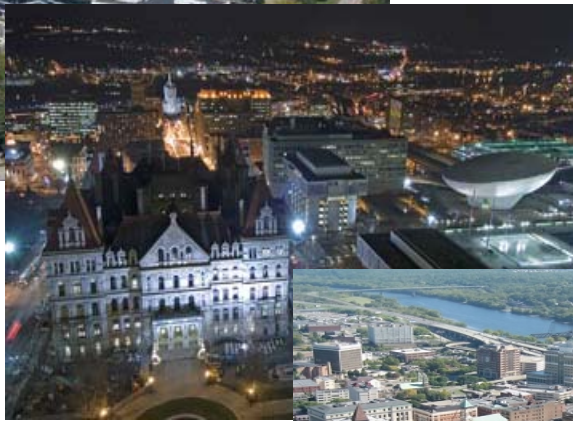




ALBANY COUNTY AIRPORT AUTHORITY

2012 Operating Budget Adopted December 12, 2011



A component unit of the County of Albany, in the Town of Colonie, New York

ALBANY COUNTY AIRPORT AUTHORITY
Albany, New York 12211-1057

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ALBANY COUNTY AIRPORT AUTHORITY

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December 2011

TO THE MEMBERS OF THE AUTHORITY:

The Finance Department herein presents Albany International Airport's (ALB) operating budget for calendar year 2012. This represents the 18th annual operating budget prepared by the Authority since it assumed management and financial responsibility for the Airport in 1994. The budget has been prepared on an accrual basis with certain exceptions and includes all current operations under the responsibility of the Authority. This budget incorporates the operation of two companies that operate under cost reimbursement agreements with the Authority. AFCO AvPorts Management, LLC (d/b/a AvPorts) is responsible for the daily operations of the Airport and REW Investments, Inc., (d/b/a Million Air) is responsible for the daily operations of the Fixed Base Operation (FBO).

STATUS OF AIRLINE INDUSTRY

Airline profitability eroded in 2008 due to record high fuel prices followed by the "Great Recession" - the worst global recession since the 1930s. Airlines responded by reducing the number of flights and seats available, increasing fees, reducing or eliminating passenger amenities, reducing orders for new equipment, grounding inefficient fleets, and eliminating marginal routes. The Air Transportation Association (ATA) reported in their airline September 2011 industry review that domestic seating capacity in the 4th Quarter of 2011 is 10.5 percent lower than the 4th Quarter of 2007 and 1 percent less than the 4th Quarter of 2010. Declines in available seat miles (ASMs) in 2008-2009 were the sharpest in 67 years and wiped out 10 years of industry growth leaving domestic ASMs 1.3 percent below 1999 levels. Boeing Corporation's projected annual growth rate of North American traffic is 2.8 percent through 2029. The Federal Aviation Administration forecasts are that U.S. Airport Volumes will not return to year 2000 levels until 2030.

Having learned from prior down turns, major airlines maintained strong cash positions, though major consolidations/acquisitions were announced by six carriers; Delta Airlines acquiring Northwest Airlines, United airlines acquiring Continental Airlines and Southwest Airlines acquiring airTran Airlines. The ATA reported that U.S. airline operating revenues declined by 17 percent in 2009, leading to the deepest two-year contraction in industry history. The ATA reported that between the 2001 and 2009 U.S. passenger airlines reported \$65.1 billion in cumulative operating losses. As a result of reduced capacity, lower fuel costs and higher passenger fees and fares, U.S. passenger airlines reported operating income of \$2.2 billion in 2010. Higher fuel costs through the first half of 2011 have been a key factor that have led the U.S. passenger airlines to report operating losses of \$290 million through the first half of 2011.

While the U.S. passenger airlines have taken steps to improve net operating income, the U.S. Economic Outlook with persistently higher unemployment rates and weak growth in Gross Domestic Product constrain their outlook for Revenue growth while volatile fuel prices create uncertainty in their largest cost. Currently only one has an investment grade rating assigned by *Standard & Poor's Ratings Services*.

Future airline traffic will be affected by the state, national and global economic conditions, regional airport competition, war and acts of terrorism, world health emergencies, federal regulatory actions, the financial condition of the airlines, air fare levels, the operation of the air traffic control system, fuel prices, and natural disasters. Concerns about the safety of airline travel and the effectiveness of security precautions may influence passenger travel behavior and air travel demand. The Authority is unable to predict with certainty the long-term operation and financial effect of these factors on air travel. Furthermore, additional bankruptcies, liquidations or major restructuring of other airlines could occur. Therefore, any long-term forecast the Authority makes may vary materially from the actual results.

The Authority derives a portion of its operating revenue from landing fees and terminal facility fees paid by the airlines using the Airport. The majority of non-airline revenues, such as parking revenue, are dependent upon the continuation of airline activity at the airport. The financial strength of these airlines, together with numerous other factors influences the level of aviation activity at the Airport and the revenues realized by the Authority. Individual airline decisions regarding level of service also affect total enplanements. Events such as the September 11 Events, general economic conditions, high fuel prices, terrorist threats and the United States military offensive in Iraq have had a significant negative effect on airline industry profitability.

No assurances can be given that any of these airlines currently anticipated to be operating at the Albany International Airport in 2012 will continue operations or maintain their current level of operations at the Airport. If one or more of these airlines discontinue operations at the Airport, their current level of activity may not be replaced by other carriers.

AIR TRADE AREA SERVED BY ALBANY INTERNATIONAL AIRPORT

The Authority defines the primary air trade area for the Airport within a 60 to 70 mile radius of the Airport. This area encompasses a total of 13 counties, including the Albany-Schenectady-Troy Metropolitan Statistical Area (MSA), with the New York counties of Albany (the county in which the Airport is located), Saratoga, Schenectady, and Rensselaer; the Glens Falls MSA, with the New York counties of Warren and Washington; the additional New York counties of Columbia, Fulton, Greene, Montgomery, and Schoharie; Berkshire County, Massachusetts; and Bennington County, Vermont. The Airport is the sole provider of commercial service in the air trade area. The Airport serves the City of Albany which is the capital of the State of New York plus the major neighboring cities of Rensselaer, Saratoga Springs, Schenectady and Troy.

The Airport's primary air trade area population was estimated in 2008 to be approximately 1.4 million. The per capita personal income in 2008 of the Albany-Schenectady-Troy MSA was \$40,909 compared to a national average of \$39,582. The unemployment rate in the Albany-Schenectady-Troy MSA in has been significant and consistently more favorable than the state and national average. The area includes over 31 employers with more than 1,000 employees, the largest employer being the State of New York with approximately 54,000 employees. The area includes 28 colleges and universities, 16 general-care hospitals and offers a rich variety of cultural, recreational, educational resources and activities.

STATUS OF ALBANY INTERNATIONAL AIRPORT (ALB)

The Federal Aviation Administration ("FAA") defines ALB as a small air traffic hub, which is an airport with enplaned passengers of 0.05 percent to 0.249 percent of the total enplaned passengers by all U.S. air carriers nationwide. In 2010, ALB's share was 0.18 percent based upon preliminary FAA data.

As of December 2011, ALB had scheduled passenger service provided by 19 passenger airlines: five of the Nation's major airlines, thirteen regional/commuter airlines and one foreign airline. The five major airlines serving ALB are Delta, Southwest, United, Continental, and US Airways. ALB has been served by all of its existing major airlines during each of the years 1990 to 2008, with

Albany County Airport Authority 2012 Operating Budget

the exception of Southwest which began service in May 2000. American Airlines ended service from Albany International Airport on November 2, 2008. In September 2008, Cape Air began offering service to 3 cities in Upstate New York. In addition, as of September 2011, two all-cargo carriers provide regular scheduled cargo service: FedEx and United Parcel Service. DHL ended major cargo flight operations at the end of June 2008.

Albany has experienced a reduction in aircraft operations and enplanements since 2005. Beginning in 2005, airlines serving ALB were affected by bankruptcy and high fuel prices. By December of 2007 the economic recession had begun with soon to follow record fuel prices resulting in the switch to smaller size aircraft reduced the number of flights. By 2009 the merger of four of ALB's airlines into two had begun, yet again reducing flights and seats available as the average air fares began to rise. For 2011 airline seat capacity at ALB is fairly flat to the 2010 capacity. (See page 1-11 for the historic, current and future projections of enplanements and landed weights for ALB)

A summary showing the mix of aircraft types servicing ALB and the average maximum monthly seats available follows:

	Full Size Jets	Regional Jets	Commuter Aircraft	Total	Average Monthly Maximum Seats Available
As of December 31:					
2011	16	24	26	66	148,335
2010	15	29	21	65	144,023
2009	18	30	24	72	154,977
2008	21	28	28	77	159,945
2007	22	34	15	71	169,201
2006	22	39	20	81	169,451
2005	25	40	22	87	192,403
2004	26	42	70	138	214,582

Capacity and aircraft operations have become more seasonally adjusted since 2008 with scheduled capacity for the months of December through February being the lowest during the year. Fewer and smaller aircraft resulted in reduced aircraft landed weights and a lower number of enplanements. These two key operational items impact the level of Airport revenues generated for the operation and maintenance of all its facilities. The table below provides a summary showing the changes since 2005:

Albany County Airport Authority 2012 Operating Budget

	<u>Commercial Landed Weights</u>	<u>Enplanements</u>
Projected as of September		
2011	1,462,241,000	1,230,558
As of December 31:		
2010	1,516,417,076	1,264,381
2009	1,613,441,399	1,318,819
2008	1,691,306,632	1,380,483
2007	1,753,689,173	1,440,385
2006	1,755,804,771	1,447,553
2005	2,022,847,644	1,550,402

ACTIVITY PROJECTIONS FOR 2012

Given all the factors that exist as of today, it is difficult to project future year activity levels for ALB. While some combination of factors as described above has resulted in a decrease in enplanements, landed weight, and aircraft operations in the past several years, there are no indications of any foreseeable relief in the future that will contribute to any significant increases in 2012.

After evaluating all known factors based on recent trends, the 2012 budget projects enplanements to be 1,243,473 and commercial landed weight to be 1,481,818,000.

The projected number of commercial aircraft, plus the number of general aviation aircraft operations also affects the Airport's Fixed Based Operations (FBO) financial projections. FBO revenues are primarily dependent on fuel flowage fees from commercial airlines, sale of aviation fuels to general aviation users and deicing services provided to both commercial and general aviation aircraft.

In 2011 the Authority developed an airport incentive program that includes airport fee waivers for qualifying air service expansion, promotional marketing funds and assistance for qualifying new service, and an airline revenue guarantee funded by the Federal Aviation Small Communities Air Service Development grant and community matching funds. In 2011 the Authority also received an economic development grant to fund 75 percent of the cost of marketing the airport to the airlines. While it is possible these resources may result in an expansion of air service, the 2012 budget does not rely on or assume any increased activity will occur or that air service will be expanded.

AIRLINE USE AND LEASE AGREEMENT

The Authority and the airlines negotiated a five-year Use and Lease Agreement that became effective January 1, 2006 with an option for a five-year renewal which was exercised in 2010 extending the agreement until December 31, 2015. This agreement establishes how the airlines that elect to sign the agreement will be assessed annual rates and charges for their use of the Airport. Under the current agreement, airlines that sign the agreement share the net revenues of the Airport based upon a 50/50 split of Net Funds Remaining as calculated under the agreement. As of July 21, 2011 Delta, Northwest, Southwest, United, US Airways, Cape Air and the two all cargo carriers serving the Airport have each executed the five year Signatory Agreement with the Airport. Because all airlines renting space in the terminal have signed the signatory agreement and named most of their contract carriers as affiliates, the 2012 budget assumes that substantially all airline rates and charges will be billed at the signatory airline rate.

AIRPORT AND FIXED BASED OPERATIONS OPERATING AGREEMENTS

The Authority engages the services of AFCO AvPorts Management, LLC (AvPorts), to manage the daily operations of the Airport and REW Investments, Inc., d/b/a Million Air – Albany (Million Air), to manage the daily operations of the Fixed Based Operations.

AvPorts has the daily responsibility, under policies and direction from the Authority, for airport operations, airside security, ARFF, terminal and vehicle maintenance and the parking facilities. AvPorts is reimbursed for its actual payroll expenditures based on an employment level approved annually by the Authority plus a fixed fee.

Million Air has the daily responsibility, under policies and direction from the Authority, for the fixed based operations including commercial into-plane fueling, fuel farm management and general aviation handling and fueling. The Authority's goal in directing the daily management of the fixed based operations is to enhance the service the Authority can provide to the general and corporate aviation community by offering competitive rates and charges for users of the Airport and to provide the airlines at the Airport with efficient and quality into-plane fueling services and fuel inventory management. Million Air is reimbursed for its actual expenditures based on an employment level approved by the Authority plus a fixed fee with added incentives based on the growth of fixed based operation revenues.

All expenditures incurred by AvPorts and Million Air are subject to the approval and execution by the Authority.

2012 OPERATING BUDGET FINANCIAL HIGHLIGHTS

The 2012 budget is balanced by implementing the strategies set forth in the Summary of Financial policies as described beginning on page 2-7.

The Authority prepares annual operating budgets following the formulas contained in the Airline Use and Lease Agreements. At the end of each year, the Authority prepares an Airline Rates and Charges Settlement and Revenue Sharing Transfer Calculation report showing a comparison of the final audited financial results for the year compared to the adopted budget.

Total anticipated revenues for 2011 are \$45.7 million and total operating expenses are \$33.5 million. The remaining \$12.2 million is budgeted for the following: \$9.6 million to pay the debt obligations of the Authority net of Passenger Facility Charge funds, \$1.8 million for capital expenditures, a change in reserve fund requirements of plus \$0.2 million, \$0.2 million for landing fee surcharge leaving the end of the year with \$0.4 million to share with the airlines. Additional airline revenue may be required to cover unanticipated expenses or unrealized revenues in 2012.

Following is a summary comparison based on the formula included in the Airlines Use and Lease Agreement showing the 2012 budget compared to the 2010 audited results, the 2011 adopted budget, and the 2011 projected results, along with the amount and percentage of changes for the 2012 budget versus the 2011 projected:

Albany County Airport Authority 2012 Operating Budget

ALBANY COUNTY AIRPORT AUTHORITY OPERATING BUDGET SUMMARY (Before revenue sharing)

	2010 Audited	2011 Budget	2011 Projected	2012 Budget	Budget 2012 vs. Projected 2011	
					\$ of Change	% of Change
REVENUES						
Airfield charges	\$6,536,769	\$7,316,411	\$6,921,310	\$7,361,993	\$440,683	6.4%
FBO	8,339,500	8,263,843	11,135,808	10,527,278	(608,531)	-5.5%
Terminal rentals	6,430,198	5,736,927	5,393,305	5,529,342	136,037	2.5%
Concessions	6,135,013	6,030,399	6,181,916	6,379,474	197,558	3.2%
Ground Transportation	10,695,016	10,891,296	10,693,193	11,000,070	306,877	2.9%
Other Airport	3,772,842	3,694,317	3,728,485	3,951,680	223,195	6.0%
Other Revenues	993,608	919,624	914,657	933,025	18,368	2.0%
Total Revenues	\$42,902,946	\$42,852,817	\$44,968,673	\$45,682,860	\$714,187	1.6%
EXPENSES						
Personal Services	\$8,674,597	\$8,975,488	\$8,682,918	\$9,061,475	\$378,557	4.4%
Employee Benefits	3,858,369	4,205,044	3,990,305	4,544,688	554,382	13.9%
Utilities & Communications	2,829,179	2,685,640	2,785,524	2,795,459	9,935	0.4%
Purchased Services	4,878,780	5,484,442	5,209,827	5,470,760	260,933	5.0%
Materials & Supplies	8,299,866	8,514,410	11,155,297	10,517,386	(637,912)	-5.7%
Offices	311,698	328,404	355,945	371,282	15,337	4.3%
Administration	865,235	640,338	659,354	676,801	17,447	2.6%
Noncapital Equipment	168,980	156,460	10,100	93,000	82,900	820.8%
Total Expenses	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850	\$681,579	2.1%
DEBT SERVICE						
P&I Payments	9,842,718	9,747,656	9,691,334	9,624,501	(66,834)	-0.7%
CAPITAL CHARGE COVERAGE						
RESERVE REQUIREMENTS	(548,748)	61,095	61,095	113,596	52,502	85.9%
CAPITAL EXPENDITURES	1,621,555	1,616,447	1,785,305	1,787,402	2,097	0.1%
LANDING FEE SURCHARGE	187,162	187,162	187,162	187,162	0	0.0%
FUNDS REMAINING	\$1,913,555	\$250,231	\$394,506	\$439,350	\$44,843	11.4%

AIRLINE RATES AND CHARGES SUMMARY

The Airline Use and Lease Agreement with the signatory airlines is hybrid in nature with a residual ratemaking methodology for calculating the airfield, apron and loading bridges rates and a commercial rental rate methodology for calculating the terminal rental rate. The landing fee surcharge is a fixed amount being amortized for improvements made before the Authority was established and it will terminate in 2012. The agreement also provides for the inclusion of an amount for capital expenditures not subject to majority-in-interest (MII) approval by the signatory airlines in the rates and charges calculation.

The Authority has the ability under the Agreement to adjust rates and charges at any time throughout the year to ensure adherence to all financial covenants in its bond resolutions. No such adjustments have ever been required under either the current or the prior Agreements.

Based on the Airline Use and Lease Agreements, a comparison of the major signatory airline rates and charges and projected cost per enplaned passenger, plus the Authority's projected debt service coverage are as follows:

Albany County Airport Authority 2012 Operating Budget

	Audited 2010	Budget 2011	Projected 2011	Budget 2012	2012 Budget vs. 2011 Projected
Landing Fees <1>					
Signatory	\$2.45	\$2.85	\$2.81	\$3.15	12.1%
Non-Signatory	\$3.06	\$3.56	\$3.51	\$3.94	12.1%
Landing Fee Surcharge <1>	\$0.11	\$0.11	\$0.12	\$0.11	-1.2%
Apron Fees <2>	\$1.51	\$1.89	\$1.86	\$1.91	2.7%
Terminal Rental Rate <2>					
Signatory	\$72.70	\$72.09	\$67.70	\$71.96	6.3%
Non-Signatory	\$90.88	\$90.11	\$84.63	\$89.95	6.3%
Loading Bridge Rate <3>	\$38,097	\$36,762	\$33,718	\$34,429	2.1%
Cost per Enplanement					
Airport CPE <4>	\$8.02	\$8.53	\$7.75	\$8.30	7.1%
FBO CPE	1.87	2.06	2.65	2.11	-20.4%
Total Cost per Enplanement	\$9.89	\$10.59	\$10.40	\$10.41	0.1%
Debt Service Coverage	1.31	1.26	1.29	1.30	0.4%

<1> Per 1,000 lbs. Max. Gross Landed Weight (MGLW)
 <2> Per Square Foot
 <3> Per Loading Bridge
 <4> After Revenue Sharing

GAAP FINANCIAL STATEMENTS

The Authority has adopted December 31 as its fiscal year end and issued its first financial statements for the period March 16 through December 31, 1994. An audited comprehensive annual financial report has been issued each year thereafter. The Authority's financial statements are prepared on an accrual basis of accounting in accordance with generally accepted accounting principles (GAAP) promulgated by the Governmental Accounting Standards Board (GASB). The 2010 financial statements are available at www.albanyairport.com.

The Authority operates as a single enterprise fund with revenues recognized when earned, not when received. Expenses are recognized when incurred, not when they are paid. Capital assets are capitalized and (except land) depreciated over their useful lives. Funds are restricted for debt service and, where applicable, for construction projects.

The following table "Summary Financial Information" presents audited results for 2009 and 2010, projected results for 2011, and the operating budget for 2012 presented in accordance with GAAP:

Albany County Airport Authority 2012 Operating Budget

Summary Financial Information

	2009 Audited	2010 Audited	2011 Projected	2012 Budget
Operating Revenues				
Airfield	\$ 7,303,064	\$ 6,249,734	\$ 6,862,134	\$ 7,296,090
Fixed Based Operations	7,579,581	8,339,501	11,135,808	10,527,278
Terminal	6,513,311	5,760,454	5,255,227	5,375,569
Concessions	6,044,347	6,135,012	6,181,916	6,379,474
Ground Transportation	10,818,594	10,695,016	10,693,193	11,000,070
Other Airport	3,991,942	3,772,841	3,728,485	3,951,680
Total Operating Revenues	<u>42,250,839</u>	<u>40,952,558</u>	<u>43,856,763</u>	<u>44,530,161</u>
Operating Expenses				
Airfield	2,737,533	2,508,930	2,961,242	3,072,986
Fixed Based Operations	6,254,104	6,756,543	8,947,460	8,862,259
Terminal	5,090,880	5,048,330	4,772,223	4,934,680
Loading Bridges	231,438	282,504	258,188	251,517
Parking	2,976,889	2,881,659	3,119,423	3,230,672
Landside	1,148,284	1,126,660	1,080,468	1,026,628
Public Safety	3,532,336	2,708,579	3,121,416	3,544,794
Aircraft Rescue & Fire Fighting	1,411,609	1,443,497	1,486,093	1,581,576
Vehicle Maintenance	1,073,379	1,223,129	1,380,545	1,342,479
Administration	5,169,031	5,907,537	5,722,214	5,683,259
Total Operating Expenses	<u>29,625,483</u>	<u>29,887,368</u>	<u>32,849,272</u>	<u>33,530,850</u>
Operating Income before Depreciation	12,625,356	11,065,190	11,007,491	10,999,311
Depreciation	<u>14,067,322</u>	<u>13,585,503</u>	<u>13,700,000</u>	<u>13,700,000</u>
Operating Income (Loss) Before Non-Operating Income and Expenses	(1,441,966)	(2,520,313)	(2,692,509)	(2,700,689)
Non-Operating Income and (Expenses)				
Passenger Facility Charges	4,077,806	5,043,851	4,852,776	4,867,183
Improvement Charges	368,400	368,400	368,400	368,400
Interest Income	265,017	196,224	122,571	100,736
Interest Expense	(6,845,764)	(5,961,984)	(6,687,753)	(6,487,402)
Grant Income	4,943,468	3,013,774	805,678	440,985
Grant Expense	(4,943,468)	(3,013,773)	(805,678)	(440,985)
TSA (LEO) Reimbursement	536,698	428,984	423,686	407,639
Air Service Development	-	-	-	56,250
Amortization of Bond Issue Costs	(130,653)	(145,928)	(41,739)	(57,859)
Decrease in fair value of investments	(82,204)	-	-	-
Total Non-Operating Income and (Expenses)	<u>(1,810,700)</u>	<u>(70,452)</u>	<u>(962,059)</u>	<u>(745,053)</u>
Income/(Loss) before Capital Contributions	(3,252,666)	(2,590,765)	(3,654,568)	(3,445,742)
Capital Contributions	6,524,938	5,883,974	5,300,000	5,500,000
Special Item	-	(553,347)	-	-
Extraordinary Item	-	(169,007)	-	-
Total Capital Contrib., Special and Extraordinary Items	<u>6,524,938</u>	<u>5,161,620</u>	<u>5,300,000</u>	<u>5,500,000</u>
Net Assets				
Increase in Net Assets	3,272,272	2,570,855	1,645,432	2,054,258
Total Net Assets, beginning of year	187,664,319	190,936,591	193,507,446	195,152,878
Total Net Assets, end of year	<u>\$ 190,936,591</u>	<u>\$ 193,507,446</u>	<u>\$ 195,152,878</u>	<u>\$ 197,207,135</u>

BUDGET SUMMARY

The local and United States economy will determine the future financial success for the Albany International Airport together with how the airline industry and how both the airlines and the traveling passengers are impacted by heighten security. The greater Albany region, known as *Tech Valley*, is becoming a high tech center for research and development in nanotechnology/microelectronics, biotechnology/pharmaceuticals, energy and information technology.

The Albany International Airport experienced major growth after 1998 not only in infrastructure improvements but also in passenger traffic that led to an increase in revenues, expenses and debt service. In the past ten years the Airport's two runways (1-19) and (10-28) were lengthened to 8,500 and 7,200 feet, respectively, additional commercial and general aviation hangar space has been constructed, a parking garage and additional surface parking was constructed. During this time vendor and concession revenue expanded with substantially increased minimum annual guarantees. Airport privilege and operating permit fees have also grown. As noted by the Air Transportation Industry, the recent global recession resulted in the airline industry losing all growth from 1999 by the end of 2009. However, the airport remains poised to respond to the return to growth in airport activity with both affordable and well maintained airport assets.

High tech development continues in the region. Albany's College of Nanoscale Science and Engineering continues to expand its nanotechnology research and development programs. This nanotechnology center is located within a few miles of the Airport and is the first college in the world dedicated to research, development, education, and deployment in the emerging disciplines of nanoscience, nanoengineering, nanobioscience, and nanoeconomics. With over \$7 billion in public and private investments, CNSE's Albany NanoTech Complex has attracted over 250 global corporate partners - and is the most advanced research complex at any university in the world. On September 27, 2011 a public announcement revealed that the Albany nanocollege will be the new home of research for the 450 millimeter wafer and the focus of a new \$4.8 billion investment. Just across the nearby river Rensselaer Polytechnic Institute recently completed construction of a new Center for Biotechnology and Interdisciplinary Studies. This technology research center ranks among the world's most advanced research. In late July 2009 Global Foundries broke ground on construction of a \$4.6 billion computer chip plant approximately 20 miles north of the Airport which will complement the existing technology facilities already in the region. On June 1, 2010 an expansion of this plant to 1.3 million square feet was announced. The combination of significant growth in the technology businesses and comparatively low unemployment rates, position Albany for a return to growth in airline activities and passenger usage of the airport. This plant is set to become operational in mid 2012.

This 2012 budget reflects the anticipated Airport revenues generated by the regional economy together with the expenses for all facilities or services offered. But with the ever changing traveling environment, the changing organizational structure of airlines, airline mergers and acquisitions, the impact of new routes with different aircraft, and the ongoing enhancement to security requirements, it can be assured that additional currently unforeseen changes will need to be addressed during 2012.

This budget represents management's best estimates given the current economic conditions and recognizes that this budget will need extensive monitoring during 2012.

The recommended billing rates and charges are at this time are a prudent assessment of the financial results that are reasonably achievable in 2012, given the current economic environment and future actions that might be taken by the airlines and potential travelers. There will be a continued need to control the number of workforce employees, for tight purchasing controls, strict controls on discretionary spending and support from the Airport patrons and our airlines to

achieve a financially successful year for the Airport in 2012. While being fiscally prudent with this budget, management is optimistic conditions can occur during 2012 resulting in new growth. The combination of robust economic activity and a multiple sponsor incentive program to the airlines for service expansion do provide a basis for hope of air service expansion. In developing the 2012 budget, the Authority continues to advance strategies that result in reasonable rates and charges so that business, government, and leisure travelers in the greater Albany region will continue their support and use of the Albany International Airport.

AWARD

The Government Finance Officers Association of the United States and Canada (GFOA) has presented nine Distinguished Budget Presentation Awards to the Albany County Airport Authority for its annual operating budget in prior years (see page 1-12).

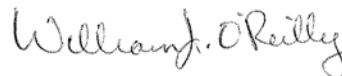
In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.

The award is valid for a period of only one year. We believe this current budget continues to conform to program requirements, and its submission to GFOA will determine eligibility for a subsequent award.

ACKNOWLEDGMENTS

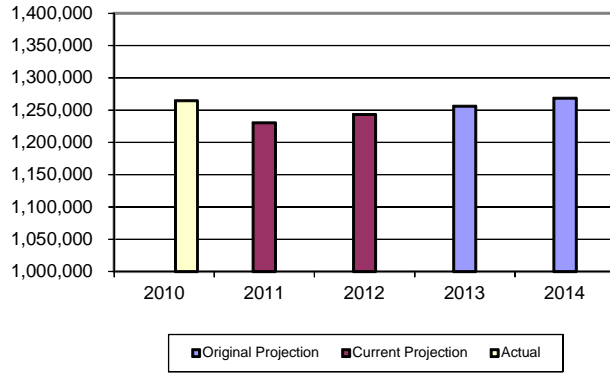
The Authority Board has contributed its full support to the development and maintenance of the financial operations of the Airport. Without this leadership, together with the strong commitment from the Authority's management team, the presentation of this budget and other financial reports would not occur. Also recognized are the management personnel of AFCO AvPorts and Million Air for their time and effort in submitting their respective goals, objectives and projected results to be achieved in 2012. A thank you goes to Rima Cerrone for performing the endless task of analyzing all the data submitted and preparing this document in a coherent manner for all to read and digest. The publication of this budget would not occur without the efficient and dedicated services of all the members of the Authority's Finance Department, plus those from AvPorts and Million Air, who contributed to the process.

Respectfully submitted,

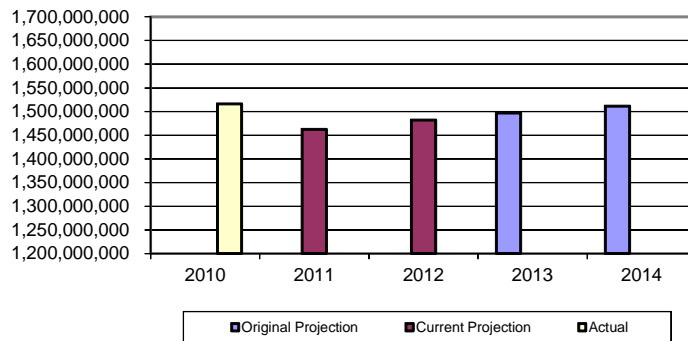


William J. O'Reilly
Chief Financial Officer

Albany International Airport Enplanements 2010 – 2014



Albany International Airport Commercial Landed Weight 2010-2014





GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished
Budget Presentation
Award*

PRESENTED TO

**Albany County Airport Authority
New York**

For the Fiscal Year Beginning

January 1, 2011

Linda C. Denton Jeffrey R. Egan

President

Executive Director

2) AIRPORT AUTHORITY OVERVIEW

ORGANIZATION

The Albany County Airport Authority (Authority) is a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Albany County Airport Authority Act, Title 32 of Article 8 of the New York Public Authorities Law. The State of New York (State) created the Authority in 1993 in order to promote the strengthening and improvement of the Airport, to facilitate the financing and construction of the Terminal Improvement Project (TIP) and subsequent capital improvement programs, and give the Authority the power to operate, maintain and improve the Airport.

The Authority is governed by seven members, with four members appointed by the majority leader of the County of Albany (County) Legislature and three members by the County Executive, all with approval of the County Legislature. The Authority members are appointed for a term of four years or until a successor is appointed, except that any person appointed to fill a vacancy will be appointed to serve only the unexpired term.

Based on the County's responsibility for the appointment of the Authority members, their approval of any Airport capital improvement programs and the issuance of certain debt, the Authority is considered a component unit of the County under the criteria set forth by the Governmental Accounting Standards Board (GASB). The Authority does not have any component units. The financial transactions of the Authority are accounted for in a single enterprise fund.

The Authority is responsible for the efficient planning, development, administration, operation and financial condition of the Airport. The Authority, as landlord, rents space and assesses fees and charges to the airlines and businesses providing goods and services to the traveling public and to the civilian, business, governmental and military users of the Airport. The Authority is responsible for assuring residents of the County, the Town of Colonie and the surrounding areas of minimal environmental impact from air navigation and transportation. Authority employs the services of AvPorts to manage the daily operations and maintenance of the Airport and the services of Million Air to manage the daily operations of the Fixed Base Operation (FBO).

The Authority's strategic direction for the Airport is based upon the following vision, mission, goals, and objectives.

VISION

The Authority's vision statement is a measurable statement describing the future results the Authority seeks to achieve. The Authority's vision for Albany International Airport is to provide an exemplary airport in which to visit, travel, and work.

MISSION

The Authority's mission statement is a broad statement of what the Authority has been charged to accomplish and why. The Authority's mission is to provide adequate, safe, secure and efficient aviation and transportation facilities at a reasonable cost to the people. To accomplish our mission we will:

- Provide world-class, customer-oriented transportation services at Albany International Airport;
- Promote airline, cargo, business and general aviation services on airport by providing quality airport facilities;

- Operate the airport and provide services in the most cost-effective manner;
- Foster inter-modal transportation;
- Implement the airport's Capital Improvement Plan; and,
- Maintain financial security.

GOAL

The Authority's goal for the airport is derived from its mission and vision for the airport and describes the enduring end state for the airport desired. The Authority's goal for Albany International Airport is:

- To be widely recognized as the best airport of its size in the Northeast as well as an innovative model for a facility with vitality, enthusiasm, friendliness, competence, and efficiency.

OBJECTIVES

The Authority's objectives describe the outcomes required to accomplish the goal. The Authority's objectives in operating the airport are:

- To promote safe, secure, efficient and economic air transportation by preserving and enhancing Airport capacity.
- To acquire, construct, reconstruct, continue, develop, equip, expand, improve, maintain, finance and operate aviation and other related facilities and services.
- To stimulate and promote economic development, trade and tourism.
- To form an integral part of a safe and effective nationwide system of airports to meet the present and future needs of civil aeronautics and national defense and to assure inclusion of the Authority's facilities in state, national and international programs for air transportation and for airway capital improvements.
- To ensure that aviation facilities shall provide for the protection and enhancement of the natural resources and the quality of the environment of the state and the capital district area.

VALUES

The Authority's values describe how the Authority will conduct itself, both internally and externally, when engaging in business activities. The Authority's values are:

Responsiveness – being proactive; having a bias for action and sense of urgency in getting things done; anticipating the needs of tenants and passengers by taking fast action to surpass their expectations; encouraging tenant and passenger input.

Integrity – possessing a commitment to doing the right things right, with consistent adherence to the highest professional standards; keeping commitments to our tenants, passengers, employees, and others.

Innovation – dedicating ourselves to learning and growing; constantly searching for better ways to get the job done; using our collective imagination effectively to solve problems for our tenants, passengers and employees; going beyond perceived boundaries to get desired results.

Albany County Airport Authority 2012 Operating Budget

Teamwork – recognizing that every board member, employee, volunteer, tenant, and others are important to the complete satisfaction of Albany International Airport; feeling personally responsible for successful outcomes; treating everyone with respect; communicating regularly, directly and honestly with our board members, employees, volunteers, tenants, and others.

PERFORMANCE MEASURES

The Authority has identified the following performance measures its success in achieving its mission and intended public purpose.

Area of Measurement	Performance Measure	Performance Measure Component	2011 Projected	2012 Budget
Safety	Employee Accidents and Incidents	Construction Injuries Lost Time Injury Rate	13	12
	Airfield Violations	Runway Incursions	0	0
		Runway Condition FAA Safety Compliance	0	0
		Violations Warning Citations Issued	3	10
Security	Security Incidents and Violations	Security Badge Breaches		
		Letters of investigation	5	6
		Violations	0	0
Financial	Revenue Management	Total Airline per EPAX*	\$10.54	\$10.98
		Total Non-Airline Revenue per EPAX	\$26.00	\$25.76
		Total Revenue per EPAX*	\$36.54	\$36.74
	Cost Performance	Operating Cost per EPAX	\$10.40	\$10.41
		Airport Cost per EPAX	\$7.75	\$8.30
	Debt Management	Debt Service Coverage Ratio	1.29	1.30
		Debt per EPAX	\$6.83	\$6.75
	Liquidity	Days Unrestricted Cash on Hands	145	145
Operational	Aircraft Delays caused by Airport	Number of Aircraft Delay caused by Airport or Runway Closings	0	0
	Aircraft Delays caused by Fixed Base Operations	Number of Aircraft Fueling Delays	4	0
Customer Service	Service Quality	Terminal Cleanliness Concessions Quality and Variety	85%	85%
	Customer Satisfaction	Customer Survey Results	85%	85%
Environmental Sustainability	Environmental Compliance	Violations Identified by Regulatory Agency De-Icing Material Discharge Frequency and Severity of Spills		
		SPDES violations	0	0
	DEC violations	0	0	
Noise	Noise Levels /Noise Complaints	11	20	
People	Employee Satisfaction	Employee Turnover		
		AFCO AvPorts	11.0%	11.0%
		Million Air FBO	21.0%	21.0%
	Workforce Diversity	Albany County Airport Authority	4.2%	4.2%
		Minority Representation in Workforce		
		AFCO AvPorts	12.8%	12.8%
Million Air FBO	.06%	.06%		
Albany County Airport Authority	.03%	.03%		

2012 Organizational Strategic Goals

Strategy	Goal	2012 Key Initiatives	2012 Result
<p>Ensure long term financial security</p>	<p>Provide the Albany International Airport with the financial resources to meet operational needs and meet all debt service obligations</p>	<p>Maintain appropriate financial reserves</p>	<ul style="list-style-type: none"> • Maintain 125% debt service coverage of net revenues • Maintain its A-/A3 Bond rating from Fitch and Moody's • Maintain a minimum two-month operating reserve
		<p>Enforce cost saving measures – Improve purchasing processes, assess and identify savings at service levels and cost/benefit analysis</p>	<ul style="list-style-type: none"> • Implement cost saving plans • Identify savings
		<p>Increase non-aeronautical revenue</p>	<ul style="list-style-type: none"> • Identify new revenue streams • Generate new businesses at the Airport
<p>Promote customer service</p>	<p>Ensure Albany International Airport provides world-class customer service</p>	<p>Promote Albany International Airport to international and domestic airlines to increase air service</p>	<ul style="list-style-type: none"> • Increase international flights • Increase domestic flights
		<p>Evaluate customer service needs based on changing demographics of the traveling public</p>	<ul style="list-style-type: none"> • Increase concession revenues • Increase passenger activity
		<p>Review roles and responsibilities for customer service between airlines and other Airport businesses</p>	<ul style="list-style-type: none"> • Identify service responsibilities • Increase customer service
<p>Strengthen relationships</p>	<p>Strengthen Albany International Airport's effectiveness through interdepartmental relationships and alliances with regional businesses, public agencies, governmental units, and airlines</p>	<p>Encourage internal teamwork</p>	<ul style="list-style-type: none"> • Improve effectiveness through cross department communications, coordination and sharing of resources
		<p>Strengthen partnerships with Federal and State agencies</p>	<ul style="list-style-type: none"> • Improve communications and integration of efforts with Federal and State agencies
		<p>Strengthen partnerships with the regional business communities</p>	<ul style="list-style-type: none"> • Improve coordination efforts between Albany International Airport and the regional business communities
		<p>Build public support for Albany International Airport policies and initiatives through proactive communication and public relations outreach activities</p>	<ul style="list-style-type: none"> • Improve communications of Albany International Airport's policies and programs • Increase support for Albany International Airport's positions and activities

(continued on next page)

Albany County Airport Authority 2012 Operating Budget

Strategy	Goal	2012 Key Initiatives	2012 Result
Utilize employee experience and knowledge to adjust to changing business needs	Ensure Albany International Airport acquires/sustains people with the ability, experience and knowledge to fulfill its mission	Ensure employee wages and benefits remain competitive	<ul style="list-style-type: none"> • Ensure Airport is competitive in the marketplace and able to attract and retain quality talent
		Expand employee training programs	<ul style="list-style-type: none"> • Enhance employee knowledge and skill development in every department
		Design and integrate leadership development process	<ul style="list-style-type: none"> • Leadership that supports organizational goals • Preserve organizational knowledge
Utilize new technology	Improve performance, increase productivity and deliver cost effective services	Establish strategic investments in new equipment and technology based on current industry standards	<ul style="list-style-type: none"> • Upgrade equipment and electronic technology that improves productivity
		Evolve server equipment to virtual server technology	<ul style="list-style-type: none"> • Lower energy maintenance, hardware and disaster recovery costs • Greater efficiency and productivity • Lower capital and operational technology costs
		Distribute software updates, patches and new programs electronically	<ul style="list-style-type: none"> • Complete updates and installations • Produce greater productivity
		Evaluate common use systems and support services at Albany International Airport	<ul style="list-style-type: none"> • Common use systems upgraded

BUDGET PROCESS The Authority operates on a January 1st through December 31st fiscal year. For administration purposes, an annual operating budget is prepared following the rates and charges methodology included in the five-year Airline's Use and Lease Agreement which became effective January 1, 2011. The Authority charges signatory landing fees and terminal rental rates to carriers who executed the Agreement and non-signatory landing fees and terminal rental rates, which are 125% higher than signatory rates, to those who have not. The Agreement also provides a revenue sharing mechanism by which the passenger signatory airlines receive a percentage of the net revenues remaining (as defined in the agreement). This calculation is set forth in Section 10 of this budget document. The Authority's share of any funds remaining may be used to fund the Authority's share of any project or any activity that does not affect the Airline's rates and charges.

The budget is generally prepared on the accrual basis but differs from generally accepted accounting principles in that certain expenditures are reported on a cash basis. These include the principal portion of long-term debt obligations, the local share for certain capital projects, and the lack of depreciation expense. All other major revenues and expenses are budgeted for on the accrual basis. The Authority has adopted this budgetary basis of accounting to facilitate calculations for rates and charges billed to the airlines. There are fourteen cost centers in the Airline Use and Lease Agreement.

Below is a schedule showing the target dates for the formation of the budget document to the adoption of the budget:

Albany County Airport Authority 2012 Operating Budget

June
➤ Finance Department provides worksheets for Million Air and AvPorts to calculate payroll and benefits and to enter Full Time Employment (FTE) positions
➤ Finance Department provides tables to Million Air, AvPorts, and Albany County Airport Authority to create new goals and objectives, actions to achieve the goals, and results to be achieved for current year and to state the results for budget year goals and objectives
July
➤ Finance Department projects revenues and expenditures
➤ Finance Department provides worksheets for Million Air, AvPorts, and Albany County Airport Authority to adjust budget projections
➤ Hold coordination meeting with Million Air and AvPorts
➤ Meetings scheduled with department heads and managers for each cost center
➤ Meetings held with department heads and managers
➤ Million Air's and AvPorts' work sheets for payroll and benefits completed
➤ ACAA payroll and benefits completed
➤ Cost Center's goals and objectives and performance measurements completed
➤ Work sheets for expenditures for Preliminary Budget for Million Air, AvPorts, and ACAA completed
➤ Finance Department due diligence review
August
➤ Finance Department due diligence review and updating budget
September
➤ Final revisions received for preliminary budget
➤ Preliminary debt section completed by Finance Department
➤ Preliminary overview completed
➤ Preliminary revenue completed
➤ Preliminary MA Expense completed
➤ Preliminary ACAA Expense completed
➤ Preliminary AvPorts Expense completed
➤ Preliminary Expense Summary completed
➤ Preliminary Budget Summary completed
➤ Preliminary Transmittal Letter completed
➤ Capital section completed by Finance Department
➤ Preliminary Airline Rates and Charges developed
➤ Preliminary budget printed and assembled
➤ Preliminary Budget distributed for review to the board members, airlines and ACAA
October – November
➤ Preliminary Budget reviewed by ACAA and Airlines
➤ Finance Department due diligence review
➤ Final changes made and summary of changes distributed to Finance Committee for approval
➤ Finance Committee budget review
➤ Finalize Budget
➤ Final budget distributed to ACAA Board Members
December
➤ Budget adopted

SUMMARY OF FINANCIAL POLICIES

Guidelines

The budget process and format shall be performance based and focused on goals, objectives and performance indicators.

The budget will provide adequate funding for operating and maintenance of the Airport buildings and property, and replacement of capital equipment, construction, reconstruction and development at the Airport.

Balanced Budget

The budget should be balanced with current revenues equal to or greater than current expenditures.

Strategies to accomplish this balance include cost efficiencies, personnel efficiencies, increasing or implementing fees to match program expenses, fund balance usage (if available), and service reduction (if needed).

Budget Amendments

The adopted budget represents a business plan covering all Airport operations for the upcoming year.

If the plan needs to be significantly modified during the year, the proposed revisions to the plan, together with their financial impact on either revenues or expenses, are presented to the Authority Board for review and approval.

No amendments have been enacted during the year 2011.

Budget Monitoring

The independent monitoring of the budget continues throughout the Fiscal Year for management control purposes.

Operating statements comparing actual financial results to budgets are reported monthly by the Chief Financial Officer and distributed to Board members, senior management and all key employees. Quarterly and annual financial reports are posted on the Authority's web-site – www.albanyairport.com.

Performance Measurements

Performance measurements are developed based on program objectives that tie to the Airport's vision, mission, and values.

Performance measurements measure program results or accomplishments to provide good comparisons over time.

Performance measurements measure efficiency and effectiveness is reliable, verifiable, and understandable.

Performance measurements are monitored and used in decision-making processes.

Planning

The Authority will develop a five-year capital plan every five years commencing September 1, 1995. Each five-year plan must be approved by the Albany County Legislature.

The five-year plan will include estimated operating costs and revenues for future capital

improvements.

Capital Improvement Policies

Capital projects that will be made during the current budget year should be detailed by project and type of work.

Progress projections for the five-year capital plan will be updated on a yearly basis.

The Authority will identify the estimated costs and potential funding sources for each capital project proposal.

The Authority will determine the least costly financing method for all new projects.

The Authority will maintain all its assets at a level adequate to protect the Airport's capital interest and minimize future maintenance and replacement costs.

Debt Policy

The Authority will manage its current and future debt service requirement to be in compliance with all bond covenants.

The Authority will confine long-term borrowing to capital improvements or projects that cannot be financed from current revenues.

The Authority will maintain communications with bond rating agencies regarding its financial condition and will follow a policy of full disclosure.

The Authority, when applicable, will determine if the financial market place will afford the opportunity to refund an issue and lessen its debt service costs.

The Authority shall attempt to limit total debt outstanding to no more than \$100 per enplanement.

The Authority will not go over its legal debt limit of \$285 million.

The Authority will comply with its Derivative Policy which limits the use of derivative financial products to capital financing.

The Authority will comply with its Variable Rate Debt Policy which limits the use of net permanent variable rate debt to twenty percent of total debt outstanding.

Revenue Policy

The Authority will estimate and project its annual revenues by an objective, analytical process, as practical on a yearly basis.

The Authority will maintain a diversified and stable revenue system to shelter it from unforeseeable short-run fluctuations in any one-revenue source.

The Authority will maintain sufficient revenues to pay all expenditures incurred for the operations and maintenance at the Airport.

Rates and Charges

The Authority and the airlines have negotiated a Use and Lease Agreement that became effective January 1, 2011 establishes how the airlines that signed the agreement will be assessed annual rates and charges for their use of the Airport. Rates and charges are established annually. The calculation thereof is set forth in this document (section 10). The agreement is effective through

December 31, 2015 with an option to renew for an additional five years.

Investment Policies

The investment of Authority funds is governed by provisions of its enabling legislation and by an Investment Policy adopted by the Authority March 21, 2011. Any bank or trust company with a full service office in the County is authorized for the deposit of monies up to the maximum amount of \$35 million for operating funds and \$35 million for capital funds.

Monies not needed for immediate expenditure may be invested in (1) United States Treasury obligations, (2) obligations backed by the United States Government full faith and credit, (3) Obligations of New York State, (4) obligations of any other state provided it has received the highest rating by one independent rating agency designated by the State Comptroller, (5) certificates of deposit fully collateralized from a bank or trust company in New York State, (6) repurchase agreements using United States Treasury obligations with maturities of seven years or less. Investments are stated at cost or amortized cost if maturity at time of purchase is less than 1 year and fair value if greater than 1 year.

ECONOMIC INFORMATION

Albany International Airport - The Airport began operation in 1928 as the nation's first municipal airport. Albany International Airport is located on 1,157 acres of land in the Town of Colonie. The Airport is located seven miles northwest of downtown Albany, New York which is the capital of the State of New York. Also, the Airport is strategically located at the center of New York's growing Capital District and represents the heart of prospering Hudson Valley Corridor known as "Tech Valley", a region that stretches from the Canadian border near Montreal to just north of New York City. Tech Valley offers rewarding career and business prospects, world-class educational and research facilities, vibrant arts and entertainment scene, and exhilarating, year round outdoor pursuits. The Airport is accessible to several major interstate and state highways.

The Albany International Airport is defined by the Federal Aviation Administration (FAA) as a small hub airport, which is an airport that handles 0.05 percent to 0.249 percent of the total enplaned passengers by all U.S. air carriers nationwide. In 2010, Albany International Airport was ranked the 83rd largest domestic passenger airport in the United States, 116th for total aircraft operations, and 97th in the all cargo data according to Airports Council International-North America.

The Airport's primary air trade area is generally defined as the area within a 60-mile to 70-mile radius of the Airport. This geographical area encompasses 11 counties in New York, Berkshire County in Massachusetts, and Bennington County in Vermont. The Airport's secondary air trade area is defined as being within 90 minutes of driving time to the Airport which includes an additional seven counties in New York, three counties in Massachusetts, four counties in Vermont and Litchfield County in Connecticut.



Nonstop Scheduled Passenger Service Albany International Airport December 2011

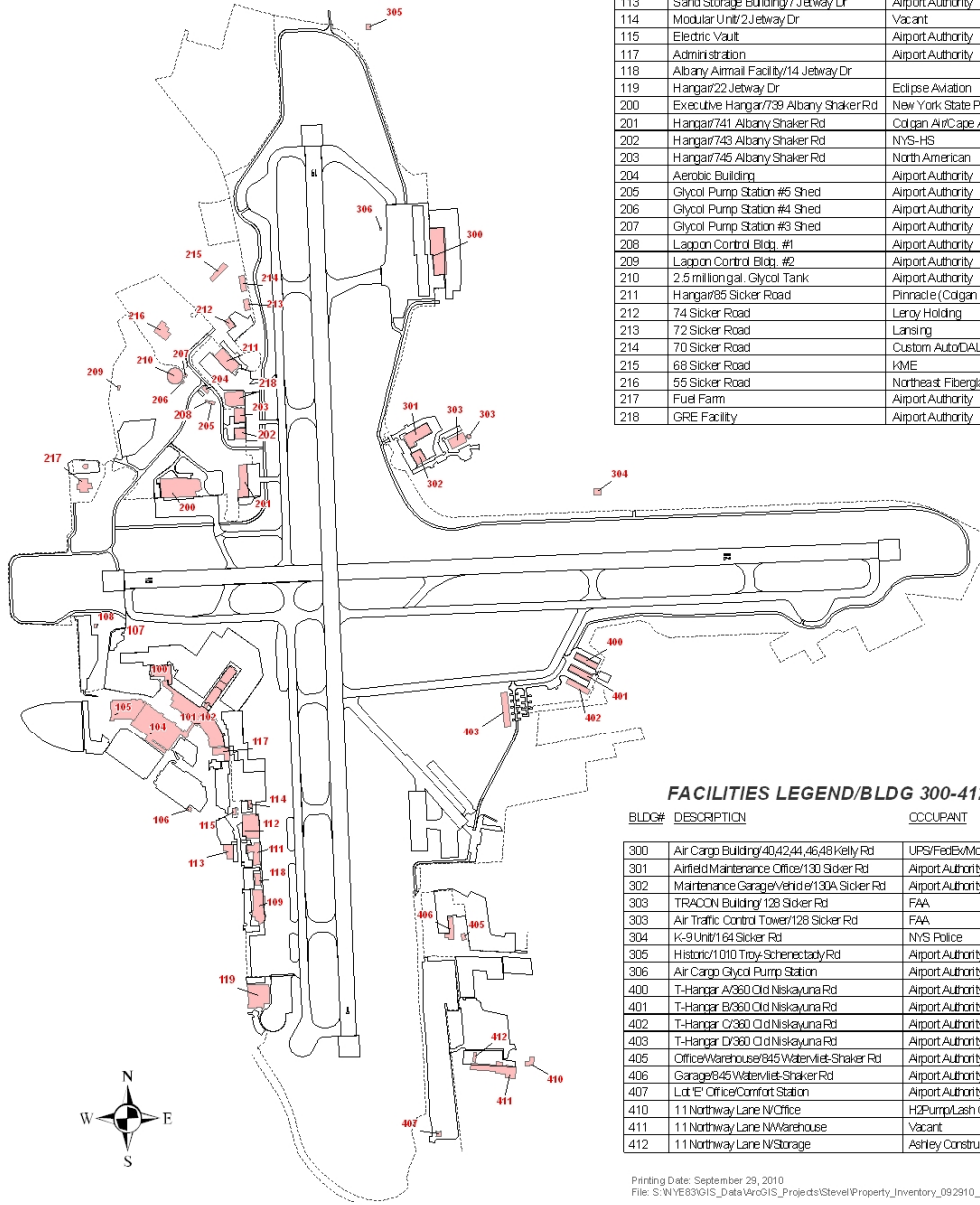


ALB5405 F-0001



**Albany International Airport
Property Inventory**

As of September 29, 2010



FACILITIES LEGEND/BLDG 100-218

BLDG#	DESCRIPTION	OCCUPANT
100	Building/Concourse A	Aiport Authority
101/102	Terminal/Concourse B & C	Aiport Authority
104	Parking Garage	Aiport Authority
105	Parking Garage Extension	Aiport Authority
106	Revenue Control Building	Aiport Authority
108	Tributor Building	Aiport Authority
109	FBO Office/Hangar/16 Jetway Dr	Million Air
111	ARFF Facility/10 Jetway Dr	ARFF
112	Hangar/6 Jetway Dr	US Customs/Million Air
113	Sand Storage Building/7 Jetway Dr	Aiport Authority
114	Modular Unit/2 Jetway Dr	Vacant
115	Electric Vault	Aiport Authority
117	Administration	Aiport Authority
118	Albany Airmail Facility/14 Jetway Dr	
119	Hangar/22 Jetway Dr	Eclipse Aviation
200	Executive Hangar/739 Albany Shaker Rd	New York State Police
201	Hangar/741 Albany Shaker Rd	Colgan Air/Cape Air
202	Hangar/743 Albany Shaker Rd	NYS-HS
203	Hangar/745 Albany Shaker Rd	North American
204	Aerobic Building	Aiport Authority
205	Glycol Pump Station #5 Shed	Aiport Authority
206	Glycol Pump Station #4 Shed	Aiport Authority
207	Glycol Pump Station #3 Shed	Aiport Authority
208	Lappon Control Bldg. #1	Aiport Authority
209	Lappon Control Bldg. #2	Aiport Authority
210	2.5 million gal. Glycol Tank	Aiport Authority
211	Hangar/85 Sicker Road	Pinnacle (Colgan Air)
212	74 Sicker Road	Leroy Holding
213	72 Sicker Road	Lansing
214	70 Sicker Road	Custom Auto/DAL Global Services
215	68 Sicker Road	IME
216	55 Sicker Road	Northeast Fiberglass
217	Fuel Farm	Aiport Authority
218	GRE Facility	Aiport Authority

FACILITIES LEGEND/BLDG 300-412

BLDG#	DESCRIPTION	OCCUPANT
300	Air Cargo Building/40,42,44,46,48 Kelly Rd	UPS/FedEx/Mobile Air
301	Airfield Maintenance Office/130 Sicker Rd	Aiport Authority/Civil Air Patrol
302	Maintenance Garage/Vehide/130A Sicker Rd	Aiport Authority
303	TRACON Building/128 Sicker Rd	FAA
303	Air Traffic Control Tower/128 Sicker Rd	FAA
304	IC-9 Unit/164 Sicker Rd	NYS Police
305	Historic/1010 Troy Schenectady Rd	Aiport Authority
306	Air Cargo Glycol Pump Station	Aiport Authority
400	T-Hanger A/360 Old Niskayuna Rd	Aiport Authority
401	T-Hanger B/360 Old Niskayuna Rd	Aiport Authority
402	T-Hanger C/360 Old Niskayuna Rd	Aiport Authority
403	T-Hanger D/360 Old Niskayuna Rd	Aiport Authority
405	Office/Warehouse/845 Waterllet-Shaker Rd	Aiport Authority
406	Garage/845 Waterllet-Shaker Rd	Aiport Authority
407	Lot 'E' Office/Comfort Station	Aiport Authority
410	11 Northway Lane N/Office	H2Pump/Lash Contracting
411	11 Northway Lane NW/Warehouse	Vacant
412	11 Northway Lane N/Storage	Ashley Construction Services

Printing Date: September 29, 2010
File: S:\WE93\GIS_Data\ArcGIS_Projects\Stavel\Property_Inventory_092910_8x11.mxd

Albany International Airport Property Inventory



Facilities Legend/SW and NW Quads		
BLDG#	DESCRIPTION	OCCUPANT
100	Building/Concourse A	Airport Authority
101/102	Terminal/Concourse B & C	Airport Authority
104	Parking Garage	Airport Authority
105	Parking Garage Extension	Airport Authority
106	Passenger Control Building	Airport Authority
107	Security Checkpoint	AVFATS
108	Tribunator Building	Airport Authority
109	FBO Office/Hangar 16 Jetway Dr	Milison Air
110	ASPH Factory 10 Jetway Dr	FAA
112	Hangar 6 Jetway Dr	US Customs/Milison Air
113	Sand Storage Building 7 Jetway Dr	Airport Authority
114	Modular Unit 2 Jetway Dr	Vacant
115	Electric Vault	Airport Authority
117	Administration	Airport Authority
118	14 Jetway Dr	U.B Hunt
119	Hangar 22 Jetway Dr	Vacant
200	Executive Hangar 759 Albany Shaker Rd	New York State Police
201	Hangar 741 Albany Shaker Rd	Colgan Air/Coape Air/Lansing
202	Hangar 743 Albany Shaker Rd	NYS/HS
203	Hangar 745 Albany Shaker Rd	North American/Integra Networks
204	Airlock Building	Airport Authority
205	Glycol Pump Station #5 Shed	Airport Authority
206	Glycol Pump Station #4 Shed	Airport Authority
207	Glycol Pump Station #3 Shed	Airport Authority
208	Lagoon Control Bldg #1	Airport Authority
209	Lagoon Control Bldg #2	Airport Authority
210	2.5 million gal. Glycol Tank	Airport Authority
211	Hangar 65 Sicker Road	Pinnacle (Colgan Air)
212	74 Sicker Road	Leroy Holding
213	72 Sicker Road	Lansing
214	70 Sicker Road	Custom Auto/DAL Global Services
215	68 Sicker Road	HOME
216	56 Sicker Road	Northeast Fiberglass
217	Fuel Farm	Airport Authority

Facilities Legend/NE and SE Quads		
BLDG#	DESCRIPTION	OCCUPANT
300	Air Cargo Building 41, 42, 44, 46, 48 Kelly Rd	UPS/Express/Milison Air
301	Airfield Maintenance Office 130 Sicker Rd	Airport Authority/Civil Air Patrol
302	Maintenance Garage/Vehicle 130A Sicker Rd	Airport Authority
303	1500 Control Building 130 Sicker Rd	FAA
304	Air Traffic Control Tower 130 Sicker Rd	FAA
305	10-9 Unit 164 Sicker Rd	NYS/Police
306	Historic 1910 Fire Station 148 Rd	Airport Authority
307	Air Cargo Glycol Pump Station	Airport Authority
400	T-Hangar A 388 Old Nakagawa Rd	Airport Authority
401	T-Hangar B 388 Old Nakagawa Rd	Airport Authority
402	T-Hangar C 388 Old Nakagawa Rd	Airport Authority
403	T-Hangar D 388 Old Nakagawa Rd	Airport Authority
404	Office/Warehouse 85 Watandot Shaker Rd	Airport Authority
405	Garage 845 Watandot Shaker Rd	Airport Authority
407	Unit 51 111 Northway Lane	Airport Authority
410	11 Northway Lane NO/Office	HOPump/Arch Contracting
411	11 Northway Lane NW Warehouse	Vacant
412	11 Northway Lane MStorage	Albany Construction Services



Albany County Airport Authority Owned Property/As of Sept 29, 2010

C.T. Male Associates, P.C.
90 Century Hill Drive, Latham, NY 12110
Phone: 518-786-7400 Fax: 518-786-7299



Scale: 1 inch = 1,000 feet

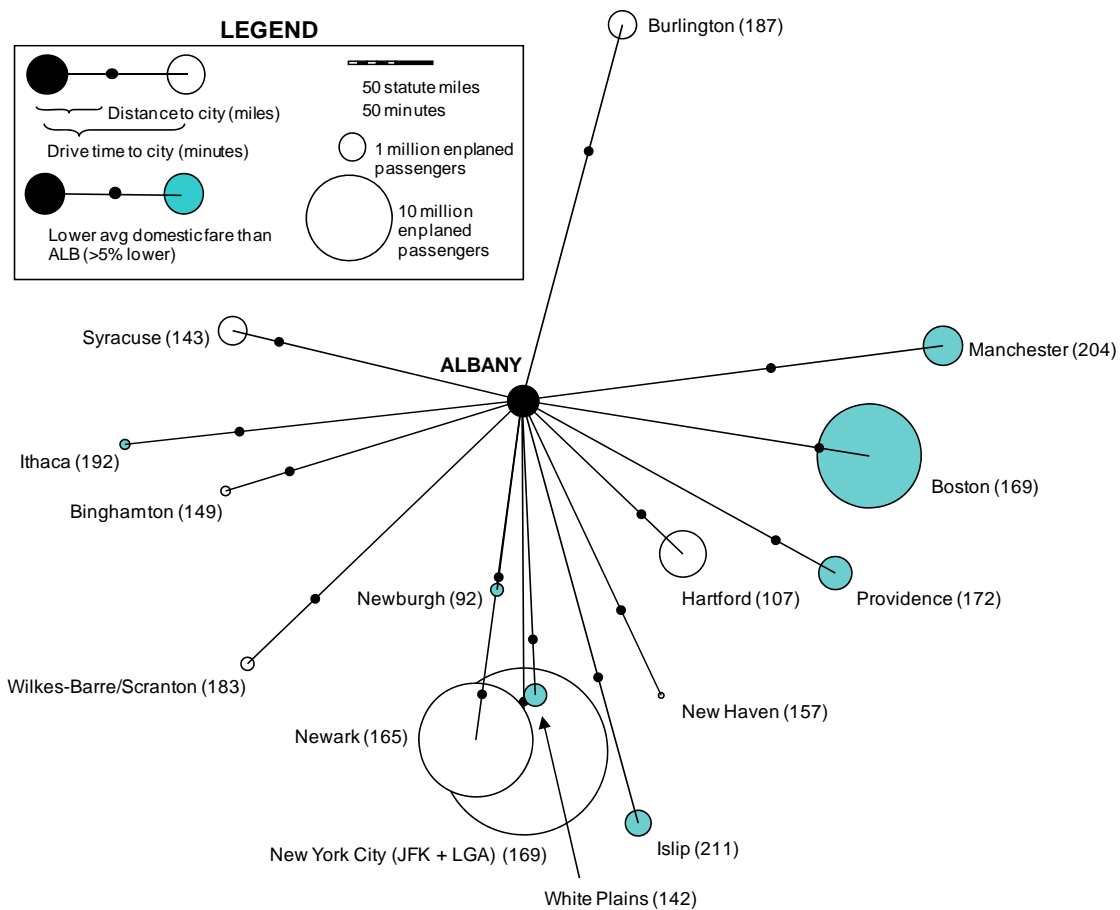
Project Number: 08 8026
Data Source: AIA GIS
Projection: NYS Plane, NAD83, East, Feet
Image: NYS GIS Clearinghouse/April 2004/12" GSD True Color

Printing Date: September 29, 2010
File: C:\W2\GIS\08_08\026_Airport\Project\Owned_Property_Inventory_092910.mxd

ALBANY INTERNATIONAL AIRPORT

This graph shows the Albany International Airport (the "Airport") in relation to selected commercial airports.

The geographic distance from the Airport to a selected airport is represented by a solid dot and the driving time required is represented by a circle at the line end, indicated as in Burlington (187). A shaded circle (Manchester, Boston, Providence, Islip, White Plains, Newburgh, and Ithaca in this case) indicates that the average domestic outbound O&D fare at the selected airport is more than 5% lower than that of the Airport. Average fare levels may not be directly comparable depending on factors such as average trip distance, which can vary significantly. (Longer trip distance will more likely lead to higher fare level but lower yield per mile.) Additionally, average fares do not include ancillary charges, such as bag check fees, and therefore increasingly understate the true cost of air travel. The details are provided in the graph below and the chart on the following page.



Prepared by Leigh Fisher September 27, 2011

Sources: U.S. DOT, *Air Passenger Origin-Destination Survey*, reconciled to Schedules T100 and 298C T1 for average 1Q2011 fare data; U.S. DOT, Schedule T100 for enplaned passengers for the 12 months ended March 31, 2011.

**Average Fare Comparison of Selected Commercial Airports
to Albany International Airport**

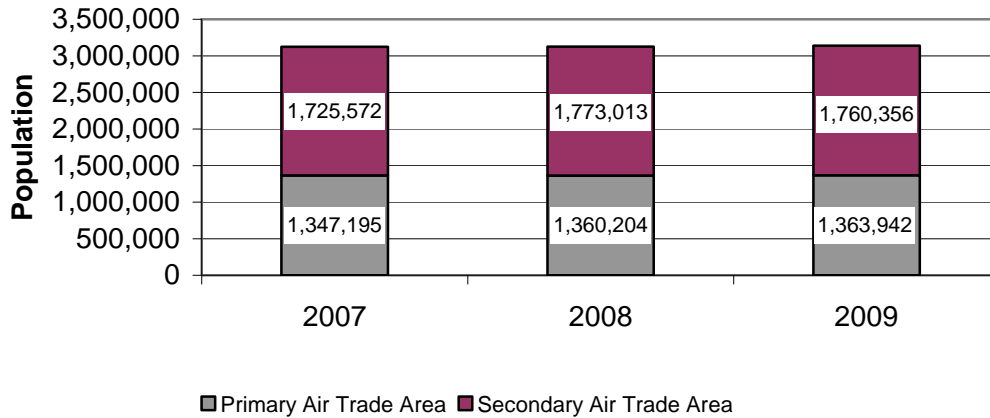
(for the 3 months ended March 31, 2011; sorted by average fare)

Airport	Domestic Outbound O&D			Average Fare Comparison					
	Revenues ¹	Passengers	Average One-Way Fare ¹	Yield (cpm)	Avg. Trip Distance	Differential %	Lower (>5%)	Equivalent (+/- 5%)	Higher (>5%)
Albany	46,034,520	247,880	\$185.71	14.6	1,273	-	-	-	-
Wilkes-Barre/Scranton	8,709,760	44,310	196.56	14.9	1,317	5.8%	-	-	X
Binghamton	4,258,370	22,100	192.69	15.1	1,274	3.8	-	X	-
New York	1,094,084,770	5,798,750	188.68	14.4	1,313	1.6	-	X	-
<i>Newark</i>	<i>359,306,450</i>	<i>1,654,000</i>	<i>217.23</i>	<i>15.5</i>	<i>1,398</i>	<i>17.0</i>	-	-	X
<i>Kennedy</i>	<i>369,185,280</i>	<i>1,949,110</i>	<i>189.41</i>	<i>11.6</i>	<i>1,628</i>	<i>2.0</i>	-	X	-
<i>LaGuardia</i>	<i>365,593,040</i>	<i>2,195,640</i>	<i>166.51</i>	<i>17.2</i>	<i>970</i>	<i>-10.3</i>	X	-	-
Syracuse	38,480,840	209,140	184.00	15.3	1,201	-0.9	-	X	-
Burlington	22,974,530	125,780	182.66	14.6	1,250	-1.6	-	X	-
Ithaca	4,051,910	23,620	171.55	14.2	1,206	-7.6	X	-	-
Hartford	102,433,390	599,050	170.99	13.1	1,300	-7.9	X	-	-
New Haven	1,397,710	8,240	169.63	16.2	1,047	-8.7	X	-	-
Boston	380,190,750	2,288,830	166.11	12.8	1,302	-10.6	X	-	-
Newburgh	7,173,030	44,880	159.83	13.5	1,182	-13.9	X	-	-
White Plains	35,634,500	224,400	158.80	15.0	1,059	-14.5	X	-	-
Providence	60,153,290	391,600	153.61	12.9	1,188	-17.3	X	-	-
Manchester	42,229,220	280,210	150.71	12.5	1,207	-18.8	X	-	-
Islip	23,838,580	176,920	134.74	12.8	1,053	-27.4	X	-	-

Source: U.S. DOT, Air Passenger Origin-Destination Survey, reconciled to Schedules T100 and 298C T1.

Note: 1. Revenues and average one-way fares shown here are net of all taxes, fees, and PFCs and exclude ancillary fees charged by the airlines.

Albany International Aripport
Air Trade Population
Census to current projections



Albany, the Heart of Tech Valley - Since 2008 the nanotechnology complex has doubled its size and nearly 50 new start-up companies have been launched at the complex. An August 2011, Wall Street Journal article proclaimed “the Capital of New York is a big player in the field that deals with small things – nanotechnology.” Albany has become a hub for nanotechnology.



Albany County Airport Authority 2012 Operating Budget

When leaders of the world's semiconductor industry selected the site for International SEMATECH North, the research and development center for creating the next wave of super-fast computer chips, it is not surprising that Albany was its choice. SEMATECH continues to grow here, recently relocating its headquarters from Austin, Texas, to Albany.

Global Foundries, one of the world's largest semiconductor manufacturers, is in the final year of development of a \$4.6 billion facility that will become operational in mid 2012.

General Electric is building a new battery manufacturing plant in Schenectady. The batteries will be used in new hybrid technology. General Electric also recently dedicated its Renewable Energy Wind Power Global Headquarters in Schenectady.

On September 27, 2011 a new investment of \$4.8 billion by IBM and Intel Corporation was announced for the Albany-based nanocollege that will be the new home of research for the 450 millimeter computer wafer chip. Because Albany is the location for the research center for the worlds next computer chip it becomes increasingly likely that a 450 millimeter computer wafer chip will also be located in New York.

These kinds of business come to Tech Valley – after considering locations around the world – because of the region's excellence in higher education (led by the University at Albany and Rensselaer Polytechnic Institute) producing cutting-edge research and a talented workforce; business-friendly state and local governments; an appealing quality of life; modern air, rail and highway transportation systems and proximity to New York City, Boston and Montreal. With more than \$16 billion in investments that have been recently completed, in progress or announced, the Tech Valley region is being transformed into a center of research and advanced technology.

New York's Tech Valley is home to world-class summer and winter vacation and recreation attractions that draw individuals and families from across the nation and around the globe. The Adirondack Mountains, the Berkshires, Saratoga Springs, the upper Catskills, Lake George, southern Vermont, the upper Hudson Valley and the Mohawk corridor all offer a cornucopia of entertainment and recreation venues including the Baseball Hall of Fame in Cooperstown, the Lake Placid Olympic Village and the thoroughbreds at Saratoga Race Track, home of former Kentucky Derby winner, Funny Cide.



Recent National Recognition of Albany

In 2010 Forbes Magazine Ranked Albany the 9th best place to raise a family in America based upon cost of living, crime rate, commuting, household income, home ownership, home owner costs, and education.

In 2010 Forbes ranked Albany 15th among America's most innovative cities based upon tech and science jobs, creative jobs, patent awards per capita and venture investment per capita.

In 2010 Forbes ranked the Albany-Schenectady-Troy Metro Area as the 30th best bang for your buck cities based upon housing affordability, travel time, real estate taxes, unemployment rank, vacancy rates, job forecast, home price and foreclosure forecast.

In 2010 the American Institute of Economic Research names Albany the 14th best city for College Students based upon twelve criteria that included percentage of all students holding foreign passports, research capacity, academic R&D expenditures per capita, earning potential, income per capita, entrepreneurial activity, net annual increase in total number of business establishments per 100,000 residents, year-over-year ratio of college-educated population living in the area, unemployment rate.

In its 2010 Best-Performing Cities Index, the Milken Institute ranked Albany as the 41st best-performing city (the 79th percentile) among the 200 largest metropolitan statistical areas in the United States for job, wage and salary growth and high-tech domestic product growth between 2006 and 2010.

A July 2011 report by the Brookings Institution found the Capital Region had the largest percentage of its work force involved in green technology in the United States at 6.3% of its total workforce. Albany is one on only four metropolitan areas contributing more than \$1 billion annually from green technology industries.

Albany County Airport Authority 2012 Operating Budget

More than 122,000 Students are enrolled in Colleges and Universities in the Albany Area

Name	County	Public/Private	Enrollment
Excelsior College	Albany	Private	33,057
State University of New York at Albany	Albany	Public	18,126
Hudson Valley Comm. College	Rensselaer	Public	12,787
Empire State College	Albany	Public	11,104
Rensselaer Polytechnic Institute	Rensselaer	Private	7,417
Schenectady Comm. College	Schenectady	Public	5,128
College Of Saint Rose	Albany	Private	5,102
Adirondack Comm. College	Warren	Public	3,536
Siena College	Albany	Private	3,305
The Sage Colleges	Rensselaer	Private	2,635
Skidmore College	Saratoga	Private	2,484
Fulton-Montgomery Comm. College	Fulton-Montgomery	Public	2,400
Union College	Schenectady	Private	2,240
Williams College	Berkshire	Private	2,150
Massachusetts College of Liberal Arts	Berkshire	Public	1,925
Columbia-Greene Comm. College	Columbia-Greene	Public	1,840
Albany College Of Pharmacy	Albany	Private	1,536
Albany Law School	Albany	Private	793
Maria College	Albany	Private	775
Albany Medical College	Albany	Private	758
Bryant & Stratton Business Institute	Albany	Private	659
Bennington College	Bennington	Private	600
Mildred Elley College	Albany	Private	541
Southern Vermont College	Bennington	Public	500
Bard College at Simon's Rock	Berkshire	Private	420
Union Graduate College	Schenectady	Private	400
Ellis Hospital School of Nursing	Albany	Private	155
New School of Radio and Television	Albany	Private	80
Total			122,453

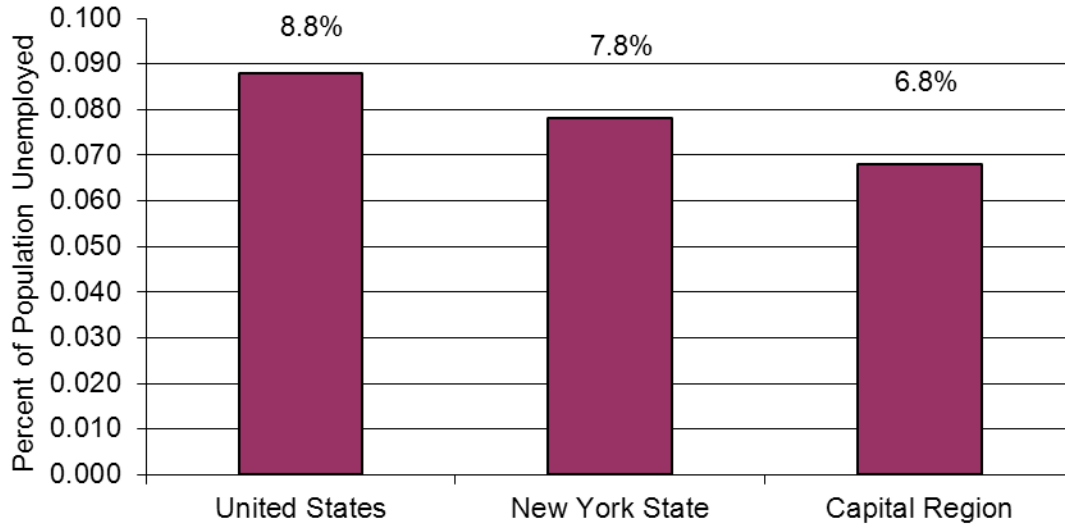
Albany County Airport Authority 2012 Operating Budget

Albany and Capital Region Employers with at Least 1,000 Employees

(Various sources)

<u>Rank</u>	<u>Employer</u>	<u>Industry</u>	<u>Employees</u>
1	New York State	State Government	51,409
2	U.S. Government	Federal Government	7,901
3	Albany Medical Center	Health Care	6,257
4	Golub Corporation	Retail Grocery, Headquarters, and Distribution Center	5,864
5	GE Energy	Turbines, Industrial Machinery	3,750
6	Hannaford Brothers	Retail Grocery	3,580
7	St. Peter's Health Care Services	Health Care	3,554
8	Northeast Health	Health Care	3,304
9	Verizon	Telecommunications Service	3,000
10	Bechtel Marine Propulsion Corp.	Research and development	2,800
11	Ellis Hospital	Health Care	2,792
12	Knolls Atomic Power Laboratory (Lockheed-Martin)	Security Technology	2,600
13	County of Albany	Local Government	2,512
14	Glens Falls Hospital	Health Care	2,335
15	Center for the Disabled	Health Care	2,175
16	GE Global Research	Research and development	2,000
17	Rensselaer Polytechnic Institute	Educational Services	1,872
18	Rensselaer County	Local Government	1,802
19	Shenendehowa School District	Educational Services	1,800
20	City of Schenectady School District	Educational Services	1,633
21	Empire Blue Cross/Blue Shield	Health Insurance	1,600
22	Global Foundries	Semiconductor Manufacturing/Technology Solutions	1,465
23	Albany City School District	Educational Services	1,453
24	Saratoga County	Local Government	1,416
25	Seton Health Systems	Health Care	1,392
26	Saratoga Hospital	Health Care	1,387
27	Schenectady County	Local Government	1,385
28	St Mary's Hospital	Health Care	1,299
29	City of Albany	Local Government	1,240
30	Stewart's Ice Cream Co., Inc.	Dairy Products	1,237
31	Columbia Memorial Hospital	Health Care	1,203
32	National Grid	Electric and Gas Utility	1,153
33	State Farm Insurance Company	Insurance Company	1,136
34	KeyCorp	Banking/Financial services	1,100
35	MVP	Health Insurance	1,040
			<hr/> 132,446

Capital Region Unemployment Rate (not seasonally adjusted) September 2011

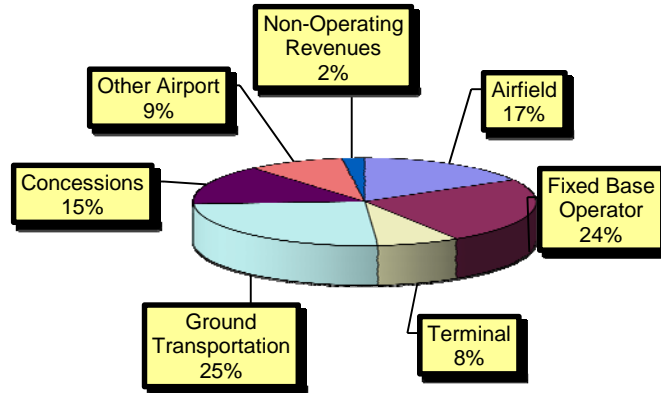


3) REVENUES

DESCRIPTION OF REVENUES

There are two types of revenues budgeted, operating and non-operating. Operating revenues are revenues generated through the daily operations of the Airport. Operating revenues are set forth in six categories; Airfield, Fixed Based Operator (FBO), Terminal, Ground Transportation, Concessions, and Other Airport. Non-operating revenues are generated from improvement charges and interest income.

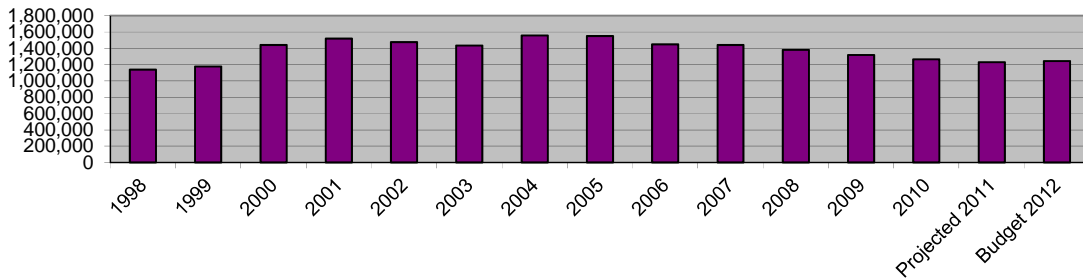
WHERE THE MONEY COMES FROM
(Before Revenue Sharing)



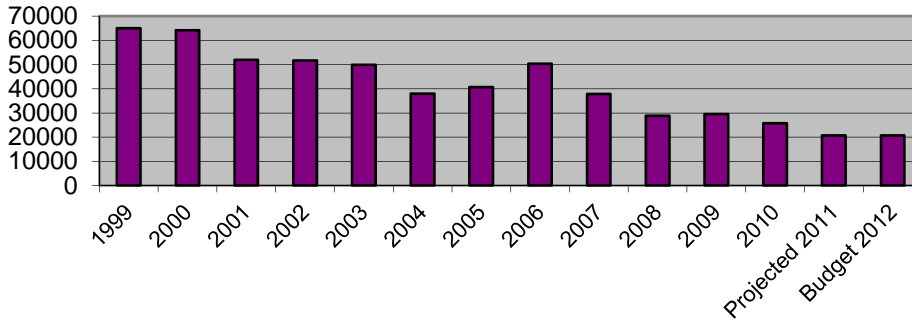
Enplanements and general aviation operations are critical since certain major non-airline revenues are projected on a per enplanement basis or a per-general aviation operations basis. Revenue projections for these items are discussed in this section and may vary significantly with any variance in the projected statistics for enplanements or general aviation operations. It is estimated that enplanements for 2012 will be 1,243,473 which is slightly higher than the 2011 projection forecasting a small growth due to an effort to attract new air service. It is estimated that general aviation operations for 2012 will be 22,782 which is an increase of 4.3% over the projected 2011 operations.

	Audited 2010	Budgeted 2011	Projected 2011	Budgeted 2012	% Inc./Dec)
Enplanements	1,264,381	1,257,420	1,230,558	1,243,473	1.0%
General Aviation Operations	25,683	25,166	21,839	22,782	4.3%

ENPLANEMENT HISTORY



GENERAL AVIATION OPERATIONS HISTORY



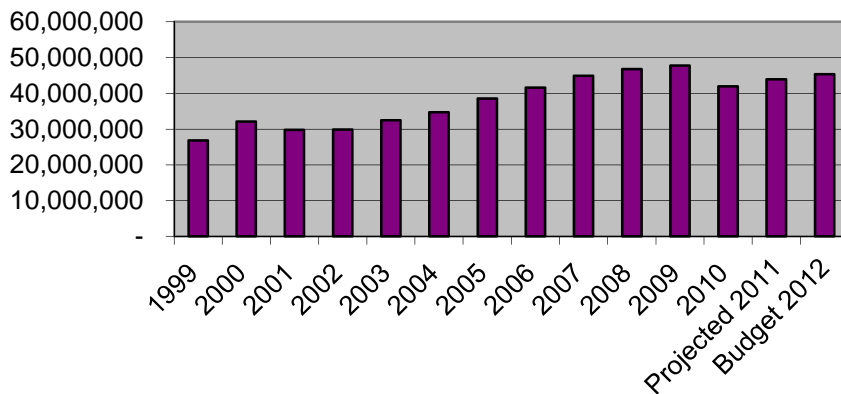
REVENUE SUMMARY

Total revenues for 2012 are budgeted at \$45,682,860 before revenue sharing which is 1.6% higher than the 2011 projected amount of \$44,968,674 before revenue sharing. Below is a revenue summary of audited 2010, budgeted 2011, projected 2011, and budgeted 2012 and a graph of historical operating revenues since 1999, along with 2011 projected revenues and 2012 budgeted revenues.

	Audit 2010	Budget 2011	Projected 2011	Budget 2012
Operating				
Airfield	\$ 6,536,769	\$ 7,316,411	\$ 6,921,310	\$ 7,361,992
Fixed Based Operations	8,339,500	8,263,843	11,135,808	10,527,278
Terminal	6,430,197	5,736,927	5,393,304	5,529,341
Ground Transportation	10,695,016	10,891,296	10,693,193	11,000,070
Concessions	6,135,014	6,030,399	6,181,916	6,379,474
Other Airport	3,772,842	3,694,317	3,728,485	3,951,680
	41,909,338	41,933,193	44,054,017	44,749,835
Non Operating				
Interest Income	196,224	122,571	122,571	100,736
TSA (LEO) Reimbursement	428,984	428,653	423,686	407,639
Air Service Development	-	-	-	56,250
Improvement Charges	368,400	368,400	368,400	368,400
	993,608	919,624	914,657	933,025
Total Revenues Before Revenue Sharing	\$ 42,902,946	\$ 42,852,817	\$ 44,968,674	\$ 45,682,860

REVENUE HISTORY

(after revenue sharing)



Albany County Airport Authority 2012 Operating Budget

Landing fees, apron fees, terminal rental rates, and loading bridge fees are determined by a formula contained in the Airline Use and Lease Agreement. The formula takes into consideration the revenues and expenses as proposed in the budget. A residual cost calculation is used to calculate rates for landing fees, apron fees and loading bridge fees and a commercial rental methodology for calculating terminal rental rate. The agreement also includes a 50/50 revenue sharing formula with the airlines based on all revenues less expenses of the Airport.

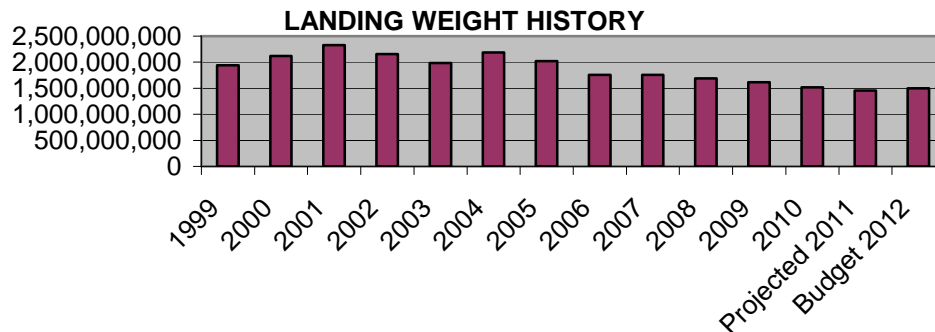
The Authority's assumption of the management of the FBO operations in October 2005 generates revenues from Jet-A fuel sales, AvGas fuel sales, auto gas sales, diesel fuel sales, into-plane, fuel farm, deicing, properties, and customer service. Ground transportation is projecting a slight increase due to promotional specials for parking at the Airport. Concessions have contributed to the increase in revenues due to a projected increase in rental car revenues. Other Airport revenues have increased due to new tenant leases.

AIRFIELD

A signatory airline is an airline that has executed an agreement with the Albany County Airport Authority and is charged fees in accordance with an Airline Use and Lease Agreement which took effect January 1, 2011. A non-signatory airline is assessed at 125 percent of the signatory rates for landing fees and terminal rental rates. Signatory airlines have the option to have their affiliate carriers considered as signatory airlines. Currently there are seven commercial airlines, twelve affiliates to the commercial airlines, and two cargo airlines who are signatories to the agreement. Landing fees, landing fee surcharges and apron fees are calculated based on formulas contained in the Airline Use and Lease Agreement (More on the airline use and lease agreement in section 10).

AIRLINE LANDING FEES The commercial landed weight for 2012 is expected to be 1,481,818,000 pounds which is more than the 2011 projected amount forecasting 1.3% growth in the budget forecasting a small growth due to an effort to attract new air service. Under the Airline Use and Lease Agreement the landing fee for signatory airlines in 2012 will be \$3.15 per 1,000 pounds of Maximum Gross Landed Weight (MGLW). The rate for non-signatory airlines is 125 percent of the signatory rate or \$3.94. Using the calculated signatory and non-signatory landing fee rates, landing fees for 2012 are budgeted at \$4,674,729. The table below demonstrates an increase in signatory airlines and also includes forecasting a small growth due to an effort to attract new air service.

	Audited 2010	Budgeted 2011	Projected 2011	Budgeted 2012	% Inc/(Dec)
Signatory					
Landing Fee Rate	\$2.45	\$2.85	\$2.81	\$3.15	12.1%
Landing Weights (MGLW)	1,033,222,000	920,060,000	1,453,804,000	1,473,381,000	1.3%
Non-Signatory					
Landing Fee Rate	\$3.06	\$3.56	\$3.51	\$3.94	12.3%
Landing Weights (MGLW)	483,195,000	583,798,000	8,437,000	8,437,000	0.0%

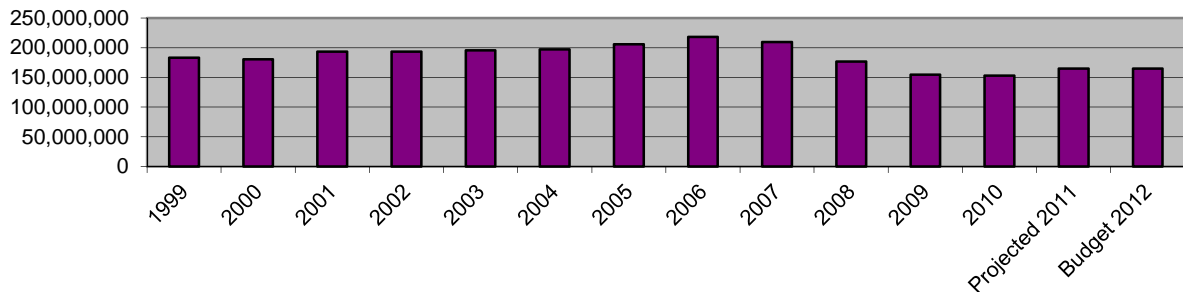


Albany County Airport Authority 2012 Operating Budget

CARGO LANDING FEES There are two major cargo carriers that have signed the Cargo Carrier Airfield Use Agreement for the 2011-2015 renewal term. For 2012, the signatory cargo carriers will be charged the signatory landing fee of \$3.15. Air cargo landing weight projected for 2012 will be 165,032,000 forecasting zero growth as demonstrated in the table below. The cargo landing fees for 2012 are budgeted at \$529,576.

	Audited 2010	Budgeted 2011	Projected 2011	Budgeted 2012	% Inc./Dec.
Landing Fee Rate	\$2.45	\$2.85	\$2.81	\$3.15	12.1%
Landing Weights (MGLW)	153,001,000	151,664,000	165,216,000	165,216,000	0.0%

Cargo Landed Weight History



AIRLINE AND CARGO LANDING FEE SURCHARGES The landing fee surcharge is a charge to recover the amortized costs of certain prior year airfield capital improvements and is budgeted at \$0.11 per 1,000 pounds of MGLW for 2012. The surcharge is an annual fixed amount of \$187,162. The landing fee surcharge will expire in 2012.

GLYCOL DISPOSAL FEE In late 2008 the Authority instituted a new glycol disposal fee to offset a portion of the direct costs associated with the removal and disposal of the glycol deicing fluid collected after use on aircraft. The fee is \$2.30 per gallon and it is projected that there will be 151,221 gallons used. For 2012, \$347,808 is budgeted.

AIRLINE APRON FEES The Airline Apron Fee rate is calculated as one-tenth (1/10) of overall projected airfield costs divided by the terminal apron square footage (468,936 sq. ft). For 2012 the rate per square foot will be \$1.91 which is 2.7% more than the 2011 projected amount of \$1.86. Based on that rate, Apron Fees are budgeted at \$896,386.

TENANT MAINTENANCE Tenant maintenance is a recovery for services and materials rendered to tenants by Airport employees. The amount of \$59,555 is budgeted for 2012.

CONTROL TOWER RENTAL The Federal Aviation Administration pays rent based on the annual cost to maintain the facility. This includes the direct and indirect operating and maintenance costs and debt service payments resulting from the construction of the facility by the Authority. It is projected this will generate \$665,776 of revenues in 2012, the same as projected for 2011.

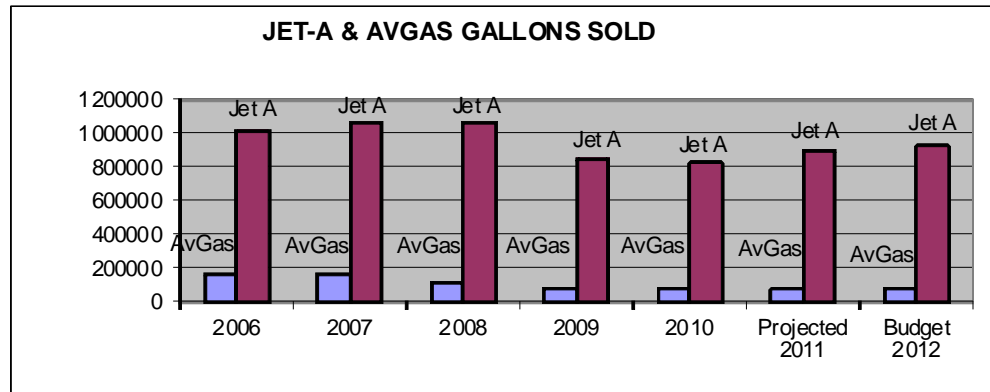
FIXED BASE OPERATOR (FBO)

JET-A FUEL SALES Jet-A Fuel sales are the sale of fuel purchased by general aviation and charter companies. The amount of \$5,210,488 is budgeted for 2012 which is 1.1% more than the 2011 projected amount of \$5,154,766 due to price fluctuation in fuel and a new tenant. The budgeted amount for 2012 was determined by projecting we would sell 920,581 gallons at \$5.66 per gallon.

Albany County Airport Authority 2012 Operating Budget

AVGAS FUEL SALES AvGas fuel sales are the sale of fuel purchased for general aviation. The amount of \$418,003 is budgeted for 2012 which is in line with the 2011 projected amount of \$417,402. The budgeted amount for 2012 was determined by projecting we would sell 71,089 gallons at \$5.88 per gallon.

The following graph demonstrates the trend used to calculate the gallons for the 2012 budget.



AUTO GAS FUEL SALES Auto gas fuel sales are the sale of gasoline to the airlines for ground equipment. The amount of \$81,854 is budgeted for 2012 which is in line with the 2011 projected amount.

DIESEL FUEL SALES Diesel fuel sales are the sale of diesel fuel to the airlines for ground equipment. The amount of \$272,455 is budgeted for 2012 which is in line with the 2011 projected amount.

INTO PLANE Into Plane is the fee based on fuel pumped for the commercial airlines. A rate of \$40 per fueling for non-signatory and \$30 per fueling for signatory is charged. The amount of \$680,031 is budgeted for 2012 which is in line with the 2011 projected amount.

FUEL FARM Fuel Farm is a recovery fee for operating expenses by charging a fuel-flowage fee of \$0.03 per gallon and a glycol flowage fee of \$0.25 per gallon in 2012. The amount of \$552,617 is budgeted for 2012 which is 2.1% lower than the 2011 projected amount of \$564,570. It is projected there will be 17,160,390 gallons of fuel charged a fuel-flowage fee and 151,221 gallons of glycol charged a flowage fee.

GENERAL AVIATION LANDING FEES General aviation landing fees are the fees for landings charged to general aviation aircraft at the FBO facility. The fees range from \$5.92 to \$1,731.60 depending on the size of the aircraft. The amount of \$293,202 is budgeted for 2012 which is an 16.0% increase from the 2011 projected amount of 252,757 due to an increase in landing fees.

GENERAL AVIATION PARKING FEES General aviation parking fees are the fees for aircraft parking at the FBO facility. The fees range from \$5.00 to \$420.00 depending on the size of the aircraft. The amount of \$186,007 is budgeted for 2012 which is a 7.4% increase from the 2011 projected amount.

AVGAS FUEL SALES COMMERCIAL This revenue generated from a carrier who purchases fuel directly from the Authority. This carrier is projected to purchase 220,000 gallons of avgas at \$4.51 per gallon. The amount of \$992,200 is budgeted for 2012.

DEICING TYPE I - SPRAYED This is revenue generated from deicing commercial airlines and general aviation planes and is difficult to budget due to unpredictable winter weather. The amount of \$479,520 is budgeted for 2012. It is predicted that 36,000 gallons will be sold at \$13.32 per gallon.

DEICING TYPE IV - SPRAYED This is revenue generated from deicing commercial airlines and general aviation planes and is difficult to budget due to unpredictable winter weather. The amount of \$95,600 is budgeted for 2012. It is predicted that 8,000 gallons will be sold at \$11.95 per gallon.

DEICING TYPE I - CONSORTIUM This is revenue generated from the sale of Deicing Type I fluid at cost to commercial airlines and is difficult to budget due to unpredictable winter weather. The amount of \$705,528 is budgeted for 2012. It is predicted that 90,221 gallons will be sold at \$7.82 per gallon.

DEICING TYPE IV - CONSORTIUM This is revenue generated from the sale of Deicing Type IV fluid at cost to commercial airlines and is difficult to budget due to unpredictable winter weather. The amount of \$109,650 is budgeted for 2012. It is predicted that 17,000 gallons will be sold at \$6.45 per gallon.

DEICING GENERAL AVIATION This is revenue generated from deicing general aviation aircraft and is difficult to budget due to unpredictable winter weather. The amount of \$59,260 is budgeted for 2012.

GENERAL AVIATION TENANTS General aviation tenants generate revenues rentals in the FBO facility such as office and hangar space. The amount of \$307,297 is budgeted for 2012 which is 14.7% higher than the 2011 projected amount of \$267,815 due to a new tenant.

GENERAL AVIATION CUSTOMER SERVICE Customer service is revenue received from handling, catering, retail, and other general aviation services. The amount of \$83,565 is budgeted for 2012 which 7.4% higher than the 2011 projected amount.

TERMINAL

AIRLINE SPACE RENTAL The Authority leases ticket counters, offices, baggage make-up rooms, gate/lounge areas and the baggage claim area in the terminal to the airlines servicing the Airport. Under the Airline Use and Lease Agreement (more on the airline use and lease agreement in section ten) the terminal signatory airline rental rate for 2012 is projected at \$71.96 annually per square foot versus \$72.09 annually per square foot in the 2011 adopted budget. The rate for non-signatory airlines will be 125 percent of the signatory rate or \$89.95 for 2012 versus \$90.11 budgeted for 2011. Space rental fees budgeted for 2012 are \$4,334,942.

TSA SPACE RENTAL The Federal Transportation Security Administration pays rent for administrative space in the terminal. The rent includes both the direct and administrative costs incurred in maintaining their space plus an amount to amortize the construction costs over the five-year term of their Agreement. Revenue budgeted for 2012 is \$403,176.

NON-AIRLINES SPACE RENTAL-FLAT RATE The Authority leases terminal space to certain tenants at a fixed rate. The amount of \$49,265 is budgeted for 2012 which is in line with the 2011 projected amount of \$53,055.

NON-AIRLINES SPACE RENTAL The Authority leases terminal space at one-half the signatory airline rental rate of \$35.98 annually per square foot in 2012 versus \$36.05 in 2011 to non-airline

Albany County Airport Authority 2012 Operating Budget

tenants such as car rental companies, baggage delivery companies and others. The amount budgeted for 2012 is \$196,919.

FIS FACILITY USE FEE The Authority charges a fee to cover the cost of the maintenance of the FIS Facility. This fee is currently set at \$5.00 per deplaned passenger passing through the FIS Facility. Air Canada currently has scheduled international flights that utilize the FIS Facility. The amount budgeted for 2012 is \$22,674 which is in line with the 2011 projected amount demonstrating zero growth.

LOADING BRIDGES The Authority leases 14 loading bridges. The rental rate charged to the airlines is based on the estimated direct and indirect costs to maintain the loading bridges. This includes both the operating and maintenance costs along with the debt service incurred to finance the purchase of the bridges. For 2012 the charge per loading bridge for the year will be \$34,429 annually per bridge versus \$36,762 per bridge annually per bridge in 2011. The amount budgeted for 2012 is \$467,548.

TENANT MAINTENANCE The Authority performs various maintenance and repairs in-lieu of tenants hiring outside contractors. The Authority bills the tenants for the materials and labor incurred. The amount of \$21,537 is budgeted for 2012.

UTILITY REIMBURSEMENT TSA reimburses the Authority for electricity they use for equipment to check luggage at the checkpoint and behind the ticket counters. The amount budgeted for 2012 is \$33,281 which is 2.0% higher than the 2011 projected amount of \$32,628 due to a projected increase in utility charges.

GROUND TRANSPORTATION

PUBLIC PARKING Daily parking rates in short term, garage, long term, and economy parking lots are \$24, \$12, \$9, and \$5 respectively. For 2012, the parking revenue is projected to be \$10,736,314, or \$8.63 of revenue per enplanement (RPE) which is 3.1% higher than the 2011 projected amount of \$10,416,475. Also included in public parking revenues are the fees collected from 687 Albany based Airport employees and 120 non-Albany based employees.

Public parking rates are as follows:

Albany Based Employee Parking (687 employees)	\$12 per year	\$8,244
Non-Albany Based Employee Parking (120 Flight Crew)	\$240 per year	\$28,800
Short Term Parking	First half hour free, \$2 second half hour and \$2 an hour after	\$6,198,087
Long Term Parking	\$9 per day, \$36 for five days, and \$45 for seven days	\$1,191,899
Garage Parking	\$12 per day, \$50 for five days, and \$64 for seven days	\$2,033,931
Economy Parking	\$5 per day every day	\$1,275,353
Total Parking Revenue		\$10,736,314

Albany County Airport Authority 2012 Operating Budget

Available public parking spaces:

	As of <u>Dec-10</u>	As of <u>Dec-11</u>
Short Term - Garage/Surface	345	345
Long Term - Garage	1,912	1,912
Long Term - Surface Lot A	1,076	1,076
Economy - Surface Lot E	2,202	2,202
Rental Cars	307	307
Employees/Visitors	<u>537</u>	<u>537</u>
Total:	6,379	6,379

ACCESS FEES The Authority collects a fee from the off-airport companies that derive revenue from the services they provide to Airport customers. These companies include: limousine companies, hotels and motels, off-airport parking facilities, and taxi cab companies. These companies have access to the commercial waiting zone in front of the terminal building and are charged for each entrance, an annual fee or a percentage of gross revenues. The fee and revenue collections for projected 2011 and 2012 are as follows:

	<u>Fees</u>	Projected <u>2011</u>	Budget <u>2012</u>	2012 Budget vs <u>Projected 2011</u>
Per Entrance:				
Limousine Services	\$1.35 per entrance	\$5,924	\$6,773	14.3%
Taxi Cab Companies (Agreement)	\$0.01 per deplanement plus \$1.35 per entrance	\$57,740	\$61,858	7.1%
Per Vehicle (unlimited access):				
Hotels and Motels (36 vehicles)	\$650 yearly per vehicle	\$23,400	\$23,400	0.0%
Off Airport Parking Facilities(Agreement)	Gross Revenue x 10.0%	<u>\$189,654</u>	<u>\$171,724</u>	-9.5%
		<u>\$276,718</u>	<u>\$263,755</u>	-4.7%

CONCESSIONS

The Airport receives various percentages of gross sales from on-site concessionaires servicing the Airport customers and the traveling public. Concessions include: rental cars, food and beverages, retail, advertising, museum shop, ground handling, business center, payphones, sale of phone cards, vending machines, ATM, and baggage cart rentals.

Revenues for concessions are based on enplanements being 1,243,473 for the 2012 budget and enplanements being 1,230,558 for projected 2011. Revenues per enplanement (RPE) are calculated by using an average year-to-year increase of sales per passenger and then by multiplying the RPE by the enplanements to get the projected and budgeted revenues for concessions.

Albany County Airport Authority 2012 Operating Budget

Concession revenues are projected as follows:

	2011 RPE	Projected 2011	2012 RPE	Budget 2012	2012 Budget vs Projected 2011
Rental Cars	\$3.55	\$4,372,813	\$3.62	\$4,507,081	3.1%
Food & Beverage	0.54	660,914	0.55	681,207	3.1%
Retail	0.30	363,476	0.30	367,291	1.0%
Advertising	0.24	300,000	0.24	300,000	0.0%
Museum Shop	0.19	238,121	0.22	275,000	15.5%
Operating Permits	0.01	6,728	0.01	6,798	1.0%
Telephone-Payphones	0.00	4,766	0.00	4,816	1.0%
Telephone-Tenants	0.07	91,940	0.07	91,940	0.0%
Phone Cards	0.00	434	0.00	439	1.2%
Bank ATMs	0.03	37,305	0.03	38,451	3.1%
Business Center	0.05	65,972	0.05	66,665	1.1%
Vending Machines	0.03	32,445	0.03	32,786	1.1%
Baggage Cart Concessions	0.01	7,000	0.01	7,000	0.0%
Total	\$5.02	\$6,181,914	\$5.13	\$6,379,474	3.2%

OTHER AIRPORT

LAND RENTAL The Airport charges rent for property owned by the Airport. The land rental charges are calculated based on a rate times the square footage or acreage occupied. The amount of \$278,001 budgeted for 2012 is 1.2% higher than the projected 2011 of \$274,669 due to increases as stated in lease agreements.

INDUSTRIAL PARK In 2001, the Authority purchased a 9½-acre site, now known as the Airport Industrial Park, with four warehouse buildings, all of which are currently leased. It is anticipated that in 2012 the Industrial Park will generate \$381,282 in revenues, which is 6.3% higher than the 2011 projected revenues of \$358,847 due to increases as stated in lease agreements.

GENERAL AVIATION T-HANGARS In 2002, construction was completed on a 10-unit T-Hangar building, self-service fuel facility and tie-down spaces for use by the general aviation community. As a result of additional demand, an additional 10-unit building was built and opened in early 2003 and two more 10-unit buildings were built in the summer of 2008. The Authority collects fees for the rental of the units, tie-down and the fuel sales. Revenue of \$98,891 budgeted for 2012 is 4.2% less than the 2011 projected revenues of \$103,274 due to discontinuing to charging tenants maintenance fees in an effort to keep rental fees competitive.

GENERAL AVIATION TIE-DOWNS It is anticipated that in 2012 the Tie-Downs will generate \$4,450 which is 9.7% less than the 2011 projected revenues of \$4,930 due to not charging tenants maintenance fees in an effort to keep rental fees competitive.

AV GAS FUEL SALES AvGas fuel sales at the self service facility at the T-Hangars are based on General Aviation operations being 20,668 for the 2012 budget which is also projected for 2011. Rate per general aviation (RPGA) operation is calculated by using an average year to year increase and then by multiplying the RPGA by the average increase in RPGA to get the projected and budgeted revenue. The RPGA for 2012 is \$4.52 and for projected 2011 \$4.38. The 2012 budgeted amount is \$102,870 which is 7.4% higher than the 2011 projected amount of \$95,740.

PARKING GARAGE SPACE RENT Included in the 2009 rental car agreement is return space rent for the rental cars. The \$74,264 budgeted for 2012 is 4.0% higher than 2011 projected revenues of \$71,408 due to an annual increase.

Albany County Airport Authority 2012 Operating Budget

HANGAR RENTAL The Authority owns four hangars in the northwest quadrant of the airport it rents to various tenants. The \$356,078 budgeted for 2012 is 14.6% higher than the 2011 projected amount of \$310,727 due to new leases.

BUILDING RENTAL The Authority rents out various portions of buildings to various tenants. The 2012 budgeted amount is \$82,503 which is in line with the 2011 projected amount of \$82,292.

CARGO BUILDING RENTAL FACILITIES In October 1998, operations began in a cargo facility built and financed by the Authority in the northeast quadrant of the Airport. An agreement with AFCO, who manages the building for the Authority, provides for the sharing of net revenues with the Authority, along with the Authority being fully reimbursed for the outstanding debt service payments in connection with the bonds issued in 1998 to finance construction of the facility. The Authority is reimbursed \$928,140 annually by AFCO to cover the debt service payments on the facility along with 50% of any profit generated from rental fees or the Authority pays 50% of any loss generated by rental fees. Cargo building rental fees of \$910,225 are budgeted for 2012 which is 2.8% higher than the 2011 projected amount of \$885,345 due to a new tenant.

AIRCRAFT MAINTENANCE & SERVICE CENTER This aircraft maintenance and service center was completed in 2007. For 2012, \$118,543 is budgeted with the anticipation that the hangar space can be rented out to general aviation tenants.

STATE EXECUTIVE HANGAR In December 2000, the Authority issued debt to finance the construction of the New York State Police Executive Hangar and entered into a lease with the State of New York. The payments for 2012 are \$1,247,083 per the lease agreement and will be sufficient to meet the debt service payments and any other costs anticipated to be incurred by the Airport for maintenance of the facility.

UTILITY REIMBURSEMENT The Authority receives reimbursement from certain tenants for utility costs associated with their leased space. This revenue is calculated based on the actual kilowatt usage for electric or therm usage for gas times the current charge that the Authority receives from the electric/gas supplier. It is anticipated there will be \$94,163 reimbursed for 2012 which is 2.0% higher than the projected 2011 amount of \$92,316.

REIMBURSEMENTS OF PROPERTY TAXES There are tenants located on landside property the Authority owns that are not aviation related businesses and therefore, real estate property taxes are levied on these properties. The tenants are obligated to reimburse the Authority for these taxes. Reimbursement is projected to be \$31,018 for 2012 which is in line with projected 2011.

INTERNET AND CABLE ACCESS The Authority receives reimbursement from certain Airport tenants who utilize the Authority's internet access network and the cable television network within the terminal. It is anticipated that \$10,420 of revenues will be generated in 2012. The following table represents the revenues incurred from this service.

Internet	10 lines at \$55 per month	\$6,600
Internet	1 line at \$85 per month	\$1,020
Cable	7 lines at \$100 per quarter	\$2,800
Total Internet and Cable Access		\$10,420

Albany County Airport Authority 2012 Operating Budget

FINGERPRINTING The Authority collects a fee of \$46.00 per person for based tenants and \$56.00 per person for non-based tenants which includes an \$11.00 processing fee to offset the costs incurred to process fingerprints for Airport security clearance. There is also a badge renewal fee of \$19.00 and a fee for lost cards; \$50 for the first offense, \$75 for the second offense and \$125 for the third offense. It is anticipated that \$11,224 in revenues will be generated in 2012. The Airport processes approximately 400 fingerprint applications a year which includes Airport employees.

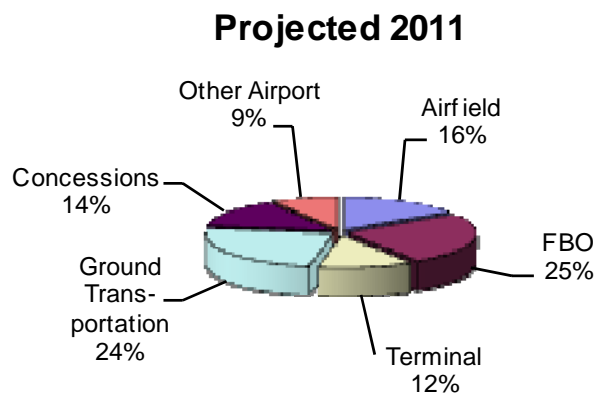
TENANT MAINTENANCE The Authority performs various maintenance and repairs in-lieu of tenants hiring outside contractors. The Authority bills the tenants for the materials and labor incurred. It is projected that \$28,379 will be generated for 2012.

PURCHASING PROPOSALS The Authority collects fees from vendors who request proposals, contract bids and other forms of solicitations. The amount of \$12,759 is budgeted for 2012. The Authority collects fees of \$75 with drawings and \$20 without drawings.

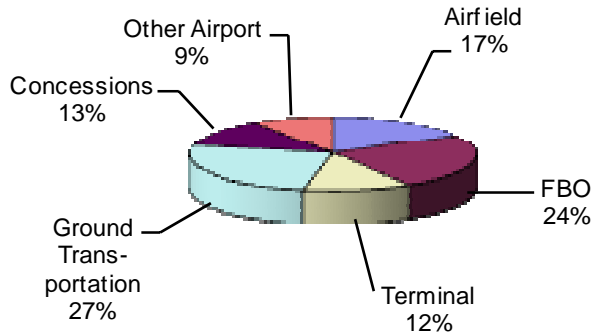
SCRAP AND EQUIPMENT SALES The Authority utilizes an internet auctioning web site, Gov Deals for the disposal of Airport surplus items. Revenues result from Gov Deals sales together with the proceeds from the sale of surplus or scrap materials, equipment and abandon vehicles and other unclaimed items lost or abandoned by users of the Airport. The amount of \$56,916 is budgeted for 2012.

OTHER Various miscellaneous revenues are collected from non-repetitive sources. Revenues of \$52,613 are budgeted for 2012.

OPERATING REVENUES BY CATEGORY



Budget 2012



OTHER REVENUES

INTEREST EARNINGS The Airport receives revenues from interest generated by investment of operating, capital, and reserve funds. The \$100,736 budgeted in 2012.

TSA (LEO) REIMBURSEMENT This is a Law Enforcement Officer Reimbursement Agreement Program through the Federal Government which offers reimbursement for Sheriff staffing. The amount of \$407,639 is budgeted for 2012.

AIR SERVICE DEVELOPMENT This represents funds received from a \$100,000 community grant for certain costs related to the air service development efforts; \$56,250 is budgeted for 2012.

IMPROVEMENT CHARGES The rental car agreements provide for \$100.00 per space per-month for the 307 assigned spaces in the garage to pay the financing costs for constructing these spaces for their use. Revenues of \$368,400 are included in the 2012 budget.



Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget				
REVENUES				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
AIRFIELD				
Airline Landing Fees	\$4,130,771	\$4,741,357	\$4,115,225	\$4,674,729
Airline Airfield Revenue Sharing	(287,033)	(37,535)	(59,176)	(65,902)
Cargo Landing Fees	385,022	441,536	472,528	529,576
Airline Landing Fee Surcharge	169,428	170,016	168,181	168,406
Cargo Landing Fee Surcharge	17,734	17,146	18,981	18,756
Glycol Disposal Fee	314,579	333,326	551,466	347,808
Airline Apron Fee	807,430	888,376	869,938	896,386
TSA Apron Fee	0	0	250	1,000
Tenant Maintenance	46,029	58,877	58,966	59,555
Control Tower Rental	665,776	665,776	665,776	665,776
	<u>\$6,249,736</u>	<u>\$7,278,876</u>	<u>\$6,862,134</u>	<u>\$7,296,090</u>
FBO				
Jet A Fuel Sales	\$3,849,565	\$3,575,955	\$5,154,766	\$5,210,488
Avgas Fuel Sales General Aviation	352,796	364,782	417,402	418,003
Auto Gas Fuel Sales	58,103	50,855	79,470	81,854
Diesel Fuel Sales	195,879	172,447	264,520	272,455
Into-plane	745,340	753,000	680,031	680,031
Fuel Farm	539,403	587,648	564,570	552,617
General Aviation Landing Fees	221,401	212,235	252,757	293,202
General Aviation Parking Fees	107,495	101,592	173,114	186,007
Avgas Fuel Sales Commercial	794,393	791,969	1,069,241	992,200
Deicing Type I - Sprayed	392,697	475,201	796,403	479,520
Deicing Type IV - Sprayed	86,356	93,057	101,665	95,600
Deicing Type I - Consortium	490,068	560,621	905,512	705,528
Deicing Type IV - Consortium	105,825	119,964	211,678	109,650
Deicing - GA	62,730	47,160	119,091	59,260
General Aviation Tenants	222,386	223,608	267,815	307,297
General Aviation Customer Services	115,063	133,749	77,773	83,565
	<u>\$8,339,500</u>	<u>\$8,263,843</u>	<u>\$11,135,808</u>	<u>\$10,527,278</u>
TERMINAL				
Airline Space Rental	\$5,200,595	\$4,500,995	\$4,078,316	\$4,334,942
Airline Terminal Revenue Sharing	(669,744)	(87,581)	(138,077)	(153,772)
TSA Space Rental	346,549	361,049	366,506	403,176
Nonairline Space Rental - Flat Rate	21,632	51,632	53,055	49,265
Nonairline Space Rental	261,117	197,302	313,451	196,919
FIS Facility Use Fee	23,765	23,575	22,674	22,674
Loading Bridge Rentals	533,360	551,435	505,766	467,548
Tenant Maintenance	21,762	17,537	20,909	21,537
Utility Reimbursement	21,418	33,403	32,628	33,281
	<u>\$5,760,453</u>	<u>\$5,649,346</u>	<u>\$5,255,227</u>	<u>\$5,375,569</u>
GROUND TRANSPORTATION				
Parking	\$10,428,141	\$10,614,578	\$10,416,475	\$10,736,314
Access Fees	266,875	276,718	276,718	263,755
	<u>\$10,695,016</u>	<u>\$10,891,296</u>	<u>\$10,693,193</u>	<u>\$11,000,070</u>

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget REVENUES				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
CONCESSIONS				
Rental Cars	\$4,263,770	\$4,147,081	\$4,372,813	\$4,507,081
Food and Beverage	663,990	686,049	660,914	681,207
Retail	363,244	364,572	363,476	367,291
Advertising	300,000	300,000	300,000	300,000
Museum Shop	253,934	234,275	238,121	275,000
Operating Permits	35,287	36,608	6,728	6,798
Telephone - Payphones	6,912	7,592	4,766	4,816
Telephone - Tenants	107,846	109,289	91,940	91,940
Phone Cards	787	907	434	439
Bank ATMs	36,689	37,466	37,305	38,451
Business Center	62,960	65,060	65,972	66,665
Vending Machines	32,594	34,500	32,445	32,786
Baggage Cart Concessions	7,000	7,000	7,000	7,000
	<u>\$6,135,013</u>	<u>\$6,030,399</u>	<u>\$6,181,916</u>	<u>\$6,379,474</u>
OTHER AIRPORT				
Land Rental	\$257,486	\$269,822	\$274,669	\$278,001
Industrial Park	345,692	359,428	358,847	381,282
T Hangars	108,696	99,887	103,274	98,891
Tie Downs	5,812	4,320	4,930	4,450
T Hangar Avgas Fuel Sales	82,339	86,602	95,740	102,870
Parking Garage Space Rent	69,492	72,272	71,408	74,264
Hangar Rentals	371,846	280,026	310,727	356,078
Building Rental	79,722	81,578	82,292	82,503
Cargo Building Rental	885,588	884,328	885,345	910,225
Aircraft Maintenance & Service Center	7,608	100,000	18,543	118,543
State Executive Hangar/Maint	1,247,083	1,247,083	1,247,083	1,247,083
Utility Reimbursement	92,128	61,460	92,316	94,163
Reimbursement of Property Taxes	26,888	27,000	30,114	31,018
Internet and Cable Access	10,915	11,080	10,585	10,420
Fingerprinting	17,645	16,604	10,897	11,224
Tenant Maintenance	9,095	12,827	27,553	28,379
Purchasing Proposals	10,958	5,000	12,387	12,759
Scrap and Equipment Sales	101,924	60,000	55,259	56,916
Other	41,925	15,000	36,518	52,613
	<u>\$3,772,842</u>	<u>\$3,694,317</u>	<u>\$3,728,485</u>	<u>\$3,951,680</u>
TOTAL REVENUES	\$40,952,560	\$41,808,077	\$43,856,763	\$44,530,160
OTHER REVENUES				
Interest Earnings	\$196,224	\$122,571	\$122,571	\$100,736
TSA (LEO) Reimbursement	428,984	428,653	423,686	407,639
Air Service Development	0	0	0	56,250
Improvement Charges	368,400	368,400	368,400	368,400
	<u>\$993,608</u>	<u>\$919,624</u>	<u>\$914,657</u>	<u>\$933,025</u>
TOTAL REVENUES	\$41,946,168	\$42,727,701	\$44,771,420	\$45,463,185
TOTAL REVENUES BEFORE REVENUE SHARING	\$42,902,946	\$42,852,817	\$44,968,673	\$45,682,860
Airport Operations	\$33,569,838	\$33,669,350	\$32,918,208	\$34,222,558
FBO Operations	\$8,339,500	\$8,263,843	\$11,135,808	\$10,527,278
Other Revenues	\$993,608	\$919,624	\$914,657	\$933,025
Total Revenues	\$42,902,946	\$42,852,817	\$44,968,673	\$45,682,861

4) EXPENSES

SUMMARY OF EXPENSES

Budgeted operating expenses for 2012 are \$33,530,850 which is 2.1% higher than the \$32,849,271 projected for 2011. Operating expenses include those incurred for AvPorts and Million Air management of the Airport and FBO functions.

The following is a comparative summary of operating expenses:

	Audited 2010	Budget 2011	Projected 2011	Budget 2012
AvPorts	\$ 18,064,050	\$ 19,459,863	\$18,996,810	\$19,880,373
Million Air	2,855,457	2,806,346	\$2,893,064	\$3,025,965
Million Air Cost of Sales	4,819,411	4,622,576	\$6,984,920	\$6,506,210
Authority	4,147,786	4,101,440	\$3,974,478	\$4,118,302
Total Operating Expenses	\$ 29,886,704	\$ 30,990,226	\$ 32,849,271	\$ 33,530,850

DESCRIPTION OF BUDGETED 2012 EXPENSE BUDGET ITEMS

COST CENTERS

The expenditures in the budget are divided into seven direct cost centers: Airfield, Terminal, Loading Bridges, Landside, Parking, FBO Commercial, and FBO General Aviation and seven indirect cost centers: ARFF, Operations, Security, Vehicle and Equipment Maintenance, AvPorts Administration, FBO Administration, and Airport Authority Administration. The indirect cost centers are allocated to the seven direct cost centers in the calculation of the landing fee, terminal rental rates, apron rates, and loading bridge rates. The percentages for allocation are set forth in the Airlines Rates and Charges Summary section of this budget on page 10-8.

EXPENDITURES DESCRIPTIONS

A detailed summary of expenditures by cost centers is included for each cost center mentioned above. Major expense items by category and major line items are described below.

PERSONNEL SERVICES This includes salaries for AvPorts, Million Air, and Airport Authority personnel. There is an increase of 4.4% in the 2012 budget of \$9,061,475 over the 2011 projected amount of \$8,682,918. COLA increases for employees and pay rate adjustments have been provided for 2012 as dictated in various union contracts or other agreements. There is an increase of four full-time and two part-time AvPort employees; one full-time electrician to lower contractual costs, one full time parking cashier due to retirement possibilities, one full-time cashier at the museum shop for better coverage, one full-time firefighter for better coverage one part-time business center specialist to increase hours at the business center and on part-time curatorial assistant to decrease contractual costs. There is a rotation of Million Air employees to help reduce overtime, to reallocate expenses and allocate coverage where needed; the fuel farm manager and airline supervisor were transferred to commercial to reallocate expenses; five customer service representatives were transferred to general aviation to reallocate expenses and provide better coverage, two line service technicians were added to general aviation to reduce overtime, one general aviation trainer was added to administration, two supervisors were transferred to administration. The Airport Authority employee count remains the same.

Albany County Airport Authority 2012 Operating Budget

Summary of Employees	2010 Audited	2011 Budget	2012 Budget	# of Additions
AvPorts	155.5	168.5	173.5	5.0
Million Air	33.0	34.0	34.3	0.3
Authority	23.5	23.5	23.5	0.0
	212.0	226.0	231.3	5.3

EMPLOYEE BENEFITS Employee Benefits are budgeted at \$4,544,688 for 2012 which is a 13.9% increase from the 2011 projected amount of \$3,990,305. This increase is due to the inflating costs of health insurance and retirement.

SUMMARY BY SALARIES & BENEFITS:	2010 Audited			2011 Budget			2012 Budget		
	Salaries	Benefits	Total	Salaries	Benefits	Total	Salaries	Benefits	Total
AVPORTS	\$5,665,295	\$2,400,360	\$8,065,655	\$6,126,718	\$2,716,349	\$8,843,067	\$6,150,913	\$2,918,267	\$9,069,180
MILLION AIR	1,272,448	402,736	1,675,184	1,187,546	423,154	1,610,700	1,247,939	466,742	\$1,714,681
AUTHORITY	1,736,854	1,055,943	2,792,797	1,661,224	1,065,541	2,726,765	1,662,623	1,159,679	\$2,822,302
	\$8,674,597	\$3,859,039	\$12,533,636	\$8,975,488	\$4,205,044	\$13,180,532	\$9,061,475	\$4,544,688	\$13,606,163

UTILITIES AND COMMUNICATIONS This includes expenses to be incurred for electric charges, natural gas, sewer, water and communications. The \$2,795,459 budgeted for 2012 is 0.4% higher than projected 2011 amount of \$2,785,524. The increase is minimal due to implementing energy efficient solutions.

PURCHASED SERVICES

Accounting and Auditing This category includes expenses to be incurred for the independent CPA firm employed to perform the year-end audit and for the firm employed to prepare the rates and charges and revenue sharing report analysis for the airlines. The \$55,000 is budgeted for 2012 to cover these services.

Insurance The \$877,278 budgeted for 2012 is a 4.8% projected decrease of the 2011 projected amount of \$921,582. Following is a summary of the 2011 projected and 2012 budgeted insurance coverage costs for the Authority:

	2011 Projected	2012 Budget
General Liability, including War Risk	\$ 510,871	\$ 510,720
Commercial Property	185,524	185,525
Business Automobile	61,162	61,180
Public Officials & Employee Practices	22,987	22,987
Environmental Liability	55,629	55,629
Crime	2,020	2,020
Agent Fee	30,000	30,000
Fiduciary Liability	1,218	1,218
Insurance Claims	52,171	8,000
TOTAL	<u>\$ 921,582</u>	<u>\$ 877,278</u>

Legal The 2012 budgeted amount is \$50,000 for legal services which includes potential costs for pending cases.

Public Safety This category includes armored car service and perimeter security at one of the gates in airfield. The amount budgeted for 2012 is \$192,101 which is 14.6% higher than the 2011 projected amount of \$167,642 due to funds budgeted for a new safety program of \$22,000.

Albany County Airport Authority 2012 Operating Budget

Albany County Sheriffs This category includes the charges payable to the County of Albany for the services provided by the Albany County Sheriff's department. The \$2,309,649 budgeted for 2012 is 16.6% higher than the 2011 projected amount of \$1,980,399. There was an accrual reversal in 2011 and there are increases in the cost of health insurance and retirement.

Janitorial Services This category includes amounts payable for outside contractors for the janitorial services performed in the terminal including carpet, slate and terrazzo floor maintenance, the airfield building, and various buildings rented to tenants. It also includes refuse removal for all departments. The \$420,729 budgeted for 2012 34.5% lower than the 2011 projected amount of \$642,523 due to a new janitorial agreement.

Public Communications This category includes charges for the Authority's marketing and promotional expenses, funding for the Airport art program, museum shop "DepARTure", as well as the costs for maintaining the information desk in the terminal. The \$825,102 budgeted for 2012 is 31.7% higher than the 2011 projected amount of \$626,303. The increase is due to an advertising campaign to promote parking revenues and the museum shop.

Special Studies & GIS Services This category is used to research new methods to enhance the Airport and to evaluate business activities at the Airport. The \$78,000 budgeted for 2011 is 30.1% less than the projected amount of \$112,769 in an effort to cut back on expenses.

Professional Services This category includes the fees paid to AvPorts for their operational management services agreement for Airport operations, fees paid to Million Air for their operational management services agreement for FBO operations and other line items for architectural, consultant, engineering, inspection, testing, and code enforcement. The budgeted amount of \$662,900 for 2012 is 4.0% lower than the 2011 projected amount of \$690,362.

MATERIALS AND SUPPLIES

Airfield This category contains the expenses associated with the airfield such as repair and maintenance of airfield lighting and pavement, tools and supplies for the airfield maintenance workers, snow removal supplies, expenses pertaining to the glycol collection and containment system, and emergency rescue supplies. The \$1,016,427 budgeted for 2012 is 10.0% less than the 2011 projected amount of \$1,129,217 due to the unpredictable winter weather in early 2011 increasing the cost of snow removal supplies.

FBO-Cost of Sales This category includes the expenses affiliated with fuel used for jets, general aviation, gasoline and diesel used for ground equipment, and deicing fluid. The \$6,506,210 budgeted for 2012 is 6.9% less than the 2011 projected amount of \$6,984,920 due to the unpredictable winter weather in early 2011 increasing glycol usage.

Buildings This category contains the expenses associated with the repair and maintenance of all Airport buildings including the terminal, FBO, parking, and landside buildings. The expense items include HVAC, pest control, baggage systems, electrical supplies, plumbing supplies, and miscellaneous supplies. The \$1,345,947 budgeted for 2012 is 0.3% lower than the 2011 projected amount of \$1,352,003.

Grounds This category contains the expenses attributed to landscaping, roadway repairs, snow removal services and signage expenses for the parking lots, FBO, T-Hangars and Airport economic development areas. The \$655,635 budgeted for 2012 is 4.3% lower than the 2011 projected amount of \$684,801 due to decreased costs in snow removal contract services and snow removal supplies .

Vehicles and Equipment This category contains the expenses associated with the repair and

Albany County Airport Authority 2012 Operating Budget

maintenance of Airport vehicles, general equipment, supplies, tools, gas, diesel and radio communication equipment. The \$991,166 budgeted for 2012 is 1.3% lower than the 2011 projected amount of \$1,004,357 due the purchase of two new CNG buses decreasing the use of diesel fuel and lowering repair and maintenance to heavy equipment.

OFFICE This category contains the costs associated with the day-to-day operations of the Airport offices including copier rentals, office supplies, computer system support, forms, letterhead and postage. The \$371,282 budgeted for 2012 is 4.3% higher than the 2011 projected amount of \$355,945 due to an increase in need for computer system supplies, an increase in hardware/software maintenance agreements and an increase in office supplies.

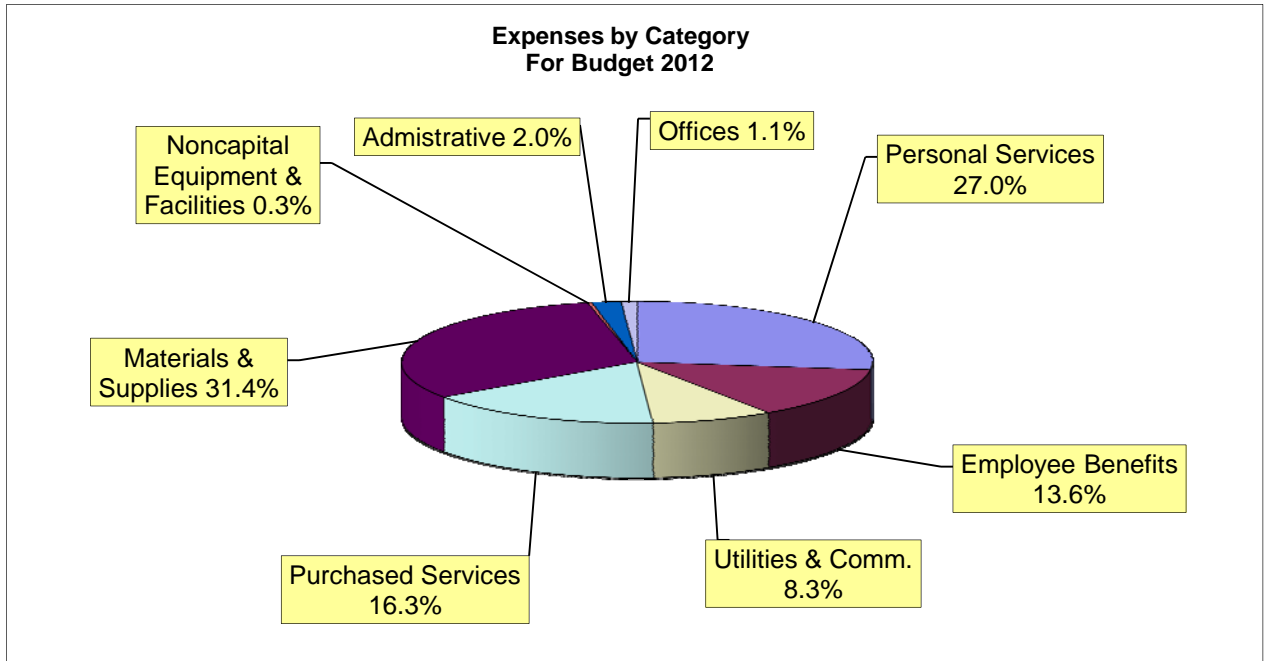
ADMINISTRATIVE This category contains the costs associated with dues, subscriptions, training, conferences, meetings, travel, legal notice advertising, property taxes, economic development, and credit card and EZPass processing fees. The \$676,801 budgeted for 2012 is 2.6% higher than the 2011 projected amount of \$659,354 due to employee education and economic development.

NON-CAPITAL EQUIPMENT & FACILITIES Non-capital equipment purchases are major vehicles or major equipment items generally between \$5,000 and \$50,000 which are purchased annually as new or replacement items to support the operations and/or maintenance of the Airport. The total budget amount for anticipated equipment and vehicles is \$93,000 for 2012. The following table demonstrates the probable purchases for 2012

	Budget 2012	Item Requested
Parking	25,000	EZPass Exit Signs and TTI Software update
Airport Management Administration	68,000	Integrated Operations, Landside and Terminal Management System
Total	\$ 93,000	

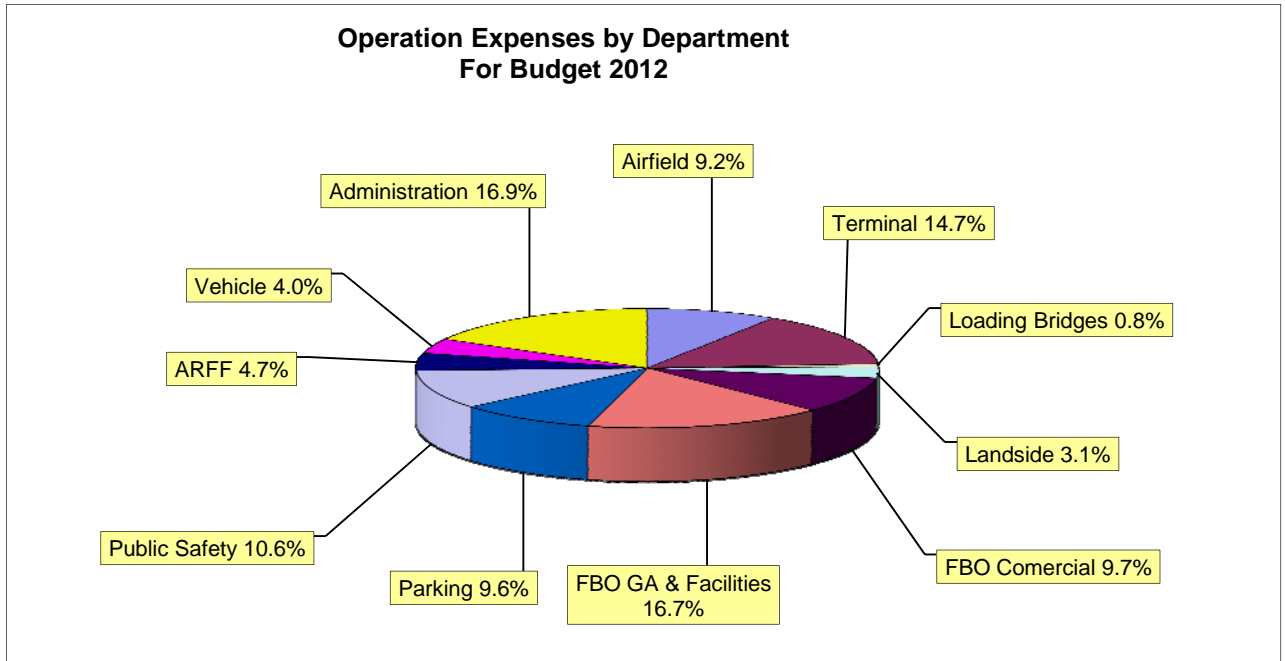


Albany County Airport Authority 2012 Operating Budget



Albany County Airport Authority Albany International Airport 2012 Budget SUMMARY OF EXPENSES				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
EXPENSES - SUMMARY				
Airport Management	\$18,064,050	\$19,459,863	\$18,996,810	\$19,880,373
FBO Management	2,855,457	2,806,346	2,893,064	3,025,965
FBO Cost of Sales	4,819,411	4,622,576	6,984,920	6,506,210
Authority	4,147,786	4,101,440	3,974,478	4,118,302
TOTAL EXPENSES	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850
EXPENSES BY CATEGORY				
Personnel Services	\$8,674,597	\$8,975,488	\$8,682,918	\$9,061,475
Employee Benefits	3,858,369	4,205,044	3,990,305	4,544,688
Utilities & Communications	2,829,179	2,685,640	2,785,524	2,795,459
Purchased Services				
Accounting & Auditing	\$49,204	\$55,500	\$51,434	\$55,000
Insurance	862,954	964,841	921,582	877,278
Legal	110,171	50,000	16,814	50,000
Public Safety	163,729	172,997	167,642	192,101
Albany County Sheriffs	1,584,863	2,072,593	1,980,399	2,309,649
Janitorial	697,640	687,692	642,523	420,729
Public Communications	555,698	768,474	626,303	825,102
Special Studies & GIS Services	53,880	24,500	112,769	78,000
Professional Services	800,641	687,845	690,362	662,900
Total Purchased Services	\$4,878,780	\$5,484,442	\$5,209,827	\$5,470,760
Materials & Supplies				
Airfield	\$634,479	\$952,927	\$1,129,217	\$1,016,427
FBO - Cost of Sales	4,819,411	4,622,576	6,984,920	6,506,210
Buildings	1,490,292	1,460,655	1,352,003	1,347,947
Grounds	512,901	621,085	684,801	655,635
Vehicles & Equipment	842,783	857,166	1,004,357	991,166
Total Material & Supplies	\$8,299,866	\$8,514,410	\$11,155,297	\$10,517,386
Office				
Administration	\$311,698	\$328,404	\$355,945	\$371,282
Noncapital Equipment & Facilities	168,980	156,460	10,100	93,000
TOTAL EXPENSES	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850

Albany County Airport Authority 2012 Operating Budget



Albany County Airport Authority Albany International Airport 2012 Budget SUMMARY OF EXPENSES				
DEPARTMENT SUMMARY (Direct & Indirect)				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
Direct Cost Centers				
Airfield	\$2,508,930	\$3,044,828	\$2,961,242	\$3,072,986
Terminal	5,048,329	5,006,031	4,772,223	4,934,680
Loading Bridges	282,504	285,414	258,188	251,517
Landside:				
Parking	2,881,659	3,046,193	3,119,423	3,230,672
Landside Development	1,126,657	1,065,003	1,080,468	1,026,628
FBO Commercial	2,596,636	2,657,288	3,631,444	3,266,137
FBO GA & Facilities	4,159,907	3,818,580	5,316,016	5,596,122
Total Direct Cost Centers	\$18,604,622	\$18,923,337	\$21,139,004	\$21,378,743
Indirect Cost Centers				
ARFF	\$1,443,497	\$1,607,349	\$1,486,093	\$1,581,576
Operations	769,953	844,388	781,308	857,859
Security	1,938,626	2,470,762	2,340,108	2,686,935
Vehicle/Equipment	1,223,129	1,230,292	1,380,545	1,342,479
Airport Management Administration	840,766	859,603	817,212	895,041
FBO Administration	918,325	953,054	930,524	669,916
Airport Authority Administration	4,147,786	4,101,440	3,974,478	4,118,302
Total Indirect Cost Centers	\$11,282,082	\$12,066,889	\$11,710,267	\$12,152,107
TOTAL EXPENSES	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850

Albany County Airport Authority 2012 Expenditures by Line Item

DESCRIPTION	ACCT	2012 Budget	2012 Budget	2012 Budget	Budget 2012	Projected 2011	2012 Over 2011 Projected	2012 Over 2011 Projected	
		AvPorts Totals	MA Totals	ACAA Admin					
PERSONNEL SERVICES									
Salaries	1	1000	5,739,273	1,178,697	1,660,623	8,578,593	7,879,310	699,283	8.9%
Overtime (1.5)	1	2010	367,507	69,242	0	436,749	715,154	-278,405	-38.9%
Overtime (2.0)	1	2020	44,133	0	0	44,133	70,695	-26,562	-37.6%
Temporary Help	1	3000	0	0	0	0	15,758	-15,758	-100.0%
Interns & Apprentices	1	4000	0	0	2,000	2,000	2,000	0	100.0%
Subtotal			6,150,913	1,247,939	1,662,623	9,061,475	8,682,918	378,557	4.4%
EMPLOYEE BENEFITS									
Social Security	2	1000	454,401	95,468	122,007	671,876	649,893	21,983	3.4%
Health-Active	2	2000	1,911,274	276,093	407,888	2,595,255	2,204,235	391,020	17.7%
Health-Retirees	2	2100	0	0	30,655	30,655	0	30,655	100.0%
OPEB	2	2105	0	0	252,454	252,454	271,716	-19,262	-7.1%
Health-Dental	2	2200	0	0	28,304	28,304	26,631	1,673	6.3%
Health-Vision	2	2300	0	0	7,079	7,079	5,114	1,965	38.4%
Health-Atlas	2	3000	0	0	8,640	8,640	8,431	209	2.5%
Medical Exams	2	4000	11,900	4,000	15,900	14,073	1,827	1,827	13.0%
Capital EAP Program	2	4010	3,942	0	1,031	4,973	4,864	109	2.2%
Smoking Cessation Class	2	4015	0	0	350	350	0	350	0.0%
Uniforms & Laundry	2	5000	46,000	8,685	54,685	56,262	-1,577	-2.8%	
Uniform Purchases	2	5005	30,455	10,235	40,690	42,886	-2,196	-5.1%	
NYS Disability Insurance/Life Insur	2	6010	77,666	3,129	1,501	82,296	72,167	10,129	14.0%
Unemployment Insurance	2	6020	39,936	19,421	1,947	61,304	61,488	-184	-0.3%
Workers Compensation	2	6030	256,808	31,371	9,910	298,089	218,987	79,102	36.1%
Retirement Plans	2	9000	85,885	18,340	287,913	392,138	353,557	38,581	10.9%
Subtotal			2,918,267	466,742	1,159,679	4,544,688	3,990,305	554,382	13.9%
UTILITIES & COMMUNICATIONS									
Electric	3	1000	1,896,500	78,000	60,000	2,034,500	2,038,652	-4,152	-0.2%
Fuel Oil	3	2000	0	0	0	0	0	0	0.0%
Natural Gas	3	3000	301,500	49,000	24,000	374,500	384,800	-10,300	-2.7%
Sewer	3	4000	84,090	0	0	84,090	83,623	467	0.6%
Water	3	5000	112,220	1,300	0	113,520	112,328	1,192	1.1%
Telephone Charges - Local	3	6010	12,400	520	6,000	18,920	18,174	746	4.1%
Telephone Charges - Long Distance	3	6011	770	620	1,300	2,690	2,404	286	11.9%
Telephone-Sheriff	3	6012	4,300	0	0	4,300	4,285	15	0.3%
Telephones-Monthly Service	3	6015	0	0	15,000	15,000	15,094	-94	-0.6%
Telephones-Monthly Usage	3	6016	0	0	5,000	5,000	4,934	66	1.3%
Payphones-Annual& Monthly Serv	3	6017	38,500	0	0	38,500	37,517	983	2.6%
Payphones-Monthly Usage	3	6018	900	0	0	900	791	109	13.7%
Telephone Parts & Repairs	3	6020	0	1,200	26,200	27,400	6,855	20,545	299.7%
Telephone Cellular	3	6030	50,000	0	0	50,000	49,815	185	0.4%
Internet Access	3	6032	0	0	17,184	17,184	17,396	-212	-1.2%
Wireless	3	6033	0	0	0	0	0	0	0.0%
Radio Communications	3	6035	1,560	0	0	1,560	1,480	80	5.4%
Paging Services	3	6040	1,291	0	0	1,291	1,291	0	0.0%
ANTN Communications	3	6050	0	0	0	0	0	0	0.0%
Cable Television	3	6060	4,773	1,142	189	6,104	6,086	18	0.3%
Subtotal			2,508,804	131,782	154,873	2,795,459	2,785,524	9,935	0.4%
PURCHASED SERVICES									
Accounting and Auditing									
Financial	4	1010	0	0	50,000	50,000	46,554	3,446	7.4%
Rates and Charges	4	1020	0	0	5,000	5,000	4,880	120	2.5%
Subtotal			0	0	55,000	55,000	51,434	3,566	6.9%
Insurance									
Airport Liability	4	2010	6,371	176,893	327,455	510,720	510,871	-152	0.0%
Automotive	4	2020	61,130	50	0	61,180	61,162	18	0.0%
Employment Practices Liability	4	2040	0	0	0	0	0	0	0.0%
Environmental Liability	4	2041	0	27,041	28,588	55,629	55,629	0	0.0%
Property Insurance	4	2060	138,855	45,157	1,513	185,525	185,524	1	0.0%
Crime	4	2065	0	0	2,020	2,020	2,020	0	0.0%
Public Officials Liability	4	2070	0	0	22,987	22,987	22,987	0	0.0%
Fiduciary Liability	4	2090	0	0	1,218	1,218	1,218	0	0.0%
Agent Fee	4	2093	0	0	30,000	30,000	30,000	0	0.0%
Insurance Claims	4	2095	8,000	0	0	8,000	52,171	-44,171	-84.7%
Subtotal			214,356	249,141	413,781	877,278	921,582	-44,304	-4.8%

Albany County Airport Authority 2012 Expenditures by Line Item

DESCRIPTION	ACCT	2012 Budget	2012 Budget	2012 Budget	Budget 2012	Projected 2011	2012 Over 2011 Projected	2012 Over 2011 Projected
		AvPorts Totals	MA Totals	ACAA Admin				
Outside Services								
Legal	4	3000	0	50,000	50,000	16,814	33,186	197.4%
County Attorney	4	3005	0	0	0	0	0	100.0%
Public Safety	4	4000	2,309,649	0	2,309,649	1,980,399	329,250	16.6%
Perimeter Security	4	4005	162,601	0	162,601	160,198	2,403	1.5%
Armored Car Services	4	4010	7,500	0	7,500	7,444	56	0.8%
Safety Program	4	4015	22,000	0	22,000	0	22,000	0.0%
Janitorial Services	4	5000	354,473	0	367,529	591,119	-223,590	-37.8%
Refuse Removal Services	4	5010	51,000	2,200	53,200	51,404	1,796	3.5%
Public Relations	4	6010	0	42,000	124,450	99,743	66,707	66.9%
Artistic Exhibits	4	6012	77,172	0	77,172	69,552	7,620	11.0%
Departure	4	6013	293,208	0	293,208	259,004	34,204	13.2%
Business Center	4	6014	42,912	0	42,912	32,871	10,041	30.5%
Advertising	4	6015	0	0	117,220	40,625	76,595	188.5%
Passenger Information Booth	4	6020	128,140	0	128,140	124,508	3,633	2.9%
Special Studies	4	7000	0	0	75,000	110,109	-35,109	-31.9%
GIS Services	4	7010	3,000	0	3,000	2,660	340	100.0%
Subtotal			3,451,656	44,200	3,797,226	3,546,450	329,776	9.3%
Professional Services								
Electrical	4	9001	0	0	0	0	0	0.0%
Appraisals	4	9005	0	0	0	3,333	-3,333	100.0%
Architectural	4	9010	3,000	0	2,000	5,000	-9,312	-65.1%
Consultant	4	9015	0	0	0	14,996	-14,996	100.0%
Engineering Services	4	9020	2,000	0	2,500	4,870	-370	100.0%
Inspection	4	9030	0	0	0	0	0	0.0%
Professional Management	4	9040	390,000	247,000	637,000	636,537	463	0.1%
Testing	4	9050	0	1,400	1,400	1,314	86	6.5%
Code Enforcement	4	9060	0	0	15,000	15,000	0	0.0%
Subtotal			395,000	248,400	19,500	662,900	-27,462	-4.0%
Total Purchased Services			4,061,012	541,741	868,006	5,470,760	260,933	5.0%
MATERIALS AND SUPPLIES								
Airfield								
Fencing	5	1010	10,000	0	10,000	11,079	-1,079	-9.7%
Airfield Lighting System	5	1011	70,000	0	70,000	86,818	-16,818	-19.4%
Pavement Repairs	5	1014	6,000	0	6,000	6,000	0	0.0%
Apron Maintenance	5	1015	10,000	0	10,000	5,000	5,000	100.0%
Runway Painting	5	1016	30,000	0	30,000	17,163	12,837	74.8%
Airfield Shop Supplies	5	1017	7,000	0	7,000	5,913	1,087	18.4%
Airfield Shop Tools	5	1018	2,000	0	2,000	3,195	-1,195	-37.4%
Snow Removal Supplies	5	1019	400,000	0	400,000	551,132	-151,132	-27.4%
Rubber Removal	5	1020	35,000	0	35,000	32,000	3,000	9.4%
ARFF								
EMS Supplies	5	1030	5,200	0	5,200	4,415	785	17.8%
ARFF Supplies	5	1031	30,000	0	30,000	25,500	4,500	17.6%
Hazardous Material Supplies	5	1032	2,000	0	2,000	581	1,419	244.4%
Foam	5	1033	11,227	0	11,227	3,000	8,227	100.0%
Glycol								
Glycol Disposal (BOD)	5	1051	6,000	0	6,000	13,740	-7,740	-56.3%
Waste Water Conveyance	5	1052	7,500	0	7,500	7,500	0	100.0%
Electricity & Gas	5	1053	150,000	0	150,000	143,993	6,007	4.2%
Sewer District Charges	5	1054	5,000	0	5,000	5,000	0	0.0%
Water District Chemical Analysis	5	1055	9,500	0	9,500	9,407	93	1.0%
Chemical Analysis	5	1056	0	0	0	0	0	0.0%
System Maintenance & Repairs	5	1057	220,000	0	220,000	197,780	22,220	11.2%
Subtotal			1,016,427	0	0	1,129,217	-112,790	-10.0%
FBO								
Fuel Cost - Jet	5	1101	0	3,691,530	3,691,530	3,648,896	42,634	1.2%
Fuel Discounts - Jet A	5	1102	0	267,000	267,000	267,053	-53	0.0%
Fuel Cost - Avgas	5	1103	0	329,142	329,142	337,161	-8,019	-2.4%
Fuel Cost - Auto	5	1105	0	54,000	54,000	53,729	271	0.5%
Fuel Cost Diesel	5	1107	0	217,000	217,000	216,881	119	0.1%
Fuel Cost - Avgas Commercial	5	1108	0	910,800	910,800	978,601	-67,801	-6.9%
Deicing Type I - Sprayed	5	1109	0	140,760	140,760	260,460	-119,700	-46.0%
Deicing Type IV - Sprayed	5	1110	0	51,600	51,600	63,012	-11,412	-18.1%
Deicing Type I - Consortium	5	1111	0	705,528	705,528	916,692	-211,164	-23.0%
Deicing Type IV - Consortium	5	1112	0	109,650	109,650	213,094	-103,444	-94.3%
Catering	5	1120	0	26,000	26,000	26,471	-471	-1.8%
Oil	5	1125	0	1,200	1,200	1,157	43	3.8%
TKS (Deicing fluid)	5	1126	0	1,000	1,000	1,000	0	0.0%
Charts, Pilot Supplies	5	1130	0	1,000	1,000	715	285	39.9%
Subtotal			0	6,506,210	0	6,984,920	-478,710	-6.9%

Albany County Airport Authority 2012 Expenditures by Line Item

DESCRIPTION	ACCT	2012 Budget AvPorts Totals	2012 Budget MA Totals	2012 Budget ACAA Admin	Budget 2012	Projected 2011	2012 Over 2011 Projected	2012 Over 2011 Projected	
BUILDINGS									
Alarm and PA Systems	5	2010	45,007	2,399	804	48,210	46,382	1,828	3.9%
Card Access Control	5	2012	35,000	0		35,000	35,748	-748	-2.1%
CCTV Repair	5	2013	15,000	0		15,000	0	15,000	0.0%
Key Access System	5	2014	10,000	0		10,000	11,799	-1,799	-15.3%
Baggage System	5	2020	17,500	0		17,500	17,500	0	0.0%
Electrical Repairs & Supplies	5	2031	128,000	4,500	2,500	135,000	128,094	6,906	5.4%
Elevator Repairs & Supplies	5	2032	75,000	2,603	2,603	80,206	101,260	-21,054	-20.8%
HVAC	5	2033	154,000	13,500	2,500	170,000	148,095	21,905	14.8%
Roof	5	2034	10,500	1,500	0	12,000	10,498	1,502	14.3%
Plumbing Repairs & Supplies	5	2035	35,000	2,500	500	38,000	43,011	-5,011	-11.7%
Automatic Door Repairs & Supplie	5	2036	15,500	3,000		18,500	18,500	0	0.0%
Pest Control	5	2037	5,868	744	504	7,116	7,116	0	0.0%
Fire Extinguishers	5	2040	3,200	0		3,200	2,570	630	24.5%
Fire Equipment Testing	5	2041	2,765	0		2,765	900	1,865	100.0%
US Customs	5	2050	12,000	0		12,000	16,922	-4,922	-29.1%
Control Tower	5	2051	300,000	0		300,000	300,000	0	0.0%
Storage Space Rental	5	2059	0	0	11,500	11,500	11,439	61	0.5%
Building Maintenance	5	2060	172,500	15,500	3,000	191,000	235,884	-44,884	-19.0%
Janitorial Supplies	5	2062	118,500	4,000		122,500	121,067	1,433	1.2%
Window Washing	5	2063	48,000	4,800	2,150	54,950	47,050	7,900	16.8%
ID Tags	5	2071	25,000	0		25,000	22,685	2,315	10.2%
Sign Expense	5	2080	5,000	500		5,500	4,963	537	10.8%
FIDS	5	2090	33,000	0		33,000	20,520	12,480	60.8%
Subtotal			1,266,340	55,546	26,061	1,347,947	1,352,003	-4,056	-0.3%
GROUNDS									
Landscaping	5	3010	3,800	500	100	4,400	7,858	-3,458	-44.0%
Fencing	5	3020	500	0		500	0	500	100.0%
Pavement Repairs	5	3030	11,200	0		11,200	8,735	2,465	28.2%
Utility Repairs	5	3035	500	0		500	0	500	100.0%
Sign Expense	5	3040	5,500	100		5,600	4,804	796	16.6%
Traffic Light Repairs and Materials	5	3041	5,000	0		5,000	4,615	385	8.3%
Catch Basin Maintenance	5	3045	3,000	0		3,000	785	2,215	282.3%
Snow Removal Supplies	5	3048	101,500	0		101,500	106,098	-4,598	-4.3%
Snow Removal Contract Services	5	3050	170,600	0		170,600	179,505	-8,905	-5.0%
NYS Police Hangar	5	3051	125,000	0		125,000	125,000	0	0.0%
Dump Fees - Landfill	5	3060	2,200	0		2,200	2,162	38	1.7%
Hazardous Waste Management	5	3070	3,400	2,800		6,200	6,487	-287	-4.4%
Wildlife Hazard Management	5	3071	30,000	0		30,000	21,305	8,695	40.8%
Liquid Waste Disposal	5	3078	25,000	4,500		29,500	27,379	2,121	7.7%
Soil Remediation	5	3079	0	0		0	0	0	0.0%
Environmental Remediation	5	3080	0	0		0	0	0	0.0%
Land Lease	5	3085	15,435	0		15,435	15,435	0	0.0%
T-Hangar Maintenance	5	3090	145,000	0		145,000	174,633	-29,633	-17.0%
Subtotal			647,635	7,900	100	655,635	684,801	-29,165	-4.3%
VEHICLES AND EQUIPMENT									
Gasoline	5	4010	79,000	6,000		85,000	84,214	786	0.9%
Diesel Fuel	5	4011	191,000	79,000		270,000	271,411	-1,411	-0.5%
CNG	5	4015	31,000	0		31,000	30,627	373	1.2%
Oil/Grease	5	4012	30,000	4,000		34,000	28,154	5,846	20.8%
Vehicle/Equipment Tires	5	4013	24,000	15,000		39,000	21,541	17,459	81.1%
Vehicle Repair and Maintenance	5	4021	75,000	2,000		77,000	92,141	-15,141	-16.4%
Veh Communication Equip. Repair	5	4022	5,000	1,000		6,000	3,000	3,000	100.0%
Sheriff Vehicle Repair and Maintena	5	4023	2,500			2,500	500	2,000	100.0%
Sheriff Radio Repair and Maintena	5	4024	10,000			10,000	11,489	-1,489	100.0%
General Equip. Repair/Maintenance	5	4030	35,000	22,500		57,500	51,973	5,527	10.6%
Quality Control Testing Equipment	5	4031	0	2,750		2,750	2,653	97	100.0%
Heavy Equipment Maintenance	5	4040	80,000	45,000		125,000	155,491	-30,491	-19.6%
ARFF Equipment Maintenance	5	4045	15,000	0		15,000	8,532	6,468	75.8%
Snow Equipment Repair/Maintenan	5	4050	70,000	0		70,000	69,650	350	0.5%
Mower Repair/Maintenance	5	4060	12,500	0		12,500	13,109	-609	-4.6%
Vehicle Shop Tools and Supplies	5	4070	27,000	2,500		29,500	35,457	-5,957	-16.8%
Fuel Truck Rental	5	4075	0	124,416		124,416	124,416	0	0.0%
Deicer Equipment Lease	5	4076	0	0		0	0	0	0.0%
Subtotal			687,000	304,166	0	991,166	1,004,357	-13,191	-1.3%
Total Materials and Supplies			3,617,402	6,873,822	26,161	10,517,386	11,155,297	-637,912	-5.7%

Albany County Airport Authority 2012 Expenditures by Line Item

DESCRIPTION	ACCT		2012 Budget	2012 Budget	2012 Budget	Budget 2012	Projected 2011	2012 Over 2011 Projected	2012 Over 2011 Projected
			AvPorts Totals	MA Totals	ACAA Admin				
OFFICE									
Office Equipment Rental	5	5010	7,797	2,419	17,000	27,216	26,719	497	1.9%
Copy Machine Use	5	5011	1,150	0	3,000	4,150	3,786	364	9.6%
Office Equipment Service Agreement	5	5012	3,408	346	900	4,654	6,399	-1,745	-27.3%
Office Equipment Repairs	5	5013	300	100	500	900	813	87	10.7%
Computer System Supplies	5	5014	42,050	4,400	25,000	71,450	55,204	16,246	29.4%
Hardware/Software Maint Agreement	5	5015	56,599	8,390	32,674	97,663	100,124	-2,461	-2.5%
Computer Equipment	5	5016	8,450	7,450	7,400	23,300	19,550	3,750	100.0%
Office Furniture and Fixtures	5	5020	1,750	1,500	5,000	8,250	11,454	-3,204	-28.0%
Printed Forms/Letterhead	5	5030	2,850	1,500	1,500	5,850	3,239	2,611	80.6%
Parking Ticket Stock	5	5031	14,000	0	0	14,000	13,702	298	2.2%
Printing Outside Services	5	5032	100	150	13,000	13,250	15,799	-2,549	-16.1%
Postage	5	5040	0	0	9,000	9,000	9,392	-392	-4.2%
Express Mail	5	5041	1,100	200	2,000	3,300	2,329	971	41.7%
Reference Materials	5	5050	2,600	0	2,000	4,600	2,399	2,201	91.8%
Office Supplies	5	5060	9,700	5,000	14,000	28,700	31,090	-2,390	-7.7%
Payroll Services	5	5070	35,000	15,500	4,500	55,000	53,946	1,054	2.0%
Subtotal			186,854	46,954	137,474	371,282	355,945	15,337	4.3%
ADMINISTRATIVE									
Dues and Subscriptions	6	6000	2,500	15,500	17,000	35,000	33,705	1,295	3.8%
Airport Membership (ACI)	6	6001	0	0	12,391	12,391	12,391	0	0.0%
AAAE	6	6002	0	0	150	150	100	50	50.0%
GFOA	6	6003	0	0	500	500	278	222	80.0%
NEAE	6	6004	0	0	0	0	0	0	0.0%
NYS Bar Association	6	6005	0	0	425	425	443	-18	-4.0%
NY Airport Managers Association	6	6006	0	0	5,000	5,000	5,000	0	0.0%
Local Chambers of Commerce	6	6007	0	0	3,120	3,120	2,804	316	11.3%
Center for Economic Growth	6	6008	0	0	2,500	2,500	2,500	0	0.0%
AvPorts/MA Training & Travel	6	6010	34,421	21,194	0	55,615	51,181	4,434	8.7%
Authority Travel and Education	6	6011	0	0	500	500	0	500	100.0%
Mgmt. Travel and Education	6	6012	0	0	15,000	15,000	27,812	-12,812	-46.1%
Functions/Refreshments	6	6013	500	2,000	11,000	13,500	11,861	1,639	13.8%
Outside Functions	6	6014	0	0	1,500	1,500	1,435	65	4.5%
Incentives	6	6015	0	35,500	0	35,500	38,123	-2,623	-6.9%
Tuition Reimbursement	6	6020	0	0	4,000	4,000	0	4,000	0.0%
Advertising/Public Meetings	6	6030	1,000	0	14,000	15,000	14,012	988	7.1%
Economic Development	6	6031	10,000	6,000	1,000	17,000	143	16,857	11764.9%
Airline Incentive-New Route	6	6032	0	0	0	0	0	0	0.0%
License and Permits	6	6040	3,700	0	0	3,700	3,700	0	0.0%
Property Taxes	6	6050	31,000	0	0	31,000	30,752	248	0.8%
Credit Card Service Charges	6	6060	180,000	143,000	9,200	332,200	330,086	2,114	0.6%
EZPass Fees	6	6061	81,000	0	0	81,000	80,829	171	0.2%
A/R Write Offs	6	6065	0	0	0	0	0	0	0.0%
County Indirect	6	6095	0	0	12,200	12,200	12,200	0	0.0%
Contingency Reserve	6	6099	0	0	0	0	0	0	100.0%
Subtotal			344,121	223,194	109,486	676,801	659,354	17,447	2.6%
TOTAL OPERATIONS			19,787,373	9,532,175	4,118,302	33,437,850	32,839,171	598,679	1.8%
Non-Capital Equipment	8	3000	93,000	0	0	93,000	10,100	82,900	820.8%
Total Expenses			19,880,373	9,532,175	4,118,302	33,530,850	32,849,271	681,579	2.1%

5) AFCO AVPORTS MANAGEMENT, LLC'S COST CENTER STRUCTURE

The Authority has contracted with AFCO AvPorts Management LLC ("AFCO") and Aviation Facilities Company, Inc. ("AFCO Parent") to manage the day-to-day operations and maintenance of the Airport. Under AFCO AvPorts, there are five direct cost centers: Airfield, Terminal, Loading Bridges, Parking, and Landside and five indirect cost centers: ARFF, Operations, Security, Vehicles and Equipment Maintenance, and AvPorts Administration. Included in this section for each cost center there is a brief description with responsibilities, performance measurements, the goals and objectives with activities and the projected results to be achieved for 2011 and 2012, and the summary of expenses by category for each department with the department's employee count. Also included are the expenditures by line item, the schedule of salaries and benefits, and the organizational chart.

A summary of AFCO AvPorts operating expenses by cost center is summarized in the following table.

	Audited 2010	Projected 2011	Budget 2012
Airfield	\$ 2,508,930	\$ 2,961,242	\$ 3,072,986
Terminal	5,048,329	4,772,223	4,934,680
Loading Bridges	282,504	258,188	251,517
Parking	2,881,659	3,119,423	3,230,672
Landside Development	1,126,657	1,080,468	1,026,628
ARFF	1,443,497	1,486,093	1,581,576
Operations	769,953	781,308	857,859
Security	1,938,626	2,340,108	2,686,935
Vehicle/Equipment	1,223,129	1,380,545	1,342,479
AFCO AvPorts Administration	840,766	817,212	895,041
TOTAL OPERATING EXPENSES	\$ 18,064,050	\$ 18,996,810	\$ 19,880,373



Albany County Airport Authority 2012 Operating Budget

AIRFIELD This cost center includes the salaries and benefits for the airfield maintenance workers and the direct costs associated with the maintenance and repairs of all areas inside the Air Operations Area (AOA). This cost center is responsible for all areas within the AOA including the runways, taxiways and ramp areas. This cost center also includes the expenses for the glycol containment system and all maintenance and repairs for airside buildings including the airfield/vehicle maintenance facility.

Airfield Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Number of vehicle accidents on Airfield over \$1,000	2	1	1	2	0	0
Airport remained open for all airline operations	100%	100%	100%	100%	100%	100%
Electrical work-orders	New measurement for 2008	392	483	563	844	800
SPEDES permit sanctions	0	0	0	0	0	0
Gallons of deicing aircraft storm water fluid collected	New measurement for 2008	24,073,734	16,119,557	17,294,995	25,000,000	25,000,000
Pounds of Biochemical Oxygen Demand in the collected storm water removed (the higher the better)	New measurement for 2009	3.2%	4.7%	3.3%	3.5%	3.5%
Employees with CDL licenses	New measurement for 2008	9	18	33	33	37
Runway incidents	1	0	0	0	0	0
Notices to Airmen (NOTAMs) for airfield lighting	1	0	0	0	104	0
Occupational Safety and Health Administration (OSHA) reportable incidents	3	5	4	3	4	4
Liquid potassium acetate used on runways (avg gallons per snow ice event)	New measurement for 2008	2,900	2,600	650	2,260	2,260
Airfield lighting usage (KWH)	N/A	N/A	1,033,368	891,756	747,037	750,000
Overtime/Personnel Services (%)	16.0%	14.2%	12.1%	8.6%	13.8%	7.1%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for Airfield

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Improve snow removal	Monitor maintenance costs while operating efficiently Minimize overtime	<ul style="list-style-type: none"> Schedule workers for 12-hour shifts during storms Assign specially trained employees to specific areas Clean obscured airfield lighting Implement third shift Adjust the shifts for glycol employees Employ temporary employees 	<ul style="list-style-type: none"> Airport remains open 100% for all airline operations Maintain a safe 140 foot runway Protect life and property Due to unpredictable winter storms and hurricanes there will not be a cost reduction Increased overtime 3.6% due to winter storms and hurricanes 	<ul style="list-style-type: none"> Airport remains open 100% for all airline operations Maintain a safe 140 foot runway Protect life and property Cost reduction of 27.4% in snow removal supplies if there isn't an extreme amount of bad weather Reduce overtime 6.7% if there isn't an extreme amount of bad weather
Reduce glycol treatment system sludge removal and disposal costs	Convert treatment system sludge into usable compost Collect less water (clean snow and rain) more BOD	<ul style="list-style-type: none"> Use BOD as a gauge to test the effectiveness of waste water treatment Install and operate onsite composting system 	<ul style="list-style-type: none"> Improve wastewater treatment Reduce volume of sludge treated off site 	<ul style="list-style-type: none"> Improve wastewater treatment Reduce volume of sludge treated off site
Promote Safety	Provide safe work place	<ul style="list-style-type: none"> Supply proper safety equipment Educate staff on safety through training and meetings Provide employees with proper training and drive time to pass CDL certification 	<ul style="list-style-type: none"> Maintain low Occupational Safety and Health Administration (OSHA) reportable accidents Thirty-three employees will have their CDL licenses 	<ul style="list-style-type: none"> Reduce Occupational Safety and Health Administration (OSHA) reportable accidents Thirty-seven employees will have their CDL licenses
Maintain a satisfactory record on controlling effluent deicing fluid	Comply with New York Encon State Safety regulations	<ul style="list-style-type: none"> Operate according to Best Practice Standards 	<ul style="list-style-type: none"> Operate at zero Encon sanctions and fines 	<ul style="list-style-type: none"> Operate at zero Encon sanctions and fines

Summary of Expenses for Airfield

	2010 <u>Audited</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 943,336	\$ 1,081,237	\$ 969,368	\$ 1,100,734
Employee Benefits	447,911	483,256	419,835	518,826
Utilities & Communications	137,853	148,815	149,395	149,800
Purchased Services	192,340	204,651	195,819	195,752
Material & Supplies	743,815	1,066,826	1,212,270	1,094,826
Office	3,986	5,310	6,837	5,909
Administration	39,689	4,733	7,718	7,139
Non-capital Equipment & Facilities	-	50,000	-	-
Total	\$ 2,508,930	\$ 3,044,828	\$ 2,961,242	\$ 3,072,986
 Employee Count	 22.5	 25.5	 23.5	 26.5



Albany County Airport Authority 2012 Operating Budget

TERMINAL This department includes the salaries and benefits for the terminal maintenance and custodial staff. This department also includes all the direct costs associated with the daily maintenance and repairs of the terminal building. The expenditures include utilities, communication systems, window washing, elevator service, HVAC, electrical, plumbing, baggage systems, cleaning supplies, and the contracted services for the carpet, slate and terrazzo floor maintenance for the terminal facility.

Terminal Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
HVAC Equipment in operation	99.9%	100.0%	99.8%	100.0%	100.0%	100.0%
Work Orders	4,173	3,659	3,167	3,329	3,592	3,520
Survey: cleanliness of the terminal	N/A	N/A	N/A	N/A	80%	80%
Average # of days a work order remains open	4.8	4.1	3.0	2.7	3.2	2.8
Plumbing Equipment in operation	100%	100%	100%	100%	100%	100%
Terminal Maintenance direct cost per square foot	\$19.96	\$19.07	\$16.65	\$16.52	\$16.46	\$17.02
Terminal electrical usage (KWH): 79 Building	1,801,280	1,765,120	1,608,640	1,505,280	1,508,928	1,478,749
Terminal electrical usage (KWH): 98 Building	8,364,015	8,505,510	7,996,880	6,776,786	3,808,766	3,732,591
Overtime/Personnel Services (%)	7.2%	6.4%	6.7%	6.3%	6.9%	5.8%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for Terminal

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Provide terminal maintenance by maintaining cost efficiency, open communication, well maintained equipment, and monitoring outside contractors for the traveling public, tenants, and employees				
	Maintain cost effectiveness for HVAC, plumbing, and building maintenance	<ul style="list-style-type: none"> Work with the purchasing agent to reduce costs in supplies and equipment Perform a preventative maintenance program Monitor work performed by outside contractors Compare the cost of outside contractors to the option of performing duties in-house Monitor electricity usage by observing actual usage stated on invoices 	<ul style="list-style-type: none"> Reduce the costs of materials and supplies 18.1% Maintain the costs of purchased services and materials and supplies below budget levels Ensure quality of work performed by contractors Verify actual hours worked by contractors Minimize costs of repairs and maintenance and purchased services Maintain energy usage to remain at budget levels 	<ul style="list-style-type: none"> Minimize the costs of purchased services Minimize the costs of materials and supplies Reduce work orders by 2% Ensure quality of work performed by contractors Verify actual hours worked by contractors Minimize costs of repairs and maintenance and purchased services Lower energy waste by 2%
	Maintain an attractive, clean and maintained terminal	<ul style="list-style-type: none"> Conduct a daily walk through of all areas Conduct a survey 	<ul style="list-style-type: none"> Achieve a well maintained and clean environment Achieve an 80% favorable survey response 	<ul style="list-style-type: none"> Achieve a well maintained and clean environment Achieve an 80% favorable survey response
	Improve Staff efficiency	<ul style="list-style-type: none"> Develop improved work assignments Conduct work inspection program Contract HVAC and plumbing repair to an outside company Issue daily assignments to leads 	<ul style="list-style-type: none"> Improve work accountability Maintained personnel services below budget level 	<ul style="list-style-type: none"> Improve work accountability Maintain personnel services below budget levels

Summary of Expenses for Terminal

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$1,000,303	\$1,120,388	\$988,678	\$1,136,811
Employee Benefits	419,676	536,443	444,123	582,723
Utilities & Communications	1,633,807	1,521,587	1,619,433	1,629,443
Purchased Services	1,151,927	1,195,511	1,162,478	983,872
Material & Supplies	655,066	606,020	536,287	557,880
Office	15,222	19,282	21,225	40,651
Administration	172,328	800	-	3,300
Non-capital Equipment & Facilities	-	6,000	-	-
Total	\$5,048,329	\$5,006,031	\$4,772,223	\$4,934,680
Employee Count	36.5	39.5	37.0	41.5*

*Includes 1.5 FTE for business center, 0.5 FTE for artistic exhibits and 4.5 FTE for museum shop. Their salaries and benefits are allocated to the direct expense.



LOADING BRIDGES This cost center includes the maintenance expenses and related debt service payments associated with 15 loading bridges. Revenues are collected in amounts sufficient to offset any expenses the Authority incurs.

Loading Bridge Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Direct Cost per Loading Bridge	\$18,169	\$18,683	\$14,876	\$18,138	\$16,063	\$18,489
Airline Employees trained	3	6	0	0	0	4
Over-the-Wing (OTW) Loading Bridge total operations <small>(new measurement for 2009)</small>	-	4,228	3,413	4,135	3,720	4,000
Loading Bridge electrical usage (KWH) <small>(allocated from 98 terminal)</small>	724723.0%	736,992	692,911	587,193	659,033	650,000
OTW Loading Bridge Maintenance calls <small>(new measurement for 2009)</small>	-	265	160	98	96	86
OTW Loading Bridge out of service <small>(new measurement for 2009)</small>	-	7.8%	12.6%	11.2%	3.6%	3.4%
Overtime/Personnel Services (%)	17.5%	14.3%	11.3%	11.0%	18.6%	9.9%

*Over-the-Wing Jetbridge was out of service for March and April of 2009

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for Loading Bridges

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Maintain and service the loading bridges with minimum downtime				
	Perform annual preventative maintenance program (PM)	<ul style="list-style-type: none"> Continue Jet Bridge PM program (evening inspection program) Schedule a new sequence for loading bridge PM's Continue to monitor OTW loading bridges Improve maintenance coordination for Over the Wing (OTW) bridges 	<ul style="list-style-type: none"> Complete loading bridge PM's per schedule No disruptions or delays to airline operations Reduce OTW out of service from 11.2 to 3.6% Continue to strive for reduced maintenance calls on the OTW bridges Improve OTW loading bridge availability 	<ul style="list-style-type: none"> Complete loading bridge PM's per schedule No disruptions or delays to airline operations Reduce OTW out of service from 3.9% to 3.4% Reduce maintenance calls by 10% for OTW bridges Improve OTW loading bridge availability Reduce overtime 8.7%
	Continue on-site training to airline personnel	<ul style="list-style-type: none"> Provide training as requested to airline personnel 	<ul style="list-style-type: none"> Trained airline personnel to correctly operate the loading bridges 	<ul style="list-style-type: none"> Trained airline personnel to correctly operate the loading bridges

Summary of Expenses for Loading Bridges

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 70,517	\$ 70,323	\$ 77,491	\$ 71,441
Employee Benefits	22,330	23,673	26,122	32,658
Utilities & Communications	65,000	65,000	65,000	65,000
Purchased Services	-	-	-	-
Material & Supplies	119,986	126,418	89,575	82,418
Office	-	-	-	-
Administration	4,671	-	-	-
Non-capital Equipment & Facilities	-	-	-	-
Total	\$282,504	\$285,414	\$258,188	\$251,517
 Employee Count	 2.0	 2.0	 2.0	 2.0



PARKING This cost center is used to account for all the cost necessary to maintain the parking garage, the parking lots, and the shuttle buses used between the terminal and economy parking lot. This cost center also includes the salaries and benefits for the parking cashiers, maintenance workers, shuttle bus drivers and detailer, utilities, parking lot equipment maintenance and repair, parking ticket stock, maintenance of the shuttle buses, and snow removal services.

Parking Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Express parking transactions	175,157	171,427	172,266	157,950	173,525	176,995
Cashier parking transactions	661,063	603,945	528,893	504,519	467,491	465,000
Cashier parking transaction errors	242	208	120	118	180	176
Shuttle Bus Survey <small>(new measurement for 2008)</small>	-	94%	N/A	N/A	80%	85%
OSHA recordable accidents	6	5	3	2	0	0
Parking electrical usage (KWH)	435,193	416,065	271,583	347,989	222,193	223,000
Parking Garage electrical usage (KWH) <small>(25% of 98 building gets allocated)</small>	2,791,965	2,839,231	2,669,413	2,262,137	2,538,898	2,540,000
Average over/short per 1,000 transactions	-\$1.78	-\$2.31	\$0.18	-\$1.94	-\$12.55	-\$12.30
Overtime/Personnel Services (%)	13.7%	9.1%	8.0%	9.4%	14.7%	7.6%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for Parking

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Promote express parking machines (automated credit card and EZ-Pass plus payments)				
	Enhance the use of express parking machines	<ul style="list-style-type: none"> Train cashiers to assist customers with problem transactions at cashier free exits 	<ul style="list-style-type: none"> Achieve customer satisfaction for express parking 	<ul style="list-style-type: none"> Achieve customer satisfaction for express parking Increase express parking by 2%
Provide safe parking				
	Improve parking safety	<ul style="list-style-type: none"> Monitor and inspect parking areas Conduct safety meetings with employees 	<ul style="list-style-type: none"> Reduce OSHA recordable accidents by one 	<ul style="list-style-type: none"> Reduce risk of customer/vehicle contact to zero Reduce OSHA recordable accidents to zero
Provide quality customer service				
	Be courteous and responsive to all customers	<ul style="list-style-type: none"> Monitor and provide training to employees to meet the demands of customers with patience and confidence Monitor employee's work performance 	<ul style="list-style-type: none"> Achieve quality customer satisfaction Maintain positive survey results by 80% 	<ul style="list-style-type: none"> Achieve quality customer satisfaction Maintain positive survey results by 85% Reduce parking transaction errors by 2% Reduce over/short per 1,000 transactions by 2%
Cost Reduction				
	Control the use of supplies	<ul style="list-style-type: none"> Monitor salt use and procedures during the snow season Change to energy efficient bulbs in parking garage Monitor parking lights in economy lot 	<ul style="list-style-type: none"> No reduction in snow removal supply usage due to unusual snow and ice storms Reduce energy usage by 23.9% in the economy lot 	<ul style="list-style-type: none"> Maintain expenses at budget level

Summary of Expenses for Parking

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 1,256,512	\$1,339,854	\$1,301,175	\$1,388,457
Employee Benefits	538,523	613,530	559,630	654,147
Utilities & Communications	350,914	303,260	346,232	346,960
Purchased Services	75,444	73,853	94,559	49,227
Material & Supplies	327,908	385,870	492,557	450,391
Office	54,371	49,130	65,773	49,950
Administration	272,246	280,695	259,496	266,540
Non-capital Equipment & Facilities	5,741	-	-	25,000
Total	\$ 2,881,659	\$ 3,046,193	\$3,119,423	\$3,230,672
Employee Count	40.5	44.5	42.0	45.5



LANDSIDE This cost center is used to account for expenses of the buildings and properties located outside the Air Operations Area (AOA). This cost center includes the costs to maintain those buildings and properties plus any Authority's responsibilities under lease agreements with tenants.

Landside Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Number of tenants	47	61	62	60	64	62
Landside building rental (Sq ft) *	218,248	390,804	358,552	307,988	292,255	294,530
Landside land rental (acres)*	50	50	52	95	97	97
Tenant complaints	5	6	2	0	1	0

*Includes rented space/land only

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for Landside

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Maintain properties	Maintain properties to appropriate safety, operational, and appearance levels	<ul style="list-style-type: none"> Schedule preventative maintenance Conduct monthly inspections of all buildings Timely response to emergency conditions Inspect properties on timely basis 	<ul style="list-style-type: none"> Maintain the cost of materials and supplies at budget level Maintain good tenant relationships 	<ul style="list-style-type: none"> Maintain the cost of materials and supplies at budget level Reduce tenant complaints to zero Maintain good tenant relationships
Maintain good tenant relationships	Develop good communication channels to anticipate tenant needs	<ul style="list-style-type: none"> Hold annual tenant meeting to advise tenant community of airport activity and exchange information Conduct tenant survey 	<ul style="list-style-type: none"> Reinforce airport community spirit Anticipate tenant concerns Expect 80% positive response on survey results 	<ul style="list-style-type: none"> Reinforce airport community spirit Anticipate tenant concerns Expect 80% positive response on survey results

Summary of Expenses for Landside

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Utilities & Communications	\$ 235,104	\$ 234,225	\$ 213,541	\$ 188,025
Purchased Services	127,877	38,992	42,454	40,213
Material & Supplies*	683,115	736,691	792,221	749,140
Office	388	1,900	1,500	8,250
Administration	71,773	28,335	30,752	41,000
Non-capital Equipment & Facilities	8,400	24,860	-	-
Total	\$ 1,126,657	\$ 1,065,003	\$ 1,080,468	\$ 1,026,628
Employee Count	2.5	2.5	2.5	2.5

*Two custodial workers maintain the Control Tower and 0.5 custodial worker maintains the ACAA building. Their salaries and benefits are allocated to the direct expense.



AIRCRAFT RESCUE AND FIRE FIGHTING (ARFF) This cost center includes the salaries and benefits for the ARFF employees, all the expenses for ARFF supplies, the maintenance expenses associated with the ARFF facility which includes HVAC, electrical, building maintenance, and the repair and maintenance of the ARFF vehicles and equipment.

ARFF Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Annual Dispatch Calls	652	519	574	478	440	450
Tours conducted by ARFF	43	36	42	43	58	60
AED classes conducted	27	11	7	0	7	2
Fire Extinguishers inspected/serviced	5,332	6,368	6,279	6,275	4,219	6,300
NYS Fire Fighter training (training hours)	2,000	2,000	1,656	1,992	1,992	1,992
OSHA required fire training (training hours)	160	160	135	156	156	156
NYS EMT training (training hours)	480	480	414	480	480	480
FAA ARFF training (training hours)	520	520	441	516	516	516
Building code inspections	127	127	38	26	22	24
Overtime/Personnel Services (%)	22.7%	18.2%	11.4%	10.8%	13.7%	9.2%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for ARFF

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Life Safety	Provide trained employees with life saving equipment	<ul style="list-style-type: none"> Train employees in the use of AEDs Purchase new Automated External Defibrillations (AEDs) to place the ACAA building and the Million Air building Place Public Access AEDs' cabinets online Send employees for Fire Fighter training 	<ul style="list-style-type: none"> Trained Airport community Preserve life Fire department informed if AEDs have been removed or tampered with Meet state Fire Fighter requirement Trained employees 	<ul style="list-style-type: none"> Trained Airport community Preserve life Fire department informed if AEDs have been removed or tampered with Meet state Fire Fighter requirement Trained employees
Fire Alarm system	Improve the current fire alarm system and expand its capabilities	<ul style="list-style-type: none"> Upgrade the present fiber optic system Increase fire alarm reporting capacity 	<ul style="list-style-type: none"> Provide better reporting Increase capabilities to enter information to a specific room/area Meet the current needs of the terminal Preserve life 	<ul style="list-style-type: none"> Provide better reporting Increase capabilities to enter information to a specific room/area Meet the current needs of the terminal Preserve life
Airfield critical area project	Identify potential hazards and recommend safety solutions	<ul style="list-style-type: none"> Provide training to employees on safety by water Improve safe access in wet areas Purchase water safety devices (WSD); life preservers 	<ul style="list-style-type: none"> Improve awareness to Airport employees of critical wet areas Trained employees Provide easier access for ARFF vehicles Allow safe area for Airport employees to work in Protect employees from water hazardous areas Gain better access to hazardous areas Provide required areas with WSD 	<ul style="list-style-type: none"> Improve awareness to Airport employees of critical wet areas Trained employees Provide easier access for ARFF vehicles Allow safe area for Airport employees to work in Protect employees from water hazardous areas Gain better access to hazardous areas Provide required areas with WSD

Summary of Expenses for ARFF

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 942,239	\$ 1,006,757	\$ 977,970	\$ 971,712
Employee Benefits	390,692	432,658	383,620	454,697
Utilities & Communications	33,639	34,730	34,266	35,350
Purchased Services	2,815	3,059	2,798	2,798
Material & Supplies	55,296	91,435	59,955	91,747
Office	3,147	8,200	5,639	10,805
Administration	15,669	16,010	21,845	14,467
Non-capital Equipment & Facilities	-	14,500	-	-
Total	\$ 1,443,497	\$ 1,607,349	\$ 1,486,093	\$ 1,581,576
Employee Count	17.0	19.0	20.0	20.0



OPERATIONS The Operations cost center is the command center for the overall day-to-day operations of the airport. This cost center classification includes the salaries and benefits for the staff responsible for controlling the daily operations of the airport.

Operations Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Work Orders (Facility) Building Maintenance calls	4,176	3,696	3,334	3,329	3,598	3,600
Work Orders (139) aeronautical areas	936	633	565	577	876	850
Notice to airmen (NOTAMS)	433	650	627	650	763	650
Bird Strikes	18	42	25	20	32	29
Property Damage Reports	170	129	128	119	130	110
Bodily Injury Reports	257	227	212	158	210	150
Operations' employee accidents <small>(new measurement for 2010)</small>	-	-	-	0	2	0
Operations' property accidents <small>(new measurement for 2010)</small>	-	-	-	0	0	0
Overtime/Personnel Services (%)	7.7%	6.3%	4.0%	4.3%	6.0%	6.5%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for Operations

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Results to be Achieved
Continue to operate a safe and efficient facility for our tenants and traveling public				
	Improve department safety	<ul style="list-style-type: none"> Continue a department "clean program" 	<ul style="list-style-type: none"> Maintain employee accidents to a minimum Maintain property accidents to zero 	<ul style="list-style-type: none"> Maintain accidents to zero
	Minimize the impact of airport-based wildlife on air carriers	<ul style="list-style-type: none"> Implement new wildlife hazard management plan Work in conjunction with USDA to assist with wildlife mitigation techniques Operations' employees attend FAA required wildlife training 	<ul style="list-style-type: none"> Maintain bird strikes to a minimum Maintained grass cutting height to 6-8 inches Cut and reduced phragmites Cleared dirt pile on east side of field Cleaned up storage area north of cargo area 	<ul style="list-style-type: none"> Reduce bird strikes 10% Improve effectiveness of wildlife mitigation procedures Educate employees on current techniques and requirements
	Conduct a review exercise of the emergency plan	<ul style="list-style-type: none"> Test the effectiveness of the emergency plan Increase awareness of the plan 	<ul style="list-style-type: none"> Updated the AEP Accomplished review exercise Improve emergency response 	<ul style="list-style-type: none"> Improve emergency effectiveness by eliminating unnecessary and out-of-date practices Improve emergency response
	Improve communications system in the security operations center	<ul style="list-style-type: none"> Developed operations status board 	<ul style="list-style-type: none"> Improved communication in operation's center 	<ul style="list-style-type: none"> Present results of investigation to ACAA
	Enhance the efficiency of the field condition reporting system	<ul style="list-style-type: none"> Subscribe to PASSUR OpsNet web based software platform which is viewable by airport users on a secure web-based platform Installed portable laptop computer in SAAB friction tester vehicle 	<ul style="list-style-type: none"> Purchase of PASSUR is under review Enhanced the efficiency of the system 	<ul style="list-style-type: none"> Maintain accidents to zero

Summary of Expenses for Operations

	2010 Actual	2011 Budget	2011 Projected	2012 Budget
Personal Services	\$ 490,485	\$ 529,512	\$ 495,520	\$ 516,265
Employee Benefits	213,024	240,855	211,498	264,793
Utilities & Communications	58,880	60,671	58,978	59,201
Purchased Services	-	-	-	-
Material & Supplies	-	-	-	-
Office	9,120	11,350	10,534	11,600
Administration	(1,556)	2,000	4,778	6,000
Non-capital Equipment & Facilities	-	-	-	-
Total	\$ 769,953	\$ 844,388	\$ 781,308	\$ 857,859
Employee Count	12.0	13.0	12.0	13.0



Albany County Airport Authority 2012 Operating Budget

SECURITY This cost center classification includes the salaries and benefits for the Curbside Monitors, the costs affiliated with employee security checks and badging, security equipment, and the fees incurred to have the Albany County Sheriffs provide protective services on Airport premises.

Security Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Security Trainees	758	657	546	474	526	500
Driver Trainees	408	361	244	286	295	300
Finger Printing	967	725	587	497	480	500
Badges Issued	1,056	721	695	313	178	400
Revalidations*	15	952	469	873	397	500
Escort Required Badges Issued	4,590	3,370	3,702	1,837	2,296	2,000
Business Center Security Passes	2,352	2,753	3,033	1,962	2,234	2,000
Curbside Accidents	0	0	1	0	1	0
Curbside Security - Overtime/Personnel Services (%)	6.7%	6.6%	5.1%	3.1%	3.8%	1.9%

*Revalidations of badges are performed every other year

Projected 2011 Strategic Plan Results and Strategic Goals for Security

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Results to be Achieved
Continue to operate a secure facility for our tenants and traveling public; meet or exceed Transportation Security Agency (TSA) requirements	Test the effectiveness of the security plan	<ul style="list-style-type: none"> Conduct a security table top Participate in monthly meetings with TSA 	<ul style="list-style-type: none"> No TSA violations Increase public safety 	<ul style="list-style-type: none"> Promote security awareness Increase public safety
	Increase the reliability of the card access control computer system	<ul style="list-style-type: none"> Procure service support agreement Conduct random testing of access control system during terminal inspections 	<ul style="list-style-type: none"> Ensure the availability of the system to ensure compliance with the Airport Security Program and TSAs 	<ul style="list-style-type: none"> Ensure the availability of the system to ensure compliance with the Airport Security Program and TSAs
	Achieve zero civil penalties of fines from the Transportation Security Administration	<ul style="list-style-type: none"> Meet with TSA to review effectiveness of ASP and current procedures to maintain compliance Develop a security newsletter to be distributed to all Airport badge holders 	<ul style="list-style-type: none"> No TSA violations Newsletters distributed 	<ul style="list-style-type: none"> Identify areas that need improvement and develop solutions in conjunction with TSA Increase security awareness of Airport badge holders and reduce security violations
	Decrease class times for security training	<ul style="list-style-type: none"> Procure a computer based training (CBT) program for security 	<ul style="list-style-type: none"> System under review 	<ul style="list-style-type: none"> Maximize the employee training time with a standardized training process to meet Federal requirements reducing training time by one hour and saving five man hours
	Improve the process for obtaining an Airport badge	<ul style="list-style-type: none"> Develop a web based interface including a secure login and individual account for agencies that require an Airport badge 	<ul style="list-style-type: none"> Work in progress 	<ul style="list-style-type: none"> Provide online service to users in order to complete and submit applications, make appointments, and receive security information improving efficiency and customer service

Summary of Expenses for Security

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 196,767	\$ 186,980	\$ 192,523	\$ 182,953
Employee Benefits	75,099	69,334	75,813	70,039
Utilities & Communications	18,636	17,000	4,285	4,300
Purchased Services	1,584,863	2,072,593	1,980,399	2,331,649
Material & Supplies	48,689	93,000	70,233	85,000
Office	14,557	16,855	16,855	12,494
Administration	15	500	-	500
Non-capital Equipment & Facilities	-	14,500	-	-
Total	\$ 1,938,626	\$ 2,470,762	\$ 2,340,108	\$ 2,686,935
Employee Count	8.0	8.0	7.5	8.0



VEHICLES AND EQUIPMENT This cost center includes the salaries and benefits for the vehicle maintenance employees responsible for the maintenance and repairs of all airport vehicles and heavy equipment including snow removal equipment (snow blowers, brooms and plows), heavy equipment (loaders, dump trucks, fuel trucks), road vehicles (pick up trucks, shuttle buses, and vans), general equipment (paint machines, cement mixers and generators) and mowing equipment.

Vehicle Maintenance Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Heavy Equipment (Units)	61	61	61	61	61	67
Light Vehicles (Units)	47	47	47	47	47	38
Light Equipment (Units)	233	233	233	233	233	233
Average age of ARFF Fleet (yrs)	14	11	10	11	11	12
Average age of Shuttle Buses (yrs)	6	6	6	7	6	7
Average age of Fuel Trucks (yrs)	5	5	6	7	6	7
Average age of other large vehicles <small>(new measurement for 2008)</small>	-	14	15	16	15	16
Average age of Pick-ups <small>(new measurement for 2008)</small>	-	7	8	9	8	9
Shuttle Buses Operational (Not less than 6) <small>(new measurement for 2008)</small>	-	6	6	6	6	6
Fuel Trucks Operational (Not less than 7) <small>(new measurement for 2008)</small>	-	7	8	8	7	8
Technicians trained	28	11	0	10	9	10
Overtime/Personnel Services (%)	16.3%	12.6%	8.8%	8.4%	15.2%	6.1%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for Vehicles/Equipment

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Results to be Achieved
Maintain ACAA owned fleet				
	Maintain fuel trucks	<ul style="list-style-type: none"> Continue preventative maintenance program 	<ul style="list-style-type: none"> Provide not less than seven operational fuel trucks Minimize repairs on fuel trucks Provide zero downtime to provide on-time service to customers 	<ul style="list-style-type: none"> Provide not less than eight operational fuel trucks Minimize repairs on fuel trucks Provide zero downtime to provide on-time service to customers
	Maintain deicer trucks	<ul style="list-style-type: none"> Continue preventative maintenance program 	<ul style="list-style-type: none"> Provide not less than two operational deicer trucks Minimize repair on deicer trucks Provide zero downtime to provide on-time service to customers 	<ul style="list-style-type: none"> Provide not less than two operational deicer trucks Minimize repair on deicer trucks Provide zero downtime to provide on-time service to customers
	Maintain shuttle buses	<ul style="list-style-type: none"> Purchase two new buses 	<ul style="list-style-type: none"> Provide not less than six shuttle buses Minimize shuttle bus down time 	<ul style="list-style-type: none"> Provide not less than six shuttle buses Minimize shuttle bus down time
	Maintain snow fleet	<ul style="list-style-type: none"> Purchase new snow removal equipment 	<ul style="list-style-type: none"> Maintain an average age of ten years 	<ul style="list-style-type: none"> Maintain an average age of ten years
	Maintain ARFF fleet	<ul style="list-style-type: none"> Get factory training on various systems and new equipment; factory training required with each new piece of equipment 	<ul style="list-style-type: none"> Maintain FAA Index Trained employees for ARFF equipment 	<ul style="list-style-type: none"> Maintain FAA Index Train employees for ARFF equipment
	Improve work efficiency	<ul style="list-style-type: none"> Utilize All Data Maintenance Program Continue preventative maintenance program 	<ul style="list-style-type: none"> Allocate cost per vehicle Manage preventative maintenance Create estimates and repair orders with ease 	<ul style="list-style-type: none"> Allocate cost per vehicle Manage preventative maintenance Create estimates and repair orders with ease

Summary of Expenses for Vehicles and Equipment

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 456,628	\$ 494,418	\$ 518,952	\$ 486,687
Employee Benefits	214,988	230,426	226,086	250,951
Utilities & Communications	23,902	23,075	29,575	30,075
Purchased Services	71,809	75,737	61,130	61,130
Material & Supplies	389,244	396,000	525,418	506,000
Office	3,331	4,396	4,814	5,486
Administration	265	6,240	4,469	2,150
Non-capital Equipment & Facilities	62,962	-	10,100	-
Total	\$1,223,129	\$1,230,292	\$1,380,545	\$1,342,479
Employee Count	11.0	11.0	11.0	11.0



Albany County Airport Authority 2012 Operating Budget

ADMINISTRATION – AFCO AVPORTS This cost center category includes the salaries and benefits for the AFCO AvPorts administrators and includes the office and administration expenses needed to support the AFCO AvPorts operations.

AvPort's Administration Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
AvPort's total full time employment equivalents	167.0	166.5	161.0	155.5	161.0	173.5
Employee participation in Incentive Program	41.5	117.5	132.5	132.5	132.5	132.5
Total AvPort's overtime	13.2%	10.6%	8.2%	7.6%	11.3%	6.7%
Budgetary needs met	yes	yes	yes	yes	yes	yes
Saving/revenue producing ideas <small>(new measurement for 2008)</small>	-	10	56	1	1	4
Total AvPorts Property Damage Reports	52	25	15	32	29	23
Administration Overtime/Personnel Services (%)	5.6%	2.0%	0.0%	0.0%	0.0%	0.0%
Employee turnover	18.0%	21.1%	8.5%	6.5%	11.0%	7.1%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for AFCO AvPorts Administration

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Results to be Achieved
Improve staff efficiency	Reduce overtime	<ul style="list-style-type: none"> Continue reward lottery for unused sick days Continue with the housekeeping plans in all departments 	<ul style="list-style-type: none"> Reduce available sick day use 5% Overtime increased due to unpredictable weather 	<ul style="list-style-type: none"> Reduce available sick day use 4.6%
Improve safety	Reduce accidents	<ul style="list-style-type: none"> Institute Safety Management System (SMS) Improve Safety Program Continue the Safety Encouragement and Recognition Program Institute Safety Jackpot Program 	<ul style="list-style-type: none"> SMS Program awaiting FAA approval Recognition ceremonies held Reduce property accidents by 10% 	<ul style="list-style-type: none"> Implement SMS Program Reduce vehicle accidents 2% Reduce all accidents 2% Reduce property damage reports by 20%
Team Albany	Recognize employees	<ul style="list-style-type: none"> Continue recognition programs and reevaluate programs Produce an employee newsletter 	<ul style="list-style-type: none"> Recognize an employee's good work effort Better informed employees Published Newsletter Recognize employee anniversary dates 	<ul style="list-style-type: none"> Recognize an employee's good work effort Better informed employees Published Newsletter Recognize employee anniversary dates

Summary of Expenses for AFCO AvPorts' Administration

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 308,508	\$ 297,249	\$ 290,771	\$ 295,853
Employee Benefits	78,117	86,174	84,223	89,433
Utilities & Communications	657	800	451	650
Purchased Services	413,655	413,846	396,371	396,371
Material & Supplies	-	-	-	-
Office	36,307	34,709	40,240	41,709
Administration	3,522	2,825	5,155	3,025
Non-capital Equipment & Facilities	-	24,000	-	68,000
Total	\$ 840,766	\$ 859,603	\$ 817,212	\$ 895,041
Employee Count	3.5	3.5	3.5	3.5



**Albany County Airport Authority
AFCO AvPorts' 2012 Expenditures by Line Item**

DESCRIPTION	ACCT	AvPorts Direct Cost Centers					Indirect Cost Centers				Admin AvPorts Admin	2012 Budget AvPorts Totals	2011 Projected AvPorts Totals	
		Airfield	Terminal	Loading Bridges	Parking	Landside	PUBLIC SAFETY/OPERATIONS ARFF	Operations	Security	Vehicles & Equipment				
PERSONNEL SERVICES														
Salaries	1	1000	1,023,007	1,071,366	64,361	1,283,478		882,193	482,790	179,420	456,805	295,853	5,739,273	5,155,114
Overtime (1.5)	1	2010	64,519	62,585	6,050	99,395		71,691	33,475	3,533	26,259		367,507	586,638
Overtime (2.0)	1	2020	13,208	2,860	1,030	5,584		17,828	0	0	3,623		44,133	70,695
Subtotal			1,100,734	1,136,811	71,441	1,388,457	0	971,712	516,265	182,953	486,687	295,853	6,150,913	5,812,447
EMPLOYEE BENEFITS														
Social Security	2	1000	83,004	77,597	5,465	103,130		74,371	39,144	13,996	36,929	20,765	454,401	432,938
Health-Active	2	2000	334,483	413,117	21,372	425,125		281,455	189,267	35,960	167,158	43,337	1,911,274	1,517,174
Medical Exams	2	4000	900			600		3,100				7,300	11,900	12,266
Capital EAP Program	2	4010										3,942	3,942	3,833
Uniforms & Laundry	2	5000	10,000	9,000	700	13,500				4,500	8,300		46,000	45,763
Uniform Purchases	2	5005	5,000	3,500	200	2,655		13,500	1,500	1,100	3,000		30,455	35,629
NYS Disability Insurance/Life Insur	2	6010	14,107	15,358	952	15,987		11,777	6,868	1,781	6,490	4,346	77,666	70,120
Unemployment Insurance	2	6020	6,693	7,941	454	11,571		4,496	2,496	2,496	2,496	840	39,936	39,372
Workers Compensation	2	6030	49,068	42,677	3,515	60,767		47,808	19,600	9,001	23,751	621	256,808	183,014
Retirement Plans	2	9000	15,571	13,533	0	20,812		18,190	5,465	1,205	2,827	8,282	85,885	90,841
Subtotal			518,826	582,723	32,658	654,147	0	454,697	264,793	70,039	250,951	89,433	2,918,267	2,430,950
UTILITIES & COMMUNICATIONS														
Electric	3	1000	148,000	1,210,000	65,000	345,000	98,000	23,000			7,500		1,896,500	1,901,173
Natural Gas	3	3000		200,000			67,000	12,000			22,500		301,500	312,487
Sewer	3	4000	1,080	76,000		10	7,000						84,090	83,623
Water	3	5000	520	99,000		200	12,500						112,220	111,139
Telephone Charges - Local	3	6010	150	150		1,700	3,500	300	6,200		50	350	12,400	12,228
Telephone Charges - Long Distance	3	6011	50	120		50	25	50	150		25	300	770	557
Telephone-Sheriff	3	6012											4,300	4,285
Payphones-Annual& Monthly Serv	3	6017		38,500									38,500	37,517
Payphones-Monthly Usage	3	6018		900									900	791
Telephone Cellular	3	6030							50,000				50,000	49,815
Radio Communications	3	6035							1,560	0			1,560	1,480
Paging Services	3	6040							1,291				1,291	1,291
Cable Television	3	6060		4,773									4,773	4,773
Subtotal			149,800	1,629,443	65,000	346,960	188,025	35,350	59,201	4,300	30,075	650	2,508,804	2,521,158
PURCHASED SERVICES														
Insurance														
Airport Liability	4	2010										6,371	6,371	6,371
Automotive	4	2020									61,130		61,130	61,130
Property Insurance	4	2060	11,913	57,815		36,727	29,602	2,798					138,855	138,855
Insurance Claims	4	2095	500	2,500		5,000							8,000	52,171
Subtotal			12,413	60,315	0	41,727	29,602	2,798	0	0	61,130	6,371	214,356	258,526
Outside Services														
Public Safety	4	4000							2,309,649				2,309,649	1,980,399
Perimeter Security	4	4005	162,601										162,601	160,198
Armored Car Services	4	4010				7,500							7,500	7,444
Janitorial Services	4	5000	15,238	331,624		0	7,611						354,473	579,121
Refuse Removal Services	4	5010	3,000	48,000									51,000	49,209
Artistic Exhibits	4	6012		77,172									77,172	69,552
Departure	4	6013		293,208									293,208	259,004
Business Center	4	6014		42,912									42,912	32,871
Passenger Information Booth	4	6020		128,140									128,140	124,508
GIS Services	4	7010	500	500		0	2,000						3,000	2,660
Subtotal			181,339	921,557	0	7,500	9,611	0	0	2,331,649	0	0	3,451,656	3,264,966
Professional Services														
Appraisals	4	9005											0	3,333
Architectural	4	9010		2,000		0	1,000						3,000	14,312
Engineering Services	4	9020	2,000			0	0						2,000	4,870
Professional Management	4	9040										390,000	390,000	390,000
Subtotal			2,000	2,000	0	0	1,000	0	0	0	0	390,000	395,000	412,515
Total Purchased Services			195,752	983,872	0	49,227	40,213	2,798	0	2,331,649	61,130	396,371	4,061,012	3,936,007
MATERIALS AND SUPPLIES														
Airfield														
Fencing	5	1010	10,000										10,000	11,079
Airfield Lighting System	5	1011	70,000										70,000	86,818
Pavement Repairs	5	1014	6,000										6,000	6,000
Apron Maintenance	5	1015	10,000										10,000	5,000
Runway Painting	5	1016	30,000										30,000	17,163
Airfield Shop Supplies	5	1017	7,000										7,000	5,913
Airfield Shop Tools	5	1018	2,000										2,000	3,195
Snow Removal Supplies	5	1019	400,000										400,000	551,132
Rubber Removal	5	1020	35,000										35,000	32,000

**Albany County Airport Authority
AFCO AvPorts' 2012 Expenditures by Line Item**

DESCRIPTION	ACCT	AvPorts Direct Cost Centers					Indirect Cost Centers				Admin AvPorts Admin	2012 Budget AvPorts Totals	2011 Projected AvPorts Totals
		Airfield	Terminal	Loading Bridges	Parking	Landside	PUBLIC SAFETY/OPERATIONS			Vehicles & Equipment			
							ARFF	Operations	Security				
ARFF													
EMS Supplies	5 1030						5,200					5,200	4,415
ARFF Supplies	5 1031						30,000					30,000	25,500
Hazardous Material Supplies	5 1032						2,000					2,000	581
Foam	5 1033						11,227					11,227	3,000
Glycol													
Glycol Disposal (BOD)	5 1051	6,000										6,000	13,740
Waste Water Conveyance	5 1052	7,500										7,500	7,500
Electricity & Gas	5 1053	150,000										150,000	143,993
Sewer District Charges	5 1054	5,000										5,000	5,000
Water District Chemical Analysis	5 1055	9,500										9,500	9,407
System Maintenance & Repairs	5 1057	220,000										220,000	197,780
Subtotal		968,000	0	0	0	0	48,427					1,016,427	1,129,217
BUILDINGS													
Alarm and PA Systems	5 2010	38	20,000	418	10,000	12,000	2,551					45,007	41,282
Card Access Control	5 2012								35,000			35,000	35,748
CCTV Repair	5 2013								15,000			15,000	0
Key Access System	5 2014								10,000			10,000	11,799
Baggage System	5 2020		17,500									17,500	17,500
Electrical Repairs & Supplies	5 2031	10,000	50,000	25,000	25,000	15,000	3,000					128,000	124,775
Elevator Repairs & Supplies	5 2032		50,000									75,000	96,896
HVAC	5 2033	4,000	115,000	2,000	3,000	25,000	5,000					154,000	144,652
Roof	5 2034	1,000	2,500		2,000	5,000	0					10,500	9,283
Plumbing Repairs & Supplies	5 2035	3,000	20,000		1,000	10,000	1,000					35,000	40,308
Automatic Door Repairs & Supplies	5 2036		12,500		3,000							15,500	15,500
Pest Control	5 2037	288	2,880		456	1,740		504				5,868	5,868
Fire Extinguishers	5 2040							3,200				3,200	2,570
Fire Equipment Testing	5 2041							2,765				2,765	900
US Customs	5 2050	12,000										12,000	16,922
Control Tower	5 2051					300,000						300,000	300,000
Building Maintenance	5 2060	8,000	75,000	50,000	15,000	20,000	4,500					172,500	190,473
Janitorial Supplies	5 2062		116,000				2,500					118,500	118,037
Window Washing	5 2063		37,000		11,000							48,000	42,500
ID Tags	5 2071							25,000				25,000	22,685
Sign Expense	5 2080		2,000		2,500	500						5,000	4,963
FIDS	5 2090		33,000									33,000	20,520
Subtotal		38,326	553,380	77,418	97,956	389,240	25,020	0	85,000	0	0	1,266,340	1,263,181
GROUNDS													
Landscaping	5 3010	500	1,200		1,500	500	100					3,800	7,677
Fencing	5 3020					500						500	0
Pavement Repairs	5 3030		1,200		7,500	2,500						11,200	8,735
Utility Repairs	5 3035					500						500	0
Sign Expense	5 3040	500			2,500	2,500						5,500	4,804
Traffic Light Repairs and Materials	5 3041					5,000						5,000	4,615
Catch Basin Maintenance	5 3045	500				2,500						3,000	785
Snow Removal Supplies	5 3048				61,500	40,000						101,500	106,098
Snow Removal Contract Services	5 3050	45,000			100,000	25,600						170,600	179,505
NYS Police Hangar	5 3051					125,000						125,000	125,000
Dump Fees - Landfill	5 3060	1,000	100			100			1,000			2,200	2,162
Hazardous Waste Management	5 3070	1,000				200	700		1,500			3,400	1,912
Wildlife Hazard Management	5 3071	30,000			0							30,000	21,305
Liquid Waste Disposal	5 3078	10,000			1,000	10,000			4,000			25,000	26,739
Land Lease	5 3085				15,435							15,435	15,435
T-Hangar Maintenance	5 3090					145,000						145,000	174,633
Subtotal		88,500	2,500	0	189,435	359,900	800	0	0	6,500	0	647,635	679,406
VEHICLES AND EQUIPMENT													
Gasoline	5 4010				53,000					26,000		79,000	78,450
Diesel Fuel	5 4011		2,000		15,000					174,000		191,000	193,290
CNG	5 4015				31,000							31,000	30,627
Oil/Grease	5 4012			3,000	2,000					25,000		30,000	23,329
Vehicle/Equipment Tires	5 4013			2,000	7,000		2,500			12,500		24,000	18,383
Vehicle Repair and Maintenance	5 4021				40,000					35,000		75,000	91,535
Veh Communication Equip. Repairs	5 4022				0					5,000		5,000	2,636
Sheriff Vehicle Repair and Maintenan	5 4023									2,500		2,500	500
Sheriff Radio Repair and Maintenan	5 4024									10,000		10,000	11,489
General Equip. Repair/Maintenance	5 4030				15,000					20,000		35,000	27,070
Heavy Equipment Maintenance	5 4040									80,000		80,000	105,887
ARFF Equipment Maintenance	5 4045						15,000					15,000	8,532
Snow Equipment Repair/Maintenan	5 4050									70,000		70,000	69,650
Mower Repair/Maintenance	5 4060									12,500		12,500	13,109
Vehicle Shop Tools and Supplies	5 4070									27,000		27,000	32,224
Subtotal		0	2,000	5,000	163,000	0	17,500	0	0	499,500	0	687,000	706,712
Total Materials and Supplies		1,094,826	557,880	82,418	450,391	749,140	91,747	0	85,000	506,000	0	3,617,402	3,778,515

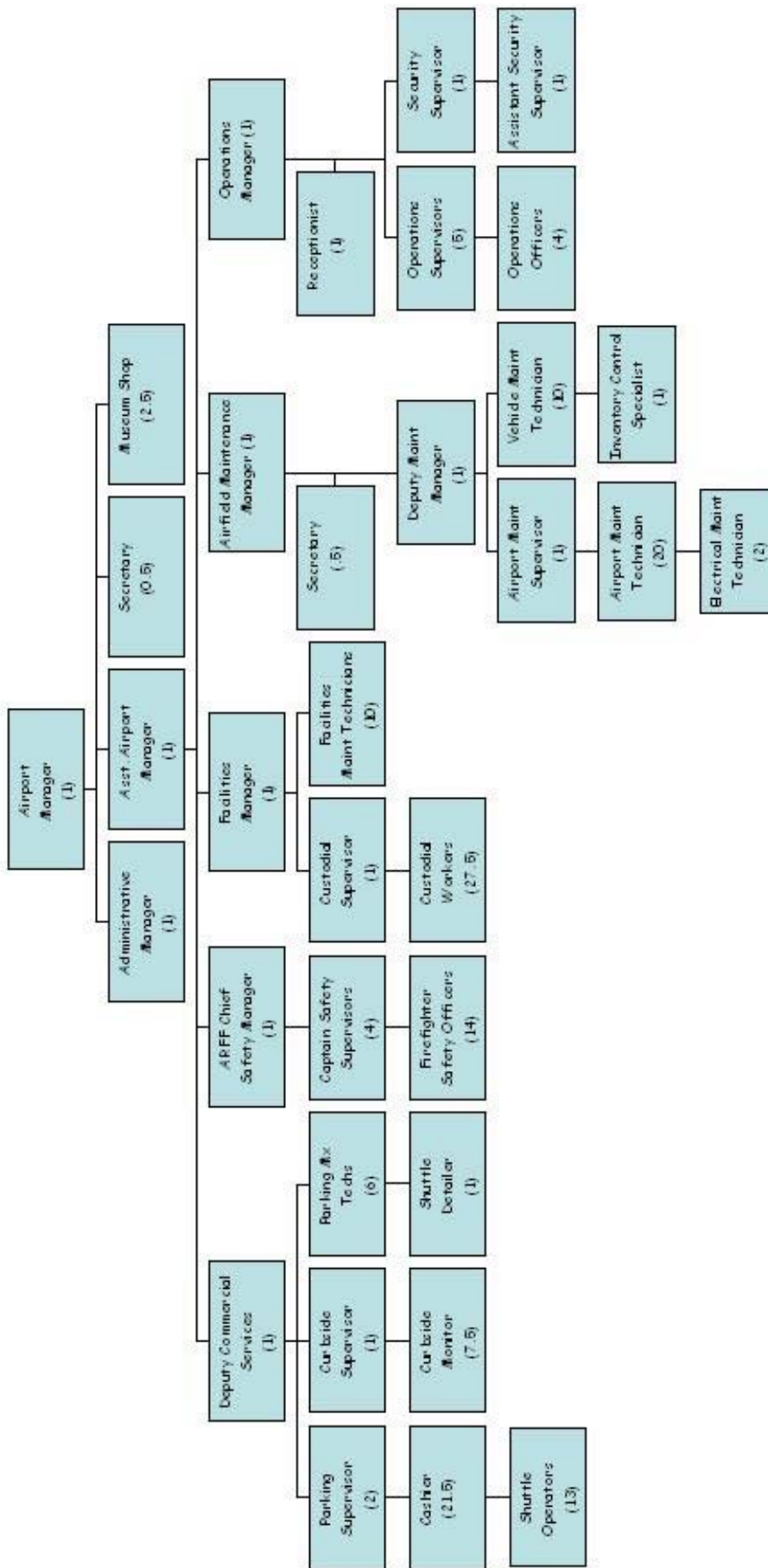
**Albany County Airport Authority
AFCO AvPorts' 2012 Expenditures by Line Item**

DESCRIPTION	ACCT	AvPorts Direct Cost Centers					Indirect Cost Centers				Admin AvPorts Admin	2012 Budget AvPorts Totals	2011 Projected AvPorts Totals
		Airfield	Terminal	Loading Bridges	Parking	Landside	PUBLIC SAFETY/OPERATIONS			Vehicles & Equipment			
							ARFF	Operations	Security				
OFFICE													
Office Equipment Rental	5	5010	1,100	651		950	260	3,500		36	1,300	7,797	7,582
Copy Machine Use	5	5011				500		650				1,150	976
Office Equipment Service Agreement	5	5012	809	0		0	400	1,200		340	659	3,408	3,508
Office Equipment Repairs	5	5013				100		100		100	0	300	153
Computer System Supplies	5	5014	1,100	21,350		3,000	950	2,100	3,700	800	800	42,050	26,148
Hardware/Software Maint Agreement	5	5015		15,650		26,100	2,345	1,700	8,044	2,760		56,599	61,810
Computer Equipment	5	5016	800	2,000		800	2,550	800	750	750	0	8,450	10,300
Office Furniture and Fixtures	5	5020				1,000		250	500		0	1,750	1,139
Printed Forms/Letterhead	5	5030	500			1,500	150	150		300	250	2,850	1,456
Parking Ticket Stock	5	5031				14,000						14,000	13,702
Printing Outside Services	5	5032							0		100	100	0
Express Mail	5	5041									1,100	1,100	695
Reference Materials	5	5050	100				2,500		0			2,600	415
Office Supplies	5	5060	1,500	1,000		2,000	1,300	1,000	0	400	2,500	9,700	11,350
Payroll Services	5	5070									35,000	35,000	34,186
Subtotal			5,909	40,651	0	49,950	10,805	11,600	12,494	5,486	41,709	186,854	173,418
ADMINISTRATIVE													
Dues and Subscriptions	6	6000				0	2,000	500		0		2,500	1,560
AvPorts/MA Training & Travel	6	6010	3,439	3,300		5,540	12,467	5,500	0	2,150	2,025	34,421	38,813
Functions/Refreshments	6	6013						500			0	500	380
Advertising/Public Meetings	6	6030									1,000	1,000	0
Economic Development	6	6031				10,000						10,000	0
License and Permits	6	6040	3,700									3,700	3,700
Property Taxes	6	6050				31,000						31,000	30,752
Credit Card Service Charges	6	6060				180,000						180,000	178,181
EZPass Fees	6	6061				81,000						81,000	80,829
Subtotal			7,139	3,300	0	266,540	14,467	6,000	500	2,150	3,025	344,121	334,214
TOTAL OPERATIONS			3,072,986	4,934,680	251,517	3,205,672	1,581,576	857,859	2,686,935	1,342,479	827,041	19,787,373	18,986,710
Non-Capital Equipment	8	3000	0	0	0	25,000	0	0	0	0	68,000	93,000	10,100
Total Expenses			3,072,986	4,934,680	251,517	3,230,672	1,026,628	857,859	2,686,935	1,342,479	895,041	19,880,373	18,996,810

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget SCHEDULE OF SALARIES AND BENEFITS FOR AVPORTS SUMMARY OF AUTHORIZED POSITIONS:														
Department	2009 Audited OF FTE POSITIONS			2010 Audited OF FTE POSITIONS			2011 Budget OF FTE POSITIONS			2012 Budget OF FTE POSITIONS			FTE Count As of Sept 2011	
	Add	Transfer	Count	Add	Transfer	Count	Add	Transfer	Count	Add	Transfer	Count		
Airfield														
Maintenance Manager			1.0			1.0			1.0			1.0		1.0
Deputy Maintenance Manager			1.0			1.0			1.0			1.0		1.0
Airport Maintenance Supervisor			1.0			1.0			1.0			1.0		1.0
Airport Maintenance Lead-Airfield	1.0		2.0			2.0			2.0			2.0		2.0
Electrician			1.0			1.0			1.0	1.0		2.0		1.0
Airport Maintenance Tech-Electrical			1.0			1.0			1.0			1.0		1.0
Airport Maintenance Lead-Grounds			1.0			1.0			1.0			1.0		1.0
Airport Maint Tech Lead-Glycol			1.0			1.0			1.0			1.0		1.0
Airport Maint Tech-Glycol			3.0	-1.0		2.0	1.0		3.0			3.0		2.0
Airport Maint Tech Airfield	-1.0		12.0	-1.0		11.0	2.0		13.0			13.0		12.0
Secretary			0.5			0.5			0.5			0.5		0.5
Terminal														
Facilities Manager			1.0			1.0			1.0			1.0		1.0
Facilities Maint Lead			3.0			3.0			3.0			3.0		3.0
Custodial Supervisor			1.0			1.0			1.0			1.0		1.0
Custodial Lead			5.0	-1.0		4.0	1.0		5.0			5.0		4.0
Custodial Worker	-2.0		16.0	2.0		18.0			18.0			18.0		17.0
Floor Care Technician			1.0			1.0			1.0			1.0		1.0
Airport Custodial Technician			1.0			1.0			1.0			1.0		1.0
Facility Maint Lead-HVAC			1.0			1.0			1.0			1.0		1.0
Facilities Maint Technician	-1.0		3.0			3.0	1.0		4.0			4.0		2.0
Business Center			0.0	0.5		0.5	0.5		1.0	0.5		1.5		1.5
Artistic Exhibits	-1.0		0.0			0.0			0.0	0.5		0.5		0.5
Museum Shop	-0.5		3.0			3.0	0.5		3.5	1.0		4.5		4.0
Loading Bridges														
Facilities Maint Lead-Loading Bridge			2.0			2.0			2.0			2.0		2.0
Parking														
Deputy, Commercial Services			1.0			1.0			1.0			1.0		1.0
Parking Supervisor			2.0			2.0			2.0			2.0		2.0
Lead Cashier			5.0	-1.0		4.0	1.0		5.0			5.0		5.0
Shuttle Operator Lead			1.0			1.0			1.0			1.0		1.0
Shuttle Detailer			1.0			1.0			1.0			1.0		1.0
Shuttle Operator, Full Time	-1.0		8.0	1.0		9.0			9.0			9.0		9.0
Shuttle Operator, Part Time - FTE			3.0	-0.5		2.5	0.5		3.0			3.0		1.5
Cashier, Full Time		1.0	14.0	-2.0		12.0	2.0		14.0	1.0		15.0		14.0
Cashier, Part Time - FTE		-1.0	2.0			2.0	0.5		2.5			2.5		1.5
Lead Parking Maint Tech	-1.0		1.0			1.0			1.0			1.0		1.0
Parking Assistant			0.0			0.0	1.0		1.0			1.0		1.0
Parking Maint Technician	1.0		5.0			5.0	-1.0		4.0			4.0		4.0
Security														
Curbside Supervisor	-0.5		0.5	-0.5		0.0			0.0			0.0		0.0
Curbside Monitor Lead	-0.5		0.0			0.0			0.0			0.0		0.0
Curbside Monitors	-1.0		5.0			5.0			5.0			5.0		5.0
Curbside Monitors, Part Time - FTE	-0.5		3.0			3.0			3.0			3.0		2.5
Landside														
Tower/Custodial			2.0			2.0			2.0			2.0		2.0
Admin Bldg/Custodial			0.5			0.5			0.5			0.5		0.5
ARFF														
Chief/Safety Manager			1.0			1.0			1.0			1.0		1.0
Captains/Safety Supervisor			4.0			4.0			4.0			4.0		4.0
Firefighters/Safety Officer			14.0	-2.0		12.0	2.0		14.0	1.0		15.0		15.0
Operations														
Airport Operations Manager			1.0			1.0			1.0			1.0		0.0
Airport Security Supervisor			1.0			1.0			1.0			1.0		1.0
Assistant Airport Security Supervisor	-1.0		0.0			0.0	1.0		1.0			1.0		1.0
Airport Operations Supervisor			5.0			5.0			5.0			5.0		5.0
Airport Operations Officer			4.0			4.0			4.0			4.0		4.0
Receptionist			1.0			1.0			1.0			1.0		1.0
Vehicles & Equipment														
Airport Maint Lead-Vehicle Maint			2.0			2.0			2.0			2.0		2.0
Inventory Control Specialist			1.0			1.0			1.0			1.0		1.0
Airport Maint Tech-Vehicle Maint			8.0			8.0			8.0			8.0		8.0
Administration														
			3.5			3.5			3.5			3.5		3.5
Total AvPorts Positions	-10.0	0.0	161.0	-5.5	0.0	155.5	13.0	0.0	168.5	5.0	0.0	173.5		161.0
SUMMARY BY SALARIES & BENEFITS:														
	2009 Audited			2010 Audited			2011 Budget			2012 Budget			# of Additions/ Transfers	
AvPorts	Salaries	Benefits	Total	Salaries	Benefits	Total	Salaries	Benefits	Total	Salaries	Benefits	Total		
Airfield	1,006,135	403,077	1,409,212	943,336	447,911	1,391,247	1,081,237	483,256	1,564,493	1,100,734	518,826	1,619,560	1.0	
Terminal	940,091	442,597	1,382,688	1,000,303	419,676	1,419,979	1,120,388	536,443	1,656,831	1,136,811	582,723	1,719,534	2.0	
Loading Bridges	50,122	18,312	68,434	70,517	22,330	92,847	70,323	23,673	93,996	71,441	32,658	104,099	0.0	
Parking	1,347,041	518,369	1,865,410	1,256,512	538,523	1,795,035	1,339,854	613,530	1,953,384	1,388,457	654,147	2,042,604	1.0	
ARFF	900,670	359,084	1,259,754	942,239	390,692	1,332,931	1,006,757	432,658	1,439,415	971,712	454,697	1,426,409	1.0	
Operations	552,795	208,712	761,507	490,485	213,024	703,509	529,512	240,855	770,367	516,265	264,793	781,058	0.0	
Security	241,476	70,675	312,151	196,767	75,099	271,866	186,980	69,334	256,314	182,953	70,039	252,992	0.0	
Vehicles & Equipment	441,489	176,754	618,243	456,628	214,988	671,616	494,418	230,426	724,844	486,687	250,951	737,638	0.0	
Administration	294,316	79,285	373,601	308,508	78,117	386,625	297,249	86,174	383,423	295,853	89,433	385,286	0.0	
Total AvPorts Salaries & Benefits	5,774,135	2,276,865	8,051,000	5,665,295	2,400,360	8,065,655	6,126,718	2,716,349	8,843,067	6,150,913	2,918,267	9,069,180	5.0	

AFCO AIRPORTS Organizational Chart



Albany County Airport Authority 2012 Operating Budget

6) MILLION AIR – FIXED BASE OPERATOR

The Authority contracted with Go Albany, Inc. (d/b/a Million Air) to manage the daily operations of the Fixed Based Operation (FBO). In 2005 The Authority elected to assume the direct management responsibility for the FBO. Million Air's operating agreement commenced on Oct 1, 2005. Million Air's projected operations for 2012 are summarized in the following table.

Albany County Airport Authority FBO Operations Summary For the projected year 2012					
	Commercial Fueling 60	GA & Facilities 61	Admin 69	2012 Total	Adopted 2011
Revenues					
Retail Fuel					
Jet A Fuel Sales	\$ -	\$ 5,210,488	\$ -	\$ 5,210,488	\$ 3,575,955
AvGas Fuel Sales	-	418,003	-	418,003	364,782
Auto & Diesel Fuel Sales	354,309	-	-	354,309	223,302
Retail Fuel Sales	354,309	5,628,492	-	5,982,801	4,164,039
Into-Plane Fees	680,031	-	-	680,031	753,000
Fuel Farm Fees	552,617	-	-	552,617	587,648
Landing Fees	-	293,202	-	293,202	212,235
Parking Fees	-	186,007	-	186,007	101,592
Commercial AvGas	992,200	-	-	992,200	791,969
Deicing	1,390,298	59,260	-	1,449,558	1,296,003
Properties	-	307,297	-	307,297	223,608
FBO Services (Catering, etc)	-	83,565	-	83,565	133,749
Total Revenues	3,969,455	6,557,823	-	10,527,278	8,263,843
Cost of Sales ()					
Fuel Cost - Jet A	-	3,691,530	-	3,691,530	2,295,971
Fuel Volume Discounts	-	267,000	-	267,000	216,703
Fuel Cost - AvGas	-	329,142	-	329,142	273,396
Fuel Cost - Auto & Diesel	271,000	-	-	271,000	178,000
Fuel Cost	271,000	4,287,672	-	4,558,672	2,964,071
Fuel Cost - Avgas Commercial	910,800	-	-	910,800	709,888
Deicing Type I - Sprayed	140,760	-	-	140,760	136,495
Deicing Type IV - Sprayed	51,600	-	-	51,600	54,537
Deicing Type I - Consortium	705,528	-	-	705,528	560,621
Deicing Type IV - Consortium	109,650	-	-	109,650	119,964
Deicing Cost	1,007,538	-	-	1,007,538	871,617
Catering	-	29,200	-	29,200	77,000
Total Cost of Sales	2,189,338	4,316,872	-	6,506,210	4,622,576
Gross Operating Revenue	1,780,117	2,240,951	-	4,021,067	3,641,267
Expenses ()					
Personal Services					
Salaries	510,326	449,801	218,570	1,178,697	1,129,329
Overtime	38,729	30,513	-	69,242	58,217
Total Personal Services	549,055	480,314	218,570	1,247,939	1,187,546
Employee Benefits	199,614	205,874	61,254	466,742	423,154
Utilities & Communications	30,340	99,142	2,300	131,782	125,389
Purchased Services	96,408	126,440	318,893	541,741	511,123
Material & Supplies					
Buildings	2,500	53,046	-	55,546	68,546
Grounds	7,300	600	-	7,900	8,675
Vehicles	191,582	112,584	-	304,166	281,166
Total Material & Supplies	201,382	166,230	-	367,612	358,387
Administration	-	201,250	68,898	270,148	200,747
Non-Capital Equipment	-	-	-	-	-
Total Expenses	1,076,799	1,279,250	669,916	3,025,965	2,806,346
FBO Net Direct Revenue	\$ 703,318	\$ 961,701	\$ (669,916)	\$ 995,103	\$ 834,921
Allocation of Indirect Cost Centers					
ARFF	\$ 47,447	\$ 47,447	\$ -	\$ 94,895	\$ 96,441
Operations	42,893	42,893	-	85,786	84,439
Security	26,869	26,869	-	53,739	49,415
Vehicles & Equipment	67,124	40,274	-	107,398	98,423
AvPorts Administration	52,891	60,256	-	113,146	91,704
FBO Administration	313,156	356,760	(669,916)	-	-
ACAA Administration	292,549	333,283	-	625,832	594,371
Total Allocation	842,929	907,783	(669,916)	1,080,796	1,014,793
Debt Service					
Depreciation - Capital Assets	148,300	86,451	-	234,751	234,751
FBO Net Results	\$ (287,911)	\$ (32,533)	\$ -	\$ (320,444)	\$ (414,624)

Albany County Airport Authority 2012 Operating Budget

Under Million Air (MA) there are two direct cost centers: MA commercial and MA general aviation and one indirect cost center: MA Administration. Included in this section for each cost center there is a brief description with responsibilities, performance measurements, the goals and objectives with activities and the projected results to be achieved for 2011 and 2012, and the summary of expenses by category for each department with the department's employee count. Also included are the expenditures by line item, the schedule of salaries and benefits, and the organizational chart.



MA COMMERCIAL This cost center classification includes the salaries and benefits for the employees who service the commercial airlines, all the expenses incurred by the fuel farm, expenses incurred by the fuel trucks and other vehicles used for the commercial airlines, and the cost incurred from the purchase of fuel, glycol, gas and diesel for resale to the commercial airlines.

Commercial Aviation Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2011 Budget
Number of accidents/incidents	0	1	0	1	0	0
Number of airline delays counted against MA	2	2	5	4	4	0
Into-plane gallons pumped	22,317,200	20,781,139	19,241,600	18,280,810	18,152,060	18,152,060
AvGas fuel sales commercial	N/A	60,513	217,750	220,084	235,784	220,000
Deicing gallons pumped	164,985	199,854	141,626	139,904	245,651	144,110
Workers' compensation cases	0	1	3	3	0	0
Employees who have completed Safety Programs	17	14	13	14	15	14
Quality control audits at the Fuel Farm (less the better)	0	16	22	17	15	14
Completed monthly training programs	12	12	12	12	12	12
Monthly survey of airlines	100%	100%	100%	100%	100%	100%
Overtime/Personnel Services (%)	24.0%	26.0%	14.2%	18.0%	18.2%	7.1%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for MA Commercial

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Promote Albany International Airport as a leader in on-time scheduled departures				
	Provide efficient and timely airline fueling	<ul style="list-style-type: none"> Operate an Equipment Preventative Maintenance Program Offer continuous Airline Training Monitor airline schedules and adjust manpower schedules accordingly 	<ul style="list-style-type: none"> Maintain Airline fuel delays to a minimum Sustain safe and professional aircraft servicing Increase efficiency 	<ul style="list-style-type: none"> Reduce Airline fuel delays to zero Sustain safe and professional aircraft servicing Increase efficiency Decrease overtime 11.1%
Promote a high comfort level to the airline community by providing high-grade fuel quality and service at Albany International Airport				
	Provide exceptional quality control and be responsive to the Airline's needs	<ul style="list-style-type: none"> Provide recurrent Fuel Farm Technician Training Audit policies and procedures on a regular basis Build better relationships with the Airlines through communication and support 	<ul style="list-style-type: none"> Trained Employees Maintain quality Control Audit findings to minimum Safe and professional aircraft servicing with minimum delays 	<ul style="list-style-type: none"> Train Employees Quality Control Audits with zero findings Safe and professional aircraft servicing with zero fuel delays
Promote a safe and efficient environment at Albany International Airport				
	Provide the Airlines with an Incident Free environment	<ul style="list-style-type: none"> Conduct NATA (National Air Transportation Association) Safety 1st training Conduct monthly safety committee meetings Supervisor on duty for all airline operations supporting and auditing fueling and safety procedures 	<ul style="list-style-type: none"> Safe work environment Maintain monthly airline surveys at 100% 	<ul style="list-style-type: none"> Safe work environment Maintain monthly airline surveys at 100%

Summary of Expenses for MA Commercial

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 461,652	\$ 422,228	\$ 453,625	\$ 549,055
Employee Benefits	143,052	162,615	151,067	199,614
Utilities & Communications	27,551	29,005	30,037	30,340
Purchased Services	84,976	90,053	95,811	96,408
Material & Supplies	1,879,405	1,953,387	2,900,904	2,390,720
Office	-	-	-	-
Administration	-	-	-	-
Non-capital Equipment & Facilities	-	-	-	-
Total	\$ 2,596,636	\$ 2,657,288	\$ 3,631,444	\$ 3,266,137
Employee Count	13.0	13.0	11.0	13.8



Albany County Airport Authority 2012 Operating Budget

MA GENERAL AVIATION This cost center classification includes the salaries and benefits for the employees who service the general aviation community, the customer service representatives, all the expenses incurred for the FBO building and hangars such as electric, telephone and general maintenance, the purchases of aviation fuel, diesel, oil, deicing fluid, and catering for the general aviation community, the vehicles used for general aviation aircraft and customers, the credit card processing fees from general aviation sales, and all other related expenses incurred on behalf of the general aviation community.

General Aviation Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
AvGas fuel sales (gallons)	158,999	118,788	81,193	73,430	71,089	71,089
Jet A fuel sales (gallons)	1,058,498	1,056,042	847,733	820,963	895,581	920,581
Number of international flights	634	630	460	587	557	585
General Aviation Aircraft customer transactions	10,386	9,381	7,884	7,678	7,274	7,493
Employees who completed the NATA Safety 1st Program	25	23	24	14	24	24
Employees who completed all Safety Programs	17	14	13	18	18	18
Property Accidents	0	1	2	2	1	0
Quarterly reports from monthly safety meetings	100%	100%	100%	100%	100%	100%
Top 20 customers survey	19	20	31	50	20	20
Overtime/Personnel Services (%)	23.5%	21.7%	10.0%	10.1%	11.8%	6.4%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for General Aviation

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Promote Million Air and the Albany International Airport as the Gateway to the Capital District				
	Increase General Aviation at the Albany International Airport	<ul style="list-style-type: none"> Supply Five Star Service to the general aviation community Provide continuous professional line service training Provide continuous customer service standards training Utilize Million Air CSI informational software programs Network with all Million Air locations 	<ul style="list-style-type: none"> 100% satisfaction to the general aviation public Trained professional employees Increased landing fee revenues 14.2% Increased parking fee revenues 61.0% 	<ul style="list-style-type: none"> 100% satisfaction to the general aviation public Trained professional employees Increase general aviation transactions by 3%
Ensure security to the general aviation public without customer inconvenience				
	Implement the required security programs	<ul style="list-style-type: none"> Monitor the needs of the general aviation public Emphasis on the customer's needs while implementing the required security programs 	<ul style="list-style-type: none"> 100% Secure Aviation Terminal 	<ul style="list-style-type: none"> 100% Secure Aviation Terminal Zero property accidents
Increase market share of international flights				
	Establish Albany International Airport as an international tech stop	<ul style="list-style-type: none"> Partnered with professional flight operation companies who provide international flight plans 	<ul style="list-style-type: none"> Increase interest in the Airport 	<ul style="list-style-type: none"> Increase International flights by 5%

Albany County Airport Authority 2012 Operating Budget

Provide service and facilities to enhance customer usage				
	Provide clean, safe and secure hangar facilities for the corporate and general aviation	<ul style="list-style-type: none"> • Perform weekly and daily inspections of the hangar facilities • Maintain the cleanliness of the hangar facilities • Have hangar facility available to show perspective clients at a moment's notice 	<ul style="list-style-type: none"> • Safe secure hangar facilities • Increased general aviation tenant rentals by 20.4% 	<ul style="list-style-type: none"> • Increase general aviation tenant rentals 14.7% • Safe secure hangar facilities

Summary of Expenses for MA General Aviation

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 351,820	\$ 315,803	\$ 345,392	\$ 480,314
Employee Benefits	149,536	119,256	132,694	205,874
Utilities & Communications	95,942	94,034	98,847	99,142
Purchased Services	106,359	114,711	126,464	126,440
Material & Supplies	3,301,878	3,027,576	4,419,595	4,483,102
Office	1,178	1,450	850	1,500
Administration	149,695	145,750	192,174	199,750
Non-capital Equipment & Facilities	3,499	-	-	-
Total	\$ 4,159,907	\$ 3,818,580	\$ 5,316,016	\$ 5,596,122
 Employee Count	 10.0	 11.0	 11.0	 16.5



Albany County Airport Authority 2012 Operating Budget

MA ADMINISTRATION This cost center classification includes the salaries and benefits for the employees who manage operations for the FBO and train the employees, telephone charges, and costs incurred for public relations, office supplies and administrative expenses.

Million Air's Administrative Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
Million Air's total full time employment equivalents	32	37	35	33	33	37
Total Million Air overtime	19.0%	17.9%	8.3%	10.0%	10.9%	5.6%
Employee turnover annum	15%	34%	20%	27%	11%	10%
Workers' compensation cases	0	1	0	1	0	0
Number of customers gained (prior year comparison)	-1%	-8%	-16%	-3%	-5%	3%
Number of positive customer comments	38	68	67	76	72	70
Overtime/Personnel Services (%)	7%	5.5%	1.8%	1.7%	1.2%	0.0%

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for MA Administration

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Promote Million Air and the Albany International Airport as the Gateway to the Capital District				
	Increase General Aviation services and related based services at the Albany International Airport	<ul style="list-style-type: none"> Target specific general aviation companies to establish a presence at Albany International Airport 	<ul style="list-style-type: none"> Increase availability of services provided to general aviation customers at Albany International Airport Increase general aviation revenues for Albany International Airport 49.8% 	<ul style="list-style-type: none"> Increase availability of services provided to general aviation customers at Albany International Airport Maintain general aviation revenues for Albany International Airport at budget level
Promote awareness to the general aviation industry of Albany International Airport's potential				
	Increase potential growth opportunities both short and long-term for the Albany International Airport	<ul style="list-style-type: none"> Implement new marketing strategies Utilize Million Air's business relationships Network with Million Air chain 	<ul style="list-style-type: none"> New general aviation related businesses located at Albany International Airport Increased landing fees 14.2% Increase parking fees 61.0% Increased General Aviation Tenants 20.4% 	<ul style="list-style-type: none"> New general aviation related businesses located at Albany International Airport Increase new customer transactions 3% Increase hangar and tie down rentals by 14.7%
• Provide proficient and efficient operations to airlines and general aviation customers at Albany International Airport				
	Develop an efficient management and administrative business plan which would yield potential revenue with low expenses to Albany International Airport	<ul style="list-style-type: none"> Monitor and adjust manpower according to operational necessity Review and track expenses on a weekly basis Implement cost control procedures Monitor and adjust operational and administrative procedures as needed 	<ul style="list-style-type: none"> Create efficient general aviation and airline operations Maintain operations within budget guidelines High quality, efficient operations 	<ul style="list-style-type: none"> Reduce total Million Air overtime 4.9% Create efficient general aviation and airline operations Maintain operations within budget guidelines High quality, efficient operations

Summary of Expenses for MA Administration

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$ 458,976	\$ 449,515	\$ 433,923	\$ 218,570
Employee Benefits	110,148	141,283	124,085	61,254
Utilities & Communications	1,035	2,350	1,090	2,300
Purchased Services	309,685	306,359	319,045	318,893
Material & Supplies	-	-	-	-
Office	21,951	33,103	35,420	45,454
Administration	16,530	20,444	16,961	23,444
Non-capital Equipment & Facilities	-	-	-	-
Total	\$ 918,325	\$ 953,054	\$ 930,524	\$ 669,916
Employee Count	10.0	10.0	11.0	4.0



**Albany County Airport Authority
Million Air's 2012 Expenditures by Line Item**

DESCRIPTION	ACCT	MA Cost Centers			2012 Budget MA Totals	2011 Projected MA Totals	
		MA	MA	MA			
		Comm	GA & Fac	Admin			
PERSONNEL SERVICES							
Salaries	1	1000	510,326	449,801	218,570	1,178,697	1,104,423
Overtime (1.5)	1	2010	38,729	30,513	0	69,242	128,517
Subtotal			549,055	480,314	218,570	1,247,939	1,232,940
EMPLOYEE BENEFITS							
Social Security	2	1000	42,003	36,744	16,721	95,468	93,935
Health-Active	2	2000	115,919	131,132	29,042	276,093	234,368
Medical Exams	2	4000			4,000	4,000	1,807
Uniforms & Laundry	2	5000	3,685	5,000	0	8,685	10,499
Uniform Purchases	2	5005	3,114	4,547	2,574	10,235	7,258
NYS Disability Insurance/Life Insu	2	6010	1,176	1,552	401	3,129	2,474
Unemployment Insurance	2	6020	7,063	10,338	2,020	19,421	18,013
Workers Compensation	2	6030	15,758	12,794	2,819	31,371	25,620
Retirement Plans	2	9000	10,896	3,767	3,677	18,340	13,873
Subtotal			199,614	205,874	61,254	466,742	407,846
UTILITIES & COMMUNICATIONS							
Electric	3	1000	25,000	53,000		78,000	78,025
Natural Gas	3	3000	4,000	45,000		49,000	48,535
Water	3	5000	1,300			1,300	1,189
Telephone Charges - Local	3	6010	20		500	520	406
Telephone Charges - Long Distance	3	6011	20		600	620	695
Telephone Parts & Repairs	3	6020			1,200	1,200	0
Cable Television	3	6060		1,142		1,142	1,124
Subtotal			30,340	99,142	2,300	131,782	129,974
PURCHASED SERVICES							
Insurance							
Airport Liability	4	2010			176,893	176,893	177,045
Automotive	4	2020		50		50	32
Environmental Liability	4	2041	27,041			27,041	27,041
Property Insurance	4	2060	33,967	11,190		45,157	45,157
Subtotal			61,008	11,240	176,893	249,141	249,275
Outside Services							
Refuse Removal Services	4	5010		2,200		2,200	2,195
Public Relations	4	6010			42,000	42,000	42,000
Subtotal			0	2,200	42,000	44,200	44,195
Professional Services							
Professional Management	4	9040	34,000	113,000	100,000	247,000	246,537
Testing	4	9050	1,400			1,400	1,314
Subtotal			35,400	113,000	100,000	248,400	247,851
Total Purchased Services			96,408	126,440	318,893	541,741	541,321
MATERIALS AND SUPPLIES							
FBO							
Fuel Cost - Jet	5	1101		3,691,530		3,691,530	3,648,896
Fuel Discounts - Jet A	5	1102		267,000		267,000	267,053
Fuel Cost - Avgas	5	1103		329,142		329,142	337,161
Fuel Cost - Auto	5	1105	54,000			54,000	53,729
Fuel Cost Diesel	5	1107	217,000			217,000	216,881
Fuel Cost - Avgas Commercial	5	1108	910,800			910,800	978,601
Deicing Type I - Sprayed	5	1109	140,760			140,760	260,460
Deicing Type IV - Sprayed	5	1110	51,600			51,600	63,012
Deicing Type I - Consortium	5	1111	705,528			705,528	916,692
Deicing Type IV - Consortium	5	1112	109,650			109,650	213,094
Catering	5	1120		26,000		26,000	26,471
Oil	5	1125		1,200		1,200	1,157
TKS (Deicing fluid)	5	1126		1,000		1,000	1,000
Charts, Pilot Supplies	5	1130		1,000		1,000	715
Subtotal			2,189,338	4,316,872	0	6,506,210	6,984,920

**Albany County Airport Authority
Million Air's 2012 Expenditures by Line Item**

DESCRIPTION	ACCT	MA Cost Centers			2012 Budget	2011 Projected	
		MA	MA	MA	MA	MA	
		Comm	GA & Fac	Admin	Totals	Totals	
BUILDINGS							
Alarm and PA Systems	5	2010		2,399	2,399	4,795	
Electrical Repairs & Supplies	5	2031	500	4,000	4,500	1,675	
Elevator Repairs & Supplies	5	2032		2,603	2,603	2,261	
HVAC	5	2033	500	13,000	13,500	1,209	
Roof	5	2034	500	1,000	1,500	1,216	
Plumbing Repairs & Supplies	5	2035	500	2,000	2,500	2,365	
Automatic Door Repairs & Supplies	5	2036		3,000	3,000	3,000	
Pest Control	5	2037		744	744	744	
Building Maintenance	5	2060	500	15,000	15,500	9,895	
Janitorial Supplies	5	2062		4,000	4,000	3,030	
Window Washing	5	2063		4,800	4,800	2,400	
Sign Expense	5	2080		500	500	0	
Subtotal			2,500	53,046	0	55,546	32,590
GROUNDS							
Landscaping	5	3010		500	500	129	
Sign Expense	5	3040		100	100	0	
Hazardous Waste Management	5	3070	2,800		2,800	4,575	
Liquid Waste Disposal	5	3078	4,500		4,500	640	
Subtotal			7,300	600	0	7,900	5,344
VEHICLES AND EQUIPMENT							
Gasoline	5	4010	3,000	3,000	6,000	5,763	
Diesel Fuel	5	4011	39,000	40,000	79,000	78,121	
Oil/Grease	5	4012	3,000	1,000	4,000	4,825	
Vehicle/Equipment Tires	5	4013	10,000	5,000	15,000	3,158	
Vehicle Repair and Maintenance	5	4021	1,000	1,000	2,000	606	
Veh Communication Equip. Repair	5	4022	1,000		1,000	363	
General Equip. Repair/Maintenance	5	4030	12,500	10,000	22,500	24,903	
Quality Control Testing Equipment	5	4031	2,750		2,750	2,653	
Heavy Equipment Maintenance	5	4040	30,000	15,000	45,000	49,603	
Vehicle Shop Tools and Supplies	5	4070	1,000	1,500	2,500	3,234	
Fuel Truck Rental	5	4075	88,332	36,084	124,416	124,416	
Subtotal			191,582	112,584	0	304,166	297,645
Total Materials and Supplies			2,390,720	4,483,102	0	6,873,822	7,320,499
OFFICE							
Office Equipment Rental	5	5010		1,000	1,419	2,268	
Office Equipment Service Agreement	5	5012			346	346	
Office Equipment Repairs	5	5013			100	240	
Computer System Supplies	5	5014			4,400	507	
Hardware/Software Maint Agreement	5	5015			8,390	8,390	
Computer Equipment	5	5016			7,450	1,400	
Office Furniture and Fixtures	5	5020		500	1,000	1,000	
Printed Forms/Letterhead	5	5030			1,500	757	
Printing Outside Services	5	5032			150	295	
Express Mail	5	5041			200	0	
Office Supplies	5	5060			5,000	5,549	
Payroll Services	5	5070			15,500	15,518	
Subtotal			0	1,500	45,454	46,954	36,270

**Albany County Airport Authority
Million Air's 2012 Expenditures by Line Item**

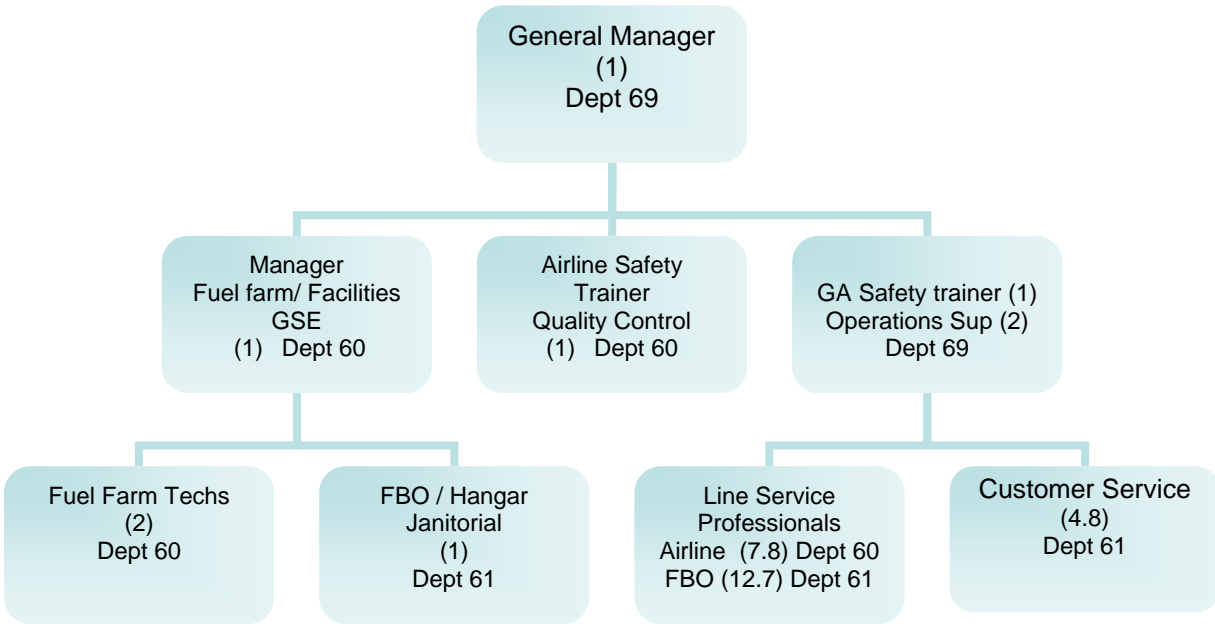
DESCRIPTION	ACCT	MA Cost Centers			2012 Budget MA Totals	2011 Projected MA Totals	
		MA	MA	MA			
		Comm	GA & Fac	Admin			
ADMINISTRATIVE							
Dues and Subscriptions	6	6000		11,500	4,000	15,500	14,780
AvPorts/MA Training & Travel	6	6010		3,750	17,444	21,194	12,368
Functions/Refreshments	6	6013		1,000	1,000	2,000	1,000
Incentives	6	6015		35,500		35,500	38,123
Economic Development	6	6031		5,000	1,000	6,000	143
Credit Card Service Charges	6	6060		143,000		143,000	142,720
Subtotal			0	199,750	23,444	223,194	209,134
TOTAL OPERATIONS				3,266,137	5,596,122	669,916	9,532,175
Non-Capital Equipment	8	3000				0	0
Total Expenses				3,266,137	5,596,122	669,916	9,532,175

Albany County Airport Authority
Albany International Airport
2012 Budget
SCHEDULE OF SALARIES AND BENEFITS FOR MILLION AIR

Department	2009 Audited OF FTE POSITIONS			2010 Budget OF FTE POSITIONS			2011 Budget OF FTE POSITIONS			2012 Budget OF FTE POSITIONS			FTE Count As of Sept 2011
	Add	Transfer	Count	Add	Transfer	Count	Add	Transfer	Count	Add	Transfer	Count	
	Commercial												
Fuel Farm Technician			2.0			2.0			2.0			2.0	2.0
Line Service Technician	1.0		9.0		2.0	11.0			11.0		-1.2	9.8	9.0
Fuel Farm /Facility Manager			0.0			0.0			0.0		1.0	1.0	0.0
Airline Superviso/QC			0.0			0.0			0.0		1.0	1.0	0.0
General Aviation													
Line Service Technician	-1.0		13.0	-2.0	-2.0	9.0	1.0		10.0		0.7	10.7	10.0
Facilities Maintenance			1.0			1.0			1.0			1.0	1.0
Customer Service Representative			0.0			0.0			0.0		4.8	4.8	0.0
Administration													
General Manager			1.0			1.0			1.0			1.0	1.0
Operations Manager			1.0			1.0			1.0		-1.0	0.0	1.0
HR/Admin			0.0			0.0			0.0			0.0	1.0
Training Supervisor			1.0			1.0			1.0		-1.0	0.0	1.0
LSM-GA Trainer			0.0			0.0			0.0	1.0		1.0	0.0
Operations Supervisor/AM			0.0			0.0			0.0		1.0	1.0	0.0
Operations Supervisor/PM			0.0			0.0			0.0		1.0	1.0	0.0
Operations Supervisor			3.0	-1.0		2.0			2.0		-2.0	0.0	2.0
Customer Service Representative			4.0	1.0		5.0			5.0		-5.0	0.0	5.0
Total Million Air	-2.0	0.0	35.0	-2.0	0.0	33.0	1.0	0.0	34.0	1.0	-0.7	34.3	33.0

	2009 Audited			2010 Audited			2011 Budget			2012 Budget			# of Additions/ Transfers
	Salaries	Benefits	Total	Salaries	Benefits	Total	Salaries	Benefits	Total	Salaries	Benefits	Total	
Commercial	429,259	124,041	553,300	461,652	143,052	604,704	422,228	162,615	584,843	549,055	199,614	748,669	0.8
General Aviation	370,854	134,034	504,888	351,820	149,536	501,356	315,803	119,256	435,059	480,314	205,874	686,188	5.5
Administration	472,438	112,202	584,640	458,976	110,148	569,124	449,515	141,283	590,798	218,570	61,254	279,824	-6.0
Total MILLION AIR Salaries & Benefits	1,272,551	370,277	1,642,828	1,272,448	402,736	1,675,184	1,187,546	423,154	1,610,700	1,247,939	466,742	1,714,681	0.3

MILLION AIR Organizational Chart



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7) ALBANY COUNTY AIRPORT AUTHORITY (ACAA) -ADMINISTRATION

The ACAA administration cost center is used to account for the salaries and benefits for the Airport Authority's administration and financial staff. Also included in this category are insurance, professional services and all office and administration expenses needed for the Authority.

ACAA Performance Measurements						
	2007 Final	2008 Final	2009 Final	2010 Final	2011 Projected	2012 Budget
ACAA's total full time employment equivalents	38.5	38.5	28.5	23.5	23	23.5
Community meetings	35	7	12	16	65	12
Aviation conferences/meetings	15	18	8	19	12	10
Open Accounts Receivable/Total Operating Revenues	4.0%	4.7%	2.2%	4.0%	4.0%	2.2%
Open Accounts Payable/Total Operating Expenses	3.7%	1.5%	2.1%	2.6%	2.6%	1.5%
SPDES Permit	yes	yes	yes	yes	yes	yes
FAA: Part 139 Operation Compliance	yes	yes	yes	yes	yes	yes
Part 77 Airspace Compliance	yes	yes	yes	yes	yes	yes
Part 150 Noise Program	yes	yes	yes	yes	yes	yes
Part 121 Air Cargo Carriers	yes	yes	yes	yes	yes	yes
Update maps & charts of Airport	yes	yes	yes	yes	yes	yes
Landside building rent increase from previous year	5.3%	12.6%	-8.2%	-6.1%	0.6%	1.4%
T Hangar rent increase/decrease from previous year	30.0%	29.4%	14.8%	-2.9%	-5.0%	-4.2%
Tie Down rent increase/decrease from previous year	15.3%	-18.3%	10.4%	-23.4%	-15.2%	-9.7%
Landside land rent increase from previous year	66.8%	58.5%	28.7%	-30.1%	6.7%	-1.2%
DBE Participation for construction/engineer contractors	9.0%	11.0%	11.0%	10.0%	10.0%	10.0%
Minority Representation in the Workforce-Concessions						
Creative Host Services (no longer a tenant as of 2009)	18%	19%	21%	-	-	-
Coffee Beanery (no longer a tenant as of 2009)	46%	38%	-	-	-	-
HMS Host	N/A	N/A	18%	17%	20%	20%
McDonalds	65%	52%	49%	49%	53%	52%
Villa Fresh Italian Kitchen/Green Leafs	53%	38%	39%	32%	34%	32%
Paradies	23%	22%	27%	30%	28%	28%
Dunkin Donuts (new tenant as of 2010)	-	-	25%	28%	31%	31%
Ambassador Program-hours volunteered	13,931	13,303	14,552	16,782	30,600	30,000
Ambassador assistance - landside	2,409	5,928	14,720	20,305	18,515	19,000
Ambassador assistance - airside	18,845	24,573	24,601	25,238	22,867	23,000
Concession revenue increase from previous year (new measurement 2010)	-	-	-	6.1%	0.8%	3.2%
Community tours (new measurement 2010)	-	-	-	53	60	60
Foreign Currency Transactions	2,902	2,695	2,117	2,088	2,320	2,200
Business Center Visitors	3,825	2,996	2,212	1,165	1,284	1,200

Projected 2011 Strategic Plan Results and 2012 Strategic Goals for ACAA – Administration

Goals	Objectives	Activities	2011 Projected Results to be Achieved	2012 Budgeted Results to be Achieved
Ensure the continued growth, development and viability of the Albany International Airport including all financial, legal, planning and engineering requirements and public awareness, economic development and concession and customer service enhancements, plus provide daily oversight of the Airport Management and FBO management contracts				
	<p>Executive Establish all policies for operating and maintaining the Airport Preserve and enhance good working relationships with the public, affected communities, regulatory agencies and airlines Attract additional and expanded air service options Enhance financial position through economic development opportunities</p>	<ul style="list-style-type: none"> • Review and evaluate current policies and procedures • Attend meetings with community groups from the public and private sectors • Participate in aviation related conferences • Meet with airlines and FAA to promote new and enhanced services • Direct daily activities of the Airport • Expand infrastructure and net worth of Airport 	<ul style="list-style-type: none"> • Improve operating efficiencies and maintain overall customer satisfaction • Increase public awareness of Airport’s mission and operations • Growth in enplanements, service and destinations from the commercial airlines • Growth in private and corporate general aviation and storage and maintenance operations for private aircraft • Increase net worth of Airport 0.8% 	<ul style="list-style-type: none"> • Improve operating efficiencies and maintain overall customer satisfaction • Increase public awareness of Airport’s mission and operations • Growth in enplanements, service and destinations from the commercial airlines • Growth in private and corporate general aviation and storage and maintenance operations for private aircraft • Increase net worth of Airport 1.1%
	<p>Financial Maximize all sources of revenue and maintain competitive rates and charges while maintaining daily control of all purchasing and expenditure functions</p>	<ul style="list-style-type: none"> • Procure all goods and services at the lowest price possible taking advantage of state contracts where applicable • Properly record and vigorously collect all revenues • Monitor the fuel market purchase of Jet A and AvGas for FBO operation at the lowest possible price • Ensure all employees and departments understand the Authority’s financial objectives 	<ul style="list-style-type: none"> • Maintain expenses at budget levels • Maintain revenue collections • Monitor prices paid for fuel increasing Authority’s profit Margin • Increase staff awareness of Authority financial objectives 	<ul style="list-style-type: none"> • Maintain expenses at budget levels • Increase revenue collections • Monitor prices paid for fuel increasing Authority’s profit margin • Increase staff awareness of Authority financial objectives
	<p>Legal To ensure compliance with all applicable laws, rules and regulations</p>	<ul style="list-style-type: none"> • Promote continuing professional education to remain current with applicable laws, rules and regulations 	<ul style="list-style-type: none"> • Legal compliance with all applicable laws, rules and regulations • Minimize lawsuits 	<ul style="list-style-type: none"> • Legal compliance with all applicable laws, rules and regulations • Minimize lawsuits

Albany County Airport Authority 2012 Operating Budget

<p>Planning and Engineering Preserve and enhance aeronautical safety, capacity and environmental quality through implementation of the current Capital Improvement Plan to assure optimal use of Airport infrastructure in compliance with Federal Aviation Regulations, Codes and related statutes</p>	<ul style="list-style-type: none"> • Provide project management oversight for new and ongoing design and construction projects as approved by funding and regulatory agencies and Airport Authority Board in the Capital Improvement Program • Provide management oversight for regulatory compliance activities including but not limited to NEPA/ SEQR/ SPDES/ Hazardous Material/Petroleum Bulk Storage/Fire Prevention and Building Code and SWPP storm-water management permits to support project specific and Airport-wide compliance 	<ul style="list-style-type: none"> • Administer five-year Airport Improvement Program/Capital Improvement Plan design and construction in conformance with Federal and State guidance • Project closeout certification reports for completed AIP/CIP projects • See Capital History Section 9 for more information on capital projects • Updated Airport Layout Plan, Airport Property Map, Airport OC-10 obstruction chart, and geographic information system • Monitor compliances with 2011 modified Airport-wide SPDES Permit to reflect new airfield and glycol threshold limits • Renewed Federal Aviation regulation Part 139 Certification Renewal 	<ul style="list-style-type: none"> • Administer five-year Airport Improvement Program/Capital Improvement Plan design and construction in conformance with Federal and State guidance • Project closeout certification reports for completed AIP/CIP projects • See Capital History Section 9 for more information on capital projects • Updated Airport Layout Plan, Airport Property Map, Airport OC-10 obstruction chart, and geographic information system • Monitor compliances with 2012 modified Airport-wide SPDES Permit to reflect new airfield and glycol threshold limits • Renewed Federal Aviation regulation Part 139 Certification Renewal
<p>Public Affairs Maintain strong relationships with local media, national media and trade magazines; monitor all Airport programs, services and concessions that relate to the public; facilitate communications between Airport and the public and media; and act as spokesperson for the Airport</p>	<ul style="list-style-type: none"> • Respond to media inquiries in a timely manner • Review media policy and media guide • Develop media strategy for Airport events and programs • Meet with advertising companies and potential clients to promote new business • Maintain contact and relationship with airline station manager to further airlines' mission and improve customer service • Maintain Airport website 	<ul style="list-style-type: none"> • Inform public • Improve customer service experience through media and airport program such as Fearful Fliers Program • Update Airport media guide • Maintain high level of customer service • Advance economic development of Airport • Increased terminal advertising revenue • Increase Airport-related services on website 	<ul style="list-style-type: none"> • Inform public of Airport program, initiatives and service changes • Maintain strong local and national media presence • Improve results of terminal advertising program • Maintain high level of customer service
<p>Economic Development Develop plans and identify opportunities to maintain and grow Airport facilities and services to meet current and future air traffic and user demands</p>	<ul style="list-style-type: none"> • Conduct outreach locally, nationally and internationally to identify and then pursue projects for new development • Develop & lease existing & new properties to provide competitive rates sufficient to recover costs and provide a reasonable financial return 	<ul style="list-style-type: none"> • Generate new interest of companies in a location at the Airport • Increase tenants 6.7% at the Airport • Increase tenant revenue at the Airport 	<ul style="list-style-type: none"> • Generate new interest of companies in a location at the Airport • Increase tenants at the Airport • Increase tenant revenue at the Airport
<p>Concessions and Customer Service Develop plans and identify opportunities for growth of Airport facilities and services to meet future air traffic and user demands</p>	<ul style="list-style-type: none"> • Concessions <ul style="list-style-type: none"> ❖ Worked with food and beverage concessionaires to improve the appearance of Airport space and food quality 	<ul style="list-style-type: none"> • Maximize revenues while maintaining close-to-street pricing; food and beverage 	<ul style="list-style-type: none"> • Select new concessionaire as a result of RFP • Maximize revenues while maintaining close-to-street pricing

Albany County Airport Authority 2012 Operating Budget

		<ul style="list-style-type: none"> • Customer Service <ul style="list-style-type: none"> ❖ Update ambassador handbook and tour guide handbook ❖ Organize, train, and encourage Ambassadors to be more efficient in operation • Marketing <ul style="list-style-type: none"> ❖ Promote foreign currency exchange ❖ Promote Airport concessions on Airport website ❖ Promote parking on Airport website 	<ul style="list-style-type: none"> • Ambassadors are more trained, organized and efficient • Increase volunteer hours 82.3% • Increase foreign currency transactions 11.1% • Maintain food and beverage revenues • Rental cars increase 2.6% 	<ul style="list-style-type: none"> • Trained Ambassadors for customer service at the Business Center • Ambassadors are more trained, organized and efficient • Increase awareness of and maximize revenue from foreign currency exchange • Increase revenue from advertising on Wi-Fi • Increase revenues from concessions • Increase revenues from parking
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Summary of Expenses for ACAA

	2010 <u>Actual</u>	2011 <u>Budget</u>	2011 <u>Projected</u>	2012 <u>Budget</u>
Personal Services	\$1,736,854	\$1,661,224	\$1,637,532	\$1,662,623
Employee Benefits	1,055,273	1,065,541	1,151,509	1,159,679
Utilities & Communications	146,259	151,089	134,391	154,873
Purchased Services	757,030	895,076	732,499	868,006
Material & Supplies	95,464	31,186	56,284	26,161
Office	148,140	142,718	146,258	137,474
Administration	120,388	132,006	116,005	109,486
Non-capital Equipment & Facilities	88,378	22,600	-	-
Total	\$4,147,786	\$4,101,440	\$3,974,478	\$4,118,302
Employee Count	23.5	23.5	23.5	23.5



Albany County Airport Authority 2012 Expenditures by Line Item

DESCRIPTION	ACCT	2012 Budget ACAA Admin	2011 Projected ACAA Totals
PERSONNEL SERVICES			
Salaries	1	1000	1,660,623
Temporary Help	1	3000	0
Interns & Apprentices	1	4000	2,000
Subtotal			1,662,623
EMPLOYEE BENEFITS			
Social Security	2	1000	122,007
Health-Active	2	2000	407,888
Health-Retirees	2	2100	30,655
OPEB	2	2105	252,454
Health-Dental	2	2200	28,304
Health-Vision	2	2300	7,079
Health-Aflac	2	3000	8,640
Capital EAP Program	2	4010	1,031
Smoking Cessation Class	2	4015	350
NYS Disability Insurance/Life Insur	2	6010	1,501
Unemployment Insurance	2	6020	1,947
Workers Compensation	2	6030	9,910
Retirement Plans	2	9000	287,913
Subtotal			1,159,679
UTILITIES & COMMUNICATIONS			
Electric	3	1000	60,000
Natural Gas	3	3000	24,000
Telephone Charges - Local	3	6010	6,000
Telephone Charges - Long Distance	3	6011	1,300
Telephones-Monthly Service	3	6015	15,000
Telephones-Monthly Usage	3	6016	5,000
Telephone Parts & Repairs	3	6020	26,200
Internet Access	3	6032	17,184
Cable Television	3	6060	189
Subtotal			154,873
PURCHASED SERVICES			
Accounting and Auditing			
Financial	4	1010	50,000
Rates and Charges	4	1020	5,000
Subtotal			55,000
Insurance			
Airport Liability	4	2010	327,455
Environmental Liability	4	2041	28,588
Property Insurance	4	2060	1,513
Crime	4	2065	2,020
Public Officials Liability	4	2070	22,987
Fiduciary Liability	4	2090	1,218
Agent Fee	4	2093	30,000
Subtotal			413,781

Albany County Airport Authority 2012 Expenditures by Line Item

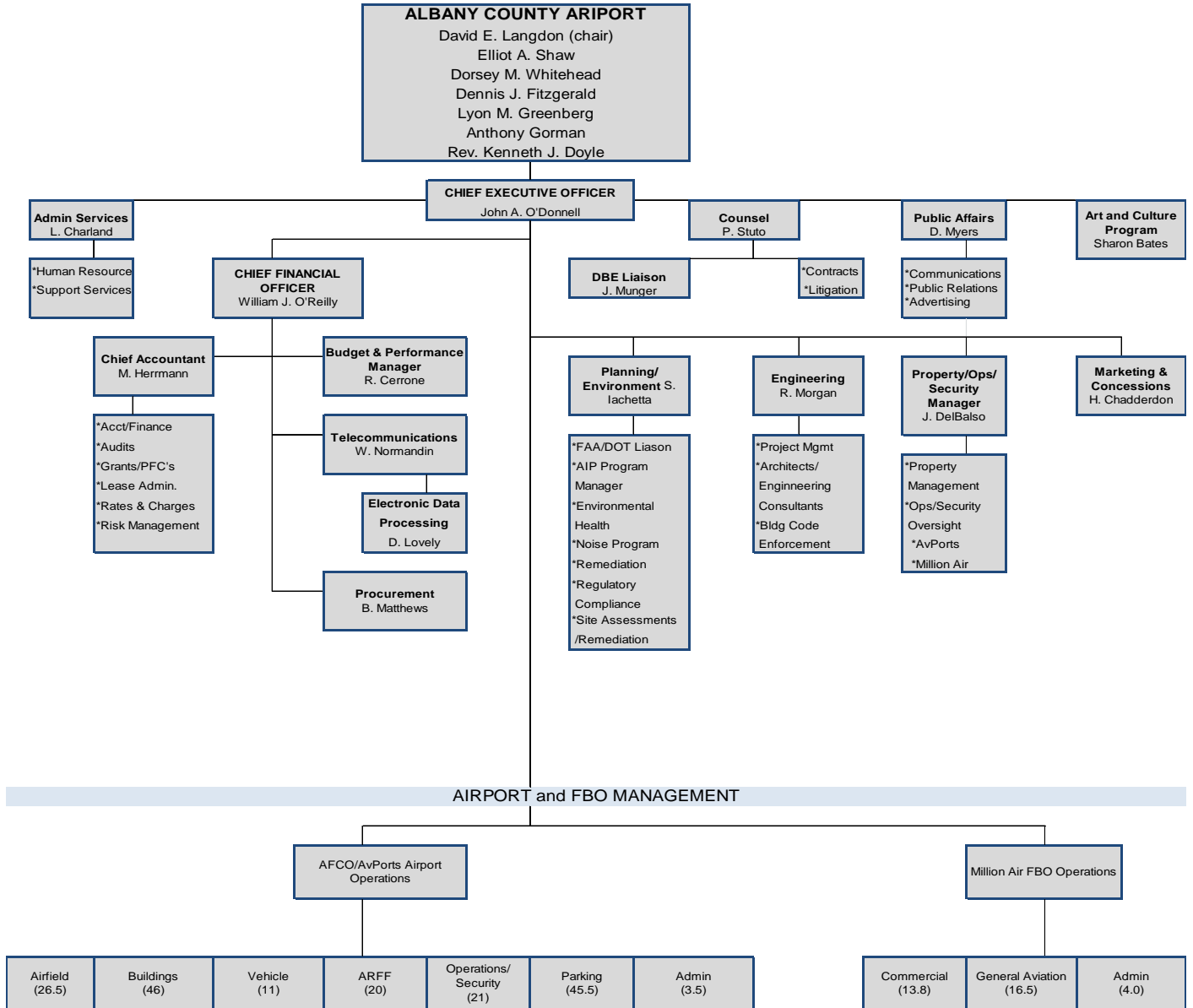
DESCRIPTION	ACCT	2012 Budget ACAA Admin	2011 Projected ACAA Totals
Outside Services			
Legal	4	3000	50,000
Janitorial Services	4	5000	13,056
Public Relations	4	6010	124,450
Advertising	4	6015	117,220
Special Studies	4	7000	75,000
Subtotal			379,726
Professional Services			
Architectural	4	9010	2,000
Consultant	4	9015	0
Engineering Services	4	9020	2,500
Code Enforcement	4	9060	15,000
Subtotal			19,500
Total Purchased Services			868,006
MATERIALS AND SUPPLIES			
BUILDINGS			
Alarm and PA Systems	5	2010	804
Electrical Repairs & Supplies	5	2031	2,500
Elevator Repairs & Supplies	5	2032	2,603
HVAC	5	2033	2,500
Plumbing Repairs & Supplies	5	2035	500
Pest Control	5	2037	504
Storage Space Rental	5	2059	11,500
Building Maintenance	5	2060	3,000
Window Washing	5	2063	2,150
Subtotal			26,061
GROUNDS			
Landscaping	5	3010	100
Subtotal			100
Total Materials and Supplies			26,161
OFFICE			
Office Equipment Rental	5	5010	17,000
Copy Machine Use	5	5011	3,000
Office Equipment Service Agreement	5	5012	900
Office Equipment Repairs	5	5013	500
Computer System Supplies	5	5014	25,000
Hardware/Software Maint Agreement	5	5015	32,674
Computer Equipment	5	5016	7,400
Office Furniture and Fixtures	5	5020	5,000
Printed Forms/Letterhead	5	5030	1,500
Printing Outside Services	5	5032	13,000
Postage	5	5040	9,000
Express Mail	5	5041	2,000
Reference Materials	5	5050	2,000
Office Supplies	5	5060	14,000
Payroll Services	5	5070	4,500
Subtotal			137,474

Albany County Airport Authority 2012 Expenditures by Line Item

DESCRIPTION	ACCT	2012 Budget ACAA Admin	2011 Projected ACAA Totals
ADMINISTRATIVE			
Dues and Subscriptions	6 6000	17,000	17,365
Airport Membership (ACI)	6 6001	12,391	12,391
AAAE	6 6002	150	100
GFOA	6 6003	500	278
NYS Bar Association	6 6005	425	443
NY Airport Managers Association	6 6006	5,000	5,000
Local Chambers of Commerce	6 6007	3,120	2,804
Center for Economic Growth	6 6008	2,500	2,500
Authority Travel and Education	6 6011	500	0
Mgmt. Travel and Education	6 6012	15,000	27,812
Functions/Refreshments	6 6013	11,000	10,482
Outside Functions	6 6014	1,500	1,435
Tuition Reimbursement	6 6020	4,000	0
Advertising/Public Meetings	6 6030	14,000	14,012
Economic Development	6 6031	1,000	0
Credit Card Service Charges	6 6060	9,200	9,185
County Indirect	6 6095	12,200	12,200
Subtotal		109,486	116,005
TOTAL OPERATIONS		4,118,302	3,974,478
Non-Capital Equipment	8 3000	0	0
Total Expenses		4,118,302	3,974,478

Albany County Airport Authority Albany International Airport													
SCHEDULE OF SALARIES AND BENEFITS FOR AUTHORITY													
Department	2009 Audited OF FTE POSITIONS			2010 Audited OF FTE POSITIONS			2011 Budget OF FTE POSITIONS			2012 Budget OF FTE POSITIONS			FTE Count As of Sept 2011
	Add	Transfer	2009 Count	Add	Transfer	2010 Count	Add	Transfer	2011 Count	Add	Transfer	2011 Count	
Administration	-5.5		28.5	-5.0		23.5	-4.0		23.5			23.5	23.0
Total Authority Positions	-5.5	0.0	28.5	-5.0	0.0	23.5	-4.0	0.0	23.5	0.0	0.0	23.5	23.0
Department	2009 Audited			2010 Audited			2011 Budget			2012 Budget			# of Additions/ Transfers
	Salaries	Benefits	Total	Salaries	Benefits	Total	Salaries	Benefits	Total	Salaries	Benefits	Total	
Administration	1,370,225	972,618	2,342,843	1,736,854	1,055,943	2,792,797	1,661,224	1,065,541	2,726,765	1,662,623	1,159,679	2,822,302	0.0
Total AUTHORITY Salaries & Benefits	1,370,225	972,618	2,342,843	1,736,854	1,055,943	2,792,797	1,661,224	1,065,541	2,726,765	1,662,623	1,159,679	2,822,302	0.0

**ALBANY INTERNATIONAL AIRPORT
ORGANIZATIONAL CHART
As of January 2012**



8) INDEBTEDNESS

DEBT POLICY

The actual amount of debt the Authority may have outstanding at any one time is limited by the following:

- The Authority's legal debt limit (\$285 million).
- The Authority's Master Bond Resolution which permits new borrowings only if the Authority's net revenues equal 125% of Maximum Annual Debt Service on all debt outstanding and the proposed debt to be issued.
- The maintenance of investment grade debt ratings from major debt rating agencies. These agencies generally suggest that the total debt outstanding should be limited to \$100 per enplaned passenger.
- The willingness of investors in the bond market to purchase the Authority's indebtedness.
- Any negotiated bond sales are subject to the approval of the Comptroller of the State of New York and the Comptroller of the County of Albany.

The Authority also adopted a Derivatives Policy and a Variable Rate Debt Policy as summarized below.

Derivatives Policy

The Authority adopted a Derivatives Policy which allows for the use of Derivative Financial products for capital financing. The Derivatives Policy prohibits the use of Derivative Financial products for either investment or speculation. The Derivatives Policy recognizes derivatives as non-traditional financial products, including but not limited to, floating to fixed rate swaps, swaptions, caps, floors, collars and municipal warrants. The Derivatives Policy requires:

- that transaction entered into under the policy must be for a market transaction for which competing good faith quotations may be obtained at the discretion of the Authority and with the advice and recommendation of the Authority's swap advisor, and other financial professionals;
- that transactions should produce material economic benefit believed to not otherwise be attainable under the current existing market conditions, or existing conventional debt structures, and improve the flexibility of debt management strategies;
- employ a structure that will attempt to minimize any additional floating rate basis risk, tax law risk or credit risk to the Authority and justify the acceptance of these risks for a particular transaction, based on the additional benefits to the Authority; and
- limits the total amount of derivative financial product transactions so as not to exceed thirty-three percent (33%) of the total authorized debt limit of the Authority (currently \$285 million).

Variable Rate Debt Policy

The Authority adopted a Variable Rate Debt Policy which allows for the use of variable rate debt within prescribed limitations. The Variable Rate Debt Policy recognizes permanent and interim uses of variable rate debt. Interim use of variable rate debt may occur during the construction phase of a project for which the Authority intends to obtain permanent financing at the conclusion of the construction phase. The Variable Rate Debt Policy provides that:

- "Permanent Variable Rate Debt Exposure" includes variable rate debt which the Authority does not intend to be refinanced by a long-term fixed rate debt;

Albany County Airport Authority 2012 Operating Budget

- “Net Permanent Variable Rate Debt Exposure” exposure is permanent variable rate debt that is not offset by the cash, cash equivalent and short-term investment assets of the Authority;
- Permanent variable rate debt excludes, with some exceptions, variable debt that has been synthetically changed to fixed rate debt by the use of a financial derivative hedge product with a fixed-payer interest rate swap;
- Net permanent variable rate debt, excluding synthetic fixed rate transactions, should not generally exceed twenty percent (20%) of the Authority’s outstanding indebtedness.

The Authority’s policy is to manage its current and future debt service requirements to be in compliance with all bond covenants, while prudently meeting the capital needs of the Airport and to continue the pursuit of higher underlying ratings from the rating agencies.

DEBT LIMIT

The Authority’s debt limit was increased from \$175 million to \$285 million during 2004 by State legislation enacted (Chapter 500), amending the Albany County Airport Authority Act, Title 32 of Article 8, of the New York State Public Authorities Law. The Authority has historically only issued debt to fund major capital improvement projects in excess of \$50,000

Debt Service per Enplaned Passenger

	Audited 2010	Budget 2011	Projected 2011	Budget 2012
Debt Outstanding (par amount)	\$136,605,887	\$128,975,000	\$128,975,000	\$122,600,245
Enplaned Passengers	1,264,381	1,257,420	1,230,558	1,243,473
Debt Service per Enplaned Passenger	\$108	\$103	\$105	\$99

MASTER BOND RESOLUTION

The Authority in 1995, as amended in 1997, established procedures for selection of underwriters for the sale of the Authority’s bonds and for certain other matters. These procedures allow for public competitive sale, public negotiated sale or private negotiated sale of debt based upon a determination of the Chief Financial Officer and the recommendation of the Authority Chair.

In 1997 the Authority adopted a Master Bond Resolution which authorizes the issuance of Airport Revenue Bonds; prescribing the limitations on and the conditions of issuance and the form of any bonds to be issued. Two key provisions provide for an additional bonds test before the Authority issues any new debt and a covenant to maintain 125% debt service coverage of net revenues, as defined.

DEBT OUTSTANDING

At the beginning of 2012, it is anticipated there will be \$128,975,000 of debt outstanding issued directly by the Authority, excluding the debt issued by Albany County. Principal payments of \$7,810,000 are due and payable during 2012. The chart below exhibits for each issue the original issue amounts, the debt to be outstanding as of December 31, 2011, the principal payments due in 2012, the interest due in 2012, the amortization of bond related receipts and expenditures that were deferred into interest costs in 2012 and the amount in debt service reserve funds.

Albany County Airport Authority 2012 Operating Budget

Series	Original Issue Amount	Outstanding 12-31-11	Principal Payments Due in 2012	Interest Due in 2012 net of EFC Interest Subsidy	2011 Amortization of Items deferred into Interest Cost**	Total Payments Due in 2012	Available Debt Service Reserve Funds
1998 B&C Airport Revenue Bonds	\$ 30,695,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1999 EFC Revenue Bonds	7,895,303	3,530,000	385,000	34,781	1,974	421,755	277,389
2000 A EFC Revenue Bonds	2,374,936	-	-	-	-	-	-
2000 B Airport Revenue Bonds	14,500,000	-	-	-	-	-	-
2003 Airport Revenue Bonds	8,885,000	4,855,000	570,000	174,963	21,121	766,084	514,100
2004 EFC Revenue Bonds	388,316	105,000	35,000	2,138	725	37,863	38,831
2006 A&B Airport Revenue Bonds	14,230,000	11,820,000	550,000	552,138	(7,804)	1,094,334	1,128,600
2006 C Airport Revenue Bonds	6,330,000	5,800,000	145,000	256,063	2,569	403,632	404,263
2008 A Airport Refunding Bonds*	83,200,000	-	-	-	-	-	-
2010 A&B Airport Refunding Bonds*	109,855,000	102,865,000	6,125,000	4,429,719	201,412	10,756,131	9,512,253
	\$ 278,353,555	\$ 128,975,000	\$ 7,810,000	\$ 5,449,802	\$ 219,997	\$ 13,479,799	\$ 11,875,436

* Before applying available PFC funds (see page 8-17)

**Net of EFC interest subsidy.

***Items deferred into interest costs include bond issue costs and bond premiums and discounts

DEBT ISSUED BY THE COUNTY:

The following are County of Albany General Obligation (GO) Bonds, which the Authority is obligated to reimburse the County for various Airport projects financed by the County before the Authority was created. These payments are not included in the Authority's debt limit.

1993 Drainage System:

Principal paid annually on October 1, in payments ranging from \$273,731 in 2012 to \$81,180 in 2014 with interest at 5.0% due semi-annually on April 1 and October 1; less amortization of discount, bond issue costs and accretion of capital appreciation.

2012	5.00%	\$ 271,422	\$ 13,571	\$ 284,993
2013	-	93,074	192,088	285,162
2014	-	81,180	181,665	262,845
Debt outstanding		<u>\$ 445,676</u>	<u>\$ 387,324</u>	<u>\$ 833,000</u>

2002 Refunding:

Principal paid annually on June 1, in payments ranging from \$670,000 in 2012 to \$410,000 in 2013 with interest at 1.2% to 5.0% due semiannually on June 1 and December 1; less amortization of deferred refunding.

Fiscal Year	Interest Rates	Principal	Interest	Total
2012	1.20%	\$ 655,000	\$ 32,618	\$ 687,618
2013	5.00%	410,000	10,250	420,250
Debt outstanding		<u>\$ 1,065,000</u>	<u>\$ 42,868</u>	<u>\$ 1,107,868</u>

DEBT ISSUED BY THE AUTHORITY:

\$7,895,303

1999 New York State Environmental Facilities Corporation (EFC)

Date: July 29, 1999

Payable: Principal is paid annually on October 15 with interest paid semiannual each April 15 and October 15. (not callable)

Rating N/A

Purpose The bonds were issued to finance the construction of a new glycol wastewater treatment system.

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation.

Debt Service through Maturity:

<u>Fiscal Year</u>	<u>Interest Rates</u>	<u>Principal</u>	<u>Interest</u>	<u>Int Subsidy</u>	<u>Total</u>
2012	5.19%	\$ 385,000	\$ 60,600	\$ (25,819)	\$ 419,781
2013	5.25%	390,000	57,493	(24,265)	423,228
2014	5.29%	396,000	53,528	(22,283)	427,245
2015	5.34%	401,000	48,579	(19,808)	429,770
2016	5.37%	412,000	42,675	(16,856)	437,819
2017	5.41%	418,000	35,517	(13,277)	440,240
2018	5.42%	429,000	27,445	(9,241)	447,204
2019	5.43%	699,000	18,567	(4,802)	712,765
Debt outstanding		<u>\$ 3,530,000</u>	<u>\$ 344,403</u>	<u>\$ (4,802)</u>	<u>\$ 3,738,051</u>

\$8,885,000

2003 “A” General Airport Revenue Bonds (GARB)

Date: May 15, 2003

Payable: Principal is paid annually on December 15 with interest paid semiannual each June 15 and December 15. (Callable at par May 15, 2013)

Rating
(underlying) Moody's: A3
Standard & Poor's: BBB+
Fitch's: A-

Purpose The bonds were issued to finance various land, hangars, and equipment acquisitions, apron and runway expansions, taxiway, runway and hangar rehabilitations, certain terminal expansion and leasehold improvements.

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation.

Debt Service through Maturity:

<u>Fiscal Year</u>	<u>Interest Rates</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2012	3.00%	\$ 570,000	\$ 174,963	\$ 744,963
2013	3.00%	585,000	157,863	742,863
2014	3.13%	335,000	140,313	475,313
2015	3.25%	335,000	129,844	464,844
2016	3.38%	345,000	118,956	463,956
2017	3.50%	365,000	107,313	472,313
2018	3.50%	370,000	94,537	464,537
2019	4.13%	155,000	81,587	236,587
2020	4.13%	165,000	75,194	240,194
2021	4.13%	165,000	68,387	233,387
2022	4.13%	175,000	61,581	236,581
2023	4.13%	185,000	54,362	239,362
2024	4.13%	90,000	46,731	136,731
2025	4.13%	95,000	43,019	138,019
2026	4.25%	100,000	39,100	139,100
2027	4.25%	105,000	34,850	139,850
2028	4.25%	110,000	30,387	140,387
2029	4.25%	110,000	25,712	135,712
2030	4.25%	115,000	21,037	136,037
2031	4.25%	120,000	16,150	136,150
2032	4.25%	125,000	11,050	136,050
2032	4.25%	135,000	5,737	140,737
Debt outstanding		<u>\$ 4,855,000</u>	<u>\$ 1,538,673</u>	<u>\$ 6,393,673</u>

\$388,316

2004 “B” New York State Environmental Facilities Corporation

Date: March 4, 2004

Payable: Principal is paid annually on December 15 with interest paid semiannual each May 15 and December 15. (Callable at par March 4, 2014)

Rating N/A

Purpose The bonds were issued to finance the construction of certain water and sewer system improvements in the Airport’s Industrial Park.

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation.

Debt Service through Maturity:

<u>Fiscal Year</u>	<u>Interest Rates</u>	<u>Principal</u>	<u>Interest</u>	<u>Int Subsidy</u>	<u>Total</u>
2012	3.18%	\$ 35,000	\$ 3,474	\$ (1,336)	\$ 37,138
2013	3.38%	70,000	2,362	(668)	71,694
Debt outstanding		<u>\$ 105,000</u>	<u>\$ 5,836</u>	<u>\$ (2,004)</u>	<u>\$ 108,832</u>

\$6,315,000
2006 “A” General Airport Revenue Bonds

Date: June 15, 2006

Payable: Principal is paid annually on December 15 with interest paid semiannual each June 15 and December 15. (Callable at par June 15, 2016)

Rating
(underlying) Moody's: A3
Standard & Poor's: BBB+
Fitch's: A-

Purpose The bonds were issued to finance certain property acquisitions, parking expansions and to purchase equipment used in the operation of the Airport.

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation.

Debt Service through Maturity:

<u>Fiscal Year</u>	<u>Interest Rates</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2012	5.00%	\$ -	\$ 290,650	\$ 290,650
2013	5.00%	-	290,650	290,650
2014	5.00%	-	290,650	290,650
2015	5.00%	-	290,650	290,650
2016	5.00%	-	290,650	290,650
2017	5.00%	-	290,650	290,650
2018	5.00%	-	290,650	290,650
2019	5.00%	-	290,650	290,650
2020	5.00%	500,000	290,650	790,650
2021	5.00%	860,000	265,650	1,125,650
2022	5.00%	905,000	222,650	1,127,650
2023	4.25%	950,000	177,400	1,127,400
2024	4.25%	990,000	137,025	1,127,025
2025	4.50%	1,030,000	94,950	1,124,950
2026	4.50%	1,080,000	48,600	1,128,600
Debt outstanding		<u>\$ 6,315,000</u>	<u>\$ 3,562,125</u>	<u>\$ 9,877,125</u>

\$7,915,000
2006 “B” General Airport Revenue Bonds (GARB)

Date: June 15, 2006

Payable: Principal is paid annually on December 15 with interest paid semiannual each June 15 and December 15. (Callable at par June 15, 2016)

Rating
 (underlying) Moody's: A3
 Standard & Poor's: BBB+
 Fitch's: A-

Purpose The bonds were issued to finance certain terminal renovations, general aviation hangar renovations, construction of additional general aviation T-hangars, fuel farm upgrades and equipment for use by Airport management contractors.

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation.

Debt Service through Maturity:

<u>Fiscal Year</u>	<u>Interest Rates</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2012	4.75%	\$ 550,000	\$ 261,488	\$ 811,488
2013	4.75%	575,000	235,363	810,363
2014	4.75%	605,000	208,050	813,050
2015	4.75%	635,000	179,312	814,312
2016	4.75%	660,000	149,150	809,150
2017	4.75%	695,000	117,800	812,800
2018	4.75%	725,000	84,787	809,787
2019	4.75%	760,000	50,350	810,350
2020	4.75%	300,000	14,250	314,250
Debt outstanding		<u>\$ 5,505,000</u>	<u>\$ 1,300,550</u>	<u>\$ 6,805,550</u>

\$6,330,000
2006 “C” General Airport Revenue Bonds (GARB)

Date: December 13, 2006

Payable: Principal is paid annually on December 15 with interest paid semiannual each June 15 and December 15. (Callable at par December 13, 2016)

Rating (underlying) Moody’s: A3
 Standard & Poor’s: BBB+
 Fitch’s: A-

Purpose The bonds were issued to finance the construction of a 42,800 square foot Aviation Service and Maintenance Facility.

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation.

Debt Service through Maturity:

<u>Fiscal Year</u>	<u>Interest Rates</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2012	4.00%	\$ 145,000	\$ 256,063	\$ 401,063
2013	4.00%	150,000	250,263	400,263
2014	4.00%	160,000	244,263	404,263
2015	4.00%	165,000	237,863	402,863
2016	4.00%	170,000	231,263	401,263
2017	4.00%	175,000	224,463	399,463
2018	4.00%	185,000	217,463	402,463
2019	4.13%	190,000	210,063	400,063
2020	4.13%	200,000	202,225	402,225
2021	4.25%	210,000	193,975	403,975
2022	4.25%	215,000	185,050	400,050
2023	4.25%	225,000	175,913	400,913
2024	4.25%	235,000	166,350	401,350
2025	4.25%	245,000	156,363	401,363
2026	4.25%	255,000	145,950	400,950
2027	4.25%	265,000	135,113	400,113
2028	4.25%	280,000	123,850	403,850
2029	4.50%	290,000	111,950	401,950
2030	4.50%	305,000	98,900	403,900
2031	4.50%	315,000	85,175	400,175
2032	5.00%	330,000	71,000	401,000
2033	5.00%	345,000	54,500	399,500
2034	5.00%	365,000	37,250	402,250
2035	5.00%	380,000	19,000	399,000
Debt outstanding		<u>\$ 5,800,000</u>	<u>\$3,834,268</u>	<u>\$ 9,634,268</u>

\$109,855,000
2010 “A” & “B” Airport Revenue Refunding Bonds (Tax-exempt)
(Variable Rate Demand Obligations)

Date: August 10, 2010

Payable: Principal is paid annually on December 15 with interest paid semiannual each June 15 and December 15.

Rating (underlying) Moody’s: A3
 Standard & Poor’s: BBB+
 Fitch’s: A-

Purpose The bonds were issued to refund and defease the Series 1998B, Series 2000B and Series 2008A Airport Revenue Bonds on August 10, 2010. The refunded bonds were issued to finance the 1998 Terminal Improvement and Airport redevelopment (\$82,965,000 remaining), a 1,900 space parking garage (\$15,965,000 remaining), and the New York State Police Executive Hangar (\$11,765,000 remaining).

Security: The bonds are secured by the full faith and credit of the Authority and are payable from general Airport revenues without limitation.

Debt Service through Maturity:

<u>Fiscal Year</u>	<u>Interest Rates</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2012	2-4%	\$ 6,125,000	\$ 4,429,719	\$ 10,554,719
2013	3-3.88%	6,325,000	4,233,132	10,558,132
2014	3-4.25%	6,525,000	4,036,166	10,561,166
2015	3-5.00%	6,730,000	3,829,791	10,559,791
2016	5.00%	6,980,000	3,575,231	10,555,231
2017	4.00%	7,335,000	3,226,231	10,561,231
2018	4-5.00%	7,625,000	2,932,831	10,557,831
2019	4-5.00%	5,555,000	2,557,581	8,112,581
2020	4-5.00%	5,835,000	2,281,231	8,116,231
2021	4-5.00%	6,115,000	1,991,981	8,106,981
2022	4.00%	6,410,000	1,703,731	8,113,731
2023	4-5.00%	6,730,000	1,385,731	8,115,731
2024	4.00%	7,025,000	1,085,981	8,110,981
2025	4.125-5.00%	7,305,000	804,981	8,109,981
2026	4.25-5.00%	7,645,000	466,813	8,111,813
2027	4.25%	610,000	114,675	724,675
2028	4.38%	640,000	88,750	728,750
2029	4.50%	660,000	60,750	720,750
2030	4.50%	690,000	31,050	721,050
Debt outstanding		<u>\$ 102,865,000</u>	<u>\$ 38,836,359</u>	<u>\$ 141,701,359</u>

PASSENGER FACILITY CHARGES (PFC's)

PFC's are a surcharge collected by the airlines and forwarded to the Authority to pay for Airport capital projects approved by the Federal Aviation Administration. PFC's are applied to the Airport's debt service payments on Airport revenue bonds sold to finance these capital projects. The fee was \$3.00 per enplaned passenger beginning March 1, 1994 through August 31, 2009, not to exceed \$40,726,364 and amended in 1996 to increase the amount of PFC's authorized for collections to \$116,888,308. Beginning September 1, 2009 the fee increased to \$4.50 per enplaned passenger not to exceed collections of \$116,888,308. The Authority predicts that it will collect PFC's from approximately 91.0% of its enplanements. The projected 2012 deposited amount is \$4,968,550 after a deduction of a \$0.11 per enplanement airline service charge and the addition of interest earnings of \$11,731 on PFC funds.

Albany County Airport Authority 2012 Operating Budget

DEBT SERVICE COVERAGE

For 2012, debt service coverage is projected to be 1.25% of net revenues as defined. The following table is a schedule of debt service coverage for 2010 audited results, 2011 adopted budget, 2011 projected, and 2012 budget.

Albany County Airport Authority Albany International Airport 2012 Budget							
DEBT SERVICE COVERAGE CALCULATION (1)							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
NET REVENUES							
Revenues	\$41,909,338	\$41,933,193	\$44,054,016	\$44,749,835	\$45,455,799	\$46,351,886	\$47,697,877
Airline Revenue Sharing	(956,777)	(125,116)	(197,253)	(219,675)	(171,435)	(266,929)	(335,492)
Interest Income (2)	184,276	78,983	78,983	78,311	78,311	78,311	78,311
Investment Received - Net							
TSA (LEO) Reimbursement	428,984	428,653	423,686	407,639	407,639	407,639	407,639
Improvement Charges	368,400	368,400	368,400	368,400	368,400	368,400	368,400
Total Airport Revenues	\$41,934,220	\$42,684,113	\$44,727,832	\$45,384,510	\$46,138,713	\$46,939,307	\$48,216,735
LESS: Total Airport Expenses (GAAP)	(29,886,704)	(30,990,226)	(32,849,271)	(33,530,850)	(34,872,084)	(36,266,967)	(37,717,646)
LESS: Albany County G.O. Bonds Outstanding Reimbursable by the Authority	(1,080,407)	(1,027,784)	(1,027,784)	(972,611)	(705,412)	(262,845)	0
Airport Net Revenues (3)	\$10,967,109	\$10,666,103	\$10,850,777	\$10,881,050	\$10,561,218	\$10,409,495	\$10,499,089
DEBT SERVICE ON BONDS ISSUED UNDER THE MASTER RESOLUTION							
1998 Series B & C Bond Debt Service	1,455,142	0	0	0	0	0	0
1999 A EFC Revenue Bond	577,873	591,506	438,682	445,600	447,493	449,528	449,579
Less: 1999 NYS EFC Interest Subsidy	(143,792)	(130,161)	(26,907)	(25,819)	(24,265)	(22,283)	(19,808)
2000 B Revenue Bond	511,813	0	0	0	0	0	0
2003 A Revenue Bond	746,692	749,387	749,387	744,962	742,862	475,312	464,844
2004 B EFC Revenue Bonds Debt Service	40,893	39,508	39,508	38,474	72,363	0	0
Less: 2004 B NYS EFC Interest Subsidy	(2,673)	(2,004)	(2,004)	(1,336)	(39,499)	0	0
2006 A & B Revenue Bonds	1,102,531	1,100,763	1,100,763	1,102,138	1,101,013	1,103,700	1,104,963
2006 C Revenue Bonds	401,838	401,663	401,663	401,063	400,263	404,263	402,863
2008 A Refunding Bonds	3,963,413	0	0	0	0	0	0
2010 A Refunding Bonds	2,707,162	9,632,881	9,632,881	9,628,181	9,629,481	9,634,331	9,634,081
2010 B Refunding Bonds	62,112	924,718	924,718	926,538	928,651	926,835	925,710
Less: PFC's Applied to 2008 A Revenue Bond	(2,806,622)	(4,852,776)	(4,852,776)	(4,867,183)	(4,249,934)	(3,948,773)	(3,951,982)
Net Debt Service on Bonds (4)	\$8,616,382	\$8,455,485	\$8,405,914	\$8,392,618	\$8,108,428	\$7,822,914	\$7,810,249
			6.83	6.75			
NET REVENUE COVERAGE ON BONDS ISSUED UNDER THE MASTER RESOLUTION (MUST BE > 1.25)	1.27	1.26	1.29	1.30	1.30	1.33	1.34
CLAIMS, CHARGES, OBLIGATIONS PAYABLE FROM NET REVENUES							
Deposits to the Operation and Maintenance Reserve	-\$548,748	\$61,095	\$61,095	\$113,596	\$223,539	\$232,481	\$241,780
Debt Service on Bonds Issued under the Master Resolution	8,616,382	8,455,485	8,405,914	8,392,618	8,108,428	7,822,914	7,810,249
Net Claims, Charges and Obligations	\$8,067,634	\$8,516,580	\$8,467,009	\$8,506,214	\$8,331,967	\$8,055,394	\$8,052,029
NET REVENUE COVERAGE ON BONDS AND OTHER INDEBTEDNESS (MUST BE > 1.00)	1.36	1.25	1.28	1.28	1.27	1.29	1.30
1/ Additional Bonds test per Section 2.02 of Master Bond Resolution adopted January 6, 1997.							
2/ Less interest in the Construction and Development Funds.							
3/ Does not include or reflect the following:							
\$442,237 deposited in a Debt Service Reserve Fund from the proceeds of the 1999 EFC Revenue Bonds							
\$514,100 deposited in a Debt Service Reserve Fund from the proceeds of the 2003 A Revenue Bonds							
\$38,831 deposited in a Debt Service Reserve Fund from the proceeds of the 2004 EFC Revenue Bonds							
\$1,128,600 deposited in a Debt Service Reserve Fund from the proceeds of the 2006 A & B Revenue Bonds							
\$404,263 deposited in a Debt Service Reserve Fund from the proceeds of the 2006C Revenue Bonds							
\$9,512,253 deposited in a Debt Service Reserve Fund from the proceeds of the Series 2010 A & B Revenue Bonds							
4/ Exclusive of amortization of Bond Issue Costs							

Albany County Airport Authority 2012 Operating Budget

The following table is a schedule of potential Passenger Facility Charges (PFC) available to apply toward the principal and interest payments due on the 2008A/Series 2010 Airport Revenue Refunding Bonds.

Albany County Airport Authority Albany International Airport 2012 Budget CALCULATION OF PFC REVENUES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
ENPLANEMENTS	1,264,381	1,257,420	1,230,558	1,243,473	1,255,908	1,268,467	1,281,151
PFC's charged	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50
LESS: Carrier Compensation	(0.11)	(0.11)	(0.11)	(0.11)	(0.11)	(0.11)	(0.11)
Net PFC Revenue	\$4.39	\$4.39	\$4.39	\$4.39	\$4.39	\$4.39	\$4.39
% of PFCs collected on Enplanements	90.7%	91.0%	91.0%	91.0%	91.0%	91.0%	91.0%
PFC Revenue	\$5,036,942	\$5,023,267	\$4,915,956	\$4,967,550	\$5,017,226	\$5,067,398	\$5,118,072
LESS: Applied Pay-As-You-Go	0	0	0	0	0	0	0
PFC's Available for Debt Service	\$5,036,942	\$5,023,267	\$4,915,956	\$4,967,550	\$5,017,226	\$5,067,398	\$5,118,072
PFC DEBT SERVICE FUND ACTIVITY							
BEGINNING BALANCE	\$3,964,837	\$4,252,776	\$4,342,430	\$4,417,183	\$4,529,281	\$4,408,506	\$4,338,976
PLUS: Deposit of PFC's	5,036,942	5,023,267	4,915,956	4,967,550	5,017,226	5,067,398	5,118,072
PLUS: Interest Earnings on PFC's	13,940	55,656	11,573	11,731	11,933	11,845	11,821
LESS: Refunding Contribution	(1,866,667)	0	0	0			
LESS: PFC Other Deposits				0	(900,000)	(1,200,000)	(1,200,000)
LESS: Applied Towards 2008A/2010A Debt Service	(2,806,622)	(4,852,776)	(4,852,776)	-4,867,183	(4,249,934)	(3,948,773)	(3,951,982)
ENDING BALANCE	\$4,342,430	\$4,478,923	\$4,417,183	\$4,529,281	\$4,408,506	\$4,338,976	\$4,316,887
PFC's APPLIED TO DEBT SERVICE	\$2,806,622	\$4,852,776	\$4,852,776	\$4,867,183	\$5,149,934	\$5,148,773	\$5,151,982
Allocation of PFC's to Cost Centers							
Airfield	\$338,287	\$608,061	\$608,061	\$609,866	\$1,432,524	\$1,694,788	\$1,695,190
Terminal	1,960,247	3,527,327	3,527,327	3,537,799	3,089,141	2,870,236	2,872,569
Loading Bridges	56,132	97,056	97,056	97,344	84,999	78,975	79,040
Landside	451,956	620,333	620,333	622,174	543,271	504,773	505,184
Total	\$2,806,622	\$4,852,776	\$4,852,776	\$4,867,183	\$5,149,934	\$5,148,773	\$5,151,982

SCHEDULES SHOWING ALLOCATION OF DEBT ISSUES TO COST CENTER FOR 2010 AUDITED, 2011 ADOPTED BUDGET, 2011 PROJECTED, AND 2012 BUDGET:

Albany County Airport Authority Albany International Airport 2012 Budget ALBANY COUNTY G.O. BONDS OUTSTANDING REIMBURSABLE BY THE AUTHORITY				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
PRINCIPAL				
1993 Drainage System - (Glycol Collection System)	\$278,847	\$273,731	\$273,731	\$271,422
1994 Consolidated Bond Issue	685,000	670,000	670,000	655,000
	<u>\$963,847</u>	<u>\$943,731</u>	<u>\$943,731</u>	<u>\$926,422</u>
INTEREST				
1993 Drainage System - (Glycol Collection System)	\$37,715	\$27,258	\$27,258	\$13,571
1994 Consolidated Bond Issue	78,845	56,795	56,795	32,618
	<u>\$116,560</u>	<u>\$84,053</u>	<u>\$84,053</u>	<u>\$46,189</u>
COMBINED P&I G.O. BONDS DEBT SERVICE				
1993 Drainage System - (Glycol Collection System)	\$316,562	\$300,989	\$300,989	\$284,993
1994 Consolidated Bond Issue	763,845	726,795	726,795	687,618
G.O. BONDS DEBT SERVICE	<u>\$1,080,407</u>	<u>\$1,027,784</u>	<u>\$1,027,784</u>	<u>\$972,611</u>
Amortization of Bond Issue Costs	41,494	40,357	40,357	39,274
TOTAL OF G.O. BONDS DEBT SERVICE	<u>\$1,121,901</u>	<u>\$1,068,141</u>	<u>\$1,068,141</u>	<u>\$1,011,885</u>
Allocation of G.O. Bonds Debt Service to Cost Centers				
Airfield	\$474,591	\$451,849	\$451,849	\$428,051
Terminal	515,729	491,016	491,016	465,155
Landside	131,581	125,276	125,276	118,678
Total	<u>\$1,121,901</u>	<u>\$1,068,141</u>	<u>\$1,068,141</u>	<u>\$1,011,885</u>

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget AIRPORT REVENUE BONDS DEBT SERVICE (page 1 of 3)				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
2008A Revenue Refunding Bonds Debt Service	\$3,963,413	\$0	\$0	0
Amortization of Bond Issue Costs	56,293	0	0	0
TOTAL 2008A REVENUE BONDS DEBT SERVICE	\$4,019,706	\$0	\$0	0
Allocation of 2008A Refunding Bonds Debt Service to Cost Centers				
Airfield	\$462,398	\$0	\$0	0
Control Tower				
Terminal	2,580,290	0	0	0
Loading Bridges	80,394	0	0	0
Landside	896,623	0	0	0
Total	\$4,019,706	\$0	\$0	\$0
2010A Revenue Refunding Bonds Debt Service	\$2,707,162	\$9,632,881	\$9,632,881	\$9,628,181
Amortization of Bond Issue Costs	\$67,893	\$199,952	\$199,952	\$189,233
TOTAL 2010A REVENUE BONDS DEBT SERVICE	\$2,775,055	\$9,832,833	\$9,832,833	\$9,817,414
Allocation of 2010A Refunding Bonds Debt Service to Cost Centers				
Airfield	\$157,767	\$804,498	\$804,498	\$803,454
Control Tower	0	0	0	0
Terminal	881,946	4,497,275	4,497,275	4,491,441
Loading Bridges	25,864	131,885	131,885	131,714
Landside	1,709,478	4,399,176	4,399,176	4,390,805
Total	\$2,775,055	\$9,832,833	\$9,832,833	\$9,817,414
2010B Revenue Refunding Bonds Debt Service	\$62,112	\$924,718	\$924,718	\$926,538
Amortization of Bond Issue Costs	\$5,891	\$15,945	\$15,945	\$12,179
TOTAL 2010B REVENUE BONDS DEBT SERVICE	\$68,003	\$940,662	\$940,662	\$938,717
Allocation of 2010B Refunding Bonds Debt Service to Cost Centers				
Airfield	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0
Terminal	0	0	0	0
Loading Bridges	0	0	0	0
Landside	68,003	940,662	940,662	938,717
Total	\$68,003	\$940,662	\$940,662	\$938,717

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget AIRPORT REVENUE BONDS DEBT SERVICE (page 2 of 3)				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
1998 B Revenue Bonds Debt Service	\$1,455,142	\$0	\$0	\$0
Amortization of Bond Issue Costs	(22,770)	0	0	0
TOTAL 1998 REVENUE BONDS DEBT SERVICE	\$1,432,372	\$0	\$0	\$0
Allocation of 1998 Revenue Bonds Debt Service to Cost Centers				
Airfield	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0
Terminal	0	0	0	0
Loading Bridges	0	0	0	0
Landside	1,432,372	0	0	0
Total	\$1,432,372	\$0	\$0	\$0
2000 B Revenue Bonds Debt Service	\$511,813	\$0	0	0
Amortization of Bond Issue Costs	(4,942)	0	0	0
TOTAL 2000 B REVENUE BONDS DEBT SERVICE	\$506,871	\$0	\$0	\$0
Allocation of 2000 B Revenue Bonds Debt Service to Cost Centers				
Airfield	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0
Terminal	0	0	0	0
Loading Bridges	0	0	0	0
Landside	506,871	0	0	0
Total	\$506,871	\$0	\$0	\$0

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget AIRPORT REVENUE BONDS DEBT SERVICE (page 3 of 3)				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
2003 A Revenue Bonds Debt Service	\$746,692	\$749,387	\$749,387	\$744,962
Amortization of Bond Issue Costs	(2,166)	(2,034)	(2,034)	21,121
TOTAL 2003 A REVENUE BONDS DEBT SERVICE	\$744,526	\$747,353	\$747,353	\$766,083
Allocation of 2003 A Revenue Bonds Debt Service to Cost Centers				
Airfield	\$139,450	\$139,979	\$139,979	\$143,487
ARFF	68,348	68,607	68,607	70,326
Control Tower	0	0	0	0
Terminal	124,708	125,182	125,182	128,319
Loading Bridges	0	0	0	0
Landside	308,085	309,255	309,255	317,005
Parking	103,936	104,331	104,331	106,945
Total	\$744,526	\$747,353	\$747,353	\$766,083
2006 A & B Revenue Bonds Debt Service	\$1,102,531	\$1,100,763	\$1,100,763	\$1,102,138
Amortization of Bond Issue Costs	(1,944)	(1,895)	(1,895)	(7,804)
TOTAL 2006 REVENUE BONDS DEBT SERVICE	\$1,100,587	\$1,098,868	\$1,098,868	\$1,094,334
Allocation of 2006 Revenue Bonds Debt Service to Cost Centers				
Airfield	\$269,423	\$269,002	\$269,002	\$267,892
FBO	271,986	271,562	271,562	270,441
Parking	210,006	209,678	209,678	208,812
Landside and other	268,639	268,219	268,219	267,112
Terminal	80,534	80,408	80,408	80,076
Total	\$1,100,587	\$1,098,868	\$1,098,868	\$1,094,334
2006 C Revenue Bonds Debt Service	\$401,838	\$401,663	\$401,663	\$401,063
Amortization of Bond Issue Costs	1,974	2,332	2,332	2,569
TOTAL 2006 REVENUE BONDS DEBT SERVICE	\$403,812	\$403,995	\$403,995	\$403,632
Allocation of 2006 Revenue Bonds Debt Service to Cost Centers				
Landside and other	403,812	403,995	403,995	403,632
Total	\$403,812	\$403,995	\$403,995	\$403,632

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget NYS ENVIRONMENTAL FACILITIES CORPORATION (EFC) AIRPORT REVENUE BONDS DEBT SERVICE				
	Audited 2010	Budget 2011	Projected 2011	Budget 2012
1999 A EFC Revenue Bonds Debt Service	\$577,873	\$591,506	\$438,682	\$445,600
Amortization of Bond Issue Costs	3,742	8,917	2,166	1,974
Less: Interest Subsidy Earnings	(143,792)	(130,161)	(26,907)	(25,819)
TOTAL 1999 A EFC REVENUE BONDS DEBT SERVICE	\$437,823	\$470,262	\$413,941	\$421,755
Allocation of EFC Revenue Bonds Debt Service to Cost Centers				
Airfield	\$437,823	\$470,262	\$413,941	\$421,755
Control Tower	0	0	0	0
Terminal	0	0	0	0
Loading Bridges	0	0	0	0
Landside	0	0	0	0
Total	\$437,823	\$470,262	\$413,941	\$421,755
2004 B EFC Revenue Bonds Debt Service	\$40,893	\$39,508	\$39,508	\$38,474
Amortization of Bond Issue Costs	463	812	812	725
Less: Interest Subsidy Earnings	(2,673)	(2,004)	(2,004)	(1,336)
TOTAL 2004 B EFC REVENUE BONDS DEBT SERVICE	\$38,683	\$38,316	\$38,316	\$37,863
Allocation of EFC Revenue Bonds Debt Service to Cost Centers				
Airfield	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0
Terminal	0	0	0	0
Loading Bridges	0	0	0	0
Landside	38,683	38,316	38,316	37,863
Total	\$38,683	\$38,316	\$38,316	\$37,863

9) CAPITAL HISTORY

HISTORY AIRPORT DEVELOPMENT

Albany Airport, *America's First Municipal Airport* consisted of an airfield developed in 1909 along the Hudson River on what is now known as Westerlo Island, in the southeastern portion of the City of Albany. At one time, the airport was named Quenton Roosevelt Field in memory of President Theodore Roosevelt's son, Quenton, who was killed while flying in France in World War One.

The airport played an integral role in the early history of American aviation when Glen H. Curtiss flew from Albany to New York City on May 29, 1910. This achievement, which was the first sustained flight between two major American cities, opened the way to airmail and passenger flights, and thus the establishment of commercial aviation in this country. It is noteworthy that Charles Lindbergh landed his *Spirit of St. Louis* at Quenton Roosevelt Field on July 27, 1927 following his completion of the first nonstop solo flight from New York to Paris.

Shortly before Lindbergh's landing at Albany, plans were being considered to relocate the airfield to land owned by the Watervliet Shakers in what is now the Town of Colonie. Eventually, the Airport was moved to its current location and officially opened as Albany Municipal Airport on October 1, 1928, giving it the distinction of being America's first municipal airport.

Albany Municipal Airport was owned and operated by the City of Albany until 1960. At that time, the city determined that it could no longer afford to finance the airport, and ultimately sold the facility to Albany County for \$4,437,000. The County embarked on the construction of a terminal building in 1959. The terminal opened in 1962 and was regarded as the beginning of a new era for the airport.

Construction of a second terminal building, offering the first enclosed jet ways at the Airport, was started in 1979 and completed in 1982, as was the last of several runway extensions which lengthened the original 3,000 foot and 4,000 foot runways to 6,000 and 7,200 feet, respectively. The airport then was able to routinely handle large aircraft including 727s, 737s, and DC-9s. Through the years many presidents, either as candidates or in office, have visited Albany Airport. These include Franklin D. Roosevelt, Richard Nixon, and John F. Kennedy. In November 1994, and September 2009 the President of the United States visited Albany traveling on Air Force I, a 747 aircraft.

The progressive growth and development of Albany County Airport has also been evidenced by the number of airlines operating out of Albany. When the main terminal opened in the early 1960s, the airport was served by only four carriers. Over the next 35 years, passenger levels increased from 400,000 in 1964 to over 2.1 million in 1994. In 1994, Albany was served by eight commercial airlines and six commuter carriers. Currently Albany is served by five commercial airlines and 17 commuter carriers.

ALBANY AIRPORT AUTHORITY CREATED

The Authority was created in 1993 pursuant to the Albany County Airport Authority Act, Title 8, as amended, of the State of New York Public Authorities Law (Act). The County of Albany (County) and the Authority entered into a permanent Airport Lease Agreement dated December 5, 1995, which became effective May 16, 1996 following approval by the Federal Aviation Administration (FAA) for the transfer of the sponsorship of the Airport from the County to the Authority. Under the lease agreement, that expires forty (40) years after the effective date, the County leases to

the Authority the Airport, including all lands, buildings, structures, and easements, right of access, and all other privileges and appurtenances pertaining to the Airport.

The Airport is a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Act. The State created the Authority in order to promote the strengthening and improvements of the Airport and to facilitate the financing and construction of the initial Terminal Improvement Project (TIP), other subsequent capital improvement plans and gave the Authority the power to operate, maintain and improve the Airport.

On March 15, 1994, the County transferred net assets equal to \$46,824,500 from the County to the Authority.

In March 1998 the airport was renamed the Albany International Airport in recognition of past and projected increased international activity at the airport.

Under a subsequent amendment to the Agreement dated June 29, 2005, the Authority leases two additional parcels totaling approximately 3.4 acres that the Authority developed for additional parking. The Authority paid the County as of that date \$478,500 as consideration.

CAPITAL DEVELOPMENTS BY THE AUTHORITY

On July 17, 1996, ground was broken for construction of a new air-cargo building in the northeast quadrant of the airport as the first step in consolidating the present and developing the future air-cargo capacity for the Airport. The \$11 million cargo facility and related airfield and landside improvements were financed by Airport Revenue Bonds. This facility opened in October 1998 and is under a long-term lease agreement with Aviation Facilities Company, Inc. (AFCO).

On October 3, 1996, ground was broken for the Terminal Improvement Project (TIP). The TIP consisted of a new terminal and other facilities to replace the 1959 terminal and was design to accommodate future demands for approximately 1.5 million annual enplanements. The TIP was substantially complete on October 1, 1998.

In February 1997, the Authority issued \$96,305,000 of Airport Revenue Bonds to finance the TIP and certain capital improvement projects initiated by the County prior to the creation of the Authority.

In December 1997, the Dormitory Authority of the State of New York issued \$41,395,000 of State Service Contract Revenue Bonds for the purposes of financing, construction, reconstruction, improvements, reconditioning and preservation of the Airport or aviation capital projects at the Airport. The Revenue Bonds were secured by a service contract under which the State of New York agreed to pay the annual principal and interest payments. The Revenue Bonds are not debt of the Airport Authority nor is the Airport Authority liable thereon.

Proceeds totaling \$40 million were used by the Authority toward the cost of constructing the new terminal building, a connecting bridge and a parking garage at the Airport. The Authority allocated \$20 million each towards the cost of the terminal and the garage.

The Authority maintains a Federal Inspection Station to process regular scheduled international flights together with other general aviation and international cargo flights.

On June 7, 1998, airline operations began in the new terminal facility and demolition began on the 1959 structure.

In July 1998, the Authority, through the New York State Environmental Facilities Corporation

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(EFC) received \$7.5 million Series A bonds to finance the total construction of a new glycol wastewater treatment system. In July 1999, the loan was replaced by \$7,895,303 bonds issued by the EFC with interest on the first \$3 million 100% subsidized and the remaining \$4.5 million 50% subsidized by the New York State Water Pollution Control Revolving Fund.

On December 1, 1998, the Authority sold two Airport Revenue Bond issues totaling \$30,695,000 to finance two capital projects:

1. The 1998 B (non-AMT) issue totaling \$18,455,000 was sold to finance in part the construction of a new 1,600-space parking garage. The garage partially opened in December 1998 for use by short-term visitors to the Airport and the balance used for long-term parking was opened in February 1999.
2. The 1998 C (AMT) issue totaling \$12,240,000 was sold to finance the construction of the new 50,500 square foot air cargo building which was opened during October 1998 for use by Airborne Express, Federal Express and United Parcel Service.

In March 1999, operations began in the newly constructed air traffic control tower located in the northeast quadrant of the airport. Demolition also began on the old control tower to provide additional apron area for use by the airlines.

In April 2000, construction was completed for the addition of approximately 16,000 square feet of terminal space including ticketing, baggage make up and hold rooms to accommodate the arrival of Southwest Airlines which began service May 7, 2000. This addition was principally financed through the receipt of a \$6 million grant from the State of New York.

In May 2000, construction of 874 space remote surface parking lot was completed at the southeast quadrant of airport property to accommodate the additional parking required by the increase in enplanements as a result of the addition of Southwest Airlines.

In July 2000, the Authority, through the EFC, entered into a ten year \$2,374,936 Series B loan agreement with the New York State Water Pollution Control Revolving Fund to finance the construction of a glycol filtration polishing facility. The interest thereon is fifty percent subsidized by the New York State Water Pollution Control Revolving Fund.

In November 2000, a parking garage expansion was opened to accommodate 307 parking spaces for the rental car operators and 400 additional spaces for public parking.

In December 2000, The Authority issued \$14,500,000 of Airport Revenue Bonds to finance the construction that began in 2001 of a New York State Police Executive Hangar to consolidate the State's current aircraft and maintenance support facilities which were located in two widely separated hangars on the airfield. The new facility completed in 2002 consists of approximately 84,630 square feet of hangar, maintenance support office space and includes all the necessary mechanical, electrical, plumbing, fire, security and energy management systems; crane and hoist equipment and other support equipment for aircraft maintenance; and office furnishings. Landscaping, parking lot, and security fence to secure the leased area also were provided. The Authority and the Division of New York State Police entered into a thirty (30) year Land and Facility Lease Agreement effective April 1, 2000. These Airport revenue payments are sufficient to amortize the debt service payments for this Bond issue plus any other related costs incurred by the Authority.

In 2001, the Authority began construction of a new ARFF facility and general aviation T-Hangars.

In 2001, the Authority also obtained final FAA and all other required approvals for the extension of

Albany County Airport Authority 2012 Operating Budget

Runway 10-28 from 6,000 to 7,200 feet. Construction began in 2002. This project also included extending taxiway "C" and related hold apron and service road improvements. The runway was completed and opened in August 2003.

In July 2001, the Authority acquired a 9½ acre Industrial Park with four warehouse type buildings totaling 27,500 square feet. In 2002, renovations were completed and the ground support facilities for American Airlines, US Airways plus Lansing Flight Support were relocated from the old belly-freight building. In addition, KME Fire Apparatus leased one building to which an addition was added to support their requirements.

In 2002, construction was completed on a 10-bay T-Hangar facility, a self-service fueling facility, and a neighboring tie-down area for use by the general aviation community. Construction began on a second T-Hangar building to provide 10 more T-Hangar units. This construction was completed in 2003. All units are leased.

An extension to the remote parking lot "E" began in 2002 which will nearly double the capacity to 2,000 plus public parking spaces. As a result of several adjoining land acquisitions, expansion work continued into 2004.

During 2003, the Airport received Federal support for the complete rehabilitation of the primary runway 1-19 including the complete replacement of centerline lighting. The work was completed in 2003. Also during 2003, the Airport received all necessary approvals to begin extension of the primary runway 1-19 from 7,200 to 8,500 feet. The work completed in 2006.

During 2003, the Authority was granted \$2.3 million of State funds through the support of State Senator Joseph Bruno to acquire and install two over-the-wing loading bridges for Southwest Airlines. Albany International Airport was the first airport in the United States to have two such bridges in operation.

In June 2003, the Authority sold \$8,855,000 of Series 2003A Airport Revenue Bonds to pay the costs of various land, hangars, and equipment acquisitions, apron and runway expansions, taxiway, runway and hangar rehabilitations, certain terminal expansions and leasehold improvements.

In March 2004, the Authority, through the NYS EFC, issued \$388,316 of Airport Revenue Bonds to finance the construction of sanitary sewer and water improvements in the Airport Industrial Park.

Other major projects completed in 2004 included finalizing renovations to the terminal to accommodate TSA security personnel and to provide space for their passenger screening and baggage inspection operations. Construction started in 2004 on the main Runway 1-19 extension from 7,200 to 8,500 feet and was completed in 2006 together with related navigation aids and taxiways. Remote parking was expanded by approximately 700 additional spaces to accommodate an ever-increasing demand for on-airport parking. Also a new US Postal facility was opened.

In 2005, the Authority acquired the on-airport assets of the former FBO (\$3.0 million). With this acquisition the Authority assumed responsibility for managing and operating the FBO. The Authority operates the FBO under the franchise trade name "Million Air". That same year the Authority also acquired an office building and two warehouses for lease, and to provide 400 additional remote surface parking spaces (\$2.4 million). Also in 2005, the Authority completed a \$2.8 million aircraft engine run-up attenuation facility to enhance the containment of noise from the Airport.

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In June 2006, the Authority issued \$14,230,000 of bonds to provide funds for various land, hangar, equipment acquisitions, hangar rehabilitations, certain terminal renovations, utility improvements, and parking expansions.

In December 2006, the Authority issued \$6,330,000 of bonds to provide funds for construction of the 42,800 square foot Aviation Service and Maintenance Facility which was completed in late 2007.

In 2008 the Authority completed construction of two general aviation T-Hangars, installation of two additional escalators in the terminal and installation of new touch down lighting improvements that preserve and enhance aeronautical safety during nighttime, low-visibility, winter and other inclement weather conditions for all aircraft operations by allowing landing with half-mile rather than three-quarter mile visibility conditions.

In 2009 the Authority continued Runway 10/28 the Latham Water Towers obstruction removal which will continue into 2011. The Authority also undertook a rehabilitation of an existing Hangar, lighting energy upgrades in the parking garage and several smaller projects involving roof replacement, terminal improvements and improvements in landside buildings. During 2009 construction was completed on the Northway Exit 5 Roundabout which required \$220,000 of funding by the Airport equal to approximately 20% of the project cost. The new Roundabout will allow the Airport to provide additional remote parking entry/exit access via the nearby interstate highway.

In 2010 major renovations of six terminal concession areas that began in 2009 were completed at a cost of approximately \$3.0 million which was fully funded by the concessionaire, replacement of all parking garage lighting with more energy efficient lights at a cost of \$156,000 was completed with the aid of a \$54,300 grant. Rehabilitation of the Taxiways and ramps for \$2,826,000; construction of a new entry and exit to the remote parking lot providing for additional and interstate highway access at an estimated cost of \$363,300; expansion of glycol storage and replacement of the Type I glycol proportioning system at an estimated total design and construction cost of \$339,000; The completion of the Runway 28 obstruction removal, which involved relocation of a municipal water tank at a cost of \$11,000,000 is expected to be completed by April 2012. Other Projects the Authority will complete by the end of 2010 include: and construction of a new retail store in the terminal at a cost of \$198,000. In late 2010 the Authority began two projects which is expected to be to completed in 2011. Projects started in 2010 and completed in 2011 include a parking garage rehabilitation project at a cost of \$896,000, a passenger jet bridge replacement project with a cost of \$586,000, an automated entry and exit station in the economy parking lot at a cost of \$336,274 and construction of a new Authority operated retail store in the Terminal at a cost of \$277,530.

Projects that have begun in 2011 that will continue into 2012 include Terminal Floor replacement with an estimated cost of \$2,000,000, a Semi-inline Baggage Screening Project with a cost of \$1,000,000. Projects planned to begin in 2012 Include Runway 01/19 Runway and Lighting Improvements at a cost of \$2,000,000, Administration Building Rehabilitation at a cost of \$400,000, and Passenger Terminal lighting upgrades at a cost of \$300,000.

As of December 31, 2010, the Authority reported \$286 million in capital assets net of depreciation. Also at December 31, 2010 the Authority had approximately \$130 million of outstanding debt related to these capital assets, which resulted in the Authority reporting \$165.9 of capital assets net or related debt.

FIVE-YEAR CAPITAL PROGRAMS

The enabling legislation creating the Authority (Chapter 686 of the Laws of 1993) sets forth in section 2784.3. (a) The following:

“On or before September first, nineteen hundred ninety-five, and on or before September first on every fifth year thereafter, the authority shall submit to the county legislature a capital projects plan for the five year period commencing January first of the following year. The plan shall set goals and objectives for capital spending and describe each capital project proposed to be initiated in each of the years covered by the plan. Each plan shall also set forth an estimate of the amount of capital funding required each year and the expected sources of such funding required.”

The first-five year capital program covering the years 1996 through 2000 totaling \$49,571,843 was approved by the Albany County Legislature in Resolution 280 adopted on September 11, 1995. There was one amendment to the five year capital plan for \$6,605,319 approved in Resolution 251 adopted on July 13, 1998 which increased the total approved capital program to \$56,177,162.

The five-year capital plan for years 2000 through 2004 totaling \$232,400,000 was approved by the Authority on February 7, 2000 and the Albany County Legislature in Resolution No. 39-00, adopted on February 14, 2000. There was one amendment to the five year capital plan for \$26,000,000, approved in Resolution No. 180, adopted on April 14, 2003, increasing the total amount to \$258,400,000.

The five-year capital plan for the years 2005 through 2009 totaling \$264,900,000 was approved by the Authority May 3, 2004 and the Albany County Legislature Resolution No. 400, adopted August 9, 2004.

The five-year capital plan presented herein for the years 2010-2014 provides for potential projects totaling \$132,300,000. The projects included represent the Authority's estimate of the numerous potential airport developments which could occur during the next five years. The estimates are based upon the best case scenario for variable economic and aviation industry conditions during the five-year plan period. A description of each project is included herein. Many of these projects contemplate the economy improving and current airport passenger traffic and airport Tenant activities substantially increasing. Therefore, the actual initiation and projected timing for each project could be altered and the project may not be actually initiated during the five-year plan.

Any project in the 2005 through 2009 capital program not initiated as of July 2009 was either included in the 2010 through 2014 five-year program or was deemed no longer necessary.

The potential funding sources represents the Authority's current estimate of those projects which are eligible for federal funding and the related New York State share thereof. As of this date it is not known what the total amount of Federal entitlement or discretionary funding will be made available to the Authority during this five year period. The remaining projects, if they are initiated, will be funded by Authority resources, either from airport capital funds or from the issuance of Authority debt.

Many of the projects are dependent on future growth in passengers, cargo and general aviation usage of the Airport and the related support facilities and equipment needed to meet that growth. Also, many of these projects are dependent on their eligibility for available Federal and State funding, or on the ability of the Authority to issue indebtedness. The actual timing for starting each project is dependent upon this growth and availability of funding.

Albany County Airport Authority 2012 Operating Budget

The total effect any Capital Program will have on future operating budgets is evaluated at the time a specific project is authorized by the Authority to be started unless a project is mandated for safety or health purposes. All other projects are undertaken based on a cost-benefit analysis.

CAPITAL DEVELOPMENT

The Airline Use and Lease Agreement, in effect since January 1, 2006, provides for annual capital expenditure to be used for Airport development that is not subject to Majority-in-Interest (MII) provisions by the airlines. The 2006 agreement provided initially for \$1,500,000 annually adjusted by the same percentage as the annual increase, or decrease, in non-airline revenues. Any amount not currently utilized is carried forward by the Authority for use in subsequent years. In the current Airline Use and Lease Agreement, the amount funded during 2006 was fixed at \$1.5 million. This amount funded in subsequent years was and is adjusted by formula. Under the formula the amount to be funded during the 2012 would be calculated as follows:

	Actual 2006	Budget 2012	% Increase	\$1,500,000+ \$1,500,000 x 19.2%
Non-Airline Revenues	\$26,880,473	\$32,030,807	19.2%	\$1,787,402

2012 CAPITAL EXPENDITURES

CIP PROGRAM: Terminal Floor Replacement

PROGRAM CATEGORY: Terminal & Administration Retrofit

PROJECT DESCRIPTION: This project is to replace the floor of the passenger terminal.

TOTAL PROJECT COST: \$2,000,000 / **PROJECTED 2012 AMOUNT:** \$1,000,000

FUNDING SOURCES:

FAA Share (95%)	\$	0
State Share (2.5%)	\$	0
ACAA Share (2.5%)	\$	2,000,000

IMPACT ON OPERATING BUDGET: None

CIP PROGRAM: TSA Semi-inline Baggage Screening Program

PROGRAM CATEGORY: Terminal & Administration Retrofit

PROJECT DESCRIPTION: This project will result in improvements and operational efficiency in baggage screening by the Transportation Security Administration.

TOTAL PROJECTED COST: \$1,000,000 / **PROJECTED 2012 AMOUNT:** \$1,000,000

FUNDING SOURCES:

FAA Share 0%	\$	950,000
State Share 0%	\$	25,000
ACAA Share 100%	\$	25,000

IMPACT ON OPERATING BUDGET: None.

CIP PROGRAM: Administration Building Rehabilitation

PROGRAM CATEGORY: Terminal & Administration Retrofit

PROJECT DESCRIPTION: This project is to replace windows, HVAC systems and lighting.

TOTAL PROJECT COST: \$400,000 / **PROJECTED 2012 AMOUNT:** \$400,000

FUNDING SOURCES:

FAA Share (95%)	\$	0
State Share (2.5%)	\$	0
ACAA Share (2.5%)	\$	400,000

IMPACT ON OPERATING BUDGET. Lower heating and lighting costs

CIP PROGRAM: Terminal Lighting Upgrades

PROGRAM CATEGORY: Terminal & Administration Retrofit

PROJECT DESCRIPTION: This project is to replace Terminal Building lighting.

TOTAL PROJECT COST: \$300,000 / **PROJECTED 2012 AMOUNT:** \$300,000

FUNDING SOURCES:

FAA Share (95%)	\$	0
State Share (2.5%)	\$	50,000
ACAA Share (2.5%)	\$	250,000

IMPACT ON OPERATING BUDGET. Lower lighting costs

CIP PROGRAM: Runway 01/19 Pavement and Lighting Renovations

Condition assessments indicate that during the next five years Runway 19 will require pavement rehabilitation and other lighting renovations

PROGRAM CATEGORY: Airfield

PROJECT DESCRIPTION: This project is to replace portions of the pavement and lighting.

TOTAL PROJECT COST: \$2,000,000 / **PROJECTED 2012 AMOUNT:** \$2,000,000

FUNDING SOURCES:

FAA Share (95%)	\$1,900,000
State Share (2.5%)	\$ 50,000
ACAA Share (2.5%)	\$ 50,000

IMPACT ON OPERATING BUDGET. Reduced maintenance cost

The chart below provides a summary of budgeted capital spending for the one-year period beginning January 1, 2012.

**SUMMARY OF CAPITAL PROJECTED
PROJECTS AND EQUIPMENT PURCHASES
2012 BUDGET YEAR**

Amounts in Dollars

	TOTAL COST	FAA	STATE	ACAA
CAPITAL PROJECTS				
Runway and Lighting Renovations	2,000,000	1,900,000	50,000	50,000
Terminal Floor Replacement	2,000,000	0	0	2,000,000
TSA Semi-inline Baggage Screening Program	1,000,000	950,000	25,000	25,000
Administration Building Rehabilitation	400,000	0	0	400,000
Terminal Lighting Upgrades	300,000	0	50,000	250,000
	5,700,000	2,850,000	125,000	2,725,000
EQUIPMENT PURCHASES PLANNED				
Heavy Equipment	1,350,000	1,282,500	33,750	33,750
Light Vehicles	200,000	0	0	200,000
Parking Equipment	80,000	0	0	80,000
Other Operation Equipment Improvements	400,000	380,000	10,000	10,000
	2,030,000	1,662,500	43,750	323,750
TOTAL CAPITAL PROJECTS AND EQUIPMENT	7,730,000	4,512,500	168,750	3,048,750

The remaining pages of this section include the five-year capital plan for the year five-year period beginning January 1, 2010.

ALBANY COUNTY AIRPORT AUTHORITY
FIVE-YEAR CAPITAL PLAN
YEARS 2010-2014

GOALS AND OBJECTIVES

The legislation creating the Authority set forth the following for its creation:

GOAL: To provide adequate, safe, secure and efficient aviation and transportation facilities at a reasonable cost to the people.

OBJECTIVES: To promote safe, secure, efficient and economic air transportation by preserving and enhancing airport capacity.

To acquire, construct, reconstruct, continue, develop, equip, expand, improve, maintain, finance and operate aviation and other related facilities and services.

To stimulate and promote economic development, trade and tourism.

To form an integral part of a safe and effective nationwide system of airports to meet the present and future needs of civil aeronautics and national defense and to assure inclusion of the Authority's facilities in state, national and international programs for air transportation and for airport or airway capital improvements.

To ensure that aviation facilities shall provide for the protection and enhancement of the natural resources and the quality of the environment of the State and the Capital District area.

ACTIVITIES: All the projects included in the proposed five-year capital plan for the years 2010 through 2014 are designed to meet the above objectives as set forth in the Airport's Master Plan and Airport's Safety Improvement Program. All projects have or will be subject to a Federal Environmental Assessment (EA) pursuant to the National Environmental Policy Act of 1969 (NEPA), as amended, and a New York State Environmental Impact Statement (EIS) under the New York State Environmental Quality Review Act (SEQRA). Specific airfield related projects eligible for Federal or State funding support will also be subject to Federal Aviation Administration and New York State Department of Transportation review and approval.

CAPITAL PROGRAM FOR 2010 - 2014

A description of each of the projects included in the 2010-2014 Capital Program, together with the potential funding source is provided in the following schedule. A schedule of all the projects is included on page 9-16 showing for each project included in the plan, the year the project is planned for, and the specific funding sources initially identified for that project.

I **Airfield**

A. **Noise Mitigation**

Property Acquisitions - \$4.00 Million

The Authority completed a Noise Compatibility Study in 2003 which will provide Federal funds to acquire properties that have been deemed non-compatible Airport uses and are eligible for grant funding.

B. **Runway Improvements**

Runway 28 Water Tank Relocation - \$6.00 Million

Construction of this project commenced in 2009 and will continue through 2011. The nature of the project is to remove an aeronautical obstruction, as determined by the FAA, from the Runway approach 28 with construction of a new replacement water tank on a new site. The remaining project cost as of January 1, 2010 is estimated at approximately \$6 million. A \$6.7 million Federal Stimulus grant awarded in 2009 will be used to fund the remainder of this project supplemented by prior federal and state grant allocations.

Runway 10/28 Pavement & Lighting Renovations - \$3.90 Million

Condition assessments indicate that during the next five years Runway 28 will require pavement rehabilitation and other lighting renovations.

Runway 01/19 Pavement & Lighting Renovations - \$4.30 Million

Condition assessments indicate that during the next five years Runway 19 will require pavement rehabilitation and other lighting renovations

Runway 01, 10, 28 Obstruction Removal - \$2.10 Million

This project involves funding for removal of obstructions that penetrate the approach surface of Runways 01, 10, and 28.

Runway 01/19 Improvement & Obstruction Removal - \$1.00 Million

This project provides funding for improvements to runway 01/19 with possible additional obstruction removal.

Runway 01/19 RPZ Property Acquisitions - \$5.00 Million

There are aviation easements and obstructions located in the protection zone of Runway 01/19 which must be acquired to allow for the installation of approach lighting systems and other navigational aides.

Runway Fencing, Drainage, & Wetland Management Improvements - \$.55 Million

Along the Runway 01/19 primary runway pavement surface, there are structures that require repair and replacement to facilitate the proper drainage of water from the air strip. This project can also entail funding of Wetland Management.

C. Taxiway Renovations - \$5.0 Million

This project entails the ongoing annual rehabilitation of all primary and secondary taxiways.

D. Apron/Ramp Improvements

Apron Rehabilitations - \$2.50 Million

There are areas of the apron that require concrete surfaces to be replaced and repaved. In addition, the underground glycol drainage system needs repair and improvement.

Ramp Expansion Southwest & Northwest Quadrants - \$2.00 Million

The growth of the Airport is restricted due to the lack of apron space and the ability to offer parking positions for aircraft.

Ramp Rehabilitation - \$4.00 Million

Periodically, there is a need to improve the paved and concrete surfaces that comprise the apron, taxiways and runways. This entails the milling and repaving or concrete resurfacing to keep the infrastructure up to standards.

E. Navigational Aids & Energy Improvements - \$3.00 Million

This project entails an upgrade of the lighting, CAT and Navigational Aids to meet FAA standards. The crosswind Runway 10/28 is a visual approach runway. The FAA would support the addition of Navigational Aids on the crosswind runway.

F. Service Access Roads - \$1.20 Million

The Airport has advanced the installation of service roads around the entire perimeter of the Airport with some exceptions. There are certain areas that still require the placement of a service access road which would also provide necessary patrol and surveillance capabilities.

G. Aircraft Deicing Glycol Storage & Improvements - \$6.00 Million

Glycol is currently held in lagoons which are subject to the capture of rain water. The recommended method is to utilize large expansion tanks to contain the glycol for processing. Alternatively, if funding limitations require, the existing lagoons will need lining rehabilitation or replacement.

H. Master Plan Update/Environmental Review - \$.50 Million

The Airport is required, under FAA regulations, to maintain an updated Master Plan and advance environmental review on all projects.

II Terminal

A. New Terminal Retrofit - \$8.00 Million

The 12-year old terminal will require renovations to accommodate new uses, as dictated by the airlines, Transportation Security Administration or other tenants located within the building. The Administration building is over 40 years old and is also in need of renovation.

B. Loading Bridges - New & Retrofit - \$4.00 Million

Currently, there are two jet bridges that are over 25 years old and the new terminal jet bridges have now been used for 12 years. This project will allow for reconditioning, replacement and new installations.

C. Green Initiatives - New & Retrofit - \$2.00 Million

Electric and Natural Gas utility charges for the airport are approximately \$3.4 million per year. These projects including, but not limited to, energy equipment and fixture retrofit, will reduce energy consumption, have a short pay back period, and will be advanced to reduce airport operating costs.

III Landside

A. Property Acquisitions - \$5.00 Million

The Airport is short of land to provide for future expansion and development. All properties shall be acquired for a specific use.

B. Parking Development

Surface Lot Extension - \$5.00 Million

Currently, the Airport is at capacity regarding parking facilities and any growth in enplanements will require comparable growth in parking facilities. In addition, there are a number of gravel lots that need to be converted to paved lots with appropriate lighting and security devices for safety reasons.

Garage Improvements - \$2.00 Million

An addition is planned for the parking garage. At this time, the parking garage reaches capacity 66 days of the year. Prior to 09/11, the garage reached capacity over 100 days per year.

Garage Extensions - \$10.00 Million

An addition is planned for the parking garage. At this time, the parking garage reaches capacity 66 days of the year. Prior to 9/11, the garage reached capacity over 100 days per year.

C. T-Hangar Alterations - \$1.00 Million

Existing T-Hangars may need alterations for new tenants. The rental income from these facilities would offset the cost of alterations.

D. Hangar Road Access/Parking Redevelopment - \$2.00 Million

In the northwest quadrant, there are a number of maintenance and aircraft storage facilities. Access to these facilities is difficult due to the number of gates that the maintenance personnel must encounter to get to their destination. Reconfiguration and realignment of the roads is necessary. The rental income from the hangar and maintenance facilities should cover the cost of redevelopment.

E. Roundabout Exit 5 - \$.25 Million

The State, County, Town, and Airport are all participating in the construction of the Northway Exit 5 Roundabout. The FAA authorized use of Airport funds since the new roadway construction will enhance access to the Airport's economy parking lot from the Adirondack Northway Interstate 87.

F. Runway Friction Material & Equipment Storage Facility - \$2.00 Million

A number of our heavy pieces of equipment remain outdoors throughout the year. A new maintenance storage facility would add longevity to these vehicles and extend their useful life.

G. Economic Development Projects

Air Cargo Development NE Quadrant - \$10.00 Million

With the runway lengthened to 8,500 l.f., the opportunities for attracting cargo carriers are enhanced. Currently, one building exists with 85,000 s.f. A second structure would allow the Airport to attract new cargo handling companies and freight forwarders.

Hangar Maintenance/Storage Northwest and Southwest Quad - \$8.00 Million

Currently, there are five maintenance hangars located on the Airport. Additional facilities would be supported through lease agreements with new aircraft maintenance providers.

Airport Industrial Park - \$4.00 Million

Aviation-related tenants require a location within close proximity to the airfield. New buildings would be supported through lease payments by tenants that may offer services to the Airport.

Property Utility Improvements - \$5.00 Million

A host of underground utilities that include water, sewer, electric and gas require upgrading and updating due to their condition and age. Funds should be allocated to keep our primary utilities in good working condition due to the nature of the Airport business.

Other Economic Opportunities - \$10.00 Million

Over the course of the five-year capital plan there will be economic development opportunities at the airport that will benefit both the airport and the capital region community. Projects that have a high feasibility of being financially self-supporting will be advanced.

IV Major Equipment & Vehicles - \$10.00 Million

Major Airport equipment has a useful life in the range of 10 years. Therefore, funds need to be allocated to provide the continual upgrade of the fleet mix for all divisions of the Airport.

POTENTIAL FUNDING SOURCES

Federal - Represents Federal entitlement and potential discretionary dollars available to fund eligible airfield capacity and safety related projects. Eligible projects generally are funded at 95% of the eligible project costs.

NY State - Represents New York State share of eligible Federal Projects (generally 2.5%) plus any State discretionary dollars that may be appropriated for the Airport.

ACAA - Represents the Authority's share of eligible Federal Projects (2.5% to 10%). In addition, the costs of other projects will be funded by Airport generated operating funds or by the issuance of indebtedness.

Generally, facilities to be funded by the issuance of Authority indebtedness will be initiated only when the project is projected to generate sufficient revenues or cost savings to meet the annual debt service payments. For example, construction of hangars, freight buildings or private use facilities would only be initiated when tenants have been identified and have committed to leasehold payments sufficient to cover the debt service payments and any operating costs to be borne by the Authority

Before the issuance of bonds is considered for any project, the Authority will evaluate whether any funds are available from its operating budget to cover any or a portion of the ACAA's share of the costs. This will include monies available under the Airline Use and Lease Agreement and any monies available in reserve funds held by the Authority.



Albany County Airport Authority 2012 Operating Budget

ALBANY INTERNATIONAL AIRPORT
FIVE YEAR CAPITAL PLAN 2010-2014
(\$ in Millions)

APPROVED ACAA - 9/14/2009
County - 12/7/2009

POTENTIAL PROJECTS	TOTAL ESTIMATED DOLLARS	ESTIMATED EXPENDITURES & DATES					POTENTIAL FUNDING SOURCES				NOTES
		2010	2011	2012	2013	2014	FED	NYS	ACAA CASH	ACAA Debt	
AIRFIELD											
<i>Noise Mitigation:</i>											
Property Acquisitions - Phase 6	\$4.00	\$1.00	\$1.00	\$1.00	\$1.00		\$3.80	\$0.10	\$0.10		
<i>Runway Improvements:</i>											
#28 Water Tank Relocation	\$6.00	\$6.00					\$6.00	\$0.00	\$0.00		
#10/28 Pvmnt & Lightg Renovations	\$3.90	\$3.00	\$0.90				\$3.71	\$0.10	\$0.10		
#1/19 Pvmnt & Lightg Renovations	\$4.30		\$2.30	\$2.00			\$4.09	\$0.11	\$0.11		
#1,10,28 Obstruction Removal	\$2.10	\$0.60	\$0.50		\$0.50	\$0.50	\$2.00	\$0.05	\$0.05		
#1/19 Imprvmts & Obstr. Remvls	\$1.00	\$0.50	\$0.50				\$0.95	\$0.03	\$0.03		
# 1/19 RPZ Property Acquisitions	\$5.00	\$2.50	\$2.50				\$4.75	\$0.13	\$0.13		
Fencing, Drainage, Wetland Mgmt	\$0.55	\$0.55					\$0.52	\$0.01	\$0.01		
<i>Taxiways Renovations</i>											
Taxiways Renovations	\$5.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$4.75	\$0.13	\$0.13		
<i>Apron/Ramp Improvements:</i>											
Apron Rehab	\$2.50	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$2.38	\$0.06	\$0.06		
Ramp Expansion SW, NW Quads	\$2.00		\$2.00				\$1.90	\$0.05	\$0.05		
Ramp Rehab	\$4.00	\$0.50	\$0.50	\$1.00	\$1.00	\$1.00	\$3.80	\$0.10	\$0.10		
<i>Navigation Aids</i>											
NavAids Impvts & Energy Impvts	\$3.00				\$1.50	\$1.50	\$2.85	\$0.08	\$0.08		
<i>Service Access Roads</i>											
Service Access Roads	\$1.20				\$1.20		\$1.14	\$0.03	\$0.03		
<i>Glycol Storage & Processing Impvts</i>											
Glycol Storage & Processing Impvts	\$6.00			\$3.00	\$3.00		\$5.70	\$0.15	\$0.15		
<i>Master Plan Update/Envir Rev</i>											
Master Plan Update/Envir Rev	\$0.50	\$0.10	\$0.10	\$0.10	\$0.10	\$0.10	\$0.48	\$0.01	\$0.01		
	\$51.05	\$16.25	\$11.80	\$8.60	\$9.80	\$4.60	\$48.80	\$1.13	\$1.13	\$0.00	
TERMINAL											
<i>Terminal & Administration Retrofit</i>											
Terminal & Administration Retrofit	\$8.00	\$1.00	\$1.50	\$1.50	\$2.00	\$2.00	\$7.60	\$0.20	\$0.20		
<i>Loading Bridges - New & Retrofit</i>											
Loading Bridges - New & Retrofit	\$4.00	\$1.00	\$1.00	\$1.00	\$1.00		\$3.80	\$0.10	\$0.10		
<i>Green Initiatives</i>											
Green Initiatives	\$2.00	\$1.00	\$1.00				\$1.90	\$0.05	\$0.05		
	\$14.00	\$3.00	\$3.50	\$2.50	\$3.00	\$2.00	\$13.30	\$0.35	\$0.35	\$0.00	
LANDSIDE											
<i>Property Acquisitions</i>											
Property Acquisitions	\$5.00	\$2.00	\$1.00	\$1.00		\$1.00	\$2.80		\$2.20		A
<i>Parking Development:</i>											
Surface Lot & Roadways Extension	\$5.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$0.00	\$0.00	\$5.00		
Garage Improvements	\$2.00	\$1.00	\$1.00						\$2.00		
Garage Extensions	\$10.00					\$10.00	\$0.00	\$0.00	\$0.00	\$10.00	B
<i>T-Hangars Alterations</i>											
T-Hangars Alterations	\$1.00			\$0.50	\$0.50		\$0.00	\$0.00	\$1.00		
<i>Hangar Road Access/Parking Redvlmt</i>											
Hangar Road Access/Parking Redvlmt	\$2.00			\$1.00	\$1.00		\$0.00	\$0.00	\$2.00		
<i>Roundabout Watervliet Shaker Rd</i>											
Roundabout Watervliet Shaker Rd	\$0.25	\$0.25							\$0.25		
<i>Rwy Friction Material & Equip Storage</i>											
Rwy Friction Material & Equip Storage	\$2.00		\$2.00				\$1.90	\$0.05	\$0.05		
<i>Economic Development Opportunities</i>											
Air Cargo Development NE Quad.	\$10.00			\$5.00	\$5.00		\$0.00	\$0.00	\$0.00	\$10.00	B
<i>Hangar Maintenance/Storage</i>											
Hangar Maintenance/Storage NW,SW Quad.	\$8.00		\$2.00	\$2.00	\$2.00	\$2.00	\$0.00	\$0.00	\$0.00	\$8.00	B
<i>Airport Industrial Park Impvts</i>											
Airport Industrial Park Impvts	\$4.00			\$1.00	\$1.00	\$2.00	\$0.00	\$0.00	\$0.00	\$4.00	B
<i>Property Utility Improvements</i>											
Property Utility Improvements	\$5.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$4.75	\$0.13	\$0.13		
<i>Other Economic Opportunities</i>											
Other Economic Opportunities	\$10.00			\$2.00	\$4.00	\$4.00				\$10.00	C
	\$64.25	\$5.25	\$8.00	\$8.00	\$15.50	\$27.50	\$9.45	\$0.18	\$12.63	\$42.00	
MAJOR EQUIPMENT & VEHICLES (>\$50K)											
Airfield, Snow Removal, ARFF	\$10.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$9.50	\$0.25	\$0.25		
Parking, Terminal, Landside, FBO											
	\$139.30	\$26.50	\$25.30	\$21.10	\$30.30	\$36.10	\$81.05	\$1.90	\$14.35	\$42.00	

NOTES:

- A. Funding to be from existing unspent bond proceeds
- B. Any funding requirements to be supported by increased passenger and tenant activity
- C. Project potentially eligible for specific State Funding in lieu of ACAA issued Debt

Albany County Airport Authority 2012 Operating Budget

ALBANY INTERNATIONAL AIRPORT
FIVE YEAR CAPITAL PLAN 2010-2014
(\$ in Millions)

APPROVED ACAA - 9/14/2009
County - 12/7/2009

POTENTIAL PROJECTS	TOTAL ESTIMATED DOLLARS	ACTUAL EXPENDITURES & DATES THROUGH AUGUST 31, 2011					FUNDING SOURCES				N O T E S
		2010	2011	2012	2013	2014	FED	NYS	ACAA CASH	ACAA Debt	
AIRFIELD											
<i>Noise Mitigation:</i>											
Property Acquisitions - Phase 6	\$4.00	\$0.17	\$0.94				\$0.94	\$0.03	\$0.03		
<i>Runway Improvements:</i>											
#28 Water Tank Relocation	\$6.00	\$2.74	\$0.78				\$3.52	\$0.00	\$0.00		
#10/28 Pvmnt & Lightg Renovations	\$3.90	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
#1/19 Pvmnt & Lightg Renovations	\$4.30	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
#1,10,28 Obstruction Removal	\$2.10	\$0.59	\$0.37				\$0.82	\$0.02	\$0.02		
#1/19 Imprvmts & Obstr. Remvls	\$1.00	\$0.14	\$0.04				\$0.15	\$0.00	\$0.00		
# 1/19 RPZ Property Acquisitions	\$5.00	\$0.01	\$0.03				\$0.04	\$0.00	\$0.00		
Fencing, Drainage, Wetland Mgmt	\$0.55	\$0.04	\$0.01				\$0.04	\$0.00	\$0.00		
<i>Taxiways Renovations</i>	\$5.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
<i>Apron/Ramp Improvements:</i>											
Apron Rehab	\$2.50	\$1.68	\$1.07				\$2.34	\$0.07	\$0.07		
Ramp Expansion SW, NW Quads	\$2.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
Ramp Rehab	\$4.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
<i>Navigation Aids</i>											
NavAids Impvts & Energy Impvts	\$3.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
<i>Service Access Roads</i>	\$1.20	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
<i>Glycol Storage & Processing Impvts</i>	\$6.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
<i>Master Plan Update/Envir Rev</i>	\$0.50	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00		
	\$51.05	\$5.37	\$3.24	\$0.00	\$0.00	\$0.00	\$7.85	\$0.13	\$0.13	\$0.00	
TERMINAL											
<i>Terminal & Administration Retrofit</i>	\$8.00	\$0.17	\$0.17				\$0.00	\$0.00	\$0.17		
<i>Loading Bridges - New & Retrofit</i>	\$4.00	\$0.01	\$0.57				\$0.00	\$0.00	\$0.01		
<i>Green Initiatives</i>	\$2.00										
	\$14.00	\$0.18	\$0.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.18	\$0.00	
LANDSIDE											
<i>Property Acquisitions</i>	\$5.00	\$0.01	\$0.00				\$0.00	0	\$0.01		A
<i>Parking Development:</i>											
Surface Lot & Roadways Extension	\$5.00	\$0.30	\$0.04				\$0.00	0	\$0.33	\$0.30	
Garage Improvements	\$2.00	\$0.47	\$0.30				\$0.00	0	\$0.77		B
Garage Extensions	\$10.00	\$0.00	\$0.00				\$0.00	0	\$0.00		
<i>T-Hangars Alterations</i>	\$1.00	\$0.00	\$0.00				\$0.00	0	\$0.00		
<i>Hangar Road Access/Parking Redvmt</i>	\$2.00	\$0.00	\$0.00				\$0.00	0	\$0.00		
<i>Roundabout Watervliet Shaker Rd</i>	\$0.25	\$0.00	\$0.00				\$0.00	0	\$0.00		
<i>Rwy Friction Material & Equip Storage</i>	\$2.00	\$0.00	\$0.00				\$0.00	0	\$0.00		
<i>Economic Development Opportunities</i>											
Air Cargo Development NE Quad.	\$10.00	\$0.01	\$0.00				\$0.00	0	\$0.01		B
Hangar Maintenance/Storage NW, SW Quad.	\$8.00	\$0.12	\$0.00				\$0.00	0	\$0.12		B
Airport Industrial Park Impvts	\$4.00	\$0.00	\$0.00				\$0.00	0	\$0.00		B
Property Utility Improvements	\$5.00	\$0.00	\$0.00				\$0.00	0	\$0.00		
Other Economic Opportunities	\$10.00	\$0.01	\$0.03				\$0.00	0	\$0.04		C
	\$64.25	\$0.92	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.29	\$0.30	
MAJOR EQUIPMENT & VEHICLES (>\$50K)	\$10.00	\$2.61	\$1.61				\$3.58	\$0.11	\$0.11		
Airfield, Snow Removal, ARFF Parking, Terminal, Landside, FBO											
TOTALS	\$139.30	\$9.08	\$5.95	\$0.00	\$0.00	\$0.00	\$11.43	\$0.23	\$1.70	\$0.30	







NOTES:

- A. Funding to be from existing unspent bond proceeds
- B. Any funding requirements to be supported by increased passenger and tenant activity
- C. Project potentially eligible for specific State Funding in lieu of ACAA issued Debt

10) AIRLINES RATES AND CHARGES SUMMARY

The Airline Use and Lease Agreement that began on January 1, 2011 continues to recognize that the Airlines and the Authority are working together to provide adequate facilities at the Airport and to provide appropriate accommodations for the public using the Airport without creating an unreasonable financial burden on the airlines or the Authority. This goal is achieved through a "revenue sharing" relationship in which both the signatory airlines and the Authority "share" in the successful financial performance of the Airport.

The revenue sharing formula in the Airline Use and Lease Agreement includes the following key elements:

-  A residual landing fee rate for the airfield cost center using passenger airline and cargo carrier landed weight as a divisor. Certain revenue items are credited in the rate calculation to lower the overall requirement of the airfield. Included among those offsets are interest earnings, FBO commercial net revenues and all revenues from non-signatory airlines. The signatory landing fee rate as calculated for 2012 is \$3.15 per 1,000 MGLW, a 10.5% increase from the 2011 budget amount of \$2.85.
-  A landing fee surcharge was implemented to recover the amortized costs of certain prior year airfield capital improvements. The surcharge is an annual fixed amount of \$187,162 through 2012. The landing fee surcharge rate is calculated at \$0.11 per 1,000 MGLW for 2012.
-  An aircraft apron fee rate is based upon ten percent of the total landing fee requirement divided by number of total square foot of apron space. The apron fee rate for 2012 is \$1.91 per square foot, an increase of 1.1% from the 2011 budgeted amount of \$1.86.
-  A commercial compensatory terminal rental rate for the terminal cost center, using rentable square feet as the divisor. Space occupied by the airlines or other tenants is paid for directly by a terminal rental charge. The signatory rental rate as calculated for 2012 is \$71.96 per square foot, a decrease from the 2011 budgeted amount of \$72.09.
-  A loading bridge fee charge is implemented based on annual capital charges, capital charge coverage, any required reserves, and operating and maintenance expenses incurred. The fee for 2012 will be \$34,429 per bridge, a decrease of 6.3% from the 2011 budgeted amount of \$36,762.
-  A formula for revenue sharing at 50/50 with the signatory airlines based on remaining Airport funds in excess of the total requirements of all cost centers. The signatory airlines' share is credited back to airlines in the subsequent year. The calculation in the 2012 budget projects the signatory airlines will receive \$219,675 as their share at the end of 2012.

COST CENTERS AND ALLOCATIONS

The expense budget under the New Agreement includes seven direct cost centers (airfield, terminal, loading bridges, parking, landside, FBO commercial aviation, and FBO general aviation and facilities) and seven indirect costs centers (ARFF, operations, security, vehicle/equipment maintenance, AvPorts administration, Million Air administration, and Authority administration). The expenses for four of the indirect costs centers (which exclude administration) are allocated to the direct costs centers based on an analysis of the staff hours worked and the budgeted costs within each indirect cost center. After those indirect costs are allocated to the direct cost centers, administration is allocated based on the total actual direct and indirect costs for each direct cost center. The allocation percentages for 2012 are set forth in the operating expenses allocation summary on page 10-8. The allocation rates will be reviewed and potentially revised at the end

of 2012 to reflect the actual operations and maintenance for all of the facilities.

NON-SIGNATORY RATES - Airlines that are not signatory to the Agreement are charged the lesser of the compensatory rate for the airfield or 1.25 times the signatory rate. For 2012, the non-signatory landing fee rate will be \$3.94 per 1,000 Maximum Gross Landing Weight (MGLW) and the non-signatory terminal rental rate will be \$89.95.

REVENUE SHARING - Over the five year term (2011-2015) of the Airline Use and Lease Agreement, 50% of all Airport revenues in excess of the total requirements of all cost centers in each fiscal year is "transferred" as a credit against monies owed by signatory airlines for rates and charges in the subsequent year. The airlines' transfers are allocated seventy 70% to reduce the total terminal requirement and 30% to reduce the total landing fee requirement in each year. The Airport's share of transfers is available for its use in the future development of the Airport.

COST PER ENPLANEMENT - One measure of the total revenues received by the Authority from the airlines is the Airport cost per enplanement (CPE). The CPE is presented with two components.



The Airport CPE represents the net cost incurred by the commercial airlines based on their regular operations at the Airport.



The FBO CPE represents the additional cost incurred by the airlines for into-plane, fuel farm, and deicing services; services usually provided by fixed based operators but at Albany International Airport is provided by the Authority.

The table on page 10-18 shows the Airport cost per enplanement after the airline's portion of revenue sharing for 2012 will be \$8.30. When the FBO CPE amount of \$2.11 is included with the Airport CPE, the net cost of the CPE is \$10.41.

PROJECTED RATES AND CHARGES - Based on the actual results experienced by the airport during 2010, the projected results for 2011 and the budget for 2012, the tables on the following pages set forth the assumptions, projections and findings for the remaining years under the current Airline Use and Lease agreement and show future projections using the agreement effective 2011-2015.

Achievement of the projections included in this report are dependent upon the occurrence of numerous future events, many of which are beyond the Airport's control, and therefore variations are to be expected and may be material.



Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget REVENUES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
AIRFIELD							
Airline Landing Fees	\$4,130,771	\$4,741,357	\$4,115,225	\$4,674,729	\$4,331,755	\$4,148,160	\$4,311,779
Airline Airfield Revenue Sharing	(287,033)	(37,535)	(59,176)	(65,902)	(44,722)	(64,844)	(74,689)
Cargo Landing Fees	385,022	441,536	472,528	529,576	485,848	460,858	474,061
Airline Landing Fee Surcharge	169,428	170,016	168,181	168,406	0	0	0
Cargo Landing Fee Surcharge	17,734	17,146	18,981	18,756	0	0	0
Glycol Disposal Fee	314,579	333,326	551,466	347,808	347,808	347,808	347,808
Airline Apron Fee	807,430	888,376	869,938	896,386	837,302	820,386	843,542
TSA Apron Fee	0	0	250	1,000		0	
Tenant Maintenance	46,029	58,877	58,966	59,555	60,151	60,753	61,360
Control Tower Rental	665,776	665,776	665,776	665,776	665,776	665,776	665,776
	<u>\$6,249,736</u>	<u>\$7,278,876</u>	<u>\$6,862,134</u>	<u>\$7,296,090</u>	<u>\$6,683,917</u>	<u>\$6,438,897</u>	<u>\$6,629,637</u>
FBO							
Jet A Fuel Sales	\$3,849,565	\$3,575,955	\$5,154,766	\$5,210,488	\$5,366,803	\$5,527,807	\$5,693,641
Avgas Fuel Sales General Aviation	352,796	364,782	417,402	418,003	443,460	470,466	499,118
Auto Gas Fuel Sales	58,103	50,855	79,470	81,854	84,309	86,839	89,444
Diesel Fuel Sales	195,879	172,447	264,520	272,455	280,629	289,048	297,719
Into-plane	745,340	753,000	680,031	680,031	680,031	680,031	680,031
Fuel Farm	539,403	587,648	564,570	552,617	569,195	586,271	603,859
General Aviation Landing Fees	221,401	212,235	252,757	293,202	296,134	299,096	302,087
General Aviation Parking Fees	107,495	101,592	173,114	186,007	193,503	201,301	209,414
Avgas Fuel Sales Commercial	794,393	791,969	1,069,241	992,200	1,021,966	1,052,625	1,084,204
Deicing Type I - Sprayed	392,697	475,201	796,403	479,520	493,906	508,723	523,984
Deicing Type IV - Sprayed	86,356	93,057	101,665	95,600	98,468	101,422	104,465
Deicing Type I - Consortium	490,068	560,621	905,512	705,528	726,694	748,495	770,950
Deicing Type IV - Consortium	105,825	119,964	211,678	109,650	112,940	116,328	119,818
Deicing - GA	62,730	47,160	119,091	59,260	61,038	62,869	64,755
General Aviation Tenants	222,386	223,608	267,815	307,297	326,871	347,692	369,840
General Aviation Customer Services	115,063	133,749	77,773	83,565	86,932	90,436	94,080
	<u>\$8,339,500</u>	<u>\$8,263,843</u>	<u>\$11,135,808</u>	<u>\$10,527,278</u>	<u>\$10,842,879</u>	<u>\$11,169,448</u>	<u>\$11,507,408</u>
TERMINAL							
Airline Space Rental	\$5,200,595	\$4,500,995	\$4,078,316	\$4,334,942	\$4,639,159	\$4,779,521	\$4,891,569
Airline Terminal Revenue Sharing	(669,744)	(87,581)	(138,077)	(153,772)	(104,352)	(151,303)	(174,275)
TSA Space Rental	346,549	361,049	366,506	403,176	419,375	430,152	430,152
Nonairline Space Rental - Flat Rate	21,632	51,632	53,055	49,265	49,265	49,265	49,265
Nonairline Space Rental	261,117	197,302	313,451	196,919	210,765	217,114	222,204
FIS Facility Use Fee	23,765	23,575	22,674	22,674	22,674	22,674	22,674
Loading Bridge Rentals	533,360	551,435	505,766	467,548	549,189	574,849	595,350
Tenant Maintenance	21,762	17,537	20,909	21,537	22,183	22,848	23,534
Utility Reimbursement	21,418	33,403	32,628	33,281	33,946	34,625	35,318
	<u>\$5,760,453</u>	<u>\$5,649,346</u>	<u>\$5,255,227</u>	<u>\$5,375,569</u>	<u>\$5,842,204</u>	<u>\$5,979,745</u>	<u>\$6,095,790</u>
GROUND TRANSPORTATION							
Parking	\$10,428,141	\$10,614,578	\$10,416,475	\$10,736,314	\$11,060,551	\$11,394,580	\$11,738,696
Access Fees	266,875	276,718	276,718	263,755	281,913	274,438	293,331
	<u>\$10,695,016</u>	<u>\$10,891,296</u>	<u>\$10,693,193</u>	<u>\$11,000,070</u>	<u>\$11,342,464</u>	<u>\$11,669,018</u>	<u>\$12,032,027</u>

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget REVENUES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
CONCESSIONS							
Rental Cars	\$4,263,770	\$4,147,081	\$4,372,813	\$4,507,081	\$4,643,195	\$4,783,419	\$4,927,878
Food and Beverage	663,990	686,049	660,914	681,207	701,780	722,974	744,807
Retail	363,244	364,572	363,476	367,291	370,964	374,673	378,420
Advertising	300,000	300,000	300,000	300,000	300,000	300,000	300,000
Museum Shop	253,934	234,275	238,121	275,000	277,750	280,528	283,333
Operating Permits	35,287	36,608	6,728	6,798	7,002	7,212	7,429
Telephone - Payphones	6,912	7,592	4,766	4,816	4,865	4,913	4,962
Telephone - Tenants	107,846	109,289	91,940	91,940	91,940	91,940	91,940
Phone Cards	787	907	434	439	443	447	452
Bank ATMs	36,689	37,466	37,305	38,451	39,612	40,808	42,040
Business Center	62,960	65,060	65,972	66,665	67,331	68,005	68,685
Vending Machines	32,594	34,500	32,445	32,786	33,114	33,445	33,779
Baggage Cart Concessions	7,000	7,000	7,000	7,000	7,000	7,000	7,000
	<u>\$6,135,013</u>	<u>\$6,030,399</u>	<u>\$6,181,916</u>	<u>\$6,379,474</u>	<u>\$6,544,995</u>	<u>\$6,715,365</u>	<u>\$6,890,727</u>
OTHER AIRPORT							
Land Rental	\$257,486	\$269,822	\$274,669	\$278,001	\$286,341	\$294,931	\$303,779
Industrial Park	345,692	359,428	358,847	381,282	392,720	404,502	416,637
T Hangars	108,696	99,887	103,274	98,891	101,858	104,914	108,061
Tie Downs	5,812	4,320	4,930	4,450	4,583	4,721	4,862
T Hangar Avgas Fuel Sales	82,339	86,602	95,740	102,870	107,015	111,328	115,815
Parking Garage Space Rent	69,492	72,272	71,408	74,264	77,235	80,324	83,537
Hangar Rentals	371,846	280,026	310,727	356,078	366,760	377,763	389,096
Building Rental	79,722	81,578	82,292	82,503	82,503	82,503	82,503
Cargo Building Rental	885,588	884,328	885,345	910,225	913,098	915,979	918,870
Aircraft Maintenance & Service Center	7,608	100,000	18,543	118,543	118,543	118,543	118,543
State Executive Hangar/Maint	1,247,083	1,247,083	1,247,083	1,247,083	1,247,083	1,247,083	1,247,083
Utility Reimbursement	92,128	61,460	92,316	94,163	96,046	97,967	99,926
Reimbursement of Property Taxes	26,888	27,000	30,114	31,018	31,948	32,907	33,894
Internet and Cable Access	10,915	11,080	10,585	10,420	10,420	10,420	10,420
Fingerprinting	17,645	16,604	10,897	11,224	11,561	11,907	12,265
Tenant Maintenance	9,095	12,827	27,553	28,379	29,231	30,107	31,011
Purchasing Proposals	10,958	5,000	12,387	12,759	13,141	13,536	13,942
Scrap and Equipment Sales	101,924	60,000	55,259	56,916	58,624	60,383	62,194
Other	41,925	15,000	36,518	52,613	54,192	55,817	57,492
	<u>\$3,772,842</u>	<u>\$3,694,317</u>	<u>\$3,728,485</u>	<u>\$3,951,680</u>	<u>\$4,002,900</u>	<u>\$4,055,634</u>	<u>\$4,109,928</u>
TOTAL REVENUES	\$40,952,560	\$41,808,077	\$43,856,763	\$44,530,160	\$45,259,360	\$46,028,106	\$47,265,516
OTHER REVENUES							
Interest Earnings	\$196,224	\$122,571	\$122,571	\$100,736	\$100,736	\$100,736	\$100,736
TSA (LEO) Reimbursement	428,984	428,653	423,686	407,639	407,639	407,639	407,639
Air Service Development	0	0		56,250			
Improvement Charges	368,400	368,400	368,400	368,400	368,400	368,400	368,400
	<u>\$993,608</u>	<u>\$919,624</u>	<u>\$914,657</u>	<u>\$933,025</u>	<u>\$876,775</u>	<u>\$876,775</u>	<u>\$876,775</u>
TOTAL REVENUES	\$41,946,168	\$42,727,701	\$44,771,420	\$45,463,185	\$46,136,135	\$46,904,881	\$48,142,291
TOTAL REVENUES BEFORE REVENUE SHARING	\$42,902,946	\$42,852,817	\$44,968,673	\$45,682,860	\$46,285,210	\$47,121,028	\$48,391,256
Airport Operations	\$33,569,838	\$33,669,350	\$32,918,208	\$34,222,558	\$34,565,556	\$35,074,805	\$36,007,073
FBO Operations	\$8,339,500	\$8,263,843	\$11,135,808	\$10,527,278	\$10,842,879	\$11,169,448	\$11,507,408
Other Revenues	\$993,608	\$919,624	\$914,657	\$933,025	\$876,775	\$876,775	\$876,775
Total Revenues	\$42,902,946	\$42,852,817	\$44,968,673	\$45,682,860	\$46,285,210	\$47,121,028	\$48,391,256

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget SUMMARY OF EXPENSES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
EXPENSES - SUMMARY							
Airport Management	\$18,064,050	\$19,459,863	\$18,996,810	\$19,880,373	\$20,675,588	\$21,502,611	\$22,362,716
FBO Management	2,855,457	2,806,346	2,893,064	3,025,965	3,491,195	3,695,066	3,909,018
FBO Cost of Sales	4,819,411	4,622,576	6,984,920	6,506,210	6,422,266	6,614,934	6,813,382
Authority	4,147,786	4,101,440	3,974,478	4,118,302	4,283,034	4,454,355	4,632,529
TOTAL EXPENSES	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850	\$34,872,084	\$36,266,967	\$37,717,646
EXPENSES BY CATEGORY							
Personnel Services	\$8,674,597	\$8,975,488	\$8,682,918	\$9,061,475	\$9,423,934	\$9,800,891	\$10,192,927
Employee Benefits	3,858,369	4,205,044	3,990,305	4,544,688	4,726,475	4,915,534	5,112,155
Utilities & Communications	2,829,179	2,685,640	2,785,524	2,795,459	2,907,277	3,023,568	3,144,511
Purchased Services							
Accounting & Auditing	\$49,204	\$55,500	\$51,434	\$55,000	\$57,576	\$59,488	\$62,274
Insurance	862,954	964,841	921,582	877,278	1,000,931	948,864	1,082,607
Legal	110,171	50,000	16,814	50,000	51,870	54,080	56,103
Public Safety	163,729	172,997	167,642	192,101	179,468	207,776	194,112
Albany County Sheriffs	1,584,863	2,072,593	1,980,399	2,309,649	2,150,119	2,498,116	2,325,569
Janitorial	697,640	687,692	642,523	420,729	713,416	455,060	771,630
Public Communications	555,698	768,474	626,303	825,102	797,220	892,431	862,273
Special Studies & GIS Services	53,880	24,500	112,769	78,000	25,416	84,365	27,490
Professional Services	800,641	687,845	690,362	662,900	713,574	716,993	771,802
Total Purchased Services	\$4,878,780	\$5,484,442	\$5,209,827	\$5,470,760	\$5,689,590	\$5,917,174	\$6,153,861
Materials & Supplies							
Airfield	\$634,479	\$952,927	\$1,129,217	\$1,016,427	\$1,144,302	\$1,206,348	\$1,271,364
FBO - Cost of Sales	4,819,411	4,622,576	6,984,920	6,506,210	6,422,266	6,614,934	6,813,382
Buildings	1,490,292	1,460,655	1,352,003	1,347,947	1,517,530	1,599,813	1,686,035
Grounds	512,901	621,085	684,801	655,635	738,120	778,142	820,080
Vehicles & Equipment	842,783	857,166	1,004,357	991,166	1,115,863	1,176,367	1,239,767
Total Material & Supplies	\$8,299,866	\$8,514,410	\$11,155,297	\$10,517,386	\$10,938,081	\$11,375,604	\$11,830,628
Office	\$311,698	\$328,404	\$355,945	\$371,282	\$386,134	\$401,579	\$417,642
Administration	865,235	640,338	659,354	676,801	703,873	732,028	761,309
Noncapital Equipment & Facilities	168,980	156,460	10,100	93,000	96,720	100,589	104,612
TOTAL EXPENSES	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850	\$34,872,084	\$36,266,967	\$37,717,646
DEPARTMENT SUMMARY (Direct & Indirect)							
Direct Cost Centers							
Airfield	\$2,508,930	\$3,044,828	\$2,961,242	\$3,072,986	\$3,195,906	\$3,323,742	\$3,456,692
Terminal	5,048,329	5,006,031	4,772,223	4,934,680	5,132,067	5,337,350	5,550,844
Loading Bridges	282,504	285,414	258,188	251,517	261,578	272,041	282,922
Landside:							
Parking	2,881,659	3,046,193	3,119,423	3,230,672	3,359,899	3,494,295	3,634,067
Landside Development	1,126,657	1,065,003	1,080,468	1,026,628	1,067,693	1,110,401	1,154,817
FBO Commercial	2,596,636	2,657,288	3,631,444	3,266,137	3,396,783	3,532,654	3,673,960
FBO GA & Facilities	4,159,907	3,818,580	5,316,016	5,596,122	5,819,967	6,052,766	6,294,876
Total Direct Cost Centers	\$18,604,622	\$18,923,337	\$21,139,004	\$21,378,743	\$22,233,892	\$23,123,248	\$24,048,178
Indirect Cost Centers							
ARFF	\$1,443,497	\$1,607,349	\$1,486,093	\$1,581,576	\$1,644,839	\$1,710,633	\$1,779,058
Operations	769,953	844,388	781,308	857,859	892,173	927,860	964,974
Security	1,938,626	2,470,762	2,340,108	2,686,935	2,794,412	2,906,189	3,022,436
Vehicle/Equipment	1,223,129	1,230,292	1,380,545	1,342,479	1,396,178	1,452,025	1,510,106
Airport Management Administration	840,766	859,603	817,212	895,041	930,843	968,076	1,006,799
FBO Administration	918,325	953,054	930,524	669,916	696,712	724,581	753,564
Airport Authority Administration	4,147,786	4,101,440	3,974,478	4,118,302	4,283,034	4,454,355	4,632,529
Total Indirect Cost Centers	\$11,282,082	\$12,066,889	\$11,710,267	\$12,152,107	\$12,638,191	\$13,143,719	\$13,669,468
TOTAL EXPENSES	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850	\$34,872,084	\$36,266,967	\$37,717,646

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget EXPENSES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
<u>AIRFIELD</u>							
Personnel Services	\$943,336	\$1,081,237	\$969,368	\$1,100,734	\$1,144,763	\$1,190,554	\$1,238,176
Employee Benefits	447,911	483,256	419,835	518,826	539,579	561,162	583,609
Utilities & Communications	137,853	148,815	149,395	149,800	155,792	162,024	168,505
Purchased Services	192,340	204,651	195,819	195,752	203,582	211,726	220,195
Materials & Supplies	743,815	1,066,826	1,212,270	1,094,826	1,138,619	1,184,164	1,231,530
Office	3,986	5,310	6,837	5,909	6,145	6,391	6,647
Administration	39,689	4,733	7,718	7,139	7,425	7,722	8,030
Noncapital Equipment & Facilities	0	50,000	0	0	0	0	0
	<u>\$2,508,930</u>	<u>\$3,044,828</u>	<u>\$2,961,242</u>	<u>\$3,072,986</u>	<u>\$3,195,906</u>	<u>\$3,323,742</u>	<u>\$3,456,692</u>
<u>TERMINAL</u>							
Personnel Services	\$1,000,303	\$1,120,388	\$988,678	\$1,136,811	\$1,182,283	\$1,229,575	\$1,278,758
Employee Benefits	419,676	536,443	444,123	582,723	606,032	630,273	655,484
Utilities & Communications	1,633,807	1,521,587	1,619,433	1,629,443	1,694,621	1,762,406	1,832,902
Purchased Services	1,151,927	1,195,511	1,162,478	983,872	1,023,227	1,064,156	1,106,722
Materials & Supplies	655,066	606,020	536,287	557,880	580,195	603,403	627,539
Office	15,222	19,282	21,225	40,651	42,277	43,968	45,727
Administration	172,328	800	0	3,300	3,432	3,569	3,712
Noncapital Equipment & Facilities	0	6,000	0	0	0	0	0
	<u>\$5,048,329</u>	<u>\$5,006,031</u>	<u>\$4,772,223</u>	<u>\$4,934,680</u>	<u>\$5,132,067</u>	<u>\$5,337,350</u>	<u>\$5,550,844</u>
<u>LOADING BRIDGES</u>							
Personnel Services	\$70,517	\$70,323	\$77,491	\$71,441	\$74,299	\$77,271	\$80,361
Employee Benefits	22,330	23,673	26,122	32,658	33,964	35,323	36,736
Utilities & Communications	65,000	65,000	65,000	65,000	67,600	70,304	73,116
Purchased Services	0	0	0	0	0	0	0
Materials & Supplies	119,986	126,418	89,575	82,418	85,715	89,143	92,709
Office	0	0	0	0	0	0	0
Administration	4,671	0	0	0	0	0	0
Noncapital Equipment & Facilities	0	0	0	0	0	0	0
	<u>\$282,504</u>	<u>\$285,414</u>	<u>\$258,188</u>	<u>\$251,517</u>	<u>\$261,578</u>	<u>\$272,041</u>	<u>\$282,922</u>
Table 2-1 Albany County Airport Authority Albany International Airport 2012 Budget EXPENSES (Page 2 of 4)							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
<u>PARKING</u>							
Personnel Services	\$1,256,512	\$1,339,854	\$1,301,175	\$1,388,457	\$1,443,995	\$1,501,755	\$1,561,825
Employee Benefits	538,523	613,530	559,630	654,147	680,313	707,525	735,826
Utilities & Communications	350,914	303,260	346,232	346,960	360,838	375,272	390,283
Purchased Services	75,444	73,853	94,559	49,227	51,196	53,244	55,374
Materials & Supplies	327,908	385,870	492,557	450,391	468,407	487,143	506,629
Office	54,371	49,130	65,773	49,950	51,948	54,026	56,187
Administration	272,246	280,695	259,496	266,540	277,202	288,290	299,821
Noncapital Equipment & Facilities	5,741	0	0	25,000	26,000	27,040	28,122
	<u>\$2,881,659</u>	<u>\$3,046,193</u>	<u>\$3,119,423</u>	<u>\$3,230,672</u>	<u>\$3,359,899</u>	<u>\$3,494,295</u>	<u>\$3,634,067</u>
<u>LANDSIDE</u>							
Personnel Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Employee Benefits	0	0	0	0	0	0	0
Utilities & Communications	235,104	234,225	213,541	188,025	195,546	203,368	211,503
Purchased Services	127,877	38,992	42,454	40,213	41,821	43,494	45,234
Materials & Supplies	683,115	736,691	792,221	749,140	779,106	810,270	842,681
Office	388	1,900	1,500	8,250	8,580	8,923	9,280
Administration	71,773	28,335	30,752	41,000	42,640	44,346	46,119
Noncapital Equipment & Facilities	8,400	24,860	0	0	0	0	0
	<u>\$1,126,657</u>	<u>\$1,065,003</u>	<u>\$1,080,468</u>	<u>\$1,026,628</u>	<u>\$1,067,693</u>	<u>\$1,110,401</u>	<u>\$1,154,817</u>
<u>ARFF</u>							
Personnel Services	\$942,239	\$1,006,757	\$977,970	\$971,712	\$1,010,580	\$1,051,004	\$1,093,044
Employee Benefits	390,692	432,658	383,620	454,697	472,885	491,800	511,472
Utilities & Communications	33,639	34,730	34,266	35,350	36,764	38,235	39,764
Purchased Services	2,815	3,059	2,798	2,910	2,910	3,026	3,147
Materials & Supplies	55,296	91,435	59,955	91,747	95,417	99,234	103,203
Office	3,147	8,200	5,639	10,805	11,237	11,687	12,154
Administration	15,669	16,010	21,845	14,467	15,046	15,648	16,273
Noncapital Equipment & Facilities	0	14,500	0	0	0	0	0
	<u>\$1,443,497</u>	<u>\$1,607,349</u>	<u>\$1,486,093</u>	<u>\$1,581,576</u>	<u>\$1,644,839</u>	<u>\$1,710,633</u>	<u>\$1,779,058</u>

Albany County Airport Authority 2012 Operating Budget

Table 2-1 Albany County Airport Authority Albany International Airport 2012 Budget EXPENSES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
<u>OPERATIONS</u>							
Personnel Services	\$490,485	\$529,512	\$495,520	\$516,265	\$536,916	\$558,392	\$580,728
Employee Benefits	213,024	240,855	211,498	264,793	275,385	286,400	297,856
Utilities & Communications	58,880	60,671	58,978	59,201	61,569	64,031	66,593
Purchased Services	0	0	0	0	0	0	0
Materials & Supplies	0	0	0	0	0	0	0
Office	9,120	11,350	10,534	11,600	12,064	12,547	13,048
Administration	-1,556	2,000	4,778	6,000	6,240	6,490	6,749
Noncapital Equipment & Facilities	0	0	0	0	0	0	0
	\$769,953	\$844,388	\$781,308	\$857,859	\$892,173	\$927,860	\$964,974
<u>SECURITY</u>							
Personnel Services	\$196,767	\$186,980	\$192,523	\$182,953	\$190,271	\$197,882	\$205,797
Employee Benefits	75,099	69,334	75,813	70,039	72,841	75,754	78,784
Utilities & Communications	18,636	17,000	4,285	4,300	4,472	4,651	4,837
Purchased Services	1,584,863	2,072,593	1,980,399	2,331,649	2,424,915	2,521,912	2,622,788
Materials & Supplies	48,689	93,000	70,233	85,000	88,400	91,936	95,613
Office	14,557	16,855	16,855	12,494	12,994	13,514	14,054
Administration	15	500	0	500	520	541	562
Noncapital Equipment & Facilities	0	14,500	0	0	0	0	0
	\$1,938,626	\$2,470,762	\$2,340,108	\$2,686,935	\$2,794,412	\$2,906,189	\$3,022,436
<u>VEHICLE/EQUIPMENT</u>							
Personnel Services	\$456,628	\$494,418	\$518,952	\$486,687	\$506,154	\$526,401	\$547,457
Employee Benefits	214,988	230,426	226,086	250,951	260,989	271,429	282,286
Utilities & Communications	23,902	23,075	29,575	30,075	31,278	32,529	33,830
Purchased Services	71,809	75,737	61,130	61,130	63,575	66,118	68,763
Materials & Supplies	389,244	396,000	525,418	506,000	526,240	547,290	569,181
Office	3,331	4,396	4,814	5,486	5,705	5,934	6,171
Administration	265	6,240	4,469	2,150	2,236	2,325	2,418
Noncapital Equipment & Facilities	62,962	0	10,100	0	0	0	0
	\$1,223,129	\$1,230,292	\$1,380,545	\$1,342,479	\$1,396,178	\$1,452,025	\$1,510,106
<u>FBO COMMERCIAL</u>							
Personnel Services	\$461,652	\$422,228	\$453,625	\$549,055	\$571,017	\$593,858	\$617,612
Employee Benefits	143,052	162,615	151,067	199,614	207,599	215,903	224,539
Utilities & Communications	27,551	29,005	30,037	30,340	31,554	32,816	34,128
Purchased Services	84,976	90,053	95,811	96,408	100,264	104,275	108,446
Materials & Supplies	1,879,405	1,953,387	2,900,904	2,390,720	2,486,349	2,585,803	2,689,235
Office	0	0	0	0	0	0	0
Administration	0	0	0	0	0	0	0
Noncapital Equipment & Facilities	0	0	0	0	0	0	0
	\$2,596,636	\$2,657,288	\$3,631,444	\$3,266,137	\$3,396,783	\$3,532,654	\$3,673,960
<u>FBO GENERAL AVIATION AND FACILITIES</u>							
Personnel Services	\$351,820	\$315,803	\$345,392	\$480,314	\$499,527	\$519,508	\$540,288
Employee Benefits	149,536	119,256	132,694	205,874	214,109	222,673	231,580
Utilities & Communications	95,942	94,034	98,847	99,142	103,108	107,232	111,521
Purchased Services	106,359	114,711	126,464	126,440	131,498	136,758	142,228
Materials & Supplies	3,301,878	3,027,576	4,419,595	4,483,102	4,662,426	4,848,923	5,042,880
Office	1,178	1,450	850	1,500	1,560	1,622	1,687
Administration	149,695	145,750	192,174	199,750	207,740	216,050	224,692
Noncapital Equipment & Facilities	3,499	0	0	0	0	0	0
	\$4,159,907	\$3,818,580	\$5,316,016	\$5,596,122	\$5,819,967	\$6,052,766	\$6,294,876

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget EXPENSES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
FBO ADMINISTRATION							
Personnel Services	\$458,976	\$449,515	\$433,923	\$218,570	\$227,313	\$236,405	\$245,862
Employee Benefits	110,148	141,283	124,085	61,254	63,704	66,252	68,902
Utilities & Communications	1,035	2,350	1,090	2,300	2,392	2,488	2,587
Purchased Services	309,685	306,359	319,045	318,893	331,649	344,915	358,712
Materials & Supplies	0	0	0	0	0	0	0
Office	21,951	33,103	35,420	45,454	47,273	49,163	51,130
Administration	16,530	20,444	16,961	23,444	24,382	25,357	26,371
Noncapital Equipment & Facilities	0	0	0	0	0	0	0
	\$918,325	\$953,054	\$930,524	\$669,916	\$696,712	\$724,581	\$753,564
AIRPORT MANAGEMENT ADMINISTRATION							
Personnel Services	\$308,508	\$297,249	\$290,771	\$295,853	\$307,687	\$319,995	\$332,794
Employee Benefits	78,117	86,174	84,223	89,433	93,010	96,731	100,600
Utilities & Communications	657	800	451	650	676	703	731
Purchased Services	413,655	413,846	396,371	396,371	412,226	428,715	445,864
Materials & Supplies	0	0	0	0	0	0	0
Office	36,307	34,709	40,240	41,709	43,377	45,112	46,917
Administration	3,522	2,825	5,155	3,025	3,146	3,272	3,403
Noncapital Equipment & Facilities	0	24,000	0	68,000	70,720	73,549	76,491
	\$840,766	\$859,603	\$817,212	\$895,041	\$930,843	\$968,076	\$1,006,799
AIRPORT AUTHORITY ADMINISTRATION							
Personnel Services	\$1,736,854	\$1,661,224	\$1,637,532	\$1,662,623	\$1,729,128	\$1,798,293	\$1,870,225
Employee Benefits	1,055,273	1,065,541	1,151,509	1,159,679	1,206,066	1,254,308	1,304,481
Utilities & Communications	146,259	151,089	134,391	154,873	161,068	167,511	174,211
Purchased Services	757,030	895,076	732,499	868,006	902,727	938,836	976,389
Materials & Supplies	95,464	31,186	56,284	26,161	27,207	28,296	29,428
Office	148,140	142,718	146,258	137,474	142,973	148,692	154,640
Administration	120,388	132,006	116,005	109,486	113,865	118,420	123,157
Noncapital Equipment & Facilities	88,378	22,600	0	0	0	0	0
	\$4,147,786	\$4,101,440	\$3,974,478	\$4,118,302	\$4,283,034	\$4,454,355	\$4,632,529
TOTAL EXPENSES	\$29,886,704	\$30,990,226	\$32,849,271	\$33,530,850	\$34,872,084	\$36,266,967	\$37,717,646

Albany County Airport Authority Albany International Airport 2012 Budget SUMMARY OF FY2012 EXPENSE ALLOCATION														
AvPorts Direct Cost Centers					Indirect Cost Centers				Admin	MA Direct Cost Centers		Admin	Admin	
Airfield	Terminal	Loading Bridges	Parking	Landside	PUBLIC SAFETY/OPERATIONS			Vehicles & Equipment	AvPorts Admin	Comm Aviation	Gen Avia & Facilities	MA Admin	ACAA Admin	
10	20	21	30	32	ARFF	Operations	Security	50	59	60	61	69	71	
15%	48%	1%	6%	24%	1	1				3.0%	3.0%			
40%	30%	5%	5%	10%						5.0%	5.0%			
15%	50%	3%	20%	10%			1			1.0%	1.0%			
35%	5%		15%	37%				1		5.0%	3.0%			
X	X	X	X	X					2	X	X			
X	X	X	X	X						X	X	3		
X	X	X	X	X						X	X		4	
1 - Allocate indirect cost centers to AvPorts and FBO direct cost centers based on % above. 2 - Allocate AvPorts Admin to all direct cost centers based on total actual direct cost plus the indirect costs allocated in 1 above. 3 - Allocate FBO Admin to FBO direct cost centers based on total actual direct plus total indirect cost allocated in 1 and 2 above. 4 - Allocate ACAA Admin to all direct cost centers based on total actual direct cost plus the indirect costs allocated in 1, 2, 3 above.														
Airfield	Terminal	Loading Bridges	Parking	Landside	PUBLIC SAFETY/OPERATIONS			Vehicles & Equipment	Admin	MA Direct Cost Centers	Admin	Admin	TOTAL	
10	20	21	30	32	ARFF	Operations	Security	50	59	60	61	69	71	
\$3,072,986	\$4,934,680	\$251,517	\$3,230,672	\$1,026,628	\$1,581,576	\$857,859	\$2,686,935	\$1,342,479	\$895,041	\$1,076,799	\$1,279,250	\$669,916	\$4,118,302	\$27,024,640
STEP 1:														
42	237,236	759,156	15,816	94,895	379,578					47,447	47,447			1,581,576
41	343,143	257,358	42,893	42,893	85,786					42,893	42,893			857,859
43	403,040	1,343,468	80,608	537,387	268,694					26,869	26,869			2,686,935
50	469,868	67,124	201,372	496,717						67,124	40,274			1,342,479
	4,526,274	7,361,785	390,834	4,107,219	2,257,403					1,261,133	1,436,734			21,341,381
STEP 2:														
59	189,828	308,748	16,391	172,254	94,674					52,891	60,256			895,041
STEP 3:														
69	4,716,102	7,670,533	407,225	4,279,472	2,352,076					313,156	356,760			669,916
	1,627,179	1,853,749								1,627,179	1,853,749			22,906,338
STEP 4:														
71	847,902	1,379,076	73,214	769,401	422,877					292,549	333,283			4,118,302
	5,564,005	9,049,609	480,439	5,048,873	2,774,953					1,919,728	2,187,033			27,024,640
										2,189,338	4,316,872			6,506,210
										4,109,066	6,503,905			33,530,850
										Plus COGS				

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget DEBT SERVICE SUMMARY							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
Albany County G.O. Bonds	\$1,121,901	\$1,068,141	\$1,068,141	\$1,011,885	\$737,992	\$279,332	\$0
Airport Revenue Bonds:							
1998 B Revenue Bonds	1,432,372	0	0	0	0	0	0
1999 EFC Revenue Bonds, net of interest subsidy	437,823	470,262	413,941	421,755	425,003	428,817	431,133
2000 B Revenue Bonds	506,871	0	0	0	0	0	0
2003 A Revenue Bonds	744,526	747,353	747,353	766,083	769,464	493,268	482,100
2004 B EFC Revenue Bonds, net of interest subsidy	38,683	38,316	38,316	37,863	33,965	0	0
2006 A & B Revenue Bonds	1,100,587	1,098,868	1,098,868	1,094,334	1,094,941	1,098,473	1,101,376
2006 C Revenue Bonds	403,812	403,995	403,995	403,632	403,206	407,829	407,102
2008 A Refunding Bonds	4,019,706	0	0	0	0	0	0
2010 A Refunding Bonds	2,775,055	9,832,833	9,832,833	9,817,414	9,807,654	9,801,102	9,789,108
2010 B Refunding Bonds	68,003	940,662	940,662	938,717	936,921	931,054	925,710
Less: PFC's Applied to 2008A/2010A Revenue Bonds	0	0	0	0	(900,000)	(1,200,000)	(1,200,000)
Less: Additional PFC's Applied	(2,806,622)	(4,852,776)	(4,852,776)	(4,867,183)	(4,249,934)	(3,948,773)	(3,951,982)
TOTAL DEBT SERVICE	\$9,842,718	\$9,747,656	\$9,691,334	\$9,624,501	\$9,059,211	\$8,291,103	\$7,984,547
Allocation of Total Debt Service to Cost Centers							
Airfield	\$1,603,166	\$1,527,530	\$1,471,208	\$1,454,774	\$519,562	\$15,046	-\$102,895
FBO	\$271,986	\$271,562	\$271,562	\$270,441	\$270,591	\$271,464	\$272,181
ARFF	68,348	68,607	68,607	70,326	70,637	45,282	44,257
Control Tower	0	0	0	0	0	0	0
Terminal	2,222,960	1,666,553	1,666,553	1,627,192	1,946,526	1,902,010	1,767,883
Loading Bridges	50,125	34,829	34,829	34,370	46,597	52,427	52,313
Landside	5,626,132	6,178,575	6,178,575	6,167,397	6,205,298	6,004,873	5,950,808
TOTAL ALLOCATION	\$9,842,718	\$9,747,656	\$9,691,334	\$9,624,501	\$9,059,211	\$8,291,103	\$7,984,547

Albany County Airport Authority Albany International Airport 2012 Budget ALBANY COUNTY G.O. BONDS OUTSTANDING REIMBURSABLE BY THE AUTHORITY							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
PRINCIPAL							
1993 Drainage System - (Glycol Collection System)	\$278,847	\$273,731	\$273,731	\$271,422	\$93,074	\$81,180	\$0
1994 Consolidated Bond Issue	685,000	670,000	670,000	655,000	410,000	0	0
	\$963,847	\$943,731	\$943,731	\$926,422	\$503,074	\$81,180	\$0
INTEREST							
1993 Drainage System - (Glycol Collection System)	\$37,715	\$27,258	\$27,258	\$13,571	\$192,088	\$181,665	\$0
1994 Consolidated Bond Issue	78,845	56,795	56,795	32,618	10,250	0	0
	\$116,560	\$84,053	\$84,053	\$46,189	\$202,338	\$181,665	\$0
COMBINED P&I G.O. BONDS DEBT SERVICE							
1993 Drainage System - (Glycol Collection System)	\$316,562	\$300,989	\$300,989	\$284,993	\$285,162	\$262,845	\$0
1994 Consolidated Bond Issue	763,845	726,795	726,795	687,618	420,250	0	0
G.O. BONDS DEBT SERVICE	\$1,080,407	\$1,027,784	\$1,027,784	\$972,611	\$705,412	\$262,845	\$0
Amortization of Bond Issue Costs	41,494	40,357	40,357	39,274	32,580	16,487	0
TOTAL OF G.O. BONDS DEBT SERVICE	\$1,121,901	\$1,068,141	\$1,068,141	\$1,011,885	\$737,992	\$279,332	\$0
Allocation of G.O. Bonds Debt Service to Cost Centers							
Airfield	\$474,591	\$451,849	\$451,849	\$428,051	\$312,188	\$118,164	\$0
Terminal	515,729	491,016	491,016	465,155	339,249	128,407	0
Landside	131,581	125,276	125,276	118,678	86,555	32,761	0
Total	\$1,121,901	\$1,068,141	\$1,068,141	\$1,011,885	\$737,992	\$279,332	\$0

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget AIRPORT REVENUE BONDS DEBT SERVICE							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
2008A Revenue Refunding Bonds Debt Service	\$3,963,413	\$0	\$0	\$0	\$0	\$0	\$0
Amortization of Bond Issue Costs	56,293	0	0	0	-	-	-
TOTAL 2008A REVENUE BONDS DEBT SERVICE	\$4,019,706	\$0	\$0	\$0	\$0	\$0	\$0
Allocation of 2008A Refunding Bonds Debt Service to Cost Centers							
Airfield	\$462,398	\$0	\$0	\$0	\$0	\$0	\$0
Control Tower							
Terminal	2,580,290	0	0	0	0	0	0
Loading Bridges	80,394	0	0	0	0	0	0
Landside	896,623	0	0	0	0	0	0
Total	\$4,019,706	\$0	\$0	\$0	\$0	\$0	\$0
2010A Revenue Refunding Bonds Debt Service	\$2,707,162	\$9,632,881	\$9,632,881	\$9,628,181	\$9,629,481	\$9,634,331	\$9,634,081
Amortization of Bond Issue Costs	\$67,893	\$199,952	\$199,952	\$189,233	\$178,173	\$166,771	\$155,027
TOTAL 2010A REVENUE BONDS DEBT SERVICE	\$2,775,055	\$9,832,833	\$9,832,833	\$9,817,414	\$9,807,654	\$9,801,102	\$9,789,108
Allocation of 2010A Refunding Bonds Debt Service to Cost Centers							
Airfield	\$157,767	\$804,498	\$804,498	\$803,454	\$802,734	\$801,558	\$801,248
Control Tower	0	0	0	0	0	0	0
Terminal	881,946	4,497,275	4,497,275	4,491,441	4,487,412	4,480,838	4,479,110
Loading Bridges	25,864	131,885	131,885	131,714	131,596	131,403	131,352
Landside	1,709,478	4,399,176	4,399,176	4,390,805	4,385,913	4,387,303	4,377,398
Total	\$2,775,055	\$9,832,833	\$9,832,833	\$9,817,414	\$9,807,654	\$9,801,102	\$9,789,108
2010B Revenue Refunding Bonds Debt Service	\$62,112	\$924,718	\$924,718	\$926,538	\$928,651	\$926,835	\$925,710
Amortization of Bond Issue Costs	\$5,891	\$15,945	\$15,945	\$12,179	\$8,270	\$4,219	\$0
TOTAL 2010B REVENUE BONDS DEBT SERVICE	\$68,003	\$940,662	\$940,662	\$938,717	\$936,921	\$931,054	\$925,710
Allocation of 2010B Refunding Bonds Debt Service to Cost Centers							
Airfield	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0	0	0	0
Terminal	0	0	0	0	0	0	0
Loading Bridges	0	0	0	0	0	0	0
Landside	68,003	940,662	940,662	938,717	936,921	931,054	925,710
Total	\$68,003	\$940,662	\$940,662	\$938,717	\$936,921	\$931,054	\$925,710

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget AIRPORT REVENUE BONDS DEBT SERVICE							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
1998 B Revenue Bonds Debt Service	\$1,455,142	\$0	\$0	\$0	\$0	\$0	\$0
Amortization of Bond Issue Costs	(22,770)	0	0	0	-	-	-
TOTAL 1998 REVENUE BONDS DEBT SERVICE	\$1,432,372	\$0	\$0	\$0	\$0	\$0	\$0
Allocation of 1998 Revenue Bonds Debt Service to Cost Centers							
Airfield	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0	0	0	0
Terminal	0	0	0	0	0	0	0
Loading Bridges	0	0	0	0	0	0	0
Landside	1,432,372	0	0	0	0	0	0
Total	\$1,432,372	\$0	\$0	\$0	\$0	\$0	\$0
2000 B Revenue Bonds Debt Service	\$511,813	\$0	0	0	\$0	\$0	\$0
Amortization of Bond Issue Costs	(4,942)	0	0	0	-	-	-
TOTAL 2000 B REVENUE BONDS DEBT SERVICE	\$506,871	\$0	\$0	\$0	\$0	\$0	\$0
Allocation of 2000 B Revenue Bonds Debt Service to Cost Centers							
Airfield	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0	0	0	0
Terminal	0	0	0	0	0	0	0
Loading Bridges	0	0	0	0	0	0	0
Landside	506,871	0	0	0	0	0	0
Total	\$506,871	\$0	\$0	\$0	\$0	\$0	\$0

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget AIRPORT REVENUE BONDS DEBT SERVICE							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
2003 A Revenue Bonds Debt Service	\$746,692	\$749,387	\$749,387	\$744,962	\$742,862	\$475,312	\$464,844
Amortization of Bond Issue Costs	(2,166)	(2,034)	(2,034)	21,121	26,602	17,956	17,256
TOTAL 2003 A REVENUE BONDS DEBT SERVICE	\$744,526	\$747,353	\$747,353	\$766,083	\$769,464	\$493,268	\$482,100
Allocation of 2003 A Revenue Bonds Debt Service to Cost Centers							
Airfield	\$139,450	\$139,979	\$139,979	\$143,487	\$144,121	\$92,389	\$90,297
ARFF	68,348	68,607	68,607	70,326	70,637	45,282	44,257
Control Tower	0	0	0	0	0	0	0
Terminal	124,708	125,182	125,182	128,319	128,885	82,622	80,752
Loading Bridges	0	0	0	0	0	0	0
Landside	308,085	309,255	309,255	317,005	318,404	204,114	199,493
Parking	103,936	104,331	104,331	106,945	107,417	68,860	67,301
Total	\$744,526	\$747,353	\$747,353	\$766,083	\$769,464	\$493,268	\$482,100
2006 A & B Revenue Bonds Debt Service	\$1,102,531	\$1,100,763	\$1,100,763	\$1,102,138	\$1,101,013	\$1,103,700	\$1,104,963
Amortization of Bond Issue Costs	(1,944)	(1,895)	(1,895)	(7,804)	(6,072)	(5,227)	(3,587)
TOTAL 2006 REVENUE BONDS DEBT SERVICE	\$1,100,587	\$1,098,868	\$1,098,868	\$1,094,334	\$1,094,941	\$1,098,473	\$1,101,376
Allocation of 2006 Revenue Bonds Debt Service to Cost Centers							
Airfield	\$269,423	\$269,002	\$269,002	\$267,892	\$268,041	\$268,905	\$269,616
FBO	271,986	271,562	271,562	270,441	270,591	271,464	272,181
Parking	210,006	209,678	209,678	208,812	208,928	209,602	210,156
Landside and other	268,639	268,219	268,219	267,112	267,260	268,123	268,831
Terminal	80,534	80,408	80,408	80,076	80,120	80,379	80,591
Total	\$1,100,587	\$1,098,868	\$1,098,868	\$1,094,334	\$1,094,941	\$1,098,473	\$1,101,376
2006 C Revenue Bonds Debt Service	\$401,838	\$401,663	\$401,663	\$401,063	\$400,263	\$404,263	\$402,863
Amortization of Bond Issue Costs	1,974	2,332	2,332	2,569	2,943	3,566	4,239
TOTAL 2006 REVENUE BONDS DEBT SERVICE	\$403,812	\$403,995	\$403,995	\$403,632	\$403,206	\$407,829	\$407,102
Allocation of 2006 Revenue Bonds Debt Service to Cost Centers							
Landside and other	403,812	403,995	403,995	403,632	403,206	407,829	407,102
Total	\$403,812	\$403,995	\$403,995	\$403,632	\$403,206	\$407,829	\$407,102

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget NYS ENVIRONMENTAL FACILITIES CORPORATION (EFC) AIRPORT REVENUE BONDS DEBT SERVICE							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
1999 A EFC Revenue Bonds Debt Service	\$577,873	\$591,506	\$438,682	\$445,600	\$447,493	\$449,528	\$449,579
Amortization of Bond Issue Costs	3,742	8,917	2,166	1,974	1,775	1,572	1,363
Less: Interest Subsidy Earnings	(143,792)	(130,161)	(26,907)	(25,819)	(24,265)	(22,283)	(19,808)
TOTAL 1999 A EFC REVENUE BONDS DEBT SERVICE	\$437,823	\$470,262	\$413,941	\$421,755	\$425,003	\$428,817	\$431,133
Allocation of EFC Revenue Bonds Debt Service to Cost Centers							
Airfield	\$437,823	\$470,262	\$413,941	\$421,755	\$425,003	\$428,817	\$431,133
Control Tower	0	0	0	0	0	0	0
Terminal	0	0	0	0	0	0	0
Loading Bridges	0	0	0	0	0	0	0
Landside	0	0	0	0	0	0	0
Total	\$437,823	\$470,262	\$413,941	\$421,755	\$425,003	\$428,817	\$431,133
2004 B EFC Revenue Bonds Debt Service	\$40,893	\$39,508	\$39,508	\$38,474	\$72,363	\$0	\$0
Amortization of Bond Issue Costs	463	812	812	725	1,101	0	0
Less: Interest Subsidy Earnings	(2,673)	(2,004)	(2,004)	(1,336)	(39,499)	0	0
TOTAL 2004 B EFC REVENUE BONDS DEBT SERVICE	\$38,683	\$38,316	\$38,316	\$37,863	\$33,965	\$0	\$0
Allocation of EFC Revenue Bonds Debt Service to Cost Centers							
Airfield	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Control Tower	0	0	0	0	0	0	0
Terminal	0	0	0	0	0	0	0
Loading Bridges	0	0	0	0	0	0	0
Landside	38,683	38,316	38,316	37,863	33,965	0	0
Total	\$38,683	\$38,316	\$38,316	\$37,863	\$33,965	\$0	\$0

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget CALCULATION OF PFC REVENUES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
ENPLANEMENTS	1,264,381	1,257,420	1,230,558	1,243,473	1,255,908	1,268,467	1,281,151
PFC's charged	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50	\$4.50
LESS: Carrier Compensation	(0.11)	(0.11)	(0.11)	(0.11)	(0.11)	(0.11)	(0.11)
Net PFC Revenue	\$4.39	\$4.39	\$4.39	\$4.39	\$4.39	\$4.39	\$4.39
% of PFCs collected on Enplanements	90.7%	91.0%	91.0%	91.0%	91.0%	91.0%	91.0%
PFC Revenue	\$5,036,942	\$5,023,267	\$4,915,956	\$4,967,550	\$5,017,226	\$5,067,398	\$5,118,072
LESS: Applied Pay-As-You-Go	0	0	0	0	0	0	0
PFC's Available for Debt Service	\$5,036,942	\$5,023,267	\$4,915,956	\$4,967,550	\$5,017,226	\$5,067,398	\$5,118,072
PFC DEBT SERVICE FUND ACTIVITY							
BEGINNING BALANCE	\$3,964,837	\$4,252,776	\$4,342,430	\$4,417,183	\$4,529,281	\$4,408,506	\$4,338,976
PLUS: Deposit of PFC's	5,036,942	5,023,267	4,915,956	4,967,550	5,017,226	5,067,398	5,118,072
PLUS: Interest Earnings on PFC's	13,940	55,656	11,573	11,731	11,933	11,845	11,821
LESS: Refunding Contribution	-1,866,667	0	0	0			
LESS: PFC Other Deposits	0	0	0	0	(900,000)	(1,200,000)	(1,200,000)
LESS: Applied Towards 2008A/2010A Debt Service	(2,806,622)	(4,852,776)	(4,852,776)	(4,867,183)	(4,249,934)	(3,948,773)	(3,951,982)
ENDING BALANCE	\$4,342,430	\$4,478,923	\$4,417,183	\$4,529,281	\$4,408,506	\$4,338,976	\$4,316,887
PFC's APPLIED TO DEBT SERVICE	\$2,806,622	\$4,852,776	\$4,852,776	\$4,867,183	\$5,149,934	\$5,148,773	\$5,151,982
Allocation of PFC's to Cost Centers							
Airfield	\$338,287	\$608,061	\$608,061	\$609,866	\$1,432,524	\$1,694,788	\$1,695,190
Terminal	1,960,247	3,527,327	3,527,327	3,537,799	3,089,141	2,870,236	2,872,569
Loading Bridges	56,132	97,056	97,056	97,344	84,999	78,975	79,040
Landside	451,956	620,333	620,333	622,174	543,271	504,773	505,184
Total	\$2,806,622	\$4,852,776	\$4,852,776	\$4,867,183	\$5,149,934	\$5,148,773	\$5,151,982

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget LANDING FEE RATES							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
Airfield:							
Direct O&M Expenses	\$2,508,930	\$3,044,828	\$2,961,242	\$3,072,986	\$3,195,906	\$3,323,742	\$3,456,692
Indirect O&M Expenses	2,184,682	2,415,362	2,363,607	2,491,018	2,587,577	2,687,923	2,792,207
O&M Reserve Requirement	(91,998)	10,764	9,903	18,850	37,074	38,536	40,057
FBO:							
Commercial Direct O&M Expenses	928,210	897,783	928,976	1,076,799	1,141,764	1,209,985	1,281,611
Commercial Indirect O&M Expenses	972,285	983,787	960,927	842,929	878,194	915,006	953,425
Commercial O&M Reserve Requirement	(30,976)	3,709	3,515	6,504	12,948	13,622	14,327
Airfield Capital Charges:							
1997 Revenue Bond Debt Service	0	0	0	0	0	0	0
2008A Revenue Bond Debt Service	462,398	0	0	0	0	0	0
2010A Revenue Bond Debt Service	157,767	804,498	804,498	803,454	802,734	801,558	801,248
LESS: Applicable Approved PFC Revenues	(338,287)	(608,061)	(608,061)	(609,866)	(1,432,524)	(1,694,788)	(1,695,190)
EFC Revenue Bond Debt Service 1999 - Net	437,823	470,262	413,941	421,755	425,003	428,817	431,133
EFC Revenue Bond Debt Service 2000 - Net	0	0	0	0	0	0	0
2003A Revenue Bond Debt Service	139,450	139,979	139,979	143,487	144,121	92,389	90,297
EFC Revenue Bond Debt Service 2004 - Net	0	0	0	0	0	0	0
2006 A & B Revenue Bond Debt Service	269,423	269,002	269,002	267,892	268,041	268,905	269,616
Airfield G.O. Debt Service	474,591	451,849	451,849	428,051	312,188	118,164	0
Airfield Amortization Requirements	0	0	0	0	0	0	0
FBO Commercial Capital Charges	0	0	0	0	0	0	0
Airfield Capital Charge Coverage	0	0	0	0	0	0	0
FBO Commercial Capital Charge Coverage	0	0	0	0	0	0	0
Airfield Debt Service Reserve Requirement	0	0	0	0	0	0	0
FBO Commercial Debt Service Reserve Requirement	0	0	0	0	0	0	0
Airfield Extraordinary Coverage Protection	0	0	0	0	0	0	0
Total LANDING FEE REQUIREMENT	\$8,074,299	\$8,883,764	\$8,699,379	\$8,963,860	\$8,373,025	\$8,203,860	\$8,435,424
Total Landed Weight (000-lbs)	1,669,418	1,655,522	1,627,273	1,646,850	1,661,668	1,676,635	1,691,751
COMPENSATORY LANDING FEE RATE	\$4.84	\$5.37	\$5.35	\$5.44	\$5.04	\$4.89	\$4.99
LESS: Interest Earning Credit	\$196,224	\$122,571	\$122,571	\$100,736	\$100,736	\$100,736	\$100,736
LESS: Investments Received-Net	0	0	0	0	0	0	0
LESS: Glycol disposal Fee	\$314,579	\$333,326	\$551,466	\$347,808	\$347,808	\$347,808	\$347,808
LESS: Aircraft Aprons Fee Credit (Per Table 7)	807,430	888,376	869,938	896,386	837,302	820,386	843,542
LESS: FBO Commercial Revenues Credit							
Into Plane	745,340	753,000	680,031	680,031	680,031	680,031	680,031
Fuel Farm Throughput Fee	539,403	587,648	564,570	552,617	569,195	586,271	603,859
Avgas Fuel Sales Commercial	794,393	791,969	1,069,241	992,200	1,021,966	1,052,625	1,084,204
LESS: Cost of Sales, Avgas	(711,816)	(709,888)	(978,601)	(910,800)	(938,124)	(966,268)	(995,256)
Deicing - Commercial	1,074,946	1,248,843	2,015,259	1,390,298	1,432,007	1,474,967	1,519,216
LESS: Cost of Sales, Deicing	(762,186)	(871,617)	(1,453,257)	(1,007,538)	(1,037,764)	(1,068,897)	(1,100,964)
General Aviation Landing Fees	221,401	212,235	252,757	293,202	296,134	299,096	302,087
General Aviation Parking Fees	107,495	101,592	173,114	186,007	193,503	201,301	209,414
Sub Total	2,008,976	2,113,782	2,323,114	2,176,017	2,216,948	2,259,126	2,302,591
LESS: Airfield Tenant Maintenance	46,029	58,877	58,966	59,555	60,151	60,753	61,360
LESS: Non-signatory Airline Landing Fee Credit	1,638,523	2,162,437	71,749	80,214	73,871	70,727	72,659
LESS: Landing Fee Surcharge Credit	187,162	187,162	187,162	187,162	0	0	0
NET LANDING FEE REQUIREMENT	\$2,875,376	\$3,017,232	\$4,514,413	\$5,115,982	\$4,736,208	\$4,544,324	\$4,706,728
Signatory Commercial & Cargo Carrier Landed Wt (000-lbs)	1,174,396	1,059,809	1,607,119	1,626,696	1,641,430	1,656,311	1,671,341
Signatory Landing Fee Rate	\$2.45	\$2.85	\$2.81	\$3.15	\$2.89	\$2.74	\$2.82
SIGNATORY AIRLINE LANDING FEE REVENUE	\$2,531,394	\$2,622,172	\$4,085,189	\$4,641,150	\$4,300,652	\$4,118,209	\$4,280,833
NON-SIGNATORY PASSENGER LANDING FEE REVENUE	1,599,377	2,119,186	30,036	33,579	31,103	29,951	30,946
TOTAL AIRLINE LANDING FEE REVENUE	\$4,130,771	\$4,741,357	\$4,115,225	\$4,674,729	\$4,331,755	\$4,148,160	\$4,311,779
SIGNATORY CARGO LANDING FEE REVENUE	\$345,876	\$398,285	\$430,814	\$482,941	\$443,080	\$420,082	\$432,348
NON-SIGNATORY CARGO LANDING FEE REVENUE	39,146	43,251	41,713	46,635	42,768	40,776	41,713
TOTAL CARGO LANDING FEE REVENUE	\$385,022	\$441,536	\$472,528	\$529,576	\$485,848	\$460,858	\$474,061

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget LANDING FEE SURCHARGE (In effect until 12/31/2012)							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
Amortization of Cost	\$175,939	\$175,939	\$175,939	\$175,939	\$0	\$0	\$0
Interest	11,223	11,223	11,223	11,223	0	0	0
TOTAL REQUIREMENT	\$187,162	\$187,162	\$187,162	\$187,162	\$0	\$0	\$0
Total Landed Wt (000-lbs)	1,669,418	1,655,522	1,627,273	1,646,850	1,661,668	1,676,635	1,691,751
CALCULATED LANDING FEES SURCHARGE RATE	\$0.11	\$0.11	\$0.12	\$0.11	\$0.00	\$0.00	\$0.00
Signatory Airline Landing Fee Surcharge	\$121,109	\$104,016	\$167,210	\$167,448	\$0	\$0	\$0
Non Signatory Airline Landing Fee Surcharge	48,319	66,000	970	959	0	0	0
TOTAL AIRLINE LANDING FEE SURCHARGE	\$169,428	\$170,016	\$168,181	\$168,406	\$0	\$0	\$0
Signatory Cargo Landing Fee Surcharge	\$16,552	\$15,799	\$17,634	\$17,424	\$0	\$0	\$0
Non Signatory Cargo Landing Fee Surcharge	1,182	1,347	1,348	1,332	0	0	0
TOTAL CARGO LANDING FEE SURCHARGE	\$17,734	\$17,146	\$18,981	\$18,756	\$0	\$0	\$0

Albany County Airport Authority Albany International Airport 2012 Budget AIRCRAFT APRON FEE							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
TOTAL AIRFIELD REQUIREMENT	\$8,074,299	\$8,883,764	\$8,699,379	\$8,963,860	\$8,373,025	\$8,203,860	\$8,435,424
10% of AIRFIELD REQUIREMENT	\$807,430	\$888,376	\$869,938	\$896,386	\$837,302	\$820,386	\$843,542
TOTAL APRON SQUARE FEET	533,242	468,936	468,936	468,936	468,936	468,936	468,936
AIRCRAFT APRON FEE (PER SQ FT)	\$1.51	\$1.89	\$1.86	\$1.91	\$1.79	\$1.75	\$1.80

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget TERMINAL RENTAL RATE CALCULATIONS							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
Terminal Direct O&M Expenses	\$5,048,329	\$5,006,031	\$4,772,223	\$4,934,680	\$5,132,067	\$5,337,350	\$5,550,844
Terminal Indirect O&M Expenses	3,710,982	4,036,208	3,783,934	4,114,929	4,274,513	4,440,359	4,612,715
Terminal O&M Reserve Requirement	(162,211)	17,826	15,913	30,658	60,299	62,678	65,151
Terminal Capital Charges:							
1997 Revenue Bond Debt Service	0	0	0	0	0	0	0
2008A Revenue Bond Debt Service	2,580,290	0	0	0	0	0	0
2010A Revenue Bond Debt Service	881,946	4,497,275	4,497,275	4,491,441	4,487,412	4,480,838	4,479,110
LESS: Applicable PFC Revenues	(1,960,247)	(3,527,327)	(3,527,327)	(3,537,799)	(3,089,141)	(2,870,236)	(2,872,569)
2003A Revenue Bond Debt Service	124,708	125,182	125,182	128,319	128,885	82,622	80,752
2006 A & B Revenue Bond Debt Service	80,534	80,408	80,408	80,076	80,120	80,379	80,591
Terminal G.O. Bond Debt Service	515,729	491,016	491,016	465,155	339,249	128,407	0
Terminal Amortization Requirements	0	0	0	0	0	0	0
Terminal Capital Charge Coverage	0	0	0	0	0	0	0
Terminal Debt Service Reserve Requirement	0	0	0	0	0	0	0
TERMINAL Extraordinary Coverage Protection	0	0	0	0	0	0	0
TOTAL REQUIREMENT	\$10,820,060	\$10,726,619	\$10,238,624	\$10,707,459	\$11,413,404	\$11,742,397	\$11,996,593
Rentable Terminal Space	133,685	133,685	133,356	133,356	133,356	133,356	133,356
COMPENSATORY TERMINAL RENTAL RATE	\$80.94	\$80.24	\$76.78	\$80.29	\$85.59	\$88.05	\$89.96
LESS: Non-airline Terminal Space Rentals - Flat Rate	21,632	51,632	53,055	49,265	49,265	49,265	49,265
LESS: Non-airline Terminal Space Rentals - Calculated Rate	261,117	197,302	313,451	196,919	210,765	217,114	222,204
LESS: TSA Space Rental	346,549	361,049	366,506	403,176	419,375	430,152	430,152
LESS: TSA (LEO) Reimbursement	428,984	428,653	423,686	407,639	407,639	407,639	407,639
LESS: Utility Reimbursements	21,418	33,403	32,628	33,281	33,946	34,625	35,318
LESS: Tenant Maintenance Reimbursements	21,762	17,537	20,909	21,537	22,183	22,848	23,534
NET TERMINAL REQUIREMENT	\$9,718,598	\$9,637,043	\$9,028,388	\$9,595,642	\$10,270,231	\$10,580,753	\$10,828,481
Rentable Terminal Space	133,685	133,685	133,356	133,356	133,356	133,356	133,356
SIGNATORY TERMINAL RENTAL RATE	\$72.70	\$72.09	\$67.70	\$71.96	\$77.01	\$79.34	\$81.20
Signatory Airline Terminal Rental Space	53,751	41,218	42,457	42,457	42,457	42,457	42,457
SIGNATORY AIRLINE RENTAL REVENUE	\$3,907,698	\$2,971,406	\$2,874,339	\$3,055,206	\$3,269,614	\$3,368,538	\$3,447,508
Baggage Claim Room Square Footage	17,784	17,784	17,784	17,784	17,784	17,784	17,784
BAGGAGE CLAIM ROOM REVENUE	\$1,292,897	\$1,282,049	\$1,203,977	\$1,279,737	\$1,369,546	\$1,410,983	\$1,444,061
NONSIGNATORY AIRLINE RENTAL REVENUE		\$247,540	\$0	\$0	\$0	\$0	\$0
AIRLINE RENTAL REVENUE	\$5,200,595	\$4,500,995	\$4,078,316	\$4,334,942	\$4,639,159	\$4,779,521	\$4,891,569

Albany County Airport Authority Albany International Airport 2012 Budget LOADING BRIDGE RENTALS							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
LOADING BRIDGE RENTALS							
Loading Bridge Direct O&M Expenses	\$ 282,504	\$ 285,414	\$ 258,188	\$ 251,517	\$ 261,578	\$ 272,041	\$ 282,922
Loading Bridge Indirect O&M Expenses	209,826	230,175	211,874	228,922	237,813	247,053	256,656
1997 Revenue Bond Debt Service	-	-	-	-	-	0	0
2008A Revenue Bond Debt Service	80,394	-	-	-	-	-	-
2010A Revenue Bond Debt Service	25,864	131,885	131,885	131,714	131,596	131,403	131,352
LESS: Applicable PFC Revenues	(56,132)	(97,056)	(97,056)	(97,344)	(84,999)	(78,975)	(79,040)
Loading Bridge O & M Reserve Requirement	(9,096)	1,016	874	1,628	3,201	3,328	3,459
TOTAL LOADING BRIDGE REQUIREMENT	\$533,360	\$551,435	\$505,766	\$516,437	\$549,189	\$574,849	\$595,350
NUMBER OF LOADING BRIDGES	14	15	15	15	15	15	15
CHARGE PER LOADING BRIDGE	\$38,097	\$36,762	\$33,718	\$34,429	\$36,613	\$38,323	\$39,690
NUMBER OF LEASED LOADING BRIDGES	14	15	15	14	15	15	15
TOTAL LOADING BRIDGE REVENUE	\$533,360	\$551,435	\$505,766	\$467,548	\$549,189	\$574,849	\$595,350

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget AIRLINE COST PER ENPLANEMENT							
(Includes Settlement and Revenue Sharing Calculation)	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
<u>AIRPORT OPERATIONS:</u>							
Airline Landing Fees	\$4,130,771	\$4,741,357	\$4,115,225	\$4,674,729	\$4,331,755	\$4,148,160	\$4,311,779
Airline Landing Fee Surcharge	169,428	170,016	168,181	168,406	0	0	0
Airline Space Rental	5,200,595	4,500,995	4,078,316	4,334,942	4,639,159	4,779,521	4,891,569
Loading Bridge Rentals	533,360	551,435	505,766	467,548	549,189	574,849	595,350
Airline Apron Fee	807,430	888,376	869,938	896,386	837,302	820,386	843,542
Airline Share of Revenue Sharing	(956,777)	(125,116)	(197,253)	(219,675)	(149,075)	(216,147)	(248,965)
Total Airport Operations	9,884,806	10,727,063	9,540,172	10,322,337	10,208,331	10,106,769	10,393,276
<u>FBO OPERATIONS:</u>							
Avgas Fuel Sales Commercial	794,393	791,969	1,069,241	992,200	1,021,966	1,052,625	1,084,204
Deicing	1,074,946	1,248,843	2,015,259	1,390,298	1,432,007	1,474,967	1,519,216
Into Plane & Fuel Farm	1,284,743	1,340,648	1,244,601	1,232,648	1,249,226	1,266,302	1,283,890
Total FBO Operations	3,154,082	3,381,460	4,329,101	3,615,146	3,703,199	3,793,894	3,887,310
TOTAL AIRLINES FEES & CHARGES	13,038,888	14,108,523	13,869,273	13,937,483	13,911,530	13,900,663	14,280,586
ENPLANEMENTS	1,264,381	1,257,420	1,230,558	1,243,473	1,255,908	1,268,467	1,281,151
COST PER ENPLANEMENT	7.82	8.53	7.75	8.30	8.13	7.97	8.11
FBO OPERATIONS COST PER ENPLANEMENT	1.87	2.06	2.65	2.11	2.13	2.16	2.19
TOTAL COMBINED COST PER ENPLANEMENT	9.68	10.59	10.40	10.41	10.26	10.13	10.30

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget CALCULATION AND ALLOCATION OF FUNDS REMAINING							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
TOTAL REVENUES BEFORE REV SHARING	\$42,902,946	\$42,852,817	\$44,968,673	\$45,682,860	\$46,285,210	\$47,121,028	\$48,391,256
TOTAL EXPENSES	29,886,704	30,990,226	32,849,271	33,530,850	34,872,084	36,266,967	37,717,646
NET REVENUES	\$13,016,242	\$11,862,591	\$12,119,402	\$12,152,011	\$11,413,126	\$10,854,061	\$10,673,610
LESS:							
Capital Charges:							
GO Bond Debt Service	1,121,901	1,068,141	1,068,141	1,011,885	737,992	279,332	0
1997 Revenue Bond Debt Service	0	0	0	0	0	0	0
Less: Applicable Approved PFC Revenues	(2,806,622)	(4,852,776)	(4,852,776)	(4,867,183)	(4,249,934)	(3,948,773)	(3,951,982)
1998 B Revenue Bond Debt Service	1,432,372	0	0	0	0	0	0
1999 EFC Revenue Bond Debt Service	581,615	600,423	440,848	447,574	449,268	451,100	450,942
Less: NYS EFC Interest Subsidy	(143,792)	(130,161)	(26,907)	(25,819)	(24,265)	(22,283)	(19,808)
2000 A EFC Revenue Bond Debt Service	0	0	0	0	0	0	0
Less: NYS EFC Interest Subsidy	0	0	0	0	0	0	0
2000 B Revenue Bond Debt Service	506,871	0	0	0	0	0	0
2003 A Revenue Bond Debt Service	744,526	747,353	747,353	766,083	769,464	493,268	482,100
2004 B EFC Revenue Bonds Debt Service	41,356	40,320	40,320	39,199	73,464	0	0
Less: NYS EFC Interest Subsidy	(2,673)	(2,004)	(2,004)	(1,336)	(39,499)	0	0
2006 A & B Revenue Bond Debt Service	1,100,587	1,098,868	1,098,868	1,094,334	1,094,941	1,098,473	1,101,376
Less: Capitalized interest paid from bond proceeds	0	0	0	0	0	0	0
2006 C Revenue Bond Debt Service	403,812	403,995	403,995	403,632	403,206	407,829	407,102
2008 A Revenue Bonds	4,019,706	0	0	0	0	0	0
2010 A Revenue Bonds	2,775,055	9,832,833	9,832,833	9,817,414	9,807,654	9,801,102	9,789,108
2010 B Revenue Bonds	68,003	940,662	940,662	938,717	936,921	931,054	925,710
Less: Additional PFC's applied	0	0	0	0	(900,000)	(1,200,000)	(1,200,000)
Capital Charge Coverage	0	0	0	0	0	0	0
Debt Service Reserve Requirement	0	0	0	0	0	0	0
Capital Expenditures (Per Table 4)	1,621,555	1,616,447	1,785,305	1,787,402	1,832,227	1,898,184	1,949,354
Operating & Maintenance Reserve	(548,748)	61,095	61,095	113,596	223,539	232,481	241,780
Renewal and Replacement Reserve	0	0	0	0	0	0	0
Landing Fee Surcharge Credit	187,162	187,162	187,162	187,162			
Subtotal	11,102,687	11,612,359	11,724,896	11,712,661	11,114,977	10,421,767	10,175,681
FUNDS REMAINING	\$1,913,555	\$250,232	\$394,506	\$439,350	\$298,150	\$432,294	\$497,930
Authority Share - 50%	956,777	125,116	197,253	219,675	149,075	216,147	248,965
Airline Share - 50%	956,777	125,116	197,253	219,675	149,075	216,147	248,965
	1,913,555	250,232	394,506	439,350	298,150	432,294	497,930
ALLOCATION OF AIRLINE SHARE							
Terminal (70%)	669,744	87,581	138,077	153,772	104,352	151,303	174,275
Airfield (30%)	287,033	37,535	59,176	65,902	44,722	64,844	74,689
TOTAL AIRLINE SHARE	\$956,777	\$125,116	\$197,253	\$219,675	\$149,075	\$216,147	\$248,965

Albany County Airport Authority 2012 Operating Budget

Albany County Airport Authority Albany International Airport 2012 Budget CALCULATION OF CAPITAL EXPENDITURES FUND CONTRIBUTION							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
Total Revenues before Revenue Sharing	\$42,902,946	\$42,852,817	\$44,968,673	\$45,682,860	\$46,285,210	\$47,121,028	\$48,391,256
Less:							
Airline Landing Fees	4,130,771	4,741,357	4,115,225	4,674,729	4,331,755	4,148,160	4,311,779
Airline Landing Fee Surcharge	169,428	170,016	168,181	168,406	0	0	0
Airline Apron Fee	807,430	888,376	870,188	897,386	837,302	820,386	843,542
Airline Space Rental	5,200,595	4,500,995	4,078,316	4,334,942	4,639,159	4,779,521	4,891,569
FBO Commercial	2,008,976	2,113,782	2,323,114	2,176,017	2,216,948	2,259,126	2,302,591
Loading Bridge Rentals	533,360	551,435	505,766	467,548	549,189	574,849	595,350
Nonoperating Revenues	993,608	919,624	914,657	933,025	876,775	876,775	876,775
NON-AIRLINE REVENUES	\$29,058,778	\$28,967,232	\$31,993,227	\$32,030,807	\$32,834,081	\$33,662,211	\$34,569,650
1997 Non-Airline Revenues	0	0	0	0	0	0	0
2006 Non-Airline Revenues	26,880,473	26,880,473	26,880,473	26,880,473	26,880,473	26,600,855	26,600,855
% of Current Year over 1997 Non-Airline Revenues	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
% of Current Year over 2006 Non-Airline Revenues	8.1%	7.8%	19.0%	19.2%	22.1%	26.5%	30.0%
Total Capital Expenditure (% times \$500,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Capital Expenditure (% times \$1,500,000)	\$1,621,555	\$1,616,447	\$1,785,305	\$1,787,402	\$1,832,227	\$1,898,184	\$1,949,354

Albany County Airport Authority Albany International Airport 2012 Budget DEBT SERVICE COVERAGE CALCULATION (1)							
	Audited 2010	Budget 2011	Projected 2011	Budget 2012	Projected 2013	Projected 2014	Projected 2015
NET REVENUES							
Revenues	\$41,909,338	\$41,933,193	\$44,054,016	\$44,749,835	\$45,408,435	\$46,244,253	\$47,514,481
Airline Revenue Sharing	(956,777)	(125,116)	(197,253)	(219,675)	(149,075)	(216,147)	(248,965)
Interest Income (2)	184,276	78,983	78,983	78,311	78,311	78,311	78,311
Investment Received - Net							
TSA (LEO) Reimbursement	428,984	428,653	423,686	407,639	407,639	407,639	407,639
Improvement Charges	368,400	368,400	368,400	368,400	368,400	368,400	368,400
Total Airport Revenues	\$41,934,220	\$42,684,113	\$44,727,832	\$45,384,510	\$46,113,710	\$46,882,456	\$48,119,866
LESS: Total Airport Expenses (GAAP)	(29,886,704)	(30,990,226)	(32,849,271)	(33,530,850)	(34,872,084)	(36,266,967)	(37,717,646)
LESS: Albany County G.O. Bonds Outstanding Reimbursable by the Authority	(1,080,407)	(1,027,784)	(1,027,784)	(972,611)	(705,412)	(262,845)	0
Airport Net Revenues (3)	\$10,967,109	\$10,666,103	\$10,850,777	\$10,881,050	\$10,536,214	\$10,352,644	\$10,402,220
DEBT SERVICE ON BONDS ISSUED UNDER THE MASTER RESOLUTION							
1998 Series B & C Bond Debt Service	1,455,142	0	0	0	0	0	0
1999 A EFC Revenue Bond	577,873	591,506	438,682	445,600	447,493	449,528	449,579
Less: 1999 NYS EFC Interest Subsidy	(143,792)	(130,161)	(26,907)	(25,819)	(24,265)	(22,283)	(19,808)
2000 B Revenue Bond	511,813	0	0	0	0	0	0
2003 A Revenue Bond	746,692	749,387	749,387	744,962	742,862	475,312	464,844
2004 B EFC Revenue Bonds Debt Service	40,893	39,508	39,508	38,474	72,363	0	0
Less: 2004 B NYS EFC Interest Subsidy	(2,673)	(2,004)	(2,004)	(1,336)	(39,499)	0	0
2006 A & B Revenue Bonds	1,102,531	1,100,763	1,100,763	1,102,138	1,101,013	1,103,700	1,104,963
2006 C Revenue Bonds	401,838	401,663	401,663	401,063	400,263	404,263	402,863
2008 A Refunding Bonds	3,963,413	0	0	0	0	0	0
2010 A Refunding Bonds	2,707,162	9,632,881	9,632,881	9,628,181	9,629,481	9,634,331	9,634,081
2010 B Refunding Bonds	62,112	924,718	924,718	926,538	928,651	926,835	925,710
Less: PFC's Applied to 2008A/2010A Revenue Bond	(2,806,622)	(4,852,776)	(4,852,776)	(4,867,183)	(4,249,934)	(3,948,773)	(3,951,982)
Net Debt Service on Bonds (4)	\$8,616,382	\$8,455,485	\$8,405,914	\$8,392,618	\$8,108,428	\$7,822,914	\$7,810,249
NET REVENUE COVERAGE ON BONDS ISSUED UNDER THE MASTER RESOLUTION (MUST BE > 1.25)	1.27	1.26	1.29	1.30	1.30	1.32	1.33
CLAIMS, CHARGES, OBLIGATIONS PAYABLE FROM NET REVENUES							
Deposits to the Operation and Maintenance Reserve	-\$548,748	\$61,095	\$61,095	\$113,596	\$223,539	\$232,481	\$241,780
Debt Service on Bonds Issued under the Master Resolution	8,616,382	8,455,485	8,405,914	8,392,618	8,108,428	7,822,914	7,810,249
Net Claims, Charges and Obligations	\$8,067,634	\$8,516,580	\$8,467,009	\$8,506,214	\$8,331,967	\$8,055,394	\$8,052,029
NET REVENUE COVERAGE ON BONDS AND OTHER INDEBTEDNESS (MUST BE > 1.00)	1.36	1.25	1.28	1.28	1.26	1.29	1.29

11) GLOSSARY OF TERMS AND ABBREVIATIONS

Accrual Basis - Basis of accounting which attempts to record financial transactions in the period they actually occur rather than the period paid or received.

Administrative Expenses - One of the main expense categories and includes the following: memberships, subscriptions, travel, education, and economic development.

Aircraft Operation - Considered either a landing or take-off of an aircraft.

Airfield Operations Area (AOA) - Generally considered the restricted area within the security fence surrounding an airport which is reserved for aircraft and related operations. This includes the landing area and ramp area, and other facilities supporting the activity of military, general aviation and commercial aircraft.

Airfield Revenues - One of six operating revenue categories which include landing fees, glycol disposal fees, apron fee, and the control tower rental fees.

Airline Use and Lease Agreement (Agreement) - An agreement with one or more airlines setting forth the rights of the airlines for their use of the airport and the rates and charges they will pay.

Airline Revenues - Landing fee revenues, loading bridge revenues, apron fees, and terminal rental revenues.

Airport Revenue Bonds - Bonds payable from Airport revenues and which do not pledge the full faith and credit of the issuer.

Airport Security Plan (ASP) – A federal requirement for security at the Airport.

Airport Super Star Award Program – Employees vote for the best employee in various categories. The winners will receive recognition and awards.

Ambassador Program – A program comprised of volunteers that are tasked with providing excellent customer service through offering friendly and accurate assistance about airport services and facilities, as well as offering flight assistance and tourism information in a friendly and welcoming manner that meets and exceeds passenger and visitor expectations.

Apron - A section of the ramp area closest to the terminal building used for parking of aircraft and support vehicles used for loading and unloading of aircraft.

ARFF - Airport Rescue and Fire Fighting, the on-airport unit responsible for airfield emergencies and fire fighting.

Authority - Albany County Airport Authority, a body corporate and politic, constituting a public benefit corporation established and existing pursuant to the Albany County Airport Act enacted by Chapter 686 of the laws of 1993 and set forth in Title 32 of the New York Public Authorities Law.

Automated External Defibrillation (AED) - A portable automatic device used to restore normal heart rhythm to people who are in cardiac arrest.

Biochemical Oxygen Demand or Biological Oxygen Demand (BOD) A chemical procedure for determining how fast biological organisms use up oxygen in a body of water. It is used in water quality management and assessment, ecology and environmental science. BOD is not an accurate quantitative test, although it could be considered as an indication of the quality of a water source. BOD can be used as a gauge of the effectiveness of wastewater treatment plants.

Cargo - Anything other than passengers, carried for hire, including both mail and freight.

Capital Improvement Program (CIP) - A five year program for regularly undertaking improvements to maintain or revitalize the infrastructure and facilities of the airport. The program serves as a basis for determining funding requirements and other operational planning decisions.

C Index - FAA regulation that dictates a certain number of vehicles to maintain the Airport.

COLA - Cost of living adjustment

Concessionaire - A person or company having a lease, contract or operating permit arrangement with the Authority entitling them to do business on the airport.

Concession Revenue - One of six operating revenue categories which include terminal concessions, advertising, and the business center.

Cost Centers - Functional areas or activities of the Airport grouped together for the purpose of accounting for expenses.

Cost Per Enplanement (CPE) - A unit of measurement used to present the airlines' cost of each enplaned passenger. The total airline revenues paid to the airport are divided by the number of passenger enplanements to calculate the cost per enplanement.

County - County of Albany, home of the City of Albany; the state capital of New York.

Disadvantaged Business Enterprise Program (DBE) – Program required by Congress as a condition of receiving federal funds.

Debt Service - The amount required for the accrual and payment of principal, interest, and premiums, if any, and other fees and amounts associated with all series of Bonds and Indebtedness, as set forth in any Resolution(s) or other financing documents(s) of the County or Authority.

Debt Service Coverage - An amount equal to Airport Net Revenues divided by Net Debt Service.

Debt Service Reserve Fund - Any fund(s) established by the Authority for monies necessary to satisfy any Debt Service Reserve Requirement established in any Resolution(s) or other financing document(s) of the County or Authority generally equal to the highest annual amount due in the remaining years of the debt issue.

Debt Service Reserve Requirement - Requirement, if any, for the Debt Service

Reserve Funds for all series of Bonds or other indebtedness.

Deplanement - A passenger departing an aircraft at the Albany International Airport.

Enplanement - A paid passenger boarding an aircraft at the Albany International Airport.

Federal Aviation Administration (FAA) - The government agency responsible for air safety and operation of the air traffic control system.

FAA Regulation 139 - This regulation establishes the requirement for airports servicing scheduled air carrier operations in aircraft with 10–30 seats and provides airport certification status, class and ARFF Index to assist air carriers.

FAA Regulation Part 150 - This regulation establishes a uniform nationwide system of describing aircraft noise and noise exposure on different communities, describes land-use compatibility for the guidance of local communities, and provides technical assistance to airport operators and other governmental agencies to prepare and execute noise compatibility planning.

Federal Inspection Station Facility (FIS) - The facility used as the Federal Inspection Station for United States Customs and Immigration.

Five Star Service – The premier in customer service; is striving to give the best service possible.

Fixed Base Operator (FBO) - A fixed based operator provides aircraft fueling, deicing and maintenance for the general aviation customers.

FBO Revenue - One of six operating revenue categories which include the sale of fuel for aircrafts, landing fees for the general aviation population, deicing of aircrafts, and other miscellaneous fees for the general aviation population.

Fuel Farm - Operated by Million Air and used to store fuel for the airlines and retail general aviation sales.

GAAP - General Accepted Accounting Principals are uniform minimum standards and guidelines for accounting and financial statement reporting.

GASB - Governmental Accounting Standards Board, the body responsible for establishing GAAP for governmental entities.

Glycol Containment System - The system designed to contain and transfer all snow and rain contaminated by Propylene Glycol used to deice an aircraft during the winter season.

Ground Transportation Revenues - One of six operating revenue categories which includes airport parking revenues and access fees from limousines, hotels/motels, taxis, and off airport parking facilities.

Incident Command System (ICS) - A federally recognized program to deal with emergencies.

International Passengers - Passengers flying into or out of Albany International Airport with an origin or destination outside the 50 states and all U.S. territories.

Into-plane Fees – Revenue generated based on fuel pumped for the commercial airlines.

Landing Fee Revenues - Revenues collected from commercial aircraft landings.

LIBOR – A benchmark interest rate upon which many transactions are based. Obligations of parties to such transactions are typically expressed as a spread to LIBOR. The term is an acronym for “London Inter-Bank Offered Rate.”

Loading Bridge - Equipment used to board and deplane passengers between the terminal building and the aircraft.

Materials and Supplies Expense - One of the main expense categories which include materials and supplies purchased for airfield, ARFF, FBO, buildings, grounds, and vehicles and equipment.

Maximum Gross Landed Weight (MGLW) - Actual gross weight of a particular plane. The weights for all aircraft are published by the FAA.

NATA Safety Management System (SMS) - SMS is a systematic, comprehensive program for the management of safety risks. The program integrates operations and technical systems with financial and human resource management for all activities related to aircraft ground operations.

National Air Transportation Association (NATA) - Organization that promotes safety and the success of aviation service businesses through its advocacy efforts before government, the media and the public as well as providing valuable programs and forums to further its members prosperity.

Non-Capital Equipment - Equipment, under \$50,000, not covered under the Capital Improvement Program, included within the operating budget.

Non-Signatory Airline - An airline or carrier who did not execute the airline use and lease agreement with the Authority.

Non-Operating Revenues - Revenues which are generated from passenger facility charges, improvement charges and interest income.

Occupational Safety and Health Administration (OSHA) Reportable Incidents – An injury that did not go beyond first aid and there was not any time lost on the job.

Office Expense - One of the main expenses that includes office equipment rental, agreements, and repairs; computer system support, maintenance, and agreements; office furniture and fixtures; and other supplies required to run normal activity in the administrative offices.

Operating Revenue - Revenues which are generated from the daily operations of the airport which includes the revenues from Airfield, Fixed Based Operator, Terminal, Ground Transportation, Concessions and Other Airport.

Other Airport Revenue - One of the six operating revenue categories which include land and building rental of off-airport property owned by the airport, T hangar and tie down rentals, utilities and miscellaneous items.

Operating and Maintenance Reserve Requirement - The requirement of the Resolution(s) and other finances document(s) of the Authority that a reserve can be created and maintained sufficient to pay not less than two months of budgeted operating and maintenance expenses.

Over- the-Wing (OTW) - The loading bridge attaches to the rear door of the plane over the wing of the plane to enplane passengers.

Passenger Facility Charges (PFC) - A \$4.50 per passenger surcharge collected by the airlines and forwarded to the Authority to pay for Airport capital projects or to be applied to the Airport's required debt service payments as approved by the Federal Aviation Administration.

Personnel Services - One of the main expense categories which includes all wages, salaries and benefits.

Purchased Services - One of the main expense categories which include services purchased for accounting and auditing, insurance, legal, security, refuse removal, public relations, art exhibits, museum shop, advertising, passenger information booth, special studies, engineering services, professional management and code enforcement.

Registered Traveler Service - A service provided to registered travelers at United State's Airports providing travelers the option to access faster lanes through the security checkpoint.

Revenue Per Enplanement (RPE) - A unit of measurement calculated by taking certain airport revenues divided by the number of enplanements.

Safety Recognition and Encouragement Program – Departments are eligible to receive rewards and recognition based on consecutive months of zero employee accidents or property damage.

Signatory Airline - An airline that has executed an agreement with the Authority and is charged fees in accordance with the Airline Use and Lease Agreement.

Swaption - An option on a swap; usually an interest rate swap.

Terminal Revenue - One of the six operating revenue categories which includes rental of the terminal space, loading bridge rentals, tenant maintenance, and utilities.

T.I.P. - Terminal Improvement Project, the initial long range plan for improving and modernizing the airport including new infrastructure, roads, passenger terminal, control tower, cargo facilities, parking garage and other related airport support facilities which was substantially completed in the year 2000.

Transportation Security Agency (TSA) – The Department of Homeland Security responsible for protecting the Nation's transportation systems (including airports) to

ensure freedom of movement for people and commerce.

Utilities and Communications - One of the major expense categories which include electricity, fuel, sewer, water, telephone, internet, radio communications, paging services, and cable television.