capital plan for \$6,605,319 approved in Resolution 251, adopted on July 13, 1998 which increased the total approved capital program to \$56,177,162.

The five-year capital plan for years 2000 through 2004 totaling \$232,400,000 was approved by the Authority on February 7, 2000 and the Albany County Legislature in Resolution No. 39-00, adopted on February 14, 2000. There was one amendment to the five year capital plan for \$26,000,000, approved in Resolution No. 180, adopted on April 14, 2003, increasing the total amount to \$258,400,000.

The five-year capital plan for the years 2005 through 2009 totaling \$264,900,000 was approved by the Authority May 3, 2004 and the Albany County Legislature in Resolution No. 400, adopted August 9, 2004.

The five-year capital plan for the years 2010 through 2014 totaling \$139,300,000 was approved by the Authority September 14, 2009 and the Albany County Legislature in Resolution No. 477, adopted December 7, 2009.

The five-year capital plan for years 2015 through 2019, totaling \$120,520,000, was approved by the Authority on September 22 2014 and by the Albany County Legislature in Resolution No. 411, adopted on November 10, 2010. An amendment to the five-year capital plan for \$22,000,000, approved in Resolution No. 167, adopted on May 7, 2017, increased the total amount to \$142,520,000. A second amendment to the 2015-2019 five-year capital plan is attached to this 2020 through 2024 five-year capital plan that decreases the plan by \$5.66 million to \$136.86 and reflects increased spending on projects that received more than previously anticipated levels of federal and state grant funding.

The five-year capital plan presented for the years 2020 through 2024 provides for potential projects totaling \$180,000,000. The projects included represent the Authority's estimate of the numerous potential airport developments which could occur during the next five years. The estimates are based upon the best case scenario for variable economic and aviation industry conditions during the five-year plan period. A description of each project is included herein. Some of these projects are contingent upon the future realization of currently potential increases in airport passenger traffic and/or airport tenant activities. Therefore, the actual initiation and projected timing for each project could be altered and the project may not actually be initiated during the five-year plan. Factors that could cause increases in activities at the Airport include introduction of one or more new commercial carriers, leasing property to new aeronautical tenants, and improvements in the regional and national economies.

The potential funding sources represent the Authority's current estimate of those projects which are eligible for federal funding and the related New York State share thereof. As of this date, the total amount of Federal entitlement or discretionary funding will be made available to the Authority during this five-year period is not known. The remaining projects, if they are initiated, will be funded by Authority resources, either from airport capital funds or from the issuance of Authority debt.

Many of the projects are dependent on future growth in passengers, cargo and general aviation usage of the Airport and the related support facilities and equipment needed to meet that growth. Also, many of these projects are dependent on their eligibility for available Federal and State funding, or on the ability of the Authority to issue indebtedness. The actual time for starting each project is dependent upon this growth and availability of funding.



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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FIVE-YEAR CAPITAL PROGRAMS, continued

The total effect any Capital Program will have on future operating budgets is evaluated at the time a specific project is authorized by the Authority to be started, unless a project is mandated for safety or health purposes. All other projects are undertaken based on a cost-benefit analysis.

**CAPITAL DEVELOPMENT**

The Airline Use and Lease Agreement, in place January 1, 2016, provides for annual capital expenditure.

The 2016 agreement provides initially for \$3,000,000 annually adjusted by the same percentage as the annual increase, or decrease, in non-airline revenues. Any amount not currently utilized is carried forward by the Authority for use in subsequent years. In the current Airline Use and Lease Agreement, the amount funded during 2016 was fixed at \$3.0 million, in subsequent years the amount will be increased by the percentage growth in non-airline revenues over airline revenues. In Budget 2022, \$2,838,616 is used for project capital funding.

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BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

**Schedule of Grants**

Status	Grant No.	Grant Title	Grant Amount	Est. Paid Dec 31, 2021
<u>New York State Grants - Federal Aviation Administration AIP 5% Match</u>				
Open	PIN 1A00.25	Replace Terminal Escalators #16-#17 and #20-#21	\$5,091,757	
Open	PIN 1A00.26	Replace Rwy 10-28, Twy C and Taxiway Lighting	320,510	
Open	PIN 1A00.27	Replace Rwy 10-28, Twy C and Taxiway Lighting	6,385,392	
Open	PIN 1A00.28	Acquire Four Pieces of Snow Removal Equipment	69,289	
Open	PIN 1A00.29	Airfield Drainage Improvements Phase 2 Culvert Replace.	91,007	
Pending	PIN 1A00.X1	Twy A Pavement Rehabilitation, Phase 1 of 2		
Pending	PIN 1A00.X2	Twy A Pavement Rehabilitation, Phase 2 of 2		
Pending	PIN 1A00.X3	Rehab Rwy 10-28, Phase 1 of 2	164,000	
<u>New York State Grants - AIR-99</u>				
Open	PIN 1A00.99	Airport Fuel Farm Security & Safety Improvements Project	241,902	
Open	PIN 1A00.98	Terminal Ramp Glycol Drainage Replacement	880,000	
Open	PIN 1A00.97	Modernization and Renovation of ALB	19,371,525	
Pending	PIN1A00.100	Terminal Security Project	60,000,000	

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Schedule of Grants**Federal Grants - Airport Improvement Program

	Grant No.	Grant Title	Grant Amount	Est. Paid Dec 31, 2022
Closed	AIP135-2018	Replace Passenger Board Bridges B5, B7, B8 and C3	\$3,303,400	\$3,303,400
Closed	AIP136-2018	Replace Terminal Escalators #16-#17 and #20-#21	1,768,838	1,768,838
Closed	AIP137-2018	Replace Rwy 10-28, Twy C and Taxiway Lighting	161,568	161,568
Open	AIP138-2019E	Replace Rwy 10-28, Twy C and Taxiway Lighting	2,538,456	2,341,246
Open	AIP139-2019E	Acquire Four Pieces of Snow Removal Equipment	1,122,493	863,856
Open	AIP140-2019E	Airfield Drainage Improvements Phase 2 Culvert Replace.	1,474,291	1,474,291
Open	AIP141-2019E	Airport Master Plan Study	676,039	400,000
Open	AIP142-2020E	Replace Passenger Boarding Bridges A3, A5, B10 and C1	3,489,700	442,330
Open	AIP143-2020	CARES Act	15,277,876	15,277,876
Open	AIP144-2021	CRRSA	5,091,757	-
Open	AIP145-2021	CRRSA - Concession	320,510	320,510
Open	AIP146-2021E	Rehab. Taxiway A, Design and Construction, multi-year	5,989,151	5,989,151
Open	AIP147-2021D	Acquire Three Pieces of Snow Removal Equipment	1,537,634	-
Pending	AIP148-2022	Airport Rescue Grant	12,113,224	-
Pending	AIP149-2022	Airport Rescue Grant - Concession Relief (ARPA)	1,282,039	1,282,039
Pending	AIP150-2022E	Rehab. Rwy 10-28 (1,080K SF) Design and Const. multi-year	7,144,824	6,000,000

E Entitlement (estimated \$4,800,000 annually)

D Discretionary

ED Combination Entitlement and Discretionary

Grant number includes federal fiscal year (Sep 30) awarded.

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview	Position Count		Account Summary		Account Detail

**Contributed Capital**

**00911 Contributed Capital - FAA**

AIP141-20	MFZ-Airport Master Plan - 2021		1	365,154	365,154
AIP141-20	MFZ-Airport Master Plan - 2022		1	134,846	134,846
AIP143-20	MFZ-FAA - CARES Act, recorded as Non Operating Revenue		-	0	0
AIP147-21	MFZ-FAA Discretionary - Equipment Purchases		1	950,000	950,000
AIP148	MFZ-FAA AIP148 - Bldg. #101 Terminal Security Checkpoint		1	12,000,000	12,000,000
AIP150-23	MFZ-FAA Entitlement - Rehab 10/28 Pavement, Phase 1 of 2		1	3,224,000	3,224,000
AIP15X-23	MFZ-FAA Entitlement - Rehab 10/28 Pavement, Phase 2 of 2		1	2,920,298	2,920,298
AIP15X-23	MFZ-FAA BIL AIP15X-23 - Bldg. #101 Terminal Security Checkpoir		1	28,000,000	28,000,000
ATP23	ATP-23-20-01 Terminal Concourse A - Discretionary (inc 2 PBB a		1	23,100,000	23,100,000
ATP23	ATP-23-20-01 Bldg. #303 (Air Traffic Control Tower) Improvement		1	4,205,000	4,205,000
PFC20-04	MFZ-PFC20-04 Fund Drawdown - Escalator		1	470,000	470,000
PFC20-04	MFZ-PFC20-04 Fund Drawdown		1	255,000	255,000
PFC20-04	MFZ-PFC20-04 Fund Drawdown - Remaining Terminal Fire Alarm		1	445,250	445,250
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Rehab Terminal Apron		1	20,000,000	20,000,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Perimeter Gate and Fence Rep		1	900,000	900,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - PFC Administration		1	170,000	170,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Bldg. #101 PBB A6 and B6 Rep		1	2,000,000	2,000,000
PFC22-05	MFZ-PFC22-05 Fund Drawdown - Two (2) Airfield Brooms		2	550,000	1,100,000
PFC23-06	MFZ-PFC23-06 Fund Drawdown - RWY01/19 PAPI and LED Cent		1	200,000	0
PFC23-06	MFZ-PFC23-06 Fund Drawdown - Bldg. #101 Terminal Generator		1	1,000,000	1,000,000
PFC23-06	MFZ-PFC23-06 Fund Drawdown - Terminal Enhancements		1	1,000,000	1,000,000
RESERVE	MFZ-Reserve Terminal Concourse A - Discretionary (inc 2 PBB a		1	2,000,000	2,000,000
			0		<b>104,239,548</b>

**00912 Contributed Capital - State**

	MFZ-NYS Rehab Rwy 10-28, 5% Share		1	114,000	114,000
NYS100	MFZ-NYS100 Bldg. #101 Terminal Security Checkpoint		1	60,000,000	60,000,000
			0		<b>60,114,000</b>
					<b>\$164,353,548</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview	Position Count	Account Summary	Account Detail
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**Capital Expenditure**

**2023 Capital Projects**

**79400** Current Year Capital Expenditures

AIP23	AIP-23-20-01	Bldg. #101 Terminal Security Checkpoint Improvements	100,000,000
			<u>100,000,000</u>
ATP23	ATP-23-20-02	Bldg. #101 (Terminal) Concourse A Improvements (Freight Elevator	23,100,000
ATP23	ATP-23-35-01	Bldg. #303 (Air Traffic Control Tower) Improvements	4,205,000
			<u>27,305,000</u>
PFC22-05	PFC-22-10-01	Reconstruction Terminal Apron	20,000,000
PFC22-05	PFC-22-10-02	Perimeter Gate and Fence Replacement	900,000
PFC22-05	PFC-22-10-05	PFC Administration	170,000
PFC22-05	PFC-22-20-01	Bldg. #101 (Terminal) PBB A6 and B6 Replacement	2,000,000
PFC22-05	PFC-22-50-04	Two (2) Airfield Brooms	1,100,000
			<u>24,170,000</u>
PFC23-06	PFC-23-20-03	Bldg. #101 (Terminal) Generator Rehab.	1,000,000
PFC23-06	PFC-23-20-04	Terminal Concourse A Terminal Enhancements	1,000,000
			<u>2,000,000</u>
R&C21	R&C-21-30-17	Bldg #301 & #302 Roof Repair	100,000
R&C21	R&C-21-30-19	Bldg #109 Millionaire Air Roof Repair	300,000
			<u>400,000</u>
R&C22	R&C-22-20-01	Terminal Air Handler Upgrade	400,000
R&C22	R&C-22-50-04	FBO Fuel Truck 50/50 Auto/Diesel Fuel	225,000
			<u>625,000</u>
R&C23	R&C-23-30-01	Landside Terminal Area Irrigation System	55,000
R&C23	R&C-23-35-02	Bldg. #200 (NYS State Police) Boiler Repair	200,000
R&C23	R&C-23-35-03	Bldg. #301 (Storage Garage) Removal and Replace Overhead Gar:	105,000
R&C23	R&C-23-35-04	Bldg. #302 (Storage Garage) Removal and Replace Overhead Gar:	520,000
R&C23	R&C-23-50-01	C1 Pickup Truck w Utility Body Replacement	66,500
R&C23	R&C-23-50-02	M3 Pickup Truck with Plow Replacement	54,000
R&C23	R&C-23-50-03	M10 Pickup Truck with Utility Body Replacement	66,500
R&C23	R&C-23-50-04	M8 Pickup Truck with Plow Replacement	56,000
R&C23	R&C-23-50-05	P5 Pickup Truck with Plow Replacement	54,000
R&C23	R&C-23-50-06	Two (2) Shuttle Bus CNG Replacements (P15 &P18)	216,000
R&C23	R&C-23-50-07	M84 Replacment Tractor with Boom Mower Attachment	155,000
R&C23	R&C-23-50-08	Replacement Tractor with York Rake	80,000
R&C23	R&C-23-50-09	Vehicle Alignment Machine	60,000
R&C23	R&C-23-50-10	Local Portion of Grant and other Projects	500,000
			<u>2,188,000</u>
RES23	RES-22-30-03	Land Acquisition	-
RES23	RES-23-20-05	Terminal Concourse A Design	2,000,000
RES23	RES-23-35-04	Bldg #203 Improvements	400,000
			<u>2,400,000</u>
			<b>159,088,000</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Capital Expenditure**

**Construction in Progress at Dec 31, 2022**

**79400**      Current Year Capital Expenditures

AIP141-20	AIP-21-10-01	Airport Master Plan, Funded 100% FAA, AIP-141-20	715,154
AIP141-20	AIP-21-10-01	Airport Master Plan, Funded 100% FAA, AIP-141-20	<u>(500,000)</u>
			215,154
AIP147-21	AIP-21-50-01	One (1) Blower REJECTED	-
AIP147-21	AIP-21-50-03	One (1) Loader	369,000
AIP147-21	AIP-21-50-05	One (1) Sweeper	<u>580,635</u>
			949,635
AIP150-22	AIP-22-10-07	Rehab Rwy 10-28, Phase 1 of 2	7,144,824
AIP150-22	AIP-22-10-07	Rehab Rwy 10-28, Phase 1 of 2	<u>(3,900,048)</u>
			3,244,776
PFC20-04	PFC-21-20-03	Replace Terminal Escalators #22, #23	1,200,000
PFC20-04	PFC-21-20-03	Replace Terminal Escalators #22, #23, portion completed	<u>(730,560)</u>
			469,440
R&C21	R&C-21-20-14	Computer Based Training	<u>151,000</u>
			151,000
R&C22	R&C-22-10-07	AIP150 Rwy 10-28 5 percent match	<u>114,000</u>
			114,000
R&C23	NYS-22-10-07	Rehab Rwy 10-28, Phase 1 of 2	<u>114,000</u>
			114,000
			<b><u>5,258,005</u></b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview	Position Count		Account Summary		Account Detail

**Capital Expenditure**

**2022 Capital Projects Completed**

**79400** Current Year Capital Expenditures

AIP146-21	AIP-21-10-05	Twy A Pavement Rehabilitation, Phase 1 of 2		4,500,000
				<u>4,500,000</u>
AIP14Y6-22	AIP-21-10-05	Twy A Pavement Rehabilitation, Phase 2 of 2		1,489,151
				<u>1,489,151</u>
PFC20-04	PFC-21-20-09	Airport Pavement Management Program		255,000
PFC20-04	PFC-21-20-15	Terminal Fire Alarm Replacement		1,745,250
				<u>2,000,250</u>
R&C21	R&C-21-20-12	Replace Airside High Mast Lights with LED lights		350,000
R&C21	R&C-21-30-09	FAA ATCT Elevator		350,000
R&C21	R&C-21-30-15	Hangar 1 Sprinkler		100,000
				<u>800,000</u>
R&C22	R&C-22-10-01	Revert Parking Lot C to aircraft apron		900,000
R&C22	R&C-22-50-01	M-44 Replacement Street Sweeper PURCHASED 22-03-10-03; \$		335,000
R&C22	R&C-22-50-02	M-70 and M-71 Replacements Flail Mowers PURCHASED One (1		340,000
R&C22	R&C-22-50-03	Additional Skid steer for new garage PURCHASED 22-07-10-06; \$		67,000
				<u>1,642,000</u>
Z COMPLETE	R&C-22-99-00	Projects Completed in 2022		<u>(10,431,401)</u>
				<u>(10,431,401)</u>
				-

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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview	Position Count	Account Summary	Account Detail
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**Capital Expenditure**

**2021 Capital Projects Completed**

**79400**      Current Year Capital Expenditures

AIP142-20	AIP-21-20-11	Passenger Boarding Bridge Renovation, Funded 100% AIP142-20	3,489,700
AIP142-20	AIP-21-20-11	Passenger Boarding Bridge Renovation, Funded 100% AIP142-20	<u>(3,489,700)</u>
			-
R&C21	R&C-21-20-01	Terminal Improvement	300,000
R&C21	R&C-21-20-05	Elevator Modernization for Elevator #12, Gate A, Building 79	195,000
R&C21	R&C-21-30-01	LED Upgrade Exterior Lights -Terminal - High Master	27,000
R&C21	R&C-21-30-03	LED Upgrade Exterior Lights -Terminal Front	14,000
R&C21	R&C-21-30-05	LED Upgrade Exterior Lights	14,000
R&C21	R&C-21-30-07	Acquisition of Street Lights	220,000
R&C21	R&C-21-99-00	Projects Completed in 2021	<u>(770,000)</u>
			-
			-

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BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview	Position Count	Account Summary	Account Detail
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**Capital Expenditure**

**2023 - 2026 Capital Projects**

**79400**      Current Year Capital Expenditures

Z 2024	AIP-23-10-XX	RWY 01/19 Design and Construction (8,500 x 150') Phase 1 of 2	7,200,000
Z 2024	PFC-23-10-03	RWY 01/19 PAPI and L.E.D. Centerline Lights (WILL COMPLETE	700,000
Z 2024	PFC-23-20-XX	Bldg. #101 Remove Escalators #5 and #6 in B Concourse	50,000
Z 2024	R&C-21-30-11	Sicker Rd.	300,000
Z 2024	R&C-23-10-XX	Bldg. #300 (Cargo Building) Rehab Apron	900,000
Z 2024	R&C-23-35-XX	Backup Generator Glycol Facility	100,000
Z 2024	R&C-23-35-XX	Bldg. #112 (Hangar #1) Removal and Replace Hangar Door	500,000
Z 2024	R&C-23-35-XX	Bldg. #301 (Airfield Maintenance) Backup Generator, 130 Sicker f	80,000
Z 2024	R&C-23-50-XX	Letro Tug For Million Air	95,000
Z 2024	R&C-23-50-XX	P/C Air/Heater for Aircraft for Million Air	-
Z 2024	R&C-24-30-XX	Land Acquisition	-
Z 2024	R&C-24-30-XX	Paint Bldg. 112 (Hangar 1)	30,000
Z 2024	Z-Z-Projects		<u>(9,955,000)</u>
			-
Z 2025	AIP-23-10-XX	Reconstruct Twy M, Q, and Air Cargo & GA Arpon	6,000,000
Z 2025	AIP-23-10-XX	Replace Terminal Elevators #1 - #12	3,000,000
Z 2025	AIP-23-10-XX	Replace Three (3) ARFF Trucks	3,000,000
Z 2025	AIP-23-10-XX	RWY 01/19 Design and Construction (8,500 x 150') Phase 2 of 2	2,900,000
Z 2025	R&C-23-35-XX	Bldg. #211 (Commute) Removal & Replace Hangar Door	500,000
Z 2025	R&C-25-10-XX	Relocate Training Aircraft	100,000
Z 2025	R&C-25-30-XX	Land Acquisition	-
Z 2025	Z-Projects		<u>(15,500,000)</u>
			-
Z 2026	AIP-26-XX	Land Acquisition Part 150 Noise Compatability Program	700,000
Z 2026	AIP-26-XX	Snow Removal Equipment (SRE) Building	3,000,000
Z 2026	R&C-23-10-XX	Bldg. #201 (CommuteAir) Ramp Expansion	-
Z 2026	R&C-23-35-XX	Bldg. #406, Laundry Building Roof Repair	-
Z 2026	Z-Projects		<u>(3,700,000)</u>
			-
			-

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** AIP-23-20-01

**CIP Description:** Building #101 Terminal Security Checkpoint Improvements

**Category:** 20 - Terminal

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** Pending

**Project Scope:** Replacement of the existing bridge that connects the North Garage to the terminal building. The replacement bridge will provide \_\_\_\_\_ square feet of space that will allow the right-sizing of checkpoint queuing lanes and elimination of vertical and horizontal circulation pinch points at the terminal security entrance.

Project Funding Cash Flow:	2022	2023	2024	2025 <sup>(1)</sup>	Total <sup>(2)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	5,000,000	5,000,000	18,000,000	28,000,000
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA 03-36-0001-148-2022	-	-	12,000,000	-	12,000,000
State Grants	-	10,000,000	50,000,000	-	60,000,000
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	\$ -	\$15,000,000	\$67,000,000	\$18,000,000	\$100,000,000

Project Cost Cash Flow:	2022	2023	2024	2025 <sup>(1)</sup>	Total <sup>(2)</sup>
Design	\$ -	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 10,000,000
Construction	-	9,500,000	74,000,000	-	83,500,000
Construction Management	-	-	5,000,000	-	5,000,000
Inspection	-	500,000	1,000,000	-	1,500,000
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$15,000,000	\$85,000,000	\$ -	\$100,000,000

<sup>(1)</sup> Also includes Years 2026, 2027, 2028, funded \$5,000,000, \$5,000,000 and \$8,000,000, respectively.

<sup>(2)</sup> Included in Budget 2023 as total appropriation

- \* AIP - Airport Improvement Program
- AIG - Airport Infrastructure Grant
- ARPA - American Rescue Plan
- ATP - Airport Terminal Program
- BIL - Bipartisan Infrastructure Law

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** ATP-23-20-02

**CIP Description:** Building #101 (Terminal) Concourse A Improvements

**Category:** 20 - Terminal

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** Pending

**Project Scope:** Construction of improvements at Concourse A to include two (2) additional passenger gates with Passenger Boarding Bridges. Also included is the design and construction/ replacement of the freight elevator. Design is not a part of this project and is funded separately as RES-23-20-01.

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	23,100,000	-	-	23,100,000
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	\$ -	\$23,100,000	\$ -	\$ -	\$ 23,100,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	23,100,000	-	-	23,100,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$23,100,000	\$ -	\$ -	\$23,100,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

<sup>(2)</sup> Design is funded as project RES-20-01

- \* AIP - Airport Improvement Program
- AIG - Airport Infrastructure Grant
- ARPA - American Rescue Plan
- ATP - Airport Terminal Program
- BIL - Bipartisan Infrastructure Law

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** ATP-23-35-01

**CIP Description:** Building #303 (Air Traffic Control Tower) Improvements

**Category:** 35 - Landside

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** Pending

**Project Scope:** Rehabilitate Building #303, Air Traffic Control Tower (ATCT), including the Terminal Radar Approach Control (TRACON) building adjacent to the ATCT. This rehabilitation includes replacement of roofs on the tower cab, penthouse, TRACON building, and connecting walkways; remove rubber tile floors and replace with vinyl; replace all exterior weather tight joints along the precast panels and other areas of the building; replace elevator and lighting fixtures with Energy-Star LED energy efficient equipment; repair and replace several doors, hardware, and frames; replace two boilers and associated system pumps; replace condensing units along with associated refrigerant piping; replace computer room air condition units (CRAC) in equipment room and TRACON building; provide electric heaters in tower stairwell; replace humidifiers throughout the facility and replace fire pumps.

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG - Tower	-	4,205,000	-	-	4,205,000
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	<u>\$ -</u>	<u>\$ 4,205,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,205,000</u>

<b>Project Cost Cash Flow:</b>					
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	4,205,000	-	-	4,205,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	<u>\$ -</u>	<u>\$ 4,205,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,205,000</u>

<sup>(1)</sup> Included in Budget 2023 as total appropriation  
<sup>(2)</sup> Design is funded as project RES-20-01

- \* AIP - Airport Improvement Program
- AIG - Airport Infrastructure Grant
- ARPA - American Rescue Plan
- ATP - Airport Terminal Program
- BIL - Bipartisan Infrastructure Law



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** PFC-22-10-01

**CIP Description:** Reconstruction Terminal Apron

**Category:** 10 - Airside

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** Pending

**Project Scope:** This project will include design, construction management and the removal of approximately existing 677,794 square feet of existing asphalt pavement, removal of all sub standard areas of sub base material, cleaning and/or replacement of existing drainage pipe including under drains, proof rolling of sub grade, placement and compaction of all newly installed P-209 and placement of P-401 B & S materials in lifts. This project will also include joint sealing, striping and site restoration including topsoil, seed and mulching. This will be a complicated phased project to insure that all airline operations are maintained throughout the duration of the proposed project. This project is eligible pursuant to 158.15(a)(1) and will enhance safety at the airport and for the national air transportation system.

Project Funding Cash Flow:	2022	2023	2024	2025 <sup>(1)</sup>	Total <sup>(2)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG - Tower	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	20,000,000	20,000,000
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	\$ -	\$ -	\$ -	\$ 20,000,000	\$ 20,000,000

Project Cost Cash Flow:	2022	2023	2024	2025 <sup>(1)</sup>	Total <sup>(2)</sup>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	20,000,000	20,000,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$ -	\$ -	\$ 20,000,000	\$ 20,000,000

<sup>(1)</sup> Funding: Year 2025 - \$7,000,000, Year 2026 - \$7,000,000, Year 2027 - \$6,000,000

<sup>(2)</sup> Included in Budget 2023 as total appropriation

- \* AIP - Airport Improvement Program
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- ARPA - American Rescue Plan
- ATP - Airport Terminal Program
- BIL - Bipartisan Infrastructure Law

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** PFC-22-10-02

**CIP Description:** Perimeter Gate and Fence Replacement

**Category:** 10 - Airside

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** This project will include design, removal, replacement and upgrade 35 of 58 AOA gates to prevent unauthorized intrusions. This project is eligible pursuant to 158.15 (a)(1) and will enhance security at the airport and for the national air transportation system.

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	900,000	-	-	900,000
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	<u>\$ -</u>	<u>\$ 900,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 900,000</u>

<b>Project Cost Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	900,000	-	-	900,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	<u>\$ -</u>	<u>\$ 900,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 900,000</u>

<sup>(1)</sup> Included in Budget 2023 as total appropriation

\* AIP - Airport Improvement Program  
 AIG - Airport Infrastructure Grant  
 ARPA - American Rescue Plan  
 ATP - Airport Terminal Program  
 BIL - Bipartisan Infrastructure Law

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** PFC-22-20-01

**CIP Description:** Bldg. #101 (Terminal) Passenger Boarding Bridge A6 and B6 Replacement

**Category:** 20 - Terminal

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** This project includes the design, procurement, and installation of two (2) existing mounted passenger boarding bridges at Gate A6 and B6. The project preserves the safety at the airport. This project is eligible pursuant to 158.15(a)(1) and will preserve safety at the airport and for the national air transportation system

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	2,000,000	-	2,000,000
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,000,000</u>	<u>\$ -</u>	<u>\$ 2,000,000</u>

<b>Project Cost Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	2,000,000	-	2,000,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	<u>\$ -</u>	<u>\$ 2,000,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,000,000</u>

<sup>(1)</sup> Included in Budget 2023 as total appropriation

- \* AIP - Airport Improvement Program
- AIG - Airport Infrastructure Grant
- ARPA - American Rescue Plan
- ATP - Airport Terminal Program
- BIL - Bipartisan Infrastructure Law

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** PFC-22-50-04

**CIP Description:** Acquisition - 2 Airfield Brooms

**Category:** 50 - Airside

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** This project includes acquisition of two (2) Airfield Brooms. This equipment will replace existing units M31 and M32 that are over 18 years old and will allow the Airport to maintain adequate equipment to clear Priority 1. The project preserves the safety at the airport. This project is eligible pursuant to 158.15(a)(1) and will preserve safety at the airport and for the national air transportation system.

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	1,100,000	-	1,100,000
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,100,000</u>	<u>\$ -</u>	<u>\$ 1,100,000</u>

<b>Project Cost Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	1,100,000	-	1,100,000
Other	-	-	-	-	-
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,100,000</u>	<u>\$ -</u>	<u>\$ 1,100,000</u>

<sup>(1)</sup> Included in Budget 2023 as total appropriation

\* AIP - Airport Improvement Program  
 AIG - Airport Infrastructure Grant  
 ARPA - American Rescue Plan  
 ATP - Airport Terminal Program  
 BIL - Bipartisan Infrastructure Law

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Status: New Project

CIP Number: PFC-22-10-05

CIP Description: PFC Administration

Category: 10 - Airside

Environmental Required: Federal:  
State:

Project Approved on ALP: NA

Airspace Status: NA

Project Scope: The project includes necessary costs associated with the administration of the proposed PFC program at ALB. The project includes collections monitoring, the completion of annual audits, and quarterly reports through December. This project also includes the necessary preparations for new PFC applications and the close-outs of existing open PFC applications. New application costs include those costs associated with the air carrier consultation information packages, FAA informal review information packages, the ultimate PFC Application document for submittal to the FAA and notification to air carriers of FAA approval of PFC Application as mandated by Part 158.43 and to begin collecting PFCs. This project is eligible pursuant to 158.15(a) (1) and will preserve safety at the airport and for the national air transportation system.

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	70,000	50,000	50,000	170,000
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	\$ -	\$ 70,000	\$ 50,000	\$ 50,000	\$ 170,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	70,000	50,000	50,000	170,000
	\$ -	\$ 70,000	\$ 50,000	\$ 50,000	\$ 170,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

- \* AIP - Airport Improvement Program
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- ARPA - American Rescue Plan
- ATP - Airport Terminal Program
- BIL - Bipartisan Infrastructure Law

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** PFC-23-20-03

**CIP Description:** Bldg. #101 (Terminal) Generator Rehabilitation

**Category:** 20 - Terminal

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** This project will include the purchase and installation of a terminal generator to supplement the existing 24 year old terminal generator.

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	1,000,000	-	1,000,000
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,000,000</u>

<b>Project Cost Cash Flow:</b>					
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	1,000,000	-	-
Acquisition (Equipment)	-	-	-	-	1,000,000
Other	-	-	-	-	-
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,000,000</u>	<u>\$ -</u>	<u>\$ 1,000,000</u>

<sup>(1)</sup> Included in Budget 2023 as total appropriation

\* AIP - Airport Improvement Program  
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 ARPA - American Rescue Plan  
 ATP - Airport Terminal Program  
 BIL - Bipartisan Infrastructure Law

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** PFC-23-20-04

**CIP Description:** Bldg. #101 (Terminal) Enhancements

**Category:** 20 - Terminal

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** This project will include the purchase and installation of a terminal enhancements that may be necessary for the Terminal Concourse A Rehabilitation Project.

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	1,000,000	-	1,000,000
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,000,000</u>

<b>Project Cost Cash Flow:</b>					
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	1,000,000	-	1,000,000
Other	-	-	-	-	-
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,000,000</u>	<u>\$ -</u>	<u>\$ 1,000,000</u>

<sup>(1)</sup> Included in Budget 2023 as total appropriation

\* AIP - Airport Improvement Program  
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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** Holdover from 2021.

**CIP Number:** 21-30-17

**CIP Description:** Building #301 & Building #302 Roof Repair

**Category:** 30 - Landside

**Environmental Required:** Federal: na  
State: SEQR Type II

**Project Approved on ALP:** NA

**Airspace Status:** Pending

**Project Scope:** The existing roofs on Buildings #301 and #302 are beyond 25 years old and have required repairs for leaks and wind damage. The existing roof systems will be removed including the insulation. New insulation and a new rubber membrane roof will be installed on each building.

Project was previously budgeted in 2021.  
Project was previously budgeted in 2022

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	100,000	-	-	100,000
Reserve/Development Funds	-	-	-	-	-
	\$ -	\$ 100,000	\$ -	\$ -	\$ 100,000

<b>Project Cost Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	100,000	-	-	100,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$ 100,000	\$ -	\$ -	\$ 100,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Status: Holdover from 2021.

CIP Number: 21-30-17

CIP Description: Building #109, Million Air Roof Repair

Category: 30 - Landside

Environmental Required: Federal: na  
State: SEQR Type II

Project Scope: The existing roof of Building \$109, Million Air Hangar, is over 25 years old and has been requiring constant costly repairs for leaks. The project will require the removal of the existing ballast roof and insulation. The installation of new insulation ( to meet new energy codes) and a TPO roof membrane system with a 20 year warranty.

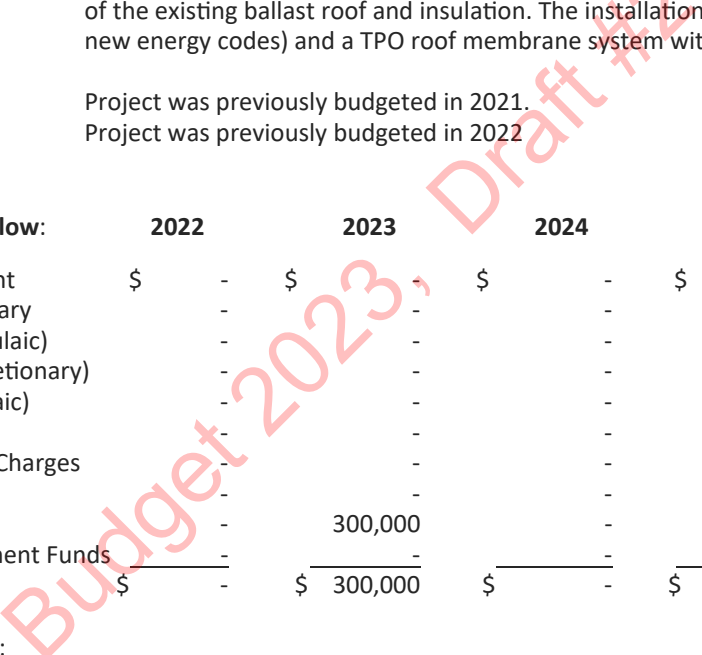
Project was previously budgeted in 2021.

Project was previously budgeted in 2022

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	300,000	-	-	300,000
Reserve/Development Funds	-	-	-	-	-
	\$ -	\$ 300,000	\$ -	\$ -	\$ 300,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	300,000	-	-	300,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$ 300,000	\$ -	\$ -	\$ 300,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** Holdover from 2022

**CIP Number:** 22-20-01

**CIP Description:** Terminal Air Handler Upgrade

**Category:** 20 - Terminal

**Environmental Required:** Federal: NA  
State: SEQR Type II

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** Previously Budgeted in 2022as Terminal Air Handler Upgrade

<b>Project Funding Cash Flow:</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>Total<sup>(1)</sup></b>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	400,000	-	-	400,000
Reserve/Development Funds	-	-	-	-	-
	\$ -	\$ 400,000	\$ -	\$ -	\$ 400,000
<b>Project Cost Cash Flow:</b>					
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	400,000	-	-	400,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$ 400,000	\$ -	\$ -	\$ 400,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Status: Holdover from 2022

CIP Number: 22-50-04

CIP Description: FBO Fuel Truck 50/50 Auto/Diesel Fuel

Category: 20 - Terminal

Environmental Required: Federal: NA  
State: SEQR Type II

Project Approved on ALP: NA

Airspace Status: NA

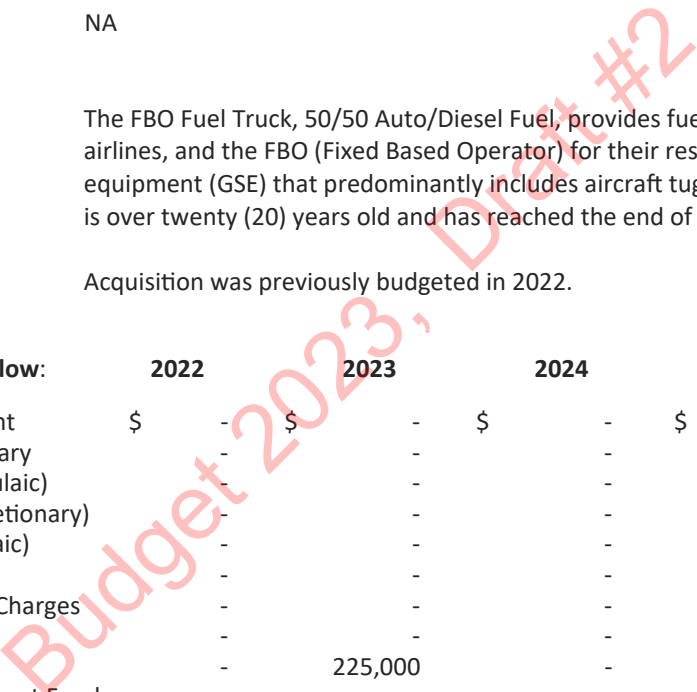
Project Scope: The FBO Fuel Truck, 50/50 Auto/Diesel Fuel, provides fuel to the passenger and cargo airlines, and the FBO (Fixed Based Operator) for their respective ground support equipment (GSE) that predominantly includes aircraft tugs. The current vehicle used is over twenty (20) years old and has reached the end of its serviceable useful life.

Acquisition was previously budgeted in 2022.

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	225,000	-	-	225,000
Reserve/Development Funds	-	-	-	-	-
	\$ -	\$ 225,000	\$ -	\$ -	\$ 225,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	225,000	-	-	225,000
Other	-	-	-	-	-
	\$ -	\$ 225,000	\$ -	\$ -	\$ 225,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** R&C-23-30-01

**CIP Description:** Landside Terminal Area Irrigation System

**Category:** 30 - Landside

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** This project will install an irrigation system outside of the terminal.

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	55,000	-	-	55,000
	\$ -	\$ 55,000	\$ -	\$ -	\$ 55,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	55,000	-	-	55,000
Other	-	-	-	-	-
	\$ -	\$ 55,000	\$ -	\$ -	\$ 55,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

\* AIP - Airport Improvement Program  
 AIG - Airport Infrastructure Grant  
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 BIL - Bipartisan Infrastructure Law

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** R&C-23-35-02 thru R&C-23-35-04

**CIP Description:** Structure/Building Improvements

**Category:** 35 - Structure/Buildings

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:**

35-02 Bldg. #200 (NYS State Police) Boiler Repair/Replacement,	\$200,000
35-03 Bldg. #301 (Storage Garage) Replace six (6) garage doors	105,000
35-04 Bldg. #302 (Storage Garage) Replace eight (8) garage doors	520,000

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	825,000	-	-	825,000
	\$ -	\$ 825,000	\$ -	\$ -	\$ 825,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	825,000	-	-	825,000
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$ 825,000	\$ -	\$ -	\$ 825,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** R&C-23-50-01 thru R&C-23-35-09

**CIP Description:** Acquisition of Various Equipment

**Category:** 50 - Equipment

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** Acquisition of various vehicular equipment for airfield, maintenance and commercial/ parking departments.

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	808,000	-	-	808,000
	\$ -	\$ 808,000	\$ -	\$ -	\$ 808,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	808,000	-	-	808,000
Other	-	-	-	-	-
	\$ -	\$ 808,000	\$ -	\$ -	\$ 808,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** R&C-23-50-10

**CIP Description:** Local Portion of grant and other projects

**Category:** 50 - Equipment

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** Five (5) percent local share of federal AIP projects.

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	500,000	-	-	500,000
	\$ -	\$ 500,000	\$ -	\$ -	\$ 500,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
Design <sup>(2)</sup>	\$ -	\$ -	\$ -	\$ -	\$ -
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	500,000	-	-	500,000
	\$ -	\$ 500,000	\$ -	\$ -	\$ 500,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Status:** New Project

**CIP Number:** RES-23-20-05

**CIP Description:** Terminal Concourse A Design

**Category:** 20 - Terminal

**Environmental Required:** Federal:  
State:

**Project Approved on ALP:** NA

**Airspace Status:** NA

**Project Scope:** The design for the addition of two gates at Terminal Concourse A, including additional seating and concession areas.

Project Funding Cash Flow:	2022	2023	2024	2025	Total <sup>(1)</sup>
FAA AIP Entitlement	\$ -	\$ -	\$ -	\$ -	\$ -
FAA AIP Discretionary	-	-	-	-	-
FAA BIL AIG (formulaic)	-	-	-	-	-
FAA BIL ATP (discretionary)	-	-	-	-	-
FAA ARPA (formulaic)	-	-	-	-	-
State Grants	-	-	-	-	-
Passenger Facility Charges	-	-	-	-	-
Bonds	-	-	-	-	-
Rates & Charges	-	-	-	-	-
Reserve/Development Funds	-	2,000,000	-	-	2,000,000
	\$ -	\$ 2,000,000	\$ -	\$ -	\$ 2,000,000

Project Cost Cash Flow:	2022	2023	2024	2025	Total
Design <sup>(2)</sup>	\$ -	\$ 2,000,000	\$ -	\$ -	\$ 2,000,000
Construction	-	-	-	-	-
Construction Management	-	-	-	-	-
Acquisition (Equipment)	-	-	-	-	-
Other	-	-	-	-	-
	\$ -	\$ 2,000,000	\$ -	\$ -	\$ 2,000,000

<sup>(1)</sup> Included in Budget 2023 as total appropriation

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### Section 8 Rates and Charges

Budget 2023, Draft #2

BUDGET MESSAGE

DEPARTMENT / COST CENTER

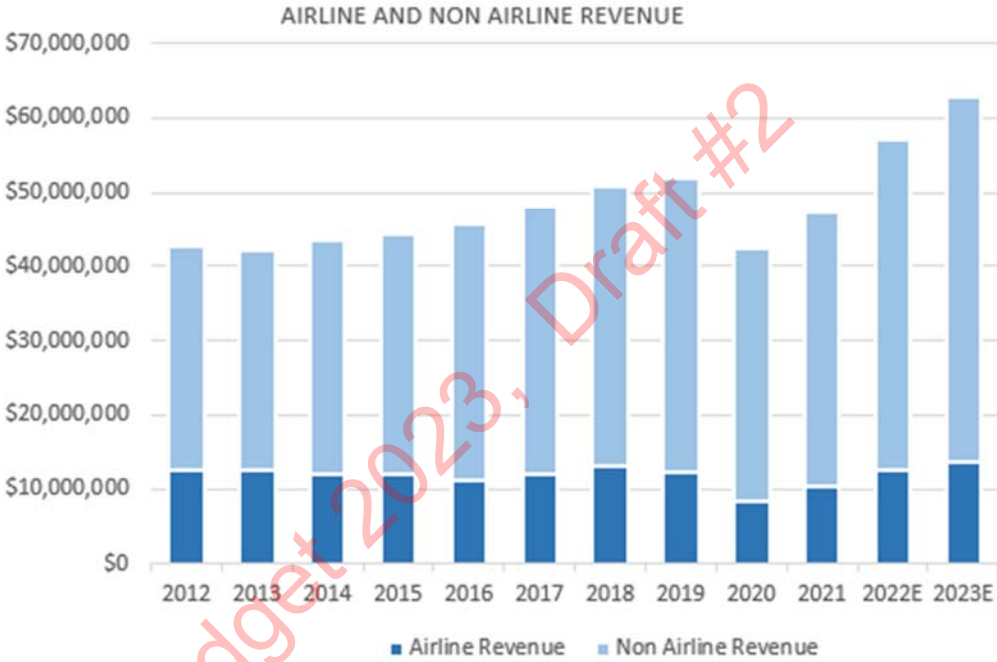
DEBT SERVICE

CAPITAL IMPROVEMENT PROGRAM

RATES AND CHARGES

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**AIRLINES RATES AND CHARGES SUMMARY**

The Airline Use and Lease Agreement (ULA) that began on January 1, 2016 continues to recognize that the Airlines and the Authority are working together to provide adequate facilities at the Airport and to provide appropriate accommodations for the public using the Airport without creating an unreasonable financial burden on the airlines or the Authority. This goal is achieved through a “revenue sharing” relationship in which both the signatory airlines and the Authority “share” in the successful financial performance of the Airport. This ULA had a five year term with an expiration date of December 31, 2020, and included one five year option period. Due to the COVID-19 pandemic that began in March 2020, this five year renewal term was modified to a three one-year renewal terms (2021, 2022, 2023) followed by one two-year (2024-2025) option term<sup>43</sup> .

The revenue sharing formula in the Airline Use and Lease Agreement includes the following key elements:

A residual landing fee rate for the airfield cost center using passenger airline and cargo carrier landed weight as a divisor. Certain revenue items are credited in the rate calculation to lower the overall requirement of the airfield. Included among those offsets are interest earnings, FBO commercial net revenues and all revenues from non-signatory airlines.

An aircraft apron fee rate is based upon ten percent of the total landing fee requirement; divided by number of total square foot of apron space.

A commercial compensatory terminal rental rate for the terminal cost center, using rentable square feet as the divisor. Space occupied by the airlines or other tenants is paid for directly by a terminal rental charge.

A loading bridge fee charge is implemented based on annual capital charges, capital charge coverage, any required reserves, and operating and maintenance expenses incurred.

A formula for revenue sharing at 50/50 with the signatory airlines based on remaining Airport funds in excess of the total requirements of all cost centers. The signatory airlines’ share is credited back to airlines in the subsequent year.

**COST CENTERS AND ALLOCATIONS**

The expense budget under the New Agreement includes seven direct cost centers (airfield, terminal, loading bridges, parking, landside, FBO commercial aviation, and FBO general aviation and facilities) and seven indirect costs centers (ARFF, operations, security, vehicle/equipment maintenance, AvPorts administration, Million Air administration, and Authority administration). The expenses for four of the indirect costs centers (which exclude administration) are allocated to the direct costs centers based on an analysis of the staff hours worked and the budgeted costs within each indirect cost center. After those indirect costs are allocated to the direct cost centers, administration is allocated based on the total actual direct and indirect costs for each direct cost center. The allocation percentages for 2022 are set forth in the operating expenses allocation summary the Budget Overview section. The allocation rates will be reviewed and potentially revised at the end of 2021 to reflect the actual operations and maintenance for all of the facilities.

NON-SIGNATORY RATES - Airlines that are not signatory to the Agreement are charged the lesser of the compensatory rate for the airfield or 1.25 times the signatory rate

PER USE TERMINAL FEE - Low-Volume Air Carriers that are not signatory will be charged a per use terminal fee. The Per Use Terminal Fee shall be calculated by dividing the sum of the estimated total annual aircraft apron Fees, terminal rentals and equipment charges, by the total number of enplaned passengers at the Airport in the preceding year, and multiplying that quotient by one hundred twenty-five percent (125%).

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**AIRLINES RATES AND CHARGES SUMMARY, continued**

REVENUE SHARING - Over the five year term (2016-2020), with extensions, of the Airline Use and Lease Agreement, 50% of all Airport revenues in excess of the total requirements of all cost centers in each fiscal year is "transferred" as a credit.

COST PER ENPLANEMENT - One measure of the total revenues received by the Authority from the airlines is the Airport cost per enplanement (CPE). The CPE is presented with two components.

The Airport CPE represents the net cost incurred by the commercial airlines based on their regular operations at the Airport.

The FBO CPE represents the additional cost incurred by the airlines for into-plane, fuel farm, and deicing services; services usually provided by fixed based operators but at Albany International Airport are provided by the Authority.

Budget 2023, Draft #2

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## RATES and CHARGES SUMMARY

	Audited 2021	Budget 2022	Projected 2022	Budget 2023	Budget 2023 vs Budget 2022
Landing Fee Rate					
Signatory	\$ 3.15	\$ 3.53	\$ 3.65	\$ 4.18	18.4%
Non-Signatory	\$ 3.94	\$ 4.41	\$ 4.56	\$ 5.23	18.4%
Apron Fee Rate - Annual	\$ 1.15	\$ 1.48	\$ 1.24	\$ 1.65	11.5%
Terminal Rental Rate - Annual					
Signatory	\$ 71.82	\$ 78.41	\$ 86.33	\$ 94.08	20.0%
Non-Signatory	\$ 89.78	\$ 98.01	\$ 107.91	\$ 117.60	20.0%
Tenant Rate - Annual	\$ 35.91	\$ 39.21	\$ 43.17	\$ 47.04	20.0%
Loading Bridge Rate - Annual	\$ 36,287.33	\$ 41,176.98	\$ 54,474.76	\$ 54,821.05	33.1%
Low Volume Carrier terminal charge per EPAX	\$ 8.08	\$ 7.24	\$ 7.89	\$ 7.12	-1.7%
Cost per Enplanement					
Airport CPE (after revenue sharing)	\$ 8.49	\$ 8.43	\$ 7.49	\$ 7.30	-13.4%
FBO CPE	\$ 1.94	\$ 2.49	\$ 2.74	\$ 2.31	-7.2%
Total Cost per Enplanement	\$ 10.42	\$ 10.92	\$ 10.23	\$ 9.61	-12.0%
Debt Service Coverage	1.57	1.71	2.14	2.12	24.2%
Enplanements					
Signatory	975,488	1,180,000	1,180,000	1,405,000	19.1%
Non Signatory	549	20,000	20,000	20,000	0.0%
Total	976,037	1,200,000	1,200,000	1,425,000	18.8%
Commercial Landed Weights					
Signatory	1,092,548	1,335,000	1,335,000	1,335,000	0.0%
Non Signatory	4,151	0	0	0	0.0%
Total	1,096,699	1,335,000	1,335,000	1,335,000	0.0%
Cargo Landed Weights	189,321	177,000	177,000	177,000	0.0%
Funds Remaining	\$ 2,995,684	\$ 3,141,120	\$ 6,942,832	\$ 6,635,862	111.3%
ACAA	1,371,680	1,170,560	3,228,755	2,917,931	149.3%
Air Service Incentive Costs	126,162	400,000	242,661	400,000	0.0%
Airlines	1,497,842	1,570,560	3,471,416	3,317,931	111.3%

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION	
REVENUES						
			Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>AIRFIELD</b>						
	Airline Landing Fees		\$ 3,455,009	\$ 4,712,550	\$ 4,872,750	\$ 5,580,300
	Airline Airfield Revenue Sharing		(299,568)	(314,112)	(694,283)	(663,586)
	Cargo Landing Fees		607,100	635,730	657,810	752,460
	Glycol Disposal Fee		239,623	301,436	296,258	301,436
	Airline Apron Fee		610,650	783,936	656,640	875,259
	Tenant Maintenance		42,186	30,000	82,267	30,000
	Control Tower Rental		890,792	815,802	665,776	815,802
			<u>\$ 5,545,792</u>	<u>\$ 6,965,342</u>	<u>\$ 6,537,217</u>	<u>\$ 7,691,670</u>
<b>FBO</b>						
	Jet A Fuel Sales		\$ 5,978,464	\$ 5,250,000	\$ 7,002,744	\$ 6,060,000
	Avgas Fuel Sales General Aviation		268,062	255,780	414,094	254,800
	Auto Gas Fuel Sales		61,775	80,000	88,652	85,000
	Diesel Fuel Sales		135,980	140,000	189,303	150,000
	Into-plane		463,025	514,260	716,100	540,000
	Fuel Farm		432,502	720,900	866,325	691,500
	General Aviation Landing Fees		261,884	225,000	301,114	300,000
	General Aviation Parking Fees		186,399	170,000	507,573	507,572
	Avgas Fuel Sales Commercial		21,824	21,000	18,072	21,000
	Deicing Type I - Sprayed		548,218	847,000	896,966	1,076,700
	Deicing Type IV - Sprayed		63,138	141,176	75,687	83,950
	Deicing Type I - Consortium		298,554	640,640	652,335	733,050
	Deicing Type IV - Consortium		84,212	124,206	81,357	169,350
	Deicing - GA		81,349	80,400	100,000	100,000
	General Aviation Tenants		350,170	450,000	420,887	538,956
	General Aviation Customer Services		90,505	95,000	100,380	105,000
			<u>\$ 9,326,061</u>	<u>\$ 9,755,361</u>	<u>\$ 12,431,589</u>	<u>\$ 11,416,878</u>
<b>TERMINAL</b>						
	Airline Space Rental		5,187,180	5,590,616	6,154,401	6,530,093
	Airline Terminal Revenue Sharing		(1,198,273)	(1,256,448)	(2,777,133)	(2,654,345)
	TSA Space Rental		448,828	458,060	836,234	565,585
	Nonairline Space Rental - Flat Rate		82,798	94,951	-	110,449
	Nonairline Space Rental - Signatory Rate		42,346	44,784	-	46,363
	Nonairline Space Rental		239,314	130,190	-	159,663
	Non-Signatory Per Turn Fee		8,685	-	11,384	9,000
	Loading Bridge Rentals		508,023	576,478	762,647	712,674
	Tenant Maintenance		5,089	20,559	-	20,559
	Utility Reimbursement		25,486	24,000	32,777	24,000
			<u>\$ 5,349,475</u>	<u>\$ 5,683,189</u>	<u>\$ 5,020,310</u>	<u>\$ 5,524,041</u>
<b>GROUND TRANSPORTATION</b>						
	Parking		\$ 9,038,813	\$ 11,530,770	\$ 16,202,603	\$ 15,951,539
	Access Fees		\$ 122,205	\$ 199,164	\$ 166,222	\$ 205,629
	TNCs		\$ 166,891	\$ 175,000	\$ 238,345	\$ 242,250
			<u>\$ 9,327,909</u>	<u>\$ 11,904,934</u>	<u>\$ 16,607,170</u>	<u>\$ 16,399,418</u>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## REVENUES, continued

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>CONCESSIONS</b>				
Rental Cars	\$ 4,985,255	\$ 4,680,000	\$ 5,336,833	\$ 5,130,000
Food and Beverage	742,735	780,000	1,127,331	997,500
Retail	379,070	744,000	864,624	883,500
Advertising	161,059	264,000	93,253	108,600
Operating Permits	250,480	253,800	293,945	219,600
Telephone - Payphones	-	-	-	-
Telephone - Tenants	44,945	45,611	53,697	41,946
Bank ATMs	25,229	17,400	15,837	19,800
Vending Machines	19,124	36,000	23,593	27,930
Baggage Cart Concessions	11,584	13,200	15,127	15,675
	<u>\$ 6,619,481</u>	<u>\$ 6,834,011</u>	<u>\$ 7,824,240</u>	<u>\$ 7,444,551</u>
<b>OTHER AIRPORT</b>				
Land Rental	\$ 396,761	\$ 438,913	\$ 577,904	\$ 439,681
Industrial Park	584,807	600,730	579,546	535,399
T Hangars	127,239	121,229	134,782	131,249
Tie Downs	2,935	2,891	2,980	2,891
T Hangar Avgas Fuel Sales	47,801	50,556	240	-
Parking Garage Space Rent	100,515	100,514	101,344	100,514
Hangar Rentals	530,429	511,868	558,058	987,982
Building Rental	132,982	115,033	128,034	140,235
Cargo Building Rental	495,539	433,316	486,255	525,000
Aircraft Maintenance & Service Center	301,695	301,695	301,695	301,695
State Executive Hangar/Maint	1,247,083	1,247,083	1,247,083	1,247,083
Utility Reimbursement	167,208	156,000	207,163	165,000
Reimbursement of Property Taxes	25,920	36,500	24,581	25,357
Internet and Cable Access	6,620	6,620	5,871	9,300
Fingerprinting	37,231	24,000	37,507	25,000
Tenant Maintenance	-	1,000	-	2,000
Purchasing Proposals	40	1,000	-	-
Scrap and Equipment Sales	16,702	5,000	14,712	5,000
Other	87,007	80,000	115,660	80,000
	<u>\$ 4,308,514</u>	<u>\$ 4,233,948</u>	<u>\$ 4,523,415</u>	<u>\$ 4,723,386</u>
<b>TOTAL REVENUES</b>	<b>\$ 40,477,233</b>	<b>\$ 45,376,785</b>	<b>\$ 52,943,941</b>	<b>\$ 53,199,944</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## REVENUES, continued

## OTHER REVENUES

Interest Earnings	\$ 37,269	\$ 628,892	\$ 37,269	\$ 675,000
TSA (LEO) Reimbursement	126,921	136,800	136,800	138,700
Cares Act- Airfield	1,152,963	1,338,748	-	1,158,340
Cares Act-Terminal	1,572,567	1,841,830	-	1,510,037
Cares Act-Loading Bridges	95,984	108,590	-	83,134
Cares Act-Landside	401,538	469,115	-	374,821
Cares Act-Parking	1,012,549	1,184,166	-	925,871
Cares Act-Vehicle	-	-	-	-
Cares Act-Airport Mgmt	-	-	-	-
Cares Act- ACAA	-	-	-	-
Cares Act-FBO Commercial	67,374	78,693	-	427,944
Cares Act-FBO GA & Facilities	60,350	70,615	-	611,611
Cares Act - Concession	320,510	-	-	-
Improvement Charges	368,400	368,400	368,400	368,400
	<u>\$ 5,216,425</u>	<u>\$ 6,225,849</u>	<u>\$ 542,469</u>	<u>\$ 6,273,857</u>
<b>TOTAL REVENUES</b>	<u>\$ 45,693,658</u>	<u>\$ 51,602,634</u>	<u>\$ 53,486,410</u>	<u>\$ 59,473,801</u>
<b>TOTAL REVENUES BEFORE REVENUE SHARING</b>	<u>\$ 47,191,499</u>	<u>\$ 53,173,194</u>	<u>\$ 56,957,826</u>	<u>\$ 62,791,732</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## SUMMARY of EXPENSES

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>EXPENSES - SUMMARY</b>				
Airport Management	\$ 21,632,244	\$ 25,749,542	\$ 24,501,494	\$ 28,931,744
FBO Management	3,130,302	3,283,654	3,847,575	4,248,262
FBO Cost of Sales	4,354,693	5,283,469	5,687,773	5,863,133
Authority	4,943,111	5,970,478	5,534,495	6,387,882
<b>TOTAL EXPENSES</b>	<b>\$ 34,060,350</b>	<b>\$ 40,287,143</b>	<b>\$ 39,571,337</b>	<b>\$ 45,431,021</b>
<b>EXPENSES BY CATEGORY</b>				
Personnel Services	\$ 10,390,569	\$ 11,937,294	\$ 11,542,254	\$ 13,510,694
Employee Benefits	5,176,534	6,213,448	5,406,936	6,632,731
Utilities & Communications	1,937,550	2,059,562	2,737,320	2,498,939
Purchased Services	5,555,055	6,071,674	5,748,283	7,231,256
Materials & Supplies	8,662,512	10,874,786	11,920,861	12,471,770
Office	559,511	1,671,379	1,988,430	2,225,113
Administration	956,040	500,000	0	200,000
Noncapital Equipment & Facilities	822,579	959,000	227,253	660,518
<b>TOTAL EXPENSES</b>	<b>\$ 34,060,350</b>	<b>\$ 40,287,143</b>	<b>\$ 39,571,337</b>	<b>\$ 45,431,021</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## SUMMARY of DIRECT and INDIRECT COST CENTERS

## Direct Cost Centers

Airfield	\$ 2,650,917	\$ 3,624,310	\$ 3,735,318	\$ 3,859,616
Terminal	5,472,109	6,186,986	5,699,050	7,038,758
Loading Bridges	282,974	324,412	405,458	410,801
Landside:				
Parking	3,121,818	4,474,087	3,578,514	4,526,651
Landside Development	1,467,810	1,277,332	1,690,942	1,462,361
FBO Commercial	1,607,154	2,609,765	2,489,729	3,429,467
FBO GA & Facilities	5,090,956	5,216,750	6,397,045	5,887,285
<b>Total Direct Cost Centers</b>	<b>\$ 19,693,738</b>	<b>\$ 23,713,642</b>	<b>\$ 23,996,056</b>	<b>\$ 26,614,939</b>

## Indirect Cost Centers

ARFF	\$ 2,238,683	\$ 2,270,874	\$ 3,173,601	\$ 3,076,076
Operations	1,166,207	1,437,700	1,154,573	1,526,108
Security	2,557,186	2,625,473	2,562,446	3,521,488
Vehicle/Equipment	1,337,038	2,006,678	1,585,590	1,896,844
Airport Management Administration	1,337,502	1,521,690	916,002	1,613,041
FBO Administration	786,885	740,608	648,574	794,643
Airport Authority Administration	4,943,111	5,970,478	5,534,495	6,387,882
<b>Total Indirect Cost Centers</b>	<b>\$ 14,366,612</b>	<b>\$ 16,573,501</b>	<b>\$ 15,575,281</b>	<b>\$ 18,816,082</b>
<b>TOTAL EXPENSES</b>	<b>\$ 34,060,350</b>	<b>\$ 40,287,143</b>	<b>\$ 39,571,337</b>	<b>\$ 45,431,021</b>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## SUMMARY of EXPENSES by COST CENTER

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<u>AIRFIELD</u>				
Personnel Services	\$ 1,032,031	\$ 1,451,644	\$ 1,052,912	\$ 1,418,652
Employee Benefits	505,979	724,126	498,521	622,653
Utilities & Communications	123,016	118,871	227,315	214,871
Purchased Services	139,653	225,497	340,603	229,120
Materials & Supplies	800,852	1,082,888	1,604,936	1,354,136
Office	2,841	21,284	11,031	20,184
Administration	2,750	-	-	-
Noncapital Equipment & Facilities	43,795	-	-	-
	<u>\$ 2,650,917</u>	<u>\$ 3,624,310</u>	<u>\$ 3,735,318</u>	<u>\$ 3,859,616</u>
<u>TERMINAL</u>				
Personnel Services	\$ 1,484,017	\$ 1,655,621	\$ 1,532,471	\$ 1,955,289
Employee Benefits	731,123	935,783	744,545	989,661
Utilities & Communications	928,557	946,955	1,333,877	1,168,865
Purchased Services	928,295	1,079,569	1,049,019	1,239,661
Materials & Supplies	972,773	1,487,338	987,851	1,584,472
Office	37,203	81,720	41,063	100,810
Administration	97,036	-	-	-
Noncapital Equipment & Facilities	293,105	-	10,224	-
	<u>\$ 5,472,109</u>	<u>\$ 6,186,986</u>	<u>\$ 5,699,050</u>	<u>\$ 7,038,758</u>
<u>LOADING BRIDGES</u>				
Personnel Services	\$ 102,501	\$ 99,507	\$ 95,115	\$ 145,131
Employee Benefits	53,059	73,905	58,317	110,420
Utilities & Communications	68,250	68,250	68,250	68,250
Purchased Services	-	-	-	-
Materials & Supplies	59,164	82,750	183,776	87,000
Office	-	-	-	-
Administration	-	-	-	-
Noncapital Equipment & Facilities	-	-	-	-
	<u>\$ 282,974</u>	<u>\$ 324,412</u>	<u>\$ 405,458</u>	<u>\$ 410,801</u>



BUDGET MESSAGE      DEPARTMENT / COST CENTER      DEBT SERVICE      CAPITAL IMPROVEMENT PROGRAM      RATES AND CHARGES      SUPPLEMENTAL INFORMATION

SUMMARY of EXPENSES by COST CENTER

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b><u>PARKING</u></b>				
Personnel Services	\$ 1,292,823	\$ 1,773,463	\$ 1,153,626	\$ 1,659,037
Employee Benefits	648,166	867,546	583,656	734,469
Utilities & Communications	278,592	275,495	384,553	368,495
Purchased Services	84,515	152,500	109,870	146,856
Materials & Supplies	377,409	803,099	605,492	846,555
Office	16,139	601,984	719,566	771,239
Administration	362,365	-	-	-
Noncapital Equipment & Facilities	61,809	-	21,751	-
	<b>\$ 3,121,818</b>	<b>\$ 4,474,087</b>	<b>\$ 3,578,514</b>	<b>\$ 4,526,651</b>
<b><u>LANDSIDE</u></b>				
Personnel Services	\$ -	\$ -	\$ -	\$ -
Employee Benefits	-	-	-	-
Utilities & Communications	281,201	300,755	395,971	300,755
Purchased Services	58,871	68,502	75,297	68,502
Materials & Supplies	1,071,890	867,825	1,219,400	1,052,704
Office	641	40,250	274	40,400
Administration	38,312	-	-	-
Noncapital Equipment & Facilities	16,895	-	-	-
	<b>\$ 1,467,810</b>	<b>\$ 1,277,332</b>	<b>\$ 1,690,942</b>	<b>\$ 1,462,361</b>
<b><u>ARFF</u></b>				
Personnel Services	\$ 1,346,881	\$ 1,298,664	\$ 2,214,803	\$ 1,650,123
Employee Benefits	570,251	661,725	720,132	749,783
Utilities & Communications	19,042	31,365	32,210	31,365
Purchased Services	6,639	7,000	14,115	10,500
Materials & Supplies	116,525	178,405	155,260	267,343
Office	8,064	63,715	37,081	167,462
Administration	63,056	-	-	-
Noncapital Equipment & Facilities	108,225	30,000	-	199,500
	<b>\$2,238,683</b>	<b>\$2,270,874</b>	<b>\$3,173,601</b>	<b>\$3,076,076</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## SUMMARY of EXPENSES by COST CENTER

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b><u>OPERATIONS</u></b>				
Personnel Services	\$ 672,998	\$ 835,112	\$ 738,121	\$ 932,683
Employee Benefits	302,560	431,108	343,716	424,470
Utilities & Communications	58,532	75,365	50,329	75,365
Purchased Services	-	-	-	-
Materials & Supplies	-	-	-	-
Office	12,773	47,115	22,407	93,590
Administration	9,499	-	-	-
Noncapital Equipment & Facilities	109,845	49,000	-	-
	<u>\$ 1,166,207</u>	<u>\$ 1,437,700</u>	<u>\$ 1,154,573</u>	<u>\$ 1,526,108</u>
<b><u>SECURITY</u></b>				
Personnel Services	\$ 142,276	\$ 195,529	\$ 130,107	\$ 189,090
Employee Benefits	75,820	121,351	80,452	126,118
Utilities & Communications	3,333	4,100	4,049	4,100
Purchased Services	2,097,571	2,091,868	2,091,868	2,890,541
Materials & Supplies	182,209	181,500	203,605	258,500
Office	26,284	31,125	36,669	53,139
Administration	3,173	-	-	-
Noncapital Equipment & Facilities	26,520	-	15,696	-
	<u>\$2,557,186</u>	<u>\$2,625,473</u>	<u>\$2,562,446</u>	<u>\$3,521,488</u>
<b><u>VEHICLE/EQUIPMENT</u></b>				
Personnel Services	\$ 546,764	\$ 609,447	\$ 559,743	\$ 718,028
Employee Benefits	314,265	368,352	308,577	360,746
Utilities & Communications	13,931	20,035	26,892	20,035
Purchased Services	73,405	75,000	71,572	78,729
Materials & Supplies	346,740	438,890	473,982	531,130
Office	458	14,954	3,960	24,176
Administration	165	-	-	-
Noncapital Equipment & Facilities	41,310	480,000	140,864	164,000
	<u>\$ 1,337,038</u>	<u>\$ 2,006,678</u>	<u>\$ 1,585,590</u>	<u>\$ 1,896,844</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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SUMMARY of EXPENSES by COST CENTER

FBO COMMERCIAL

Personnel Services	\$ 477,761	\$ 495,957	\$ 510,525	\$ 674,789
Employee Benefits	146,284	147,957	159,661	255,695
Utilities & Communications	17,057	17,957	21,784	17,957
Purchased Services	60,823	55,900	77,055	103,333
Materials & Supplies	905,229	1,891,994	1,720,704	2,377,693
Office	-	-	-	-
Administration	-	-	-	-
Noncapital Equipment & Facilities	-	-	-	-
	<u>\$ 1,607,154</u>	<u>\$ 2,609,765</u>	<u>\$ 2,489,729</u>	<u>\$ 3,429,467</u>

FBO GENERAL AVIATION AND FACILITIES

Personnel Services	\$ 656,857	\$ 800,479	\$ 765,267	\$ 1,037,466
Employee Benefits	265,292	270,829	237,584	350,504
Utilities & Communications	62,027	60,195	99,380	62,710
Purchased Services	129,630	120,150	140,065	120,150
Materials & Supplies	3,820,577	3,852,597	4,753,809	4,104,737
Office	11,802	112,500	362,222	114,700
Administration	144,771	-	-	-
Noncapital Equipment & Facilities	-	-	38,718	97,018
	<u>\$ 5,090,956</u>	<u>\$ 5,216,750</u>	<u>\$ 6,397,045</u>	<u>\$ 5,887,285</u>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## SUMMARY of EXPENSES by COST CENTER

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<u>FBO ADMINISTRATION</u>				
Personnel Services	\$ 223,650	\$ 226,104	\$ 259,804	\$ 243,784
Employee Benefits	85,819	71,945	65,163	105,186
Utilities & Communications	405	720	1,586	720
Purchased Services	441,794	397,684	292,240	397,684
Materials & Supplies	-	-	-	-
Office	33,264	44,155	29,781	47,269
Administration	1,953	-	-	-
Noncapital Equipment & Facilities	-	-	-	-
	<u>\$ 786,885</u>	<u>\$ 740,608</u>	<u>\$ 648,574</u>	<u>\$ 794,643</u>
<u>AIRPORT MANAGEMENT ADMINISTRATION</u>				
Personnel Services	\$ 295,192	\$ 354,584	\$ 326,273	\$ 666,406
Employee Benefits	525,354	161,537	98,174	248,866
Utilities & Communications	-	720	-	720
Purchased Services	466,374	432,254	430,270	432,254
Materials & Supplies	-	-	-	-
Office	40,738	72,595	61,285	64,795
Administration	9,844	500,000	-	200,000
Noncapital Equipment & Facilities	-	-	-	-
	<u>\$ 1,337,502</u>	<u>\$ 1,521,690</u>	<u>\$ 916,002</u>	<u>\$ 1,613,041</u>
<u>AIRPORT AUTHORITY ADMINISTRATION</u>				
Personnel Services	\$ 2,116,818	\$ 2,141,183	\$ 2,203,487	\$ 2,220,216
Employee Benefits	952,562	1,377,284	1,508,438	1,554,160
Utilities & Communications	83,607	138,779	91,124	164,731
Purchased Services	1,067,485	1,365,750	1,056,309	1,513,926
Materials & Supplies	9,144	7,500	12,046	7,500
Office	369,304	539,982	663,091	727,349
Administration	223,116	-	-	-
Noncapital Equipment & Facilities	121,075	400,000	-	200,000
	<u>\$ 4,943,111</u>	<u>\$ 5,970,478</u>	<u>\$ 5,534,495</u>	<u>\$ 6,387,882</u>
<b>TOTAL EXPENSES</b>	<u><b>\$ 34,060,350</b></u>	<u><b>\$ 40,287,143</b></u>	<u><b>\$ 39,571,337</b></u>	<u><b>\$ 45,431,021</b></u>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## ALLOCATION of INDIRECT COST CENTERS

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>ARFF</b>				
Airfield	\$ 335,802	\$ 340,631	\$ 476,040	\$ 461,411
Terminal	1,074,568	1,090,020	1,523,328	1,476,516
Loading Bridges	22,387	22,709	31,736	30,761
Landside	537,284	545,010	761,664	738,258
Parking	134,321	136,252	190,416	184,565
FBO Commercial	67,160	68,126	95,208	92,282
FBO GA & Facilities	67,160	68,126	95,208	92,282
<b>Total Allocated</b>	<b>\$ 2,238,683</b>	<b>\$ 2,270,874</b>	<b>\$ 3,173,601</b>	<b>\$ 3,076,076</b>
<b>OPERATIONS</b>				
Airfield	\$ 466,483	\$ 575,080	\$ 461,829	\$ 610,443
Terminal	349,862	431,310	346,372	457,832
Loading Bridges	58,310	71,885	57,729	76,305
Landside	116,621	143,770	115,457	152,611
Parking	58,310	71,885	57,729	76,305
FBO Commercial	58,310	71,885	57,729	76,305
FBO GA & Facilities	58,310	71,885	57,729	76,305
<b>Total Allocated</b>	<b>\$ 1,166,207</b>	<b>\$ 1,437,700</b>	<b>\$ 1,154,573</b>	<b>\$ 1,526,108</b>
<b>SECURITY</b>				
Airfield	\$ 383,578	\$ 393,821	\$ 384,367	\$ 528,223
Terminal	1,278,593	1,312,737	1,281,223	1,760,744
Loading Bridges	76,716	78,764	76,873	105,645
Landside	255,719	262,547	256,245	352,149
Parking	511,437	525,095	512,489	704,298
FBO Commercial	25,572	26,255	25,624	35,215
FBO GA & Facilities	25,572	26,255	25,624	35,215
<b>Total Allocated</b>	<b>\$ 2,557,186</b>	<b>\$ 2,625,473</b>	<b>\$ 2,562,446</b>	<b>\$ 3,521,488</b>
<b>VEHICLE/EQUIPMENT</b>				
Airfield	\$ 467,963	\$ 702,337	\$ 554,957	\$ 663,895
Terminal	66,852	100,334	79,280	94,842
Loading Bridges	-	-	-	-
Landside	494,704	742,471	586,668	701,832
Parking	200,556	301,002	237,839	284,527
FBO Commercial	66,852	100,334	79,280	94,842
FBO GA & Facilities	40,111	60,200	47,568	56,905
<b>Total Allocated</b>	<b>\$ 1,337,038</b>	<b>\$ 2,006,678</b>	<b>\$ 1,585,590</b>	<b>\$ 1,896,844</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## ALLOCATION of INDIRECT COST CENTERS, continued Page 2 of 3

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>Subtotal Allocation before Admin Departments</b>				
Airfield	\$ 4,304,743	\$ 5,636,179	\$ 5,612,511	\$ 6,123,590
Terminal	8,241,984	9,121,386	8,929,253	10,828,693
Loading Bridges	440,387	497,770	571,796	623,512
Landside	2,872,137	2,971,130	3,410,976	3,407,211
Parking	4,026,442	5,508,321	4,576,986	5,776,345
FBO Commercial	1,825,049	2,876,365	2,747,570	3,728,112
FBO GA & Facilities	5,282,110	5,443,216	6,623,174	6,147,993
<b>Total Allocated</b>	<b>\$ 26,992,852</b>	<b>\$ 32,054,367</b>	<b>\$ 32,472,266</b>	<b>\$ 36,635,455</b>
<b>Airport Management Administration</b>				
Airfield	\$ 254,332	\$ 320,367	\$ 191,942	\$ 320,990
Terminal	486,951	518,471	305,371	567,625
Loading Bridges	26,019	28,294	19,555	32,684
Landside	169,691	168,883	116,652	178,601
Parking	237,889	313,100	156,528	302,788
FBO Commercial	68,797	71,586	45,078	91,477
FBO GA & Facilities	93,823	100,990	80,875	118,877
<b>Total Allocated</b>	<b>\$ 1,337,502</b>	<b>\$ 1,521,690</b>	<b>\$ 916,002</b>	<b>\$ 1,613,041</b>
<b>FBO Administration</b>				
Airfield	\$ -	\$ -	\$ -	\$ -
Terminal	-	-	-	-
Loading Bridges	-	-	-	-
Landside	-	-	-	-
Parking	-	-	-	-
FBO Commercial	332,895	307,212	232,122	345,569
FBO GA & Facilities	453,990	433,396	416,452	449,074
<b>Total Allocated</b>	<b>\$ 786,885</b>	<b>\$ 740,608</b>	<b>\$ 648,574</b>	<b>\$ 794,643</b>
<b>Airport Authority Administration</b>				
Airfield	\$ 910,085	\$ 1,224,923	\$ 1,133,184	\$ 1,240,723
Terminal	1,742,474	1,982,370	1,802,845	2,194,042
Loading Bridges	93,104	108,181	115,447	126,332
Landside	607,211	645,722	688,687	690,348
Parking	851,248	1,197,135	924,108	1,170,367
FBO Commercial	312,633	336,887	311,450	420,118
FBO GA & Facilities	426,357	475,259	558,773	545,952
<b>Total Allocated</b>	<b>\$ 4,943,111</b>	<b>\$ 5,970,478</b>	<b>\$ 5,534,495</b>	<b>\$ 6,387,882</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## ALLOCATION of INDIRECT COST CENTERS, continued Page 3 of 3

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>TOTAL INDIRECT ALLOCATIONS</b>				
Airfield	\$ 2,818,243	\$ 3,557,160	\$ 3,202,319	\$ 3,825,686
Terminal	4,999,300	5,435,241	5,338,419	6,551,602
Loading Bridges	276,536	309,833	301,340	371,726
Landside	2,181,229	2,508,403	2,525,374	2,813,799
Parking	1,993,761	2,544,469	2,079,109	2,722,849
FBO Commercial	932,220	982,285	846,491	1,155,809
FBO GA & Facilities	1,165,323	1,236,112	1,282,229	1,374,611
<b>Total Allocated</b>	<b>\$ 14,366,612</b>	<b>\$ 16,573,501</b>	<b>\$ 15,575,281</b>	<b>\$ 18,816,082</b>
<hr/>				
<b>TOTAL DIRECT &amp; INDIRECT EXPENSES BY COST CENTER</b>				
Airfield	\$ 5,469,160	\$ 7,181,470	\$ 6,937,637	\$ 7,685,303
Terminal	10,471,409	11,622,227	11,037,469	13,590,360
Loading Bridges	559,510	634,245	706,798	782,527
Landside	3,649,039	3,785,735	4,216,316	4,276,160
Parking	5,115,579	7,018,556	5,657,623	7,249,500
FBO Commercial	2,539,374	3,592,050	3,336,220	4,585,276
FBO GA & Facilities	6,256,279	6,452,862	7,679,274	7,261,896
<b>Total Allocated</b>	<b>\$ 34,060,350</b>	<b>\$ 40,287,143</b>	<b>\$ 39,571,337</b>	<b>\$ 45,431,021</b>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## DEBT SERVICE SUMMARY

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>Airport Revenue Bonds:</b>				
2017 A Refunding Bonds	\$ 1,667,876	1,069,689	1,069,689	1,113,625
2017 B Refunding Bonds	400,025	397,775	397,775	400,025
2018 A Revenue Bonds	738,500	738,500	738,500	738,500
2018 B Revenue Bonds	733,250	734,500	734,500	734,750
2019 A Revenue Bonds	556,150	554,550	554,550	552,750
2020 A Revenue Refunding Bonds Debt Service	564,500	572,250	572,250	568,750
2020 B Revenue Refunding Bonds Debt Service	5,951,000	5,954,000	5,954,000	5,955,750
Less: PFC's Applied to 2020B Revenue Bonds	(3,494,931)	(3,640,402)	(3,640,402)	(3,641,472)
<b>TOTAL DEBT SERVICE</b>	<b>\$7,116,370</b>	<b>\$6,380,862</b>	<b>\$6,380,862</b>	<b>\$6,422,678</b>
<b>Allocation of Total Debt Service to Cost Centers</b>				
Airfield	\$ 684,760	\$ 520,592	\$ 520,592	\$ 530,995
FBO	708,994	562,313	562,313	571,435
ARFF	18,578	18,371	18,371	19,060
Terminal	1,927,046	1,779,815	1,779,815	1,784,242
Loading Bridges	49,121	46,272	46,272	46,286
Landside and Other	3,727,871	3,453,499	3,453,499	3,470,660
<b>TOTAL ALLOCATION</b>	<b>\$ 7,116,370</b>	<b>\$ 6,380,862</b>	<b>\$ 6,380,862</b>	<b>\$ 6,422,678</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## CALCULATION OF PFC REVENUES

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>ENPLANEMENTS</b>	976,037	1,200,000	1,200,000	1,425,000
PFC's charged	\$4.50	\$4.50	\$4.50	\$4.50
LESS: Carrier Compensation	(0.11)	(0.11)	(0.11)	(0.11)
Net PFC Revenue	\$4.39	\$4.39	\$4.39	\$4.39
% of PFC's collected on Enplanements	85.0%	87.0%	87.0%	87.0%
PFC's Available for Debt Service	\$3,642,235	\$4,583,160	\$4,583,160	\$5,442,503
LESS: Applied Pay-As-You-Go	0	0	0	0
PFC's Available for Debt Service	\$3,642,235	\$4,583,160	\$4,583,160	\$5,442,503
<b>PFC DEBT SERVICE FUND ACTIVITY</b>				
BEGINNING BALANCE	\$9,294,518	\$8,289,831	\$8,289,831	\$9,246,963
PLUS: Deposit of PFC's	3,642,235	4,583,160	4,583,160	5,442,503
PLUS: Interest Earnings on PFC's	14,375	14,375	14,375	14,375
LESS: Applied Towards Pay as you go Projects	(1,166,366)			
LESS: Applied Towards 2020B Debt Service	(3,494,931)	(3,640,402)	(3,640,402)	(3,641,472)
ENDING BALANCE	\$8,289,831	\$9,246,963	\$9,246,963	\$11,062,369
<b>PFC's APPLIED TO DEBT SERVICE</b>				
	\$ 3,494,931	\$ 3,638,568	\$ 3,640,402	\$ 3,641,472
Allocation of PFC's to Cost Centers				
Airfield	\$ 437,921	\$ 456,148	\$ 456,148	\$ 456,283
Terminal	2,540,353	2,646,091	2,646,091	2,646,869
Loading Bridges	69,899	72,808	72,808	72,829
Landside	446,759	465,354	465,354	465,491
Total	\$ 3,494,931	\$ 3,640,402	\$ 3,640,402	\$ 3,641,472

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION	
LANDING FEES						
			Audited 2021	Budget 2022	Projected 2022	Proposed 2023
Airfield:						
Direct O&M Expenses			\$2,650,917	\$3,624,310	\$3,735,318	\$3,859,616
Indirect O&M Expenses			2,818,243	3,557,160	3,202,319	3,825,686
O&M Reserve Requirement			(49,412)	93,669	92,125	145,027
FBO:						
Commercial Direct O&M Expenses			946,548	992,811	1,060,282	1,446,489
Commercial Indirect O&M Expenses			932,220	982,285	846,491	1,155,809
Commercial O&M Reserve Requirement			(15,233)	25,761	25,320	49,107
Airfield Capital Charges:						
2010A Revenue Bond Debt Service			-	-	-	-
2017 A Refunding Revenue Bonds Debt Service			396,658	250,352	250,352	260,676
2017 B Refunding Revenue Bonds Debt Service			-	-	-	-
2020 B Revenue Refunding Bonds Debt Service			726,022	726,388	726,388	726,602
LESS: Applicable Approved PFC Revenues			(437,921)	(456,148)	(456,148)	(456,283)
Airfield Amortization Requirements			-	-	-	-
FBO Commercial Capital Charges			-	-	-	-
Airfield Capital Charge Coverage			-	-	-	-
FBO Commercial Capital Charge Coverage			-	-	-	-
Airfield Debt Service Reserve Requirement			-	-	-	-
FBO Commercial Debt Service Reserve Requirement			-	-	-	-
Airfield Extraordinary Coverage Protection			-	-	-	-
FBO Commercial Revenues Credit:						
Into Plane			(463,025)	(514,260)	(716,100)	(540,000)
Fuel Farm Throughput Fee			(432,502)	(720,900)	(866,325)	(691,500)
Avgas Fuel Sales Commercial			(21,824)	(21,000)	(18,072)	(21,000)
LESS: Cost of Sales, Avgas			18,111	17,000	14,415	15,000
Deicing - Commercial			(994,122)	(1,753,022)	(1,706,345)	(2,063,050)
LESS: Cost of Sales, Deicing			480,103	1,429,954	1,185,062	1,847,978
General Aviation Landing Fees			(261,884)	(225,000)	(301,114)	(300,000)
General Aviation Parking Fees			(186,399)	(170,000)	(507,573)	(507,572)
Total LANDING FEE REQUIREMENT			\$ 6,106,501	\$7,839,359	\$ 6,566,395	\$8,752,586
Total Landed Weight (000-lbs)			1,286,020	1,512,000	1,512,000	1,512,000
COMPENSATORY LANDING FEE RATE			\$ 4.75	\$ 5.18	\$ 4.34	\$ 5.79
LESS: Interest Earning Credit Allocated to Airfield			\$ 1,431	\$35,529	\$1,609	\$59,460
LESS: Glycol disposal Fee			239,623	301,436	\$296,258	\$301,436
LESS: Aircraft Aprons Fee Credit (Per Table 6)			610,650	783,936	656,640	875,259
LESS: Airfield Tenant Maintenance			42,186	30,000	82,267	30,000
LESS: Non-signatory Airline Landing Fee Credit			61,389	53,280	55,560	62,760
LESS: Cares Act			1,152,963	1,338,748	-	1,158,340
NET LANDING FEE REQUIREMENT			\$ 3,998,259	\$5,296,430	\$ 5,474,062	\$ 6,265,331
Signatory Commercial & Cargo Carrier Landed Wt (000-lb)			1,270,070	1,500,000	1,500,000	1,500,000
Signatory Landing Fee Rate			\$ 3.15	\$ 3.53	\$ 3.65	\$ 4.18
SIGNATORY AIRLINE LANDING FEE REVENUE			\$3,441,526	\$4,712,550	\$4,872,750	\$5,580,300
NON-SIGNATORY PASSENGER LANDING FEE REVE			13,483	-	-	-
TOTAL AIRLINE LANDING FEE REVENUE			\$3,455,009	\$4,712,550	\$4,872,750	\$5,580,300
SIGNATORY CARGO LANDING FEE REVENUE			\$559,194	\$582,450	\$602,250	\$689,700
NON-SIGNATORY CARGO LANDING FEE REVENUE			47,906	53,280	55,560	62,760
TOTAL CARGO LANDING FEE REVENUE			\$607,100	\$635,730	\$657,810	\$752,460

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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AIRCRAFT APRON FEES

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
TOTAL AIRFIELD REQUIREMENT	\$6,106,501	\$7,839,359	\$6,566,395	\$8,752,586
10% of AIRFIELD REQUIREMENT	\$610,650	\$783,936	\$656,640	\$875,259
TOTAL APRON SQUARE FEET	530,370	530,372	530,372	530,372
AIRCRAFT APRON FEE (PER SQ FT)	\$1.15	\$1.48	\$1.24	\$1.65

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION	
TERMINAL FEES						
			Audited 2021	Budget 2022	Projected 2022	Proposed 2023
Terminal Direct O&M Expenses			\$ 5,472,109	\$ 6,186,986	\$ 5,699,050	\$ 7,038,758
Terminal Indirect O&M Expenses			4,999,300	5,435,241	5,338,419	6,551,602
Terminal O&M Reserve Requirement			(81,903)	151,590	146,567	256,459
Terminal Capital Charges:						
2010A Revenue Bond Debt Service			-	-	-	-
2017 A Refunding Revenue Bonds Debt Service			141,133	97,150	97,150	101,072
2017 B Refunding Revenue Bonds Debt Service			-	-	-	-
2018 A Revenue Bonds Debt Service			6,647	6,647	6,647	6,647
2018 B Revenue Bonds Debt Service			261,037	261,482	261,482	261,571
2020 B Revenue Refunding Bonds Debt Service			4,058,582	4,060,628	4,060,628	4,061,822
LESS: Applicable PFC Revenues			(2,540,353)	(2,646,091)	(2,646,091)	(2,646,869)
Terminal Amortization Requirements			-	-	-	-
Terminal Capital Charge Coverage			-	-	-	-
Terminal Debt Service Reserve Requirement			-	-	-	-
TERMINAL Extraordinary Coverage Protection			-	-	-	-
TOTAL REQUIREMENT			\$ 12,316,552	\$ 13,553,632	\$ 12,963,851	\$ 15,631,061
Rentable Terminal Space			135,985	135,985	135,985	135,985
COMPENSATORY TERMINAL RENTAL RATE			\$ 90.57	\$ 99.67	\$ 95.33	\$ 114.95
LESS: Interest Earning Credit allocated to Terminal			\$ 6,256	\$ 140,268	\$ 7,106	\$ 262,607
LESS: Non-airline Terminal Space Rentals - Flat Rate			82,798	94,951	-	110,449
LESS: Non-airline Terminal Space Rentals - Signatory Rate			42,346	44,784	41,539	46,363
LESS: Non-airline Terminal Space Rentals - Calculated Rat			239,314	130,190	169,975	159,663
LESS: TSA Space Rental			448,828	458,060	836,234	565,585
LESS: TSA (LEO) Reimbursement			126,921	136,800	136,800	138,700
LESS: Utility Reimbursements			25,486	24,000	32,777	24,000
LESS: Terminal Tenant Maintenance Reimbursements			5,089	20,559	-	20,559
LESS: Cares Act			1,572,567	1,841,830	-	1,510,037
NET TERMINAL REQUIREMENT			\$ 9,766,947	\$ 10,662,190	\$ 11,739,419	\$ 12,793,098
Rentable Terminal Space			135,985	135,985	135,985	135,985
SIGNATORY TERMINAL RENTAL RATE			\$ 71.82	\$ 78.41	\$ 86.33	\$ 94.08
Signatory Airline Terminal Rental Space			53,402	53,401	53,401	51,626
SIGNATORY AIRLINE RENTAL REVENUE			\$ 3,835,332	\$ 4,187,172	\$ 4,610,108	\$ 4,856,974
MONTH TO MONTH AIRLINE REVENUE			74,602	0	0	0
TOTAL AIRLINE RENTAL REVENUE			\$ 3,909,933	\$ 4,187,172	\$ 4,610,108	\$ 4,856,974
Baggage Claim Room Square Footage			17,784	17,784	17,784	17,784
BAGGAGE CLAIM ROOM REVENUE			\$ 1,277,247	\$ 1,394,443	\$ 1,535,293	\$ 1,673,119
NONSIGNATORY AIRLINE RENTAL REVENUE			\$ -	\$ 9,000	\$ 9,000	\$ -
AIRLINE RENTAL REVENUE			\$ 5,187,180	\$ 5,590,616	\$ 6,154,401	\$ 6,530,093

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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PASSENGER BOARDING BRIDGE FEES

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>LOADING BRIDGE RENTALS</b>				
Loading Bridge Direct O&M Expenses	\$ 282,974	\$ 324,412	\$ 405,458	\$ 410,801
Loading Bridge Indirect O&M Expenses	276,536	309,833	301,340	371,726
2020 B Revenue Refunding Bonds Debt Service	119,020	119,080	119,080	119,115
LESS: Applicable PFC Revenues	(69,899)	(72,808)	(72,808)	(72,829)
LESS: Interest Earning Credit Allocated to Loading Bridges	(167)	(3,722)	191	7,049
LESS: Cares Act	(95,984)	(108,590)	-	(83,134)
Loading Bridge O & M Reserve Requirement	(4,457)	8,273	9,386	14,767
<b>TOTAL LOADING BRIDGE REQUIREMENT</b>	<b>\$ 508,023</b>	<b>\$ 576,478</b>	<b>\$ 762,647</b>	<b>\$ 767,495</b>
NUMBER OF LOADING BRIDGES	14	14	14	14
CHARGE PER LOADING BRIDGE	\$ 36,287	\$ 41,177	\$ 54,475	\$ 54,821
NUMBER OF LEASED LOADING BRIDGES	14	14	14	13
<b>TOTAL LOADING BRIDGE REVENUE</b>	<b>\$ 508,023</b>	<b>\$ 576,478</b>	<b>\$ 762,647</b>	<b>\$ 712,674</b>

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## COST PER ENPLANEMENT

(Includes Settlement and Revenue Sharing Calculation)	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>AIRPORT OPERATIONS:</b>				
Airline Landing Fees	\$ 3,455,009	\$ 4,712,550	\$ 4,872,750	\$ 5,580,300
Airline Space Rental	5,187,180	5,590,616	6,154,401	6,530,093
Loading Bridge Rentals	508,023	576,478	762,647	712,674
Airline Apron Fee	610,650	783,336	656,640	875,259
Airline Share of Revenue Sharing	(1,497,842)	(1,570,560)	(3,471,416)	(3,317,931)
<b>Total Airport Operations</b>	<b>\$ 8,263,020</b>	<b>\$ 10,093,019</b>	<b>\$ 8,975,021</b>	<b>\$ 10,380,394</b>
<b>FBO OPERATIONS:</b>				
Avgas Fuel Sales Commercial	\$ 21,824	\$ 21,000	\$ 18,072	\$ 21,000
Deicing	994,122	1,753,022	1,706,345	2,063,050
Into Plane & Fuel Farm	895,527	1,235,160	1,582,425	1,231,500
<b>Total FBO Operations</b>	<b>\$ 1,911,473</b>	<b>\$ 3,009,182</b>	<b>\$ 3,306,842</b>	<b>\$ 3,315,550</b>
<b>TOTAL AIRLINES FEES &amp; CHARGES</b>	<b>\$ 10,174,493</b>	<b>\$ 13,102,201</b>	<b>\$ 12,281,863</b>	<b>\$ 13,695,944</b>
<b>ENPLANEMENTS</b>	<b>976,037</b>	<b>1,200,000</b>	<b>1,200,000</b>	<b>1,425,000</b>
<b>COST PER ENPLANEMENT</b>	<b>\$ 8.49</b>	<b>\$ 8.43</b>	<b>\$ 7.49</b>	<b>\$ 7.30</b>
<b>FBO OPERATIONS COST PER ENPLANEMENT</b>	<b>\$ 1.94</b>	<b>\$ 2.49</b>	<b>\$ 2.74</b>	<b>\$ 2.31</b>
<b>TOTAL COMBINED COST PER ENPLANEMENT</b>	<b>\$ 10.42</b>	<b>\$ 10.92</b>	<b>\$ 10.23</b>	<b>\$ 9.61</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## CALCULATION AND ALLOCATION OF FUNDS REMAINING

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
TOTAL REVENUES BEFORE REV SHARING	\$47,191,499	\$53,173,194	\$56,957,826	\$62,791,732
TOTAL EXPENSES	34,060,350	40,287,143	39,571,337	45,431,021
NET REVENUES	\$13,131,149	\$12,886,051	\$17,386,489	\$17,360,711
LESS:				
Capital Charges:				
Less: Applicable Approved PFC Revenues	(3,494,931)	(3,640,402)	(3,640,402)	(3,641,472)
2017 A Revenue Refunding Bonds Debt Service	1,667,876	1,069,689	1,069,689	1,113,625
2017 B Revenue Refunding Bonds Debt Service	400,025	397,775	397,775	400,025
2018 A Revenue Bond	738,500	738,500	738,500	738,500
2018 B Revenue Bonds Debt Service	733,250	734,500	734,500	734,750
2019 Revenue Bond	556,150	554,550	554,550	552,750
2020 A Revenue Refunding Bonds Debt Service	564,500	572,250	572,250	568,750
2020 B Revenue Refunding Bonds Debt Service	5,951,000	5,954,000	5,954,000	5,955,750
Capital Charge Coverage	-	-	0	0
Debt Service Reserve Requirement	-	-	0	0
Capital Expenditures (Per Table 4)	3,300,000	2,838,600	3,537,326	3,444,858
Operating & Maintenance Reserve	(280,904)	525,469	525,469	857,313
Renewal and Replacement Reserve	-	-	0	0
Subtotal	10,135,466	9,744,931	10,443,657	10,724,849
FUNDS REMAINING	\$2,995,684	\$3,141,120	\$6,942,832	\$6,635,862
	50%	50%	50%	50%
Authority Share - 50%	1,497,842	1,570,560	3,471,416	3,317,931
Less Cost of Air Service Incentive Programs	(126,162)	(400,000)	(242,661)	(400,000)
Authority Share Net of Air Service Incentive	1,371,680	1,170,560	3,228,755	2,917,931
	50%	50%	50%	50%
Airline Share - 50%	1,497,842	1,570,560	3,471,416	3,317,931
Net Airline Share	1,497,842	1,570,560	3,471,416	3,317,931
	2,995,684	3,141,120	6,942,832	6,635,862
ALLOCATION OF AIRLINE SHARE				
Terminal	1,198,273	1,256,448	2,777,133	2,654,345
Airfield	299,568	314,112	694,283	663,586
TOTAL AIRLINE SHARE	\$1,497,842	\$1,570,560	\$3,471,416	\$3,317,931

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## SCHEDULE OF ENPLANEMENTS, OPERATIONS, and LANDED WEIGHT

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>ENPLANEMENTS</b>				
Signatory Enplanements	975,488	1,180,000	1,180,000	1,405,000
Nonsignatory Enplanements	549	20,000	20,000	20,000
<b>TOTAL ENPLANEMENTS</b>	<b>976,037</b>	<b>1,200,000</b>	<b>1,200,000</b>	<b>1,425,000</b>
<b>OPERATIONS</b>				
Commercial	25,800	32,000	32,000	32,320
Military	3,500	3,500	3,500	3,535
General Aviation/Other	15,000	15,000	15,000	15,150
<b>TOTAL OPERATIONS</b>	<b>44,300</b>	<b>50,500</b>	<b>50,500</b>	<b>51,005</b>
<b>LANDED WEIGHT (000-lbs)</b>				
Signatory Landed Weight (000-lbs)	1,092,548	1,335,000	1,335,000	1,335,000
Nonsignatory Landed Weight (000-lbs)	4,151	0	0	0
<b>TOTAL AIRLINE LANDED WT (000-lbs)</b>	<b>1,096,699</b>	<b>1,335,000</b>	<b>1,335,000</b>	<b>1,335,000</b>
Signatory Cargo Landed Weight (000-lbs)	177,522	165,000	165,000	165,000
Nonsignatory Cargo Landed Weight (000-lbs)	11,799	12,000	12,000	12,000
<b>TOTAL CARGO LANDED WT (000-lbs)</b>	<b>189,321</b>	<b>177,000</b>	<b>177,000</b>	<b>177,000</b>
<b>TOTAL LANDED WEIGHT (000-lbs)</b>	<b>1,286,020</b>	<b>1,512,000</b>	<b>1,512,000</b>	<b>1,512,000</b>



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## SCHEDULE OF TERMINAL SQUARE FOOTAGE and APRON AREA

	Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>ENPLANEMENTS</b>				
Signatory Enplanements	975,488	1,180,000	1,180,000	1,405,000
Bag Makeup	25,625	25,625	25,625	25,625
Unassigned Space	0	0	0	0
<b>TOTAL AIRLINE SPACE</b>	<b>91,484</b>	<b>91,484</b>	<b>91,484</b>	<b>91,484</b>
<b>VACANT SPACE</b>	<b>20,299</b>	<b>20,299</b>	<b>20,299</b>	<b>22,074</b>
<b>SIGNATORY AIRLINE SPACE</b>	<b>71,185</b>	<b>71,185</b>	<b>71,185</b>	<b>69,410</b>
<b>NON-SIGNATORY AIRLINE SPACE</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL AIRLINE SPACE</b>	<b>91,484</b>	<b>91,484</b>	<b>91,484</b>	<b>91,484</b>
Signatory Airline Space	71,185	71,185	71,185	69,410
Non-signatory Airline Space	0	0	0	0
TSA Space	0	0	0	0
Airline Vacant Space	20,299	20,299	20,299	22,074
Non-Airline Vacant Space	0	0	0	0
Non-Airline Chargeable Space (1/2signatory rat	3,921	3,921	3,921	3,921
Non-Airline Chargeable Space, signatory rate	480	480	480	480
Non-Airline Chargeable Space (flat rate)	9,055	9,055	9,055	9,055
Non-Airline Chargeable Space (nonchargeable)	8,763	8,763	8,763	8,763
Concession	22,282	22,282	22,282	22,282
<b>TOTAL RENTABLE SPACE</b>	<b>135,985</b>	<b>135,985</b>	<b>135,985</b>	<b>135,985</b>
Public	103,519	103,519	103,519	103,519
<b>TOTAL USEABLE SPACE</b>	<b>239,504</b>	<b>239,504</b>	<b>239,504</b>	<b>239,504</b>
Mech/Utility	50,780	50,780	50,780	50,780
<b>TOTAL TERMINAL SPACE</b>	<b>290,284</b>	<b>290,284</b>	<b>290,284</b>	<b>290,284</b>
<b>APRON AREA</b>	<b>530,370</b>	<b>530,372</b>	<b>530,372</b>	<b>530,372</b>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION	
SCHEDULE OF DEBT COVERAGE						
			Audited 2021	Budget 2022	Projected 2022	Proposed 2023
<b>NET REVENUES</b>						
	Revenues		\$41,975,074	\$46,947,345	\$56,415,357	\$56,517,875
	Authority Share of Funds Remaining					
	Airline Revenue Sharing		(1,497,842)	(1,570,560)	(3,471,416)	(3,317,931)
			\$40,477,233	\$45,376,785	\$52,943,941	\$53,199,944
	Interest Income (2)		37,269	628,892	37,269	675,000
	TSA (LEO) Reimbursement		126,921	136,800	136,800	138,700
	CARES Act		4,363,325	5,091,757	0	5,091,757
	Improvement Charges		368,400	368,400	368,400	368,400
	<b>Total Airport Revenues</b>		\$45,373,148	\$51,602,634	\$53,486,410	\$59,473,801
	<b>LESS: Total Airport Expenses (GAAP)</b>		(34,060,350)	(40,287,143)	(39,571,337)	(45,431,021)
	Air Service Incentive Cost to Airport		(126,162)	(400,000)	(242,661)	(400,000)
	<b>Airport Net Revenues (3)</b>		\$11,186,636	\$10,915,491	\$13,672,412	\$13,642,780
<b>DEBT SERVICE ON BONDS ISSUED UNDER THE MASTER RESOLUTION</b>						
	Less: Applicable Approved PFC Revenues		\$ (3,494,931)	\$ (3,640,402)	\$ (3,640,402)	\$ (3,641,472)
	1999 EFC Revenue Bond Debt Service		-	-	-	-
	Less: NYS EFC Interest Subsidy		-	-	-	-
	2003 A Revenue Bond Debt Service		-	-	-	-
	2006 A & B Revenue Bond Debt Service		-	-	-	-
	2006 C Revenue Bond Debt Service		-	-	-	-
	2010 A Revenue Bonds		-	-	-	-
	2017 A Revenue Refunding Bonds Debt Service		1,667,876	1,069,689	1,069,689	1,113,625
	2017 B Revenue Refunding Bonds Debt Service		400,025	397,775	397,775	400,025
	2018 A Revenue Bond		738,500	738,500	738,500	738,500
	2018 B Revenue Bonds Debt Service		733,250	734,500	734,500	734,750
	2019 Revenue Bond		556,150	554,550	554,550	552,750
	2020 A Revenue Refunding Bonds Debt Service		564,500	572,250	572,250	568,750
	2020 B Revenue Refunding Bonds Debt Service		5,951,000	5,954,000	5,954,000	5,955,750
			\$ 7,116,370	\$ 6,380,862	\$ 6,380,862	\$ 6,422,678
<b>NET REVENUE COVERAGE ON BONDS ISSUED UNDER THE MASTER RESOLUTION (MUST BE &gt; 1.25)</b>						
			1.57	1.71	2.14	2.12
<b>CLAIMS, CHARGES, OBLIGATIONS PAYABLE FROM NET REVENUES</b>						
	Deposits to the Operation and Maintenance Reserve		\$ (280,904)	\$ 525,469	\$ 525,469	\$ 857,313
	Debt Service on Bonds Issued under the Master Resolution		7,116,370	6,380,862	6,380,862	6,422,678
	Deposits to the Bond Reserve Fund		-	-	-	-
	Debt Service for other indebtedness		-	-	-	-
	Deposits to the Reserve Funds for other indebtedness		-	-	-	-
	Deposits to the Renewal and Replacement Reserve		-	-	-	-
	<b>Net Claims, Charges and Obligations</b>		\$6,835,466	\$6,906,331	\$6,906,331	\$7,279,991
<b>NET REVENUE COVERAGE ON BONDS AND OTHER INDEBTEDNESS (MUST BE &gt; 1.00)</b>						
			1.64	1.58	1.98	1.87

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### Section 9 Supplemental Information

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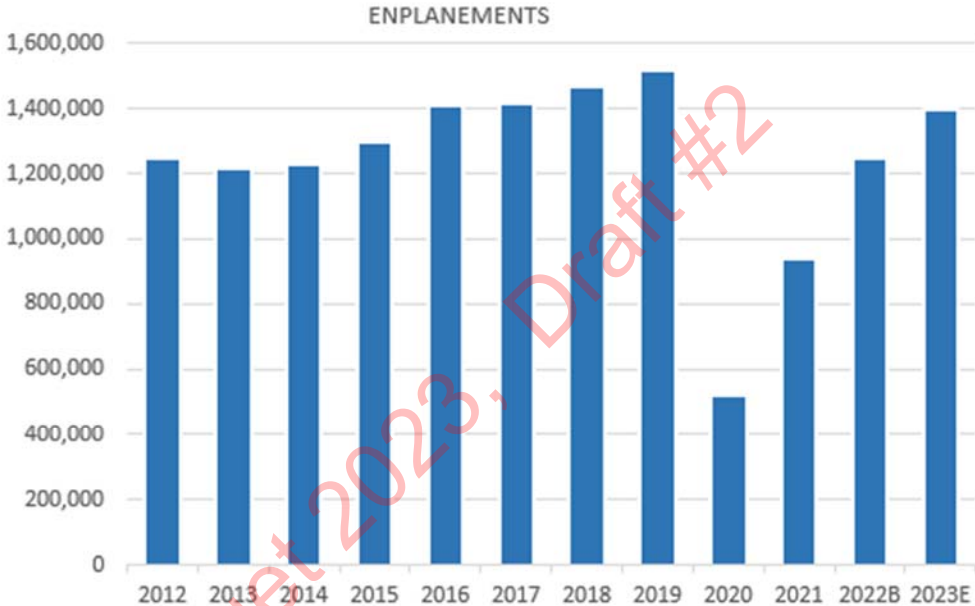
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Landed Weight and Enplanements & Deplanements

Calendar Year	Landed Weights	Air Carrier Operations <sup>1</sup>	Cargo (tons)	Enplanements	Deplanements	Total Passengers
2012	1,448,273,846	46,719	18,242	1,245,880	1,239,754	2,485,634
2013	1,408,546,123	44,455	18,546	1,215,987	1,214,864	2,430,851
2014	1,368,073,710	40,910	19,509	1,230,376	1,226,704	2,457,080
2015	1,412,705,423	40,192	19,373	1,298,210	1,291,889	2,590,099
2016	1,480,691,522	44,098	18,692	1,407,434	1,410,579	2,818,013
2017	1,575,561,522	44,364	18,739	1,417,835	1,414,152	2,831,987
2018	1,616,386,929	43,550	18,896	1,466,706	1,456,520	2,923,226
2019	1,667,798,688	40,036	20,009	1,518,969	1,512,268	3,031,237
2020	910,056,897	21,054	21,857	520,029	522,495	1,042,524
2021	1,096,886,287	27,116	23,049	976,037	972,640	1,948,677
2022E	1,335,000,000	28,500	22,000	1,250,000	1,250,000	2,500,000
2023E	1,335,000,000	30,000	22,050	1,400,000	1,400,000	2,800,000

Data Source: Internal ACAA sources

<sup>1</sup> Only Air Carrier operations, an one operation is a takeoff or landing

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BASED AIRCRAFT

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Calendar Year	Single Engine	Multi-Engine	Jet	Helicopters	Total	Military
2015	53	7	15	7	82	7
2016	46	7	16	6	75	6
2017	45	7	19	6	77	6
2018	55	8	23	11	97	11
2019	51	7	20	11	89	11
2020	60	7	19	11	97	11
2021	60	7	19	11	97	11
2022E	60	7	19	11	97	11
2023E	60	7	19	11	97	11

Data Source: FAA 5010

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STATISTICAL - OPERATIONS  
Last Ten Calendar Years

Calendar Year	Air Carrier	Air Taxi	General Aviation Local & Itinerant	Military	Total Operations
2012	22,879	27,236	20,861	4,543	75,519
2013	22,667	24,747	20,915	4,436	72,765
2014	21,744	22,618	14,614	2,316	61,292
2015	22,067	21,503	13,950	2,481	60,001
2016	23,108	24,238	14,328	3,057	64,731
2017	23,246	23,745	14,063	2,944	63,998
2018	23,763	23,469	13,009	3,300	63,541
2019	24,729	19,212	13,863	2,944	60,748
2020	15,300	9,668	14,224	3,487	42,679
2021	19,677	10,815	14,118	3,239	47,849
2022E	19,500	12,500	15,000	3,500	50,500
2023E	20,000	13,000	15,000	3,500	51,500

Data Source: Internal ACAA sources

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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FBO Deicing Fluid and JetA and AvGas Fuels Sold

Calendar Year	Deicing Consortium Type I (gals)	Deicing Consortium Type IV (gals)	Deicing Sprayed Type I (gals)	Deicing Sprayed Type IV (gals)	Pumped Into-Air Carrier (gals)	JetA (gals)	AvGas (gals)
2012	66,956	15,265	27,621	3,721	17,738,449	870,095	68,240
2013	86,008	19,451	39,647	4,935	17,068,920	840,570	60,447
2014	79,335	21,085	45,732	5,292	16,971,830	952,761	55,902
2015	66,600	19,468	31,628	4,031	16,835,885	967,345	70,438
2016	65,055	19,682	32,048	5,661	18,602,032	1,031,066	69,156
2017	71,925	23,154	51,006	7,288	19,495,122	996,302	62,710
2018	81,735	26,400	72,767	12,331	21,013,458	1,158,694	51,534
2019	70,332	17,017	82,555	10,958	22,022,122	1,217,080	65,993
2020	42,399	10,709	41,287	5,085	11,600,443	879,612	62,368
2021	40,107	12,312	46,622	4,659	15,161,563	1,274,382	49,815
2022E	60,000	15,760	78,300	7,190	13,500,000	1,050,000	52,200
2023E	60,000	15,000	78,000	7,100	14,000,000	1,400,000	53,000

Data Source: Internal ACAA Sources

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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FBO - General Aviation Activity and Historical FBO Operating Revenue, Expense, and Profit

Calendar Year	General Aviation Aircraft Landings	International Flights	General Aviation Aircraft Fueled	Deicing Retail Type I (gals)	Deicing Retail Type IV (gals)	Operating Revenues	Operating Expenses	FBO Operating Profit
2012	6,321	592	5,245	1,923	345	\$9,732,965	\$9,102,193	\$ 630,772
2013	5,541	595	4,575	3,831	1,013	9,641,415	9,243,464	397,952
2014	6,073	753	4,870	2,947	427	10,348,396	9,530,040	818,355
2015	3,949	707	5,901	1,628	249	8,570,119	7,796,979	773,142
2016	7,349	517	5,958	2,636	301	8,300,218	6,759,573	1,540,645
2017	7,260	456	6,307	1,868	265	8,527,457	7,235,654	1,336,803
2018	7,822	407	5,833	6,131	529	10,427,353	8,633,901	1,793,452
2019	7,774	458	6,374	5,187	755	10,426,891	8,460,299	1,966,592
2020		141		4,150	175	6,307,407	5,754,830	552,577
2021	0	247	0	4,168	1,173	9,326,060	7,484,996	1,841,065
2022E						12,431,000	9,535,000	2,896,000
2023E	7,400	260	6,700	3,500	300	9,755,362	8,567,123	1,188,239

Data Source: Internal ACAA sources

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HISTORICAL DEBT OUTSTANDING

Fiscal Year End	Beginning Year Bond Balance	Additions	Reductions	Ending Year Bond Balance
2012	\$128,975,000	\$ -	\$7,810,000	\$121,165,000
2013	121,165,000	-	8,095,000	113,070,000
2014	113,070,000	-	8,021,000	105,049,000
2015	105,049,000	-	8,266,000	96,783,000
2016	96,783,000	-	8,567,000	88,216,000
2017	88,216,000	14,395,000	25,293,000	77,318,000
2018	77,318,000	22,590,000	9,419,000	90,489,000
2019	90,489,000	9,620,000	7,554,000	92,555,000
2020	92,555,000	34,610,000	51,220,000	75,945,000
2021	75,945,000	-	6,945,000	69,000,000
2022	69,000,000	-	6,685,000	62,315,000
2023	62,315,000	-	7,020,000	55,295,000

Data Source: Internal ACAA sources

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HISTORICAL BOND COVERAGE

Fiscal Year End	Revenues including Revenue Sharing	Operating Expenses	Net Available Revenue	Debt Service			Coverage
				Principal And Interest	Less PFCs	Total	
2012	\$43,490,082	\$31,765,177	\$11,724,905	\$13,255,231	(\$4,461,589)	\$8,793,642	1.33
2013	42,934,127	32,172,726	10,761,401	\$13,291,771	(4,700,000)	8,591,771	1.25
2014	44,306,813	32,404,737	11,902,076	12,965,296	(4,213,099)	8,752,197	1.36
2015	44,908,783	31,503,386	13,405,397	12,953,032	(3,293,320)	9,659,712	1.39
2016	46,342,120	32,060,953	14,281,167	12,944,083	(3,608,210)	9,335,873	1.53
2017	48,544,916	33,440,730	15,104,186	12,981,796	(3,610,256)	9,371,540	1.61
2018	51,742,274	37,180,503	14,561,771	12,968,404	(2,834,913)	10,133,491	1.44
2019	53,063,161	39,111,805	13,951,356	11,584,378	(3,763,460)	7,820,918	1.78
2020	42,422,446	33,473,023	8,949,423	11,008,820	(4,140,917)	6,867,903	1.30
2021	45,373,148	34,186,512	11,186,636	10,611,301	(3,494,931)	7,116,370	1.57
2022E	53,486,410	39,813,998	13,672,412	10,021,264	(3,640,402)	6,380,862	2.14
2023E	60,307,801	46,743,015	13,564,786	10,064,150	(3,641,472)	6,422,678	2.11

Data Source: Internal ACAA sources

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## POPULATION IN THE AIR TRADE AREA

	1990	2000	2010	2019 <sup>(1)</sup>	2021 <sup>(2)(3)</sup>
<b>PRIMARY TRADE AREA</b>					
State of New York					
Albany County	292,594	294,565	304,204	314,848	313,743
Columbia County	62,982	63,094	63,096	61,570	61,778
Fulton County	54,191	55,073	55,531	53,324	53,116
Greene County	44,739	48,195	49,221	47,931	48,449
Montgomery County	51,981	49,708	50,219	49,532	49,558
Rensselaer County	154,429	152,538	159,429	161,130	160,232
Saratoga County	181,276	200,635	219,607	235,509	237,359
Schenectady County	149,285	146,555	154,727	158,061	158,089
Schoharie County	31,859	31,582	32,749	29,714	29,863
Warren County	59,209	63,303	65,707	65,737	65,618
Washington County	59,330	61,042	63,216	61,302	60,956
State of Massachusetts					
Berkshire County	139,352	134,953	131,219	129,026	128,657
State of Vermont					
Bennington County	35,845	36,994	37,125	37,347	37,312
	<u>1,317,072</u>	<u>1,338,237</u>	<u>1,386,050</u>	<u>1,405,031</u>	<u>1,404,730</u>
<b>SECONDARY TRADE AREA</b>					
State of New York					
Delaware County	47,225	48,055	47,980	44,308	44,378
Dutchess County	259,462	280,150	297,488	295,911	297,112
Essex County	37,152	38,851	39,370	37,381	37,268
Hamilton County	5,279	5,379	4,836	5,107	5,119
Herkimer County	65,797	64,427	64,519	60,139	59,937
Otsego County	60,517	61,676	62,259	58,524	58,123
Ulster County	165,304	177,749	182,493	181,851	182,951
State of Connecticut					
Litchfield County	174,092	182,193	189,927	185,186	185,000
State of Massachusetts					
Franklin County	70,092	71,535	71,372	71,029	71,015
Hampden County	456,310	456,228	463,490	465,825	462,718
Hampshire County	146,568	152,251	158,080	162,308	161,572
State of Vermont					
Addison County	32,953	35,974	36,821	37,363	37,260
Rutland County	62,142	63,400	61,642	60,572	60,591
Windham County	41,588	44,216	44,513	45,905	46,090
Windsor County	54,055	57,418	56,670	57,753	58,196
	<u>1,678,536</u>	<u>1,739,502</u>	<u>1,781,460</u>	<u>1,769,162</u>	<u>1,767,330</u>
Total Primary and Secondary Trade Area Pop.	<u>2,995,608</u>	<u>3,077,739</u>	<u>3,167,510</u>	<u>3,174,193</u>	<u>3,172,060</u>

<sup>(1)</sup> Census, April 1, 2020<sup>(2)</sup> Through July 1, 2021<sup>(3)</sup> Data Source: United States Census Bureau

Data Source: Internal ACAA sources

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## PRINCIPAL EMPLOYERS

Employer	2008		2019		2021	
	Employees	Rank	Employees	Rank	Employees	Rank
New York State	53,800	1	51,800	1		
St. Peter's Health Partners	3,494	6	12,130	2		
Albany Medical Center	5,977	3	8,652	3		
Golub Corporation	4,135	4	8,208	4		
U.S. Government	6,900	2	7,901	5		
General Electric Company	3,200	7	7,000	6		
Hannaford Brothers	3,580	5	5,000	7		
University of Albany	Na		4,700	8		
Ellis Medicine	2,651	8	3,479	9		
Stewart's Shops Corp.	1,272	13	3,099	10		
Bechtel Marine Propulsion Corp.	2,600	9	3,000	11		
Glens Falls Hospital	2,285	12	2,736	12		
Center for Disability Services	2,392	10	2,651	13		
County of Albany	2,219	11	2,497	14		
Global Foundries	Na	-	2,400	15		
<b>TOTAL</b>	<b>94,505</b>		<b>125,253</b>			

Data Source: Internal ACAA sources

LABOR FORCE AND UNEMPLOYMENT

Calendar Year	Labor Force Alb/Schty/Troy	Comparable Unemployment Rate		
		Albany/Shty/Troy	New York	U.S.
2012	453,021	7.1%	8.2%	7.9%
2013	445,577	5.5	6.6	6.7
2014	438,630	4.5	5.6	5.6
2015	444,884	4.1	4.7	5.0
2016	442,092	4.1	4.5	4.7
2017	451,551	4.1	3.9	4.1
2018	455,858	3.5	3.7	3.9
2019	458,153	3.5	3.9	3.6
2020	447,146	5.0	8.7	6.7
2021	442,846	2.6	5.4	3.9
2022(Aug)	456,957	3.3	4.7	3.7

Data Source  
Unemployment Statistics, Bureau of Labor Statistics, United States Department of Labor

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**CAPITAL DEVELOPMENTS BY THE AUTHORITY**

On July 17, 1996, ground was broken for construction of a new air-cargo building in the northeast quadrant of the airport as the first step in consolidating the present and developing the future air-cargo capacity for the Airport. The \$11 million cargo facility and related airfield and landside improvements were financed by Airport Revenue Bonds. This facility opened in October 1998 and is under a long-term lease agreement with Aviation Facilities Company, Inc. (AFCO).

On October 3, 1996, ground was broken for the Terminal Improvement Project (TIP). The TIP consisted of a new terminal and other facilities to replace the 1959 terminal and was designed to accommodate future demands for approximately 1.5 million annual enplanements. The TIP was substantially complete on October 1, 1998.

In February 1997, the Authority issued \$96,305,000 of Airport Revenue Bonds to finance the TIP and certain capital improvement projects initiated by the County prior to the creation of the Authority.

In December 1997, the Dormitory Authority of the State of New York issued \$41,395,000 of State Service Contract Revenue Bonds for the purposes of financing, construction, reconstruction, improvements, reconditioning and preservation of the Airport or aviation capital projects at the Airport. The Revenue Bonds were secured by a service contract under which the State of New York agreed to pay the annual principal and interest payments. The Revenue Bonds are not debt of the Airport Authority nor is the Airport Authority liable thereon.

Proceeds totaling \$40 million were used by the Authority toward the cost of constructing the new terminal building, a connecting bridge and a parking garage at the Airport. The Authority allocated \$20 million each towards the cost of the terminal and the garage.

The Authority maintains a Federal Inspection Station to process regular scheduled international flights together with other general aviation and international cargo flights.

On June 7, 1998, airline operations began in the new terminal facility and demolition began on the 1959 structure.

In July 1998, the Authority, through the New York State Environmental Facilities Corporation (EFC) received \$7.5 million Series A bonds to finance the total construction of a new glycol wastewater treatment system. In July 1999, the loan was replaced by \$7,895,303 bonds issued by the EFC with interest on the first \$3 million 100% subsidized and the remaining \$4.5 million 50% subsidized by the New York State Water Pollution Control Revolving Fund.

On December 1, 1998, the Authority sold two Airport Revenue Bond issues totaling \$30,695,000 to finance two capital projects:

The 1998 B (non-AMT) issue totaling \$18,455,000 was sold to finance in part the construction of a new 1,600-space parking garage. The garage partially opened in December 1998 for use by short-term visitors to the Airport and the balance used for long-term parking was opened in February 1999.

The 1998 C (AMT) issue totaling \$12,240,000 was sold to finance the construction of the new 50,500 square foot air cargo building which was opened during October 1998 for use by Airborne Express, Federal Express and United Parcel Service.

In March 1999, operations began in the newly constructed air traffic control tower located in the northeast quadrant of the airport. Demolition also began on the old control tower to provide additional apron area for use by the airlines.

In April 2000, construction was completed for the addition of approximately 16,000 square feet of terminal space including ticketing, baggage make up and hold rooms to accommodate the arrival of Southwest Airlines which began service May 7, 2000. This addition was principally financed through the receipt of a \$6 million grant from the State of New York.

In May 2000, construction of 874 space remote surface parking lot was completed at the southeast quadrant of airport property to accommodate the additional parking required by the increase in enplanements as a result of the addition of Southwest Airlines.

In July 2000, the Authority, through the EFC, entered into a ten year \$2,374,936 Series B loan agreement

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**CAPITAL DEVELOPMENTS BY THE AUTHORITY, cont.**

with the New York State Water Pollution Control Revolving Fund to finance the construction of a glycol filtration polishing facility. The interest thereon is fifty percent subsidized by the New York State Water Pollution Control Revolving Fund.

In November 2000, a parking garage expansion was opened to accommodate 307 parking spaces for the rental car operators and 400 additional spaces for public parking.

In December 2000, the Authority issued \$14,500,000 of Airport Revenue Bonds to finance the construction that began in 2001 of a New York State Police Executive Hangar to consolidate the State’s current aircraft and maintenance support facilities, which were located in two widely separated hangars on the airfield. The new facility completed in 2002 consists of approximately 84,630 square feet of hangar, maintenance support, office space, and includes all the necessary mechanical, electrical, plumbing, fire, security, and energy management systems; crane and hoist equipment and other support equipment for aircraft maintenance; and office furnishings. Landscaping, parking lot, and security fence to secure the leased area also were provided. The Authority and the Division of New York State Police entered into a thirty (30) year Land and Facility Lease Agreement effective April 1, 2000. These Airport revenue payments are sufficient to amortize the debt service payments for this Bond issue plus any other related costs incurred by the Authority.

In 2001, the Authority began construction of a new ARFF facility and general aviation T-Hangars.

In 2001, the Authority also obtained final FAA and all other required approvals for the extension of Runway 10-28 from 6,000 to 7,200 feet. Construction began in 2002. This project also included extending taxiway “C” and related hold apron and service road improvements. The runway was completed and opened in August 2003.

In July 2001, the Authority acquired a 9½ acre Industrial Park with four warehouse type buildings totaling 27,500 square feet. In 2002, renovations were completed and the ground support facilities for American Airlines, US Airways, plus Lansing Flight Support were relocated from the old belly-freight building. In addition, KME Fire Apparatus leased one building to which

an addition was added to support their requirements.

In 2002, construction was completed on a 10-bay T-Hangar facility, a self-service fueling facility, and a neighboring tie-down area for use by the general aviation community. Construction began on a second T-Hangar building to provide 10 more T-Hangar units. This construction was completed in 2003. All units are leased.

An extension to the remote parking lot “E” began in 2002 which will nearly double the capacity to 2,000 plus public parking spaces. As a result of several adjoining land acquisitions, expansion work continued into 2004.

During 2003, the Airport received Federal support for the complete rehabilitation of the primary runway 1-19 including the complete replacement of centerline lighting. The work was completed in 2003. Also during 2003, the Airport received all necessary approvals to begin extension of the primary runway 1-19 from 7,200 to 8,500 feet. The work was completed in 2006.

During 2003, the Authority was granted \$2.3 million of State funds through the support of State Senator Joseph Bruno to acquire and install two over-the-wing loading bridges for Southwest Airlines. Albany International Airport was the first airport in the United States to have two such bridges in operation.

In June 2003, the Authority sold \$8,855,000 of Series 2003A Airport Revenue Bonds to pay the costs of various land, hangars and equipment acquisitions, apron and runway expansions, taxiway, runway and hangar rehabilitations, certain terminal expansions, and leasehold improvements.

In March 2004, the Authority, through the NYS EFC, issued \$388,316 of Airport Revenue Bonds to finance the construction of sanitary sewer and water improvements in the Airport Industrial Park.

Other major projects completed in 2004 included finalizing renovations to the terminal to accommodate TSA security personnel and to provide space for their passenger screening and baggage inspection operations. Construction started in 2004 on the main Runway 1-19 extension from 7,200 to 8,500 feet and was completed in 2006 together with related navigation aids and taxiways. Remote parking was expanded by

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**CAPITAL DEVELOPMENTS BY THE AUTHORITY, cont.**

approximately 700 additional spaces to accommodate an ever-increasing demand for on-airport parking. Also a new US Postal facility was opened.

In 2005, the Authority acquired the on-airport assets of the former FBO (\$3.0 million). With this acquisition the Authority assumed responsibility for managing and operating the FBO. The Authority operates the FBO under the franchise trade name "Million Air". That same year the Authority also acquired an office building and two warehouses for lease and 400 additional remote surface parking spaces (\$2.4 million). Also in 2005, the Authority completed a \$2.8 million aircraft engine run-up attenuation facility to enhance the containment of noise from the Airport.

In June 2006, the Authority issued \$14,230,000 of bonds to provide funds for various land, hangar, equipment acquisitions, hangar rehabilitations, certain terminal renovations, utility improvements, and parking expansions.

In December 2006, the Authority issued \$6,330,000 of bonds to provide funds for construction of the 42,800 square foot Aviation Service and Maintenance Facility which was completed in late 2007.

In 2008 the Authority completed construction of two general aviation T-Hangars, installation of two additional escalators in the terminal and installation of new touch down lighting improvements that preserve and enhance aeronautical safety during nighttime, low-visibility, winter and other inclement weather conditions for all aircraft operations by allowing landing with half-mile rather than three-quarter mile visibility conditions.

During 2009 the Authority continued the Latham Water Towers Runway 10-28 obstruction relocation. The Authority also undertook a rehabilitation of an existing hangar, lighting energy upgrades in the parking garage, and several smaller projects involving roof replacement, terminal improvements and improvements in landside buildings.

In 2010 major renovations of six terminal food and beverage concession areas that began in 2009 were completed at a cost of approximately \$3.0 million which was fully funded by the concessionaire. Replacement of all parking garage lighting with more energy efficient lights at a cost of \$156,000 was com

pleted with the aid of a \$54,300 grant. Rehabilitation of the taxiways and ramps for \$2,826,000; construction of a new entry and exit to the remote parking lot providing for additional and interstate highway access at a cost of \$363,300; expansion of glycol storage and replacement of the Type I glycol proportioning system at an estimated total design and construction cost of \$339,000.

Projects completed in 2011 include a parking garage rehabilitation project at a cost of \$896,000, a passenger jet bridge replacement project with a cost of \$581,000, an automated entry and exit station in the economy parking lot at a cost of \$336,274 the relocation and upgrade of the Authority operated retail store (DepARTures) in the Terminal at a cost of \$281,000.

The completion of the Runway 28 obstruction removal, which involved relocation of a municipal water tank at a cost of \$11,187,000 was completed in 2012. Other projects completed in 2012 included the Terminal Floor replacement at a cost of \$821,400 and a Semi-inline Baggage Screening Project with a cost of \$1.1 million.

During 2013 projects completed included Glycol Storage & Processing Improvements to add a new 2.5 million gallon storage tank. During 2013 a project to upgrade the Electrical Vault at a cost of \$1.3 million was advanced along with the rehabilitation of the Administration Building (\$1.7 million).

In 2014 construction began to add a new Runway Friction Material Building at a cost of \$2.4 million; upgrade of an existing commercial Aircraft Maintenance, Repair and Overhaul Facility; construct a new hangar at a cost of \$4.3 million and Rehabilitate Runway 1-19 at a cost of \$4.72 million. These projects were completed by the close of 2015.

During the 2009-2014 Capital Plan the Authority also purchased approximately \$5 million in major equipment including items such as two fire trucks, runway snow blowers, runway brooms, shuttle busses, street sweepers, and other heavy equipment.

During 2015 projects to provide a new terminal roof at a cost of \$1.5 million and the Terminal Baggage Room Renovation at \$1.5 and Glycol Storage and Processing improvements for \$1.1 million were initiated then

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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**CAPITAL DEVELOPMENTS BY THE AUTHORITY, cont.**

completed in 2016.

During 2016 a \$3.4 million passenger loading bridge replacement and renovation project and \$1.4 million Fiber Optic replacement project were initiated.

During 2017 a \$3.4 million passenger loading bridge replacement and renovation project and \$1.4 million Fiber Optic replacement project were completed. Also in 2017 a \$4.4 million Runway 01-19 Edge Light Lighting System Replacement and a \$4.2 million phase 2 passenger loading bridge replacements and renovation were initiated.

During 2018 the Airport started a \$1.9 million escalator replacement project in the Terminal and authorized another \$1.0 million passenger loading bridge replacement and numerous smaller projects under \$1.0 million.

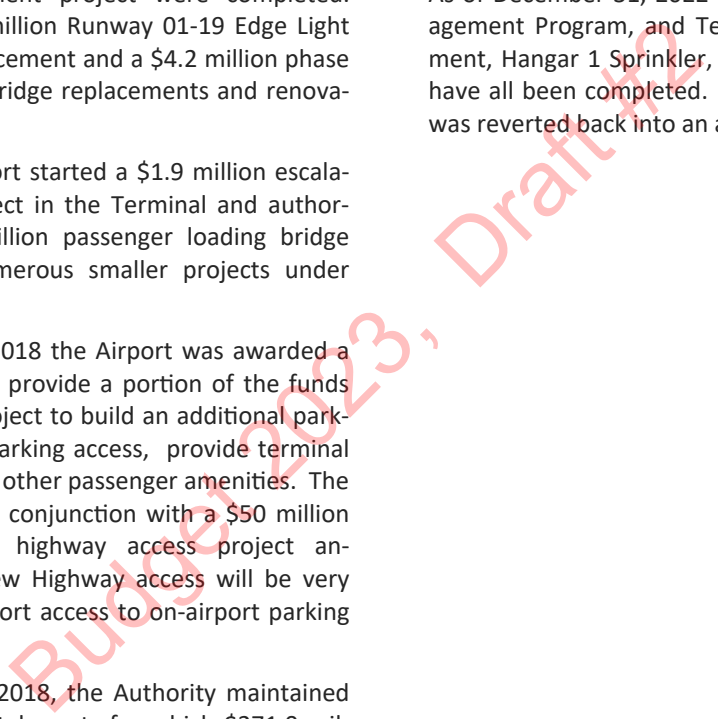
Most significantly in 2018 the Airport was awarded a \$22.1 million grant to provide a portion of the funds for a \$42.2 million project to build an additional parking garage, improve parking access, provide terminal rehabilitation and add other passenger amenities. The grant was awarded in conjunction with a \$50 million State-funded Airport highway access project announcement. The new Highway access will be very beneficial for the Airport access to on-airport parking operations.

As of December 31, 2018, the Authority maintained \$538.3 million in capital assets for which \$271.0 million in accumulated depreciation was recorded resulting in \$237.3 million in capital assets net of depreciation. Also at December 31, 2017 the Authority had approximately \$94.2 million of outstanding debt related to these capital assets, which resulted in the Authority reporting \$143.1 million of capital assets net of related debt.

Although most of 2019 was consumed with the construction of the parking garage and the rehabilitation of the airport terminal, there were other airport improvement projects. These included the installation of LED edge lighting for the full length of Runway 1/19 and Taxiway C. Also 2019 included the installation of new full hangar door at the FBO hangar.

As of December 31, 2021, the four (4) passenger boarding bridges have been replaced, and the Airport's first Master Plan in over twenty Years has begun. In addition to these the Taxiway A Rehabilitation project will is essentially completed.

As of December 31, 2022 the Airport Pavement Management Program, and Terminal Fire Alarm Replacement, Hangar 1 Sprinkler, and the Taxiway A projects have all been completed. Also in 2022, Parking Lot C was reverted back into an aircraft apron.



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BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## GLOSSARY

**Accrual Basis** - Basis of accounting which attempts to record financial transactions in the period they actually occur rather than the period paid or received.

**Administrative Expenses** - One of the main expense categories and includes the following: memberships, subscriptions, travel, education, and economic development.

**Aircraft Operation** - Considered either a landing or take-off of an aircraft.

**Airfield Operations Area (AOA)** - Generally considered the restricted area within the security fence surrounding an airport which is reserved for aircraft and related operations. This includes the landing area and ramp area, and other facilities supporting the activity of military, general aviation and commercial aircraft.

**Airfield Revenues** - One of six operating revenue categories which include landing fees, glycol disposal fees, apron fee, and the control tower rental fees.

**Airline Use and Lease Agreement (Agreement)** - An agreement with one or more airlines setting forth the rights of the airlines for their use of the airport and the rates and charges they will pay.

**Airline Revenues** - Landing fee revenues, loading bridge revenues, apron fees, and terminal rental revenues.

**Airport Revenue Bonds** - Bonds payable from Airport revenues which do not pledge the full faith and credit of the issuer.

**Airport Security Plan (ASP)** – A federal requirement for security at the Airport.

**Ambassador Program** – A program comprised of volunteers that are tasked with providing excellent customer service through offering friendly and accurate assistance about airport services and facilities, as well as offering flight assistance and tourism information in a friendly and welcoming manner that meets and exceeds passenger and visitor expectations.

**Apron** - A section of the ramp area closest to the terminal building used for parking of aircraft and support vehicles used for loading and unloading of aircraft.

**ARFF** - Airport Rescue and Fire Fighting, the on-airport unit responsible for airfield emergencies and fire fighting.

**Authority** - Albany County Airport Authority, a body corporate and politic, constituting a public benefit corporation established and existing pursuant to the Albany County Airport Act enacted by Chapter 686 of the laws of 1993 and set forth in Title 32 of the New York Public Authorities Law.

**Automated External Defibrillator (AED)** - A portable automatic device used to restore normal heart rhythm to people who are in cardiac arrest.

**Biochemical Oxygen Demand or Biological Oxygen Demand (BOD)** A chemical procedure for determining how fast biological organisms use up oxygen in a body of water. It is used in water quality management and assessment, ecology and environmental science. BOD is not an accurate quantitative test, although it could be considered as an indication of the quality of a water source. BOD can be used as a gauge of the effectiveness of wastewater treatment plants.

**Cargo** - Anything other than passengers, carried for hire, including both mail and freight.

**Capital Improvement Program (CIP)** - A five year program for regularly undertaking improvements to maintain or revitalize the infrastructure and facilities of the airport. The program serves as a basis for determining funding requirements and other operational planning decisions.

**C Index** - FAA regulation that dictates a certain number of vehicles to maintain the Airport.

**COLA** - Cost of living adjustment

**Concessionaire** - A person or company having a lease, contract or operating permit arrangement with the Authority entitling them to do business on the airport.

**Concession Revenue** - One of six operating revenue categories which include terminal concessions, advertising, and the business center.

**Cost Centers** - Functional areas or activities of the Airport grouped together for the purpose of accounting for expenses.



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## Glossary, continued

**Cost Per Enplanement (CPE)** - A unit of measurement used to present the airlines' cost of each enplaned passenger. The total airline revenues paid to the airport are divided by the number of passenger enplanements to calculate the cost per enplanement.

**County** - County of Albany, home of the City of Albany; the state capital of New York.

**Disadvantaged Business Enterprise Program (DBE)** – Program required by Congress as a condition of receiving federal funds.

**Debt Service** - The amount required for the accrual and payment of principal, interest, and premiums, if any, and other fees and amounts associated with all series of Bonds and Indebtedness, as set forth in any Resolution(s) or other financing documents(s) of the County or Authority.

**Debt Service Coverage** - An amount equal to Airport Net Revenues divided by Net Debt Service.

**Debt Service Reserve Fund** - Any fund(s) established by the Authority for monies necessary to satisfy any Debt Service Reserve Requirement established in any Resolution(s) or other financing document(s) of the County or Authority generally equal to the highest annual amount due in the remaining years of the debt issue.

**Debt Service Reserve Requirement** - Requirement, if any, for the Debt Service Reserve Funds for all series of Bonds or other indebtedness.

**Deplanement** - A passenger departing an aircraft at the Albany International Airport.

**Enplanement** - A paid passenger boarding an aircraft at the Albany International Airport.

**Federal Aviation Administration (FAA)** - The government agency responsible for air safety and operation of the air traffic control system.

**FAA Regulation Part 139** - This regulation establishes the requirement for airports servicing scheduled air carrier operations in aircraft with 10–30 seats and provides airport certification status, class and ARFF Index to assist air carriers.

**FAA Regulation Part 150** - This regulation establishes a uniform nationwide system of describing aircraft noise and noise exposure on different communities, describes land-use compatibility for the guidance of local communities, and provides technical assistance to airport operators and other governmental agencies to prepare and execute noise compatibility planning.

**Federal Inspection Station Facility (FIS)** - The facility used as the Federal Inspection Station for United States Customs and Immigration.

**Fixed Base Operator (FBO)** - A fixed based operator provides aircraft fueling, deicing and maintenance for the general aviation customers.

**FBO Revenue** - One of six operating revenue categories which include the sale of fuel for aircrafts, landing fees for the general aviation population, deicing of aircrafts, and other miscellaneous fees for the general aviation population.

**Fuel Farm** - Operated by Million Air and used to store fuel for the airlines and retail general aviation sales.

**GAAP** - General Accepted Accounting Principals are uniform minimum standards and guidelines for accounting and financial statement reporting.

**GASB** - Governmental Accounting Standards Board, the body responsible for establishing GAAP for governmental entities.

**Glycol Containment System** - The system designed to contain and transfer all snow and rain contaminated by Propylene Glycol used to deice an aircraft during the winter season.

**Ground Transportation Revenues** - One of six operating revenue categories which includes airport parking revenues and access fees from limousines, hotels/motels, taxis, and off airport parking facilities.

**International Passengers** - Passengers flying into or out of Albany International Airport with an origin or destination outside the 50 states and all U.S. territories.

**Into-plane Fees** – Revenue generated based on fuel pumped for the commercial airlines.



BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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## Glossary, continued

**Landing Fee Revenues** - Revenues collected from commercial aircraft landings.

**Loading Bridge** - Equipment used to board and deplane passengers between the terminal building and the aircraft.

**Low-Volume Air Carrier** - A Non-Signatory Airline with seven or fewer scheduled revenue flights departing from the Airport with an aggregate of no more than 700 departing passenger seats each calendar week.

**Materials and Supplies Expense** - One of the main expense categories which include materials and supplies purchased for airfield, ARFF, FBO, buildings, grounds, and vehicles and equipment.

**Maximum Gross Landed Weight (MGLW)** - Actual gross weight of a particular plane. The weights for all aircraft are published by the FAA.

**National Air Transportation Association (NATA)** - Organization that promotes safety and the success of aviation service businesses through its advocacy efforts before government, the media and the public as well as providing valuable programs and forums to further its members prosperity.

**Non-Capital Equipment** - Equipment, under \$50,000, not covered under the Capital Improvement Program, included within the operating budget.

**Non-Signatory Airline** - An airline or carrier who did not execute the airline use and lease agreement with the Authority.

**Non-Operating Revenues** - Revenues which are generated from passenger facility charges, improvement charges and interest income.

**Occupational Safety and Health Administration (OSHA) Reportable Incidents** – An incident is reportable if it meets any of the following criteria: fatality, hospitalization, amputation and/or loss of an eye.

**Office Expense** - One of the main expenses that includes office equipment rental, agreements, and repairs; computer system support, maintenance, and agreements; office furniture and fixtures; and other supplies required to run normal activity in the administrative offices.

**Operating Revenue** - Revenues which are generated from the daily operations of the airport which include the revenues from Airfield, Fixed Based Operator, Terminal, Ground Transportation, Concessions and Other Airport.

**Other Airport Revenue** - One of the six operating revenue categories which include land and building rental of off-airport property owned by the airport, T hangar and tie down rentals, utilities and miscellaneous items.

**Operating and Maintenance Reserve Requirement** - The requirement of the Resolution(s) and other finance document(s) of the Authority that a reserve can be created and maintained sufficient to pay not less than two months of budgeted operating and maintenance expenses.

**Over- the-Wing (OTW)** - The loading bridge attaches to the rear door of the plane over the wing of the plane to enplane passengers.

**Passenger Facility Charges (PFC)** - A \$4.50 per passenger surcharge collected by the airlines and forwarded to the Authority to pay for Airport capital projects or to be applied to the Airport's required debt service payments as approved by the Federal Aviation Administration.

**Personnel Services** - One of the main expense categories which includes all wages, salaries and benefits.

**Per Use Terminal Fee** - A fee paid by a Low-Volume Carrier for use of the Airport Apron, Terminal and Equipment as provided for in the Signatory Airline Agreement.

**Purchased Services** - One of the main expense categories which include services purchased for accounting and auditing, insurance, legal, security, refuse removal, public relations, art exhibits, museum shop, advertising, passenger information booth, special studies, engineering services, professional management and code enforcement.

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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**Glossary, continued**

**Revenue Per Enplanement (RPE)** - A unit of measurement calculated by taking certain airport revenues divided by the number of enplanements.

**Signatory Airline** - An airline that has executed an agreement with the Authority and is charged fees in accordance with the Airline Use and Lease Agreement.

**Terminal Revenue** - One of the six operating revenue categories which includes rental of the terminal space, loading bridge rentals, tenant maintenance, and utilities.

**Transportation Security Agency (TSA)** – The Department of Homeland Security responsible for protecting the Nation’s transportation systems (including airports) to ensure freedom of movement for people and commerce.

**Utilities and Communications** - One of the major expense categories which include electricity, fuel, sewer, water, telephone, internet, radio communications, paging services, and cable television.

Budget 2023, Draft #2

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION	1
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**Acronyms**

- ACAA Albany County Airport Authority
- AIP Airport Improvement Program
- ARFF Aircraft Rescue Firefighting
- FBO Fixed Base Operator
- FONSI Finding of No Significant Impact
- GA General Aviation
- PAX Passenger
- PFC Passenger Facility Charge
- SEQR State Environmental Quality Review

Budget 2023, Draft #2



U.S. DEPARTMENT OF TRANSPORTATION  
FEDERAL AVIATION ADMINISTRATION

**AIRPORT MASTER RECORD**

PRINT DATE: 10/11/2022  
AFD EFF 10/06/2022  
FORM APPROVED OMB 2120-0015

> 1 ASSOC CITY: ALBANY 4 STATE: NY LOC ID: ALB FAA SITE NR: 14789.A  
> 2 AIRPORT NAME: ALBANY INTL 5 COUNTY: ALBANY, NY  
3 CBD TO AIRPORT (NM): 6 NW 6 REGION/ADO: AEA /NYC 7 SECT AERO CHT: NEW YORK

<b>GENERAL</b>		<b>SERVICES</b>	<b>BASED AIRCRAFT</b>
> 10 OWNERSHIP:	PUBLIC	> 70 FUEL:	100LL A
> 11 OWNER:	ALBANY COUNTY ARPT AUTH	> 71 AIRFRAME RPRS:	MAJOR
> 12 ADDRESS:	737 ALBANY SHAKER ROAD ALBANY, NY 12211	> 72 PWR PLANT RPRS:	MAJOR
> 13 PHONE NR:	518-242-2200	> 73 BOTTLE OXYGEN:	HIGH
> 14 MANAGER:	FRED ACUNTO	> 74 BULK OXYGEN:	
> 15 ADDRESS:	737 ALBANY SHAKER ROAD ALBANY, NY 12211	> 75 TSNT STORAGE:	HGR TIE
> 16 PHONE NR:	518-242-2352	> 76 OTHER SERVICES:	CARGO, INSTR, RNTL, SALES, SURV
> 17 ATTENDANCE SCHEDULE:			
<b>MONTHS</b>	<b>DAYS</b>	<b>HOURS</b>	
ALL	ALL	ALL	
		<b>FACILITIES</b>	<b>OPERATIONS</b>
> 18 AIRPORT USE:	PUBLIC	> 80 ARPT BCN:	CG
> 19 ARPT LAT:	42-44-56.818N ESTIMATED	> 81 ARPT LGT SKED:	SS-SR
> 20 ARPT LONG:	73-48-7.128W	BCN LGT SKED:	SS-SR
> 21 ARPT ELEV:	284.8 SURVEYED	> 82 UNICOM:	122.950
> 22 ACREAGE:	1,000	> 83 WIND INDICATOR:	YES-L
> 23 RIGHT TRAFFIC:	NO	84 SEGMENTED CIRCLE:	NONE
> 24 NON-COMM LANDING:	YES	85 CONTROL TWR:	YES
> 25 NPIAS/FED AGREEMENTS:	YES / NGH Y	86 FSS:	BURLINGTON
> 26 FAR 139 INDEX:	I C S 05/1973	87 FSS ON ARPT:	
		88 FSS PHONE NR:	
		89 TOLL FREE NR:	1-800-WX-BRIEF
			100 AIR CARRIER: 15,300
			102 AIR TAXI: 9,668
			103 G A LOCAL: 8,382
			104 G A ITNRNT: 5,842
			105 MILITARY: 3,487
			TOTAL: 42,679
			OPERATIONS FOR 12 MONTHS ENDING 01/01/2021

<b>RUNWAY DATA</b>		
> 30 RUNWAY IDENT:	01/19	10/28
> 31 LENGTH:	8,500	7,200
> 32 WIDTH:	150	150
> 33 SURF TYPE-COND:	ASPH-G	ASPH-G
> 34 SURF TREATMENT:	GRVD	GRVD
> 35 GROSS WT:	140.0	140.0
> 36 (IN THSDS):	D	200.0
> 37	2D	400.0
> 38	2D/2DS	
> 39 PCN / PCR:	70/F/C/X/T (PCN)	67/F/C/X/T (PCN)
<b>LIGHTING/APCH AIDS</b>		
> 40 EDGE INTENSITY:	HIGH	MED
> 42 RWY MARK TYPE-COND:	PIR-G / PIR-G	NPI-G / NPI-G
> 43 VGSI:	P4R / P4L	/ P4L
> 44 THR CROSSING HGT:	53 / 53	/ 51
> 45 VISUAL GLIDE ANGLE:	3.00 / 3.00	/ 3.35
> 46 CNTRLN-TDZ:	Y - Y / Y - N	Y - / Y -
> 47 RVR-RVV:	TR - / TR - Y	- / -
> 48 REL:	/ N	Y / Y
> 49 APCH LIGHTS:	MALSR / MALSR	/
<b>OBSTRUCTION DATA</b>		
> 50 FAR 77 CATEGORY:	PIR / PIR	C / C
> 51 DISPLACED THR:	/	/ 1192
> 52 CTLG OBSTN:	/ TREE	GND / TREE
> 53 OBSTN MARKED/LGTD:	/	/
> 54 HGT ABOVE RWY END:	/ 80	151 / 54
> 55 DIST FROM RWY END:	0 / 2,040	5,009 / 1,019
> 56 CNTRLN OFFSET:	/ 75L	84L / 162L
> 57 OBSTN CLNC SLOPE:	50:1 / 23:1	31:1 / 15:1
> 58 CLOSE-IN OBSTN:	N / N	N / N
<b>DECLARED DISTANCES</b>		
> 60 TAKE OFF RUN AVBL (TORA):	8,500 / 8,500	7,200 / 7,200
> 61 TAKE OFF DIST AVBL (TODA):	8,500 / 8,500	7,200 / 7,200
> 62 ACLT STOP DIST AVBL (ASDA):	8,500 / 8,500	6,780 / 7,200
> 63 LNDG DIST AVBL (LDA):	8,500 / 8,500	6,780 / 6,007

(P) ARPT MGR PLEASE ADVISE FSS IN ITEM 86 WHEN CHANGES OCCUR TO ITEMS PRECEDED BY >

> 110 REMARKS:

A 011 LEASEE. PROPERTY OWNED BY ALBANY COUNTY, 112 STATE ST., ALBANY, NY 12207; TELEPHONE 518-447-7000.

A 057 RWY 10 A 057 RWY 28 APCH RATIO 26:1 TO DTHR.

A 110-003 TWY D EAST OF RWY 01/19 IS RESTRD TO ACFT 12500 LBS & LESS.

A 110-006 BIRDS, DEER & OTHER WILDLIFE ON & INVOF ARPT.

A 110-007 WEATHER BALLOON LAUNCHES APRXLY 3 MI SOUTH OF ARPT AT 0600 & 1800.

A 110-008 TWY 'C' W OF TWY 'A' NON MOVEMENT AREA.

A 110-009 CUSTOMS/IMMIGRATION FLIGHT INFO SERVICE FACILITY LCTD NORTH END GENERAL AVIATION APRON. ACFT CLEARING CUSTOMS UTILIZE PAINTED POSITION MKGS & PROCEED TO MINIMIZE BLAST IMPACT.

111 INSPECTOR: (F) 112 LAST INSP: 02/10/2020 113 LAST INFO REQ:

## HISTORY OF THE AIRPORT

Albany Airport, *America's First Municipal Airport* consisted of an airfield developed in 1909 along the Hudson River on what is now known as Westerlo Island, in the southeastern portion of the City of Albany. At one time, the airport was named Quentin Roosevelt Field in memory of President Theodore Roosevelt's son, Quentin, who was killed while flying in France during World War I.

The airport played an integral role in the early history of American aviation when Glen H. Curtiss flew from Albany to New York City on May 29, 1910. This achievement, which was the first sustained flight between two major American cities, opened the way to airmail and passenger flights, and thus the establishment of commercial aviation in this country. It is noteworthy that Charles Lindbergh landed his *Spirit of St. Louis* at Quentin Roosevelt Field on July 27, 1927 following his completion of the first nonstop solo flight from New York to Paris.

Shortly before Lindbergh's landing at Albany, plans were being considered to relocate the airfield to land owned by the Watervliet Shakers in what is now the Town of Colonie. Eventually, the Airport was moved to its current location and officially opened as Albany Municipal Airport on October 1, 1928, giving it the distinction of being America's first municipal airport. Albany Municipal Airport was owned and operated by the City of Albany until 1960. At that time, the city determined that it could no longer afford to finance the airport, and ultimately sold the facility to Albany County for \$4,437,000. The County embarked on the construction of a terminal building in 1959. The terminal opened in 1962 and was regarded as the beginning of a new era for the airport.

Construction of a second terminal building, offering the first enclosed jet ways at the Airport, was started in 1979 and completed in 1982; as was the last of several runway extensions which lengthened the original 3,000 foot and 4,000 foot runways to 6,000 and 7,200 feet, respectively. The airport then was able to routinely handle large aircraft including 727s, 737s, and DC-9s. Through the years many presidents, either as candidates or in office, have visited Albany Airport. These include Franklin D. Roosevelt, John F. Kennedy, Richard Nixon, William J. Clinton, and Barack H. Obama. In November 1994, and September 2009, 2011 and 2012 the President of the United States visited Albany traveling on Air Force I, a 747 aircraft.

The progressive growth and development of Albany County Airport has also been evidenced by the number of airlines operating out of Albany. When the main terminal opened in the early 1960s, the airport was served by only four carriers. Over the next 35 years, passenger levels increased from 400,000 in 1964 to over 2.1 million in 1994. In 1994, Albany was served by eight commercial airlines and six commuter carriers. Currently Albany is served by five commercial airlines and 17 commuter carriers.

### ALBANY AIRPORT AUTHORITY CREATED

The Authority was created in 1993 pursuant to the Albany County Airport Authority Act, Title 8, as amended, of the State of New York Public Authorities Law (Act). The County of Albany (County) and the Authority entered into a permanent Airport Lease Agreement dated December 5, 1995, which became effective May 16, 1996 following approval by the Federal Aviation Administration (FAA) for the transfer of the sponsorship of the Airport from the County to the Authority. Under the lease agreement, for a term expiring December 31, 2049, the County leases to the Authority the Airport, including all lands, buildings, structures, and easements, right of access, and all other privileges and appurtenances pertaining to the Airport. The Airport is a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Act. The State created the Authority in order to promote the strengthening of and improvements to the Airport and to facilitate the financing and construction of the initial Terminal Improvement Project (TIP), other subsequent capital improvement plans, and give the Authority the power to operate, maintain and improve the Airport.

On March 15, 1994, the County transferred net assets equal to \$46,824,500 from the County to the Authority.

In March 1998 the airport was renamed the Albany International Airport in recognition of past and projected increased activity at the airport and to recognize the presence of the Federal Inspection Services operated by the U.S. Customs and Border Protection Agency.

Under a subsequent amendment to the Agreement dated June 29, 2005, the Authority leases two additional parcels totaling approximately 3.4 acres that the Authority developed for additional parking. The Authority paid the County as of that date \$478,500 as consideration.

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737 Albany Shaker Road  
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Terminal Building, Third Floor  
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518.242.2200  
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